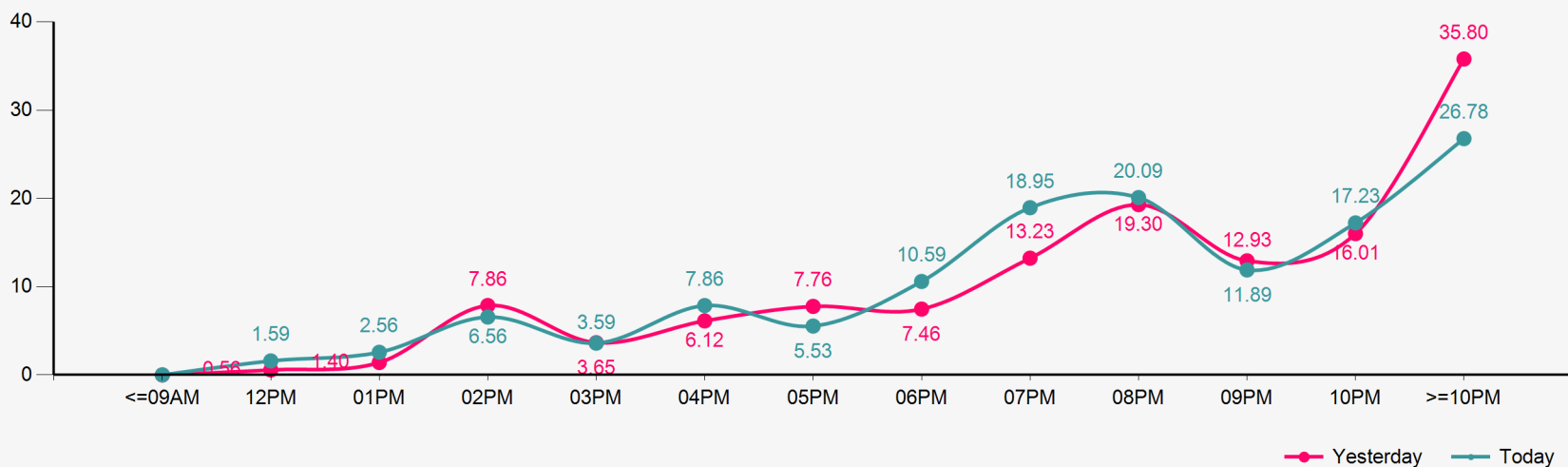


Sales 133.23 Lacs	GP% 7.89%	EW Pen% 0.66%	Target Ach. % 67.29%	Open SO 3.38 Lacs
Yest. Sales: 132.08 Lacs	Yest. GP%: 7.77%	Yest. EW%: 0.73%	TD Target: 198.00 Lacs	Yest. OSO 4.16 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	78.81	96.68	17.87	7.41%	7.71%	0.30%	126.83	76.22%	0.68	0.75	0.08	0.86%	0.78%	3.72	2.54
Bengaluru - Rural	15.71	11.38	-4.33	6.99%	7.50%	0.50%	18.35	62.00%	0.07	0.04	-0.03	0.45%	0.31%		0.04
Mysuru	10.62	5.58	-5.04	9.22%	5.33%	-3.89%	11.99	46.54%	0.05	0.02	-0.03	0.49%	0.36%		0.11
Chitradurga	3.41	3.63	0.22	8.80%	8.58%	-0.22%	6.47	56.12%			0.00				
Kolar	4.91	3.46	-1.45	8.99%	6.46%	-2.53%	3.69	93.70%	0.09		-0.09	1.77%			0.19
Tumkur	4.20	2.89	-1.31	8.55%	9.04%	0.49%	5.83	49.53%			0.00			0.11	0.18
Ramanagara	1.52	2.47	0.95	6.85%	14.41%	7.57%	2.91	85.12%		0.01	0.01		0.53%		0.16
Kadur	2.32	2.29	-0.03	15.03%	7.51%	-7.52%	2.86	80.24%	0.06		-0.06	2.47%			0.16
Hassan	0.29	1.61	1.31	13.11%	15.12%	2.01%	3.16	50.78%			0.00			0.23	
Chalkere	3.02	1.19	-1.83	10.61%	12.56%	1.94%	2.54	46.97%	0.01	0.04	0.03	0.31%	3.36%	0.01	
Channarayapatna	2.51	0.71	-1.80	3.04%	14.36%	11.32%	2.85	24.86%		0.02	0.02		2.17%		
Shivamogga	0.64	0.62	-0.02	5.50%	5.42%	-0.08%	3.64	16.94%			0.00				
Mandya	1.45	0.52	-0.93	6.01%	4.62%	-1.39%	2.85	18.28%	0.01		-0.01	0.65%			
Tiptur	1.02	0.40	-0.62	7.52%	8.70%	1.18%	1.76	22.59%			0.00			0.08	
Hiriyur	1.66	(0.18)	-1.84	9.63%	1.91%	-7.72%	2.29	-7.92%			0.00				
Total	132.08	133.23	1.15	7.77%	7.89%	0.12%	198.00	67.29%	0.96	0.88	-0.08	0.73%	0.66%	4.16	3.38

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	123.74	120.78	-2.97	7.34%	7.66%	0.31%	179.95	67.12%	0.46	0.56	0.10	0.37%	0.46%	3.18	2.42
Shopee	8.34	12.33	3.99	14.06%	10.17%	-3.89%	18.05	68.31%	0.50	0.32	-0.18	6.37%	2.66%	0.97	0.95
Other		0.12	0.12		6.02%	6.02%		0.00%			0.00				
Total	132.08	133.23	1.15	7.77%	7.89%	0.12%	198.00	67.29%	0.96	0.88	-0.08	0.73%	0.66%	4.16	3.38
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj	43.52	46.01	2.49	6.71%	7.01%	0.30%	60.80	75.67%	0.18	0.23	0.05	0.42%	0.51%	2.16	1.28
KR Puram	12.70	15.55	2.85	6.78%	7.97%	1.18%	11.70	132.99%	0.05	0.05	0.00	0.40%	0.31%	1.17	
Hebbagodi	3.04	4.61	1.57	4.37%	7.57%	3.20%	5.43	84.96%		0.05	0.05		1.01%	0.01	
Rajaji nagar	2.20	4.28	2.08	6.31%	3.57%	-2.74%	5.48	78.09%		0.04	0.04		0.99%		0.26
Hoskote	4.99	3.66	-1.33	6.70%	5.67%	-1.03%	5.08	72.10%			0.00				
Bommanahalli	2.46	3.59	1.13	5.44%	5.23%	-0.21%	5.47	65.54%			0.00				0.01
Kolar	4.91	3.46	-1.45	8.99%	6.46%	-2.53%	3.69	93.70%	0.09		-0.09	1.77%			0.19
RT Nagar	3.49	2.66	-0.82	9.27%	5.93%	-3.34%	4.57	58.34%	0.02		-0.02	0.43%			0.04
Mulbagal	0.77	2.03	1.26	13.70%	8.93%	-4.77%	2.53	80.17%			0.00			0.29	
Hegnahalli	3.26	1.83	-1.43	6.41%	8.62%	2.21%	3.16	57.93%			0.00			0.64	0.23
Sunkadakatte	0.77	1.45	0.68	3.17%	6.87%	3.70%	2.85	50.83%		0.05	0.05		3.51%		
Vijayanagar	1.63	1.25	-0.38	5.10%	11.32%	6.22%	1.76	71.41%			0.00			0.01	
Hongasandara	2.03	0.99	-1.04	3.19%	4.55%	1.35%	2.84	34.92%		0.05	0.05		5.14%	0.02	0.55
Marathahalli	0.89	0.39	-0.49	6.10%	14.64%	8.54%	3.58	10.99%			0.00				
HSR Layout	0.38	0.25	-0.13	3.70%	10.35%	6.65%	2.67	9.28%	0.03		-0.03	9.21%			
MBO	43.52	46.01	2.49	6.71%	7.01%	0.30%	60.80	75.67%	0.18	0.23	0.05	0.42%	0.51%	2.16	1.28
Mudabir	42.59	41.79	-0.80	7.19%	7.15%	-0.04%	59.71	70.00%	0.15	0.17	0.03	0.34%	0.42%	0.24	0.50
Kengeri	3.90	6.55	2.66	6.21%	7.05%	0.85%	4.57	143.31%	0.02		-0.02	0.39%			
Yelahanka	7.08	4.98	-2.10	3.74%	7.61%	3.86%	5.19	95.97%	0.03	0.02	-0.02	0.47%	0.30%		0.08
Doddaballapura	2.87	3.98	1.11	5.23%	2.85%	-2.38%	2.85	139.72%	0.05	0.05	-0.01	1.79%	1.15%		
HRBR Layout	2.88	3.63	0.74	5.25%	8.14%	2.89%	2.99	121.27%		0.03	0.03		0.89%		
Devenahalli	6.83	3.08	-3.75	8.37%	10.10%	1.73%	8.18	37.67%	0.05		-0.05	0.69%			0.01
Sahakar Nagar	2.18	2.68	0.50	6.85%	3.91%	-2.95%	5.16	52.00%			0.00				0.15
Banashankari	0.15	2.46	2.31	14.46%	5.45%	-9.01%	4.46	55.09%			0.00				
Nagarbhavi	3.41	2.37	-1.04	8.91%	6.92%	-1.99%	3.68	64.55%		0.05	0.05		2.28%		
Kothnur	2.17	2.23	0.05	4.24%	5.35%	1.11%	4.55	48.90%		0.01	0.01		0.34%		
Mathikere	1.60	2.21	0.61	9.10%	6.69%	-2.41%	4.15	53.18%		0.01	0.01		0.33%		
Frazer town	2.35	2.10	-0.25	9.79%	10.61%	0.82%	2.57	81.76%			0.00				
Hanumanth nagar	1.89	2.09	0.20	14.76%	13.48%	-1.27%	2.38	87.58%			0.00			0.15	0.01

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Raja Rajeshwary Nagar	1.52	1.77	0.25	7.51%	3.01%	-4.50%	4.24	41.78%			0.00				0.01
Sanjaynagar	2.06	1.16	-0.90	7.11%	9.55%	2.44%	2.98	38.90%		0.02	0.02		1.31%		0.23
Cox town	1.68	0.51	-1.18	11.92%	17.58%	5.66%	1.76	28.91%			0.00			0.09	
MBO	42.59	41.79	-0.80	7.19%	7.15%	-0.04%	59.71	70.00%	0.15	0.17	0.03	0.34%	0.42%	0.24	0.50
Naveed	25.16	24.76	-0.40	8.44%	9.58%	1.14%	43.48	56.94%	0.09	0.13	0.05	0.35%	0.54%	0.78	0.37
Nelamangala	3.89	4.63	0.75	4.96%	7.22%	2.26%	5.09	91.06%	0.02	0.04	0.01	0.60%	0.77%		0.03
Hessarghatta	1.46	4.54	3.08	12.17%	12.78%	0.61%	4.16	109.07%		0.04	0.04		0.99%	0.34	
Chitradurga	3.41	3.63	0.22	8.80%	8.58%	-0.22%	6.47	56.12%			0.00				
Tumkur	4.20	2.89	-1.31	8.55%	9.04%	0.49%	5.83	49.53%			0.00			0.11	0.18
Peenya	0.76	2.44	1.69	5.29%	6.36%	1.06%	2.85	85.61%			0.00				
Kadur	2.32	2.29	-0.03	15.03%	7.51%	-7.52%	2.86	80.24%	0.06		-0.06	2.47%			0.16
Hassan	0.29	1.61	1.31	13.11%	15.12%	2.01%	3.16	50.78%			0.00			0.23	
Challakere	3.02	1.19	-1.83	10.61%	12.56%	1.94%	2.54	46.97%	0.01	0.04	0.03	0.31%	3.36%	0.01	
Channarayapatna	2.51	0.71	-1.80	3.04%	14.36%	11.32%	2.85	24.86%		0.02	0.02		2.17%		
Shivamoga	0.64	0.62	-0.02	5.50%	5.42%	-0.08%	3.64	16.94%			0.00				
Tiptur	1.02	0.40	-0.62	7.52%	8.70%	1.18%	1.76	22.59%			0.00			0.08	
Hiriyur	1.66	(0.18)	-1.84	9.63%	1.91%	-7.72%	2.29	-7.92%			0.00				
MBO	25.16	24.76	-0.40	8.44%	9.58%	1.14%	43.48	56.94%	0.09	0.13	0.05	0.35%	0.54%	0.78	0.37
Abhik Uppal	8.34	12.33	3.99	14.06%	10.17%	-3.89%	18.05	68.31%	0.50	0.32	-0.18	6.37%	2.66%	0.97	0.95
Sahakarnagar Best LG Shoppe	0.67	2.65	1.99	14.62%	7.48%	-7.14%	3.15	84.17%	0.08	0.04	-0.05	14.02%	1.38%	0.97	
Mathikere Best LG Shoppe	0.46	2.53	2.07	11.70%	10.25%	-1.45%	1.76	143.81%	0.01		-0.01	2.01%			0.95
Nagarbhavi Best LG shoppe	1.05	2.28	1.23	16.44%	16.46%	0.01%	2.78	81.93%	0.05	0.14	0.09	4.63%	6.31%		
Peenya Best LG Shoppe	0.45	1.93	1.48	14.62%	8.91%	-5.71%	1.76	109.56%	0.02	0.04	0.03	3.47%	2.34%		
HRBR Best LG Shoppe	4.29	1.57	-2.72	12.94%	8.90%	-4.04%	3.19	49.18%	0.33	0.08	-0.24	8.25%	5.65%		
Rammurthy Nagar Best LG Shoppe		0.81	0.81		6.93%	6.93%	1.83	44.09%			0.00				
Mysore - Kuvempunaqar LG	1.12	0.36	-0.76	17.03%	4.66%	-12.37%	1.79	20.06%	0.02	0.02	0.00	1.82%	5.90%		
Banashankari Best LG Shoppe	0.31	0.21	-0.10	12.09%	17.83%	5.74%	1.79	11.75%			0.00				
Shopee	8.34	12.33	3.99	14.06%	10.17%	-3.89%	18.05	68.31%	0.50	0.32	-0.18	6.37%	2.66%	0.97	0.95
Aleem	12.47	8.22	-4.26	7.85%	8.05%	0.19%	15.96	51.49%	0.04	0.01	-0.03	0.33%	0.16%		0.27
Ramanagara	1.52	2.47	0.95	6.85%	14.41%	7.57%	2.91	85.12%		0.01	0.01		0.53%		0.16
Mysore - Chamaraaja Mohalla	2.64	2.24	-0.41	7.39%	3.56%	-3.82%	4.49	49.87%	0.02		-0.02	0.64%			
Mysore-Vijaynagar	4.04	2.19	-1.85	6.31%	5.45%	-0.85%	2.86	76.66%	0.02		-0.02	0.37%			
Mysore - Rajkumarroad	2.81	0.79	-2.02	12.01%	10.27%	-1.73%	2.86	27.69%			0.00				0.11

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Mandya	1.45	0.52	-0.93	6.01%	4.62%	-1.39%	2.85	18.28%	0.01		-0.01	0.65%			
MBO	12.47	8.22	-4.26	7.85%	8.05%	0.19%	15.96	51.49%	0.04	0.01	-0.03	0.33%	0.16%		0.27
Others		0.12	0.12		6.02%	6.02%		0.00%			0.00				
Unilet - Online		0.12	0.12		6.02%	6.02%		0.00%			0.00				
Other		0.12	0.12		6.02%	6.02%		0.00%			0.00				
Total	132.08	133.23	1.15	7.89%	7.89%	0.12%	198.00	67.29%	0.96	0.88	-0.08	0.73%	0.66%	4.16	3.38

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	29	15	-14	8.83	4.93	-3.90	9.08%	7.63%	-1.45%
FPD	58	80	22	24.18	28.04	3.86	9.31%	10.60%	1.29%
Mobile	127	131	4	47.86	45.07	-2.79	2.90%	3.07%	0.17%
Refrigerator	84	102	18	22.23	26.84	4.61	11.72%	10.27%	-1.45%
Washing Machine	55	65	10	14.59	15.37	0.78	13.03%	11.27%	-1.76%
Z.Others	251	243	-8	14.39	12.97	-1.42	9.15%	9.96%	0.81%
Total	604	636	32	132.08	133.23	1.15	7.77%	7.89%	0.12%