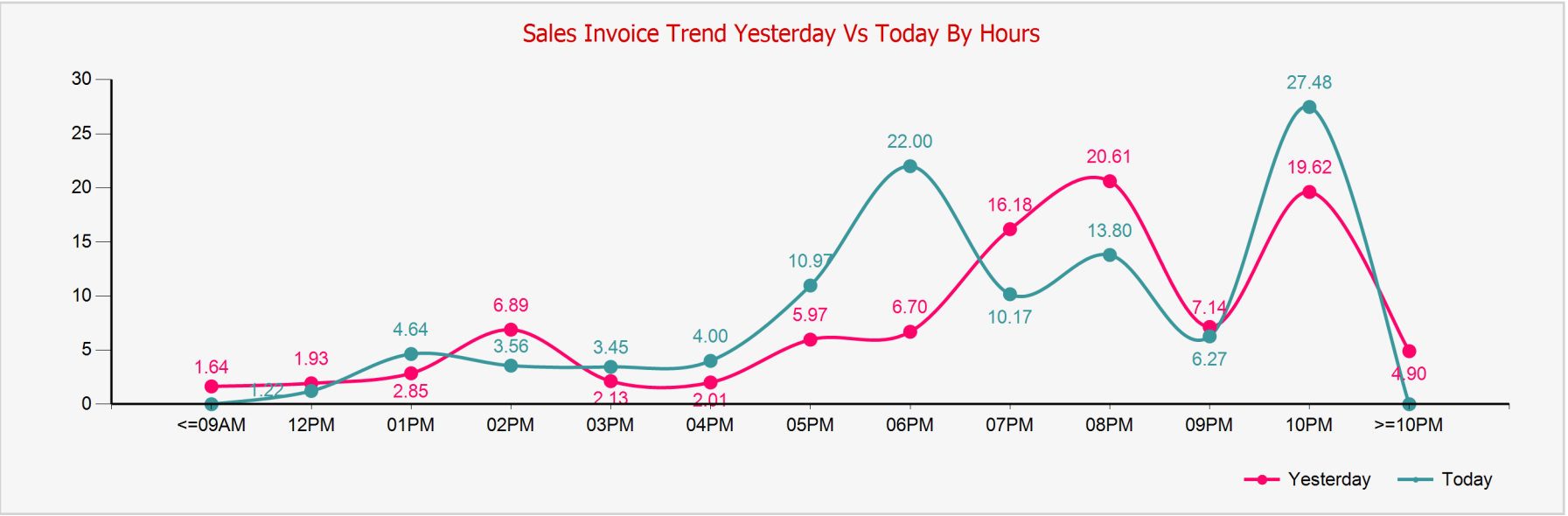


Sales 107.55 Lacs	GP% 4.25%	EW Pen% 0.70%	Target Ach. % 59.61%	Open SO 8.69 Lacs
Yest. Sales: 98.58 Lacs	Yest. GP%: 4.07%	Yest. EW%: 1.05%	TD Target: 180.44 Lacs	Yest. OSO 2.27 Lacs



	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
City	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	51.24	53.13	1.90	2.90%	3.67%	0.77%	108.13	49.14%	0.66	0.36	-0.30	1.30%	0.69%	1.74	7.39
Bengaluru - Rural	12.01	16.69	4.68	4.83%	3.38%	-1.45%	17.79	93.79%	0.09	0.23	0.14	0.73%	1.39%	0.13	0.25
Mysuru	3.47	6.61	3.14	6.97%	5.47%	-1.50%	10.26	64.45%	0.09		-0.09	2.76%	0.06%		
Chikkaballapur	7.57	4.32	-3.25	13.03%	12.52%	-0.52%	2.55	169.15%	0.02		-0.02	0.26%			0.54
Chitradurga	4.53	3.65	-0.88	5.21%	4.20%	-1.01%	5.80	62.91%	0.02	0.02	0.00	0.49%	0.65%	0.15	0.14
Kolar	1.93	3.46	1.53	-0.77%	5.13%	5.90%	3.97	87.18%	0.02	0.01	-0.01	1.16%	0.27%		
Hassan	2.30	3.26	0.95	0.92%	2.17%	1.24%	2.48	131.14%			0.00				
Shivamogga	2.52	3.25	0.73	-6.06%	4.41%	10.48%	2.57	126.76%	0.06	0.03	-0.03	2.34%	0.97%		
Tumkur	2.53	3.11	0.58	2.84%	-1.68%	-4.53%	6.12	50.79%		0.02	0.02		0.65%	0.12	
Channarayapatna	1.88	2.65	0.77	4.03%	6.90%	2.86%	2.55	103.77%	0.01	0.01	0.00	0.50%	0.27%	0.12	0.01
Tumakuru	0.81	1.68	0.87	5.94%	2.06%	-3.88%	2.15	78.23%		0.02	0.02		0.90%		
Chalkere	0.76	1.28	0.52	4.71%	7.40%	2.70%	1.82	70.12%			0.00				0.16
Kadur	1.59	1.11	-0.48	6.79%	6.46%	-0.33%	3.30	33.72%	0.03	0.03	0.00	2.05%	2.90%		
Ramanagara	1.54	1.08	-0.46	7.04%	9.04%	2.00%	2.70	39.94%	0.01		-0.01	0.89%			
Mandya	2.24	0.72	-1.52	4.11%	6.98%	2.87%	2.38	30.11%			0.00				0.20
Tiptur	0.54	0.72	0.18	6.21%	2.99%	-3.22%	1.23	58.11%			0.00				
Mulbagal	1.02	0.66	-0.36	2.96%	14.83%	11.87%	3.00	21.92%	0.01	0.01	0.00	1.05%	1.44%		

Hiriyur	0.10	0.18	0.08	18.26%	6.69%	-11.57%	1.62	11.06%			0.00				
Total	98.58	107.55	8.97	4.07%	4.25%	0.18%	180.44	59.61%	1.03	0.74	-0.28	1.05%	0.70%	2.27	8.69

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	94.21	95.79	1.58	3.87%	4.27%	0.40%	164.06	58.39%	0.82	0.66	-0.16	0.88%	0.70%	2.27	8.69
Shopee	4.37	12.24	7.87	8.25%	5.06%	-3.19%	16.38	74.71%	0.20	0.08	-0.12	4.88%	0.65%		
Other		(0.47)	-0.47		28.79%	28.79%		0.00%			0.00				
Total	98.58	107.55	8.97	4.07%	4.25%	0.18%	180.44	59.61%	1.03	0.74	-0.28	1.05%	0.70%	2.27	8.69

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj N	27.04	36.79	9.75	4.36%	3.60%	-0.76%	56.74	64.83%	0.15	0.16	0.01	0.55%	0.42%	0.97	0.96
Hoskote	5.01	5.33	0.32	4.97%	0.46%	-4.51%	6.06	87.90%	0.04	0.05	0.01	0.85%	0.95%		0.25
KR Puram	5.59	5.25	-0.34	5.22%	3.30%	-1.93%	12.04	43.57%	0.02	0.03	0.02	0.30%	0.63%		
RT Nagar	4.35	4.60	0.25	4.04%	3.95%	-0.09%	4.65	98.87%	0.01		-0.01	0.21%			
Rajaji nagar	1.54	3.76	2.22	4.50%	1.90%	-2.60%	5.02	74.93%	0.02	0.02	0.00	1.31%	0.44%		
Kolar	1.93	3.46	1.53	-0.77%	5.13%	5.90%	3.97	87.18%	0.02	0.01	-0.01	1.16%	0.27%		
Bommanahalli	1.34	3.28	1.94	4.45%	5.38%	0.93%	4.47	73.32%			0.00				0.71
Hongasandara	1.10	2.64	1.54	4.76%	3.37%	-1.39%	3.30	80.00%			0.00				
Hegnahalli	0.78	2.54	1.76	8.92%	7.04%	-1.88%	2.92	86.94%	0.02	0.02	0.01	2.23%	0.96%	0.03	
Sunkadakatte	1.49	1.94	0.46	4.47%	2.01%	-2.46%	1.88	103.44%			0.00			0.01	
Hebbagodi	0.72	1.83	1.11	3.21%	2.34%	-0.87%	3.74	48.98%		0.01	0.01		0.70%	0.34	
Vijayanagar	0.04	1.04	1.00	4.76%	5.06%	0.30%	1.99	52.22%			0.00			0.19	
Mulbagal	1.02	0.66	-0.36	2.96%	14.83%	11.87%	3.00	21.92%	0.01	0.01	0.00	1.05%	1.44%		
Marathahalli	2.14	0.30	-1.84	4.86%	4.70%	-0.17%	2.31	13.21%	0.01		-0.01	0.46%		0.40	
HSR Layout		0.16	0.16		3.72%	3.72%	1.39	11.39%			0.00				
MBO	27.04	36.79	9.75	4.36%	3.60%	-0.76%	56.74	64.83%	0.15	0.16	0.01	0.55%	0.42%	0.97	0.96

Syed Kabeer	22.01	17.65	-4.36	6.04%	5.71%	-0.32%	29.57	59.68%	0.15	0.06	-0.09	0.70%	0.36%	0.90	6.24
Devenahalli	4.36	7.13	2.77	4.18%	4.11%	-0.07%	6.48	110.10%		0.06	0.06		0.88%	0.13	
Chikkaballapur	7.57	4.32	-3.25	13.03%	12.52%	-0.52%	2.55	169.15%	0.02		-0.02	0.26%			0.54
Sahakar Nagar	3.54	1.93	-1.61	2.46%	4.27%	1.81%	3.80	50.78%			0.00				
Doddaballapura	1.25	1.72	0.47	-4.04%	3.38%	7.42%	3.44	50.09%	0.06		-0.06	5.16%			
Yelahanka	3.72	0.88	-2.84	0.16%	-4.39%	-4.55%	5.28	16.72%			0.00			0.77	5.46
Kothnur	0.22	0.80	0.58	5.37%	10.31%	4.93%	2.82	28.31%			0.00				
Sanjaynagar	0.07	0.53	0.46	15.59%	0.22%	-15.36%	1.75	30.23%			0.00				0.23
HRBR Layout	1.27	0.33	-0.94	7.37%	-3.38%	-10.76%	3.44	9.63%	0.07		-0.07	5.94%			
MBO	22.01	17.65	-4.36	6.04%	5.71%	-0.32%	29.57	59.68%	0.15	0.06	-0.09	0.70%	0.36%	0.90	6.24

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Mohammed Naveed	13.68	15.38	1.70	2.50%	4.74%	2.23%	20.14	76.35%	0.12	0.09	-0.03	0.89%	0.61%	0.27	0.31
Chitradurga	4.53	3.65	-0.88	5.21%	4.20%	-1.01%	5.80	62.91%	0.02	0.02	0.00	0.49%	0.65%	0.15	0.14
Hassan	2.30	3.26	0.95	0.92%	2.17%	1.24%	2.48	131.14%			0.00				
Shivamoga	2.52	3.25	0.73	-6.06%	4.41%	10.48%	2.57	126.76%	0.06	0.03	-0.03	2.34%	0.97%		
Channarayapatna	1.88	2.65	0.77	4.03%	6.90%	2.86%	2.55	103.77%	0.01	0.01	0.00	0.50%	0.27%	0.12	0.01
Challakere	0.76	1.28	0.52	4.71%	7.40%	2.70%	1.82	70.12%			0.00				0.16
Kadur	1.59	1.11	-0.48	6.79%	6.46%	-0.33%	3.30	33.72%	0.03	0.03	0.00	2.05%	2.90%		
Hiriyur	0.10	0.18	0.08	18.26%	6.69%	-11.57%	1.62	11.06%			0.00				
MBO	13.68	15.38	1.70	2.50%	4.74%	2.23%	20.14	76.35%	0.12	0.09	-0.03	0.89%	0.61%	0.27	0.31
Vijay Kumar A	4.37	12.24	7.87	8.25%	5.06%	-3.19%	16.38	74.71%	0.20	0.08	-0.12	4.88%	0.65%		
Mysore - Kuvempunaqar LG	0.74	2.51	1.77	10.38%	5.74%	-4.64%	1.48	169.85%	0.04		-0.04	5.70%			
Nagarbhavi Best LG shoppe	0.30	2.41	2.11	12.36%	6.72%	-5.64%	2.74	87.93%	0.02	0.07	0.06	5.26%	2.99%		
HRBR Best LG Shoppe	1.69	1.90	0.21	9.01%	0.71%	-8.30%	2.87	66.40%	0.06		-0.06	3.94%			
Banashankari Best LG Shoppe		1.57	1.57		5.81%	5.81%	1.53	102.35%			0.00				
Mathikere Best LG Shoppe		1.37	1.37		5.04%	5.04%	1.61	84.74%			0.00				
Rammurthy Nagar Best LG Shoppe		1.16	1.16		8.13%	8.13%	1.90	61.00%		0.01	0.01		0.78%		
Sahakarnagar Best LG Shoppe	0.89	0.95	0.06	7.24%	4.39%	-2.85%	2.70	35.17%	0.08		-0.08	10.43%			
Peenya Best LG Shoppe	0.75	0.37	-0.37	3.94%	1.08%	-2.86%	1.55	24.03%			0.00				
Shopee	4.37	12.24	7.87	8.25%	5.06%	-3.19%	16.38	74.71%	0.20	0.08	-0.12	4.88%	0.65%		
Chandrashekhar	10.31	10.27	-0.04	4.98%	3.01%	-1.98%	20.47	50.15%	0.12	0.17	0.05	1.16%	1.69%	0.12	0.41
Nelamangala	2.64	4.23	1.59	5.61%	5.80%	0.20%	5.26	80.50%	0.04	0.12	0.07	1.71%	2.84%		
Tumkur	2.53	3.11	0.58	2.84%	-1.68%	-4.53%	6.12	50.79%		0.02	0.02		0.65%	0.12	
Madhugiri	0.81	1.68	0.87	5.94%	2.06%	-3.88%	2.15	78.23%		0.02	0.02		0.90%		
Tiptur	0.54	0.72	0.18	6.21%	2.99%	-3.22%	1.23	58.11%			0.00				
Hessarghatta	3.03	0.53	-2.50	6.34%	11.21%	4.87%	3.41	15.52%	0.02	0.02	0.00	0.76%	3.65%		
Peenya	0.76		-0.76	2.62%		-2.62%	2.31	0.00%	0.05		-0.05	7.23%			0.41
MBO	10.31	10.27	-0.04	4.98%	3.01%	-1.98%	20.47	50.15%	0.12	0.17	0.05	1.16%	1.69%	0.12	0.41
Syed Mudabeer	14.67	9.81	-4.85	-0.55%	3.59%	4.14%	23.27	42.18%	0.22	0.18	-0.04	1.50%	1.86%		0.58
Kengeri	3.21	2.72	-0.49	-1.61%	3.71%	5.32%	5.02	54.25%	0.12	0.02	-0.10	3.74%	0.63%		0.58
Nagarbhavi	0.17	2.20	2.03	-13.61%	-0.03%	13.58%	2.62	84.13%	0.03	0.03	0.00	17.04%	1.17%		
Mathikere	4.84	1.21	-3.63	3.68%	5.75%	2.07%	3.92	30.77%	0.01	0.04	0.03	0.26%	3.34%		
Banashankari	0.91	1.08	0.17	-9.47%	2.60%	12.07%	2.57	42.17%			0.00				
Hanumanth nagar		0.96	0.96		2.68%	2.68%	2.20	43.71%			0.00				
Frazer town	3.57	0.90	-2.66	8.29%	12.43%	4.14%	2.96	30.47%		0.10	0.10		12.11%		

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Raja Rajeshwary Nagar	0.71	0.56	-0.15	8.61%	3.22%	-5.38%	2.79	19.97%	0.06		-0.06	9.78%			
Cox town	1.26	0.17	-1.09	-36.00%	-1.05%	34.96%	1.18	14.76%			0.00				
MBO	14.67	9.81	-4.85	-0.55%	3.59%	4.14%	23.27	42.18%	0.22	0.18	-0.04	1.50%	1.86%		0.58

Aleem Pasha	6.51	5.90	-0.61	5.61%	6.19%	0.58%	13.87	42.54%	0.07		-0.06	1.04%	0.07%		0.20
Mysore - Rajkumarroad	1.55	2.07	0.52	7.82%	8.02%	0.19%	2.60	79.52%	0.04		-0.04	2.70%	0.19%		
Mysore-Vijaynagar	0.18	1.30	1.12	3.14%	1.59%	-1.56%	2.60	50.10%			0.00				
Ramanagara	1.54	1.08	-0.46	7.04%	9.04%	2.00%	2.70	39.94%	0.01		-0.01	0.89%			
Mysore - Chamaraja Mohalla	1.00	0.74	-0.26	3.81%	4.23%	0.42%	3.59	20.52%	0.01		-0.01	1.29%			
Mandya	2.24	0.72	-1.52	4.11%	6.98%	2.87%	2.38	30.11%			0.00				0.20
MBO	6.51	5.90	-0.61	5.61%	6.19%	0.58%	13.87	42.54%	0.07		-0.06	1.04%	0.07%		0.20
Others		(0.47)	-0.47		28.79%	28.79%		0.00%			0.00				
Branch Shortage		(0.47)	-0.47		28.79%	28.79%		0.00%			0.00				
Other		(0.47)	-0.47		28.79%	28.79%		0.00%			0.00				

Total	98.58	107.55	8.97	4.25%	4.25%	0.18%	180.44	59.61%	1.03	0.74	-0.28	1.05%	0.70%	2.27	8.69
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	ALL Products									Discontinued Products								
	Sales Qty			Sales			Gross Profit %			Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Tod.	TD-YD	Yest.	Tod.	TD-YD	Yest.	Today	TD-YD
Air conditioner	8	11	3	2.74	3.93	1.19	7.30%	3.93%	-3.37%	0	1	1		0.25	0.25		-28.40%	-28.40%
FPD	55	40	-15	21.34	16.32	-5.02	1.33%	3.01%	1.68%	5	1	-4	1.88	0.16	-1.72	-33.02%	188.61%	-155.59%
Mobile	89	113	24	38.95	47.33	8.38	2.60%	2.51%	-0.09%	1	3	2	0.31	0.33	0.01	-16.76%	-29.81%	-13.05%
Refrigerator	45	42	-3	12.48	11.77	-0.71	3.57%	4.97%	1.41%	2	1	-1	1.14	0.51	-0.63	-33.51%	-31.78%	1.73%
Washing Machine	53	64	11	13.48	15.54	2.06	7.74%	7.33%	-0.41%	0	0	0		0.06	0.06		7.46%	7.46%
Z.Others	211	203	-8	9.59	12.67	3.08	10.67%	7.98%	-2.69%	9	10	1	0.26	0.20	-0.06	-14.05%	-55.62%	-41.57%
Total	461	473	12	98.58	107.55	8.97	4.07%	4.25%	0.18%	17	16	-1	3.59	1.51	-2.09	-30.36%	-49.13%	-18.76%