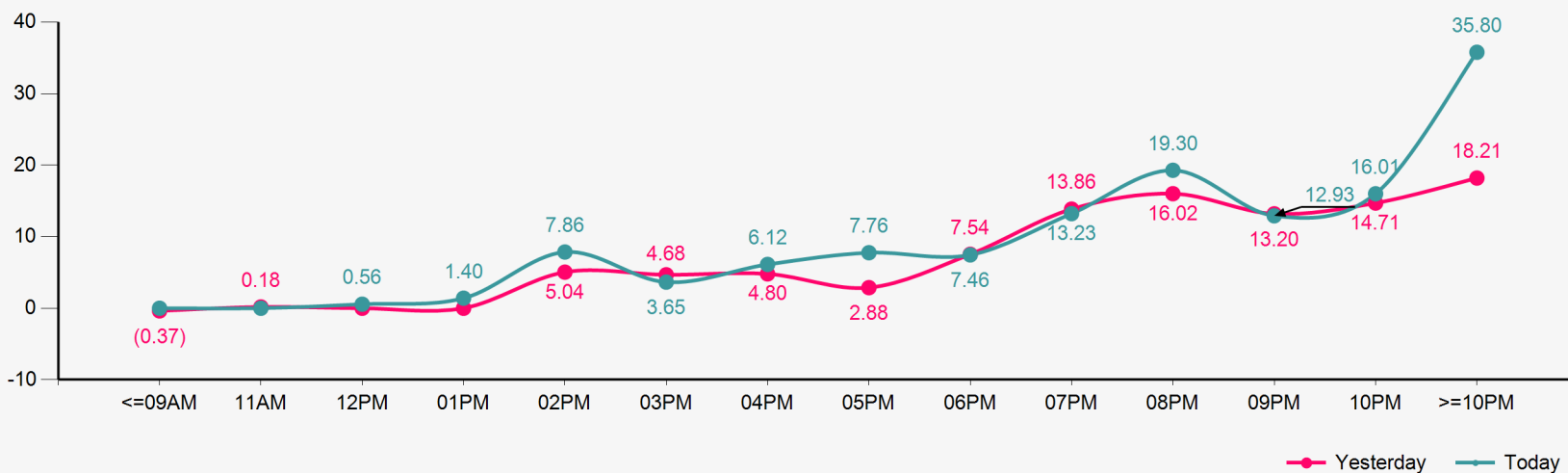


| | | | | |
|-----------------------------|---------------------|-------------------------|--------------------------------|-----------------------------|
| Sales 132.08 Lacs | GP% 7.77% | EW Pen% 0.73% | Target Ach. % 66.71% | Open SO 4.58 Lacs |
| Yest. Sales: 100.75 Lacs | Yest. GP%: 7.09% | Yest. EW%: 0.47% | TD Target: 198.00 Lacs | Yest. OSO 1.82 Lacs |

Sales Invoice Trend Yesterday Vs Today By Hours



| City | Sales | | | Gross Profit % | | | Target | | Extended Warranty | | | | | Open SO | |
|-------------------|---------------|---------------|--------------|----------------|--------------|--------------|---------------|---------------|-------------------|-------------|-------------|--------------|--------------|-------------|-------------|
| | Yest. | Today | TD-YD | Yest. | Today | TD-YD | Today | % | Yest. | Today | TD-YD | YD Pen.% | TD Pen.% | Yest. | Today |
| Bengaluru | 63.88 | 78.81 | 14.93 | 7.06% | 7.41% | 0.35% | 126.83 | 62.14% | 0.31 | 0.68 | 0.36 | 0.49% | 0.86% | 0.41 | 4.14 |
| Bengaluru - Rural | 15.01 | 15.71 | 0.70 | 6.67% | 6.99% | 0.32% | 18.35 | 85.61% | 0.08 | 0.07 | -0.01 | 0.56% | 0.45% | 1.24 | |
| Mysuru | 3.05 | 10.62 | 7.57 | 10.17% | 9.22% | -0.95% | 11.99 | 88.53% | 0.02 | 0.05 | 0.04 | 0.49% | 0.49% | | |
| Kolar | 1.84 | 4.91 | 3.07 | 4.89% | 8.99% | 4.10% | 3.69 | 133.15% | 0.01 | 0.09 | 0.07 | 0.74% | 1.77% | | |
| Tumkur | 3.32 | 4.20 | 0.87 | 7.84% | 8.55% | 0.71% | 5.83 | 72.00% | | | 0.00 | | | | 0.11 |
| Chitradurga | 3.28 | 3.41 | 0.13 | 10.38% | 8.70% | -1.67% | 6.47 | 52.70% | | | 0.00 | | | | |
| Chalkere | 1.32 | 3.02 | 1.70 | 3.33% | 10.61% | 7.29% | 2.54 | 119.10% | | 0.01 | 0.01 | | 0.31% | | 0.01 |
| Channarayapatna | 2.95 | 2.51 | -0.45 | 4.56% | 3.04% | -1.52% | 2.85 | 88.11% | | | 0.00 | | | | |
| Kadur | 1.23 | 2.32 | 1.09 | 9.18% | 15.03% | 5.85% | 2.86 | 81.35% | | 0.06 | 0.06 | | 2.47% | 0.15 | |
| Hiriyur | 0.16 | 1.66 | 1.50 | 3.49% | 9.63% | 6.14% | 2.29 | 72.46% | | | 0.00 | | | | |
| Ramanagara | 2.88 | 1.52 | -1.36 | 7.77% | 6.85% | -0.92% | 2.91 | 52.47% | 0.05 | | -0.05 | 1.65% | | | |
| Mandya | 0.28 | 1.45 | 1.17 | 7.67% | 6.01% | -1.66% | 2.85 | 50.92% | | 0.01 | 0.01 | | 0.65% | | |
| Tiptur | 0.26 | 1.02 | 0.76 | 5.16% | 7.52% | 2.36% | 1.76 | 57.82% | | | 0.00 | | | | 0.08 |
| Shivamogga | 0.43 | 0.64 | 0.21 | 6.30% | 5.50% | -0.80% | 3.64 | 17.56% | | | 0.00 | | | | |
| Hassan | 0.85 | 0.29 | -0.56 | 5.89% | 13.11% | 7.22% | 3.16 | 9.20% | | | 0.00 | | | 0.01 | 0.23 |
| Total | 100.75 | 132.08 | 31.33 | 7.09% | 7.77% | 0.67% | 198.00 | 66.71% | 0.47 | 0.96 | 0.49 | 0.47% | 0.73% | 1.82 | 4.58 |

| | Sales | | | Gross Profit % | | | Target | | Extended Warranty | | | | | Open SO | |
|-----------------|--------|--------|-------|----------------|--------|--------|--------|---------|-------------------|-------|-------|----------|----------|---------|-------|
| Group | Yest. | Today | TD-YD | Yest. | Today | TD-YD | Today | % | Yest. | Today | TD-YD | YD Pen.% | TD Pen.% | Yest. | Today |
| MBO | 97.15 | 123.74 | 26.59 | 6.80% | 7.34% | 0.54% | 179.95 | 68.77% | 0.39 | 0.46 | 0.06 | 0.41% | 0.37% | 1.82 | 3.61 |
| Shopee | 3.60 | 8.34 | 4.74 | 14.93% | 14.06% | -0.87% | 18.05 | 46.21% | 0.08 | 0.50 | 0.42 | 2.21% | 6.37% | | 0.97 |
| Total | 100.75 | 132.08 | 31.33 | 7.09% | 7.77% | 0.67% | 198.00 | 66.71% | 0.47 | 0.96 | 0.49 | 0.47% | 0.73% | 1.82 | 4.58 |
| Manager / Group | Sales | | | Gross Profit % | | | Target | | Extended Warranty | | | | | Open SO | |
| Branch | Yest. | Today | TD-YD | Yest. | Today | TD-YD | Today | % | Yest. | Today | TD-YD | YD Pen.% | TD Pen.% | Yest. | Today |
| Manoj | 37.54 | 43.52 | 5.98 | 6.60% | 6.71% | 0.11% | 60.80 | 71.58% | 0.20 | 0.18 | -0.02 | 0.53% | 0.42% | 0.25 | 2.16 |
| KR Puram | 16.14 | 12.70 | -3.43 | 5.95% | 6.78% | 0.83% | 11.70 | 108.63% | 0.15 | 0.05 | -0.10 | 0.96% | 0.40% | 0.04 | 1.17 |
| Hoskote | 3.94 | 4.99 | 1.05 | 8.40% | 6.70% | -1.70% | 5.08 | 98.22% | 0.02 | | -0.02 | 0.56% | | | |
| Kolar | 1.84 | 4.91 | 3.07 | 4.89% | 8.99% | 4.10% | 3.69 | 133.15% | 0.01 | 0.09 | 0.07 | 0.74% | 1.77% | | |
| RT Nagar | 0.86 | 3.49 | 2.63 | 10.94% | 9.27% | -1.67% | 4.57 | 76.37% | | 0.02 | 0.02 | | 0.43% | | |
| Hegnahalli | 1.04 | 3.26 | 2.22 | 9.84% | 6.41% | -3.43% | 3.16 | 103.07% | | | 0.00 | | | | 0.64 |
| Hebbagodi | 1.13 | 3.04 | 1.91 | 12.35% | 4.37% | -7.98% | 5.43 | 56.08% | | | 0.00 | | | | 0.01 |
| Bommanahalli | 3.21 | 2.46 | -0.75 | 5.28% | 5.44% | 0.17% | 5.47 | 44.94% | | | 0.00 | | | 0.01 | |
| Rajaji nagar | 2.23 | 2.20 | -0.03 | 5.88% | 6.31% | 0.43% | 5.48 | 40.22% | | | 0.00 | | | | |
| Hongasandara | 1.70 | 2.03 | 0.33 | 7.66% | 3.19% | -4.46% | 2.84 | 71.44% | | | 0.00 | | | | 0.02 |
| Vijayanagar | 1.55 | 1.63 | 0.09 | 9.03% | 5.10% | -3.93% | 1.76 | 92.86% | | | 0.00 | | | | 0.01 |
| Marathahalli | 1.85 | 0.89 | -0.96 | 3.99% | 6.10% | 2.11% | 3.58 | 24.72% | | | 0.00 | | | | |
| Mulbagal | 1.67 | 0.77 | -0.90 | 5.33% | 13.70% | 8.38% | 2.53 | 30.52% | 0.01 | | -0.01 | 0.54% | | | 0.29 |
| Sunkadakatte | 0.26 | 0.77 | 0.51 | 10.76% | 3.17% | -7.59% | 2.85 | 26.85% | | | 0.00 | | | | |
| HSR Layout | 0.14 | 0.38 | 0.24 | -0.27% | 3.70% | 3.97% | 2.67 | 14.23% | | 0.03 | 0.03 | | 9.21% | 0.20 | |
| MBO | 37.54 | 43.52 | 5.98 | 6.60% | 6.71% | 0.11% | 60.80 | 71.58% | 0.20 | 0.18 | -0.02 | 0.53% | 0.42% | 0.25 | 2.16 |
| Mudabir | 29.83 | 42.59 | 12.76 | 6.63% | 7.19% | 0.56% | 59.71 | 71.33% | 0.13 | 0.15 | 0.02 | 0.43% | 0.34% | 1.40 | 0.66 |
| Yelahanka | 1.31 | 7.08 | 5.77 | 11.59% | 3.74% | -7.85% | 5.19 | 136.41% | | 0.03 | 0.03 | | 0.47% | | |
| Devenahalli | 4.48 | 6.83 | 2.35 | 9.04% | 8.37% | -0.68% | 8.18 | 83.50% | 0.04 | 0.05 | 0.01 | 0.90% | 0.69% | 1.24 | |
| Kengeri | 0.84 | 3.90 | 3.06 | 10.36% | 6.21% | -4.15% | 4.57 | 85.22% | | 0.02 | 0.02 | | 0.39% | | 0.42 |
| Nagarbhavi | 1.86 | 3.41 | 1.55 | 9.20% | 8.91% | -0.28% | 3.68 | 92.88% | 0.01 | | -0.01 | 0.57% | | 0.14 | |
| HRBR Layout | 0.32 | 2.88 | 2.57 | 8.22% | 5.25% | -2.97% | 2.99 | 96.40% | | | 0.00 | | | | |
| Doddaballapura | 3.61 | 2.87 | -0.74 | 2.75% | 5.23% | 2.47% | 2.85 | 100.89% | 0.01 | 0.05 | 0.04 | 0.29% | 1.79% | | |
| Frazer town | 1.41 | 2.35 | 0.94 | 5.01% | 9.79% | 4.78% | 2.57 | 91.60% | | | 0.00 | | | | |
| Sahakar Nagar | 2.44 | 2.18 | -0.26 | 6.08% | 6.85% | 0.77% | 5.16 | 42.24% | | | 0.00 | | | | |
| Kothnur | 2.35 | 2.17 | -0.18 | 5.57% | 4.24% | -1.33% | 4.55 | 47.75% | 0.01 | | -0.01 | 0.38% | | | |
| Sanjaynagar | 1.71 | 2.06 | 0.35 | 2.98% | 7.11% | 4.13% | 2.98 | 69.04% | | | 0.00 | | | | |
| Hanumanth nagar | 1.17 | 1.89 | 0.72 | 13.34% | 14.76% | 1.41% | 2.38 | 79.28% | | | 0.00 | | | 0.02 | 0.15 |
| Cox town | 0.40 | 1.68 | 1.29 | 0.72% | 11.92% | 11.19% | 1.76 | 95.85% | | | 0.00 | | | | 0.09 |
| Mathikere | 1.08 | 1.60 | 0.52 | 5.24% | 9.10% | 3.86% | 4.15 | 38.58% | 0.06 | | -0.06 | 5.72% | | | |

| Manager / Group | Sales | | | Gross Profit % | | | Target | | Extended Warranty | | | | | Open SO | |
|--------------------------------|--------------|--------------|-------------|----------------|---------------|---------------|--------------|---------------|-------------------|-------------|--------------|--------------|--------------|-------------|-------------|
| Branch | Yest. | Today | TD-YD | Yest. | Today | TD-YD | Today | % | Yest. | Today | TD-YD | YD Pen.% | TD Pen.% | Yest. | Today |
| Raja Rajeshwary Nagar | 2.00 | 1.52 | -0.48 | 8.02% | 7.51% | -0.51% | 4.24 | 35.94% | | | 0.00 | | | | |
| Banashankari | 4.84 | 0.15 | -4.69 | 5.35% | 14.46% | 9.11% | 4.46 | 3.33% | | | 0.00 | | | | |
| MBO | 29.83 | 42.59 | 12.76 | 6.63% | 7.19% | 0.56% | 59.71 | 71.33% | 0.13 | 0.15 | 0.02 | 0.43% | 0.34% | 1.40 | 0.66 |
| Naveed | 23.86 | 25.16 | 1.30 | 6.84% | 8.43% | 1.59% | 43.48 | 57.87% | 0.02 | 0.09 | 0.07 | 0.09% | 0.35% | 0.17 | 0.78 |
| Tumkur | 3.32 | 4.20 | 0.87 | 7.84% | 8.55% | 0.71% | 5.83 | 72.00% | | | 0.00 | | | | 0.11 |
| Nelamangala | 6.59 | 3.89 | -2.70 | 4.03% | 4.96% | 0.93% | 5.09 | 76.41% | 0.02 | 0.02 | 0.00 | 0.32% | 0.60% | | |
| Chitradurga | 3.28 | 3.41 | 0.13 | 10.38% | 8.70% | -1.67% | 6.47 | 52.70% | | | 0.00 | | | | |
| Challakere | 1.32 | 3.02 | 1.70 | 3.33% | 10.61% | 7.29% | 2.54 | 119.10% | | 0.01 | 0.01 | | 0.31% | | 0.01 |
| Channarayapatna | 2.95 | 2.51 | -0.45 | 4.56% | 3.04% | -1.52% | 2.85 | 88.11% | | | 0.00 | | | | |
| Kadur | 1.23 | 2.32 | 1.09 | 9.18% | 15.03% | 5.85% | 2.86 | 81.35% | | 0.06 | 0.06 | | 2.47% | 0.15 | |
| Hiriyur | 0.16 | 1.66 | 1.50 | 3.49% | 9.63% | 6.14% | 2.29 | 72.46% | | | 0.00 | | | | |
| Hessarghatta | 2.83 | 1.46 | -1.37 | 12.35% | 12.17% | -0.18% | 4.16 | 35.06% | | | 0.00 | | | | 0.34 |
| Tiptur | 0.26 | 1.02 | 0.76 | 5.16% | 7.52% | 2.36% | 1.76 | 57.82% | | | 0.00 | | | | 0.08 |
| Peenya | 0.62 | 0.76 | 0.13 | 4.41% | 5.29% | 0.88% | 2.85 | 26.47% | | | 0.00 | | | | |
| Shivamoga | 0.43 | 0.64 | 0.21 | 6.30% | 5.50% | -0.80% | 3.64 | 17.56% | | | 0.00 | | | | |
| Hassan | 0.85 | 0.29 | -0.56 | 5.89% | 13.11% | 7.22% | 3.16 | 9.20% | | | 0.00 | | | 0.01 | 0.23 |
| MBO | 23.86 | 25.16 | 1.30 | 6.84% | 8.43% | 1.59% | 43.48 | 57.87% | 0.02 | 0.09 | 0.07 | 0.09% | 0.35% | 0.17 | 0.78 |
| Aleem | 5.92 | 12.47 | 6.55 | 8.76% | 7.85% | -0.91% | 15.96 | 78.16% | 0.05 | 0.04 | -0.01 | 0.79% | 0.33% | | |
| Mysore-Vijaynagar | 0.59 | 4.04 | 3.45 | 24.33% | 6.31% | -18.02% | 2.86 | 141.16% | | 0.02 | 0.02 | | 0.37% | | |
| Mysore - Raikumarroad | 0.59 | 2.81 | 2.22 | 6.67% | 12.01% | 5.34% | 2.86 | 98.54% | | | 0.00 | | | | |
| Mysore - Chamaraaja Mohalla | 1.58 | 2.64 | 1.06 | 5.73% | 7.39% | 1.66% | 4.49 | 58.92% | | 0.02 | 0.02 | | 0.64% | | |
| Ramanagara | 2.88 | 1.52 | -1.36 | 7.77% | 6.85% | -0.92% | 2.91 | 52.47% | 0.05 | | -0.05 | 1.65% | | | |
| Mandya | 0.28 | 1.45 | 1.17 | 7.67% | 6.01% | -1.66% | 2.85 | 50.92% | | 0.01 | 0.01 | | 0.65% | | |
| MBO | 5.92 | 12.47 | 6.55 | 8.76% | 7.85% | -0.91% | 15.96 | 78.16% | 0.05 | 0.04 | -0.01 | 0.79% | 0.33% | | |
| Abhik Uppal | 3.60 | 8.34 | 4.74 | 14.93% | 14.06% | -0.87% | 18.05 | 46.21% | 0.08 | 0.50 | 0.42 | 2.21% | 6.37% | | 0.97 |
| HRBR Best LG Shoppe | 0.15 | 4.29 | 4.14 | 83.29% | 12.94% | -70.35% | 3.19 | 134.26% | 0.01 | 0.33 | 0.31 | 9.02% | 8.25% | | |
| Mysore - Kuvempunaqar LG | 0.28 | 1.12 | 0.84 | 12.79% | 17.03% | 4.24% | 1.79 | 62.68% | 0.02 | 0.02 | 0.01 | 5.67% | 1.82% | | |
| Nagarbhavi Best LG shoppe | 0.83 | 1.05 | 0.22 | 14.76% | 16.44% | 1.69% | 2.78 | 37.82% | 0.05 | 0.05 | 0.00 | 6.56% | 4.63% | | |
| Sahakarnagar Best LG Shoppe | 0.25 | 0.67 | 0.41 | 6.15% | 14.62% | 8.47% | 3.15 | 21.15% | | 0.08 | 0.08 | | 14.02% | | 0.97 |
| Mathikere Best LG Shoppe | 0.49 | 0.46 | -0.03 | 13.60% | 11.70% | -1.90% | 1.76 | 25.96% | | 0.01 | 0.01 | | 2.01% | | |
| Peenya Best LG Shoppe | 0.39 | 0.45 | 0.05 | 9.03% | 14.62% | 5.60% | 1.76 | 25.47% | | 0.02 | 0.02 | | 3.47% | | |
| Banashankari Best LG Shoppe | | 0.31 | 0.31 | | 12.09% | 12.09% | 1.79 | 17.24% | | | 0.00 | | | | |
| Rammurthy Nagar Best LG Shoppe | 1.21 | | -1.21 | 11.67% | | -11.67% | 1.83 | 0.00% | | | 0.00 | | | | |
| Shopee | 3.60 | 8.34 | 4.74 | 14.93% | 14.06% | -0.87% | 18.05 | 46.21% | 0.08 | 0.50 | 0.42 | 2.21% | 6.37% | | 0.97 |

| Manager / Group | Sales | | | Gross Profit % | | | Target | | Extended Warranty | | | | | Open SO | |
|-----------------|--------|--------|-------|----------------|-------|-------|--------|--------|-------------------|-------|-------|-----------|-----------|---------|-------|
| Branch | Yest. | Today | TD-YD | Yest. | Today | TD-YD | Today | % | Yest. | Today | TD-YD | YD Pen. % | TD Pen. % | Yest. | Today |
| Total | 100.75 | 132.08 | 31.33 | 7.77% | 7.77% | 0.67% | 198.00 | 66.71% | 0.47 | 0.96 | 0.49 | 0.47% | 0.73% | 1.82 | 4.58 |

| | Sales Qty | | | Sales | | | Gross Profit % | | |
|-----------------|-----------|-------|-------|--------|--------|-------|----------------|--------|--------|
| Category | Yest. | Today | TD-YD | Yest. | Today | TD-YD | Yest. | Today | TD-YD |
| Air conditioner | 17 | 29 | 12 | 5.62 | 8.83 | 3.21 | 12.68% | 9.08% | -3.60% |
| FPD | 48 | 58 | 10 | 18.60 | 24.18 | 5.58 | 9.82% | 9.31% | -0.51% |
| Mobile | 124 | 127 | 3 | 46.79 | 47.86 | 1.07 | 3.08% | 2.90% | -0.18% |
| Refrigerator | 46 | 84 | 38 | 10.12 | 22.23 | 12.10 | 9.78% | 11.72% | 1.94% |
| Washing Machine | 32 | 55 | 23 | 7.88 | 14.59 | 6.71 | 13.40% | 13.03% | -0.37% |
| Z.Others | 187 | 251 | 64 | 11.73 | 14.39 | 2.66 | 9.55% | 9.13% | -0.42% |
| Total | 454 | 604 | 150 | 100.75 | 132.08 | 31.33 | 7.09% | 7.77% | 0.67% |