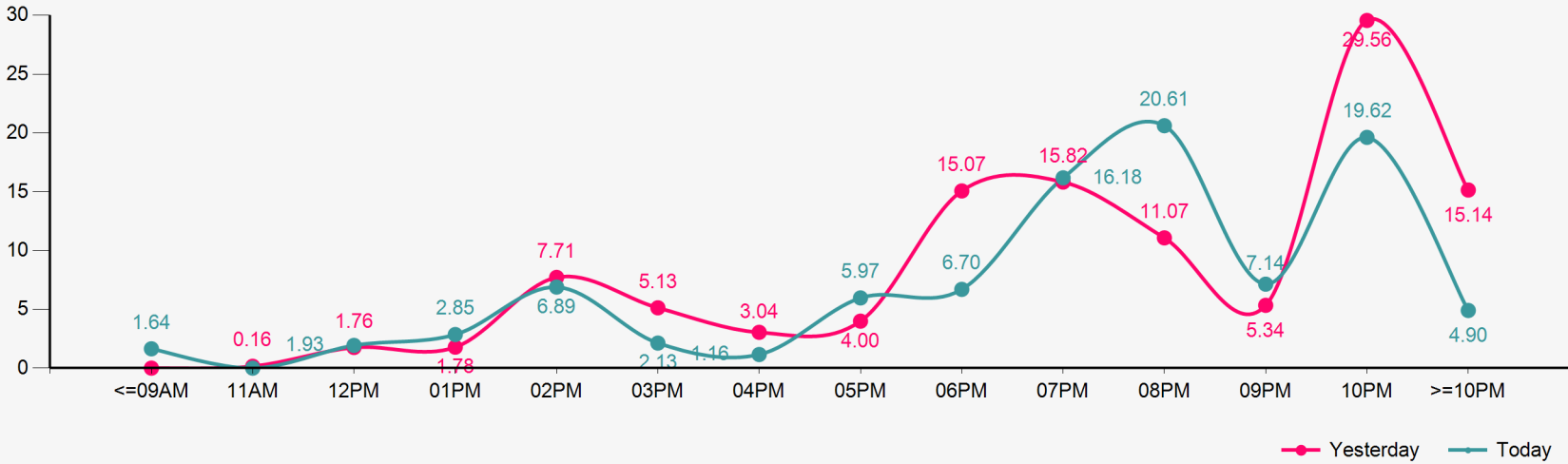


Sales 97.73 Lacs	GP% 3.83%	EW Pen% 1.06%	Target Ach. % 54.16%	Open SO 3.39 Lacs
Yest. Sales: 115.57 Lacs	Yest. GP%: 5.09%	Yest. EW%: 1.23%	TD Target: 180.44 Lacs	Yest. OSO 2.16 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	57.70	50.38	-7.32	3.27%	2.85%	-0.42%	108.13	46.59%	0.99	0.66	-0.33	1.75%	1.33%	0.39	2.53
Bengaluru - Rural	11.97	12.01	0.04	4.07%	4.57%	0.50%	17.79	67.51%	0.08	0.09	0.01	0.66%	0.73%	0.21	0.30
Chikkaballapur	17.25	7.57	-9.68	13.42%	12.51%	-0.90%	2.55	296.39%	0.02	0.02	0.01	0.09%	0.26%	1.15	
Chitradurga	1.62	4.53	2.91	7.95%	4.45%	-3.50%	5.80	78.11%	0.02	0.02	0.00	1.48%	0.49%		0.15
Mysuru	5.88	3.47	-2.41	2.18%	6.57%	4.39%	10.26	33.85%	0.05	0.09	0.04	0.84%	2.76%		
Tumkur	1.16	2.53	1.38	6.51%	2.49%	-4.02%	6.12	41.40%	0.02		-0.02	1.79%		0.17	0.12
Shivamogga	3.52	2.52	-1.00	2.06%	-6.92%	-8.97%	2.57	98.22%		0.06	0.06		2.34%		
Hassan	0.75	2.30	1.56	4.06%	0.96%	-3.11%	2.48	92.81%	0.02		-0.02	2.05%			
Mandya	0.77	2.24	1.47	4.70%	4.11%	-0.58%	2.38	93.99%			0.00			0.17	0.16
Kolar	2.95	1.93	-1.02	5.66%	-1.03%	-6.70%	3.97	48.52%	0.09	0.02	-0.07	3.05%	1.16%		
Channarayapatna	1.25	1.88	0.63	1.91%	2.62%	0.71%	2.55	73.53%		0.01	0.01		0.50%		0.12
Kadur	0.80	1.59	0.79	10.31%	6.47%	-3.84%	3.30	48.20%	0.03	0.03	0.00	3.87%	2.05%	0.07	
Ramanagara	1.57	1.54	-0.04	6.71%	6.14%	-0.57%	2.70	56.88%		0.01	0.01		0.89%		
Mulbagal	3.44	1.02	-2.42	2.99%	3.05%	0.05%	3.00	33.99%	0.05	0.01	-0.04	1.40%	1.05%		
Tumakuru	1.50	0.81	-0.69	5.62%	3.41%	-2.22%	2.15	37.78%	0.04		-0.04	2.73%			
Chalkere	1.12	0.76	-0.36	0.90%	4.79%	3.89%	1.82	41.52%	0.01		-0.01	1.15%			
Tiptur	1.12	0.54	-0.58	4.70%	6.21%	1.51%	1.23	43.77%			0.00				

Hiriyur	1.21	0.10	-1.11	8.27%	18.26%	10.00%	1.62	6.29%			0.00				
Total	115.57	97.73	-17.85	5.09%	3.83%	-1.27%	180.44	54.16%	1.41	1.03	-0.38	1.23%	1.06%	2.16	3.39

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	106.65	93.36	-13.29	5.40%	3.75%	-1.65%	164.06	56.91%	1.09	0.82	-0.27	1.04%	0.89%	2.16	2.90
Shopee	8.92	4.37	-4.56	1.44%	5.53%	4.10%	16.38	26.66%	0.32	0.20	-0.11	3.66%	4.88%		0.49
Total	115.57	97.73	-17.85	5.09%	3.83%	-1.27%	180.44	54.16%	1.41	1.03	-0.38	1.23%	1.06%	2.16	3.39

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj N	31.10	27.04	-4.06	3.50%	3.91%	0.41%	56.74	47.65%	0.29	0.15	-0.14	0.94%	0.55%	0.37	0.97
KR Puram	7.47	5.59	-1.89	1.79%	4.75%	2.96%	12.04	46.39%	0.02	0.02	0.00	0.27%	0.30%		
Hoskote	3.86	5.01	1.15	2.70%	4.54%	1.84%	6.06	82.66%		0.04	0.04	0.10%	0.85%		
RT Nagar	1.90	4.35	2.45	5.58%	3.50%	-2.08%	4.65	93.57%		0.01	0.01		0.21%		
Marathahalli	0.45	2.14	1.69	8.23%	4.70%	-3.53%	2.31	92.80%	0.01	0.01	0.00	2.91%	0.46%		0.40
Kolar	2.95	1.93	-1.02	5.66%	-1.03%	-6.70%	3.97	48.52%	0.09	0.02	-0.07	3.05%	1.16%		
Rajaji nagar	1.43	1.54	0.12	2.33%	3.98%	1.65%	5.02	30.71%		0.02	0.02		1.31%	0.15	
Sunkadakatte	0.42	1.49	1.07	-4.04%	2.70%	6.74%	1.88	79.16%			0.00				0.01
Bommanahalli	2.00	1.34	-0.66	1.96%	4.52%	2.56%	4.47	29.99%			0.00				
Hongasandara	0.84	1.10	0.26	-2.27%	4.76%	7.03%	3.30	33.35%			0.00			0.22	
Mulbagal	3.44	1.02	-2.42	2.99%	3.05%	0.05%	3.00	33.99%	0.05	0.01	-0.04	1.40%	1.05%		
Hegnahalli	0.60	0.78	0.17	6.95%	8.92%	1.97%	2.92	26.67%		0.02	0.01	0.42%	2.23%		0.03
Hebbagodi	5.03	0.72	-4.31	6.27%	2.09%	-4.18%	3.74	19.23%	0.11		-0.11	2.33%			0.34
Vijayanagar	0.58	0.04	-0.54	6.74%	4.76%	-1.98%	1.99	1.81%			0.00				0.19
HSR Layout	0.14		-0.14	3.00%		-3.00%	1.39	0.00%			0.00				
MBO	31.10	27.04	-4.06	3.50%	3.91%	0.41%	56.74	47.65%	0.29	0.15	-0.14	0.94%	0.55%	0.37	0.97

Syed Kabeer	33.78	22.01	-11.77	8.40%	5.61%	-2.79%	29.57	74.42%	0.31	0.15	-0.16	0.92%	0.70%	1.36	1.37
Chikkaballapur	17.25	7.57	-9.68	13.42%	12.51%	-0.90%	2.55	296.39%	0.02	0.02	0.01	0.09%	0.26%	1.15	
Devenahalli	4.71	4.36	-0.34	5.98%	4.19%	-1.79%	6.48	67.37%	0.08		-0.08	1.62%		0.21	0.30
Yelahanka	2.26	3.72	1.46	1.38%	-0.45%	-1.83%	5.28	70.44%	0.05		-0.05	2.36%			0.77
Sahakar Nagar	2.93	3.54	0.61	4.74%	2.31%	-2.43%	3.80	93.07%	0.12		-0.12	4.18%			
HRBR Layout	2.07	1.27	-0.80	-2.60%	5.18%	7.78%	3.44	36.82%	0.05	0.07	0.02	2.46%	5.94%		
Doddaballapura	1.32	1.25	-0.07	-0.38%	-3.99%	-3.61%	3.44	36.35%		0.06	0.06		5.16%		
Kothnur	1.45	0.22	-1.23	1.85%	5.44%	3.60%	2.82	7.84%			0.00				0.30
Sanjaynagar	1.79	0.07	-1.72	5.66%	15.59%	9.92%	1.75	4.26%			0.00				
MBO	33.78	22.01	-11.77	8.40%	5.61%	-2.79%	29.57	74.42%	0.31	0.15	-0.16	0.92%	0.70%	1.36	1.37

Syed Mudabeer	14.65	13.82	-0.83	4.01%	0.94%	-3.07%	23.27	59.38%	0.25	0.22	-0.03	1.72%	1.59%	0.02	
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Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Mathikere	2.57	4.84	2.27	-4.48%	3.62%	8.10%	3.92	123.37%	0.03	0.01	-0.02	1.32%	0.26%		
Frazer town	1.36	3.57	2.21	4.84%	7.94%	3.10%	2.96	120.36%			0.00				
Kengeri	2.89	3.21	0.32	7.59%	-2.13%	-9.72%	5.02	63.91%	0.15	0.12	-0.03	5.44%	3.74%		
Banashankari	3.40	0.91	-2.49	5.97%	-9.37%	-15.34%	2.57	35.45%	0.02		-0.02	0.50%		0.02	
Raja Rajeshwary Nagar	1.84	0.71	-1.14	6.46%	6.32%	-0.15%	2.79	25.30%	0.03	0.06	0.03	1.85%	9.78%		
Cox town	0.37	0.41	0.04	6.21%	-47.96%	-54.17%	1.18	34.80%			0.00				
Nagarbhavi	1.35	0.17	-1.18	0.26%	-13.61%	-13.87%	2.62	6.66%		0.03	0.03		17.04%		
Hanumanth nagar	0.85		-0.85	8.09%		-8.09%	2.20	0.00%	0.02		-0.02	1.79%			
MBO	14.65	13.82	-0.83	4.01%	0.94%	-3.07%	23.27	59.38%	0.25	0.22	-0.03	1.72%	1.59%	0.02	
Mohammed Naveed	10.26	13.68	3.42	4.36%	1.87%	-2.49%	20.14	67.93%	0.08	0.12	0.04	0.80%	0.89%	0.07	0.27
Chitradurga	1.62	4.53	2.91	7.95%	4.45%	-3.50%	5.80	78.11%	0.02	0.02	0.00	1.48%	0.49%		0.15
Shivamoga	3.52	2.52	-1.00	2.06%	-6.92%	-8.97%	2.57	98.22%		0.06	0.06		2.34%		
Hassan	0.75	2.30	1.56	4.06%	0.96%	-3.11%	2.48	92.81%	0.02		-0.02	2.05%			
Channarayapatna	1.25	1.88	0.63	1.91%	2.62%	0.71%	2.55	73.53%		0.01	0.01		0.50%		0.12
Kadur	0.80	1.59	0.79	10.31%	6.47%	-3.84%	3.30	48.20%	0.03	0.03	0.00	3.87%	2.05%	0.07	
Challakere	1.12	0.76	-0.36	0.90%	4.79%	3.89%	1.82	41.52%	0.01		-0.01	1.15%			
Hiriyur	1.21	0.10	-1.11	8.27%	18.26%	10.00%	1.62	6.29%			0.00				
MBO	10.26	13.68	3.42	4.36%	1.87%	-2.49%	20.14	67.93%	0.08	0.12	0.04	0.80%	0.89%	0.07	0.27
Chandrashekhar	10.27	10.31	0.03	5.37%	4.49%	-0.88%	20.47	50.35%	0.12	0.12	0.00	1.17%	1.16%	0.17	0.12
Hessarghatta	2.35	3.03	0.68	8.10%	6.19%	-1.91%	3.41	88.83%	0.05	0.02	-0.03	2.16%	0.76%		
Nelamangala	3.41	2.64	-0.77	2.98%	5.27%	2.28%	5.26	50.20%		0.04	0.04		1.71%		
Tumkur	1.16	2.53	1.38	6.51%	2.49%	-4.02%	6.12	41.40%	0.02		-0.02	1.79%		0.17	0.12
Madhugiri	1.50	0.81	-0.69	5.62%	3.41%	-2.22%	2.15	37.78%	0.04		-0.04	2.73%			
Peenya	0.75	0.76	0.01	6.47%	1.65%	-4.82%	2.31	32.86%	0.01	0.05	0.04	1.22%	7.23%		
Tiptur	1.12	0.54	-0.58	4.70%	6.21%	1.51%	1.23	43.77%			0.00				
MBO	10.27	10.31	0.03	5.37%	4.49%	-0.88%	20.47	50.35%	0.12	0.12	0.00	1.17%	1.16%	0.17	0.12
Aleem Pasha	6.59	6.51	-0.08	3.74%	5.46%	1.72%	13.87	46.93%	0.05	0.07	0.02	0.75%	1.04%	0.17	0.16
Mandya	0.77	2.24	1.47	4.70%	4.11%	-0.58%	2.38	93.99%			0.00			0.17	0.16
Mysore - Rajkumarroad	2.60	1.55	-1.05	3.44%	8.01%	4.58%	2.60	59.62%		0.04	0.04		2.70%		
Ramanagara	1.57	1.54	-0.04	6.71%	6.14%	-0.57%	2.70	56.88%		0.01	0.01		0.89%		
Mysore - Chamaraja Mohalla	1.07	1.00	-0.07	0.74%	3.85%	3.11%	3.59	27.87%		0.01	0.01		1.29%		
Mysore-Vijaynagar	0.57	0.18	-0.39	1.26%	3.48%	2.22%	2.60	6.99%	0.05		-0.05	9.34%			
MBO	6.59	6.51	-0.08	3.74%	5.46%	1.72%	13.87	46.93%	0.05	0.07	0.02	0.75%	1.04%	0.17	0.16
Vijay Kumar A	8.92	4.37	-4.56	1.44%	5.53%	4.10%	16.38	26.66%	0.32	0.20	-0.11	3.66%	4.88%		0.49

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
HRBR Best LG Shoppe	1.73	1.69	-0.04	3.94%	6.56%	2.62%	2.87	58.95%	0.16	0.06	-0.10	10.21%	3.94%		
Sahakarnagar Best LG Shoppe	1.11	0.89	-0.22	1.74%	4.78%	3.04%	2.70	32.94%		0.08	0.08		10.43%		
Peenya Best LG Shoppe	0.56	0.75	0.18	1.63%	-0.14%	-1.76%	1.55	48.05%			0.00				
Mysore - Kuvempunagar LG	1.64	0.74	-0.90	1.44%	7.96%	6.52%	1.48	50.19%		0.04	0.04		5.70%		
Nagarbhavi Best LG shoppe		0.30	0.30		10.09%	10.09%	2.74	10.96%		0.02	0.02		5.26%		0.49
Banashankari Best LG Shoppe	0.84		-0.84	0.69%		-0.69%	1.53	0.00%			0.00				
Mathikere Best LG Shoppe	0.99		-0.99	3.68%		-3.68%	1.61	0.00%	0.04		-0.04	4.09%			
Rammurthy Nagar Best LG Shoppe	2.06		-2.06	-1.66%		1.66%	1.90	0.00%	0.12		-0.12	5.98%			
Shopee	8.92	4.37	-4.56	1.44%	5.53%	4.10%	16.38	26.66%	0.32	0.20	-0.11	3.66%	4.88%		0.49
Total	115.57	97.73	-17.85	3.83%	3.83%	-1.27%	180.44	54.16%	1.41	1.03	-0.38	1.23%	1.06%	2.16	3.39

	ALL Products									Discontinued Products								
	Sales Qty			Sales			Gross Profit %			Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Tod.	TD-YD	Yest.	Tod.	TD-YD	Yest.	Today	TD-YD
Air conditioner	12	8	-4	3.99	2.74	-1.26	3.47%	6.98%	3.51%	0	0	0			0.00			
FPD	77	55	-22	28.91	21.34	-7.57	1.94%	0.26%	-1.68%	4	5	1	1.05	1.88	0.83	-28.52%	-36.12%	-7.60%
Mobile	93	89	-4	35.91	38.95	3.04	3.12%	2.65%	-0.46%	2	1	-1	0.42	0.31	-0.10	-29.39%	-16.76%	12.64%
Refrigerator	58	44	-14	17.25	11.64	-5.61	5.52%	4.77%	-0.75%	1	1	0	0.49	0.30	-0.19	-37.94%	-31.60%	6.34%
Washing Machine	66	53	-13	17.52	13.48	-4.04	8.79%	6.65%	-2.14%	0	0	0			0.00			
Z.Others	241	210	-31	12.00	9.58	-2.42	13.13%	10.49%	-2.64%	14	9	-5	0.19	0.26	0.07	-39.84%	-17.27%	22.57%
Total	547	459	-88	115.57	97.73	-17.85	5.09%	3.83%	-1.27%	21	16	-5	2.15	2.75	0.61	-31.84%	-31.63%	0.22%