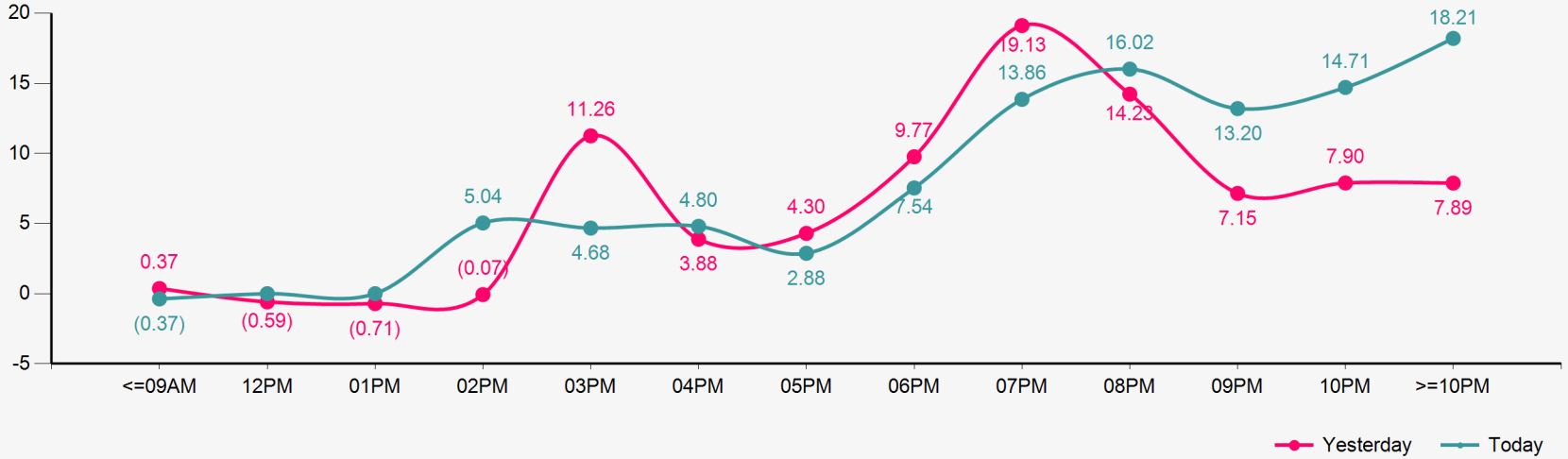


Sales 100.58 Lacs	GP% 7.09%	EW Pen% 0.47%	Target Ach. % 50.80%	Open SO 2.75 Lacs
Yest. Sales: 84.51 Lacs	Yest. GP%: 6.45%	Yest. EW%: 0.32%	TD Target: 198.00 Lacs	Yest. OSO 0.65 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Bengaluru	52.71	63.79	11.08	6.10%	7.05%	0.95%	126.83	50.29%	0.25	0.31	0.07	0.48%	0.50%	0.65	1.11
Bengaluru - Rural	9.25	15.01	5.76	6.72%	6.67%	-0.04%	18.35	81.82%	0.02	0.08	0.06	0.21%	0.56%		1.47
Tumkur	1.28	3.32	2.04	3.04%	7.84%	4.80%	5.83	57.01%			0.00				
Chitradurga	3.05	3.28	0.23	10.50%	10.38%	-0.12%	6.47	50.76%			0.00				
Mysuru	4.44	3.05	-1.39	5.82%	10.17%	4.35%	11.99	25.42%		0.02	0.02		0.49%		
Channarayapatna	1.55	2.95	1.40	6.08%	4.56%	-1.52%	2.85	103.82%			0.00				
Ramanagara	1.40	2.88	1.48	12.81%	7.77%	-5.04%	2.91	99.11%		0.05	0.05		1.65%		
Kolar	3.68	1.84	-1.84	4.70%	4.89%	0.19%	3.69	49.91%		0.01	0.01		0.74%		
Chalkere	1.46	1.32	-0.14	10.46%	3.33%	-7.13%	2.54	51.91%			0.00				
Kadur	0.86	1.23	0.38	11.12%	9.18%	-1.94%	2.86	43.23%			0.00				0.15
Hassan	1.75	0.77	-0.98	4.23%	6.41%	2.18%	3.16	24.51%			0.00				0.01
Shivamogga	1.63	0.43	-1.20	7.76%	6.30%	-1.46%	3.64	11.75%			0.00				
Mandya	0.53	0.28	-0.26	11.65%	7.67%	-3.98%	2.85	9.69%			0.00				
Tiptur	0.92	0.26	-0.66	4.67%	5.16%	0.49%	1.76	14.71%			0.00				
Hiriyur		0.16	0.16		3.49%	3.49%	2.29	7.12%			0.00				
Total	84.51	100.58	16.06	6.45%	7.09%	0.64%	198.00	50.80%	0.27	0.47	0.20	0.32%	0.47%	0.65	2.75

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	80.55	96.97	16.42	6.55%	6.80%	0.25%	179.95	53.89%	0.21	0.39	0.19	0.26%	0.41%	0.50	2.43
Shopee	3.91	3.60	-0.31	4.52%	14.93%	10.41%	18.05	19.96%	0.06	0.08	0.02	1.64%	2.21%	0.16	0.32
WHS	0.05		-0.05	-5.21%		5.21%		0.00%			0.00				
Total	84.51	100.58	16.06	6.45%	7.09%	0.64%	198.00	50.80%	0.27	0.47	0.20	0.32%	0.47%	0.65	2.75
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj	29.29	37.54	8.26	6.88%	6.60%	-0.28%	60.80	61.74%	0.05	0.20	0.15	0.17%	0.53%	0.33	0.25
KR Puram	7.98	16.14	8.16	6.60%	5.95%	-0.65%	11.70	137.97%	0.01	0.15	0.14	0.16%	0.96%	0.33	0.04
Hoskote	2.20	3.94	1.74	6.51%	8.40%	1.89%	5.08	77.57%	0.01	0.02	0.01	0.41%	0.56%		
Bommanahalli	2.08	3.21	1.12	4.49%	5.28%	0.79%	5.47	58.61%			0.00				0.01
Rajaji nagar	1.37	2.23	0.86	8.51%	5.88%	-2.62%	5.48	40.69%			0.00				
Marathahalli	1.83	1.85	0.01	8.60%	3.99%	-4.61%	3.58	51.57%	0.02		-0.02	0.96%			
Kolar	3.68	1.84	-1.84	4.70%	4.89%	0.19%	3.69	49.91%		0.01	0.01		0.74%		
Hongasandara	0.77	1.70	0.93	5.71%	7.66%	1.95%	2.84	59.80%	0.01		-0.01	1.39%			
Mulbagal	2.37	1.67	-0.70	9.42%	5.33%	-4.10%	2.53	65.99%		0.01	0.01		0.54%		
Vijayanagar	0.12	1.55	1.43	37.82%	9.03%	-28.80%	1.76	88.01%			0.00				
Hebbagodi	3.95	1.13	-2.82	9.35%	12.35%	3.00%	5.43	20.82%			0.00				
Hegnahalli		1.04	1.04		9.84%	9.84%	3.16	32.88%			0.00				
RT Nagar	1.16	0.86	-0.29	7.50%	10.94%	3.44%	4.57	18.86%			0.00				
Sunkadakatte	1.42	0.26	-1.16	2.46%	10.76%	8.30%	2.85	9.06%			0.00				
HSR Layout	0.36	0.14	-0.22	0.11%	-0.27%	-0.38%	2.67	5.08%			0.00				0.20
MBO	29.29	37.54	8.26	6.88%	6.60%	-0.28%	60.80	61.74%	0.05	0.20	0.15	0.17%	0.53%	0.33	0.25
Mudabir	28.04	29.73	1.69	5.70%	6.62%	0.91%	59.71	49.79%	0.15	0.13	-0.02	0.52%	0.43%	0.16	2.01
Banashankari	0.40	4.84	4.44	5.18%	5.35%	0.17%	4.46	108.57%			0.00				
Devenahalli	4.72	4.48	-0.24	6.94%	9.04%	2.10%	8.18	54.76%		0.04	0.04		0.90%		1.47
Doddaballapura	3.54	3.61	0.07	1.54%	2.75%	1.21%	2.85	126.80%	0.04	0.01	-0.03	1.22%	0.29%		
Sahakar Nagar	2.56	2.44	-0.12	4.67%	6.08%	1.42%	5.16	47.33%			0.00				0.38
Kothnur	1.99	2.35	0.36	3.25%	5.57%	2.32%	4.55	51.64%		0.01	0.01		0.38%		
Raja Rajeshwary Nagar	0.69	2.00	1.31	2.74%	8.02%	5.29%	4.24	47.19%			0.00				
Nagarbhavi	1.10	1.86	0.76	5.75%	9.20%	3.45%	3.68	50.70%	0.04	0.01	-0.03	3.58%	0.57%		0.14
Sanjaynagar	0.56	1.71	1.15	5.90%	2.98%	-2.92%	2.98	57.36%	0.01		-0.01	2.33%			
Frazer town	3.10	1.41	-1.69	10.73%	5.01%	-5.72%	2.57	55.04%			0.00				
Yelahanka	3.11	1.31	-1.79	8.33%	11.59%	3.26%	5.19	25.29%	0.04		-0.04	1.14%			
Hanumanth nagar	1.14	1.17	0.02	7.69%	13.34%	5.65%	2.38	48.93%			0.00				0.02
Mathikere	2.02	1.08	-0.94	5.06%	5.24%	0.18%	4.15	26.04%		0.06	0.06		5.72%	0.16	

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Kengeri	2.08	0.74	-1.34	3.57%	10.37%	6.80%	4.57	16.23%	0.02		-0.02	0.82%			
Cox town	0.28	0.40	0.12	12.86%	0.72%	-12.14%	1.76	22.57%			0.00				
HRBR Layout	0.75	0.32	-0.43	0.70%	8.22%	7.52%	2.99	10.62%			0.00				
MBO	28.04	29.73	1.69	5.70%	6.62%	0.91%	59.71	49.79%	0.15	0.13	-0.02	0.52%	0.43%	0.16	2.01
Naveed	16.85	23.78	6.93	6.92%	6.86%	-0.06%	43.48	54.69%	0.01	0.02	0.01	0.06%	0.09%		0.17
Nelamangala	2.28	6.59	4.31	6.71%	4.03%	-2.68%	5.09	129.58%	0.01	0.02	0.01	0.47%	0.32%		
Tumkur	1.28	3.32	2.04	3.04%	7.84%	4.80%	5.83	57.01%			0.00				
Chitradurga	3.05	3.28	0.23	10.50%	10.38%	-0.12%	6.47	50.76%			0.00				
Channarayapatna	1.55	2.95	1.40	6.08%	4.56%	-1.52%	2.85	103.82%			0.00				
Hessarghatta	0.28	2.83	2.55	10.96%	12.35%	1.39%	4.16	68.01%			0.00				
Challakere	1.46	1.32	-0.14	10.46%	3.33%	-7.13%	2.54	51.91%			0.00				
Kadur	0.86	1.23	0.38	11.12%	9.18%	-1.94%	2.86	43.23%			0.00				0.15
Hassan	1.75	0.77	-0.98	4.23%	6.41%	2.18%	3.16	24.51%			0.00				0.01
Peenya	1.79	0.62	-1.17	2.13%	4.41%	2.29%	2.85	21.86%			0.00				
Shivamoga	1.63	0.43	-1.20	7.76%	6.30%	-1.46%	3.64	11.75%			0.00				
Tiptur	0.92	0.26	-0.66	4.67%	5.16%	0.49%	1.76	14.71%			0.00				
Hiriyur		0.16	0.16		3.49%	3.49%	2.29	7.12%			0.00				
MBO	16.85	23.78	6.93	6.92%	6.86%	-0.06%	43.48	54.69%	0.01	0.02	0.01	0.06%	0.09%		0.17
Aleem	6.37	5.92	-0.45	7.85%	8.76%	0.92%	15.96	37.13%		0.05	0.05		0.79%		
Ramanagara	1.40	2.88	1.48	12.81%	7.77%	-5.04%	2.91	99.11%		0.05	0.05		1.65%		
Mysore - Chamaraaja Mohalla	0.88	1.58	0.70	13.99%	5.73%	-8.26%	4.49	35.29%			0.00				
Mysore - Rajkumarroad	1.40	0.59	-0.81	5.62%	6.67%	1.04%	2.86	20.78%			0.00				
Mysore-Vijaynagar	2.16	0.59	-1.57	2.63%	24.33%	21.70%	2.86	20.69%			0.00				
Mandya	0.53	0.28	-0.26	11.65%	7.67%	-3.98%	2.85	9.69%			0.00				
MBO	6.37	5.92	-0.45	7.85%	8.76%	0.92%	15.96	37.13%		0.05	0.05		0.79%		
Abhik Uppal	3.91	3.60	-0.31	4.52%	14.93%	10.41%	18.05	19.96%	0.06	0.08	0.02	1.64%	2.21%	0.16	0.32
Rammurthy Nagar Best LG Shoppe	0.95	1.21	0.26	11.81%	11.67%	-0.13%	1.83	66.37%	0.02		-0.02	1.60%			
Nagarbhavi Best LG shoppe	0.82	0.83	0.01	-28.30%	14.76%	43.05%	2.78	29.83%	0.03	0.05	0.02	4.21%	6.56%		
Mathikere Best LG Shoppe	0.35	0.49	0.14	11.42%	13.60%	2.18%	1.76	27.66%	0.03		-0.03	9.44%		0.16	
Peenya Best LG Shoppe		0.39	0.39		9.03%	9.03%	1.76	22.48%			0.00				
Mysore - Kuvempunaqar LG		0.28	0.28		12.79%	12.79%	1.79	15.63%		0.02	0.02		5.67%		
Sahakarnagar Best LG Shoppe	0.40	0.25	-0.15	10.26%	6.15%	-4.11%	3.15	8.06%			0.00				
HRBR Best LG Shoppe	0.28	0.15	-0.13	47.17%	83.29%	36.12%	3.19	4.54%	(0.02)	0.01	0.03	-5.08%	9.02%		0.32

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Banashankari Best LG Shoppe	1.11		-1.11	7.40%		-7.40%	1.79	0.00%			0.00				
Shopee	3.91	3.60	-0.31	4.52%	14.93%	10.41%	18.05	19.96%	0.06	0.08	0.02	1.64%	2.21%	0.16	0.32
Others	0.05		-0.05	-5.21%		5.21%		0.00%			0.00				
Defective In Warehouse	0.05		-0.05	-5.21%		5.21%		0.00%			0.00				
WHS	0.05		-0.05	-5.21%		5.21%		0.00%			0.00				
Total	84.51	100.58	16.06	7.09%	7.09%	0.64%	198.00	50.80%	0.27	0.47	0.20	0.32%	0.47%	0.65	2.75

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	15	17	2	4.76	5.62	0.86	13.40%	12.68%	-0.73%
FPD	40	48	8	12.72	18.60	5.89	6.60%	9.82%	3.22%
Mobile	96	124	28	33.93	46.79	12.86	2.90%	3.08%	0.17%
Refrigerator	74	46	-28	18.69	10.12	-8.56	8.16%	9.78%	1.62%
Washing Machine	30	32	2	7.36	7.88	0.52	11.37%	13.40%	2.03%
Z.Others	142	183	41	7.07	11.56	4.49	8.92%	9.60%	0.69%
Total	397	450	53	84.51	100.58	16.06	6.45%	7.09%	0.64%