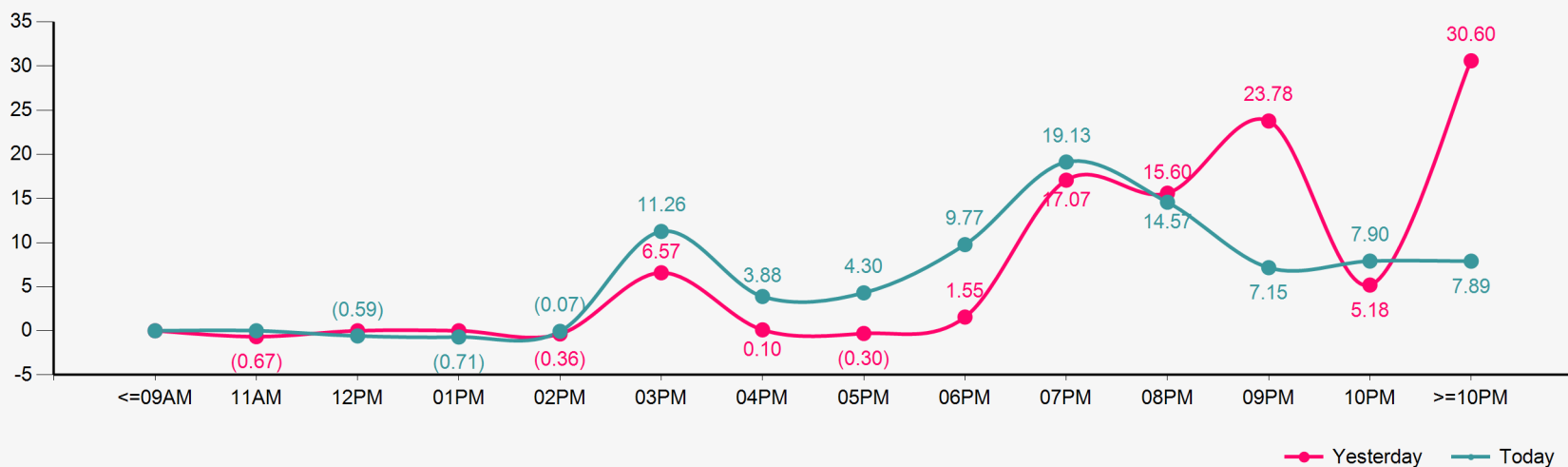


Sales 84.48 Lacs	GP% 6.34%	EW Pen% 0.36%	Target Ach. % 42.67%	Open SO 2.31 Lacs
Yest. Sales: 99.12 Lacs	Yest. GP%: 7.86%	Yest. EW%: 0.41%	TD Target: 198.00 Lacs	Yest. OSO 2.13 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	60.73	52.68	-8.06	6.43%	5.90%	-0.53%	126.83	41.53%	0.11	0.28	0.17	0.18%	0.53%	1.08	2.31
Bengaluru - Rural	8.15	9.25	1.10	7.34%	6.92%	-0.42%	18.35	50.41%	0.10	0.02	-0.08	1.26%	0.21%	0.27	
Mysuru	8.00	4.44	-3.55	11.13%	5.59%	-5.53%	11.99	37.03%	0.10		-0.10	1.25%		0.20	
Kolar	1.42	3.68	2.26	4.83%	4.70%	-0.13%	3.69	99.82%	0.02		-0.02	1.18%		0.14	
Chitradurga	2.85	3.05	0.21	13.35%	10.50%	-2.85%	6.47	47.22%			0.00			0.15	
Hassan	1.41	1.75	0.35	10.49%	4.23%	-6.26%	3.16	55.49%			0.00				
Shivamogga	1.31	1.63	0.32	9.45%	7.76%	-1.69%	3.64	44.72%			0.00				
Channarayapatna	1.61	1.55	-0.06	7.27%	6.08%	-1.20%	2.85	54.51%			0.00				
Chalkere	1.60	1.46	-0.15	9.49%	10.46%	0.97%	2.54	57.42%			0.00				
Ramanagara	2.57	1.40	-1.17	10.11%	12.81%	2.70%	2.91	48.12%	0.05		-0.05	2.08%			
Tumkur	4.59	1.28	-3.31	12.18%	3.04%	-9.14%	5.83	22.01%			0.00				
Tiptur	0.53	0.92	0.39	10.32%	4.67%	-5.65%	1.76	52.18%	0.01		-0.01	1.79%			
Kadur	1.90	0.86	-1.04	10.84%	11.12%	0.28%	2.86	30.08%	0.01		-0.01	0.65%			
Mandya	1.27	0.53	-0.74	9.63%	11.65%	2.02%	2.85	18.75%			0.00				
Hiriyur	1.18		-1.18	17.24%		-17.24%	2.29	0.00%			0.00			0.29	
Total	99.12	84.48	-14.64	7.86%	6.34%	-1.52%	198.00	42.67%	0.40	0.30	-0.10	0.41%	0.36%	2.13	2.31

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	93.76	80.55	-13.21	7.51%	6.56%	-0.95%	179.95	44.76%	0.31	0.21	-0.11	0.33%	0.26%	1.91	1.79
Shopee	5.36	3.88	-1.47	13.94%	1.77%	-12.17%	18.05	21.51%	0.09	0.09	0.00	1.71%	2.45%	0.20	0.52
WHS		0.05	0.05		-5.21%	-5.21%		0.00%			0.00			0.02	
Total	99.12	84.48	-14.64	7.86%	6.34%	-1.52%	198.00	42.67%	0.40	0.30	-0.10	0.41%	0.36%	2.13	2.31
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj	33.83	29.29	-4.54	5.63%	6.88%	1.25%	60.80	48.17%	0.17	0.05	-0.12	0.50%	0.17%	0.62	1.43
KR Puram	7.90	7.98	0.07	7.15%	6.60%	-0.55%	11.70	68.21%	0.06	0.01	-0.05	0.79%	0.16%	0.08	0.33
Hebbagodi	2.42	3.95	1.53	1.16%	9.35%	8.20%	5.43	72.77%			0.00				0.21
Kolar	1.42	3.68	2.26	4.83%	4.70%	-0.13%	3.69	99.82%	0.02		-0.02	1.18%		0.14	
Mulbagal	0.47	2.37	1.90	13.11%	9.42%	-3.68%	2.53	93.69%			0.00				
Hoskote	3.30	2.20	-1.10	5.77%	6.51%	0.74%	5.08	43.29%	0.06	0.01	-0.05	1.70%	0.41%		
Bommanahalli	2.06	2.08	0.02	6.76%	4.49%	-2.27%	5.47	38.07%			0.00				0.89
Marathahalli	0.05	1.83	1.79	17.85%	8.60%	-9.25%	3.58	51.18%		0.02	0.02		0.96%		
Sunkadakatte	1.91	1.42	-0.49	1.39%	2.46%	1.07%	2.85	49.75%			0.00				
Rajaji nagar	3.84	1.37	-2.48	3.85%	8.51%	4.66%	5.48	24.98%			0.00			0.13	
RT Nagar	1.30	1.16	-0.15	11.27%	7.50%	-3.77%	4.57	25.30%	0.02		-0.02	1.45%			
Hongasandara	5.39	0.77	-4.61	2.70%	5.71%	3.01%	2.84	27.19%		0.01	0.01		1.39%		
HSR Layout	2.73	0.36	-2.37	11.15%	0.11%	-11.04%	2.67	13.40%			0.00			0.26	
Vijayanagar	0.45	0.12	-0.33	5.06%	37.82%	32.77%	1.76	6.73%	0.02		-0.02	3.66%			
Hegnahalli	0.58		-0.58	8.39%		-8.39%	3.16	0.00%			0.00				
MBO	33.83	29.29	-4.54	5.63%	6.88%	1.25%	60.80	48.17%	0.17	0.05	-0.12	0.50%	0.17%	0.62	1.43
Mudabir	28.70	28.04	-0.67	6.03%	5.77%	-0.26%	59.71	46.96%	0.02	0.15	0.13	0.05%	0.52%	0.60	0.35
Devenahalli	2.55	4.72	2.17	8.09%	7.34%	-0.75%	8.18	57.68%			0.00				
Doddaballapura	1.82	3.54	1.72	6.78%	1.54%	-5.24%	2.85	124.44%		0.04	0.04		1.22%		
Yelahanka	3.31	3.11	-0.20	5.51%	8.33%	2.82%	5.19	59.85%		0.04	0.04		1.14%		
Frazer town	1.66	3.10	1.44	6.96%	10.71%	3.75%	2.57	120.82%			0.00				
Sahakar Nagar	3.44	2.56	-0.88	2.23%	4.67%	2.44%	5.16	49.64%			0.00				
Kengeri	2.31	2.08	-0.23	7.80%	3.57%	-4.23%	4.57	45.52%	0.02	0.02	0.00	0.65%	0.82%	0.19	
Mathikere	4.72	2.02	-2.71	4.79%	5.06%	0.27%	4.15	48.59%			0.00				0.16
Kothnur	2.12	1.99	-0.14	2.95%	3.25%	0.31%	4.55	43.66%			0.00				
Hanumanth nagar	0.59	1.14	0.55	14.38%	7.69%	-6.69%	2.38	47.90%			0.00				
Nagarbhavi	0.83	1.10	0.27	13.11%	5.75%	-7.37%	3.68	30.04%		0.04	0.04		3.58%		
HRBR Layout	0.24	0.75	0.51	9.60%	0.70%	-8.90%	2.99	24.92%			0.00			0.41	
Raja Rajeshwary Nagar	3.31	0.69	-2.62	5.60%	2.74%	-2.86%	4.24	16.26%			0.00				

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Sanjaynagar	0.53	0.56	0.02	3.29%	5.90%	2.60%	2.98	18.72%		0.01	0.01		2.33%		
Banashankari	0.87	0.40	-0.46	10.84%	5.18%	-5.66%	4.46	9.06%			0.00				0.19
Cox town	0.39	0.28	-0.11	11.29%	12.86%	1.57%	1.76	15.77%			0.00				
MBO	28.70	28.04	-0.67	6.03%	5.77%	-0.26%	59.71	46.96%	0.02	0.15	0.13	0.05%	0.52%	0.60	0.35
Naveed	22.05	16.85	-5.20	11.66%	6.92%	-4.74%	43.48	38.76%	0.07	0.01	-0.06	0.31%	0.06%	0.69	
Chitradurga	2.85	3.05	0.21	13.35%	10.50%	-2.85%	6.47	47.22%			0.00			0.15	
Nelamangala	2.31	2.28	-0.02	8.76%	6.71%	-2.05%	5.09	44.86%	0.05	0.01	-0.04	2.06%	0.47%	0.25	
Peenya	1.17	1.79	0.62	14.64%	2.13%	-12.51%	2.85	62.90%			0.00				
Hassan	1.41	1.75	0.35	10.49%	4.23%	-6.26%	3.16	55.49%			0.00				
Shivamoga	1.31	1.63	0.32	9.45%	7.76%	-1.69%	3.64	44.72%			0.00				
Channarayapatna	1.61	1.55	-0.06	7.27%	6.08%	-1.20%	2.85	54.51%			0.00				
Challakere	1.60	1.46	-0.15	9.49%	10.46%	0.97%	2.54	57.42%			0.00				
Tumkur	4.59	1.28	-3.31	12.18%	3.04%	-9.14%	5.83	22.01%			0.00				
Tiptur	0.53	0.92	0.39	10.32%	4.67%	-5.65%	1.76	52.18%	0.01		-0.01	1.79%			
Kadur	1.90	0.86	-1.04	10.84%	11.12%	0.28%	2.86	30.08%	0.01		-0.01	0.65%			
Hessarghatta	1.60	0.28	-1.33	15.90%	10.96%	-4.94%	4.16	6.65%			0.00				
Hiriyur	1.18		-1.18	17.24%		-17.24%	2.29	0.00%			0.00			0.29	
MBO	22.05	16.85	-5.20	11.66%	6.92%	-4.74%	43.48	38.76%	0.07	0.01	-0.06	0.31%	0.06%	0.69	
Aleem	9.17	6.37	-2.80	9.08%	7.69%	-1.40%	15.96	39.94%	0.06		-0.06	0.67%			
Mysore-Vijaynagar	1.10	2.16	1.06	7.76%	2.63%	-5.14%	2.86	75.46%			0.00				
Mysore - Rajkumarroad	1.52	1.40	-0.12	14.16%	5.62%	-8.54%	2.86	49.12%	0.01		-0.01	0.59%			
Ramanagara	2.57	1.40	-1.17	10.11%	12.81%	2.70%	2.91	48.12%	0.05		-0.05	2.08%			
Mysore - Chamaraja Mohalla	2.71	0.88	-1.83	5.53%	12.84%	7.31%	4.49	19.60%			0.00				
Mandya	1.27	0.53	-0.74	9.63%	11.65%	2.02%	2.85	18.75%			0.00				
MBO	9.17	6.37	-2.80	9.08%	7.69%	-1.40%	15.96	39.94%	0.06		-0.06	0.67%			
Abhik Uppal	5.36	3.88	-1.47	13.94%	1.77%	-12.17%	18.05	21.51%	0.09	0.09	0.00	1.71%	2.45%	0.20	0.52
Banashankari Best LG Shoppe	0.33	1.11	0.78	10.03%	6.05%	-3.98%	1.79	62.00%			0.00				
Rammurthy Nagar Best LG Shoppe	0.65	0.95	0.30	9.55%	11.81%	2.26%	1.83	52.13%		0.02	0.02		1.60%		
Nagarbhavi Best LG shoppe	0.42	0.82	0.40	7.08%	-28.19%	-35.27%	2.78	29.43%		0.03	0.03		4.21%		
Sahakarnagar Best LG Shoppe	(0.24)	0.40	0.64	4.49%	10.26%	5.77%	3.15	12.82%			0.00				
Mathikere Best LG Shoppe		0.35	0.35		11.27%	11.27%	1.76	19.79%		0.03	0.03		9.44%		0.16
HRBR Best LG Shoppe	1.53	0.25	-1.28	12.65%	15.43%	2.78%	3.19	7.82%		0.02	0.02		6.38%		0.37
Mysore - Kuvempunagar LG	2.67		-2.67	16.46%		-16.46%	1.79	0.00%	0.09		-0.09	3.49%		0.20	

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Peenya Best LG Shoppe			0.00				1.76	0.00%			0.00				
Shopee	5.36	3.88	-1.47	13.94%	1.77%	-12.17%	18.05	21.51%	0.09	0.09	0.00	1.71%	2.45%	0.20	0.52
Others		0.05	0.05		-5.21%	-5.21%		0.00%			0.00			0.02	
Defective In Warehouse		0.05	0.05		-5.21%	-5.21%		0.00%			0.00			0.02	
WHS		0.05	0.05		-5.21%	-5.21%		0.00%			0.00			0.02	
Total	99.12	84.48	-14.64	6.34%	6.34%	-1.52%	198.00	42.67%	0.40	0.30	-0.10	0.41%	0.36%	2.13	2.31

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	30	15	-15	9.69	4.70	-4.99	8.52%	12.09%	3.57%
FPD	51	40	-11	15.51	12.72	-2.80	10.81%	6.40%	-4.40%
Mobile	106	96	-10	35.86	33.93	-1.93	3.08%	2.90%	-0.18%
Refrigerator	50	74	24	12.21	18.69	6.48	12.76%	8.16%	-4.59%
Washing Machine	55	30	-25	13.14	7.36	-5.78	12.87%	11.37%	-1.51%
Z.Others	175	144	-31	12.71	7.10	-5.61	7.33%	8.80%	1.47%
Total	467	399	-68	99.12	84.48	-14.64	7.86%	6.34%	-1.52%