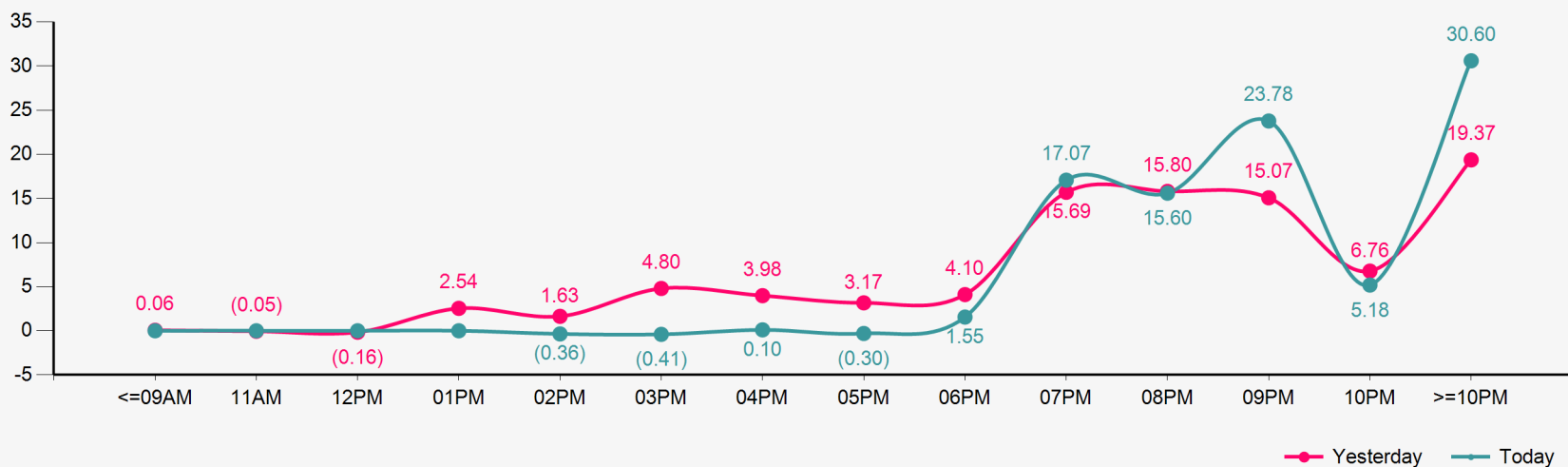


Sales 92.81 Lacs	GP% 8.08%	EW Pen% 0.39%	Target Ach. % 46.87%	Open SO 3.42 Lacs
Yest. Sales: 92.76 Lacs	Yest. GP%: 7.65%	Yest. EW%: 0.87%	TD Target: 198.00 Lacs	Yest. OSO 2.82 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	55.66	56.25	0.59	7.59%	6.67%	-0.93%	126.83	44.35%	0.39	0.07	-0.32	0.70%	0.12%	1.57	2.38
Mysuru	5.68	7.85	2.17	6.02%	11.04%	5.02%	11.99	65.44%	0.01	0.10	0.09	0.10%	1.28%		0.20
Bengaluru - Rural	13.37	6.47	-6.90	4.60%	7.65%	3.05%	18.35	35.25%	0.36	0.10	-0.26	2.75%	1.60%	0.98	0.25
Tumkur	1.04	4.59	3.55	12.99%	12.01%	-0.98%	5.83	78.76%			0.00				
Chitradurga	2.30	2.85	0.55	12.52%	13.39%	0.88%	6.47	44.00%			0.00			0.12	0.15
Ramanagara	1.12	2.57	1.45	11.46%	10.11%	-1.34%	2.91	88.53%	0.03	0.05	0.02	2.94%	2.08%		
Kadur	1.93	1.90	-0.03	8.90%	10.85%	1.95%	2.86	66.52%		0.01	0.01		0.65%		
Channarayapatna	2.20	1.61	-0.60	10.13%	7.28%	-2.85%	2.85	56.47%			0.00				
Chalkere	1.26	1.60	0.34	10.14%	9.75%	-0.39%	2.54	63.23%			0.00			0.15	
Kolar	2.41	1.42	-0.99	8.99%	4.83%	-4.16%	3.69	38.53%	0.02	0.02	0.00	0.71%	1.18%		0.14
Hassan	1.45	1.41	-0.04	11.81%	10.49%	-1.32%	3.16	44.50%			0.00				
Shivamogga	1.81	1.31	-0.50	5.78%	9.11%	3.33%	3.64	35.96%			0.00				
Mandya	0.57	1.27	0.70	11.98%	9.63%	-2.34%	2.85	44.71%			0.00				
Hiriyur	1.96	1.18	-0.78	14.15%	17.29%	3.14%	2.29	51.45%			0.00				0.29
Tiptur		0.53	0.53		10.32%	10.32%	1.76	30.21%		0.01	0.01		1.79%		
Total	92.76	92.81	0.05	7.65%	8.08%	0.43%	198.00	46.87%	0.80	0.36	-0.44	0.87%	0.39%	2.82	3.42

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	84.68	86.78	2.10	7.92%	7.69%	-0.22%	179.95	48.22%	0.55	0.27	-0.28	0.65%	0.31%	2.82	3.22
Shopee	6.56	6.03	-0.53	10.06%	13.69%	3.63%	18.05	33.39%	0.25	0.09	-0.16	3.99%	1.52%		0.20
Other	0.29		-0.29	10.23%		-10.23%		0.00%			0.00				
WHS	1.23		-1.23	-24.19%		24.19%		0.00%			0.00				
Total	92.76	92.81	0.05	7.65%	8.08%	0.43%	198.00	46.87%	0.80	0.36	-0.44	0.87%	0.39%	2.82	3.42
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj	33.54	30.33	-3.21	6.88%	5.98%	-0.91%	60.80	49.88%	0.05	0.13	0.08	0.14%	0.42%	1.26	1.71
KR Puram	6.31	6.61	0.30	9.35%	7.99%	-1.36%	11.70	56.56%		0.02	0.02		0.30%	0.92	0.62
Hongasandara	2.00	5.39	3.39	9.05%	2.70%	-6.35%	2.84	189.45%			0.00				
Rajaji nagar	0.73	3.84	3.11	7.43%	3.85%	-3.58%	5.48	70.15%			0.00				0.13
HSR Layout	0.84	2.70	1.86	3.15%	11.50%	8.35%	2.67	101.31%	0.02		-0.02	1.94%		0.34	0.26
Hebbagodi	3.16	2.42	-0.74	5.86%	0.98%	-4.88%	5.43	44.58%			0.00				0.55
Hoskote	3.79	2.20	-1.59	5.78%	7.96%	2.18%	5.08	43.23%		0.06	0.06		2.57%		
Bommanahalli	3.10	1.79	-1.31	7.16%	7.00%	-0.17%	5.47	32.72%	0.02		-0.02	0.49%			
Kolar	2.41	1.42	-0.99	8.99%	4.83%	-4.16%	3.69	38.53%	0.02	0.02	0.00	0.71%	1.18%		0.14
RT Nagar	2.55	1.30	-1.25	7.23%	11.27%	4.04%	4.57	28.50%		0.02	0.02		1.45%		
Sunkadakatte	1.99	1.23	-0.76	1.69%	1.20%	-0.50%	2.85	43.21%			0.00				
Mulbagal	1.75	0.47	-1.28	3.50%	12.15%	8.65%	2.53	18.66%			0.00				
Vijayanagar	0.21	0.45	0.24	1.86%	5.06%	3.20%	1.76	25.79%		0.02	0.02		3.66%		
Hegnahalli	3.25	0.45	-2.80	7.90%	8.32%	0.42%	3.16	14.20%			0.00				
Marathahalli	1.45	0.05	-1.40	5.03%	17.85%	12.83%	3.58	1.37%			0.00				
MBO	33.54	30.33	-3.21	6.88%	5.98%	-0.91%	60.80	49.88%	0.05	0.13	0.08	0.14%	0.42%	1.26	1.71
Mudabir	27.00	25.37	-1.63	7.63%	5.96%	-1.67%	59.71	42.49%	0.45	0.02	-0.43	1.68%	0.06%	0.81	0.82
Sahakar Nagar	2.50	3.44	0.95	4.14%	2.23%	-1.91%	5.16	66.76%			0.00				
Yelahanka	2.57	3.31	0.73	6.34%	5.32%	-1.02%	5.19	63.68%			0.00				
Raja Rajeshwary Nagar	0.82	3.31	2.49	14.85%	5.60%	-9.25%	4.24	77.96%			0.00				
Mathikere	0.89	2.54	1.65	10.31%	5.18%	-5.13%	4.15	61.34%	0.03		-0.03	2.94%			
Kothnur	0.37	2.12	1.75	8.04%	2.92%	-5.12%	4.55	46.65%			0.00				
Kengeri	5.25	2.00	-3.25	9.88%	8.39%	-1.49%	4.57	43.78%	0.06	0.02	-0.05	1.19%	0.75%		0.19
Devenahalli	5.99	1.97	-4.03	8.87%	6.50%	-2.38%	8.18	24.03%	0.34		-0.34	6.07%		0.81	
Doddaballapura	0.83	1.82	1.00	6.31%	6.78%	0.47%	2.85	64.07%			0.00				
Frazer town	2.26	1.66	-0.60	2.07%	7.25%	5.17%	2.57	64.74%			0.00				0.22
Nagarbhavi	2.49	0.83	-1.66	4.08%	13.11%	9.04%	3.68	22.62%			0.00				
Banashankari	0.57	0.60	0.04	4.98%	10.13%	5.15%	4.46	13.52%			0.00				

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Hanumanth nagar	1.89	0.59	-1.30	9.64%	14.39%	4.75%	2.38	24.92%	0.02		-0.02	0.80%			
Sanjaynagar	0.09	0.53	0.44	17.30%	3.29%	-14.01%	2.98	17.89%			0.00				
Cox town	0.18	0.39	0.21	7.92%	11.31%	3.39%	1.76	22.20%			0.00				
HRBR Layout	0.29	0.24	-0.05	19.63%	9.60%	-10.03%	2.99	8.00%			0.00				0.41
MBO	27.00	25.37	-1.63	7.63%	5.96%	-1.67%	59.71	42.49%	0.45	0.02	-0.43	1.68%	0.06%	0.81	0.82
Naveed	17.70	22.05	4.36	10.52%	11.55%	1.03%	43.48	50.72%	0.02	0.07	0.05	0.08%	0.31%	0.75	0.69
Tumkur	1.04	4.59	3.55	12.99%	12.01%	-0.98%	5.83	78.76%			0.00				
Chitradurga	2.30	2.85	0.55	12.52%	13.39%	0.88%	6.47	44.00%			0.00			0.12	0.15
Nelamangala	2.36	2.31	-0.06	6.85%	8.34%	1.48%	5.09	45.34%	0.02	0.05	0.03	0.64%	2.06%	0.16	0.25
Kadur	1.93	1.90	-0.03	8.90%	10.85%	1.95%	2.86	66.52%		0.01	0.01		0.65%		
Channarayapatna	2.20	1.61	-0.60	10.13%	7.28%	-2.85%	2.85	56.47%			0.00				
Hessarghatta	1.38	1.60	0.22	14.48%	15.90%	1.42%	4.16	38.54%			0.00			0.32	
Challakere	1.26	1.60	0.34	10.14%	9.75%	-0.39%	2.54	63.23%			0.00			0.15	
Hassan	1.45	1.41	-0.04	11.81%	10.49%	-1.32%	3.16	44.50%			0.00				
Shivamoga	1.81	1.31	-0.50	5.78%	9.11%	3.33%	3.64	35.96%			0.00				
Hiriyur	1.96	1.18	-0.78	14.15%	17.29%	3.14%	2.29	51.45%			0.00				0.29
Peenya		1.17	1.17		13.81%	13.81%	2.85	41.13%			0.00				
Tiptur		0.53	0.53		10.32%	10.32%	1.76	30.21%		0.01	0.01		1.79%		
MBO	17.70	22.05	4.36	10.52%	11.55%	1.03%	43.48	50.72%	0.02	0.07	0.05	0.08%	0.31%	0.75	0.69
Aleem	6.45	9.03	2.58	7.38%	8.93%	1.55%	15.96	56.56%	0.04	0.06	0.02	0.59%	0.68%		
Ramanagara	1.12	2.57	1.45	11.46%	10.11%	-1.34%	2.91	88.53%	0.03	0.05	0.02	2.94%	2.08%		
Mysore - Chamaraja Mohalla	1.26	2.56	1.30	3.92%	4.79%	0.86%	4.49	57.07%			0.00				
Mysore - Rajkumarroad	1.34	1.52	0.18	9.99%	14.13%	4.14%	2.86	53.35%	0.01	0.01	0.00	0.44%	0.59%		
Mandya	0.57	1.27	0.70	11.98%	9.63%	-2.34%	2.85	44.71%			0.00				
Mysore-Vijaynagar	2.16	1.10	-1.06	4.44%	7.76%	3.32%	2.86	38.32%			0.00				
MBO	6.45	9.03	2.58	7.38%	8.93%	1.55%	15.96	56.56%	0.04	0.06	0.02	0.59%	0.68%		
Abhik Uppal	6.56	6.03	-0.53	10.06%	13.69%	3.63%	18.05	33.39%	0.25	0.09	-0.16	3.99%	1.52%		0.20
Mysore - Kuvempunaqar LG	0.92	2.67	1.74	6.81%	16.61%	9.80%	1.79	149.10%		0.09	0.09		3.49%		0.20
HRBR Best LG Shoppe	1.19	1.53	0.35	14.77%	13.45%	-1.32%	3.19	47.93%	0.05		-0.05	4.22%			
Rammurthy Nagar Best LG Shoppe	0.80	0.65	-0.15	9.66%	9.55%	-0.11%	1.83	35.52%			0.00				
Sahakarnagar Best LG Shoppe	1.23	0.43	-0.80	3.24%	10.68%	7.44%	3.15	13.71%	0.05		-0.05	4.24%			
Nagarbhavi Best LG shoppe	1.93	0.42	-1.51	13.65%	8.28%	-5.37%	2.78	14.95%	0.15		-0.15	8.69%			
Banashankari Best LG Shoppe		0.33	0.33		10.03%	10.03%	1.79	18.47%			0.00				
Mathikere Best LG Shoppe	0.46		-0.46	7.65%		-7.65%	1.76	0.00%			0.00				

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Peenya Best LG Shoppe	0.04		-0.04	19.15%		-19.15%	1.76	0.00%			0.00				
Shopee	6.56	6.03	-0.53	10.06%	13.69%	3.63%	18.05	33.39%	0.25	0.09	-0.16	3.99%	1.52%		0.20
Others	1.52		-1.52	17.68%		17.68%		0.00%			0.00				
Unilet - Online	0.29		-0.29	10.23%		-10.23%		0.00%			0.00				
Other	0.29		-0.29	10.23%		-10.23%		0.00%			0.00				
Defective In Warehouse	1.23		-1.23	-24.19%		24.19%		0.00%			0.00				
WHS	1.23		-1.23	-24.19%		24.19%		0.00%			0.00				
Total	92.76	92.81	0.05	8.08%	8.08%	0.43%	198.00	46.87%	0.80	0.36	-0.44	0.87%	0.39%	2.82	3.42

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	24	30	6	7.25	9.69	2.44	10.39%	8.52%	-1.87%
FPD	43	46	3	14.11	13.29	-0.83	7.66%	11.47%	3.81%
Mobile	78	100	22	29.77	32.69	2.91	3.04%	2.78%	-0.26%
Refrigerator	73	50	-23	19.80	12.73	-7.06	10.92%	12.64%	1.72%
Washing Machine	39	55	16	11.14	13.14	2.00	13.81%	13.09%	-0.72%
Z.Others	175	166	-9	10.69	11.27	0.59	6.13%	8.11%	1.97%
Total	432	447	15	92.76	92.81	0.05	7.65%	8.08%	0.43%