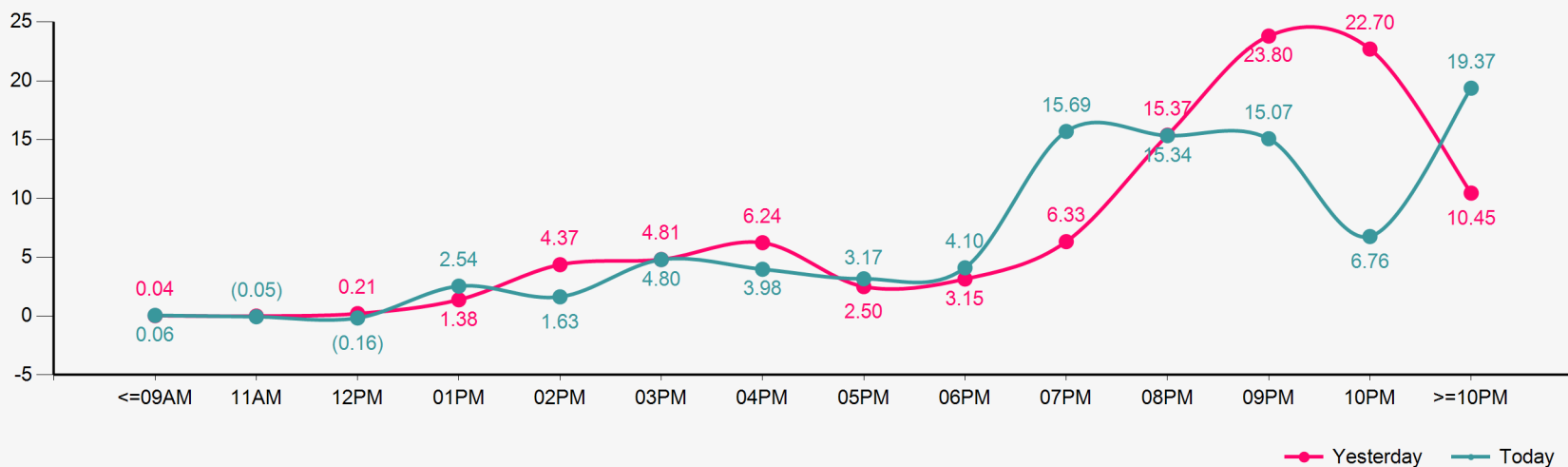


Sales 92.30 Lacs	GP% 7.60%	EW Pen% 0.87%	Target Ach. % 46.62%	Open SO 5.06 Lacs
Yest. Sales: 101.35 Lacs	Yest. GP%: 5.84%	Yest. EW%: 0.40%	TD Target: 198.00 Lacs	Yest. OSO 3.89 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Bengaluru	56.49	55.20	-1.29	6.19%	7.53%	1.34%	126.83	43.52%	0.28	0.39	0.11	0.50%	0.70%	1.91	3.24
Bengaluru - Rural	18.87	13.37	-5.50	1.21%	4.60%	3.39%	18.35	72.87%	0.09	0.36	0.27	0.48%	2.75%	0.21	0.98
Mysuru	3.84	5.68	1.84	6.41%	6.06%	-0.35%	11.99	47.33%		0.01	0.01		0.10%	0.53	
Kolar	2.55	2.41	-0.14	8.30%	8.99%	0.69%	3.69	65.29%		0.02	0.02		0.71%		
Chitradurga	2.82	2.30	-0.52	8.47%	12.52%	4.05%	6.47	35.56%			0.00			0.74	0.12
Channarayapatna	2.14	2.20	0.06	6.26%	10.12%	3.86%	2.85	77.48%			0.00			0.37	
Hiriyur	0.99	1.96	0.97	8.22%	14.12%	5.91%	2.29	85.62%			0.00				
Kadur	1.79	1.93	0.14	8.23%	8.90%	0.68%	2.86	67.40%	0.03		-0.03	1.94%			
Shivamogga	1.50	1.81	0.31	9.42%	5.62%	-3.80%	3.64	49.67%			0.00				
Hassan	2.82	1.45	-1.37	7.12%	11.75%	4.63%	3.16	45.86%			0.00				0.57
Chalkere	1.55	1.26	-0.29	9.44%	9.69%	0.24%	2.54	49.76%			0.00			0.11	0.15
Ramanagara	1.43	1.12	-0.31	8.66%	11.41%	2.75%	2.91	38.56%		0.03	0.03		2.94%		
Tumkur	2.82	1.04	-1.78	12.23%	12.99%	0.76%	5.83	17.86%			0.00				
Mandya	0.83	0.57	-0.26	13.74%	11.94%	-1.80%	2.85	20.15%			0.00				
Tiptur	0.91		-0.91	6.25%		-6.25%	1.76	0.00%			0.00				
Total	101.35	92.30	-9.05	5.84%	7.60%	1.77%	198.00	46.62%	0.40	0.80	0.39	0.40%	0.87%	3.89	5.06

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	84.43	84.22	-0.21	6.46%	7.91%	1.45%	179.95	46.80%	0.30	0.55	0.25	0.36%	0.65%	3.84	5.06
Shopee	9.99	6.56	-3.43	7.36%	9.48%	2.13%	18.05	36.35%	0.11	0.25	0.15	1.06%	3.99%		
WHS	6.48	1.23	-5.25	-4.88%	-24.19%	-19.31%		0.00%			0.00			0.05	
Other	0.46	0.29	-0.17	8.29%	10.23%	1.94%		0.00%			0.00				
Total	101.35	92.30	-9.05	5.84%	7.60%	1.77%	198.00	46.62%	0.40	0.80	0.39	0.40%	0.87%	3.89	5.06
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj	30.57	33.54	2.97	4.95%	6.86%	1.91%	60.80	55.16%	0.11	0.05	-0.06	0.36%	0.14%	1.23	2.20
KR Puram	2.85	6.31	3.47	8.71%	9.34%	0.63%	11.70	53.99%	0.04		-0.04	1.50%		0.29	1.86
Hoskote	6.16	3.79	-2.37	4.09%	5.78%	1.69%	5.08	74.53%			0.00				
Hegnahalli	1.87	3.25	1.38	11.14%	7.90%	-3.24%	3.16	102.69%	0.03		-0.03	1.79%		0.24	
Hebbagodi	1.50	3.16	1.66	0.60%	5.77%	5.17%	5.43	58.28%			0.00			0.15	
Bommanahalli	3.47	3.10	-0.37	3.85%	7.16%	3.31%	5.47	56.60%		0.02	0.02		0.49%	0.01	
RT Nagar	1.79	2.55	0.76	9.58%	7.23%	-2.35%	4.57	55.80%			0.00			0.39	
Kolar	2.55	2.41	-0.14	8.30%	8.99%	0.69%	3.69	65.29%		0.02	0.02		0.71%		
Hongasandara	2.27	2.00	-0.27	4.38%	8.89%	4.51%	2.84	70.30%			0.00			0.01	
Sunkadakatte	2.75	1.99	-0.77	1.60%	1.69%	0.09%	2.85	69.67%			0.00				
Mulbagal	0.46	1.75	1.29	4.42%	3.51%	-0.91%	2.53	69.13%			0.00			0.14	
Marathahalli	1.00	1.45	0.46	5.35%	4.95%	-0.40%	3.58	40.55%			0.00				
HSR Layout	0.10	0.84	0.74	2.51%	3.15%	0.64%	2.67	31.59%		0.02	0.02		1.94%		0.34
Rajaji nagar	3.20	0.73	-2.46	1.27%	7.46%	6.19%	5.48	13.41%	0.04		-0.04	1.11%			
Vijayanagar	0.60	0.21	-0.38	2.96%	1.86%	-1.10%	1.76	12.06%			0.00				
MBO	30.57	33.54	2.97	4.95%	6.86%	1.91%	60.80	55.16%	0.11	0.05	-0.06	0.36%	0.14%	1.23	2.20
Mudabir	25.22	26.54	1.32	6.67%	7.69%	1.02%	59.71	44.44%	0.15	0.45	0.30	0.59%	1.71%	0.11	0.81
Devenahalli	3.37	5.99	2.63	7.76%	8.87%	1.11%	8.18	73.24%	0.09	0.34	0.25	2.76%	6.07%		0.81
Kengeri	2.44	5.25	2.82	7.44%	9.91%	2.47%	4.57	114.84%		0.06	0.06		1.19%		
Yelahanka	2.37	2.57	0.20	4.30%	5.95%	1.64%	5.19	49.57%			0.00				
Sahakar Nagar	2.30	2.50	0.20	3.52%	4.08%	0.56%	5.16	48.38%			0.00				
Nagarbhavi	0.62	2.49	1.87	13.85%	4.08%	-9.77%	3.68	67.66%			0.00				
Hanumanth nagar	1.97	1.89	-0.08	14.56%	9.65%	-4.91%	2.38	79.44%		0.02	0.02		0.80%		
Frazer town	1.54	1.80	0.26	2.80%	2.19%	-0.61%	2.57	70.19%			0.00			0.11	
Mathikere	1.94	0.89	-1.05	7.02%	10.31%	3.28%	4.15	21.48%	0.05	0.03	-0.02	2.46%	2.94%		
Doddaballapura	2.31	0.83	-1.48	5.83%	6.27%	0.45%	2.85	29.11%			0.00				
Raja Rajeshwary Nagar	1.45	0.82	-0.63	1.00%	14.85%	13.86%	4.24	19.31%			0.00				
Banashankari	0.97	0.57	-0.40	0.35%	4.98%	4.63%	4.46	12.73%			0.00				

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Kothnur	0.94	0.37	-0.57	7.20%	8.04%	0.84%	4.55	8.11%			0.00				
HRBR Layout	1.19	0.29	-0.90	6.70%	19.63%	12.93%	2.99	9.63%	0.01		-0.01	1.02%			
Cox town		0.18	0.18		7.92%	7.92%	1.76	10.30%			0.00				
Sanjaynagar	1.81	0.09	-1.72	11.31%	17.30%	5.99%	2.98	3.19%			0.00				
MBO	25.22	26.54	1.32	6.67%	7.69%	1.02%	59.71	44.44%	0.15	0.45	0.30	0.59%	1.71%	0.11	0.81
Naveed	22.71	17.70	-5.01	7.95%	10.44%	2.49%	43.48	40.70%	0.04	0.02	-0.02	0.18%	0.08%	1.97	2.04
Nelamangala	2.87	2.36	-0.51	1.09%	6.86%	5.77%	5.09	46.43%		0.02	0.02		0.64%	0.17	0.16
Chitradurga	2.82	2.30	-0.52	8.47%	12.52%	4.05%	6.47	35.56%			0.00			0.74	0.12
Channarayapatna	2.14	2.20	0.06	6.26%	10.12%	3.86%	2.85	77.48%			0.00			0.37	
Hiriyur	0.99	1.96	0.97	8.22%	14.12%	5.91%	2.29	85.62%			0.00				
Kadur	1.79	1.93	0.14	8.23%	8.90%	0.68%	2.86	67.40%	0.03		-0.03	1.94%			
Shivamoga	1.50	1.81	0.31	9.42%	5.62%	-3.80%	3.64	49.67%			0.00				
Hassan	2.82	1.45	-1.37	7.12%	11.75%	4.63%	3.16	45.86%			0.00				0.57
Hessarghatta	2.08	1.38	-0.69	10.23%	14.29%	4.06%	4.16	33.25%	0.01		-0.01	0.29%		0.30	0.73
Challakere	1.55	1.26	-0.29	9.44%	9.69%	0.24%	2.54	49.76%			0.00			0.11	0.15
Tumkur	2.82	1.04	-1.78	12.23%	12.99%	0.76%	5.83	17.86%			0.00				
Peenya	0.43		-0.43	16.55%		-16.55%	2.85	0.00%			0.00			0.27	0.31
Tiptur	0.91		-0.91	6.25%		-6.25%	1.76	0.00%			0.00				
MBO	22.71	17.70	-5.01	7.95%	10.44%	2.49%	43.48	40.70%	0.04	0.02	-0.02	0.18%	0.08%	1.97	2.04
Abhik Uppal	9.99	6.56	-3.43	7.36%	9.48%	2.13%	18.05	36.35%	0.11	0.25	0.15	1.06%	3.99%		
Nagarbhavi Best LG shoppe	1.64	1.93	0.28	5.98%	11.44%	5.46%	2.78	69.31%		0.15	0.15		8.69%		
Sahakarnagar Best LG Shoppe	3.82	1.23	-2.60	8.77%	3.40%	-5.37%	3.15	38.95%	0.05	0.05	0.01	1.19%	4.24%		
HRBR Best LG Shoppe	1.92	1.19	-0.73	6.26%	14.82%	8.56%	3.19	37.10%	0.06	0.05	-0.01	3.23%	4.22%		
Mysore - Kuvempunaqar LG	0.17	0.92	0.76	15.63%	7.03%	-8.61%	1.79	51.63%			0.00				
Rammurthy Nagar Best LG Shoppe	1.97	0.80	-1.17	6.13%	9.67%	3.54%	1.83	43.76%			0.00				
Mathikere Best LG Shoppe	0.18	0.46	0.28	14.69%	7.65%	-7.04%	1.76	26.29%			0.00				
Peenya Best LG Shoppe		0.04	0.04		19.15%	19.15%	1.76	2.06%			0.00				
Banashankari Best LG Shoppe	0.28		-0.28	2.49%		-2.49%	1.79	0.00%			0.00				
Shopee	9.99	6.56	-3.43	7.36%	9.48%	2.13%	18.05	36.35%	0.11	0.25	0.15	1.06%	3.99%		
Aleem	5.93	6.45	0.52	7.71%	7.37%	-0.34%	15.96	40.40%		0.04	0.04		0.59%	0.53	
Mysore-Vijaynagar	0.56	2.16	1.60	5.20%	4.44%	-0.76%	2.86	75.31%			0.00			0.38	
Mysore - Rajkumarroad	1.28	1.34	0.06	8.71%	9.99%	1.27%	2.86	46.91%		0.01	0.01		0.44%		
Mysore - Chamaraja Mohalla	1.83	1.26	-0.57	4.31%	3.92%	-0.39%	4.49	28.04%			0.00			0.15	
Ramanagara	1.43	1.12	-0.31	8.66%	11.41%	2.75%	2.91	38.56%		0.03	0.03		2.94%		

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Mandya	0.83	0.57	-0.26	13.74%	11.94%	-1.80%	2.85	20.15%			0.00				
MBO	5.93	6.45	0.52	7.71%	7.37%	-0.34%	15.96	40.40%		0.04	0.04		0.59%	0.53	
Others	6.93	1.52	-5.42	-4.01%	-17.68%	-13.67%		0.00%			0.00			0.05	
Unilet - Online	0.46	0.29	-0.17	8.29%	10.23%	1.94%		0.00%			0.00				
Other	0.46	0.29	-0.17	8.29%	10.23%	1.94%		0.00%			0.00				
Defective In Warehouse	6.48	1.23	-5.25	-4.88%	-24.19%	-19.31%		0.00%			0.00			0.05	
WHS	6.48	1.23	-5.25	-4.88%	-24.19%	-19.31%		0.00%			0.00			0.05	
Total	101.35	92.30	-9.05	7.60%	7.60%	1.77%	198.00	46.62%	0.40	0.80	0.39	0.40%	0.87%	3.89	5.06

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	29	24	-5	9.16	7.25	-1.91	8.31%	10.19%	1.88%
FPD	49	43	-6	15.04	14.11	-0.93	9.56%	7.66%	-1.90%
Mobile	114	78	-36	37.73	29.77	-7.95	2.66%	3.04%	0.38%
Refrigerator	62	73	11	20.00	19.80	-0.20	4.88%	10.82%	5.95%
Washing Machine	34	39	5	8.45	11.14	2.69	10.07%	13.84%	3.77%
Z.Others	175	174	-1	10.97	10.22	-0.75	8.07%	5.95%	-2.12%
Total	463	431	-32	101.35	92.30	-9.05	5.84%	7.60%	1.77%