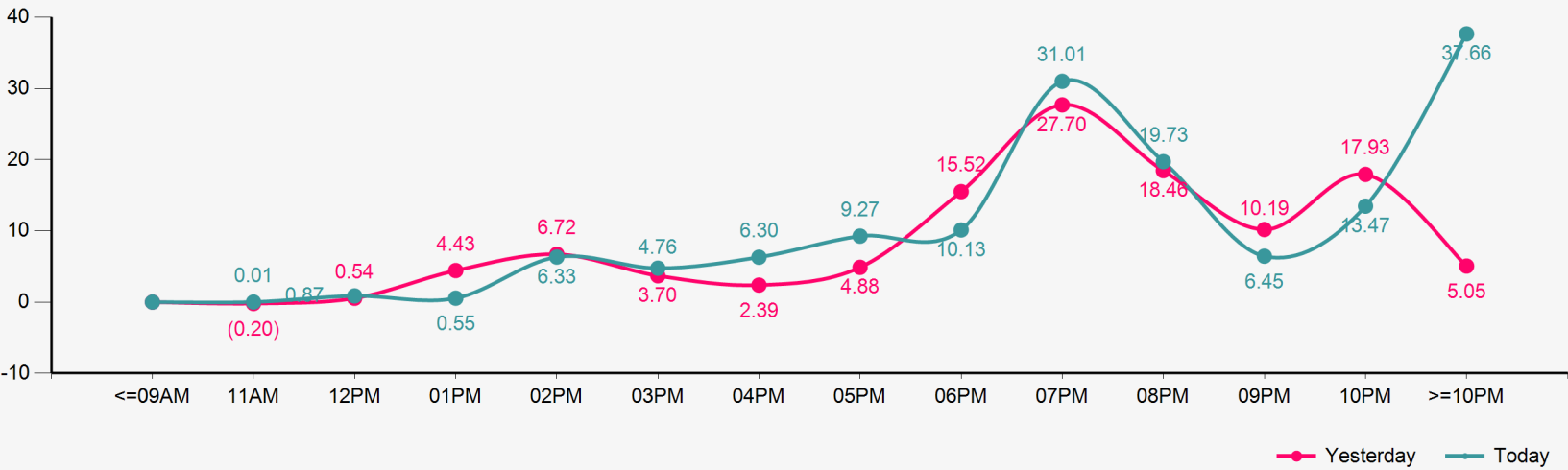


Sales 146.53 Lacs	GP% 1.61%	EW Pen% 1.26%	Target Ach. % 67.96%	Open SO 12.82 Lacs
Yest. Sales: 117.31 Lacs	Yest. GP%: 2.24%	Yest. EW%: 1.09%	TD Target: 215.61 Lacs	Yest. OSO 5.20 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
City	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	69.14	96.50	27.37	1.65%	1.13%	-0.53%	127.66	75.59%	0.74	1.34	0.60	1.08%	1.41%	3.28	10.77
Bengaluru - Rural	12.24	9.61	-2.63	0.92%	4.05%	3.13%	21.58	44.54%	0.19	0.11	-0.08	1.57%	1.11%		0.42
Mysuru	8.47	9.57	1.10	1.21%	2.06%	0.85%	11.99	79.81%	0.06	0.08	0.02	0.69%	0.79%		1.14
Tumkur	2.38	7.44	5.06	4.23%	-2.38%	-6.60%	7.41	100.43%		0.04	0.04		0.57%	1.83	0.33
Chitradurga		3.53	3.53		3.52%	3.52%	7.00	50.51%		0.02	0.02		0.43%		0.15
Chikkaballapur	2.51	3.07	0.56	2.32%	4.64%	2.32%	3.26	94.02%	0.03	0.06	0.03	1.02%	1.89%		
Mulbagal	5.30	2.47	-2.83	6.17%	2.28%	-3.89%	2.96	83.27%	0.07	0.03	-0.04	1.38%	1.29%		
Channarayapatna	0.77	2.20	1.44	7.12%	-3.66%	-10.77%	2.53	87.11%	0.03	0.01	-0.02	4.45%	0.50%	0.01	
Tumakuru	2.42	2.01	-0.41	2.02%	2.68%	0.67%	2.41	83.07%			0.00				
Mandya	1.13	1.97	0.85	6.83%	5.97%	-0.85%	3.08	63.96%	0.04	0.04	0.00	3.51%	2.04%		
Hassan	1.61	1.85	0.25	1.77%	7.08%	5.31%	3.50	53.03%		0.02	0.02		0.82%		
Kolar	1.99	1.58	-0.41	0.94%	2.56%	1.62%	4.69	33.82%			0.00				
Chalkere	0.79	1.03	0.24	9.83%	6.04%	-3.78%	2.48	41.32%		0.03	0.03		3.29%		
Kadur	3.17	1.02	-2.15	6.50%	7.91%	1.41%	3.95	25.93%	0.04		-0.04	1.27%			
Shivamogga	2.90	0.96	-1.94	4.32%	4.46%	0.13%	3.53	27.15%		0.03	0.03	0.09%	3.57%	0.07	
Hiriyur	1.56	0.87	-0.69	-1.23%	6.27%	7.50%	2.05	42.33%	0.04		-0.04	2.77%		0.01	
Ramanagara	0.57	0.53	-0.04	26.97%	4.40%	-22.57%	3.53	14.90%	0.02	0.03	0.01	4.47%	6.15%		

Tiptur	0.37	0.32	-0.05	2.03%	5.12%	3.09%	2.00	16.08%			0.00				
Total	117.31	146.53	29.22	2.24%	1.61%	-0.62%	215.61	67.96%	1.26	1.83	0.57	1.09%	1.26%	5.20	12.82

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	112.69	129.81	17.12	2.44%	2.36%	-0.09%	196.29	66.13%	1.01	1.41	0.40	0.90%	1.10%	5.20	11.82
Shopee	4.80	16.73	11.93	-2.67%	-4.19%	-1.52%	19.32	86.60%	0.25	0.42	0.17	5.53%	2.56%		1.00
Other	(0.17)		0.17	2.36%		-2.36%		0.00%			0.00				
Total	117.31	146.53	29.22	2.24%	1.61%	-0.62%	215.61	67.96%	1.26	1.83	0.57	1.09%	1.26%	5.20	12.82

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj N	31.04	33.57	2.53	2.87%	1.63%	-1.24%	52.05	64.50%	0.38	0.30	-0.08	1.23%	0.90%	1.39	4.28
KR Puram	8.76	11.75	2.99	0.38%	0.50%	0.12%	13.38	87.83%	0.11	0.09	-0.02	1.27%	0.73%	1.16	3.07
Hoskote	1.72	3.62	1.90	5.57%	1.77%	-3.80%	7.07	51.27%			0.00	0.15%			0.17
Hegnahalli	1.38	3.35	1.97	5.59%	3.11%	-2.48%	3.58	93.72%	0.01	0.04	0.03	0.62%	1.28%		
Hebbagodi	3.45	2.76	-0.69	3.45%	2.89%	-0.56%	4.85	56.84%		0.01	0.01		0.31%		
Mulbagal	5.30	2.47	-2.83	6.17%	2.28%	-3.89%	2.96	83.27%	0.07	0.03	-0.04	1.38%	1.29%		
Marathahalli	1.32	2.27	0.95	7.88%	1.16%	-6.72%	3.09	73.23%		0.01	0.01		0.38%	0.23	0.58
Sunkadakatte	2.07	2.17	0.10	0.56%	1.68%	1.12%	2.20	98.53%	0.05	0.08	0.03	2.32%	3.60%		
Bommanahalli	2.28	2.03	-0.26	2.80%	4.23%	1.42%	4.96	40.87%	0.02	0.05	0.03	0.84%	2.42%		
Kolar	1.99	1.58	-0.41	0.94%	2.56%	1.62%	4.69	33.82%			0.00				
Hongasandara	2.57	0.91	-1.66	1.20%	1.59%	0.39%	3.76	24.17%	0.12		-0.12	4.78%			
HSR Layout	0.19	0.67	0.48	5.03%	-2.94%	-7.97%	1.52	43.98%			0.00				0.46
MBO	31.04	33.57	2.53	2.87%	1.63%	-1.24%	52.05	64.50%	0.38	0.30	-0.08	1.23%	0.90%	1.39	4.28

Syed Mudabeer	18.28	25.88	7.59	1.28%	2.21%	0.93%	36.09	71.70%	0.09	0.32	0.23	0.50%	1.25%	1.28	1.64
Kengeri	4.00	6.36	2.36	-2.25%	4.59%	6.84%	6.16	103.15%	0.05	0.06	0.01	1.23%	0.95%		
Frazer town	2.73	5.64	2.91	0.69%	3.18%	2.49%	3.15	179.28%		0.14	0.14		2.49%		0.30
Nagarbhavi	2.63	3.76	1.13	1.11%	-2.94%	-4.05%	3.00	125.56%		0.01	0.01		0.23%	0.50	0.36
Raja Rajeshwary Nagar	2.23	3.60	1.37	2.88%	0.58%	-2.30%	3.81	94.47%		0.05	0.05		1.27%	0.50	
Mathikere	1.48	2.65	1.18	4.77%	2.60%	-2.18%	4.39	60.49%		0.01	0.01		0.32%		
Rajaji nagar	2.50	1.57	-0.93	-3.33%	1.57%	4.90%	5.79	27.04%		0.06	0.06		3.99%		0.54
Banashankari	0.81	1.02	0.21	11.85%	2.81%	-9.04%	3.43	29.62%			0.00				
Vijayanagar	0.35	0.53	0.18	7.77%	6.69%	-1.08%	2.23	23.69%	0.02		-0.02	6.63%		0.28	
Cox town	0.88	0.43	-0.45	6.97%	6.38%	-0.58%	1.41	30.30%			0.00				
Hanumanth nagar	0.68	0.33	-0.35	5.87%	1.82%	-4.05%	2.72	11.98%	0.02		-0.02	3.10%			0.44
MBO	18.28	25.88	7.59	1.28%	2.21%	0.93%	36.09	71.70%	0.09	0.32	0.23	0.50%	1.25%	1.28	1.64

Syed Kabeer	32.64	25.85	-6.79	2.56%	2.79%	0.23%	41.99	61.55%	0.30	0.24	-0.06	0.91%	0.94%	0.61	3.48
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Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
HRBR Layout	4.58	7.08	2.50	1.72%	2.80%	1.08%	3.70	191.17%		0.05	0.05		0.72%	0.47	1.15
Yelahanka	6.30	3.41	-2.90	2.22%	2.44%	0.23%	6.31	53.93%	0.02	0.06	0.04	0.29%	1.74%		0.47
RT Nagar	5.44	3.28	-2.16	2.10%	-3.65%	-5.76%	5.26	62.34%	0.01	0.01	0.00	0.23%	0.28%	0.14	0.61
Chikkaballapur	2.51	3.07	0.56	2.32%	4.64%	2.32%	3.26	94.02%	0.03	0.06	0.03	1.02%	1.89%		
Kothnur	2.02	2.30	0.28	1.36%	5.62%	4.26%	3.86	59.69%			0.00				
Devenahalli	6.56	2.04	-4.52	3.68%	6.11%	2.43%	8.78	23.25%	0.19	0.04	-0.15	2.93%	1.99%		
Sahakar Nagar	3.07	2.03	-1.05	2.83%	2.30%	-0.53%	4.91	41.34%	0.01	0.03	0.01	0.42%	1.27%		0.73
Doddaballapura	1.31	1.87	0.56	3.11%	2.04%	-1.07%	3.72	50.32%	0.02		-0.02	1.56%			0.52
Sanjaynagar	0.84	0.77	-0.07	5.68%	10.11%	4.43%	2.20	35.27%	0.02		-0.02	2.44%			
MBO	32.64	25.85	-6.79	2.56%	2.79%	0.23%	41.99	61.55%	0.30	0.24	-0.06	0.91%	0.94%	0.61	3.48
Chandrashekhar	10.86	22.47	11.61	-0.08%	2.11%	2.19%	24.50	91.72%	0.01	0.34	0.33	0.08%	1.55%	1.83	1.13
Tumkur	2.38	7.44	5.06	4.23%	-2.38%	-6.60%	7.41	100.43%		0.04	0.04		0.57%	1.83	0.33
Hessarghatta	1.15	6.44	5.29	4.66%	4.60%	-0.06%	4.27	151.04%	0.01	0.19	0.18	0.74%	3.07%		0.16
Nelamangala	3.96	3.95	-0.01	-5.67%	5.09%	10.76%	5.73	68.86%		0.07	0.07		1.69%		0.25
Peenya	0.58	2.32	1.74	0.86%	3.57%	2.71%	2.69	86.26%		0.04	0.04		1.92%		0.38
Madhugiri	2.42	2.01	-0.41	2.02%	2.68%	0.67%	2.41	83.07%			0.00				
Tiptur	0.37	0.32	-0.05	2.03%	5.12%	3.09%	2.00	16.08%			0.00				
MBO	10.86	22.47	11.61	-0.08%	2.11%	2.19%	24.50	91.72%	0.01	0.34	0.33	0.08%	1.55%	1.83	1.13
Vijay Kumar A	4.80	16.73	11.93	-2.67%	-4.19%	-1.52%	19.32	86.60%	0.25	0.42	0.17	5.53%	2.56%		1.00
Nagarbhavi Best LG shoppe	0.42	3.99	3.57	3.86%	-8.27%	-12.12%	2.98	133.72%	0.04		-0.04	9.34%			
Sahakarnagar Best LG Shoppe	0.64	2.90	2.26	-1.50%	-2.01%	-0.51%	3.19	90.90%	0.11	0.12	0.00	21.56%	4.13%		
HRBR Best LG Shoppe	0.36	2.03	1.68	-9.83%	-4.53%	5.30%	3.19	63.80%		0.12	0.12		5.99%		0.56
Banashankari Best LG Shoppe	0.63	1.78	1.15	-0.43%	-2.32%	-1.89%	1.89	93.86%	0.03		-0.03	4.33%			0.43
Peenya Best LG Shoppe	0.34	1.66	1.32	-15.52%	-4.58%	10.94%	2.02	82.08%			0.00				
Rammurthy Nagar Best LG Shoppe	0.97	1.64	0.66	-4.43%	-8.69%	-4.25%	2.08	78.61%	0.05		-0.05	5.30%			
Mysore - Kuvempunaqar LG	1.09	1.50	0.41	0.16%	0.33%	0.17%	1.99	75.44%		0.05	0.05		3.08%		
Mathikere Best LG Shoppe	0.35	1.23	0.88	-0.84%	2.76%	3.60%	1.96	62.46%	0.03	0.14	0.12	8.36%	13.09%		
Shopee	4.80	16.73	11.93	-2.67%	-4.19%	-1.52%	19.32	86.60%	0.25	0.42	0.17	5.53%	2.56%		1.00
Mohammed Naveed	10.79	11.47	0.68	4.38%	3.62%	-0.76%	25.04	45.81%	0.12	0.11	-0.01	1.10%	0.94%	0.09	0.15
Chitradurga		3.53	3.53		3.52%	3.52%	7.00	50.51%		0.02	0.02		0.43%		0.15
Channarayapatna	0.77	2.20	1.44	7.12%	-3.66%	-10.77%	2.53	87.11%	0.03	0.01	-0.02	4.45%	0.50%	0.01	
Hassan	1.61	1.85	0.25	1.77%	7.08%	5.31%	3.50	53.03%		0.02	0.02		0.82%		
Challakere	0.79	1.03	0.24	9.83%	6.04%	-3.78%	2.48	41.32%		0.03	0.03		3.29%		
Kadur	3.17	1.02	-2.15	6.50%	7.91%	1.41%	3.95	25.93%	0.04		-0.04	1.27%			

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Shivamoga	2.90	0.96	-1.94	4.32%	4.46%	0.13%	3.53	27.15%		0.03	0.03	0.09%	3.57%	0.07	
Hiriyur	1.56	0.87	-0.69	-1.23%	6.27%	7.50%	2.05	42.33%	0.04		-0.04	2.77%		0.01	
MBO	10.79	11.47	0.68	4.38%	3.62%	-0.76%	25.04	45.81%	0.12	0.11	-0.01	1.10%	0.94%	0.09	0.15
Aleem Pasha	9.08	10.56	1.49	3.65%	3.15%	-0.50%	16.61	63.60%	0.12	0.10	-0.02	1.35%	0.96%		1.14
Mysore - Chamaraja Mohalla	1.21	5.12	3.91	1.13%	3.26%	2.13%	4.08	125.60%		0.02	0.02		0.33%		1.14
Mysore - Rajkumarroad	3.35	2.27	-1.09	4.11%	0.87%	-3.24%	3.01	75.41%		0.01	0.01		0.60%		
Mandya	1.13	1.97	0.85	6.83%	5.97%	-0.85%	3.08	63.96%	0.04	0.04	0.00	3.51%	2.04%		
Mysore-Vijaynagar	2.82	0.68	-2.14	-1.80%	0.80%	2.60%	2.91	23.22%	0.06		-0.06	2.10%			
Ramanagara	0.57	0.53	-0.04	26.97%	4.40%	-22.57%	3.53	14.90%	0.02	0.03	0.01	4.47%	6.15%		
MBO	9.08	10.56	1.49	3.65%	3.15%	-0.50%	16.61	63.60%	0.12	0.10	-0.02	1.35%	0.96%		1.14
Others	(0.17)		0.17	2.36%		-2.36%		0.00%			0.00				
Unilet - Online	(0.17)		0.17	2.36%		-2.36%		0.00%			0.00				
Other	(0.17)		0.17	2.36%		-2.36%		0.00%			0.00				
Total	117.31	146.53	29.22	1.61%	1.61%	-0.62%	215.61	67.96%	1.26	1.83	0.57	1.09%	1.26%	5.20	12.82

	ALL Products									Discontinued Products								
	Sales Qty			Sales			Gross Profit %			Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Tod.	TD-YD	Yest.	Tod.	TD-YD	Yest.	Today	TD-YD
Air conditioner	18	20	2	4.84	6.26	1.42	1.05%	0.56%	-0.49%	0	0	0			0.00			
FPD	62	104	42	25.38	39.62	14.24	-0.98%	-1.16%	-0.18%	0	0	0			0.00			
IT	3	6	3	2.03	3.79	1.76	-0.89%	0.10%	0.99%	0	0	0			0.00			
Mobile	90	94	4	41.99	36.11	-5.88	1.28%	0.94%	-0.35%	2	1	-1	0.61	0.42	-0.19	-21.22%	-15.33%	5.89%
Refrigerator	51	70	19	13.74	18.72	4.98	4.49%	4.57%	0.08%	1	0	-1	0.17		-0.17	-32.85%		32.85%
Washing Machine	63	88	25	17.32	25.11	7.78	3.85%	0.66%	-3.19%	0	0	0			0.00			
Z.Others	258	339	81	12.02	16.94	4.91	8.44%	8.40%	-0.05%	8	5	-3	0.43	0.04	-0.39	-34.79%	-26.65%	8.14%
Total	545	721	176	117.31	146.53	29.22	2.24%	1.61%	-0.62%	11	6	-5	1.21	0.46	-0.75	-27.69%	-16.26%	11.43%