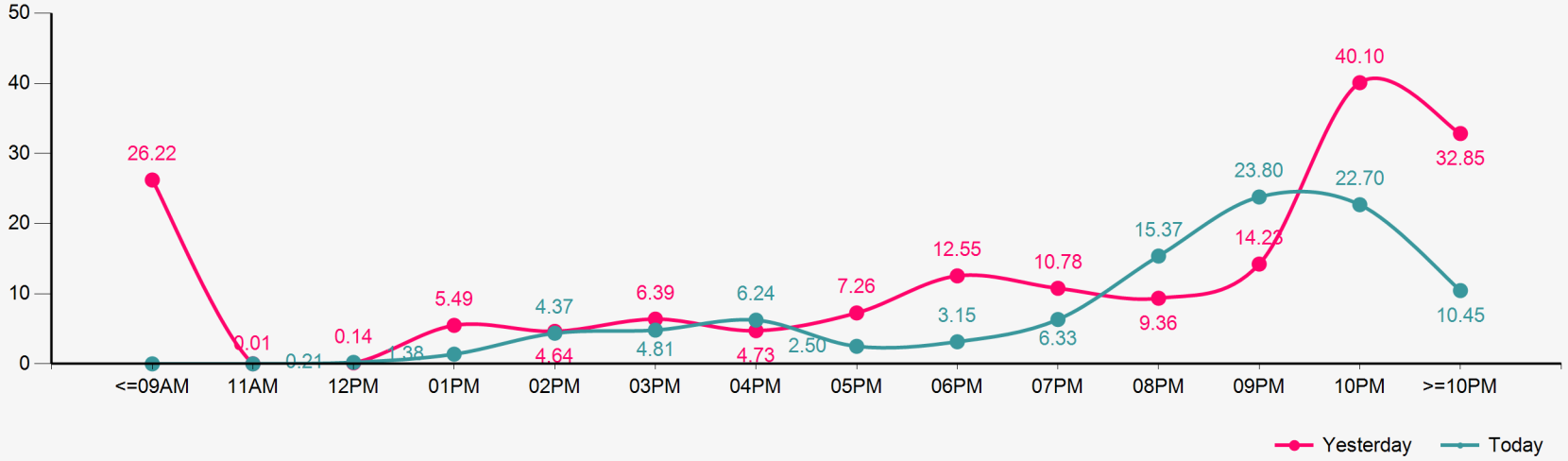


Sales <b>101.31</b> Lacs	GP% <b>4.95%</b>	EW Pen% <b>0.40%</b>	Target Ach. % <b>0.00%</b>	Open SO <b>7.57</b> Lacs
Yest. Sales: 174.74 Lacs	Yest. GP%: 6.63%	Yest. EW%: 0.67%	TD Target: <b>0.00</b> Lacs	Yest. OSO 5.12 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Bengaluru	112.19	56.49	-55.70	6.50%	5.56%	-0.94%		0.00%	0.88	0.28	-0.60	0.79%	0.50%	3.45	3.15
Bengaluru - Rural	21.97	18.83	-3.14	5.81%	-1.52%	-7.33%		0.00%	0.14	0.09	-0.05	0.65%	0.48%		1.93
Mysuru	10.53	3.84	-6.70	5.84%	6.23%	0.39%		0.00%	0.01		-0.01	0.06%		0.57	0.53
Tumkur	6.11	2.82	-3.29	8.97%	12.23%	3.26%		0.00%			0.00			0.04	0.02
Chitradurga	3.79	2.82	-0.97	4.72%	8.13%	3.41%		0.00%			0.00			0.15	1.11
Hassan	2.33	2.82	0.48	7.19%	7.12%	-0.08%		0.00%	0.02		-0.02	0.86%		0.13	
Kolar	4.35	2.55	-1.80	10.27%	8.30%	-1.97%		0.00%			0.00				
Channarayapatna	2.25	2.14	-0.11	6.54%	6.26%	-0.29%		0.00%			0.00			0.01	0.37
Kadur	1.71	1.79	0.08	8.25%	8.23%	-0.02%		0.00%	0.02	0.03	0.02	1.00%	1.94%		0.16
Chalkere	1.02	1.55	0.53	6.74%	9.44%	2.70%		0.00%	0.01		-0.01	1.26%			0.13
Shivamogga	0.12	1.50	1.38	13.51%	9.19%	-4.31%		0.00%			0.00				
Ramanagara	3.39	1.43	-1.96	3.97%	8.66%	4.69%		0.00%	0.09		-0.09	2.80%			0.02
Hiriyur	2.62	0.99	-1.63	8.14%	7.71%	-0.43%		0.00%			0.00			0.46	0.14
Tiptur	0.83	0.91	0.08	11.75%	6.25%	-5.50%		0.00%			0.00			0.16	
Mandya	1.53	0.83	-0.70	15.68%	13.74%	-1.95%		0.00%			0.00			0.15	
<b>Total</b>	<b>174.74</b>	<b>101.31</b>	<b>-73.43</b>	<b>6.63%</b>	<b>4.95%</b>	<b>-1.68%</b>		<b>0.00%</b>	<b>1.17</b>	<b>0.40</b>	<b>-0.77</b>	<b>0.67%</b>	<b>0.40%</b>	<b>5.12</b>	<b>7.57</b>

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	163.54	84.39	-79.15	6.70%	6.14%	-0.57%		0.00%	0.85	0.30	-0.55	0.52%	0.36%	4.99	6.29
Shopee	11.20	9.99	-1.21	5.53%	6.19%	0.66%		0.00%	0.32	0.11	-0.22	2.98%	1.06%	0.13	
WHS		6.48	6.48		-12.61%	-12.61%		0.00%			0.00				1.28
Other		0.46	0.46		8.29%	8.29%		0.00%			0.00				
Total	174.74	101.31	-73.43	6.63%	4.95%	-1.68%		0.00%	1.17	0.40	-0.77	0.67%	0.40%	5.12	7.57
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj	70.49	30.57	-39.92	6.08%	4.54%	-1.54%		0.00%	0.20	0.11	-0.09	0.29%	0.36%	2.74	2.43
Hoskote	9.35	6.16	-3.19	5.41%	4.09%	-1.32%		0.00%	0.02		-0.02	0.18%			
Bommanahalli	5.46	3.47	-1.99	5.47%	3.84%	-1.63%		0.00%	0.02		-0.02	0.36%		0.35	0.01
Rajaji nagar	4.30	3.20	-1.11	4.45%	1.25%	-3.21%		0.00%		0.04	0.04		1.11%	0.14	
KR Puram	18.33	2.85	-15.48	5.95%	5.28%	-0.67%		0.00%		0.04	0.04		1.50%	1.01	1.17
Sunkadakatte	1.30	2.75	1.45	3.01%	1.58%	-1.43%		0.00%	0.03		-0.03	2.46%			
Kolar	4.35	2.55	-1.80	10.27%	8.30%	-1.97%		0.00%			0.00				
Hongasandara	3.31	2.27	-1.05	6.64%	4.38%	-2.26%		0.00%			0.00				0.01
Hegnahalli	3.48	1.87	-1.61	6.05%	11.14%	5.09%		0.00%	0.09	0.03	-0.06	2.79%	1.79%		0.24
RT Nagar	5.71	1.79	-3.92	5.81%	8.33%	2.52%		0.00%	0.01		-0.01	0.24%		0.18	0.39
Hebbagodi	6.32	1.50	-4.81	8.10%	0.60%	-7.50%		0.00%			0.00				0.15
Marathahalli	1.97	1.00	-0.97	10.52%	5.35%	-5.17%		0.00%	0.03		-0.03	1.49%		0.14	0.32
Vijayanagar	1.13	0.60	-0.53	3.44%	2.96%	-0.48%		0.00%			0.00			0.46	
Mulbagal	5.19	0.46	-4.73	3.72%	3.52%	-0.19%		0.00%			0.00			0.46	0.14
HSR Layout	0.28	0.10	-0.18	0.20%	2.51%	2.30%		0.00%			0.00				
MBO	70.49	30.57	-39.92	6.08%	4.54%	-1.54%		0.00%	0.20	0.11	-0.09	0.29%	0.36%	2.74	2.43
Mudabir	48.12	25.18	-22.94	7.09%	6.16%	-0.92%		0.00%	0.46	0.15	-0.31	0.96%	0.59%	0.45	0.64
Devenahalli	7.30	3.33	-3.97	7.43%	7.59%	0.16%		0.00%	0.10	0.09	-0.01	1.39%	2.79%		0.49
Kengeri	5.54	2.44	-3.10	4.49%	7.01%	2.52%		0.00%	0.08		-0.08	1.50%			
Yelahanka	6.07	2.37	-3.70	7.88%	4.28%	-3.60%		0.00%	0.05		-0.05	0.80%			
Doddaballapura	2.16	2.31	0.14	5.23%	5.61%	0.38%		0.00%			0.00				
Sahakar Nagar	1.82	2.30	0.48	8.70%	3.39%	-5.31%		0.00%			0.00				
Hanumanth nagar	2.27	1.97	-0.30	11.74%	9.44%	-2.30%		0.00%	0.02		-0.02	0.89%		0.14	
Mathikere	3.63	1.94	-1.69	8.03%	7.02%	-1.01%		0.00%		0.05	0.05		2.46%		
Sanjaynagar	1.55	1.81	0.26	2.05%	11.31%	9.25%		0.00%			0.00				
Frazer town	2.69	1.54	-1.15	6.51%	2.71%	-3.80%		0.00%	0.01		-0.01	0.32%		0.14	0.15
Raja Rajeshwary Nagar	4.27	1.45	-2.82	4.26%	1.00%	-3.26%		0.00%	0.17		-0.17	4.26%			
HRBR Layout	3.65	1.19	-2.46	8.16%	6.70%	-1.46%		0.00%	0.02	0.01	-0.01	0.48%	1.02%		

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Banashankari	2.14	0.97	-1.17	7.98%	0.35%	-7.63%		0.00%	0.01		-0.01	0.34%			
Kothnur	1.96	0.94	-1.02	10.48%	7.20%	-3.28%		0.00%			0.00				
Nagarbhavi	2.63	0.62	-2.01	7.32%	13.60%	6.28%		0.00%			0.00				
Cox town	0.43		-0.43	12.71%		-12.71%		0.00%			0.00			0.17	
MBO	48.12	25.18	-22.94	7.09%	6.16%	-0.92%		0.00%	0.46	0.15	-0.31	0.96%	0.59%	0.45	0.64
<b>Naveed</b>	<b>30.24</b>	<b>22.71</b>	<b>-7.53</b>	<b>7.68%</b>	<b>7.85%</b>	<b>0.17%</b>		<b>0.00%</b>	<b>0.09</b>	<b>0.04</b>	<b>-0.05</b>	<b>0.29%</b>	<b>0.18%</b>	<b>1.08</b>	<b>2.67</b>
Nelamangala	5.32	2.87	-2.45	4.30%	0.89%	-3.41%		0.00%	0.03		-0.03	0.48%			0.17
Tumkur	6.11	2.82	-3.29	8.97%	12.23%	3.26%		0.00%			0.00			0.04	0.02
Chitradurga	3.79	2.82	-0.97	4.72%	8.13%	3.41%		0.00%			0.00			0.15	1.11
Hassan	2.33	2.82	0.48	7.19%	7.12%	-0.08%		0.00%	0.02		-0.02	0.86%		0.13	
Channarayapatna	2.25	2.14	-0.11	6.54%	6.26%	-0.29%		0.00%			0.00			0.01	0.37
Hessarghatta	2.27	2.08	-0.19	17.85%	10.23%	-7.62%		0.00%	0.01	0.01	-0.01	0.53%	0.29%		0.30
Kadur	1.71	1.79	0.08	8.25%	8.23%	-0.02%		0.00%	0.02	0.03	0.02	1.00%	1.94%		0.16
Challakere	1.02	1.55	0.53	6.74%	9.44%	2.70%		0.00%	0.01		-0.01	1.26%			0.13
Shivamoga	0.12	1.50	1.38	13.51%	9.19%	-4.31%		0.00%			0.00				
Hiriyur	2.62	0.99	-1.63	8.14%	7.71%	-0.43%		0.00%			0.00			0.46	0.14
Tiptur	0.83	0.91	0.08	11.75%	6.25%	-5.50%		0.00%			0.00			0.16	
Peenya	1.89	0.43	-1.46	5.85%	16.55%	10.70%		0.00%			0.00			0.13	0.27
MBO	30.24	22.71	-7.53	7.68%	7.85%	0.17%		0.00%	0.09	0.04	-0.05	0.29%	0.18%	1.08	2.67
<b>Abhik Uppal</b>	<b>11.20</b>	<b>9.99</b>	<b>-1.21</b>	<b>5.53%</b>	<b>6.19%</b>	<b>0.66%</b>		<b>0.00%</b>	<b>0.32</b>	<b>0.11</b>	<b>-0.22</b>	<b>2.98%</b>	<b>1.06%</b>	<b>0.13</b>	
Sahakarnagar Best LG Shoppe		3.82	3.82		7.92%	7.92%		0.00%		0.05	0.05		1.19%		
Rammurthy Nagar Best LG Shoppe	0.72	1.97	1.25	-1.08%	5.65%	6.73%		0.00%			0.00				
HRBR Best LG Shoppe	2.47	1.92	-0.55	7.27%	4.58%	-2.69%		0.00%	0.13	0.06	-0.07	5.34%	3.23%	0.13	
Nagarbhavi Best LG shoppe	3.48	1.64	-1.83	3.75%	4.39%	0.64%		0.00%			0.00				
Banashankari Best LG Shoppe	1.54	0.28	-1.26	6.62%	0.71%	-5.91%		0.00%	0.08		-0.08	5.72%			
Mathikere Best LG Shoppe	1.53	0.18	-1.34	7.47%	12.22%	4.75%		0.00%	0.12		-0.12	8.15%			
Mysore - Kuvempunaqar LG	0.77	0.17	-0.60	5.64%	11.61%	5.97%		0.00%			0.00				
Peenya Best LG Shoppe	0.70		-0.70	8.30%		-8.30%		0.00%			0.00				
Shopee	11.20	9.99	-1.21	5.53%	6.19%	0.66%		0.00%	0.32	0.11	-0.22	2.98%	1.06%	0.13	
<b>Others</b>		<b>6.93</b>	<b>6.93</b>		<b>-11.23%</b>	<b>-11.23%</b>		<b>0.00%</b>			<b>0.00</b>				<b>1.28</b>
Unilet - Online		0.46	0.46		8.29%	8.29%		0.00%			0.00				
Other		0.46	0.46		8.29%	8.29%		0.00%			0.00				
Defective In Warehouse		6.48	6.48		-12.61%	-12.61%		0.00%			0.00				1.28
WHS		6.48	6.48		-12.61%	-12.61%		0.00%			0.00				1.28

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
<b>Aleem</b>	<b>14.69</b>	<b>5.93</b>	<b>-8.76</b>	<b>6.45%</b>	<b>7.71%</b>	<b>1.27%</b>		<b>0.00%</b>	<b>0.10</b>		<b>-0.10</b>	<b>0.67%</b>		<b>0.72</b>	<b>0.55</b>
Mysore - Chamaraja Mohalla	1.41	1.83	0.42	9.61%	4.31%	-5.30%		0.00%	0.01		-0.01	0.42%			0.15
Ramanagara	3.39	1.43	-1.96	3.97%	8.66%	4.69%		0.00%	0.09		-0.09	2.80%			0.02
Mysore - Rajkumarroad	4.12	1.28	-2.84	6.79%	8.71%	1.93%		0.00%			0.00			0.57	
Mandya	1.53	0.83	-0.70	15.68%	13.74%	-1.95%		0.00%			0.00			0.15	
Mysore-Vijaynagar	4.24	0.56	-3.68	3.71%	5.20%	1.49%		0.00%			0.00				0.38
MBO	14.69	5.93	-8.76	6.45%	7.71%	1.27%		0.00%	0.10		-0.10	0.67%		0.72	0.55
<b>Total</b>	<b>174.74</b>	<b>101.31</b>	<b>-73.43</b>	<b>4.95%</b>	<b>4.95%</b>	<b>-1.68%</b>		<b>0.00%</b>	<b>1.17</b>	<b>0.40</b>	<b>-0.77</b>	<b>0.67%</b>	<b>0.40%</b>	<b>5.12</b>	<b>7.57</b>

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	57	29	-28	17.46	9.16	-8.30	7.99%	8.39%	0.40%
FPD	84	49	-35	26.40	15.04	-11.36	8.37%	9.30%	0.92%
Mobile	154	114	-40	58.61	37.73	-20.88	2.71%	2.66%	-0.05%
Refrigerator	89	62	-27	24.32	20.00	-4.32	9.56%	2.02%	-7.55%
Washing Machine	96	34	-62	26.00	8.45	-17.55	10.30%	8.62%	-1.68%
Z.Others	300	174	-126	21.95	10.93	-11.02	6.31%	6.54%	0.23%
<b>Total</b>	<b>780</b>	<b>462</b>	<b>-318</b>	<b>174.74</b>	<b>101.31</b>	<b>-73.43</b>	<b>6.63%</b>	<b>4.95%</b>	<b>-1.68%</b>