

Sales
117.31 Lacs

 GP%
2.24%

 EW Pen%
1.09%

 Target Ach. %
54.41%

 Open SO
13.25 Lacs

Yest. Sales: 171.55 Lacs

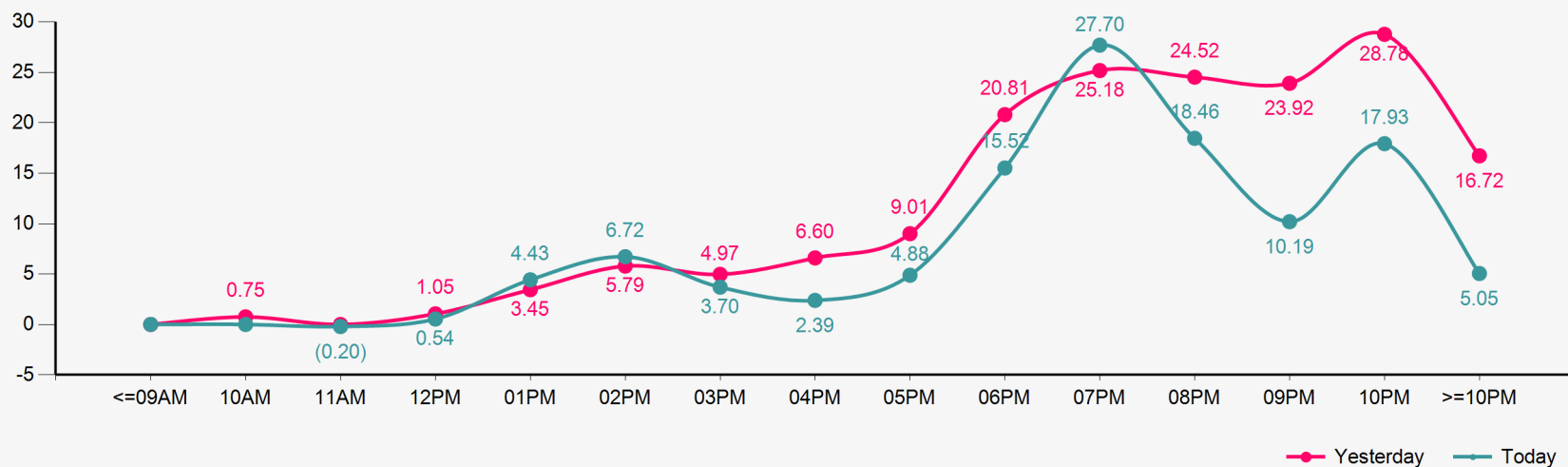
Yest. GP%: -0.23%

Yest. EW%: 1.16%

 TD Target: **215.61** Lacs

Yest. OSO 6.35 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
City	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	115.55	69.14	-46.41	-0.41%	1.65%	2.06%	127.66	54.16%	1.28	0.74	-0.54	1.12%	1.08%	5.39	9.68
Bengaluru - Rural	15.29	12.24	-3.05	-6.52%	0.92%	7.44%	21.58	56.74%	0.08	0.19	0.11	0.50%	1.57%	0.41	
Mysuru	6.34	8.47	2.13	0.85%	1.21%	0.36%	11.99	70.66%	0.16	0.06	-0.10	2.61%	0.69%		0.98
Mulbagal	1.95	5.30	3.35	4.02%	6.17%	2.15%	2.96	179.01%	0.06	0.07	0.02	2.91%	1.38%		
Kadur	1.86	3.17	1.31	7.88%	6.50%	-1.38%	3.95	80.35%	0.01	0.04	0.03	0.39%	1.27%	0.55	
Shivamogga	1.79	2.90	1.11	4.86%	4.32%	-0.54%	3.53	82.22%	0.05		-0.05	2.99%	0.09%		0.07
Chikkaballapur	3.00	2.51	-0.49	4.20%	2.32%	-1.88%	3.26	76.97%		0.03	0.03		1.02%		
Tumakuru	2.21	2.42	0.21	4.64%	2.02%	-2.62%	2.41	100.23%	0.11		-0.11	5.19%			0.19
Tumkur	6.31	2.38	-3.93	1.75%	4.23%	2.48%	7.41	32.10%			0.00				2.30
Kolar	2.77	1.99	-0.78	0.90%	0.94%	0.04%	4.69	42.54%	0.06		-0.06	2.22%			
Hassan	4.90	1.61	-3.29	2.54%	1.77%	-0.77%	3.50	45.94%			0.00	0.05%			
Hiriyur	0.92	1.56	0.64	-11.13%	-1.23%	9.90%	2.05	75.98%		0.04	0.04		2.77%		0.01
Mandya	0.26	1.13	0.87	6.83%	6.83%		3.08	36.52%	0.02	0.04	0.02	9.76%	3.51%		
Chalkere	0.36	0.79	0.43	13.34%	9.83%	-3.51%	2.48	31.77%			0.00				
Channarayapatna	2.60	0.77	-1.84	-2.38%	7.12%	9.50%	2.53	30.27%	0.02	0.03	0.02	0.62%	4.45%		0.01
Ramanagara	2.28	0.57	-1.71	7.61%	26.97%	19.36%	3.53	16.09%	0.11	0.02	-0.09	5.10%	4.47%		
Tiptur	0.37	0.37	0.01	3.05%	2.03%	-1.02%	2.00	18.59%			0.00				

Chitradurga	2.80		-2.80	4.95%		-4.95%	7.00	0.00%	0.01		-0.01	0.30%			
Total	171.55	117.31	-54.24	-0.23%	2.24%	2.46%	215.61	54.41%	1.96	1.26	-0.70	1.16%	1.09%	6.35	13.25

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	138.59	112.69	-25.90	1.30%	2.44%	1.15%	196.29	57.41%	1.48	1.01	-0.48	1.08%	0.90%	5.91	10.02
Shopee	24.04	4.80	-19.25	-3.79%	-2.67%	1.12%	19.32	24.84%	0.48	0.25	-0.22	2.02%	5.53%	0.44	3.23
WHS	0.38		-0.38	-64.16%		64.16%		0.00%			0.00				
Other	8.54	(0.17)	-8.71	-12.03%	2.36%	14.39%		0.00%			0.00				
Total	171.55	117.31	-54.24	-0.23%	2.24%	2.46%	215.61	54.41%	1.96	1.26	-0.70	1.16%	1.09%	6.35	13.25

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Syed Kabeer	35.69	32.64	-3.05	-0.87%	2.56%	3.43%	41.99	77.72%	0.17	0.30	0.13	0.48%	0.91%	0.22	1.76
Devenahalli	7.25	6.56	-0.69	-12.31%	3.68%	15.99%	8.78	74.76%	0.03	0.19	0.15	0.47%	2.93%	0.21	
Yelahanka	7.23	6.30	-0.92	0.71%	2.22%	1.50%	6.31	99.86%	0.04	0.02	-0.02	0.53%	0.29%		
RT Nagar	2.26	5.44	3.18	6.02%	2.10%	-3.92%	5.26	103.51%	0.02	0.01	-0.01	0.87%	0.23%	0.01	0.14
HRBR Layout	5.39	4.58	-0.81	2.23%	1.72%	-0.51%	3.70	123.57%	0.07		-0.07	1.32%			1.61
Sahakar Nagar	5.41	3.07	-2.34	0.99%	2.83%	1.83%	4.91	62.65%		0.01	0.01		0.42%		0.01
Chikkaballapur	3.00	2.51	-0.49	4.20%	2.32%	-1.88%	3.26	76.97%		0.03	0.03		1.02%		
Kothnur	1.28	2.02	0.73	3.45%	1.36%	-2.09%	3.86	52.34%			0.00				
Doddaballapura	3.05	1.31	-1.75	0.27%	3.11%	2.84%	3.72	35.14%	0.01	0.02	0.01	0.28%	1.56%		
Sanjaynagar	0.81	0.84	0.03	5.12%	5.68%	0.56%	2.20	38.25%		0.02	0.02		2.44%		
MBO	35.69	32.64	-3.05	-0.87%	2.56%	3.43%	41.99	77.72%	0.17	0.30	0.13	0.48%	0.91%	0.22	1.76

Manoj N	37.08	31.04	-6.04	2.67%	2.87%	0.20%	52.05	59.63%	0.44	0.38	-0.06	1.19%	1.23%	4.31	3.12
KR Puram	13.62	8.76	-4.86	2.53%	0.38%	-2.14%	13.38	65.49%	0.13	0.11	-0.02	0.94%	1.27%	1.48	2.20
Mulbagal	1.95	5.30	3.35	4.02%	6.17%	2.15%	2.96	179.01%	0.06	0.07	0.02	2.91%	1.38%		
Hebbagodi	4.65	3.45	-1.20	5.15%	3.45%	-1.70%	4.85	71.07%	0.01		-0.01	0.23%			
Hongasandara	1.69	2.57	0.89	0.47%	1.20%	0.73%	3.76	68.48%	0.04	0.12	0.07	2.58%	4.78%		0.31
Bommanahalli	4.32	2.28	-2.04	2.16%	2.80%	0.64%	4.96	46.01%	0.06	0.02	-0.04	1.31%	0.84%		
Sunkadakatte	1.01	2.07	1.06	8.69%	0.56%	-8.14%	2.20	94.15%	0.04	0.05	0.01	4.27%	2.32%		
Kolar	2.77	1.99	-0.78	0.90%	0.94%	0.04%	4.69	42.54%	0.06		-0.06	2.22%			
Hoskote	3.52	1.72	-1.80	0.06%	5.57%	5.51%	7.07	24.36%			0.00		0.15%	0.20	
Hegnahalli	2.44	1.38	-1.06	5.09%	5.59%	0.51%	3.58	38.66%	0.03	0.01	-0.02	1.05%	0.62%		0.02
Marathahalli	0.53	1.32	0.78	2.73%	7.88%	5.15%	3.09	42.59%			0.00			2.63	0.59
HSR Layout	0.58	0.19	-0.39	-4.49%	5.03%	9.52%	1.52	12.32%	0.02		-0.02	3.59%			
MBO	37.08	31.04	-6.04	2.67%	2.87%	0.20%	52.05	59.63%	0.44	0.38	-0.06	1.19%	1.23%	4.31	3.12
Syed Mudabeer	26.34	18.28	-8.05	-0.18%	1.28%	1.46%	36.09	50.66%	0.36	0.09	-0.27	1.39%	0.50%	0.83	2.56

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Kengeri	4.38	4.00	-0.38	-5.76%	-2.25%	3.50%	6.16	64.85%	0.09	0.05	-0.04	2.15%	1.23%	0.83	
Frazer town	1.46	2.73	1.27	-2.76%	0.69%	3.45%	3.15	86.85%	0.13		-0.13	9.59%			
Nagarbhavi	3.17	2.63	-0.55	0.70%	1.11%	0.41%	3.00	87.75%	0.02		-0.02	0.54%			1.23
Rajaji nagar	4.69	2.50	-2.19	3.87%	-3.33%	-7.20%	5.79	43.16%	0.05		-0.05	1.17%			0.01
Raja Rajeshwary Nagar	2.03	2.23	0.20	-5.37%	2.88%	8.24%	3.81	58.50%	0.04		-0.04	1.85%			1.04
Mathikere	3.78	1.48	-2.31	-1.08%	4.77%	5.86%	4.39	33.69%	0.01		-0.01	0.34%			
Cox town	1.24	0.88	-0.36	1.58%	6.97%	5.39%	1.41	62.26%			0.00				
Banashankari	2.13	0.81	-1.32	6.30%	11.85%	5.55%	3.43	23.61%			0.00				
Hanumanth nagar	0.94	0.68	-0.26	5.96%	5.87%	-0.09%	2.72	24.84%		0.02	0.02		3.10%		
Vijayanagar	2.52	0.35	-2.17	-0.73%	7.77%	8.50%	2.23	15.85%	0.02	0.02	0.00	0.81%	6.63%		0.28
MBO	26.34	18.28	-8.05	-0.18%	1.28%	1.46%	36.09	50.66%	0.36	0.09	-0.27	1.39%	0.50%	0.83	2.56
Chandrashekhar	16.88	10.86	-6.02	3.37%	-0.08%	-3.45%	24.50	44.32%	0.20	0.01	-0.19	1.19%	0.08%		2.49
Nelamangala	4.13	3.96	-0.18	3.34%	-5.67%	-9.01%	5.73	69.08%	0.04		-0.04	1.05%			
Madhugiri	2.21	2.42	0.21	4.64%	2.02%	-2.62%	2.41	100.23%	0.11		-0.11	5.19%			0.19
Tumkur	6.31	2.38	-3.93	1.75%	4.23%	2.48%	7.41	32.10%			0.00				2.30
Hessarghatta	1.72	1.15	-0.57	9.32%	4.66%	-4.66%	4.27	26.93%	0.05	0.01	-0.04	2.79%	0.74%		
Peenya	2.14	0.58	-1.56	2.18%	0.86%	-1.32%	2.69	21.72%			0.00				
Tiptur	0.37	0.37	0.01	3.05%	2.03%	-1.02%	2.00	18.59%			0.00				
MBO	16.88	10.86	-6.02	3.37%	-0.08%	-3.45%	24.50	44.32%	0.20	0.01	-0.19	1.19%	0.08%		2.49
Mohammed Naveed	15.24	10.79	-4.44	2.50%	4.38%	1.88%	25.04	43.11%	0.09	0.12	0.03	0.57%	1.10%	0.55	0.09
Kadur	1.86	3.17	1.31	7.88%	6.50%	-1.38%	3.95	80.35%	0.01	0.04	0.03	0.39%	1.27%	0.55	
Shivamoga	1.79	2.90	1.11	4.86%	4.32%	-0.54%	3.53	82.22%	0.05		-0.05	2.99%	0.09%		0.07
Hassan	4.90	1.61	-3.29	2.54%	1.77%	-0.77%	3.50	45.94%			0.00	0.05%			
Hiriyur	0.92	1.56	0.64	-11.13%	-1.23%	9.90%	2.05	75.98%		0.04	0.04		2.77%		0.01
Challakere	0.36	0.79	0.43	13.34%	9.83%	-3.51%	2.48	31.77%			0.00				
Channarayapatna	2.60	0.77	-1.84	-2.38%	7.12%	9.50%	2.53	30.27%	0.02	0.03	0.02	0.62%	4.45%		0.01
Chitradurga	2.80		-2.80	4.95%		-4.95%	7.00	0.00%	0.01		-0.01	0.30%			
MBO	15.24	10.79	-4.44	2.50%	4.38%	1.88%	25.04	43.11%	0.09	0.12	0.03	0.57%	1.10%	0.55	0.09
Aleem Pasha	7.36	9.08	1.71	2.89%	3.65%	0.76%	16.61	54.63%	0.23	0.12	-0.11	3.25%	1.35%		
Mysore - Rajkumarroad	0.98	3.35	2.37	4.62%	4.11%	-0.51%	3.01	111.46%	0.01		-0.01	0.87%			
Mysore-Vijaynagar	1.72	2.82	1.09	3.33%	-1.80%	-5.13%	2.91	96.70%	0.06	0.06	0.00	3.34%	2.10%		
Mysore - Chamaraja Mohalla	2.12	1.21	-0.91	-3.82%	1.13%	4.95%	4.08	29.69%	0.03		-0.03	1.62%			
Mandya	0.26	1.13	0.87	6.83%	6.83%		3.08	36.52%	0.02	0.04	0.02	9.76%	3.51%		

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO				
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today			
Ramanagara	2.28	0.57	-1.71	7.61%	26.97%	19.36%	3.53	16.09%	0.11	0.02	-0.09	5.10%	4.47%					
MBO	7.36	9.08	1.71	2.89%	3.65%	0.76%	16.61	54.63%	0.23	0.12	-0.11	3.25%	1.35%					
Vijay Kumar A	24.04	4.80	-19.25	-3.79%	-2.67%	1.12%	19.32	24.84%	0.48	0.25	-0.22	2.02%	5.53%	0.44	3.23			
Mysore - Kuvempunagar LG	1.51	1.09	-0.42	2.10%	0.16%	-1.94%	1.99	54.80%	0.06		-0.06	4.34%			0.98			
Rammurthy Nagar Best LG Shoppe	4.24	0.97	-3.27	-0.46%	-4.43%	-3.97%	2.08	46.73%	0.06	0.05	-0.01	1.31%	5.30%					
Sahakarnagar Best LG Shoppe	4.44	0.64	-3.80	-3.58%	-1.50%	2.08%	3.19	20.03%	0.08	0.11	0.03	1.93%	21.56%		1.74			
Banashankari Best LG Shoppe	0.92	0.63	-0.29	-3.19%	-0.43%	2.76%	1.89	33.13%	0.01	0.03	0.01	1.54%	4.33%					
Nagarbhavi Best LG shoppe	5.16	0.42	-4.74	-7.36%	3.86%	11.21%	2.98	14.13%	0.08	0.04	-0.04	1.52%	9.34%					
HRBR Best LG Shoppe	4.34	0.36	-3.98	-7.09%	-9.83%	-2.74%	3.19	11.19%	0.09		-0.09	2.14%						
Mathikere Best LG Shoppe	1.59	0.35	-1.24	-5.33%	-0.84%	4.49%	1.96	17.81%	0.06	0.03	-0.03	3.71%	8.36%		0.50			
Peenya Best LG Shoppe	1.84	0.34	-1.50	1.99%	-15.52%	-17.52%	2.02	16.76%	0.04		-0.04	1.94%		0.44				
Shopee	24.04	4.80	-19.25	-3.79%	-2.67%	1.12%	19.32	24.84%	0.48	0.25	-0.22	2.02%	5.53%	0.44	3.23			
Others	8.92	(0.17)	-9.10	14.26%	2.36%	16.62%		0.00%			0.00							
Corporate & Bulk Billing	8.54		-8.54	-12.03%		12.03%		0.00%			0.00							
Unilet - Online		(0.17)	-0.17		2.36%	2.36%		0.00%			0.00							
Other	8.54	(0.17)	-8.71	-12.03%	2.36%	14.39%		0.00%			0.00							
Defective In Warehouse	0.38		-0.38	-64.16%		64.16%		0.00%			0.00							
WHS	0.38		-0.38	-64.16%		64.16%		0.00%			0.00							
Total	171.55	117.31	-54.24	2.24%	2.24%	2.46%	215.61	54.41%	1.96	1.26	-0.70	1.16%	1.09%	6.35	13.25			
	ALL Products									Discontinued Products								
	Sales Qty			Sales			Gross Profit %			Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Tod.	TD-YD	Yest.	Tod.	TD-YD	Yest.	Today	TD-YD
Air conditioner	46	18	-28	11.81	4.84	-6.97	-9.01%	1.05%	10.06%	0	0	0			0.00			
FPD	86	62	-24	40.98	25.38	-15.60	-6.11%	-0.98%	5.14%	2	0	-2	0.58		-0.58	-39.98%		39.98%
T	9	3	-6	5.54	2.03	-3.51	0.26%	-0.89%	-1.15%	0	0	0			0.00			
Mobile	102	90	-12	47.64	41.99	-5.65	0.37%	1.28%	0.91%	2	2	0	0.94	0.61	-0.33	-15.70%	-21.22%	-5.51%
Refrigerator	83	51	-32	26.21	13.74	-12.48	2.46%	4.49%	2.03%	1	1	0	0.10	0.17	0.07	-102.38%	-32.85%	69.52%
Washing Machine	90	63	-27	23.32	17.32	-5.99	3.58%	3.85%	0.27%	2	0	-2	0.23		-0.23	-48.13%		48.13%
Z.Others	330	258	-72	16.07	12.02	-4.05	9.39%	8.44%	-0.95%	17	8	-9	0.18	0.43	0.25	-52.15%	-34.79%	17.36%
Total	746	545	-201	171.55	117.31	-54.24	-0.23%	2.24%	2.46%	24	11	-13	2.03	1.21	-0.82	-33.76%	-27.69%	6.07%