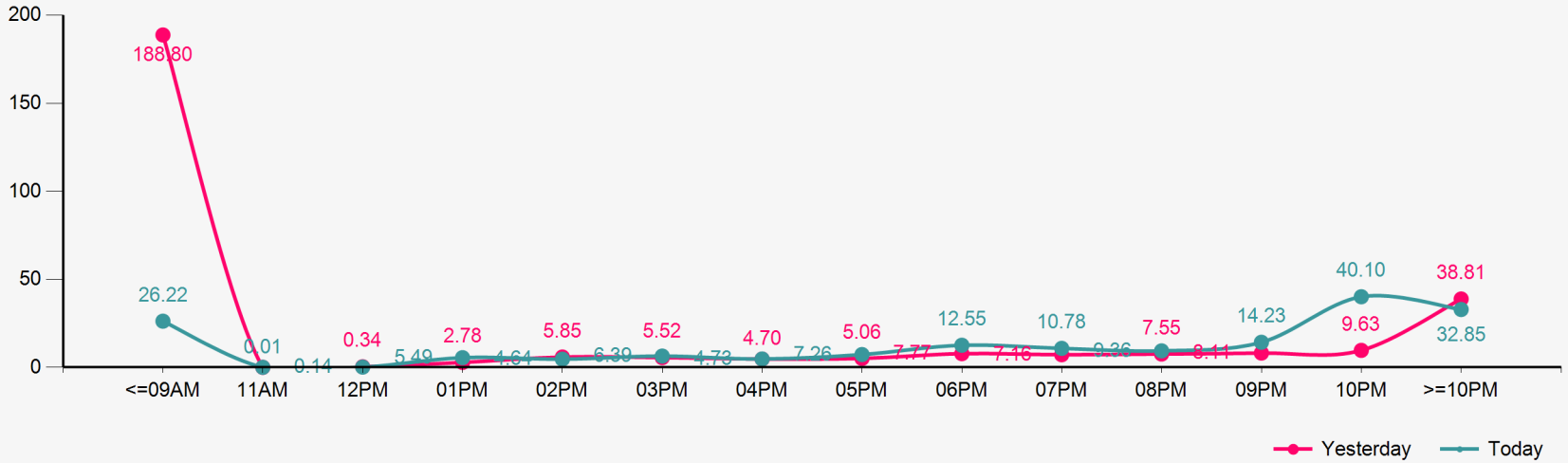


Sales 174.74 Lacs	GP% 6.55%	EW Pen% 0.67%	Target Ach. % 0.00%	Open SO 7.53 Lacs
Yest. Sales: 292.08 Lacs	Yest. GP%: 2.41%	Yest. EW%: 0.55%	TD Target: 0.00 Lacs	Yest. OSO 12.81 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Bengaluru	171.68	112.19	-59.49	2.16%	6.39%	4.22%		0.00%	0.90	0.88	-0.02	0.53%	0.79%	7.93	4.91
Bengaluru - Rural	16.18	21.97	5.79	3.59%	5.78%	2.18%		0.00%	0.24	0.14	-0.10	1.50%	0.65%	0.18	0.21
Mysuru	21.21	10.53	-10.67	1.83%	5.80%	3.96%		0.00%	0.07	0.01	-0.06	0.33%	0.06%		0.57
Tumkur	15.99	6.11	-9.88	1.09%	8.94%	7.85%		0.00%	0.03		-0.03	0.17%		1.79	0.04
Kolar	5.18	4.35	-0.82	1.00%	10.27%	9.27%		0.00%			0.00			0.82	
Chitradurga	16.69	3.79	-12.91	2.53%	4.68%	2.16%		0.00%	0.02		-0.02	0.09%		0.91	0.15
Ramanagara	11.08	3.39	-7.68	3.76%	4.04%	0.29%		0.00%	0.27	0.09	-0.17	2.46%	2.80%	0.49	
Hiriyur	2.40	2.62	0.21	4.14%	8.00%	3.87%		0.00%	0.03		-0.03	1.39%		0.21	0.86
Hassan	5.62	2.33	-3.29	4.82%	6.77%	1.95%		0.00%	0.02	0.02	0.00	0.36%	0.86%		0.13
Channarayapatna	5.30	2.25	-3.05	2.76%	6.70%	3.95%		0.00%			0.00				0.01
Kadur	9.43	1.71	-7.72	4.33%	8.62%	4.29%		0.00%	0.03	0.02	-0.02	0.36%	1.00%	0.33	
Mandya	2.30	1.53	-0.77	2.80%	15.87%	13.06%		0.00%			0.00				0.50
Chalkere	3.46	1.02	-2.44	4.59%	6.74%	2.15%		0.00%		0.01	0.01		1.26%		
Tiptur	2.19	0.83	-1.36	3.10%	11.75%	8.66%		0.00%			0.00			0.16	0.16
Shivamogga	3.38	0.12	-3.26	2.70%	13.51%	10.81%		0.00%			0.00				
Total	292.08	174.74	-117.34	2.41%	6.55%	4.13%		0.00%	1.61	1.17	-0.44	0.55%	0.67%	12.81	7.53

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	274.22	163.54	-110.68	2.62%	6.66%	4.04%		0.00%	1.12	0.85	-0.27	0.41%	0.52%	11.87	7.41
Shopee	17.86	11.20	-6.67	-0.77%	4.90%	5.67%		0.00%	0.49	0.32	-0.17	2.82%	2.98%	0.94	0.13
Total	292.08	174.74	-117.34	2.41%	6.55%	4.13%		0.00%	1.61	1.17	-0.44	0.55%	0.67%	12.81	7.53
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj	85.02	70.49	-14.53	2.35%	6.03%	3.68%		0.00%	0.22	0.20	-0.01	0.26%	0.29%	5.04	3.51
KR Puram	25.08	18.33	-6.75	3.21%	5.91%	2.70%		0.00%	0.03		-0.03	0.13%		3.06	1.42
Hoskote	5.12	9.35	4.24	-0.47%	5.32%	5.79%		0.00%		0.02	0.02		0.18%		
Hebbagodi	6.90	6.32	-0.58	2.39%	7.88%	5.49%		0.00%			0.00				
RT Nagar	9.85	5.71	-4.14	3.48%	6.12%	2.64%		0.00%	0.04	0.01	-0.03	0.44%	0.24%		0.18
Bommanahalli	3.01	5.46	2.46	5.14%	5.46%	0.32%		0.00%		0.02	0.02		0.36%	0.11	0.68
Mulbagal	3.38	5.19	1.81	4.95%	3.98%	-0.97%		0.00%			0.00			0.84	0.46
Kolar	5.18	4.35	-0.82	1.00%	10.27%	9.27%		0.00%			0.00			0.82	
Rajaji nagar	6.06	4.30	-1.76	0.08%	4.37%	4.29%		0.00%	0.07		-0.07	1.24%			0.16
Hegnahalli	4.18	3.48	-0.70	2.27%	6.32%	4.05%		0.00%	0.04	0.09	0.06	0.87%	2.79%		
Hongasandara	4.53	3.31	-1.22	1.15%	5.40%	4.25%		0.00%			0.00			0.13	
Marathahalli	3.17	1.97	-1.21	2.99%	10.52%	7.53%		0.00%	0.03	0.03	0.00	1.05%	1.49%	0.06	0.14
Sunkadakatte	3.45	1.30	-2.14	0.42%	3.01%	2.59%		0.00%		0.03	0.03		2.46%		
Vijayanagar	3.52	1.13	-2.39	2.15%	3.47%	1.32%		0.00%			0.00			0.03	0.46
HSR Layout	1.60	0.28	-1.32	0.08%	0.20%	0.12%		0.00%			0.00				
MBO	85.02	70.49	-14.53	2.35%	6.03%	3.68%		0.00%	0.22	0.20	-0.01	0.26%	0.29%	5.04	3.51
Mudabir	79.42	48.12	-31.30	2.57%	7.01%	4.44%		0.00%	0.41	0.46	0.04	0.52%	0.96%	2.51	1.19
Devenahalli	7.27	7.30	0.03	7.01%	7.41%	0.40%		0.00%	0.23	0.10	-0.13	3.24%	1.39%	0.03	0.21
Yelahanka	8.78	6.07	-2.70	2.56%	7.91%	5.35%		0.00%		0.05	0.05		0.80%	0.42	
Kengeri	15.09	5.54	-9.55	0.84%	3.96%	3.12%		0.00%		0.08	0.08		1.50%	0.54	
Raja Rajeshwary Nagar	5.56	4.27	-1.29	3.11%	4.26%	1.14%		0.00%	0.06	0.17	0.11	1.13%	4.26%		
HRBR Layout	8.24	3.65	-4.59	-0.98%	8.45%	9.43%		0.00%		0.02	0.02		0.48%	0.92	0.46
Mathikere	4.06	3.63	-0.43	2.29%	7.65%	5.36%		0.00%	0.04		-0.04	0.99%			
Frazer town	3.50	2.69	-0.81	2.14%	6.58%	4.44%		0.00%	0.02	0.01	-0.02	0.70%	0.32%		0.14
Nagarbhavi	4.39	2.63	-1.76	3.94%	7.39%	3.44%		0.00%			0.00				
Hanumanth nagar	1.81	2.27	0.46	4.48%	11.55%	7.07%		0.00%		0.02	0.02		0.89%		0.14
Doddaballapura	3.39	2.16	-1.22	1.47%	5.42%	3.96%		0.00%	0.02		-0.02	0.44%		0.29	
Banashankari	2.47	2.14	-0.33	3.55%	8.33%	4.79%		0.00%		0.01	0.01		0.34%		
Kothnur	2.49	1.96	-0.52	2.95%	10.41%	7.46%		0.00%			0.00			0.31	
Sahakar Nagar	6.64	1.82	-4.83	5.35%	8.25%	2.90%		0.00%	0.01		-0.01	0.13%			0.07

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Sanjaynagar	3.43	1.55	-1.88	4.04%	2.05%	-1.99%		0.00%			0.00				
Cox town	2.31	0.43	-1.88	-1.65%	11.49%	13.14%		0.00%	0.04		-0.04	1.58%			0.17
MBO	79.42	48.12	-31.30	2.57%	7.01%	4.44%		0.00%	0.41	0.46	0.04	0.52%	0.96%	2.51	1.19
Naveed	78.12	30.24	-47.88	2.85%	7.66%	4.81%		0.00%	0.18	0.09	-0.09	0.23%	0.29%	3.83	1.65
Tumkur	15.99	6.11	-9.88	1.09%	8.94%	7.85%		0.00%	0.03		-0.03	0.17%		1.79	0.04
Nelamangala	3.79	5.32	1.53	2.52%	4.33%	1.81%		0.00%	0.01	0.03	0.01	0.28%	0.48%	0.15	
Chitradurga	16.69	3.79	-12.91	2.53%	4.68%	2.16%		0.00%	0.02		-0.02	0.09%		0.91	0.15
Hiriyur	2.40	2.62	0.21	4.14%	8.00%	3.87%		0.00%	0.03		-0.03	1.39%		0.21	0.86
Hassan	5.62	2.33	-3.29	4.82%	6.77%	1.95%		0.00%	0.02	0.02	0.00	0.36%	0.86%		0.13
Hessarghatta	5.92	2.27	-3.65	4.04%	17.89%	13.85%		0.00%	0.04	0.01	-0.03	0.67%	0.53%		0.17
Channarayapatna	5.30	2.25	-3.05	2.76%	6.70%	3.95%		0.00%			0.00				0.01
Peenya	3.95	1.89	-2.07	1.37%	5.85%	4.48%		0.00%			0.00			0.28	0.13
Kadur	9.43	1.71	-7.72	4.33%	8.62%	4.29%		0.00%	0.03	0.02	-0.02	0.36%	1.00%	0.33	
Challakere	3.46	1.02	-2.44	4.59%	6.74%	2.15%		0.00%		0.01	0.01		1.26%		
Tiptur	2.19	0.83	-1.36	3.10%	11.75%	8.66%		0.00%			0.00			0.16	0.16
Shivamoga	3.38	0.12	-3.26	2.70%	13.51%	10.81%		0.00%			0.00				
MBO	78.12	30.24	-47.88	2.85%	7.66%	4.81%		0.00%	0.18	0.09	-0.09	0.23%	0.29%	3.83	1.65
Aleem	31.65	14.69	-16.96	2.90%	6.46%	3.56%		0.00%	0.31	0.10	-0.21	0.98%	0.67%	0.49	1.06
Mysore-Vijaynagar	5.54	4.24	-1.30	1.83%	3.71%	1.88%		0.00%	0.02		-0.02	0.36%			
Mysore - Raikumarroad	2.92	4.12	1.20	2.30%	6.72%	4.42%		0.00%	0.02		-0.02	0.69%			0.57
Ramanagara	11.08	3.39	-7.68	3.76%	4.04%	0.29%		0.00%	0.27	0.09	-0.17	2.46%	2.80%	0.49	
Mandya	2.30	1.53	-0.77	2.80%	15.87%	13.06%		0.00%			0.00				0.50
Mysore - Chamaraja Mohalla	9.82	1.41	-8.41	2.74%	9.61%	6.87%		0.00%		0.01	0.01		0.42%		
MBO	31.65	14.69	-16.96	2.90%	6.46%	3.56%		0.00%	0.31	0.10	-0.21	0.98%	0.67%	0.49	1.06
Abhik Uppal	17.86	11.20	-6.67	-0.77%	4.90%	5.67%		0.00%	0.49	0.32	-0.17	2.82%	2.98%	0.94	0.13
Nagarbhavi Best LG shoppe	5.41	3.48	-1.94	-2.75%	3.50%	6.24%		0.00%	0.14		-0.14	2.66%			
HRBR Best LG Shoppe	3.44	2.47	-0.97	6.78%	6.16%	-0.63%		0.00%	0.24	0.13	-0.12	7.64%	5.34%		0.13
Banashankari Best LG Shoppe	1.00	1.54	0.54	-8.40%	6.13%	14.54%		0.00%		0.08	0.08		5.72%		
Mathikere Best LG Shoppe	0.94	1.53	0.58	-17.01%	7.77%	24.78%		0.00%		0.12	0.12		8.15%		
Mysore - Kuvempunaqar LG	2.93	0.77	-2.16	-1.67%	5.35%	7.02%		0.00%	0.03		-0.03	1.03%			
Rammurthy Nagar Best LG Shoppe	2.89	0.72	-2.17	1.79%	-3.78%	-5.58%		0.00%	0.03		-0.03	1.01%			
Peenya Best LG Shoppe	0.24	0.70	0.46	-7.41%	6.91%	14.32%		0.00%	0.02		-0.02	7.54%		0.04	
Sahakarnagar Best LG Shoppe	1.01		-1.01	3.81%		-3.81%		0.00%	0.03		-0.03	3.07%		0.91	
Shopee	17.86	11.20	-6.67	-0.77%	4.90%	5.67%		0.00%	0.49	0.32	-0.17	2.82%	2.98%	0.94	0.13

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Total	292.08	174.74	-117.34	6.55%	6.55%	4.13%		0.00%	1.61	1.17	-0.44	0.55%	0.67%	12.81	7.53

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	163	57	-106	46.09	17.46	-28.63	2.47%	7.84%	5.37%
FPD	169	84	-85	59.06	26.40	-32.67	2.88%	8.85%	5.97%
Mobile	122	154	32	40.90	58.61	17.71	2.65%	2.67%	0.02%
Refrigerator	223	89	-134	63.21	24.32	-38.89	2.06%	9.19%	7.13%
Washing Machine	210	96	-114	54.07	26.00	-28.08	2.12%	10.07%	7.95%
Z.Others	387	300	-87	28.74	21.95	-6.79	2.37%	6.00%	3.64%
Total	1,274	780	-494	292.08	174.74	-117.34	2.41%	6.55%	4.13%