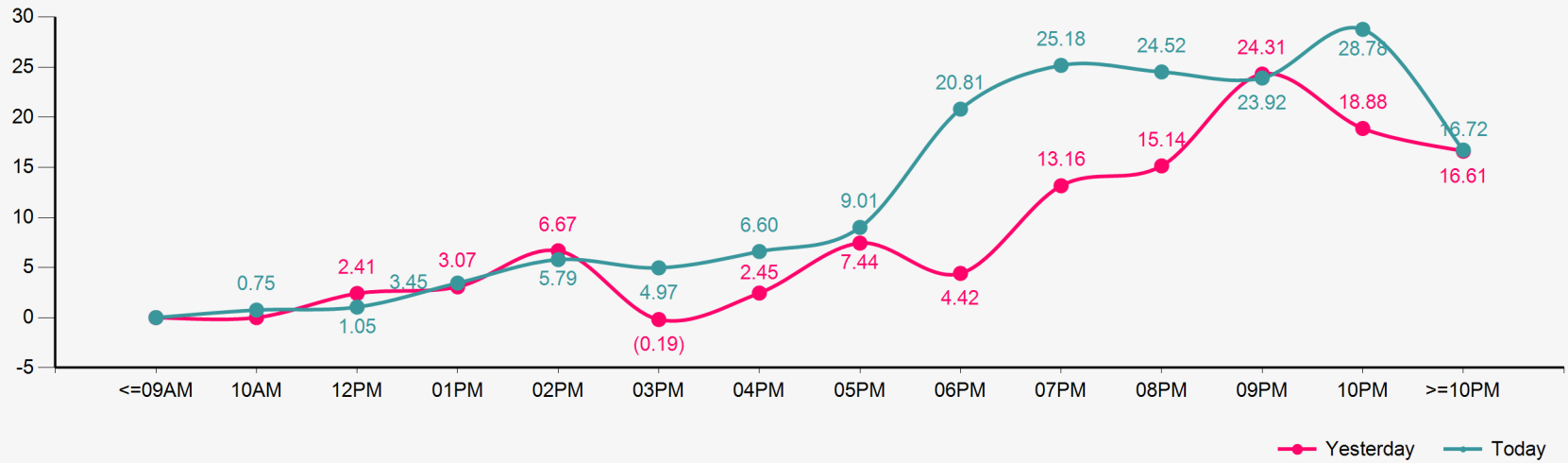


Sales 171.55 Lacs	GP% -1.33%	EW Pen% 1.16%	Target Ach. % 79.57%	Open SO 11.71 Lacs
Yest. Sales: 114.39 Lacs	Yest. GP%: 1.33%	Yest. EW%: 0.98%	TD Target: 215.61 Lacs	Yest. OSO 3.31 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
City	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	67.52	115.55	48.03	1.00%	-1.53%	-2.53%	127.66	90.51%	0.95	1.28	0.33	1.43%	1.12%	2.15	9.36
Bengaluru - Rural	12.45	15.29	2.83	-0.93%	-8.14%	-7.21%	21.58	70.86%		0.08	0.08	0.01%	0.50%	0.25	0.41
Mysuru	3.69	6.34	2.65	5.61%	-0.23%	-5.84%	11.99	52.88%	0.04	0.16	0.12	1.10%	2.61%	0.51	0.15
Tumkur	4.30	6.31	2.00	0.79%	1.56%	0.77%	7.41	85.15%			0.00				0.37
Hassan	1.00	4.90	3.89	3.76%	2.08%	-1.68%	3.50	140.00%			0.00		0.05%		
Chikkaballapur	1.90	3.00	1.10	3.26%	4.20%	0.94%	3.26	92.10%			0.00				
Chitradurga	4.59	2.80	-1.78	0.88%	4.97%	4.09%	7.00	40.08%	0.03	0.01	-0.02	0.56%	0.30%		
Kolar	0.87	2.77	1.90	3.92%	-0.99%	-4.91%	4.69	59.09%	0.01	0.06	0.05	1.48%	2.22%		
Channarayapatna	0.68	2.60	1.92	5.68%	-4.84%	-10.52%	2.53	102.90%	0.01	0.02	0.01	1.39%	0.62%	0.08	
Ramanagara	3.77	2.28	-1.49	5.56%	7.42%	1.86%	3.53	64.48%	0.05	0.11	0.06	1.40%	5.10%		
Tumakuru	0.67	2.21	1.55	3.39%	4.39%	1.01%	2.41	91.66%		0.11	0.11		5.19%		0.35
Mulbagal	4.24	1.95	-2.29	5.40%	3.45%	-1.95%	2.96	65.85%		0.06	0.06		2.91%		0.52
Kadur	0.55	1.86	1.31	-0.49%	7.90%	8.39%	3.95	47.21%		0.01	0.01		0.39%		0.55
Shivamogga	1.94	1.79	-0.16	4.74%	4.24%	-0.51%	3.53	50.72%		0.05	0.05		2.99%	0.33	
Hiriyur	0.01	0.92	0.91	-72.81%	-21.60%	51.20%	2.05	44.84%			0.00				
Tiptur	1.13	0.37	-0.77	-1.90%	1.44%	3.34%	2.00	18.33%			0.00				
Chalkere	0.86	0.36	-0.50	4.04%	13.34%	9.31%	2.48	14.50%	0.01		-0.01	1.49%			

Mandya	4.19	0.26	-3.93	-1.22%	6.79%	8.01%	3.08	8.34%	0.01	0.02	0.02	0.17%	9.76%		
Total	114.39	171.55	57.17	1.33%	-1.33%	-2.66%	215.61	79.57%	1.11	1.96	0.85	0.98%	1.16%	3.31	11.71

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	106.58	138.59	32.00	1.66%	0.88%	-0.79%	196.29	70.60%	0.68	1.48	0.81	0.64%	1.08%	3.31	10.47
Shopee	7.56	24.04	16.48	-3.79%	-9.27%	-5.48%	19.32	124.46%	0.43	0.48	0.04	6.05%	2.02%		1.25
Other	0.24	8.54	8.31	13.95%	-12.03%	-25.98%		0.00%			0.00				
WHS		0.38	0.38		-64.16%	-64.16%		0.00%			0.00				
Total	114.39	171.55	57.17	1.33%	-1.33%	-2.66%	215.61	79.57%	1.11	1.96	0.85	0.98%	1.16%	3.31	11.71

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj N	30.62	37.08	6.46	2.59%	1.73%	-0.86%	52.05	71.23%	0.11	0.44	0.32	0.37%	1.19%	0.43	5.34
KR Puram	11.81	13.62	1.81	1.55%	1.82%	0.26%	13.38	101.80%	0.04	0.13	0.09	0.35%	0.94%	0.43	1.48
Hebbagodi	2.91	4.65	1.74	3.49%	5.15%	1.65%	4.85	95.83%		0.01	0.01		0.23%		0.41
Bommanahalli	1.29	4.32	3.03	5.86%	0.90%	-4.96%	4.96	87.05%		0.06	0.06		1.31%		
Hoskote	2.21	3.52	1.32	4.17%	-0.38%	-4.56%	7.07	49.86%			0.00				0.20
Kolar	0.87	2.77	1.90	3.92%	-0.99%	-4.91%	4.69	59.09%	0.01	0.06	0.05	1.48%	2.22%		
Hegnahalli	0.26	2.44	2.18	2.62%	3.78%	1.15%	3.58	68.24%		0.03	0.03		1.05%		
Mulbagal	4.24	1.95	-2.29	5.40%	3.45%	-1.95%	2.96	65.85%		0.06	0.06		2.91%		0.52
Hongasandara	0.75	1.69	0.94	3.33%	-4.11%	-7.44%	3.76	44.88%		0.04	0.04		2.58%		0.10
Sunkadakatte	0.95	1.01	0.06	7.73%	8.69%	0.96%	2.20	46.01%	0.01	0.04	0.03	1.44%	4.27%		
HSR Layout	5.19	0.58	-4.61	-0.62%	-5.86%	-5.23%	1.52	37.94%	0.05	0.02	-0.03	0.89%	3.59%		
Marathahalli	0.13	0.53	0.40	3.54%	2.24%	-1.30%	3.09	17.22%			0.00				2.63
MBO	30.62	37.08	6.46	2.59%	1.73%	-0.86%	52.05	71.23%	0.11	0.44	0.32	0.37%	1.19%	0.43	5.34

Syed Kabeer	27.13	35.69	8.56	-0.33%	-1.34%	-1.01%	41.99	84.99%	0.12	0.17	0.05	0.46%	0.48%	0.41	1.36
Devenahalli	7.69	7.25	-0.44	-1.51%	-15.18%	-13.67%	8.78	82.57%		0.03	0.03	0.01%	0.47%		0.21
Yelahanka	2.90	7.23	4.33	3.64%	-0.42%	-4.06%	6.31	114.46%		0.04	0.04		0.53%		0.16
Sahakar Nagar	1.60	5.41	3.82	-7.28%	3.99%	11.27%	4.91	110.35%	0.01		-0.01	0.53%		0.41	0.41
HRBR Layout	5.98	5.39	-0.59	-2.95%	1.56%	4.51%	3.70	145.57%	0.04	0.07	0.03	0.74%	1.32%		0.57
Doddaballapura	0.17	3.05	2.88	4.45%	0.03%	-4.43%	3.72	82.12%	0.01	0.01	-0.01	8.72%	0.28%		
Chikkaballapur	1.90	3.00	1.10	3.26%	4.20%	0.94%	3.26	92.10%			0.00				
RT Nagar	2.43	2.26	-0.17	1.21%	6.07%	4.86%	5.26	43.03%	0.02	0.02	0.00	0.83%	0.87%		0.01
Kothnur	3.24	1.28	-1.96	0.47%	3.56%	3.09%	3.86	33.29%	0.04		-0.04	1.12%			
Sanjaynagar	1.22	0.81	-0.41	8.08%	5.24%	-2.84%	2.20	36.70%			0.00				
MBO	27.13	35.69	8.56	-0.33%	-1.34%	-1.01%	41.99	84.99%	0.12	0.17	0.05	0.46%	0.48%	0.41	1.36

Syed Mudabeer	16.13	26.34	10.21	2.35%	0.78%	-1.58%	36.09	72.98%	0.25	0.36	0.11	1.56%	1.39%	1.00	2.50
---------------	-------	-------	-------	-------	-------	--------	-------	--------	------	------	------	-------	-------	------	------

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Rajaji nagar	0.80	4.69	3.89	1.85%	3.76%	1.91%	5.79	80.95%		0.05	0.05		1.17%		0.33
Kengeri	2.81	4.38	1.57	-0.08%	-1.42%	-1.34%	6.16	71.01%		0.09	0.09		2.15%	0.51	1.23
Mathikere	1.37	3.78	2.42	1.73%	2.76%	1.03%	4.39	86.26%	0.04	0.01	-0.02	2.63%	0.34%	0.35	0.32
Nagarbhavi	1.34	3.17	1.84	4.14%	0.70%	-3.44%	3.00	105.96%	0.01	0.02	0.01	0.64%	0.54%		
Vijayanagar	1.62	2.52	0.91	-5.42%	-1.15%	4.27%	2.23	112.91%		0.02	0.02		0.81%		
Banashankari	1.21	2.13	0.92	2.40%	6.30%	3.90%	3.43	62.15%			0.00				
Raja Rajeshwary Nagar	3.34	2.03	-1.31	1.63%	-6.05%	-7.67%	3.81	53.23%		0.04	0.04		1.85%		
Frazer town	2.31	1.46	-0.84	6.36%	-5.25%	-11.61%	3.15	46.48%	0.06	0.13	0.07	2.81%	9.59%		0.43
Cox town		1.24	1.24		0.14%	0.14%	1.41	87.37%			0.00			0.15	0.20
Hanumanth nagar	1.35	0.94	-0.41	10.79%	5.96%	-4.83%	2.72	34.44%	0.14		-0.14	11.67%			
MBO	16.13	26.34	10.21	2.35%	0.78%	-1.58%	36.09	72.98%	0.25	0.36	0.11	1.56%	1.39%	1.00	2.50
Vijay Kumar A	7.56	24.04	16.48	-3.79%	-9.27%	-5.48%	19.32	124.46%	0.43	0.48	0.04	6.05%	2.02%		1.25
Nagarbhavi Best LG shoppe	2.01	5.16	3.14	-9.03%	-12.79%	-3.75%	2.98	172.79%	0.14	0.08	-0.06	7.42%	1.52%		
Sahakarnagar Best LG Shoppe	1.74	4.44	2.71	3.88%	-10.03%	-13.91%	3.19	139.17%	0.26	0.08	-0.17	17.39%	1.93%		
HRBR Best LG Shoppe	0.44	4.34	3.90	-10.46%	-11.82%	-1.36%	3.19	136.04%		0.09	0.09		2.14%		
Rammurthy Nagar Best LG Shoppe	0.76	4.24	3.48	-0.13%	-7.59%	-7.46%	2.08	203.74%	0.02	0.06	0.04	2.69%	1.31%		
Peenya Best LG Shoppe	0.56	1.84	1.28	-3.90%	-3.58%	0.32%	2.02	90.87%		0.04	0.04		1.94%		0.44
Mathikere Best LG Shoppe	1.61	1.59	-0.02	-1.53%	-9.55%	-8.02%	1.96	81.14%	0.02	0.06	0.04	0.94%	3.71%		0.20
Mysore - Kuvempunagar LG	0.27	1.51	1.24	-10.01%	-1.65%	8.36%	1.99	75.98%		0.06	0.06		4.34%		0.15
Banashankari Best LG Shoppe	0.17	0.92	0.75	-30.53%	-5.00%	25.52%	1.89	48.65%		0.01	0.01		1.54%		0.45
Shopee	7.56	24.04	16.48	-3.79%	-9.27%	-5.48%	19.32	124.46%	0.43	0.48	0.04	6.05%	2.02%		1.25
Chandrashekhar	11.68	16.88	5.20	0.54%	2.74%	2.20%	24.50	68.89%	0.05	0.20	0.15	0.42%	1.19%	0.56	0.72
Tumkur	4.30	6.31	2.00	0.79%	1.56%	0.77%	7.41	85.15%			0.00				0.37
Nelamangala	2.56	4.13	1.57	-3.56%	2.76%	6.32%	5.73	72.16%		0.04	0.04		1.05%	0.25	
Madhugiri	0.67	2.21	1.55	3.39%	4.39%	1.01%	2.41	91.66%		0.11	0.11		5.19%		0.35
Peenya	0.19	2.14	1.95	0.21%	-1.13%	-1.34%	2.69	79.67%			0.00				
Hessarghatta	2.82	1.72	-1.11	4.19%	9.99%	5.80%	4.27	40.28%	0.05	0.05	0.00	1.75%	2.79%	0.31	
Tiptur	1.13	0.37	-0.77	-1.90%	1.44%	3.34%	2.00	18.33%			0.00				
MBO	11.68	16.88	5.20	0.54%	2.74%	2.20%	24.50	68.89%	0.05	0.20	0.15	0.42%	1.19%	0.56	0.72
Mohammed Naveed	9.64	15.24	5.60	2.43%	1.23%	-1.20%	25.04	60.86%	0.05	0.09	0.04	0.49%	0.57%	0.41	0.55
Hassan	1.00	4.90	3.89	3.76%	2.08%	-1.68%	3.50	140.00%			0.00		0.05%		
Chitradurga	4.59	2.80	-1.78	0.88%	4.97%	4.09%	7.00	40.08%	0.03	0.01	-0.02	0.56%	0.30%		
Channarayapatna	0.68	2.60	1.92	5.68%	-4.84%	-10.52%	2.53	102.90%	0.01	0.02	0.01	1.39%	0.62%	0.08	
Kadur	0.55	1.86	1.31	-0.49%	7.90%	8.39%	3.95	47.21%		0.01	0.01		0.39%		0.55

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Shivamoga	1.94	1.79	-0.16	4.74%	4.24%	-0.51%	3.53	50.72%		0.05	0.05		2.99%	0.33	
Hiriyur	0.01	0.92	0.91	-72.81%	-21.60%	51.20%	2.05	44.84%			0.00				
Challakere	0.86	0.36	-0.50	4.04%	13.34%	9.31%	2.48	14.50%	0.01		-0.01	1.49%			
MBO	9.64	15.24	5.60	2.43%	1.23%	-1.20%	25.04	60.86%	0.05	0.09	0.04	0.49%	0.57%	0.41	0.55

Others	0.24	8.92	8.69	13.95%	-14.26%	-28.20%		0.00%			0.00				
Corporate & Bulk Billing		8.54	8.54		-12.03%	-12.03%		0.00%			0.00				
Unilet - Online	0.24		-0.24	13.95%		-13.95%		0.00%			0.00				
Other	0.24	8.54	8.31	13.95%	-12.03%	-25.98%		0.00%			0.00				
Defective In Warehouse		0.38	0.38		-64.16%	-64.16%		0.00%			0.00				
WHS		0.38	0.38		-64.16%	-64.16%		0.00%			0.00				

Aleem Pasha	11.39	7.36	-4.03	3.45%	2.68%	-0.78%	16.61	44.31%	0.10	0.23	0.13	0.88%	3.25%	0.51	
Ramanagara	3.77	2.28	-1.49	5.56%	7.42%	1.86%	3.53	64.48%	0.05	0.11	0.06	1.40%	5.10%		
Mysore - Chamaraaja Mohalla	0.78	2.12	1.34	18.00%	-3.72%	-21.72%	4.08	51.99%		0.03	0.03		1.62%		
Mysore-Vijaynagar	2.12	1.72	-0.40	1.89%	2.55%	0.65%	2.91	59.16%	0.03	0.06	0.03	1.32%	3.34%		
Mysore - Rajkumarroad	0.53	0.98	0.46	10.38%	4.62%	-5.76%	3.01	32.69%	0.01	0.01	0.00	2.47%	0.87%	0.51	
Mandya	4.19	0.26	-3.93	-1.22%	6.79%	8.01%	3.08	8.34%	0.01	0.02	0.02	0.17%	9.76%		
MBO	11.39	7.36	-4.03	3.45%	2.68%	-0.78%	16.61	44.31%	0.10	0.23	0.13	0.88%	3.25%	0.51	

Total	114.39	171.55	57.17	-1.33%	-1.33%	-2.66%	215.61	79.57%	1.11	1.96	0.85	0.98%	1.16%	3.31	11.71
-------	--------	--------	-------	--------	--------	--------	--------	--------	------	------	------	-------	-------	------	-------

	ALL Products									Discontinued Products								
	Sales Qty			Sales			Gross Profit %			Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Tod.	TD-YD	Yest.	Tod.	TD-YD	Yest.	Today	TD-YD
Air conditioner	28	46	18	7.38	11.81	4.43	-2.36%	-9.01%	-6.65%	0	0	0			0.00			
FPD	56	86	30	24.39	40.98	16.59	-5.33%	-9.70%	-4.37%	1	2	1	0.07	0.58	0.51	-161.61%	-52.60%	109.01%
IT	12	9	-3	7.94	5.54	-2.40	0.20%	0.26%	0.06%	0	0	0			0.00			
Mobile	76	102	26	29.06	47.64	18.58	3.11%	0.98%	-2.13%	1	2	1	0.08	0.94	0.86	-20.53%	-15.70%	4.83%
Refrigerator	58	83	25	19.57	26.21	6.64	2.35%	2.71%	0.36%	0	1	1		0.10	0.10		102.38%	-102.38%
Washing Machine	60	90	30	14.78	23.32	8.53	5.31%	2.35%	-2.96%	0	2	2		0.23	0.23		-48.13%	-48.13%
Z.Others	213	330	117	11.27	16.07	4.80	7.35%	6.31%	-1.04%	6	17	11	0.07	0.18	0.11	-29.75%	-52.15%	-22.40%
Total	503	746	243	114.39	171.55	57.17	1.33%	-1.33%	-2.66%	8	24	16	0.23	2.03	1.81	-66.04%	-37.34%	28.70%