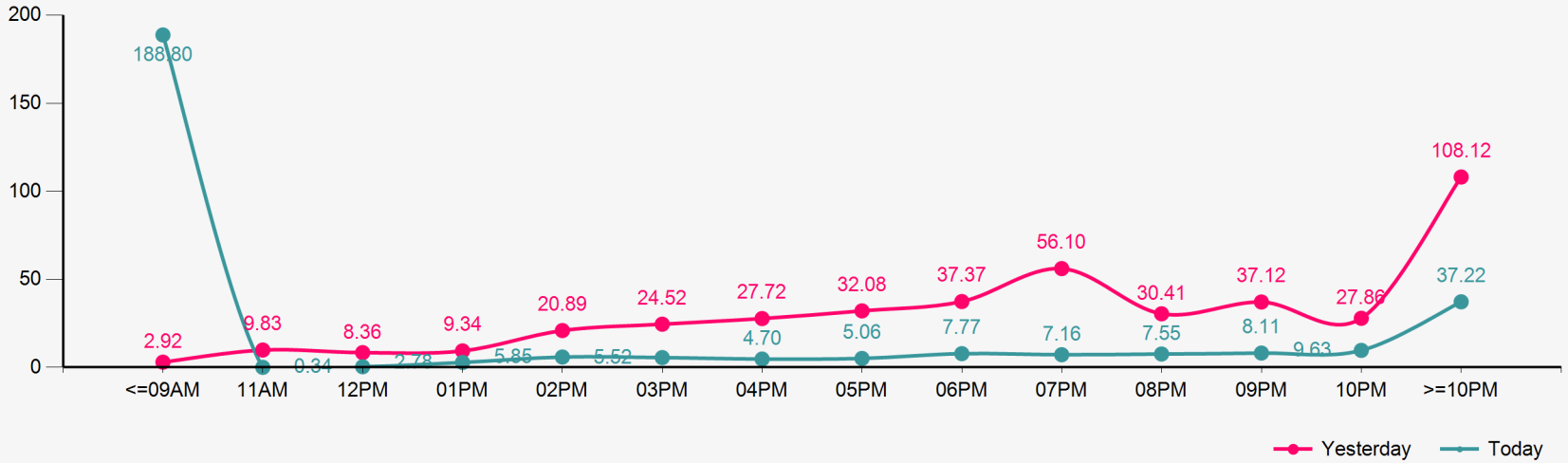


Sales <b>290.48</b> Lacs	GP% <b>2.39%</b>	EW Pen% <b>0.55%</b>	Target Ach. % <b>0.00%</b>	Open SO <b>42.53</b> Lacs
Yest. Sales: 432.66 Lacs	Yest. GP%: 1.59%	Yest. EW%: 0.78%	TD Target: <b>0.00</b> Lacs	Yest. OSO 30.29 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	243.68	170.45	-73.23	1.84%	2.14%	0.30%		0.00%	2.53	0.88	-1.65	1.05%	0.52%	17.13	26.81
Mysuru	29.90	20.84	-9.05	1.44%	1.58%	0.14%		0.00%	0.14	0.07	-0.07	0.48%	0.34%	1.29	1.08
Chitradurga	18.66	16.69	-1.97	2.85%	2.53%	-0.33%		0.00%	0.06	0.02	-0.05	0.34%	0.09%	0.84	3.43
Bengaluru - Rural	42.02	16.18	-25.84	-1.52%	3.59%	5.11%		0.00%	0.28	0.24	-0.04	0.66%	1.50%	1.68	2.62
Tumkur	21.05	15.99	-5.06	2.54%	1.09%	-1.45%		0.00%	0.10	0.03	-0.07	0.46%	0.17%	0.04	2.17
Ramanagara	12.65	11.08	-1.57	1.93%	3.76%	1.83%		0.00%	0.07	0.27	0.19	0.59%	2.46%	1.34	0.65
Kadur	9.28	9.43	0.14	1.64%	4.33%	2.69%		0.00%	0.01	0.03	0.02	0.15%	0.36%	2.46	0.78
Hassan	5.95	5.62	-0.33	1.87%	4.82%	2.95%		0.00%	0.03	0.02	-0.01	0.54%	0.36%	0.46	0.24
Channarayapatna	8.52	5.30	-3.22	2.61%	2.76%	0.14%		0.00%			0.00			0.89	0.87
Kolar	9.99	5.18	-4.81	2.41%	1.00%	-1.40%		0.00%	0.01		-0.01	0.09%		0.23	1.15
Chalkere	7.06	3.46	-3.60	2.66%	4.59%	1.92%		0.00%	0.02		-0.02	0.23%		1.04	0.50
Shivamogga	6.94	3.38	-3.55	1.54%	2.70%	1.16%		0.00%			0.00			1.40	
Hiriyur	4.65	2.40	-2.25	3.32%	4.14%	0.82%		0.00%	0.08	0.03	-0.05	1.78%	1.39%	0.70	1.24
Mandya	8.61	2.30	-6.31	0.46%	2.80%	2.34%		0.00%	0.02		-0.02	0.22%		0.11	
Tiptur	3.71	2.19	-1.53	2.25%	3.10%	0.84%		0.00%			0.00			0.69	0.99
<b>Total</b>	<b>432.66</b>	<b>290.48</b>	<b>-142.18</b>	<b>1.59%</b>	<b>2.39%</b>	<b>0.79%</b>		<b>0.00%</b>	<b>3.35</b>	<b>1.59</b>	<b>-1.77</b>	<b>0.78%</b>	<b>0.55%</b>	<b>30.29</b>	<b>42.53</b>

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	397.09	273.16	-123.93	2.11%	2.61%	0.51%		0.00%	2.34	1.12	-1.22	0.59%	0.41%	28.83	39.68
Shopee	30.92	17.32	-13.60	0.54%	-1.19%	-1.73%		0.00%	1.02	0.47	-0.55	3.40%	2.79%	1.47	2.84
WHS	4.66		-4.66	-35.38%		35.38%		0.00%			0.00				
Total	432.66	290.48	-142.18	1.59%	2.39%	0.79%		0.00%	3.35	1.59	-1.77	0.78%	0.55%	30.29	42.53
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj	109.01	84.70	-24.31	2.46%	2.34%	-0.11%		0.00%	0.64	0.22	-0.42	0.59%	0.26%	10.30	16.89
KR Puram	18.38	25.08	6.69	0.83%	3.21%	2.38%		0.00%	0.20	0.03	-0.17	1.10%	0.13%	4.27	5.16
RT Nagar	11.75	9.85	-1.89	1.95%	3.48%	1.53%		0.00%	0.09	0.04	-0.05	0.81%	0.44%	1.45	1.08
Hebbagodi	8.91	6.90	-2.01	3.35%	2.39%	-0.96%		0.00%			0.00			1.16	0.69
Rajaji nagar	6.53	6.06	-0.47	3.63%	0.08%	-3.54%		0.00%	0.03	0.07	0.04	0.54%	1.24%	0.40	0.34
Kolar	9.99	5.18	-4.81	2.41%	1.00%	-1.40%		0.00%	0.01		-0.01	0.09%		0.23	1.15
Hoskote	7.26	5.12	-2.15	2.50%	-0.47%	-2.97%		0.00%	0.02		-0.02	0.30%		0.37	1.06
Hongasandara	5.72	4.53	-1.19	2.97%	1.15%	-1.82%		0.00%	0.01		-0.01	0.19%		0.21	0.92
Hegnahalli	8.42	4.18	-4.24	3.61%	2.27%	-1.34%		0.00%	0.08	0.04	-0.04	0.93%	0.87%	0.21	1.17
Vijayanagar	2.66	3.52	0.85	4.38%	2.15%	-2.23%		0.00%	0.01		-0.01	0.48%		0.22	0.08
Sunkadakatte	3.78	3.45	-0.33	-0.11%	0.42%	0.53%		0.00%	0.06		-0.06	1.50%		0.74	0.47
Marathahalli	8.53	3.17	-5.36	3.11%	2.99%	-0.12%		0.00%	0.08	0.03	-0.05	0.98%	1.05%	0.10	0.06
Mulbagal	6.84	3.06	-3.78	2.54%	4.94%	2.40%		0.00%	0.02		-0.02	0.32%		0.25	3.84
Bommanahalli	7.46	3.01	-4.45	2.82%	5.14%	2.32%		0.00%	0.02		-0.02	0.20%		0.43	0.87
HSR Layout	2.77	1.60	-1.17	3.76%	0.08%	-3.68%		0.00%			0.00			0.26	
MBO	109.01	84.70	-24.31	2.46%	2.34%	-0.11%		0.00%	0.64	0.22	-0.42	0.59%	0.26%	10.30	16.89
Mudabir	128.27	79.05	-49.22	1.68%	2.61%	0.93%		0.00%	1.05	0.41	-0.64	0.83%	0.53%	5.81	9.54
Kengeri	5.39	14.71	9.32	1.57%	1.02%	-0.55%		0.00%	0.03		-0.03	0.60%		0.10	2.18
Yelahanka	15.44	8.78	-6.67	2.05%	2.56%	0.51%		0.00%	0.13		-0.13	0.86%		0.90	1.08
HRBR Layout	8.84	8.24	-0.60	0.72%	-0.98%	-1.70%		0.00%	0.02		-0.02	0.19%			1.84
Devenahalli	16.44	7.27	-9.17	2.86%	7.01%	4.14%		0.00%	0.22	0.23	0.01	1.37%	3.24%	0.56	1.01
Sahakar Nagar	13.88	6.64	-7.24	-0.02%	5.35%	5.37%		0.00%	0.18	0.01	-0.17	1.33%	0.13%	1.97	0.24
Raja Rajeshwary Nagar	5.91	5.56	-0.36	3.47%	3.11%	-0.36%		0.00%	0.01	0.06	0.06	0.11%	1.13%	0.61	
Nagarbhavi	6.35	4.39	-1.96	3.05%	3.94%	0.90%		0.00%	0.09		-0.09	1.47%		0.05	
Mathikere	8.84	4.06	-4.78	2.06%	2.29%	0.23%		0.00%	0.13	0.04	-0.09	1.46%	0.99%	0.60	0.57
Frazer town	7.64	3.50	-4.14	-0.07%	2.14%	2.22%		0.00%	0.01	0.02	0.02	0.08%	0.70%		
Sanjaynagar	3.18	3.43	0.25	1.76%	4.04%	2.28%		0.00%	0.06		-0.06	1.79%		0.36	0.27
Doddaballapura	10.49	3.39	-7.10	1.74%	1.47%	-0.27%		0.00%		0.02	0.02		0.44%	0.06	1.45
Kothnur	9.91	2.49	-7.42	-0.37%	2.95%	3.32%		0.00%	0.03		-0.03	0.27%			0.31

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Banashankari	9.53	2.47	-7.06	3.55%	3.55%			0.00%			0.00			0.38	0.59
Cox town	0.76	2.31	1.54	0.79%	-1.65%	-2.43%		0.00%		0.04	0.04		1.58%	0.23	
Hanumanth nagar	5.66	1.81	-3.85	1.86%	4.48%	2.62%		0.00%	0.15		-0.15	2.74%			
MBO	128.27	79.05	-49.22	1.68%	2.61%	0.93%		0.00%	1.05	0.41	-0.64	0.83%	0.53%	5.81	9.54
<b>Naveed</b>	<b>110.34</b>	<b>78.12</b>	<b>-32.22</b>	<b>2.53%</b>	<b>2.85%</b>	<b>0.32%</b>		<b>0.00%</b>	<b>0.44</b>	<b>0.18</b>	<b>-0.26</b>	<b>0.40%</b>	<b>0.23%</b>	<b>10.20</b>	<b>11.53</b>
Chitradurga	18.66	16.69	-1.97	2.85%	2.53%	-0.33%		0.00%	0.06	0.02	-0.05	0.34%	0.09%	0.84	3.43
Tumkur	21.05	15.99	-5.06	2.54%	1.09%	-1.45%		0.00%	0.10	0.03	-0.07	0.46%	0.17%	0.04	2.17
Kadur	9.28	9.43	0.14	1.64%	4.33%	2.69%		0.00%	0.01	0.03	0.02	0.15%	0.36%	2.46	0.78
Hessarghatta	7.49	5.92	-1.58	3.05%	4.04%	0.99%		0.00%	0.11	0.04	-0.07	1.46%	0.67%	0.45	
Hassan	5.95	5.62	-0.33	1.87%	4.82%	2.95%		0.00%	0.03	0.02	-0.01	0.54%	0.36%	0.46	0.24
Channarayapatna	8.52	5.30	-3.22	2.61%	2.76%	0.14%		0.00%			0.00			0.89	0.87
Peenya	3.37	3.95	0.58	3.60%	1.37%	-2.23%		0.00%			0.00			0.49	0.77
Nelamangala	13.66	3.79	-9.87	2.62%	2.52%	-0.10%		0.00%	0.03	0.01	-0.02	0.22%	0.28%	0.75	0.55
Challakere	7.06	3.46	-3.60	2.66%	4.59%	1.92%		0.00%	0.02		-0.02	0.23%		1.04	0.50
Shivamoga	6.94	3.38	-3.55	1.54%	2.70%	1.16%		0.00%			0.00			1.40	
Hiriyur	4.65	2.40	-2.25	3.32%	4.14%	0.82%		0.00%	0.08	0.03	-0.05	1.78%	1.39%	0.70	1.24
Tiptur	3.71	2.19	-1.53	2.25%	3.10%	0.84%		0.00%			0.00			0.69	0.99
MBO	110.34	78.12	-32.22	2.53%	2.85%	0.32%		0.00%	0.44	0.18	-0.26	0.40%	0.23%	10.20	11.53
<b>Aleem</b>	<b>49.46</b>	<b>31.29</b>	<b>-18.17</b>	<b>1.48%</b>	<b>2.75%</b>	<b>1.27%</b>		<b>0.00%</b>	<b>0.21</b>	<b>0.31</b>	<b>0.10</b>	<b>0.42%</b>	<b>0.99%</b>	<b>2.51</b>	<b>1.73</b>
Ramanagara	12.65	11.08	-1.57	1.93%	3.76%	1.83%		0.00%	0.07	0.27	0.19	0.59%	2.46%	1.34	0.65
Mysore - Chamaraaja Mohalla	10.30	9.46	-0.84	1.79%	2.23%	0.43%		0.00%	0.01		-0.01	0.11%			0.65
Mysore-Vijaynagar	8.37	5.54	-2.83	0.23%	1.83%	1.60%		0.00%	0.05	0.02	-0.03	0.63%	0.36%	0.69	
Mysore - Rajkumarroad	9.54	2.92	-6.62	2.57%	2.30%	-0.27%		0.00%	0.05	0.02	-0.03	0.53%	0.69%	0.37	0.43
Mandya	8.61	2.30	-6.31	0.46%	2.80%	2.34%		0.00%	0.02		-0.02	0.22%		0.11	
MBO	49.46	31.29	-18.17	1.48%	2.75%	1.27%		0.00%	0.21	0.31	0.10	0.42%	0.99%	2.51	1.73
<b>Abhik Uppal</b>	<b>30.92</b>	<b>17.32</b>	<b>-13.60</b>	<b>0.54%</b>	<b>-1.19%</b>	<b>-1.73%</b>		<b>0.00%</b>	<b>1.02</b>	<b>0.47</b>	<b>-0.55</b>	<b>3.40%</b>	<b>2.79%</b>	<b>1.47</b>	<b>2.84</b>
Nagarbhavi Best LG shoppe	6.79	5.41	-1.38	1.04%	-2.75%	-3.78%		0.00%	0.20	0.14	-0.06	3.03%	2.66%	0.86	
HRBR Best LG Shoppe	5.79	3.44	-2.35	4.20%	6.78%	2.59%		0.00%	0.53	0.24	-0.29	10.07%	7.64%		1.36
Mysore - Kuvempunaqar LG	1.69	2.93	1.23	-1.10%	-1.67%	-0.58%		0.00%	0.03	0.03	0.00	1.80%	1.03%	0.23	
Rammurthy Nagar Best LG Shoppe	5.60	2.35	-3.25	-2.50%	-0.73%	1.77%		0.00%	0.07	0.01	-0.06	1.27%	0.38%		0.54
Sahakarnagar Best LG Shoppe	5.62	1.01	-4.62	-0.64%	3.81%	4.45%		0.00%	0.14	0.03	-0.11	2.57%	3.07%		0.91
Banashankari Best LG Shoppe	1.38	1.00	-0.38	0.36%	-8.40%	-8.77%		0.00%			0.00			0.37	
Mathikere Best LG Shoppe	1.94	0.94	-0.99	6.21%	-17.01%	-23.22%		0.00%	0.02		-0.02	0.78%			

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Peenya Best LG Shoppe	2.11	0.24	-1.87	-3.71%	-7.41%	-3.70%		0.00%	0.03	0.02	-0.02	1.54%	7.54%		0.04
Shopee	30.92	17.32	-13.60	0.54%	-1.19%	-1.73%		0.00%	1.02	0.47	-0.55	3.40%	2.79%	1.47	2.84
<b>Others</b>	<b>4.66</b>		<b>-4.66</b>	<b>-35.38%</b>		<b>35.38%</b>		<b>0.00%</b>			<b>0.00</b>				
Defective In Warehouse	4.66		-4.66	-35.38%		35.38%		0.00%			0.00				
WHS	4.66		-4.66	-35.38%		35.38%		0.00%			0.00				
<b>Total</b>	<b>432.66</b>	<b>290.48</b>	<b>-142.18</b>	<b>2.39%</b>	<b>2.39%</b>	<b>0.79%</b>		<b>0.00%</b>	<b>3.35</b>	<b>1.59</b>	<b>-1.77</b>	<b>0.78%</b>	<b>0.55%</b>	<b>30.29</b>	<b>42.53</b>

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	135	163	28	38.69	46.09	7.39	2.06%	2.47%	0.41%
FPD	251	169	-82	85.30	59.06	-26.24	2.89%	2.88%	
Mobile	282	122	-160	116.99	40.90	-76.09	2.44%	2.65%	0.22%
Refrigerator	317	223	-94	78.07	63.21	-14.85	-0.84%	2.06%	2.90%
Washing Machine	262	206	-56	67.12	52.50	-14.62	0.50%	1.96%	1.46%
Z.Others	926	386	-540	46.49	28.72	-17.77	2.36%	2.34%	-0.01%
<b>Total</b>	<b>2,173</b>	<b>1,269</b>	<b>-904</b>	<b>432.66</b>	<b>290.48</b>	<b>-142.18</b>	<b>1.59%</b>	<b>2.39%</b>	<b>0.79%</b>