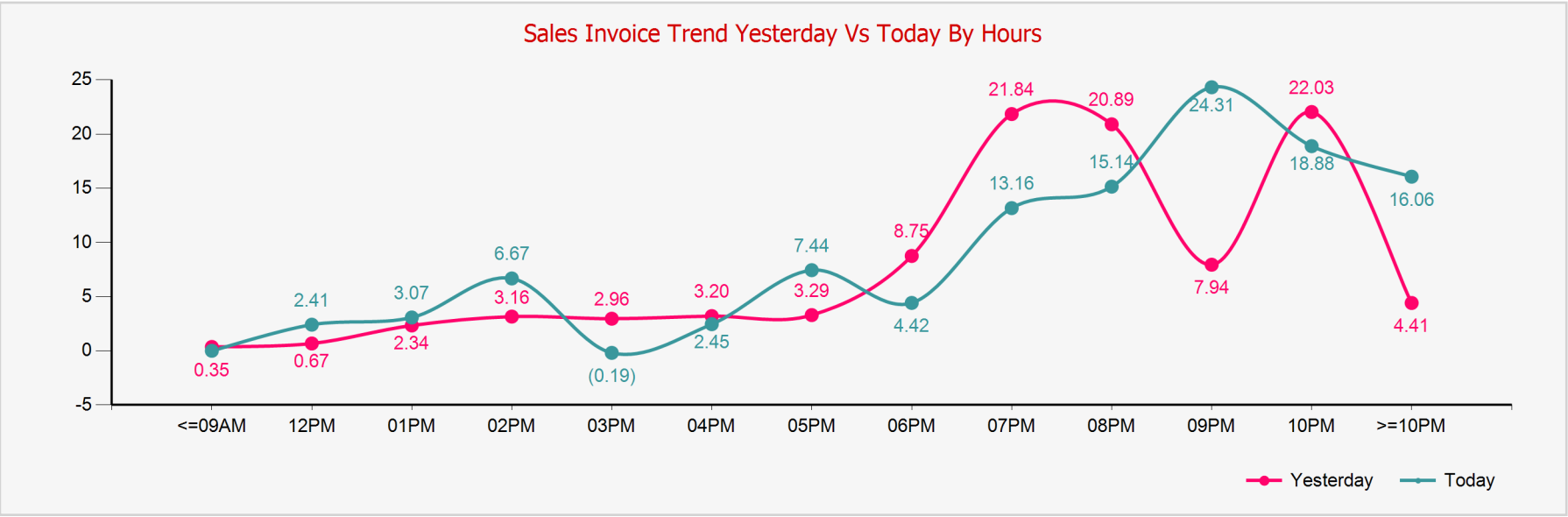


Sales 113.84Lacs	GP% 1.26%	EW Pen% 0.98%	Target Ach. % 0.00%	Open SO 7.61 Lacs
Yest. Sales: 101.84 Lacs	Yest. GP%: 3.71%	Yest. EW%: 0.65%	TD Target: 0.00 Lacs	Yest. OSO 7.33 Lacs



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	64.36	67.01	2.65	3.42%	0.90%	-2.52%		0.00%	0.49	0.94	0.45	0.77%	1.43%	5.80	5.51
Bengaluru - Rural	9.46	12.45	3.00	4.10%	-0.93%	-5.03%		0.00%	0.01		-0.01	0.10%	0.01%		0.25
Chitradurga	4.31	4.59	0.28	8.12%	0.88%	-7.24%		0.00%	0.04	0.03	-0.01	0.83%	0.56%		0.15
Tumkur	3.45	4.30	0.85	-0.73%	0.79%	1.52%		0.00%			0.00			0.26	0.03
Mulbagal	1.51	4.20	2.69	4.80%	5.25%	0.45%		0.00%	0.04		-0.04	2.69%		0.39	0.44
Mandya	1.02	4.19	3.18	3.38%	-1.22%	-4.59%		0.00%		0.01	0.01		0.17%		
Ramanagara	0.08	3.77	3.69	2.69%	5.56%	2.87%		0.00%		0.05	0.05		1.40%	0.01	
Mysuru	6.27	3.69	-2.57	1.38%	5.61%	4.23%		0.00%	0.08	0.04	-0.04	1.25%	1.10%		0.82
Shivamogga	1.40	1.94	0.55	3.72%	4.74%	1.03%		0.00%			0.00			0.35	0.33
Chikkaballapur	3.67	1.90	-1.76	13.93%	3.26%	-10.67%		0.00%			0.00			0.01	
Tiptur	0.43	1.13	0.71	3.03%	-1.90%	-4.94%		0.00%			0.00				
Hassan	1.69	1.00	-0.69	-2.08%	3.76%	5.84%		0.00%			0.00			0.51	
Kolar	1.38	0.87	-0.51	4.10%	3.92%	-0.18%		0.00%		0.01	0.01		1.48%		
Chalkere	(0.07)	0.86	0.94	-0.15%	4.04%	4.19%		0.00%		0.01	0.01		1.49%		
Channarayapatna	2.15	0.68	-1.47	1.90%	5.68%	3.78%		0.00%		0.01	0.01		1.39%		0.08
Tumakuru	0.46	0.67	0.21	1.60%	3.39%	1.78%		0.00%			0.00				
Kadur	0.14	0.55	0.41	8.63%	-0.49%	-9.12%		0.00%			0.00				

Hiriyur	0.14	0.01	-0.13	5.25%	-72.81%	-78.06%		0.00%			0.00				
Total	101.84	113.84	12.00	3.71%	1.26%	-2.44%		0.00%	0.66	1.10	0.45	0.65%	0.98%	7.33	7.61

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	89.50	106.03	16.53	3.57%	1.60%	-1.97%		0.00%	0.45	0.67	0.22	0.50%	0.64%	6.36	6.95
Shopee	11.99	7.56	-4.43	4.79%	-3.79%	-8.57%		0.00%	0.21	0.43	0.23	1.75%	6.05%	0.97	0.66
Other	0.34	0.24	-0.11	2.36%	13.95%	11.59%		0.00%			0.00				
Total	101.84	113.84	12.00	3.71%	1.26%	-2.44%		0.00%	0.66	1.10	0.45	0.65%	0.98%	7.33	7.61

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj N	24.40	30.09	5.68	3.36%	2.38%	-0.98%		0.00%	0.19	0.11	-0.08	0.78%	0.35%	4.69	1.08
KR Puram	10.57	11.32	0.75	3.34%	1.01%	-2.33%		0.00%	0.14	0.03	-0.11	1.36%	0.30%	3.55	0.43
HSR Layout	0.31	5.19	4.87	-62.63%	-0.62%	62.01%		0.00%		0.05	0.05		0.89%		
Mulbagal	1.51	4.20	2.69	4.80%	5.25%	0.45%		0.00%	0.04		-0.04	2.69%		0.39	0.44
Hebbagodi	1.08	2.91	1.84	6.65%	3.49%	-3.16%		0.00%			0.00				0.21
Hoskote	2.71	2.21	-0.51	6.80%	4.17%	-2.62%		0.00%	0.01		-0.01	0.33%			
Bommanahalli	3.15	1.29	-1.86	4.93%	5.86%	0.93%		0.00%			0.00			0.75	
Sunkadakatte	1.05	0.95	-0.10	3.42%	7.73%	4.31%		0.00%		0.01	0.01		1.44%		
Kolar	1.38	0.87	-0.51	4.10%	3.92%	-0.18%		0.00%		0.01	0.01		1.48%		
Hongasandara	1.58	0.75	-0.84	1.99%	3.33%	1.34%		0.00%			0.00				
Hegnahalli	0.89	0.26	-0.63	6.16%	2.62%	-3.54%		0.00%			0.00				
Marathahalli	0.17	0.13	-0.04	1.61%	3.54%	1.93%		0.00%			0.00				
MBO	24.40	30.09	5.68	3.36%	2.38%	-0.98%		0.00%	0.19	0.11	-0.08	0.78%	0.35%	4.69	1.08

Syed Kabeer	24.10	27.13	3.03	4.67%	-0.33%	-5.00%		0.00%	0.08	0.12	0.05	0.32%	0.46%	0.31	0.78
Devenahalli	3.81	7.69	3.88	1.58%	-1.51%	-3.09%		0.00%			0.00		0.01%		
HRBR Layout	1.92	5.98	4.05	-0.84%	-2.95%	-2.12%		0.00%	0.02	0.04	0.03	0.79%	0.74%		
Kothnur	0.71	3.24	2.54	0.99%	0.47%	-0.52%		0.00%		0.04	0.04		1.12%		
Yelahanka	4.31	2.90	-1.42	4.91%	3.64%	-1.27%		0.00%	0.04		-0.04	1.02%		0.29	0.24
RT Nagar	3.18	2.43	-0.75	5.04%	1.21%	-3.84%		0.00%		0.02	0.02		0.83%		
Chikkaballapur	3.67	1.90	-1.76	13.93%	3.26%	-10.67%		0.00%			0.00			0.01	
Sahakar Nagar	4.08	1.60	-2.48	2.91%	-7.28%	-10.19%		0.00%		0.01	0.01		0.53%		0.54
Sanjaynagar	0.46	1.22	0.76	5.47%	8.08%	2.60%		0.00%			0.00				
Doddaballapura	1.96	0.17	-1.79	2.42%	4.45%	2.04%		0.00%	0.02	0.01	0.00	0.91%	8.72%		
MBO	24.10	27.13	3.03	4.67%	-0.33%	-5.00%		0.00%	0.08	0.12	0.05	0.32%	0.46%	0.31	0.78

Syed Mudabeer	15.35	16.11	0.76	3.12%	2.33%	-0.79%		0.00%	0.02	0.25	0.23	0.11%	1.56%	0.24	2.80
Raja Rajeshwary Nagar	2.24	3.34	1.10	5.59%	1.63%	-3.96%		0.00%			0.00				

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Kengeri	2.02	2.81	0.78	-0.20%	-0.08%	0.12%		0.00%	0.01		-0.01	0.42%			
Frazer town	0.10	2.31	2.21	-9.66%	6.36%	16.03%		0.00%		0.06	0.06		2.81%		
Vijayanagar	1.20	1.60	0.39	3.68%	-5.73%	-9.41%		0.00%			0.00				
Mathikere	3.82	1.37	-2.46	4.65%	1.73%	-2.92%		0.00%	0.01	0.04	0.03	0.22%	2.63%		1.86
Hanumanth nagar	0.18	1.35	1.17	7.37%	10.79%	3.42%		0.00%		0.14	0.14		11.67%		
Nagarbhavi	0.99	1.34	0.35	4.86%	4.14%	-0.72%		0.00%		0.01	0.01		0.64%		0.32
Banashankari	0.43	1.21	0.78	6.96%	2.40%	-4.57%		0.00%			0.00				0.22
Rajaji nagar	3.76	0.80	-2.96	4.21%	1.85%	-2.36%		0.00%			0.00			0.24	0.25
Cox town	0.59		-0.59	-17.87%		17.87%		0.00%			0.00				0.15
MBO	15.35	16.11	0.76	3.12%	2.33%	-0.79%		0.00%	0.02	0.25	0.23	0.11%	1.56%	0.24	2.80
Chandrashekhar	9.41	11.68	2.28	3.11%	0.54%	-2.57%		0.00%	0.05	0.05	0.00	0.56%	0.42%	0.26	0.90
Tumkur	3.45	4.30	0.85	-0.73%	0.79%	1.52%		0.00%			0.00			0.26	0.03
Hessarghatta	0.33	2.82	2.49	9.24%	4.19%	-5.05%		0.00%	0.01	0.05	0.04	3.95%	1.75%		0.63
Nelamangala	2.94	2.56	-0.38	4.89%	-3.56%	-8.45%		0.00%			0.00				0.25
Tiptur	0.43	1.13	0.71	3.03%	-1.90%	-4.94%		0.00%			0.00				
Madhugiri	0.46	0.67	0.21	1.60%	3.39%	1.78%		0.00%			0.00				
Peenya	1.80	0.19	-1.60	6.82%	0.21%	-6.61%		0.00%	0.04		-0.04	2.28%			
MBO	9.41	11.68	2.28	3.11%	0.54%	-2.57%		0.00%	0.05	0.05	0.00	0.56%	0.42%	0.26	0.90
Aleem Pasha	6.48	11.39	4.91	0.73%	3.45%	2.73%		0.00%	0.08	0.10	0.02	1.21%	0.88%	0.01	0.82
Mandya	1.02	4.19	3.18	3.38%	-1.22%	-4.59%		0.00%		0.01	0.01		0.17%		
Ramanagara	0.08	3.77	3.69	2.69%	5.56%	2.87%		0.00%		0.05	0.05		1.40%	0.01	
Mysore-Vijaynagar	1.33	2.12	0.79	4.59%	1.89%	-2.70%		0.00%		0.03	0.03		1.32%		0.32
Mysore - Chamaraaja Mohalla	2.92	0.78	-2.14	-3.92%	18.00%	21.92%		0.00%	0.08		-0.08	2.73%			
Mysore - Rajkumarroad	1.13	0.53	-0.60	5.64%	10.38%	4.74%		0.00%		0.01	0.01		2.47%		0.51
MBO	6.48	11.39	4.91	0.73%	3.45%	2.73%		0.00%	0.08	0.10	0.02	1.21%	0.88%	0.01	0.82
Mohammed Naveed	9.76	9.64	-0.12	4.38%	2.43%	-1.95%		0.00%	0.04	0.05	0.01	0.37%	0.49%	0.85	0.56
Chitradurga	4.31	4.59	0.28	8.12%	0.88%	-7.24%		0.00%	0.04	0.03	-0.01	0.83%	0.56%		0.15
Shivamoga	1.40	1.94	0.55	3.72%	4.74%	1.03%		0.00%			0.00			0.35	0.33
Hassan	1.69	1.00	-0.69	-2.08%	3.76%	5.84%		0.00%			0.00			0.51	
Challakere	(0.07)	0.86	0.94	-0.15%	4.04%	4.19%		0.00%		0.01	0.01		1.49%		
Channarayapatna	2.15	0.68	-1.47	1.90%	5.68%	3.78%		0.00%		0.01	0.01		1.39%		0.08
Kadur	0.14	0.55	0.41	8.63%	-0.49%	-9.12%		0.00%			0.00				
Hiriyur	0.14	0.01	-0.13	5.25%	-72.81%	-78.06%		0.00%			0.00				
MBO	9.76	9.64	-0.12	4.38%	2.43%	-1.95%		0.00%	0.04	0.05	0.01	0.37%	0.49%	0.85	0.56

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Vijay Kumar A	11.99	7.56	-4.43	4.79%	-3.79%	-8.57%		0.00%	0.21	0.43	0.23	1.75%	6.05%	0.97	0.66
Nagarbhavi Best LG shoppe	(0.13)	2.01	2.15	26.55%	-9.03%	-35.59%		0.00%	(0.09)	0.14	0.23	221.55%	7.42%	0.97	
Sahakarnagar Best LG Shoppe	2.75	1.74	-1.01	5.28%	3.88%	-1.40%		0.00%	0.12	0.26	0.13	4.68%	17.39%		0.40
Mathikere Best LG Shoppe	0.40	1.61	1.22	-3.47%	-1.53%	1.94%		0.00%		0.02	0.02		0.94%		
Rammurthy Nagar Best LG Shoppe	1.15	0.76	-0.38	9.18%	-0.13%	-9.31%		0.00%	0.02	0.02	0.01	1.33%	2.69%		0.26
Peenya Best LG Shoppe	0.22	0.56	0.34	18.55%	-3.90%	-22.45%		0.00%	0.02		-0.02	9.96%			
HRBR Best LG Shoppe	5.27	0.44	-4.83	3.60%	-10.46%	-14.06%		0.00%	0.12		-0.12	2.33%			
Mysore - Kuvempunagar LG	0.89	0.27	-0.62	8.59%	-10.01%	-18.60%		0.00%			0.00				
Banashankari Best LG Shoppe	1.45	0.17	-1.29	4.54%	-30.53%	-35.07%		0.00%	0.02		-0.02	1.39%			
Shopee	11.99	7.56	-4.43	4.79%	-3.79%	-8.57%		0.00%	0.21	0.43	0.23	1.75%	6.05%	0.97	0.66
Others	0.34	0.24	-0.11	2.36%	13.95%	11.59%		0.00%			0.00				
Unilet - Online	0.34	0.24	-0.11	2.36%	13.95%	11.59%		0.00%			0.00				
Other	0.34	0.24	-0.11	2.36%	13.95%	11.59%		0.00%			0.00				
Total	101.84	113.84	12.00	1.26%	1.26%	-2.44%		0.00%	0.66	1.10	0.45	0.65%	0.98%	7.33	7.61

	ALL Products									Discontinued Products								
	Sales Qty			Sales			Gross Profit %			Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Tod.	TD-YD	Yest.	Tod.	TD-YD	Yest.	Today	TD-YD
Air conditioner	14	28	14	4.55	7.38	2.83	0.63%	-2.36%	-2.99%	0	0	0			0.00			
FPD	48	56	8	22.18	24.39	2.21	1.97%	-5.33%	-7.30%	4	1	-3	0.74	0.07	-0.67	-36.47%	161.61%	-125.14%
IT	7	12	5	4.24	7.94	3.70	5.80%	0.20%	-5.60%	0	0	0			0.00			
Mobile	56	76	20	26.80	29.06	2.26	2.85%	3.11%	0.26%	1	1	0	0.06	0.08	0.02	-11.96%	-20.53%	-8.57%
Refrigerator	50	58	8	17.63	19.57	1.94	3.64%	2.35%	-1.29%	1	0	-1	0.34		-0.34	-58.18%		58.18%
Washing Machine	60	60	0	16.18	14.78	-1.40	5.87%	5.31%	-0.56%	1	0	-1	0.32		-0.32	-33.11%		33.11%
Z.Others	229	204	-25	10.26	10.72	0.46	6.89%	6.97%	0.08%	15	3	-12	0.30	0.03	-0.26	-67.76%	-64.58%	3.19%
Total	464	494	30	101.84	113.84	12.00	3.71%	1.26%	-2.44%	22	5	-17	1.76	0.19	-1.57	-44.41%	-80.09%	-35.67%