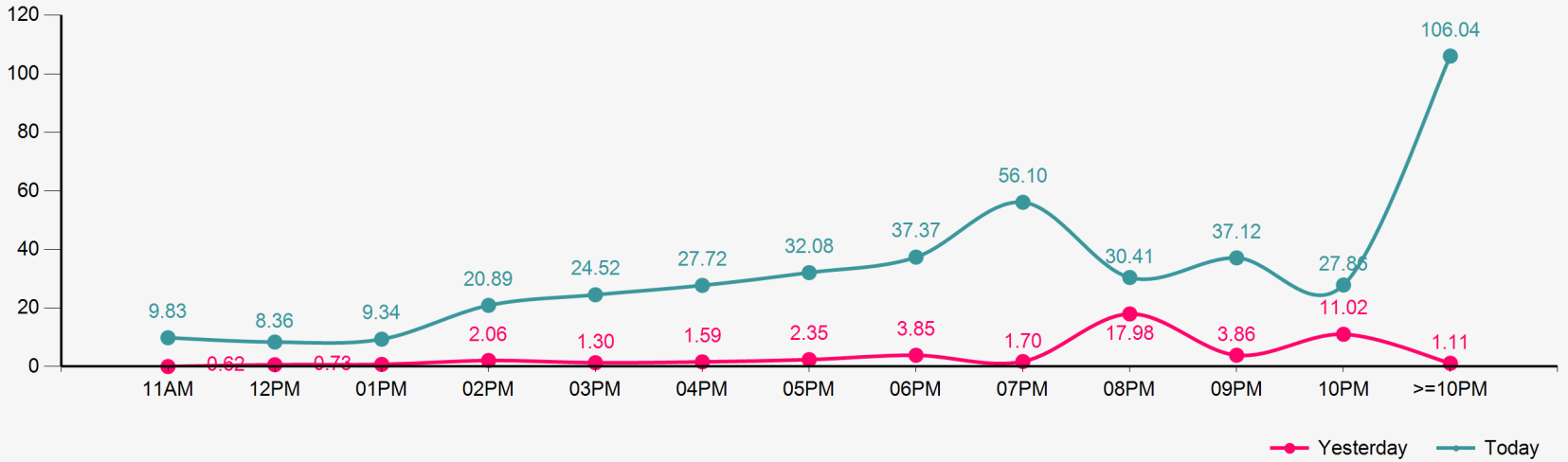


Sales <b>427.65</b> Lacs	GP% <b>1.54%</b>	EW Pen% <b>0.75%</b>	Target Ach. % <b>0.00%</b>	Open SO <b>207.64</b> Lacs
Yest. Sales: 48.18 Lacs	Yest. GP%: 3.73%	Yest. EW%: 0.86%	TD Target: <b>0.00</b> Lacs	Yest. OSO 1.80 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Bengaluru	28.57	239.52	210.96	6.64%	1.76%	-4.88%		0.00%	0.31	2.39	2.08	1.08%	1.01%	0.81	119.96
Bengaluru - Rural	6.49	42.02	35.53	-18.55%	-1.51%	17.05%		0.00%	0.02	0.28	0.26	0.30%	0.66%	0.71	9.62
Mysuru	3.35	29.90	26.54	9.00%	1.44%	-7.56%		0.00%	0.04	0.14	0.11	1.05%	0.48%		16.16
Tumkur	1.00	21.05	20.05	12.29%	2.54%	-9.75%		0.00%	0.01	0.10	0.09	0.59%	0.46%		13.70
Chitradurga	1.44	18.66	17.21	2.44%	2.85%	0.41%		0.00%		0.06	0.06		0.34%		11.79
Ramanagara		12.39	12.39	36.71%	1.89%	-34.82%		0.00%		0.06	0.06		0.50%		4.98
Kolar	0.78	9.99	9.21	7.92%	2.41%	-5.52%		0.00%		0.01	0.01		0.09%		2.80
Kadur	0.83	9.28	8.46	14.42%	1.64%	-12.79%		0.00%		0.01	0.01		0.15%	0.27	9.12
Mandya	0.56	8.61	8.05	10.10%	0.46%	-9.64%		0.00%		0.02	0.02		0.22%		1.98
Channarayapatna	0.58	8.52	7.94	6.77%	2.61%	-4.16%		0.00%	0.02		-0.02	2.66%			3.06
Shivamogga	0.43	6.72	6.29	10.95%	1.44%	-9.51%		0.00%			0.00				2.71
Chalkere	2.90	6.72	3.82	8.09%	2.67%	-5.42%		0.00%	0.03	0.02	-0.01	0.94%	0.24%		3.26
Hassan	1.18	5.95	4.77	6.19%	1.87%	-4.32%		0.00%		0.03	0.03		0.54%		3.51
Hiriyur	0.06	4.61	4.55	22.27%	3.34%	-18.93%		0.00%		0.08	0.08		1.80%		2.42
Tiptur		3.71	3.71		2.25%	2.25%		0.00%			0.00				2.57
<b>Total</b>	<b>48.18</b>	<b>427.65</b>	<b>379.47</b>	<b>3.73%</b>	<b>1.54%</b>	<b>-2.19%</b>		<b>0.00%</b>	<b>0.41</b>	<b>3.20</b>	<b>2.79</b>	<b>0.86%</b>	<b>0.75%</b>	<b>1.80</b>	<b>207.64</b>

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	43.99	392.08	348.09	6.25%	2.06%	-4.19%		0.00%	0.22	2.18	1.96	0.51%	0.56%	1.78	193.41
Shopee	3.22	30.92	27.70	13.52%	0.54%	-12.98%		0.00%	0.19	1.02	0.83	6.18%	3.40%		14.23
WHS	0.97	4.66	3.69	-143.06%	-35.38%	107.68%		0.00%			0.00			0.01	
Total	48.18	427.65	379.47	3.73%	1.54%	-2.19%		0.00%	0.41	3.20	2.79	0.86%	0.75%	1.80	207.64
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Mudabir	9.51	126.10	116.58	7.92%	1.61%	-6.31%		0.00%	0.12	0.91	0.79	1.29%	0.72%	0.81	50.61
Devenahalli	0.05	16.44	16.39	-2.87%	2.86%	5.73%		0.00%		0.22	0.22		1.37%	0.15	4.12
Yelahanka	0.63	15.42	14.79	15.33%	2.02%	-13.31%		0.00%		0.13	0.13		0.86%		5.98
Sahakar Nagar	1.09	12.70	11.61	4.53%	-0.48%	-5.01%		0.00%		0.06	0.06		0.44%	0.45	6.99
Doddaballapura	0.39	10.49	10.10	-0.53%	1.74%	2.27%		0.00%			0.00				1.31
Kothnur	0.69	9.91	9.22	14.35%	-0.37%	-14.72%		0.00%		0.03	0.03		0.27%		1.30
Banashankari	1.11	9.53	8.42	3.73%	3.55%	-0.18%		0.00%			0.00				1.35
HRBR Layout	0.90	8.84	7.94	0.37%	0.72%	0.35%		0.00%	0.02	0.02	0.00	2.22%	0.19%		6.52
Mathikere	1.02	8.84	7.82	3.46%	2.06%	-1.40%		0.00%		0.13	0.13		1.46%		2.53
Frazer town	0.46	7.64	7.18	10.79%	-0.07%	-10.87%		0.00%	0.01	0.01	0.00	1.31%	0.08%		2.82
Nagarbhavi	0.16	6.35	6.19	1.62%	3.05%	1.42%		0.00%		0.09	0.09		1.47%		3.40
Raja Rajeshwary Nagar	0.50	5.91	5.42	13.74%	3.47%	-10.26%		0.00%		0.01	0.01		0.11%		2.66
Hanumanth nagar	0.11	5.66	5.55	23.76%	1.86%	-21.90%		0.00%	0.01	0.15	0.14	13.66%	2.74%		1.04
Kengeri	0.32	4.69	4.38	19.52%	0.20%	-19.32%		0.00%		0.02	0.02		0.34%	0.21	5.92
Sanjaynagar	1.47	3.18	1.71	8.25%	1.76%	-6.49%		0.00%	0.02	0.06	0.04	1.38%	1.79%		2.69
Cox town	0.63	0.49	-0.14	16.52%	2.55%	-13.97%		0.00%	0.06		-0.06	11.13%			1.98
MBO	9.51	126.10	116.58	7.92%	1.61%	-6.31%		0.00%	0.12	0.91	0.79	1.29%	0.72%	0.81	50.61
Naveed	12.11	109.60	97.50	7.93%	2.51%	-5.42%		0.00%	0.05	0.44	0.39	0.40%	0.40%	0.27	63.24
Tumkur	1.00	21.05	20.05	12.29%	2.54%	-9.75%		0.00%	0.01	0.10	0.09	0.59%	0.46%		13.70
Chitradurga	1.44	18.66	17.21	2.44%	2.85%	0.41%		0.00%		0.06	0.06		0.34%		11.79
Nelamangala	1.51	13.66	12.15	7.88%	2.65%	-5.23%		0.00%		0.03	0.03		0.22%		2.84
Kadur	0.83	9.28	8.46	14.42%	1.64%	-12.79%		0.00%		0.01	0.01		0.15%	0.27	9.12
Channarayapatna	0.58	8.52	7.94	6.77%	2.61%	-4.16%		0.00%	0.02		-0.02	2.66%			3.06
Hessarghatta	0.97	7.49	6.52	8.93%	3.05%	-5.88%		0.00%		0.11	0.11		1.46%		5.36
Shivamoga	0.43	6.72	6.29	10.95%	1.44%	-9.51%		0.00%			0.00				2.71
Challakere	2.90	6.72	3.82	8.09%	2.67%	-5.42%		0.00%	0.03	0.02	-0.01	0.94%	0.24%		3.26
Hassan	1.18	5.95	4.77	6.19%	1.87%	-4.32%		0.00%		0.03	0.03		0.54%		3.51
Hiriyur	0.06	4.61	4.55	22.27%	3.34%	-18.93%		0.00%		0.08	0.08		1.80%		2.42
Tiptur		3.71	3.71		2.25%	2.25%		0.00%			0.00				2.57

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Peenya	1.21	3.23	2.02	5.79%	2.77%	-3.03%		0.00%			0.00				2.90
MBO	12.11	109.60	97.50	7.93%	2.51%	-5.42%		0.00%	0.05	0.44	0.39	0.40%	0.40%	0.27	63.24
<b>Manoj</b>	<b>19.47</b>	<b>107.17</b>	<b>87.71</b>	<b>4.39%</b>	<b>2.40%</b>	<b>-1.98%</b>		<b>0.00%</b>	<b>0.05</b>	<b>0.64</b>	<b>0.59</b>	<b>0.27%</b>	<b>0.60%</b>	<b>0.70</b>	<b>59.05</b>
KR Puram	5.95	18.03	12.08	4.85%	0.64%	-4.21%		0.00%		0.20	0.20		1.13%		17.02
RT Nagar	2.97	11.37	8.40	3.07%	2.00%	-1.08%		0.00%	0.01	0.09	0.09	0.24%	0.83%		8.02
Kolar	0.78	9.99	9.21	7.92%	2.41%	-5.52%		0.00%		0.01	0.01		0.09%		2.80
Marathahalli	0.87	8.53	7.66	-5.69%	3.11%	8.80%		0.00%		0.08	0.08		0.98%		1.88
Hegnahalli	0.56	8.42	7.86	4.37%	3.61%	-0.76%		0.00%		0.08	0.08		0.93%		3.41
Hebbagodi	1.45	7.83	6.38	8.15%	3.02%	-5.13%		0.00%			0.00				5.73
Bommanahalli	(1.40)	7.46	8.86	5.46%	2.82%	-2.64%		0.00%	0.03	0.02	-0.01	-1.78%	0.20%	0.15	1.04
Hoskote	3.97	7.26	3.30	1.66%	2.50%	0.83%		0.00%	0.02	0.02	0.00	0.49%	0.30%	0.55	2.67
Mulbagal	0.33	6.82	6.48	7.01%	2.53%	-4.47%		0.00%		0.02	0.02		0.32%		2.22
Rajaji nagar	2.23	6.53	4.31	8.10%	3.63%	-4.47%		0.00%		0.03	0.03		0.54%		3.89
Hongasandara	0.32	5.72	5.40	15.67%	2.97%	-12.70%		0.00%		0.01	0.01		0.19%		2.72
Sunkadakatte	0.76	3.78	3.02	4.85%	-0.11%	-4.95%		0.00%		0.06	0.06		1.50%		3.25
HSR Layout	0.17	2.77	2.59	-7.69%	3.76%	11.46%		0.00%			0.00				0.68
Vijayanagar	0.52	2.66	2.15	10.31%	4.38%	-5.94%		0.00%		0.01	0.01		0.48%		3.72
MBO	19.47	107.17	87.71	4.39%	2.40%	-1.98%		0.00%	0.05	0.64	0.59	0.27%	0.60%	0.70	59.05
<b>Aleem</b>	<b>2.90</b>	<b>49.20</b>	<b>46.30</b>	<b>6.31%</b>	<b>1.47%</b>	<b>-4.84%</b>		<b>0.00%</b>		<b>0.19</b>	<b>0.19</b>		<b>0.39%</b>		<b>20.51</b>
Ramanagara		12.39	12.39	36.71%	1.89%	-34.82%		0.00%		0.06	0.06		0.50%		4.98
Mysore - Chamaraaja Mohalla	0.71	10.30	9.59	10.54%	1.79%	-8.74%		0.00%		0.01	0.01		0.11%		7.23
Mysore - Rajkumarroad	0.46	9.54	9.08	4.31%	2.57%	-1.74%		0.00%		0.05	0.05		0.53%		2.22
Mandya	0.56	8.61	8.05	10.10%	0.46%	-9.64%		0.00%		0.02	0.02		0.22%		1.98
Mysore-Vijaynagar	1.17	8.37	7.19	2.66%	0.23%	-2.43%		0.00%		0.05	0.05		0.63%		4.10
MBO	2.90	49.20	46.30	6.31%	1.47%	-4.84%		0.00%		0.19	0.19		0.39%		20.51
<b>Abhik Uppal</b>	<b>3.22</b>	<b>30.92</b>	<b>27.70</b>	<b>13.52%</b>	<b>0.54%</b>	<b>-12.98%</b>		<b>0.00%</b>	<b>0.19</b>	<b>1.02</b>	<b>0.83</b>	<b>6.18%</b>	<b>3.40%</b>		<b>14.23</b>
Nagarbhavi Best LG shoppe	0.03	6.79	6.76	17.81%	1.04%	-16.78%		0.00%		0.20	0.20		3.03%		3.72
HRBR Best LG Shoppe	0.52	5.79	5.27	14.55%	4.20%	-10.36%		0.00%		0.53	0.53		10.07%		3.44
Sahakarnagar Best LG Shoppe	1.22	5.62	4.40	13.51%	-0.64%	-14.15%		0.00%	0.15	0.14	-0.01	14.26%	2.57%		1.01
Rammurthy Nagar Best LG Shoppe	0.42	5.60	5.18	2.49%	-2.50%	-4.99%		0.00%		0.07	0.07		1.27%		2.15
Peenya Best LG Shoppe	0.01	2.11	2.09	15.31%	-3.71%	-19.02%		0.00%		0.03	0.03		1.54%		0.24
Mathikere Best LG Shoppe		1.94	1.93	24.87%	6.21%	-18.66%		0.00%		0.02	0.02		0.78%		0.69
Mysore - Kuvempunagar LG	1.02	1.69	0.68	17.34%	-1.10%	-18.44%		0.00%	0.04	0.03	-0.01	3.57%	1.80%		2.61

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Banashankari Best LG Shoppe		1.38	1.38		0.36%	0.36%		0.00%			0.00				0.37
Shopee	3.22	30.92	27.70	13.52%	0.54%	-12.98%		0.00%	0.19	1.02	0.83	6.18%	3.40%		14.23
<b>Others</b>	<b>0.97</b>	<b>4.66</b>	<b>3.69</b>	<b>-143.06%</b>	<b>-35.38%</b>	<b>107.68%</b>		<b>0.00%</b>			<b>0.00</b>			<b>0.01</b>	
Defective In Warehouse	0.97	4.66	3.69	-143.06%	-35.38%	107.68%		0.00%			0.00			0.01	
WHS	0.97	4.66	3.69	-143.06%	-35.38%	107.68%		0.00%			0.00			0.01	
<b>Total</b>	<b>48.18</b>	<b>427.65</b>	<b>379.47</b>	<b>1.54%</b>	<b>1.54%</b>	<b>-2.19%</b>		<b>0.00%</b>	<b>0.41</b>	<b>3.20</b>	<b>2.79</b>	<b>0.86%</b>	<b>0.75%</b>	<b>1.80</b>	<b>207.64</b>

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	26	135	109	7.02	38.69	31.67	4.29%	2.06%	-2.23%
FPD	27	243	216	6.97	82.72	75.74	-8.31%	2.89%	11.20%
Mobile	61	280	219	15.40	116.52	101.12	2.07%	2.44%	0.37%
Refrigerator	27	317	290	7.41	78.07	70.66	5.46%	-0.84%	-6.30%
Washing Machine	18	262	244	4.27	67.12	62.85	13.74%	0.50%	-13.24%
Z.Others	179	907	728	7.11	44.54	37.43	10.76%	1.99%	-8.77%
<b>Total</b>	<b>338</b>	<b>2,144</b>	<b>1,806</b>	<b>48.18</b>	<b>427.65</b>	<b>379.47</b>	<b>3.73%</b>	<b>1.54%</b>	<b>-2.19%</b>