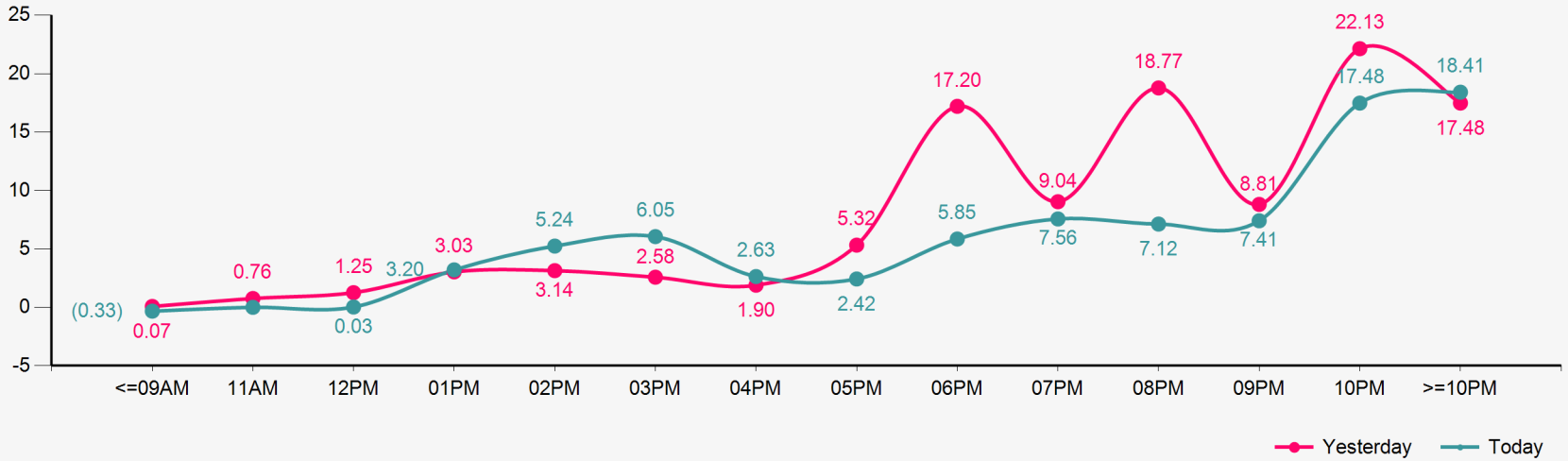


Sales 83.08 Lacs	GP% 10.26%	EW Pen% 0.46%	Target Ach. % 41.55%	Open SO 4.71 Lacs
Yest. Sales: 111.48 Lacs	Yest. GP%: 10.47%	Yest. EW%: 0.49%	TD Target: 199.94 Lacs	Yest. OSO 3.52 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Bengaluru	68.54	56.86	-11.67	10.13%	10.18%	0.05%	129.00	44.08%	0.51	0.35	-0.16	0.75%	0.62%	3.08	4.23
Bengaluru - Rural	12.38	8.99	-3.40	10.43%	8.43%	-2.00%	18.25	49.23%			0.00			0.39	0.24
Chitradurga	5.48	2.97	-2.51	13.91%	15.21%	1.30%	6.58	45.15%			0.00			0.02	
Shivamogga	0.91	2.05	1.14	12.64%	5.37%	-7.27%	3.57	57.51%			0.00				
Kadur	1.12	1.91	0.79	14.89%	15.86%	0.96%	2.81	67.88%	0.02	0.03	0.01	2.09%	1.81%		
Tumkur	6.37	1.88	-4.49	9.96%	13.29%	3.33%	5.95	31.64%			0.00			0.01	0.25
Hassan	0.99	1.79	0.80	10.87%	11.32%	0.44%	3.09	57.87%			0.00				
Kolar	3.01	1.73	-1.28	10.35%	5.38%	-4.97%	3.70	46.80%			0.00				
Tiptur	0.60	1.11	0.51	14.83%	12.89%	-1.95%	1.75	63.49%			0.00				
Hiriyur	1.23	0.88	-0.35	8.25%	14.65%	6.40%	2.26	38.89%			0.00				
Chalkere	1.26	0.77	-0.48	6.32%	6.83%	0.51%	2.49	31.01%			0.00				
Mandya	1.53	0.73	-0.80	14.99%	11.80%	-3.19%	2.79	26.26%			0.00				
Mysuru	4.36	0.73	-3.63	9.44%	12.90%	3.46%	11.98	6.08%	0.01		-0.01	0.29%			
Channarayapatna	1.91	0.65	-1.26	11.17%	8.46%	-2.72%	2.78	23.28%			0.00			0.02	
Ramanagara	1.78	0.03	-1.75	11.86%	19.31%	7.46%	2.95	0.96%			0.00				
Total	111.48	83.08	-28.40	10.47%	10.26%	-0.21%	199.94	41.55%	0.54	0.38	-0.16	0.49%	0.46%	3.52	4.71

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	101.93	78.36	-23.57	10.37%	10.16%	-0.21%	181.11	43.27%	0.28	0.35	0.08	0.27%	0.45%	0.53	2.75
Shopee	9.57	2.99	-6.58	11.44%	10.35%	-1.09%	18.83	15.88%	0.27	0.03	-0.24	2.88%	0.98%	2.60	1.96
Other	(0.02)	1.73	1.75	-34.60%	14.52%	49.13%		0.00%			0.00				
WHS			0.00					0.00%			0.00			0.39	
Total	111.48	83.08	-28.40	10.47%	10.26%	-0.21%	199.94	41.55%	0.54	0.38	-0.16	0.49%	0.46%	3.52	4.71
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj	37.41	34.83	-2.57	10.17%	8.78%	-1.40%	72.37	48.13%	0.20	0.10	-0.11	0.54%	0.28%	0.33	0.87
KR Puram	7.01	9.23	2.22	10.33%	9.37%	-0.96%	12.00	76.90%	0.05	0.02	-0.04	0.79%	0.18%	0.33	0.30
RT Nagar	2.13	3.34	1.21	11.05%	9.89%	-1.17%	4.71	70.87%		0.01	0.01		0.28%		
Rajaji nagar	2.30	2.90	0.60	6.78%	9.16%	2.38%	5.55	52.27%		0.02	0.02		0.69%		0.01
Sanjaynagar	0.39	2.40	2.02	12.36%	3.29%	-9.07%	3.15	76.29%			0.00				
Hegnahalli	1.77	2.35	0.58	12.02%	10.48%	-1.54%	3.10	75.90%	0.02	0.02	0.00	0.96%	0.86%		
Mulbagal	0.17	1.92	1.75	7.45%	7.40%	-0.06%	2.48	77.51%		0.01	0.01		0.47%		
Bommanahalli	1.75	1.78	0.03	11.43%	12.98%	1.55%	5.53	32.21%		0.01	0.01		0.43%		0.04
Marathahalli	4.97	1.76	-3.22	8.28%	13.80%	5.53%	3.76	46.83%			0.00				
Kolar	3.01	1.73	-1.28	10.35%	5.38%	-4.97%	3.70	46.80%			0.00				
Sunkadakatte	0.64	1.55	0.92	5.49%	6.36%	0.86%	2.81	55.43%			0.00				0.31
Mathikere	2.06	1.42	-0.64	13.45%	8.98%	-4.48%	4.12	34.47%	0.05		-0.05	2.48%			
Vijayanagar	1.66	1.17	-0.50	8.27%	7.59%	-0.68%	1.75	66.74%		0.01	0.01		1.10%		
Hebbagodi	2.00	0.84	-1.16	8.35%	6.59%	-1.76%	5.40	15.50%	0.02		-0.02	0.85%			0.07
Hoskote	3.13	0.72	-2.41	13.03%	6.86%	-6.16%	5.00	14.39%			0.00				
Hongasandara	1.76	0.51	-1.25	13.01%	11.56%	-1.46%	2.78	18.38%			0.00				0.14
HSR Layout	1.26	0.48	-0.78	6.33%	1.96%	-4.37%	2.85	16.76%			0.00				
MBO	36.02	34.10	-1.92	10.12%	8.75%	-1.38%	68.67	49.66%	0.14	0.10	-0.04	0.39%	0.28%	0.33	0.87
Rammurthy Nagar Best LG Shoppe	0.30	0.74	0.44	14.38%	10.19%	-4.19%	1.95	37.69%	0.02		-0.02	5.28%			
Mathikere Best LG Shoppe	1.09		-1.09	10.71%		-10.71%	1.75	0.00%	0.05		-0.05	4.61%			
Shopee	1.39	0.74	-0.65	11.50%	10.19%	-1.31%	3.70	19.87%	0.06		-0.06	4.75%			
Syed Mudabeer	37.28	24.36	-12.92	10.61%	11.07%	0.46%	64.83	37.58%	0.27	0.23	-0.04	0.72%	0.94%	0.88	3.16
Kengeri	2.02	6.94	4.91	9.73%	10.78%	1.06%	4.73	146.50%		0.11	0.11		1.63%		
Devenahalli	5.00	4.13	-0.87	10.99%	11.07%	0.08%	8.22	50.18%			0.00				0.24
HRBR Layout	4.30	1.78	-2.52	12.11%	16.52%	4.42%	3.19	55.98%	0.02	0.02	0.00	0.42%	1.02%		0.42
Yelahanka	1.76	1.48	-0.27	16.06%	11.86%	-4.20%	5.32	27.89%			0.00				
Sahakar Nagar	4.76	1.28	-3.47	7.00%	7.55%	0.55%	5.23	24.58%	0.03	0.02	-0.01	0.68%	1.88%		0.08
Nagarbhavi	1.16	1.27	0.10	5.16%	5.37%	0.21%	3.66	34.53%			0.00				0.15

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Banashankari	1.66	1.14	-0.52	9.92%	9.37%	-0.56%	4.42	25.80%	0.03		-0.03	1.96%			
Raja Rajeshwary Nagar	1.84	1.06	-0.78	13.03%	14.16%	1.13%	4.38	24.09%		0.02	0.02		1.96%		
Hanumanth nagar	1.69	0.69	-1.01	16.38%	17.45%	1.07%	2.35	29.21%			0.00				0.30
Frazer town	1.05	0.65	-0.39	9.46%	15.71%	6.26%	2.58	25.34%			0.00				
Kothnur	2.27	0.64	-1.63	8.14%	3.98%	-4.16%	4.68	13.71%			0.00				
Doddaballapura	3.15	0.57	-2.58	4.78%	11.05%	6.26%	2.79	20.30%			0.00				
Cox town	0.42	0.51	0.09	15.46%	12.16%	-3.30%	1.75	29.07%		0.02	0.02		4.96%		
MBO	31.09	22.13	-8.96	10.05%	11.16%	1.11%	53.29	41.52%	0.08	0.20	0.12	0.26%	0.90%		1.20
Banashankari Best LG Shoppe	0.85	0.85	-0.01	11.46%	8.84%	-2.62%	1.84	45.95%	0.02	0.03	0.01	2.15%	3.55%	0.52	0.56
HRBR Best LG Shoppe	0.86	0.72	-0.15	14.31%	15.88%	1.57%	3.47	20.64%			0.00				
Sahakarnagar Best LG Shoppe	2.67	0.67	-1.99	13.39%	5.93%	-7.46%	3.35	20.11%	0.17		-0.17	6.66%		0.36	
Nagarbhavi Best LG shoppe	1.81		-1.81	14.05%		-14.05%	2.88	0.00%			0.00				1.40
Shopee	6.19	2.23	-3.96	13.44%	10.22%	-3.23%	11.53	19.37%	0.18	0.03	-0.16	3.07%	1.31%	0.88	1.96
Naveed	28.23	18.61	-9.62	10.39%	11.93%	1.54%	41.46	44.89%	0.06	0.06	0.00	0.22%	0.32%	1.92	0.68
Nelamangala	4.25	4.14	-0.11	7.86%	6.07%	-1.79%	5.03	82.38%			0.00				
Chitradurga	5.48	2.97	-2.51	13.91%	15.21%	1.30%	6.58	45.15%			0.00			0.02	
Kadur	1.12	1.91	0.79	14.89%	15.86%	0.96%	2.81	67.88%	0.02	0.03	0.01	2.09%	1.81%		
Tumkur	6.37	1.88	-4.49	9.96%	13.29%	3.33%	5.95	31.64%			0.00			0.01	0.25
Hassan	0.99	1.79	0.80	10.87%	11.32%	0.44%	3.09	57.87%			0.00				
Hessarghatta	2.41	1.51	-0.91	10.31%	18.01%	7.70%	4.16	36.21%	0.02	0.03	0.01	0.84%	1.77%	0.14	0.43
Tiptur	0.60	1.11	0.51	14.83%	12.89%	-1.95%	1.75	63.49%			0.00				
Peenya	0.89	1.00	0.12	11.42%	11.03%	-0.39%	2.80	35.82%			0.00				
Hiriyur	1.23	0.88	-0.35	8.25%	14.65%	6.40%	2.26	38.89%			0.00				
Challakere	1.26	0.77	-0.48	6.32%	6.83%	0.51%	2.49	31.01%			0.00				
Channarayapatna	1.91	0.65	-1.26	11.17%	8.46%	-2.72%	2.78	23.28%			0.00			0.02	
MBO	26.52	18.61	-7.90	10.71%	11.93%	1.22%	39.70	46.87%	0.04	0.06	0.02	0.16%	0.32%	0.19	0.68
Peenya Best LG Shoppe	1.72		-1.72	5.37%		-5.37%	1.75	0.00%	0.02		-0.02	1.18%		1.72	
Shopee	1.72		-1.72	5.37%		-5.37%	1.75	0.00%	0.02		-0.02	1.18%		1.72	
Aiyaz	0.91	2.05	1.14	12.64%	5.37%	-7.27%	3.57	57.51%			0.00				
Shivamoga	0.91	2.05	1.14	12.64%	5.37%	-7.27%	3.57	57.51%			0.00				
MBO	0.91	2.05	1.14	12.64%	5.37%	-7.27%	3.57	57.51%			0.00				
Online	0.09	1.73	1.64	11.85%	14.52%	2.67%		0.00%			0.00				
Unilet - Online	0.09	1.73	1.64	11.85%	14.52%	2.67%		0.00%			0.00				
Other	0.09	1.73	1.64	11.85%	14.52%	2.67%		0.00%			0.00				
Musaib Khan	7.67	1.49	-6.18	11.11%	12.48%	1.37%	17.72	8.41%	0.01		-0.01	0.17%			

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Mandya	1.53	0.73	-0.80	14.99%	11.80%	-3.19%	2.79	26.26%			0.00				
Mysore - Rajkumarroad	0.92	0.39	-0.53	10.32%	12.11%	1.79%	2.81	13.87%			0.00				
Mysore - Chamaraja Mohalla	1.96	0.21	-1.75	11.76%	15.75%	3.99%	4.50	4.65%	0.01		-0.01	0.65%			
Mysore-Vijaynagar	1.20	0.11	-1.09	6.23%	6.94%	0.71%	2.83	3.89%			0.00				
Ramanagara	1.78	0.03	-1.75	11.86%	19.31%	7.46%	2.95	0.96%			0.00				
MBO	7.40	1.47	-5.93	11.37%	12.22%	0.85%	15.88	9.26%	0.01		-0.01	0.17%			
Mysore - Kuvempunagar LG	0.27	0.02	-0.26	4.06%	31.95%	27.89%	1.84	1.05%			0.00				
Shopee	0.27	0.02	-0.26	4.06%	31.95%	27.89%	1.84	1.05%			0.00				
Abhijith	(0.11)		0.11	2.01%		-2.01%		0.00%			0.00				
Corporate & Bulk Billing	(0.11)		0.11	2.01%		-2.01%		0.00%			0.00				
Other	(0.11)		0.11	2.01%		-2.01%		0.00%			0.00				
Others			0.00					0.00%			0.00			0.39	
Defective In Warehouse			0.00					0.00%			0.00			0.39	
WHS			0.00					0.00%			0.00			0.39	
Total	111.48	83.08	-28.40	10.26%	10.26%	-0.21%	199.94	41.55%	0.54	0.38	-0.16	0.49%	0.46%	3.52	4.71