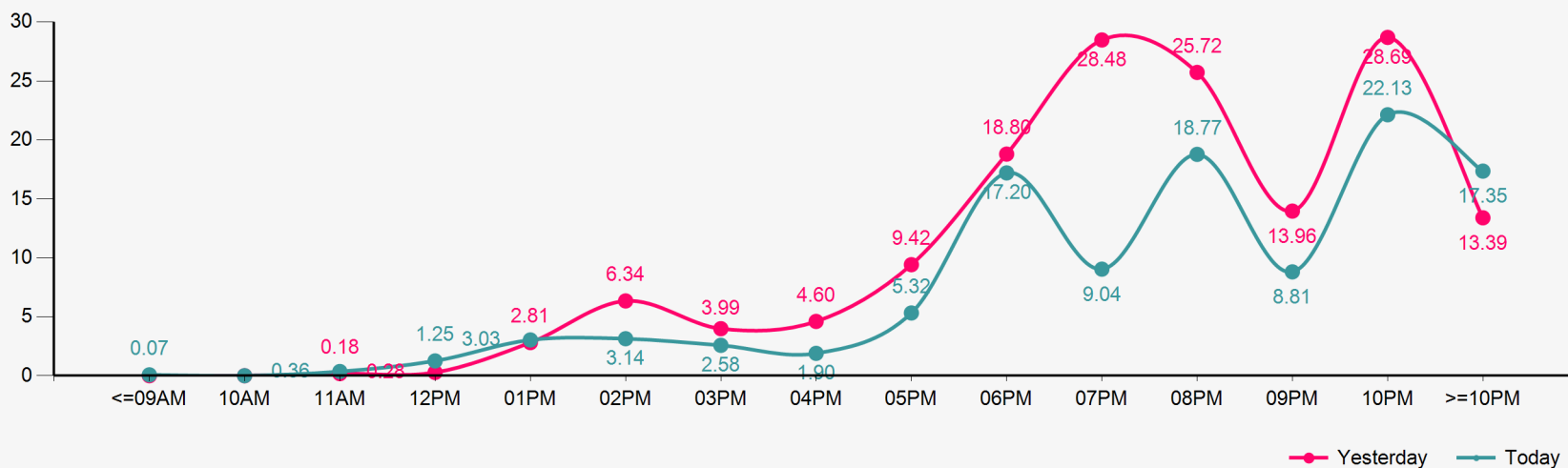


Sales <b>110.95</b> Lacs	GP% <b>10.47%</b>	EW Pen% <b>0.49%</b>	Target Ach. % <b>55.26%</b>	Open SO <b>4.83</b> Lacs
Yest. Sales: 156.66 Lacs	Yest. GP%: 10.31%	Yest. EW%: 0.97%	TD Target: <b>200.78</b> Lacs	Yest. OSO 2.67 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Bengaluru	105.81	68.14	-37.67	9.97%	10.12%	0.15%	129.54	52.60%	1.31	0.51	-0.80	1.26%	0.75%	2.53	3.78
Bengaluru - Rural	15.11	12.26	-2.85	9.59%	10.49%	0.90%	18.33	66.87%	0.07		-0.07	0.48%			0.39
Tumkur	3.04	6.37	3.33	13.72%	9.96%	-3.75%	5.97	106.71%	0.04		-0.04	1.36%			0.01
Chitradurga	5.79	5.48	-0.31	13.38%	13.91%	0.53%	6.60	83.01%	0.02		-0.02	0.26%			0.02
Mysuru	6.69	4.36	-2.33	10.43%	9.44%	-0.99%	12.03	36.26%	0.02	0.01	-0.01	0.30%	0.29%		
Kolar	3.15	3.01	-0.14	7.45%	10.35%	2.90%	3.71	81.04%			0.00				
Channarayapatna	1.05	1.91	0.86	7.23%	11.17%	3.94%	2.79	68.33%			0.00				0.02
Ramanagara	2.05	1.78	-0.27	14.56%	11.86%	-2.70%	2.96	60.11%	0.02		-0.02	1.17%			
Mandya	2.45	1.53	-0.92	15.60%	14.99%	-0.61%	2.80	54.60%			0.00				
Chalkere	3.26	1.26	-2.00	10.80%	6.32%	-4.48%	2.50	50.25%	0.01		-0.01	0.29%			
Hiriyur	2.45	1.23	-1.22	13.61%	8.25%	-5.37%	2.27	54.20%			0.00			0.14	
Kadur	0.91	1.12	0.21	15.60%	14.89%	-0.71%	2.83	39.62%	0.01	0.02	0.01	1.00%	2.09%		
Hassan	1.78	0.99	-0.79	9.73%	10.87%	1.14%	3.10	31.92%			0.00				
Shivamogga	1.70	0.91	-0.79	9.22%	12.64%	3.42%	3.58	25.50%			0.00				
Tiptur	1.43	0.60	-0.82	7.96%	14.83%	6.87%	1.76	34.35%			0.00				0.62
<b>Total</b>	<b>156.66</b>	<b>110.95</b>	<b>-45.70</b>	<b>10.31%</b>	<b>10.47%</b>	<b>0.16%</b>	<b>200.78</b>	<b>55.26%</b>	<b>1.50</b>	<b>0.54</b>	<b>-0.96</b>	<b>0.97%</b>	<b>0.49%</b>	<b>2.67</b>	<b>4.83</b>

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	137.83	101.40	-36.42	10.31%	10.37%	0.06%	181.87	55.76%	0.93	0.28	-0.65	0.68%	0.27%	2.65	1.84
Shopee	18.01	9.57	-8.44	10.15%	11.44%	1.30%	18.91	50.62%	0.58	0.27	-0.31	3.30%	2.88%	0.02	2.60
WHS			0.00					0.00%			0.00				0.39
Other	0.82	(0.02)	-0.84	13.96%	-34.60%	-48.56%		0.00%			0.00				
Total	156.66	110.95	-45.70	10.31%	10.47%	0.16%	200.78	55.26%	1.50	0.54	-0.96	0.97%	0.49%	2.67	4.83
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
<b>Syed Mudabeer</b>	<b>46.09</b>	<b>37.28</b>	<b>-8.81</b>	<b>9.54%</b>	<b>10.61%</b>	<b>1.07%</b>	<b>65.10</b>	<b>57.27%</b>	<b>0.82</b>	<b>0.27</b>	<b>-0.55</b>	<b>1.81%</b>	<b>0.72%</b>	<b>1.34</b>	<b>1.35</b>
Devenahalli	4.19	5.00	0.81	14.78%	10.99%	-3.78%	8.26	60.57%	0.04		-0.04	1.01%			
Sahakar Nagar	3.83	4.76	0.92	6.12%	7.00%	0.88%	5.25	90.63%		0.03	0.03		0.68%		
HRBR Layout	1.24	4.30	3.06	11.35%	12.11%	0.75%	3.20	134.43%	0.02	0.02	0.00	1.64%	0.42%	0.28	
Doddaballapura	3.29	3.15	-0.15	4.68%	4.78%	0.11%	2.80	112.55%			0.00				
Kothnur	2.32	2.27	-0.04	7.86%	8.14%	0.28%	4.70	48.41%			0.00				
Kengeri	3.34	2.02	-1.31	11.65%	9.73%	-1.92%	4.75	42.57%	0.04		-0.04	1.21%		0.22	0.13
Raja Rajeshwary Nagar	2.16	1.84	-0.32	6.41%	13.03%	6.62%	4.40	41.77%			0.00			0.32	0.34
Yelahanka	7.01	1.76	-5.25	10.89%	16.06%	5.17%	5.34	32.90%	0.26		-0.26	3.87%			
Hanumanth nagar	0.79	1.69	0.90	20.79%	16.38%	-4.41%	2.36	71.71%			0.00			0.53	
Banashankari	3.26	1.66	-1.60	5.32%	9.92%	4.60%	4.44	37.45%		0.03	0.03		1.96%		
Nagarbhavi	2.33	1.16	-1.17	7.94%	5.16%	-2.78%	3.68	31.62%			0.00				
Frazer town	1.67	1.05	-0.63	10.55%	9.46%	-1.09%	2.59	40.47%			0.00				
Cox town	0.94	0.42	-0.51	5.60%	15.46%	9.86%	1.75	23.98%			0.00				
MBO	36.37	31.09	-5.29	9.27%	10.05%	0.77%	53.52	58.09%	0.36	0.08	-0.28	1.01%	0.26%	1.34	0.47
Sahakarnagar Best LG Shoppe	3.48	2.67	-0.81	9.31%	13.39%	4.07%	3.36	79.24%	0.19	0.17	-0.03	5.89%	6.66%		0.36
Nagarbhavi Best LG shoppe	1.91	1.81	-0.10	14.03%	14.05%	0.02%	2.89	62.56%	0.15		-0.15	8.70%			
HRBR Best LG Shoppe	1.83	0.86	-0.97	11.59%	14.31%	2.72%	3.48	24.81%	0.02		-0.02	0.94%			
Banashankari Best LG Shoppe	2.50	0.85	-1.64	8.88%	11.46%	2.58%	1.85	46.23%	0.09	0.02	-0.08	3.87%	2.15%		0.52
Shopee	9.71	6.19	-3.52	10.56%	13.44%	2.89%	11.58	53.46%	0.46	0.18	-0.27	4.93%	3.07%		0.88
<b>Manoj</b>	<b>63.64</b>	<b>37.01</b>	<b>-26.63</b>	<b>9.99%</b>	<b>10.15%</b>	<b>0.17%</b>	<b>72.68</b>	<b>50.92%</b>	<b>0.50</b>	<b>0.20</b>	<b>-0.30</b>	<b>0.80%</b>	<b>0.55%</b>	<b>0.66</b>	<b>0.56</b>
KR Puram	14.34	7.01	-7.33	10.15%	10.33%	0.18%	12.05	58.19%	0.03	0.05	0.02	0.22%	0.79%	0.26	0.33
Marathahalli	1.60	4.97	3.38	7.91%	8.28%	0.37%	3.77	131.91%			0.00				
Hoskote	5.66	3.13	-2.53	7.69%	13.03%	5.33%	5.02	62.36%	0.03		-0.03	0.55%			
Kolar	3.15	3.01	-0.14	7.45%	10.35%	2.90%	3.71	81.04%			0.00				
Rajaji nagar	6.96	2.30	-4.66	7.08%	6.78%	-0.30%	5.57	41.34%	0.07		-0.07	0.96%			
RT Nagar	3.69	2.13	-1.56	9.60%	11.05%	1.46%	4.73	45.11%	0.08		-0.08	2.12%		0.02	
Mathikere	2.85	2.06	-0.78	7.70%	13.45%	5.75%	4.14	49.82%		0.05	0.05		2.48%		

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Hebbagodi	4.81	2.00	-2.81	12.72%	8.35%	-4.38%	5.42	36.89%	0.06	0.02	-0.05	1.32%	0.85%		
Hegnahalli	2.76	1.77	-0.98	14.26%	12.02%	-2.24%	3.11	57.03%	0.04	0.02	-0.03	1.55%	0.96%		
Bommanahalli	3.13	1.75	-1.38	14.52%	11.43%	-3.10%	5.55	31.46%	0.01		-0.01	0.38%			
Vijayanagar	0.96	1.66	0.70	9.71%	8.27%	-1.44%	1.76	94.81%			0.00				0.23
Hongasandara	2.14	1.36	-0.78	12.02%	13.22%	1.20%	2.79	48.79%			0.00	0.22%		0.33	
HSR Layout	0.93	1.26	0.32	14.98%	6.33%	-8.65%	2.87	43.85%	0.07		-0.07	7.62%			
Sunkadakatte	1.92	0.64	-1.28	9.12%	5.49%	-3.63%	2.82	22.55%			0.00			0.02	
Sanjaynagar	1.85	0.39	-1.46	10.52%	12.36%	1.84%	3.17	12.31%	0.02		-0.02	0.82%		0.02	
Mulbagal	2.33	0.17	-2.17	11.14%	7.45%	-3.69%	2.49	6.65%	0.02		-0.02	0.65%			
MBO	59.08	35.62	-23.46	9.98%	10.10%	0.12%	68.96	51.65%	0.42	0.14	-0.28	0.72%	0.39%	0.65	0.56
Mathikere Best LG Shoppe	0.98	1.09	0.11	7.89%	10.71%	2.82%	1.76	61.98%	0.02	0.05	0.03	1.55%	4.61%	0.02	
Rammurthy Nagar Best LG Shoppe	3.58	0.30	-3.28	10.62%	14.38%	3.76%	1.96	15.26%	0.07	0.02	-0.05	1.85%	5.28%		
Shopee	4.56	1.39	-3.17	10.03%	11.50%	1.47%	3.72	37.35%	0.08	0.06	-0.02	1.78%	4.75%	0.02	
<b>Naveed</b>	<b>33.22</b>	<b>28.10</b>	<b>-5.11</b>	<b>11.28%</b>	<b>10.41%</b>	<b>-0.87%</b>	<b>41.63</b>	<b>67.51%</b>	<b>0.14</b>	<b>0.06</b>	<b>-0.07</b>	<b>0.41%</b>	<b>0.22%</b>	<b>0.66</b>	<b>2.53</b>
Tumkur	3.04	6.37	3.33	13.72%	9.96%	-3.75%	5.97	106.71%	0.04		-0.04	1.36%			0.01
Chitradurga	5.79	5.48	-0.31	13.38%	13.91%	0.53%	6.60	83.01%	0.02		-0.02	0.26%			0.02
Nelamangala	5.26	4.12	-1.13	7.49%	7.95%	0.45%	5.05	81.68%			0.00				
Hessarghatta	4.88	2.41	-2.47	14.38%	10.31%	-4.07%	4.18	57.71%	0.04	0.02	-0.02	0.84%	0.84%	0.26	0.14
Channarayapatna	1.05	1.91	0.86	7.23%	11.17%	3.94%	2.79	68.33%			0.00				0.02
Challakere	3.26	1.26	-2.00	10.80%	6.32%	-4.48%	2.50	50.25%	0.01		-0.01	0.29%			
Hiriyur	2.45	1.23	-1.22	13.61%	8.25%	-5.37%	2.27	54.20%			0.00			0.14	
Kadur	0.91	1.12	0.21	15.60%	14.89%	-0.71%	2.83	39.62%	0.01	0.02	0.01	1.00%	2.09%		
Hassan	1.78	0.99	-0.79	9.73%	10.87%	1.14%	3.10	31.92%			0.00				
Peenya	1.59	0.89	-0.71	10.74%	11.42%	0.68%	2.82	31.54%			0.00	0.16%		0.27	
Tiptur	1.43	0.60	-0.82	7.96%	14.83%	6.87%	1.76	34.35%			0.00				0.62
MBO	31.43	26.39	-5.05	11.61%	10.74%	-0.87%	39.87	66.18%	0.12	0.04	-0.07	0.37%	0.16%	0.66	0.81
Peenya Best LG Shoppe	1.78	1.72	-0.07	5.52%	5.37%	-0.15%	1.76	97.60%	0.02	0.02	0.00	1.13%	1.18%		1.72
Shopee	1.78	1.72	-0.07	5.52%	5.37%	-0.15%	1.76	97.60%	0.02	0.02	0.00	1.13%	1.18%		1.72
<b>Musaib Khan</b>	<b>11.19</b>	<b>7.67</b>	<b>-3.52</b>	<b>12.32%</b>	<b>11.11%</b>	<b>-1.21%</b>	<b>17.79</b>	<b>43.12%</b>	<b>0.04</b>	<b>0.01</b>	<b>-0.03</b>	<b>0.39%</b>	<b>0.17%</b>		
Mysore - Chamaraaja Mohalla	1.42	1.96	0.55	6.91%	11.76%	4.85%	4.52	43.44%		0.01	0.01		0.65%		
Ramanagara	2.05	1.78	-0.27	14.56%	11.86%	-2.70%	2.96	60.11%	0.02		-0.02	1.17%			
Mandya	2.45	1.53	-0.92	15.60%	14.99%	-0.61%	2.80	54.60%			0.00				
Mysore-Vijaynagar	2.22	1.20	-1.01	9.23%	6.23%	-3.00%	2.84	42.42%			0.00				
Mysore - Rajkumarroad	1.11	0.92	-0.19	13.50%	10.32%	-3.18%	2.82	32.58%			0.00				
MBO	9.24	7.40	-1.84	12.26%	11.37%	-0.89%	15.94	46.39%	0.02	0.01	-0.01	0.26%	0.17%		

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Mysore - Kuvempunagar LG	1.95	0.27	-1.68	12.62%	4.06%	-8.56%	1.85	14.86%	0.02		-0.02	1.04%			
Shopee	1.95	0.27	-1.68	12.62%	4.06%	-8.56%	1.85	14.86%	0.02		-0.02	1.04%			
<b>Aiyaz</b>	<b>1.70</b>	<b>0.91</b>	<b>-0.79</b>	<b>9.22%</b>	<b>12.64%</b>	<b>3.42%</b>	<b>3.58</b>	<b>25.50%</b>			<b>0.00</b>				
Shivamoga	1.70	0.91	-0.79	9.22%	12.64%	3.42%	3.58	25.50%			0.00				
MBO	1.70	0.91	-0.79	9.22%	12.64%	3.42%	3.58	25.50%			0.00				
<b>Online</b>	<b>0.82</b>	<b>0.09</b>	<b>-0.73</b>	<b>13.96%</b>	<b>11.85%</b>	<b>-2.10%</b>		<b>0.00%</b>			<b>0.00</b>				
Unilet - Online	0.82	0.09	-0.73	13.96%	11.85%	-2.10%		0.00%			0.00				
Other	0.82	0.09	-0.73	13.96%	11.85%	-2.10%		0.00%			0.00				
<b>Others</b>			<b>0.00</b>					<b>0.00%</b>			<b>0.00</b>				<b>0.39</b>
Defective In Warehouse			0.00					0.00%			0.00				0.39
WHS			0.00					0.00%			0.00				0.39
<b>Abhijith</b>		<b>(0.11)</b>	<b>-0.11</b>		<b>2.01%</b>	<b>2.01%</b>		<b>0.00%</b>			<b>0.00</b>				
Corporate & Bulk Billing		(0.11)	-0.11		2.01%	2.01%		0.00%			0.00				
Other		(0.11)	-0.11		2.01%	2.01%		0.00%			0.00				
<b>Total</b>	<b>156.66</b>	<b>110.95</b>	<b>-45.70</b>	<b>10.47%</b>	<b>10.47%</b>	<b>0.16%</b>	<b>200.78</b>	<b>55.26%</b>	<b>1.50</b>	<b>0.54</b>	<b>-0.96</b>	<b>0.97%</b>	<b>0.49%</b>	<b>2.67</b>	<b>4.83</b>