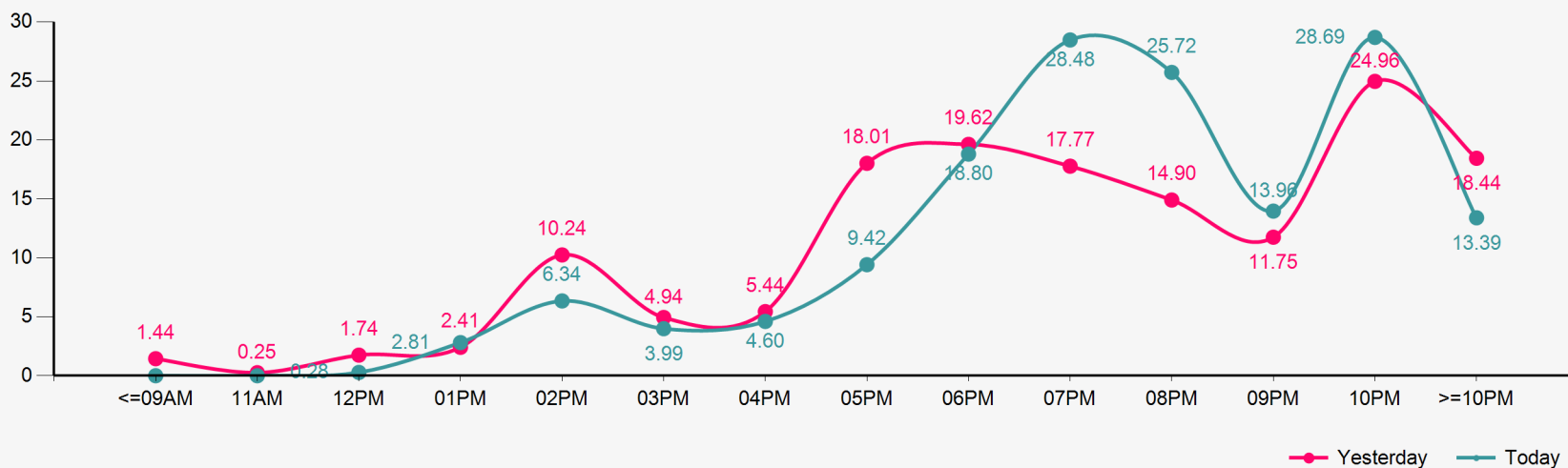


Sales 156.48 Lacs	GP% 10.31%	EW Pen% 0.97%	Target Ach. % 44.67%	Open SO 4.33 Lacs
Yest. Sales: 151.92 Lacs	Yest. GP%: 9.86%	Yest. EW%: 0.52%	TD Target: 350.31 Lacs	Yest. OSO 1.12 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Bengaluru	107.29	105.81	-1.48	10.09%	9.97%	-0.12%	226.01	46.82%	0.68	1.31	0.64	0.63%	1.26%	0.92	3.03
Bengaluru - Rural	15.75	15.11	-0.64	5.77%	9.59%	3.82%	31.98	47.24%	0.04	0.07	0.04	0.24%	0.48%		0.38
Mysuru	5.68	6.69	1.02	8.23%	10.43%	2.20%	20.99	31.88%	0.04	0.02	-0.02	0.65%	0.30%		0.17
Chitradurga	3.66	5.79	2.13	14.00%	13.38%	-0.62%	11.52	50.26%	0.01	0.02	0.01	0.26%	0.26%		
Chalkere	0.99	3.26	2.27	12.33%	10.80%	-1.53%	4.37	74.57%		0.01	0.01		0.29%		
Kolar	4.25	3.15	-1.11	6.05%	7.45%	1.39%	6.48	48.53%			0.00				
Tumkur	3.24	2.86	-0.38	9.98%	14.21%	4.22%	10.42	27.45%		0.04	0.04		1.44%		0.62
Hiriyur	0.90	2.45	1.55	14.90%	13.61%	-1.29%	3.97	61.78%			0.00				0.14
Mandya	2.12	2.45	0.33	15.80%	15.60%	-0.20%	4.88	50.07%			0.00				
Ramanagara	1.05	2.05	1.00	16.36%	14.56%	-1.80%	5.17	39.73%		0.02	0.02		1.17%		
Hassan	2.01	1.78	-0.23	12.00%	9.73%	-2.26%	5.41	32.94%	0.04		-0.04	1.77%			
Shivamogga	0.99	1.70	0.72	19.17%	9.22%	-9.95%	6.25	27.28%			0.00			0.20	
Tiptur	0.94	1.43	0.49	9.95%	7.96%	-1.99%	3.06	46.58%			0.00				
Channarayapatna	1.33	1.05	-0.28	9.71%	7.23%	-2.48%	4.87	21.54%			0.00				
Kadur	1.72	0.91	-0.81	15.55%	15.60%	0.06%	4.93	18.41%		0.01	0.01		1.00%		
Total	151.92	156.48	4.56	9.86%	10.31%	0.45%	350.31	44.67%	0.79	1.50	0.71	0.52%	0.97%	1.12	4.33

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	130.83	137.65	6.82	10.25%	10.31%	0.07%	317.32	43.38%	0.54	0.93	0.39	0.41%	0.68%	0.36	4.15
Shopee	16.62	18.01	1.39	10.15%	10.15%		32.99	54.60%	0.26	0.58	0.32	1.57%	3.30%	0.76	0.19
Other	0.60	0.82	0.22	11.91%	13.96%	2.05%		0.00%			0.00				
WHS	3.87		-3.87	-4.82%		4.82%		0.00%			0.00				
Total	151.92	156.48	4.56	9.86%	10.31%	0.45%	350.31	44.67%	0.79	1.50	0.71	0.52%	0.97%	1.12	4.33
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj	58.76	63.64	4.88	10.21%	9.99%	-0.22%	126.81	50.19%	0.42	0.50	0.08	0.72%	0.80%	0.12	0.83
KR Puram	14.07	14.34	0.27	11.64%	10.15%	-1.50%	21.02	68.24%	0.11	0.03	-0.08	0.79%	0.22%		0.05
Rajaji nagar	3.26	6.96	3.70	7.05%	7.08%	0.03%	9.72	71.60%		0.07	0.07		0.96%	0.10	
Hoskote	4.97	5.66	0.69	8.37%	7.69%	-0.68%	8.77	64.56%	0.02	0.03	0.01	0.34%	0.55%		0.38
Hebbagodi	3.39	4.81	1.42	11.42%	12.72%	1.31%	9.45	50.91%		0.06	0.06		1.32%		
RT Nagar	3.52	3.69	0.17	12.26%	9.60%	-2.66%	8.26	44.72%	0.04	0.08	0.04	1.15%	2.12%		0.02
Kolar	4.25	3.15	-1.11	6.05%	7.45%	1.39%	6.48	48.53%			0.00				
Bommanahalli	2.18	3.13	0.95	11.26%	14.52%	3.26%	9.69	32.32%		0.01	0.01		0.38%		
Mathikere	2.56	2.85	0.29	11.80%	7.70%	-4.09%	7.22	39.40%	0.01		-0.01	0.50%		0.02	
Hegnahalli	1.59	2.76	1.16	11.77%	14.26%	2.49%	5.42	50.83%		0.04	0.04		1.55%		
Mulbagal	3.65	2.33	-1.32	12.40%	11.14%	-1.26%	4.34	53.71%		0.02	0.02		0.65%		
Hongasandara	2.47	2.14	-0.33	10.62%	12.02%	1.41%	4.86	44.00%	0.04		-0.03	1.60%	0.22%		0.33
Sunkadakatte	2.10	1.92	-0.19	6.83%	9.12%	2.30%	4.91	38.99%			0.00				0.02
Sanjaynagar	2.54	1.85	-0.70	8.08%	10.52%	2.44%	5.52	33.41%		0.02	0.02		0.82%		0.02
Marathahalli	2.76	1.60	-1.16	7.78%	7.91%	0.13%	6.58	24.30%	0.05		-0.05	1.88%			
Vijayanagar	1.09	0.96	-0.13	16.66%	9.71%	-6.94%	3.06	31.48%	0.03		-0.03	3.01%			
HSR Layout	0.54	0.93	0.40	10.99%	14.98%	3.99%	5.00	18.65%		0.07	0.07		7.62%		
MBO	54.96	59.08	4.11	10.22%	9.98%	-0.24%	120.32	49.10%	0.30	0.42	0.12	0.55%	0.72%	0.12	0.81
Rammurthy Nagar Best LG Shoppe	1.49	3.58	2.09	13.82%	10.62%	-3.21%	3.42	104.71%	0.02	0.07	0.05	1.02%	1.85%		
Mathikere Best LG Shoppe	2.30	0.98	-1.32	7.59%	7.89%	0.30%	3.07	31.98%	0.11	0.02	-0.09	4.82%	1.55%		0.02
Shopee	3.80	4.56	0.77	10.04%	10.03%	-0.01%	6.49	70.32%	0.12	0.08	-0.04	3.29%	1.78%		0.02
Syed Mudabeer	52.77	46.09	-6.68	9.94%	9.54%	-0.39%	113.58	40.58%	0.26	0.82	0.56	0.50%	1.81%	0.04	2.05
Yelahanka	3.21	7.01	3.79	13.69%	10.89%	-2.80%	9.32	75.22%	0.03	0.26	0.23	0.86%	3.87%		
Devenahalli	2.41	4.19	1.78	12.49%	14.78%	2.28%	14.40	29.09%		0.04	0.04		1.01%		
Sahakar Nagar	9.20	3.83	-5.36	10.71%	6.12%	-4.59%	9.16	41.85%			0.00			0.03	
Kengeri	0.79	3.34	2.55	27.44%	11.65%	-15.79%	8.30	40.21%		0.04	0.04		1.21%		0.22
Doddaballapura	3.26	3.29	0.03	7.42%	4.68%	-2.74%	4.88	67.49%	0.06		-0.06	1.97%		0.01	
Banashankari	4.03	3.26	-0.77	5.74%	5.32%	-0.42%	7.75	42.09%			0.00				

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Nagarbhavi	0.77	2.33	1.56	9.75%	7.94%	-1.81%	6.42	36.27%			0.00				
Kothnur	2.85	2.32	-0.53	9.09%	7.86%	-1.23%	8.19	28.27%			0.00				
Raja Rajeshwary Nagar	1.32	2.16	0.84	13.19%	6.41%	-6.78%	7.68	28.16%	0.02		-0.02	1.82%			0.58
Frazer town	4.56	1.67	-2.89	7.61%	10.55%	2.94%	4.51	37.11%			0.00				
HRBR Layout	3.88	1.24	-2.63	8.99%	11.35%	2.37%	5.59	22.24%	0.02	0.02	0.00	0.52%	1.64%		0.55
Cox town	0.83	0.94	0.10	11.76%	5.60%	-6.16%	3.06	30.56%			0.00				
Hanumanth nagar	3.26	0.79	-2.47	8.35%	20.79%	12.44%	4.12	19.26%			0.00				0.53
MBO	40.38	36.37	-4.00	9.88%	9.27%	-0.61%	93.37	38.96%	0.13	0.36	0.23	0.33%	1.01%	0.04	1.88
Sahakarnagar Best LG Shoppe	4.08	3.48	-0.60	7.72%	9.31%	1.60%	5.87	59.23%		0.19	0.19		5.89%		
Banashankari Best LG Shoppe	1.00	2.50	1.49	11.25%	8.88%	-2.37%	3.22	77.42%	0.07	0.09	0.03	6.99%	3.87%		0.17
Nagarbhavi Best LG shoppe	3.65	1.91	-1.74	10.11%	14.03%	3.92%	5.04	37.79%	0.05	0.15	0.11	1.29%	8.70%		
HRBR Best LG Shoppe	3.66	1.83	-1.83	12.51%	11.59%	-0.92%	6.07	30.22%	0.02	0.02	0.00	0.41%	0.94%		
Shopee	12.39	9.71	-2.68	10.12%	10.56%	0.43%	20.21	48.07%	0.13	0.46	0.33	1.04%	4.93%		0.17
Naveed	26.09	33.04	6.95	10.31%	11.31%	1.00%	72.63	45.49%	0.07	0.14	0.06	0.28%	0.42%	0.76	1.28
Chitradurga	3.66	5.79	2.13	14.00%	13.38%	-0.62%	11.52	50.26%	0.01	0.02	0.01	0.26%	0.26%		
Nelamangala	4.50	5.26	0.76	8.41%	7.49%	-0.92%	8.81	59.69%	0.02		-0.02	0.45%			
Hessarghatta	2.23	4.88	2.65	8.36%	14.38%	6.03%	7.29	66.92%		0.04	0.04		0.84%		0.26
Challakere	0.99	3.26	2.27	12.33%	10.80%	-1.53%	4.37	74.57%		0.01	0.01		0.29%		
Tumkur	3.24	2.86	-0.38	9.98%	14.21%	4.22%	10.42	27.45%		0.04	0.04		1.44%		0.62
Hiriyur	0.90	2.45	1.55	14.90%	13.61%	-1.29%	3.97	61.78%			0.00				0.14
Hassan	2.01	1.78	-0.23	12.00%	9.73%	-2.26%	5.41	32.94%	0.04		-0.04	1.77%			
Peenya	4.35	1.59	-2.76	6.41%	10.74%	4.32%	4.91	32.44%			0.00		0.16%		0.27
Tiptur	0.94	1.43	0.49	9.95%	7.96%	-1.99%	3.06	46.58%			0.00				
Channarayapatna	1.33	1.05	-0.28	9.71%	7.23%	-2.48%	4.87	21.54%			0.00				
Kadur	1.72	0.91	-0.81	15.55%	15.60%	0.06%	4.93	18.41%		0.01	0.01		1.00%		
MBO	25.87	31.26	5.38	10.31%	11.64%	1.33%	69.57	44.93%	0.06	0.12	0.05	0.25%	0.38%		1.28
Peenya Best LG Shoppe	0.21	1.78	1.57	10.65%	5.52%	-5.13%	3.07	58.12%	0.01	0.02	0.01	4.39%	1.13%	0.76	
Shopee	0.21	1.78	1.57	10.65%	5.52%	-5.13%	3.07	58.12%	0.01	0.02	0.01	4.39%	1.13%	0.76	
Musaib Khan	8.85	11.19	2.34	11.01%	12.32%	1.31%	31.04	36.05%	0.04	0.04	0.01	0.41%	0.39%		0.17
Mandya	2.12	2.45	0.33	15.80%	15.60%	-0.20%	4.88	50.07%			0.00				
Mysore-Vijaynagar	2.01	2.22	0.21	9.30%	9.23%	-0.07%	4.96	44.75%	0.01		-0.01	0.47%			
Ramanagara	1.05	2.05	1.00	16.36%	14.56%	-1.80%	5.17	39.73%		0.02	0.02		1.17%		
Mysore - Chamaraja Mohalla	2.28	1.42	-0.87	6.48%	6.91%	0.43%	7.89	17.95%	0.03		-0.03	1.20%			0.17
Mysore - Rajkumarroad	1.17	1.11	-0.06	8.86%	13.50%	4.64%	4.92	22.46%			0.00				
MBO	8.63	9.24	0.61	10.95%	12.26%	1.30%	27.82	33.21%	0.04	0.02	-0.01	0.42%	0.26%		0.17

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Mysore - Kuvempunagar LG	0.22	1.95	1.74	13.36%	12.62%	-0.74%	3.22	60.55%		0.02	0.02		1.04%		
Shopee	0.22	1.95	1.74	13.36%	12.62%	-0.74%	3.22	60.55%		0.02	0.02		1.04%		
Aiyaz	0.99	1.70	0.72	19.17%	9.22%	-9.95%	6.25	27.28%			0.00			0.20	
Shivamoga	0.99	1.70	0.72	19.17%	9.22%	-9.95%	6.25	27.28%			0.00			0.20	
MBO	0.99	1.70	0.72	19.17%	9.22%	-9.95%	6.25	27.28%			0.00			0.20	
Online	0.60	0.82	0.22	11.91%	13.96%	2.05%		0.00%			0.00				
Unilet - Online	0.60	0.82	0.22	11.91%	13.96%	2.05%		0.00%			0.00				
Other	0.60	0.82	0.22	11.91%	13.96%	2.05%		0.00%			0.00				
Others	3.87		-3.87	-4.82%		4.82%		0.00%			0.00				
Defective In Warehouse	3.87		-3.87	-4.82%		4.82%		0.00%			0.00				
WHS	3.87		-3.87	-4.82%		4.82%		0.00%			0.00				
Total	151.92	156.48	4.56	10.31%	10.31%	0.45%	350.31	44.67%	0.79	1.50	0.71	0.52%	0.97%	1.12	4.33