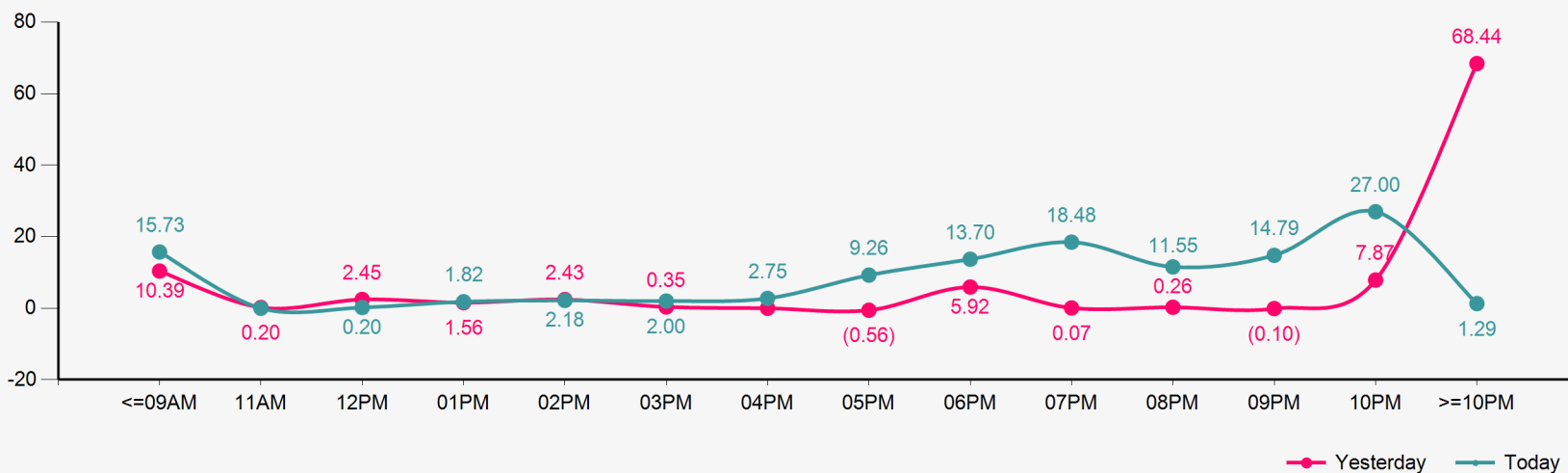


Sales 120.75 Lacs	GP% 5.57%	EW Pen% 0.69%	Target Ach. % 60.39%	Open SO 24.03 Lacs
Yest. Sales: 99.28 Lacs	Yest. GP%: 8.87%	Yest. EW%: 0.27%	TD Target: 199.94 Lacs	Yest. OSO 1.69 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Bengaluru	62.84	70.78	7.94	7.20%	9.90%	2.70%	129.00	54.87%	0.17	0.54	0.37	0.27%	0.76%	0.60	17.62
Bengaluru - Rural	12.84	17.81	4.96	10.19%	-22.22%	-32.41%	18.25	97.58%	0.01	0.08	0.07	0.10%	0.47%		1.39
Mysuru	7.76	8.04	0.28	9.86%	7.85%	-2.01%	11.98	67.08%		0.02	0.02		0.30%		0.68
Chitradurga	1.06	4.77	3.71	16.26%	13.72%	-2.54%	6.58	72.59%	0.01	0.05	0.04	1.14%	1.02%		1.29
Tumkur	2.83	3.96	1.13	12.04%	12.91%	0.88%	5.95	66.58%	0.02	0.09	0.07	0.60%	2.28%	0.15	0.80
Kolar	1.38	2.76	1.38	9.80%	9.04%	-0.76%	3.70	74.63%			0.00				
Chalkere	1.53	2.60	1.07	15.71%	12.49%	-3.22%	2.49	104.36%	0.02		-0.02	1.58%		0.22	
Mandya	1.41	1.99	0.57	12.77%	11.92%	-0.85%	2.79	71.24%		0.02	0.02		1.02%		0.34
Ramanagara	2.25	1.73	-0.52	12.41%	14.10%	1.69%	2.95	58.78%	0.03	0.03	0.01	1.32%	2.02%		0.40
Kadur	1.72	1.61	-0.11	19.34%	20.53%	1.19%	2.81	57.30%		(0.01)	-0.01		-0.66%		
Hassan	0.21	1.50	1.28	16.76%	8.61%	-8.15%	3.09	48.44%			0.00			0.71	1.22
Tiptur	1.24	1.15	-0.09	10.67%	8.82%	-1.85%	1.75	65.99%			0.00				0.28
Hiriyur	0.19	0.76	0.56	21.97%	16.48%	-5.50%	2.26	33.44%			0.00				
Channarayapatna	0.67	0.67	-0.01	13.86%	13.99%	0.13%	2.78	23.92%			0.00				
Shivamogga	1.34	0.63	-0.71	16.88%	6.69%	-10.20%	3.57	17.55%			0.00				
Total	99.28	120.75	21.46	8.87%	5.57%	-3.30%	199.94	60.39%	0.26	0.82	0.56	0.27%	0.69%	1.69	24.03

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	96.20	104.56	8.36	8.86%	9.67%	0.81%	181.11	57.73%	0.25	0.52	0.27	0.26%	0.50%	1.66	20.72
Shopee	3.37	11.06	7.69	9.56%	12.64%	3.08%	18.83	58.73%	0.02	0.31	0.29	0.45%	2.87%	0.03	3.31
WHS		4.63	4.63		-104.54%	-104.54%		0.00%			0.00				
Other	(0.29)	0.50	0.78	12.71%	10.10%	-2.60%		0.00%			0.00				
Total	99.28	120.75	21.46	8.87%	5.57%	-3.30%	199.94	60.39%	0.26	0.82	0.56	0.27%	0.69%	1.69	24.03
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj	36.20	40.03	3.83	7.14%	8.39%	1.25%	72.37	55.31%	0.05	0.16	0.10	0.15%	0.40%	0.40	7.37
KR Puram	12.66	13.35	0.69	5.69%	8.28%	2.59%	12.00	111.29%	(0.02)		0.02	-0.13%			1.67
Hoskote	3.02	3.72	0.70	12.65%	5.77%	-6.88%	5.00	74.43%	0.01	0.01	0.00	0.42%	0.24%		
Mulbagal		3.32	3.32		7.79%	7.79%	2.48	134.15%			0.00			0.40	0.59
RT Nagar	1.09	3.16	2.07	16.10%	11.45%	-4.65%	4.71	67.07%		0.04	0.04		1.28%		0.28
Kolar	1.38	2.76	1.38	9.80%	9.04%	-0.76%	3.70	74.63%			0.00				
Hebbagodi	2.71	1.81	-0.90	8.32%	10.18%	1.87%	5.40	33.61%			0.00				0.31
Hegnahalli	1.36	1.50	0.13	4.20%	9.25%	5.05%	3.10	48.35%			0.00				0.33
Mathikere	1.89	1.43	-0.46	8.77%	9.17%	0.40%	4.12	34.77%			0.00				
Hongasandara	1.84	1.17	-0.66	6.01%	5.89%	-0.12%	2.78	42.25%			0.00				
Bommanahalli	0.83	1.17	0.34	10.88%	9.94%	-0.93%	5.53	21.19%			0.00				0.33
Vijayanagar	0.57	1.17	0.60	18.43%	3.39%	-15.05%	1.75	66.78%	0.03		-0.03	5.16%			0.47
Marathahalli	0.82	0.91	0.09	9.39%	5.81%	-3.58%	3.76	24.26%			0.00				0.28
Sunkadakatte	1.14	0.84	-0.30	7.58%	8.42%	0.83%	2.81	29.91%			0.00				
Sanjaynagar	0.37	0.79	0.42	9.70%	11.82%	2.12%	3.15	25.00%	0.02	0.02	0.01	4.25%	2.60%		1.35
HSR Layout	0.34	0.48	0.15	-92.29%	3.33%	95.62%	2.85	16.92%			0.00				0.22
Rajaji nagar	4.81	(0.30)	-5.11	8.13%	0.85%	-7.28%	5.55	-5.42%			0.00				1.05
MBO	34.83	37.29	2.47	7.03%	8.31%	1.29%	68.67	54.31%	0.04	0.07	0.03	0.11%	0.19%	0.40	6.87
Mathikere Best LG Shoppe	0.31	2.11	1.80	8.53%	8.65%	0.12%	1.75	120.27%		0.04	0.04		1.69%		0.33
Rammurthy Nagar Best LG Shoppe	1.06	0.63	-0.43	10.45%	11.93%	1.48%	1.95	32.33%	0.02	0.05	0.04	1.43%	9.36%		0.18
Shopee	1.37	2.74	1.36	10.02%	9.41%	-0.61%	3.70	73.92%	0.02	0.09	0.07	1.10%	3.36%		0.50
Syed Mudabeer	34.42	38.05	3.62	8.49%	10.07%	1.58%	64.83	58.69%	0.11	0.38	0.27	0.32%	1.01%	0.20	8.23
Devenahalli	6.72	6.06	-0.66	10.08%	7.18%	-2.90%	8.22	73.74%		0.07	0.07		1.24%		0.65
Kothnur	1.47	4.02	2.55	11.93%	6.52%	-5.41%	4.68	85.99%			0.00				0.20
Banashankari	3.13	3.41	0.28	5.58%	6.19%	0.62%	4.42	77.04%		0.03	0.03		1.00%		
Yelahanka	3.00	3.37	0.37	11.97%	11.76%	-0.21%	5.32	63.38%		0.02	0.02		0.51%	0.16	0.72
Sahakar Nagar	5.08	3.22	-1.86	4.61%	6.76%	2.15%	5.23	61.66%		0.03	0.03		0.98%	0.01	0.71
Kengeri	4.17	3.00	-1.17	9.89%	8.15%	-1.74%	4.73	63.35%	0.04		-0.04	0.98%			0.28

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Frazer town	2.26	1.69	-0.57	5.34%	10.81%	5.47%	2.58	65.55%			0.00				1.02
Hanumanth nagar	2.05	1.35	-0.71	14.78%	16.15%	1.36%	2.35	57.39%	0.07		-0.07	3.41%			0.31
Cox town	1.02	1.23	0.21	8.08%	14.60%	6.53%	1.75	70.60%		0.03	0.03		2.07%		0.13
HRBR Layout	0.88	1.20	0.32	6.90%	14.53%	7.63%	3.19	37.71%		0.01	0.01		1.07%		1.01
Raja Rajeshwary Nagar	0.70	1.16	0.46	14.57%	18.36%	3.79%	4.38	26.43%			0.00				0.40
Doddaballapura	2.14	1.09	-1.05	3.38%	9.37%	6.00%	2.79	39.09%			0.00				
Nagarbhavi	0.67	0.91	0.24	7.31%	11.26%	3.95%	3.66	24.95%			0.00				
MBO	33.29	31.72	-1.57	8.48%	9.27%	0.79%	53.29	59.52%	0.11	0.19	0.09	0.33%	0.62%	0.17	5.42
Nagarbhavi Best LG shoppe	0.39	3.70	3.32	10.38%	15.59%	5.20%	2.88	128.57%		0.17	0.17		4.81%		0.36
HRBR Best LG Shoppe		1.42	1.42		13.37%	13.37%	3.47	40.84%		0.02	0.02		1.07%	0.03	1.32
Sahakarnagar Best LG Shoppe	0.70	1.21	0.51	7.54%	10.25%	2.71%	3.35	36.17%			0.00				1.12
Banashankari Best LG Shoppe	0.04		-0.04	15.79%		-15.79%	1.84	0.00%			0.00				
Shopee	1.13	6.33	5.20	8.82%	14.07%	5.25%	11.53	54.86%		0.19	0.19		3.01%	0.03	2.80
Naveed	16.18	25.16	8.98	11.66%	12.60%	0.94%	41.46	60.70%	0.07	0.21	0.14	0.44%	0.84%	1.09	7.00
Chitradurga	1.06	4.77	3.71	16.26%	13.72%	-2.54%	6.58	72.59%	0.01	0.05	0.04	1.14%	1.02%		1.29
Tumkur	2.83	3.96	1.13	12.04%	12.91%	0.88%	5.95	66.58%	0.02	0.09	0.07	0.60%	2.28%	0.15	0.80
Nelamangala	3.10	3.39	0.29	8.03%	6.82%	-1.20%	5.03	67.50%			0.00				0.75
Hessarghatta	2.34	2.77	0.43	6.74%	13.05%	6.32%	4.16	66.53%	0.02	0.05	0.03	0.80%	1.76%		1.90
Challakere	1.53	2.60	1.07	15.71%	12.49%	-3.22%	2.49	104.36%	0.02		-0.02	1.58%		0.22	
Kadur	1.72	1.61	-0.11	19.34%	20.53%	1.19%	2.81	57.30%		(0.01)	-0.01		-0.66%		
Hassan	0.21	1.50	1.28	16.76%	8.61%	-8.15%	3.09	48.44%			0.00			0.71	1.22
Peenya	1.29	1.22	-0.07	7.07%	16.21%	9.13%	2.80	43.47%		0.02	0.02		1.25%		0.77
Tiptur	1.24	1.15	-0.09	10.67%	8.82%	-1.85%	1.75	65.99%			0.00				0.28
Hiriyur	0.19	0.76	0.56	21.97%	16.48%	-5.50%	2.26	33.44%			0.00				
Channarayapatna	0.67	0.67	-0.01	13.86%	13.99%	0.13%	2.78	23.92%			0.00				
MBO	16.18	24.40	8.22	11.66%	12.54%	0.88%	39.70	61.45%	0.07	0.19	0.12	0.44%	0.78%	1.09	7.00
Peenya Best LG Shoppe		0.76	0.76		14.42%	14.42%	1.75	43.56%		0.02	0.02		2.69%		
Shopee		0.76	0.76		14.42%	14.42%	1.75	43.56%		0.02	0.02		2.69%		
Musaib Khan	11.42	11.75	0.33	10.72%	9.46%	-1.26%	17.72	66.35%	0.03	0.08	0.05	0.26%	0.67%		1.43
Mysore-Vijaynagar	1.42	2.47	1.05	5.74%	10.91%	5.17%	2.83	87.33%			0.00				0.01
Mysore - Rajkumarroad	2.92	2.29	-0.63	13.74%	8.14%	-5.61%	2.81	81.51%		0.01	0.01		0.41%		0.68
Mysore - Chamaraja Mohalla	2.56	2.05	-0.51	7.72%	1.70%	-6.02%	4.50	45.44%			0.00				
Mandya	1.41	1.99	0.57	12.77%	11.92%	-0.85%	2.79	71.24%		0.02	0.02		1.02%		0.34
Ramanagara	2.25	1.73	-0.52	12.41%	14.10%	1.69%	2.95	58.78%	0.03	0.03	0.01	1.32%	2.02%		0.40
MBO	10.56	10.53	-0.03	10.79%	9.23%	-1.56%	15.88	66.30%	0.03	0.06	0.03	0.28%	0.61%		1.43

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Mysore - Kuvempunagar LG	0.86	1.23	0.37	9.81%	11.39%	1.58%	1.84	66.84%		0.02	0.02		1.23%		
Shopee	0.86	1.23	0.37	9.81%	11.39%	1.58%	1.84	66.84%		0.02	0.02		1.23%		
Others		4.63	4.63		104.54 %	-104.54 %		0.00%			0.00				
Defective In Warehouse		4.63	4.63		-104.54%	-104.54%		0.00%			0.00				
WHS		4.63	4.63		-104.54%	-104.54%		0.00%			0.00				
Aiyaz	1.34	0.63	-0.71	16.88%	6.69%	-10.20%	3.57	17.55%			0.00				
Shivamoga	1.34	0.63	-0.71	16.88%	6.69%	-10.20%	3.57	17.55%			0.00				
MBO	1.34	0.63	-0.71	16.88%	6.69%	-10.20%	3.57	17.55%			0.00				
Online	(0.29)	0.50	0.78	12.71%	10.10%	-2.60%		0.00%			0.00				
Unilet - Online	(0.29)	0.50	0.78	12.71%	10.10%	-2.60%		0.00%			0.00				
Other	(0.29)	0.50	0.78	12.71%	10.10%	-2.60%		0.00%			0.00				
Total	99.28	120.75	21.46	5.57%	5.57%	-3.30%	199.94	60.39%	0.26	0.82	0.56	0.27%	0.69%	1.69	24.03