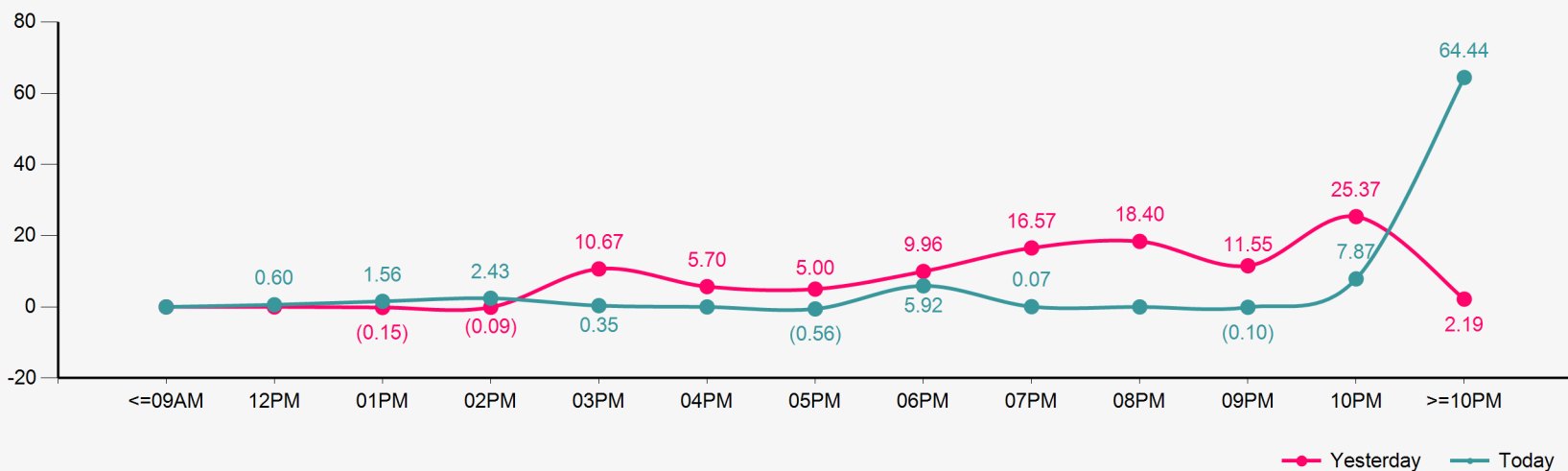


Sales <b>82.58</b> Lacs	GP% <b>9.82%</b>	EW Pen% <b>0.30%</b>	Target Ach. % <b>41.30%</b>	Open SO <b>21.16</b> Lacs
Yest. Sales: 105.19 Lacs	Yest. GP%: 10.17%	Yest. EW%: 0.48%	TD Target: <b>199.94</b> Lacs	Yest. OSO 3.80 Lacs

### Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	63.47	53.44	-10.04	9.36%	8.03%	-1.33%	129.00	41.42%	0.32	0.15	-0.17	0.50%	0.28%	3.50	12.66
Bengaluru - Rural	13.53	8.82	-4.71	11.21%	12.45%	1.24%	18.25	48.31%	0.02	0.01	-0.01	0.15%	0.14%		1.16
Mysuru	4.92	6.83	1.92	12.50%	10.29%	-2.20%	11.98	57.04%	0.15		-0.15	3.21%		0.16	1.36
Tumkur	3.82	2.67	-1.15	10.89%	11.54%	0.64%	5.95	44.95%		0.02	0.02		0.64%		0.94
Ramanagara	2.23	2.25	0.02	12.61%	12.41%	-0.20%	2.95	76.29%		0.03	0.03		1.32%		
Kadur	1.05	1.48	0.43	14.63%	21.74%	7.11%	2.81	52.66%			0.00		2.13%		0.29
Tiptur	(0.02)	1.24	1.26	167.43%	10.67%	178.10%	1.75	70.92%			0.00				0.22
Chalkere	0.58	1.14	0.56	19.99%	19.23%	-0.76%	2.49	45.65%		0.02	0.02				0.55
Mandya	1.09	1.07	-0.02	11.26%	16.87%	5.61%	2.79	38.33%			0.00				1.13
Chitradurga	6.21	1.06	-5.15	12.47%	16.26%	3.79%	6.58	16.15%		0.01	0.01		1.14%		1.01
Shivamogga	3.60	0.93	-2.67	7.43%	18.58%	11.15%	3.57	26.16%			0.00				0.27
Kolar	2.89	0.75	-2.15	9.29%	13.07%	3.79%	3.70	20.15%			0.00				0.33
Channarayapatna	1.36	0.58	-0.79	9.92%	13.01%	3.09%	2.78	20.71%			0.00			0.14	
Hiriyur	0.44	0.19	-0.25	14.32%	21.97%	7.66%	2.26	8.48%	0.02		-0.02	4.00%			
Hassan		0.14	0.14		13.17%	13.17%	3.09	4.53%			0.00				1.26
<b>Total</b>	<b>105.19</b>	<b>82.58</b>	<b>-22.60</b>	<b>10.17%</b>	<b>9.82%</b>	<b>-0.35%</b>	<b>199.94</b>	<b>41.30%</b>	<b>0.51</b>	<b>0.24</b>	<b>-0.26</b>	<b>0.48%</b>	<b>0.30%</b>	<b>3.80</b>	<b>21.16</b>

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	98.93	79.81	-19.12	10.15%	9.84%	-0.31%	181.11	44.07%	0.39	0.23	-0.16	0.39%	0.29%	2.55	18.28
Shopee	5.75	3.06	-2.69	10.67%	9.67%	-1.01%	18.83	16.26%	0.12	0.02	-0.11	2.13%	0.49%	1.25	2.88
WHS	0.19		-0.19	1.49%		-1.49%		0.00%			0.00				
Other	0.31	(0.29)	-0.60	14.20%	12.71%	-1.49%		0.00%			0.00				
<b>Total</b>	<b>105.19</b>	<b>82.58</b>	<b>-22.60</b>	<b>10.17%</b>	<b>9.82%</b>	<b>-0.35%</b>	<b>199.94</b>	<b>41.30%</b>	<b>0.51</b>	<b>0.24</b>	<b>-0.26</b>	<b>0.48%</b>	<b>0.30%</b>	<b>3.80</b>	<b>21.16</b>
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
<b>Manoj</b>	<b>36.84</b>	<b>29.71</b>	<b>-7.13</b>	<b>9.15%</b>	<b>8.53%</b>	<b>-0.63%</b>	<b>72.37</b>	<b>41.06%</b>	<b>0.19</b>	<b>0.05</b>	<b>-0.14</b>	<b>0.53%</b>	<b>0.18%</b>	<b>1.10</b>	<b>5.75</b>
KR Puram	5.27	9.62	4.35	9.60%	6.48%	-3.11%	12.00	80.21%	0.04	(0.02)	-0.05	0.67%	-0.18%	0.72	2.15
Rajaji nagar	1.20	4.78	3.58	10.21%	7.94%	-2.27%	5.55	86.08%	0.01		-0.01	1.07%			
Hebbagodi	1.73	2.71	0.98	12.74%	8.32%	-4.42%	5.40	50.25%			0.00				0.20
Hoskote	4.27	2.51	-1.76	10.52%	12.98%	2.45%	5.00	50.19%	0.02	0.01	-0.01	0.47%	0.51%		0.15
Mathikere	1.96	1.89	-0.07	8.70%	8.77%	0.07%	4.12	45.91%			0.00				
Hegnahalli	2.25	1.25	-1.00	6.03%	4.40%	-1.63%	3.10	40.52%			0.00				0.72
RT Nagar	1.54	1.09	-0.45	12.24%	16.10%	3.87%	4.71	23.08%			0.00				0.33
Sunkadakatte	1.10	1.08	-0.01	4.44%	7.07%	2.63%	2.81	38.64%			0.00				0.39
Hongasandara	2.27	0.96	-1.31	6.88%	6.66%	-0.22%	2.78	34.52%			0.00			0.31	
Kolar	2.89	0.75	-2.15	9.29%	13.07%	3.79%	3.70	20.15%			0.00				0.33
Bommanahalli	4.84	0.57	-4.27	7.45%	8.92%	1.46%	5.53	10.23%	0.02		-0.02	0.31%		0.01	
Marathahalli	1.16	0.55	-0.61	8.65%	9.84%	1.19%	3.76	14.76%			0.00				
Vijayanagar	1.00	0.52	-0.48	11.13%	17.88%	6.76%	1.75	29.70%		0.03	0.03		5.69%		
Sanjaynagar	1.00	0.37	-0.63	10.30%	9.70%	-0.59%	3.15	11.67%	0.01	0.02	0.00	1.02%	4.25%		
HSR Layout	0.84		-0.84	4.29%		-4.29%	2.85	0.00%			0.00			0.05	0.77
Mulbagal	1.77		-1.77	13.58%		-13.58%	2.48	0.00%	0.02		-0.02	0.85%			0.40
MBO	35.10	28.65	-6.45	9.17%	8.45%	-0.72%	68.67	41.72%	0.11	0.04	-0.07	0.31%	0.14%	1.10	5.45
Rammurthy Nagar Best LG Shoppe	0.87	1.06	0.20	14.16%	10.45%	-3.71%	1.95	54.53%	0.05	0.02	-0.04	6.12%	1.43%		0.30
Mathikere Best LG Shoppe	0.88		-0.88	3.49%		-3.49%	1.75	0.00%	0.04		-0.04	4.16%			
Shopee	1.74	1.06	-0.68	8.79%	10.45%	1.65%	3.70	28.75%	0.09	0.02	-0.07	5.12%	1.43%		0.30
<b>Syed Mudabeer</b>	<b>36.79</b>	<b>29.49</b>	<b>-7.31</b>	<b>9.84%</b>	<b>8.83%</b>	<b>-1.01%</b>	<b>64.83</b>	<b>45.48%</b>	<b>0.06</b>	<b>0.11</b>	<b>0.04</b>	<b>0.17%</b>	<b>0.37%</b>	<b>1.70</b>	<b>7.21</b>
Sahakar Nagar	4.12	5.08	0.96	9.20%	4.61%	-4.59%	5.23	97.20%			0.00				1.53
Devenahalli	5.37	4.86	-0.50	14.27%	11.92%	-2.35%	8.22	59.16%			0.00				0.69
Kengeri	3.05	4.17	1.12	7.35%	9.89%	2.54%	4.73	88.07%	0.01	0.04	0.03	0.35%	0.98%	0.15	0.74
Yelahanka	4.37	2.63	-1.74	7.74%	11.57%	3.82%	5.32	49.43%	0.01		-0.01	0.20%			0.74
Frazer town	1.10	2.24	1.14	6.67%	5.23%	-1.44%	2.58	86.99%			0.00				0.12
Hanumanth nagar	1.09	1.97	0.88	18.96%	14.19%	-4.77%	2.35	83.62%		0.07	0.07		3.57%		0.21

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Doddaballapura	4.02	1.88	-2.14	8.20%	3.31%	-4.89%	2.79	67.37%			0.00			0.01	
Banashankari	2.21	1.78	-0.44	8.71%	7.23%	-1.48%	4.42	40.18%	0.02		-0.02	0.83%		0.29	0.31
Kothnur	0.91	1.47	0.56	8.54%	11.93%	3.39%	4.68	31.41%			0.00				0.31
Cox town	1.10	0.95	-0.15	11.43%	6.76%	-4.67%	1.75	54.62%			0.00				0.91
Raja Rajeshwary Nagar	3.78	0.62	-3.16	10.26%	15.33%	5.07%	4.38	14.05%	0.01		-0.01	0.29%			
Nagarbhavi	0.93	0.42	-0.51	10.53%	1.67%	-8.86%	3.66	11.45%			0.00				0.26
HRBR Layout	2.40	0.29	-2.11	6.46%	15.38%	8.92%	3.19	9.22%			0.00				
MBO	34.43	28.35	-6.08	9.74%	8.83%	-0.91%	53.29	53.20%	0.05	0.11	0.06	0.14%	0.38%	0.46	5.82
Sahakarnagar Best LG Shoppe	0.35	0.70	0.35	15.63%	7.54%	-8.09%	3.35	21.00%			0.00			1.25	
Nagarbhavi Best LG shoppe	0.78	0.39	-0.39	11.40%	10.38%	-1.01%	2.88	13.39%			0.00				0.96
Banashankari Best LG Shoppe		0.04	0.04		15.79%	15.79%	1.84	2.36%			0.00				
HRBR Best LG Shoppe	1.24		-1.24	10.03%		-10.03%	3.47	0.00%	0.02		-0.02	1.23%			0.43
Shopee	2.36	1.13	-1.23	11.31%	8.82%	-2.48%	11.53	9.82%	0.02		-0.02	0.64%		1.25	1.39
<b>Naveed</b>	<b>19.21</b>	<b>12.58</b>	<b>-6.63</b>	<b>12.35%</b>	<b>13.31%</b>	<b>0.95%</b>	<b>41.46</b>	<b>30.35%</b>	<b>0.10</b>	<b>0.05</b>	<b>-0.04</b>	<b>0.50%</b>	<b>0.42%</b>	<b>0.84</b>	<b>5.45</b>
Tumkur	3.82	2.67	-1.15	10.89%	11.54%	0.64%	5.95	44.95%		0.02	0.02		0.64%		0.94
Hessarghatta	1.21	1.74	0.53	17.57%	6.82%	-10.75%	4.16	41.74%	0.08		-0.08	6.77%		0.54	0.40
Kadur	1.05	1.48	0.43	14.63%	21.74%	7.11%	2.81	52.66%			0.00				0.29
Nelamangala	3.70	1.44	-2.25	8.07%	13.32%	5.25%	5.03	28.69%			0.00				0.31
Tiptur	(0.02)	1.24	1.26	-167.43%	10.67%	178.10%	1.75	70.92%			0.00				0.22
Challakere	0.58	1.14	0.56	19.99%	19.23%	-0.76%	2.49	45.65%		0.02	0.02		2.13%		0.55
Chitradurga	6.21	1.06	-5.15	12.47%	16.26%	3.79%	6.58	16.15%		0.01	0.01		1.14%		1.01
Peenya	0.03	0.90	0.88	393.47%	8.20%	-385.27%	2.80	32.16%			0.00	11.51%		0.16	0.48
Channarayapatna	1.36	0.58	-0.79	9.92%	13.01%	3.09%	2.78	20.71%			0.00			0.14	
Hiriyur	0.44	0.19	-0.25	14.32%	21.97%	7.66%	2.26	8.48%	0.02		-0.02	4.00%			
Hassan		0.14	0.14		13.17%	13.17%	3.09	4.53%			0.00				1.26
MBO	18.39	12.58	-5.81	12.52%	13.31%	0.79%	39.70	31.69%	0.10	0.05	-0.04	0.53%	0.42%	0.84	5.45
Peenya Best LG Shoppe	0.82		-0.82	8.61%		-8.61%	1.75	0.00%			0.00				
Shopee	0.82		-0.82	8.61%		-8.61%	1.75	0.00%			0.00				
<b>Musaib Khan</b>	<b>8.23</b>	<b>10.15</b>	<b>1.92</b>	<b>12.36%</b>	<b>11.45%</b>	<b>-0.91%</b>	<b>17.72</b>	<b>57.30%</b>	<b>0.15</b>	<b>0.03</b>	<b>-0.12</b>	<b>1.89%</b>	<b>0.29%</b>	<b>0.16</b>	<b>2.49</b>
Mysore - Rajikumarroad	1.95	2.53	0.58	14.27%	15.03%	0.76%	2.81	90.10%	0.11		-0.11	5.69%		0.16	0.17
Mysore - Chamaraja Mohalla	1.39	2.45	1.06	9.72%	6.82%	-2.90%	4.50	54.43%	0.01		-0.01	0.80%			
Ramanagara	2.23	2.25	0.02	12.61%	12.41%	-0.20%	2.95	76.29%		0.03	0.03		1.32%		
Mandya	1.09	1.07	-0.02	11.26%	16.87%	5.61%	2.79	38.33%			0.00				1.13
Mysore-Vijaynagar	0.76	0.99	0.23	10.41%	7.19%	-3.22%	2.83	34.90%	0.02		-0.02	2.28%			
MBO	7.41	9.29	1.88	12.08%	11.61%	-0.47%	15.88	58.49%	0.13	0.03	-0.10	1.83%	0.32%	0.16	1.30

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Mysore - Kuvempunagar LG	0.82	0.86	0.04	14.90%	9.81%	-5.08%	1.84	46.98%	0.02		-0.02	2.49%			1.19
Shopee	0.82	0.86	0.04	14.90%	9.81%	-5.08%	1.84	46.98%	0.02		-0.02	2.49%			1.19
<b>Aiyaz</b>	<b>3.60</b>	<b>0.93</b>	<b>-2.67</b>	<b>7.43%</b>	<b>18.58%</b>	<b>11.15%</b>	<b>3.57</b>	<b>26.16%</b>			<b>0.00</b>				<b>0.27</b>
Shivamoga	3.60	0.93	-2.67	7.43%	18.58%	11.15%	3.57	26.16%			0.00				0.27
MBO	3.60	0.93	-2.67	7.43%	18.58%	11.15%	3.57	26.16%			0.00				0.27
<b>Others</b>	<b>0.19</b>		<b>-0.19</b>	<b>1.49%</b>		<b>-1.49%</b>		<b>0.00%</b>			<b>0.00</b>				
Defective In Warehouse	0.19		-0.19	1.49%		-1.49%		0.00%			0.00				
WHS	0.19		-0.19	1.49%		-1.49%		0.00%			0.00				
<b>Online</b>	<b>0.31</b>	<b>(0.29)</b>	<b>-0.60</b>	<b>14.20%</b>	<b>12.71%</b>	<b>-1.49%</b>		<b>0.00%</b>			<b>0.00</b>				
Unilet - Online	0.31	(0.29)	-0.60	14.20%	12.71%	-1.49%		0.00%			0.00				
Other	0.31	(0.29)	-0.60	14.20%	12.71%	-1.49%		0.00%			0.00				
<b>Total</b>	<b>105.19</b>	<b>82.58</b>	<b>-22.60</b>	<b>9.82%</b>	<b>9.82%</b>	<b>-0.35%</b>	<b>199.94</b>	<b>41.30%</b>	<b>0.51</b>	<b>0.24</b>	<b>-0.26</b>	<b>0.48%</b>	<b>0.30%</b>	<b>3.80</b>	<b>21.16</b>