

YD Sales : 90.15 L

TD Sales : 88.80 L

YD Open SO: 2.24 L

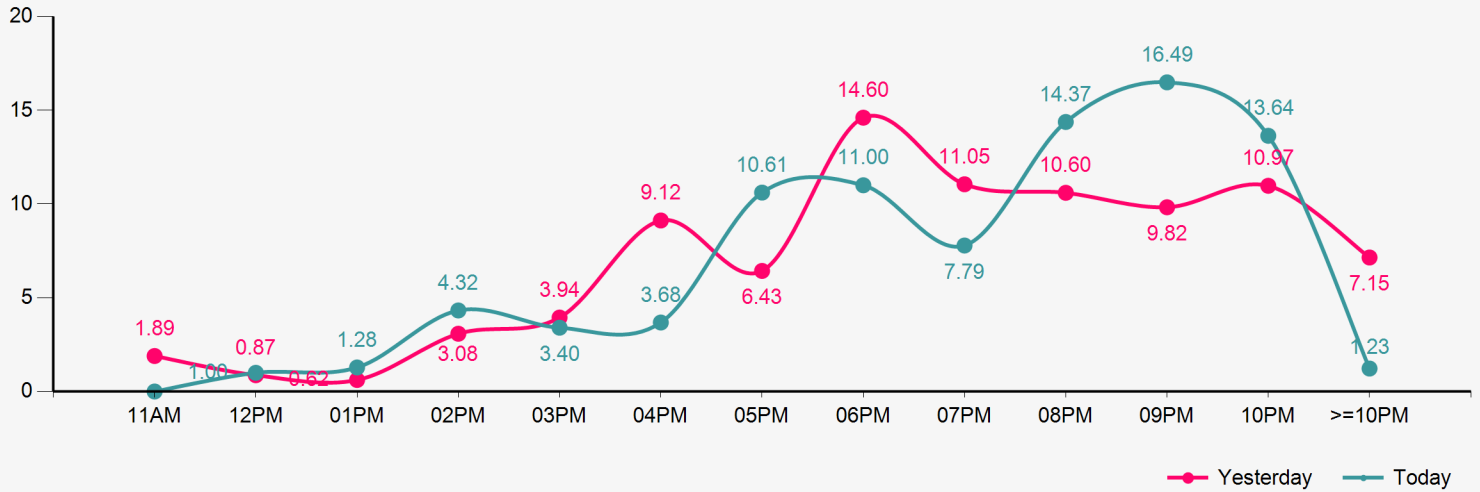
TD Open SO: 1.88 L

YD GP%: 9.31%

TD GP%: 9.69%

Note : Values are in Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



| City              | Sales |       |       | Gross Profit % |        |         | Extended Warranty |       |       |           |           | Open SO |       |
|-------------------|-------|-------|-------|----------------|--------|---------|-------------------|-------|-------|-----------|-----------|---------|-------|
|                   | Yest. | Today | TD-YD | Yest.          | Today  | TD-YD   | Yest.             | Today | TD-YD | YD Pen. % | TD Pen. % | Yest.   | Today |
| Bengaluru         | 48.54 | 50.23 | 1.69  | 9.02%          | 9.25%  | 0.23%   | 0.86              | 0.70  | -0.16 | 1.80%     | 1.41%     | 2.02    | 0.88  |
| Bengaluru - Rural | 11.68 | 19.31 | 7.63  | 10.32%         | 9.10%  | -1.22%  | 0.27              | 0.23  | -0.05 | 2.39%     | 1.19%     | 0.22    | 0.47  |
| Mysuru            | 3.39  | 3.81  | 0.41  | 11.14%         | 6.30%  | -4.84%  | 0.05              | 0.03  | -0.02 | 1.52%     | 0.91%     |         |       |
| Chitradurga       | 1.68  | 3.78  | 2.10  | 13.30%         | 18.55% | 5.25%   | 0.01              | 0.17  | 0.16  | 0.56%     | 4.70%     |         |       |
| Channarayapatna   | 7.86  | 3.29  | -4.56 | 9.10%          | 8.81%  | -0.30%  |                   |       | 0.00  |           |           |         | 0.14  |
| Shivamogga        | 1.88  | 2.52  | 0.64  | 2.06%          | 8.42%  | 6.36%   | 0.02              | 0.05  | 0.03  | 1.09%     | 1.92%     |         |       |
| Kolar             | 4.41  | 1.83  | -2.58 | 5.05%          | 14.41% | 9.36%   |                   |       | 0.00  |           |           |         |       |
| Tumkur            | 0.90  | 1.14  | 0.24  | 12.67%         | 8.42%  | -4.24%  |                   |       | 0.00  |           |           |         |       |
| Ramanagara        | 1.80  | 1.04  | -0.75 | 7.54%          | 12.13% | 4.59%   |                   |       | 0.00  |           |           |         |       |
| Hiriyur           | 1.36  | 0.66  | -0.69 | 14.95%         | 13.28% | -1.68%  | 0.03              | 0.03  | 0.00  | 2.37%     | 5.07%     |         |       |
| Tiptur            | 0.79  | 0.45  | -0.34 | 8.74%          | 15.88% | 7.14%   |                   |       | 0.00  |           |           |         |       |
| Kadur             | 3.35  | 0.34  | -3.00 | 10.70%         | 19.34% | 8.63%   | 0.01              | 0.02  | 0.00  | 0.38%     | 4.93%     |         |       |
| Mandya            | 0.80  | 0.24  | -0.56 | 11.66%         | 14.94% | 3.28%   |                   |       | 0.00  |           |           |         | 0.39  |
| Chalkere          | 0.84  | 0.15  | -0.69 | 15.00%         | 6.23%  | -8.77%  |                   |       | 0.00  |           |           |         |       |
| Hassan            | 0.89  |       | -0.89 | 15.24%         |        | -15.24% | 0.06              |       | -0.06 | 6.71%     |           |         |       |
| Total             | 90.15 | 88.80 | -1.35 | 9.31%          | 9.69%  | 0.38%   | 1.31              | 1.23  | -0.08 | 1.47%     | 1.40%     | 2.24    | 1.88  |

| Group  | Sales |       |       | Gross Profit % |       |        | Extended Warranty |       |       |           |           | Open SO |       |
|--------|-------|-------|-------|----------------|-------|--------|-------------------|-------|-------|-----------|-----------|---------|-------|
|        | Yest. | Today | TD-YD | Yest.          | Today | TD-YD  | Yest.             | Today | TD-YD | YD Pen. % | TD Pen. % | Yest.   | Today |
| MBO    | 81.48 | 84.19 | 2.71  | 9.31%          | 9.72% | 0.41%  | 1.03              | 1.10  | 0.08  | 1.28%     | 1.33%     | 0.65    | 1.58  |
| Shopee | 8.52  | 3.90  | -4.62 | 9.17%          | 8.37% | -0.80% | 0.28              | 0.12  | -0.16 | 3.41%     | 3.26%     | 1.59    | 0.30  |

|                                |       |       |       |                |        |        |                   |       |       |          |          |         |       |
|--------------------------------|-------|-------|-------|----------------|--------|--------|-------------------|-------|-------|----------|----------|---------|-------|
| Other                          | 0.14  | 0.70  | 0.56  | 16.26%         | 13.03% | -3.24% |                   |       | 0.00  |          |          |         |       |
| Total                          | 90.15 | 88.80 | -1.35 | 9.31%          | 9.69%  | 0.38%  | 1.31              | 1.23  | -0.08 | 1.47%    | 1.40%    | 2.24    | 1.88  |
| Manager / Group                | Sales |       |       | Gross Profit % |        |        | Extended Warranty |       |       |          |          | Open SO |       |
| Branch                         | Yest. | Today | TD-YD | Yest.          | Today  | TD-YD  | Yest.             | Today | TD-YD | YD Pen.% | TD Pen.% | Yest.   | Today |
| Manoj                          | 28.68 | 33.97 | 5.29  | 8.07%          | 9.07%  | 1.00%  | 0.45              | 0.43  | -0.02 | 1.60%    | 1.28%    | 0.43    | 0.58  |
| Hoskote                        | 1.50  | 4.72  | 3.22  | 13.48%         | 7.94%  | -5.54% | 0.04              | 0.02  | -0.01 | 2.39%    | 0.43%    |         |       |
| Hongasandara                   | 2.50  | 4.29  | 1.79  | 4.96%          | 8.26%  | 3.30%  |                   | 0.05  | 0.05  |          | 1.28%    |         |       |
| Rajaji nagar                   | 1.97  | 4.17  | 2.20  | 9.57%          | 8.82%  | -0.75% | 0.03              | 0.05  | 0.02  | 1.40%    | 1.20%    |         |       |
| KR Puram                       | 4.14  | 3.53  | -0.60 | 11.66%         | 9.79%  | -1.87% | 0.21              | 0.13  | -0.08 | 5.24%    | 3.72%    | 0.26    |       |
| Mathikere                      | 0.22  | 3.45  | 3.23  | 8.00%          | 9.33%  | 1.33%  |                   |       | 0.00  |          |          |         |       |
| Hegnahalli                     | 1.35  | 3.04  | 1.69  | 12.15%         | 7.72%  | -4.43% | 0.04              | 0.04  | -0.01 | 3.31%    | 1.24%    |         |       |
| HSR Layout                     | 0.98  | 2.45  | 1.47  | 7.46%          | 5.61%  | -1.85% |                   |       | 0.00  |          |          |         | 0.16  |
| Kolar                          | 4.41  | 1.83  | -2.58 | 5.05%          | 14.41% | 9.36%  |                   |       | 0.00  |          |          |         |       |
| RT Nagar                       | 2.93  | 1.73  | -1.20 | 12.17%         | 9.29%  | -2.87% | 0.12              | 0.05  | -0.07 | 4.16%    | 2.76%    | 0.03    | 0.29  |
| Bommanahalli                   | 0.97  | 1.48  | 0.50  | 7.11%          | 12.83% | 5.72%  |                   | 0.06  | 0.06  |          | 4.37%    |         |       |
| Sunkadakatte                   | 0.95  | 1.20  | 0.24  | 12.12%         | 8.44%  | -3.68% |                   |       | 0.00  |          |          |         |       |
| Marathahalli                   | 1.21  | 0.60  | -0.60 | -4.38%         | 10.53% | 14.92% |                   | 0.02  | 0.02  |          | 2.82%    |         | 0.13  |
| Hebbagodi                      | 0.83  | 0.50  | -0.34 | 20.26%         | 10.95% | -9.32% | 0.02              |       | -0.02 | 2.99%    |          |         |       |
| Sanjaynagar                    | 3.49  | 0.47  | -3.01 | 3.25%          | 10.69% | 7.44%  |                   |       | 0.00  |          |          | 0.14    |       |
| Vijayanagar                    | 0.14  | 0.17  | 0.03  | 6.61%          | 13.63% | 7.02%  |                   |       | 0.00  |          |          |         |       |
| MBO                            | 27.60 | 33.63 | 6.04  | 8.17%          | 9.05%  | 0.88%  | 0.45              | 0.41  | -0.04 | 1.67%    | 1.24%    | 0.43    | 0.58  |
| Rammurthy Nagar Best LG Shoppe | 0.64  | 0.34  | -0.30 | 7.43%          | 11.57% | 4.14%  |                   | 0.02  | 0.02  |          | 4.61%    |         |       |
| Mathikere Best LG Shoppe       | 0.44  |       | -0.44 | 2.99%          |        | -2.99% |                   |       | 0.00  |          |          |         |       |
| Shopee                         | 1.09  | 0.34  | -0.75 | 5.62%          | 11.57% | 5.95%  |                   | 0.02  | 0.02  |          | 4.61%    |         |       |
| Syed Mudabeer                  | 29.48 | 30.81 | 1.34  | 9.53%          | 9.13%  | -0.40% | 0.54              | 0.34  | -0.20 | 1.87%    | 1.13%    | 1.81    | 0.77  |
| Devenahalli                    | 6.52  | 9.54  | 3.02  | 9.20%          | 8.81%  | -0.38% | 0.17              | 0.08  | -0.08 | 2.62%    | 0.89%    | 0.22    | 0.47  |
| Doddaballapura                 | 2.36  | 3.67  | 1.31  | 8.36%          | 6.13%  | -2.23% | 0.09              | 0.05  | -0.04 | 3.80%    | 1.41%    |         |       |
| Yelahanka                      | 3.21  | 2.47  | -0.74 | 8.45%          | 8.23%  | -0.23% | 0.01              | 0.01  | -0.01 | 0.42%    | 0.27%    |         |       |
| Raja Rajeshwary Nagar          | 1.55  | 2.31  | 0.76  | 9.79%          | 11.29% | 1.50%  | 0.02              | 0.06  | 0.03  | 1.39%    | 2.44%    |         |       |
| Kengeri                        | 2.46  | 2.29  | -0.17 | 14.54%         | 10.42% | -4.12% |                   |       | 0.00  |          |          |         |       |
| Banashankari                   | 1.77  | 1.74  | -0.03 | 1.25%          | 7.02%  | 5.77%  | 0.02              |       | -0.02 | 0.97%    |          |         |       |
| Sahakar Nagar                  | 0.39  | 1.44  | 1.05  | 8.01%          | 8.72%  | 0.70%  |                   |       | 0.00  |          |          |         |       |
| Frazer town                    | 0.91  | 1.38  | 0.47  | 13.96%         | 8.76%  | -5.20% |                   |       | 0.00  |          |          |         |       |
| Kothnur                        | 0.17  | 1.22  | 1.05  | 9.75%          | 12.47% | 2.72%  |                   |       | 0.00  |          |          |         |       |
| Nagarbhavi                     | 2.00  | 1.05  | -0.95 | 5.48%          | 15.30% | 9.82%  |                   | 0.04  | 0.04  |          | 3.96%    |         |       |
| Cox town                       | 1.05  | 0.60  | -0.45 | 13.55%         | 13.03% | -0.51% |                   |       | 0.00  |          |          |         |       |
| HRBR Layout                    | 1.13  | 0.32  | -0.81 | 13.65%         | 23.03% | 9.39%  |                   |       | 0.00  |          |          |         |       |

| Manager / Group             | Sales |       |       | Gross Profit % |        |         | Extended Warranty |       |       |          |          | Open SO |       |
|-----------------------------|-------|-------|-------|----------------|--------|---------|-------------------|-------|-------|----------|----------|---------|-------|
| Branch                      | Yest. | Today | TD-YD | Yest.          | Today  | TD-YD   | Yest.             | Today | TD-YD | YD Pen.% | TD Pen.% | Yest.   | Today |
| Hanumanth nagar             | 0.70  | 0.30  | -0.40 | 13.66%         | 19.64% | 5.98%   | 0.02              |       | -0.02 | 2.18%    |          |         |       |
| MBO                         | 24.22 | 28.33 | 4.11  | 9.40%          | 9.39%  | -0.01%  | 0.32              | 0.24  | -0.08 | 1.34%    | 0.84%    | 0.22    | 0.47  |
| Banashankari Best LG Shoppe | 0.71  | 1.49  | 0.78  | 8.16%          | 2.02%  | -6.14%  |                   |       | 0.00  |          |          |         |       |
| Sahakarnagar Best LG Shoppe | 1.89  | 0.99  | -0.90 | 12.44%         | 12.32% | -0.12%  | 0.14              | 0.11  | -0.04 | 8.24%    | 12.22%   |         | 0.30  |
| HRBR Best LG Shoppe         | 1.47  |       | -1.47 | 6.73%          |        | -6.73%  |                   |       | 0.00  |          |          | 1.59    |       |
| Nagarbhavi Best LG shoppe   | 1.18  |       | -1.18 | 11.78%         |        | -11.78% | 0.08              |       | -0.08 | 7.10%    |          |         |       |
| Shopee                      | 5.25  | 2.48  | -2.77 | 10.11%         | 6.14%  | -3.97%  | 0.22              | 0.11  | -0.11 | 4.41%    | 4.55%    | 1.59    | 0.30  |
| Naveed                      | 23.99 | 15.70 | -8.28 | 10.85%         | 12.74% | 1.89%   | 0.24              | 0.37  | 0.13  | 1.03%    | 2.43%    |         | 0.14  |
| Nelamangala                 | 3.65  | 5.05  | 1.40  | 11.01%         | 10.71% | -0.30%  | 0.07              | 0.12  | 0.05  | 2.00%    | 2.49%    |         |       |
| Chitradurga                 | 1.68  | 3.78  | 2.10  | 13.30%         | 18.55% | 5.25%   | 0.01              | 0.17  | 0.16  | 0.56%    | 4.70%    |         |       |
| Channarayapatna             | 7.86  | 3.29  | -4.56 | 9.10%          | 8.81%  | -0.30%  |                   |       | 0.00  |          |          |         | 0.14  |
| Tumkur                      | 0.90  | 1.14  | 0.24  | 12.67%         | 8.42%  | -4.24%  |                   |       | 0.00  |          |          |         |       |
| Hiriyur                     | 1.36  | 0.66  | -0.69 | 14.95%         | 13.28% | -1.68%  | 0.03              | 0.03  | 0.00  | 2.37%    | 5.07%    |         |       |
| Tiptur                      | 0.79  | 0.45  | -0.34 | 8.74%          | 15.88% | 7.14%   |                   |       | 0.00  |          |          |         |       |
| Hessarghatta                | 1.00  | 0.44  | -0.56 | 16.35%         | 18.28% | 1.93%   | 0.01              | 0.03  | 0.03  | 0.51%    | 7.86%    |         |       |
| Kadur                       | 3.35  | 0.34  | -3.00 | 10.70%         | 19.34% | 8.63%   | 0.01              | 0.02  | 0.00  | 0.38%    | 4.93%    |         |       |
| Challakere                  | 0.84  | 0.15  | -0.69 | 15.00%         | 6.23%  | -8.77%  |                   |       | 0.00  |          |          |         |       |
| Peenya                      | 0.58  | 0.08  | -0.50 | -2.50%         | 19.79% | 22.29%  |                   |       | 0.00  |          |          |         |       |
| Hassan                      | 0.89  |       | -0.89 | 15.24%         |        | -15.24% | 0.06              |       | -0.06 | 6.71%    |          |         |       |
| MBO                         | 22.89 | 15.38 | -7.51 | 10.90%         | 12.73% | 1.83%   | 0.19              | 0.37  | 0.19  | 0.82%    | 2.48%    |         | 0.14  |
| Peenya Best LG Shoppe       | 1.10  | 0.32  | -0.78 | 9.70%          | 13.28% | 3.57%   | 0.06              |       | -0.06 | 5.68%    |          |         |       |
| Shopee                      | 1.10  | 0.32  | -0.78 | 9.70%          | 13.28% | 3.57%   | 0.06              |       | -0.06 | 5.68%    |          |         |       |
| Musaib Khan                 | 5.98  | 5.09  | -0.90 | 10.13%         | 7.90%  | -2.23%  | 0.05              | 0.03  | -0.02 | 0.86%    | 0.68%    |         | 0.39  |
| Mysore - Chamaraaja Mohalla | 0.95  | 1.41  | 0.45  | 9.74%          | 3.88%  | -5.86%  |                   |       | 0.00  | 0.27%    |          |         |       |
| Ramanagara                  | 1.80  | 1.04  | -0.75 | 7.54%          | 12.13% | 4.59%   |                   |       | 0.00  |          |          |         |       |
| Mysore - Rajkumarroad       | 1.21  | 0.84  | -0.37 | 15.70%         | 6.36%  | -9.34%  | 0.05              | 0.02  | -0.03 | 4.16%    | 2.63%    |         |       |
| Mysore-Vijaynagar           | 0.14  | 0.80  | 0.66  | 8.34%          | 4.95%  | -3.40%  |                   | 0.01  | 0.01  |          | 1.62%    |         |       |
| Mandya                      | 0.80  | 0.24  | -0.56 | 11.66%         | 14.94% | 3.28%   |                   |       | 0.00  |          |          |         | 0.39  |
| MBO                         | 4.90  | 4.33  | -0.57 | 10.68%         | 7.16%  | -3.52%  | 0.05              | 0.03  | -0.02 | 1.05%    | 0.80%    |         | 0.39  |
| Mysore - Kuvempunaqar       | 1.09  | 0.76  | -0.33 | 7.64%          | 12.13% | 4.49%   |                   |       | 0.00  |          |          |         |       |
| Shopee                      | 1.09  | 0.76  | -0.33 | 7.64%          | 12.13% | 4.49%   |                   |       | 0.00  |          |          |         |       |
| Aiyaz                       | 1.88  | 2.52  | 0.64  | 2.06%          | 8.42%  | 6.36%   | 0.02              | 0.05  | 0.03  | 1.09%    | 1.92%    |         |       |
| Shivamoga                   | 1.88  | 2.52  | 0.64  | 2.06%          | 8.42%  | 6.36%   | 0.02              | 0.05  | 0.03  | 1.09%    | 1.92%    |         |       |
| MBO                         | 1.88  | 2.52  | 0.64  | 2.06%          | 8.42%  | 6.36%   | 0.02              | 0.05  | 0.03  | 1.09%    | 1.92%    |         |       |

| Manager / Group | Sales |       |       | Gross Profit % |        |        | Extended Warranty |       |       |           |           | Open SO |       |
|-----------------|-------|-------|-------|----------------|--------|--------|-------------------|-------|-------|-----------|-----------|---------|-------|
| Branch          | Yest. | Today | TD-YD | Yest.          | Today  | TD-YD  | Yest.             | Today | TD-YD | YD Pen. % | TD Pen. % | Yest.   | Today |
| Online          | 0.14  | 0.70  | 0.56  | 16.26%         | 13.03% | -3.24% |                   |       | 0.00  |           |           |         |       |
| Unilet - Online | 0.14  | 0.70  | 0.56  | 16.26%         | 13.03% | -3.24% |                   |       | 0.00  |           |           |         |       |
| Other           | 0.14  | 0.70  | 0.56  | 16.26%         | 13.03% | -3.24% |                   |       | 0.00  |           |           |         |       |
| Total           | 90.15 | 88.80 | -1.35 | 9.69%          | 9.69%  | 0.38%  | 1.31              | 1.23  | -0.08 | 1.47%     | 1.40%     | 2.24    | 1.88  |