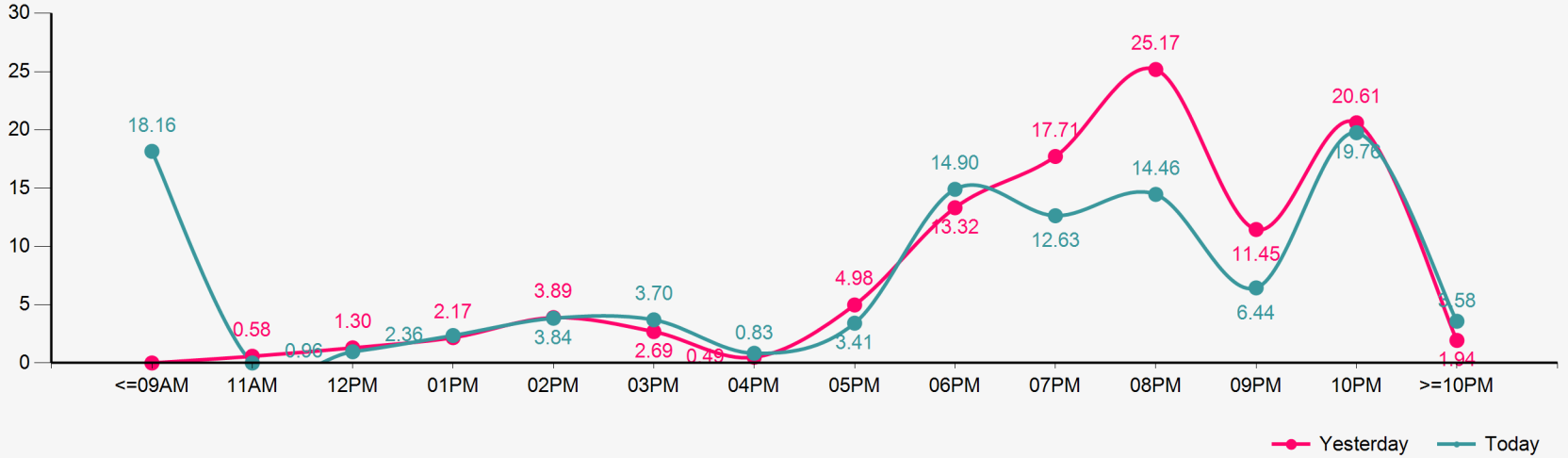


Sales 105.03 Lacs	GP% 11.29%	EW Pen% 0.59%	Target Ach. % 52.53%	Open SO 2.51 Lacs
Yest. Sales: 106.30 Lacs	Yest. GP%: 10.01%	Yest. EW%: 0.98%	TD Target: 199.94 Lacs	Yest. OSO 2.48 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	58.21	64.24	6.03	9.53%	10.32%	0.79%	129.00	49.80%	0.75	0.42	-0.33	1.30%	0.65%	1.72	1.78
Bengaluru - Rural	15.05	10.49	-4.56	9.54%	13.77%	4.23%	18.25	57.47%	0.15	0.03	-0.11	0.98%	0.30%	0.09	
Chitradurga	5.80	6.61	0.82	11.91%	13.62%	1.71%	6.58	100.55%		0.04	0.04		0.57%		0.30
Mysuru	3.26	5.89	2.63	7.47%	7.06%	-0.41%	11.98	49.13%		0.02	0.02		0.26%	0.02	0.39
Tumkur	4.17	3.42	-0.75	12.49%	13.75%	1.27%	5.95	57.54%	0.06		-0.06	1.43%			
Kadur	1.61	2.67	1.06	15.74%	14.63%	-1.12%	2.81	95.05%		0.04	0.04		1.64%		
Shivamogga	1.49	2.62	1.13	9.39%	9.81%	0.42%	3.57	73.52%			0.00			0.27	
Ramanagara	2.26	1.89	-0.37	15.05%	17.50%	2.45%	2.95	64.15%	0.03	0.04	0.01	1.51%	2.10%		
Mandya	2.39	1.78	-0.61	11.60%	16.67%	5.07%	2.79	63.69%			0.00				
Hiriyur	1.42	1.69	0.27	6.09%	10.45%	4.36%	2.26	74.66%			0.00			0.39	0.05
Hassan	1.59	1.42	-0.17	12.52%	12.48%	-0.03%	3.09	45.94%	0.01		-0.01	0.78%			
Chalkere	1.17	1.35	0.18	7.75%	16.61%	8.86%	2.49	54.11%		0.03	0.03		2.43%		
Channarayapatna	3.08	0.54	-2.54	8.31%	14.75%	6.45%	2.78	19.36%	0.03		-0.03	0.96%			
Kolar	3.30	0.42	-2.88	11.33%	15.38%	4.06%	3.70	11.43%			0.00				
Tiptur	1.50		-1.50	12.35%		-12.35%	1.75	0.00%			0.00				
Total	106.30	105.03	-1.27	10.01%	11.29%	1.28%	199.94	52.53%	1.03	0.61	-0.41	0.98%	0.59%	2.48	2.51

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	99.04	98.61	-0.43	9.83%	11.39%	1.55%	181.11	54.45%	0.62	0.57	-0.05	0.63%	0.59%	2.16	1.14
Shopee	5.88	6.42	0.54	11.88%	7.96%	-3.92%	18.83	34.09%	0.41	0.04	-0.37	7.44%	0.63%	0.33	1.37
Other	1.27		-1.26	16.60%	3981.23%	3964.63%		0.00%			0.00				
WHS	0.12		-0.12	-7.43%		7.43%		0.00%			0.00				
Total	106.30	105.03	-1.27	10.01%	11.29%	1.28%	199.94	52.53%	1.03	0.61	-0.41	0.98%	0.59%	2.48	2.51
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj	32.35	39.06	6.71	9.92%	10.75%	0.83%	72.37	53.97%	(0.02)	0.19	0.21	-0.05%	0.49%	0.62	0.15
KR Puram	3.70	5.81	2.12	11.16%	11.07%	-0.10%	12.00	48.47%	0.07	0.04	-0.04	2.06%	0.65%		
Hoskote	4.82	4.71	-0.11	11.80%	8.28%	-3.52%	5.00	94.11%			0.00				
RT Nagar	2.44	4.33	1.88	7.51%	12.16%	4.66%	4.71	91.77%	(0.11)	0.06	0.17	-4.12%	1.45%		
Bommanahalli	2.19	3.83	1.64	7.43%	11.64%	4.22%	5.53	69.28%			0.00				
Hebbagodi	1.71	2.76	1.05	9.26%	14.32%	5.06%	5.40	51.13%			0.00			0.26	
Mulbagal	1.98	2.59	0.61	15.08%	8.70%	-6.39%	2.48	104.55%			0.00				
Rajaji nagar	3.83	2.39	-1.44	5.74%	6.47%	0.74%	5.55	43.13%			0.00				0.13
Mathikere	0.81	2.28	1.47	11.09%	16.77%	5.68%	4.12	55.19%		0.02	0.02		0.98%		
Sunkadakatte	1.66	1.98	0.32	12.31%	5.52%	-6.79%	2.81	70.54%	0.03		-0.03	2.09%			0.02
Hegnahalli	1.95	1.53	-0.42	12.02%	9.66%	-2.35%	3.10	49.51%		0.02	0.02		1.32%		
Sanjaynagar	0.61	1.49	0.88	8.04%	9.78%	1.74%	3.15	47.26%		0.02	0.02		1.62%	0.36	
Hongasandara	1.65	1.35	-0.30	5.38%	7.24%	1.87%	2.78	48.65%			0.00				
Vijayanagar	0.69	1.31	0.62	8.23%	11.09%	2.86%	1.75	74.84%		0.01	0.01		0.93%		
HSR Layout	0.59	0.63	0.04	8.27%	17.20%	8.93%	2.85	21.91%			0.00				
Marathahalli	0.83	0.55	-0.28	11.65%	9.55%	-2.10%	3.76	14.57%			0.00				
Kolar	3.30	0.42	-2.88	11.33%	15.38%	4.06%	3.70	11.43%			0.00				
MBO	32.75	37.95	5.20	9.91%	10.63%	0.72%	68.67	55.26%		0.18	0.17	0.01%	0.47%	0.62	0.15
Rammurthy Nagar Best LG Shoppe	(0.40)	1.11	1.51	9.00%	14.92%	5.92%	1.95	56.67%	(0.02)	0.02	0.04	5.20%	1.37%		
Mathikere Best LG Shoppe			0.00				1.75	0.00%			0.00				
Shopee	(0.40)	1.11	1.51	9.00%	14.92%	5.92%	3.70	29.88%	(0.02)	0.02	0.04	5.20%	1.37%		
Syed Mudabeer	35.63	29.19	-6.44	9.13%	9.25%	0.11%	64.83	45.03%	0.80	0.22	-0.58	2.30%	0.76%	1.02	1.63
Kengeri	2.85	5.00	2.15	10.08%	9.54%	-0.55%	4.73	105.62%			0.00				
Raja Rajeshwary Nagar	4.49	3.16	-1.33	9.12%	11.50%	2.38%	4.38	72.20%	0.01	0.12	0.11	0.16%	3.90%	0.36	
Devenahalli	5.39	3.04	-2.34	9.05%	15.03%	5.98%	8.22	37.02%	0.08	0.03	-0.05	1.50%	1.04%		
Sahakar Nagar	2.43	2.37	-0.06	3.97%	8.06%	4.09%	5.23	45.40%			0.00				
Hanumanth nagar	2.59	1.86	-0.74	8.63%	11.69%	3.06%	2.35	78.94%			0.00				
Banashankari	0.86	1.77	0.92	8.72%	6.83%	-1.90%	4.42	40.13%			0.00				

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Doddaballapura	1.47	1.61	0.15	8.65%	5.11%	-3.54%	2.79	57.95%			0.00				
Yelahanka	6.20	1.33	-4.87	10.29%	6.67%	-3.62%	5.32	24.95%	0.29		-0.29	4.87%			
HRBR Layout	(0.22)	1.20	1.43	14.02%	14.47%	0.45%	3.19	37.70%		0.02	0.02		1.43%		0.63
Frazer town	2.45	0.95	-1.50	5.48%	6.09%	0.61%	2.58	36.92%			0.00				
Cox town	(0.12)	0.92	1.04	-0.52%	5.93%	6.45%	1.75	52.52%		0.03	0.03		3.04%		
Nagarbhavi	0.31	0.77	0.46	13.53%	12.38%	-1.15%	3.66	21.11%			0.00				0.02
Kothnur	1.49	0.61	-0.88	6.48%	8.43%	1.96%	4.68	12.95%			0.00			0.34	
MBO	30.19	24.60	-5.59	8.57%	9.88%	1.31%	53.29	46.16%	0.37	0.19	-0.18	1.26%	0.79%	0.70	0.64
Nagarbhavi Best LG shoppe	2.85	2.29	-0.57	12.79%	9.29%	-3.50%	2.88	79.41%	0.36		-0.36	14.34%			0.98
Sahakarnagar Best LG Shoppe	0.36	2.16	1.81	9.69%	3.70%	-5.99%	3.35	64.51%			0.00			0.31	
Banashankari Best LG Shoppe	1.72	0.14	-1.58	11.62%	-17.40%	-29.02%	1.84	7.66%	0.04	0.03	-0.02	2.62%	21.55%		
HRBR Best LG Shoppe	0.51		-0.51	13.37%		-13.37%	3.47	0.00%	0.03		-0.03	5.13%			
Shopee	5.45	4.59	-0.86	12.27%	5.84%	-6.44%	11.53	39.78%	0.43	0.03	-0.40	8.51%	0.55%	0.31	0.98
Naveed	27.53	24.61	-2.92	10.79%	14.40%	3.61%	41.46	59.36%	0.21	0.15	-0.06	0.76%	0.61%	0.56	0.35
Chitradurga	5.80	6.61	0.82	11.91%	13.62%	1.71%	6.58	100.55%		0.04	0.04		0.57%		0.30
Tumkur	4.17	3.42	-0.75	12.49%	13.75%	1.27%	5.95	57.54%	0.06		-0.06	1.43%			
Nelamangala	4.73	2.74	-1.99	8.22%	21.82%	13.61%	5.03	54.44%	0.07		-0.07	1.42%		0.09	
Kadur	1.61	2.67	1.06	15.74%	14.63%	-1.12%	2.81	95.05%		0.04	0.04		1.64%		
Peenya	0.46	1.87	1.41	6.33%	10.04%	3.71%	2.80	66.79%		0.04	0.04		2.01%	0.08	
Hessarghatta	1.71	1.78	0.07	15.44%	16.36%	0.92%	4.16	42.80%	0.04		-0.04	2.51%		0.01	
Hiriyur	1.42	1.69	0.27	6.09%	10.45%	4.36%	2.26	74.66%			0.00			0.39	0.05
Hassan	1.59	1.42	-0.17	12.52%	12.48%	-0.03%	3.09	45.94%	0.01		-0.01	0.78%			
Challakere	1.17	1.35	0.18	7.75%	16.61%	8.86%	2.49	54.11%		0.03	0.03		2.43%		
Channarayapatna	3.08	0.54	-2.54	8.31%	14.75%	6.45%	2.78	19.36%	0.03		-0.03	0.96%			
Tiptur	1.50		-1.50	12.35%		-12.35%	1.75	0.00%			0.00				
MBO	27.24	24.10	-3.15	10.88%	14.51%	3.63%	39.70	60.69%	0.21	0.15	-0.06	0.77%	0.62%	0.56	0.35
Peenya Best LG Shoppe	0.29	0.51	0.22	2.18%	9.06%	6.88%	1.75	29.28%			0.00				
Shopee	0.29	0.51	0.22	2.18%	9.06%	6.88%	1.75	29.28%			0.00				
Musaib Khan	7.91	9.55	1.65	10.88%	10.91%	0.03%	17.72	53.92%	0.03	0.05	0.02	0.43%	0.57%	0.02	0.39
Mysore-Vijaynagar	0.88	2.69	1.81	5.07%	3.53%	-1.53%	2.83	95.10%			0.00				
Mysore - Rajkumarroad	0.69	2.36	1.67	9.18%	8.54%	-0.64%	2.81	83.97%		0.02	0.02		0.64%		
Ramanagara	2.26	1.89	-0.37	15.05%	17.50%	2.45%	2.95	64.15%	0.03	0.04	0.01	1.51%	2.10%		
Mandya	2.39	1.78	-0.61	11.60%	16.67%	5.07%	2.79	63.69%			0.00				
Mysore - Chamaraja Mohalla	1.14	0.62	-0.52	6.62%	13.96%	7.34%	4.50	13.87%			0.00				
MBO	7.36	9.34	1.98	10.87%	10.82%	-0.05%	15.88	58.84%	0.03	0.05	0.02	0.46%	0.58%		

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Mysore - Kuvempunagar LG	0.54	0.21	-0.33	11.00%	15.05%	4.04%	1.84	11.51%			0.00			0.02	0.39
Shopee	0.54	0.21	-0.33	11.00%	15.05%	4.04%	1.84	11.51%			0.00			0.02	0.39
Aiyaz	1.49	2.62	1.13	9.39%	9.81%	0.42%	3.57	73.52%			0.00			0.27	
Shivamoga	1.49	2.62	1.13	9.39%	9.81%	0.42%	3.57	73.52%			0.00			0.27	
MBO	1.49	2.62	1.13	9.39%	9.81%	0.42%	3.57	73.52%			0.00			0.27	
Online	1.27	0.63	-0.64	16.60%	16.13%	-0.47%		0.00%			0.00				
Unilet - Online	1.27	0.63	-0.64	16.60%	16.13%	-0.47%		0.00%			0.00				
Other	1.27	0.63	-0.64	16.60%	16.13%	-0.47%		0.00%			0.00				
Others	0.12		-0.12	-7.43%		7.43%		0.00%			0.00				
Defective In Warehouse	0.12		-0.12	-7.43%		7.43%		0.00%			0.00				
WHS	0.12		-0.12	-7.43%		7.43%		0.00%			0.00				
Abhijith		(0.63)	-0.63		-2.46%	-2.46%		0.00%			0.00				
Corporate & Bulk Billing		(0.63)	-0.63		-2.46%	-2.46%		0.00%			0.00				
Other		(0.63)	-0.63		-2.46%	-2.46%		0.00%			0.00				
Total	106.30	105.03	-1.27	11.29%	11.29%	1.28%	199.94	52.53%	1.03	0.61	-0.41	0.98%	0.59%	2.48	2.51