

YD Sales : 363.54 L

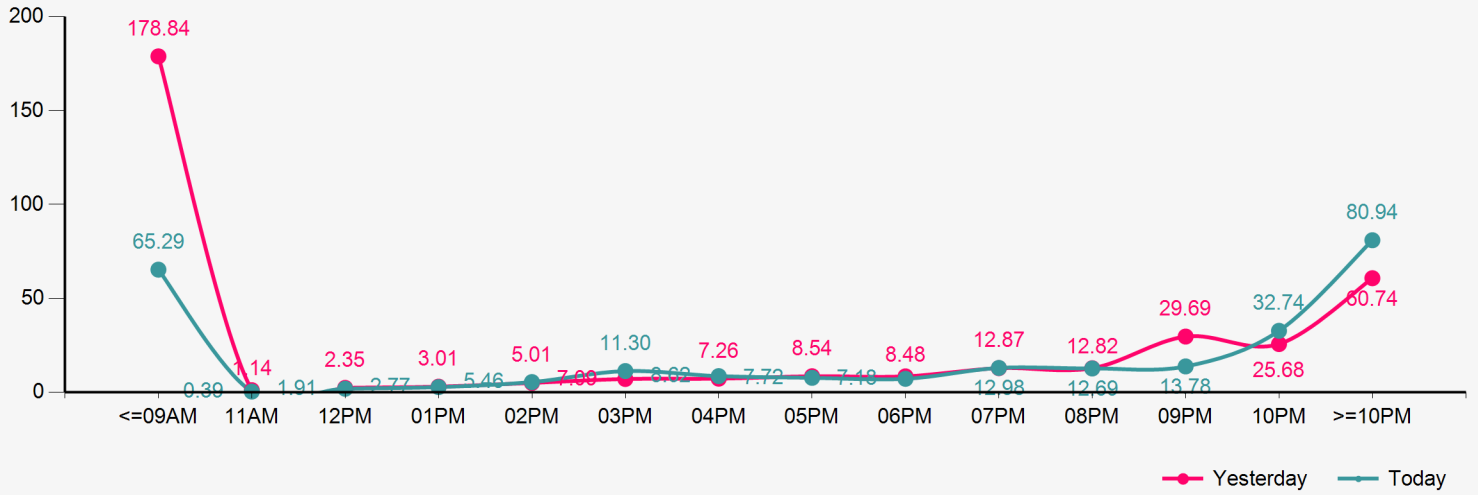
YD GP%: 9.29%

TD Sales : 263.78 L

TD GP%: 9.23%

Note : Values are in Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



|                   | Sales   |        |        | Gross Profit % |        |        | Extended Warranty |       |       |          |          |
|-------------------|---------|--------|--------|----------------|--------|--------|-------------------|-------|-------|----------|----------|
| City              | Yestday | Today  | TD-YD  | Yesterday      | Today  | TD-YD  | Yesterday         | Today | TD-YD | YD Pen.% | TD Pen.% |
| Bengaluru         | 192.29  | 154.58 | -37.71 | 9.10%          | 9.27%  | 0.17%  | 2.94              | 2.82  | -0.12 | 1.55%    | 1.86%    |
| Bengaluru - Rural | 37.36   | 20.46  | -16.91 | 10.24%         | 9.08%  | -1.16% | 0.39              | 0.23  | -0.17 | 1.07%    | 1.12%    |
| Mysuru            | 16.21   | 17.41  | 1.20   | 10.82%         | 10.59% | -0.23% | 0.20              | 0.22  | 0.02  | 1.25%    | 1.28%    |
| Chitradurga       | 28.65   | 13.26  | -15.39 | 9.71%          | 9.42%  | -0.29% | 0.27              | 0.20  | -0.07 | 0.94%    | 1.52%    |
| Tumkur            | 18.50   | 12.48  | -6.02  | 7.23%          | 7.54%  | 0.31%  | 0.06              | 0.06  | 0.00  | 0.33%    | 0.50%    |
| Kolar             | 10.25   | 7.87   | -2.38  | 10.28%         | 8.39%  | -1.89% |                   | 0.02  | 0.02  |          | 0.25%    |
| Hassan            | 7.04    | 7.27   | 0.23   | 7.52%          | 6.69%  | -0.83% | 0.04              |       | -0.03 | 0.51%    | 0.03%    |
| Kadur             | 9.68    | 7.26   | -2.42  | 12.37%         | 12.17% | -0.20% | 0.11              | 0.09  | -0.02 | 1.15%    | 1.32%    |
| Ramanagara        | 8.19    | 6.80   | -1.39  | 11.56%         | 8.38%  | -3.19% | 0.13              | 0.03  | -0.10 | 1.58%    | 0.44%    |
| Shivamogga        | 8.85    | 4.58   | -4.27  | 6.45%          | 6.95%  | 0.50%  | 0.06              | 0.01  | -0.05 | 0.67%    | 0.13%    |
| Chalkere          | 7.74    | 4.35   | -3.38  | 10.69%         | 9.97%  | -0.73% | 0.19              | 0.05  | -0.14 | 2.45%    | 1.05%    |
| Hiriyur           | 9.01    | 3.19   | -5.82  | 6.43%          | 9.27%  | 2.84%  | 0.24              | 0.02  | -0.22 | 2.76%    | 0.64%    |
| Mandya            | 5.87    | 2.52   | -3.35  | 10.20%         | 13.26% | 3.06%  | 0.01              | 0.02  | 0.01  | 0.14%    | 0.68%    |
| Tiptur            | 3.90    | 1.73   | -2.16  | 6.66%          | 8.19%  | 1.53%  |                   | 0.02  | 0.02  |          | 0.87%    |
| Total             | 363.54  | 263.78 | -99.77 | 9.29%          | 9.23%  | -0.06% | 4.63              | 3.78  | -0.85 | 1.29%    | 1.45%    |

|        | Sales   |        |        | Gross Profit % |        |        | Extended Warranty |       |       |          |          |
|--------|---------|--------|--------|----------------|--------|--------|-------------------|-------|-------|----------|----------|
| Group  | Yestday | Today  | TD-YD  | Yesterday      | Today  | TD-YD  | Yesterday         | Today | TD-YD | YD Pen.% | TD Pen.% |
| MBO    | 319.07  | 237.55 | -81.51 | 9.63%          | 9.21%  | -0.43% | 4.08              | 3.43  | -0.65 | 1.30%    | 1.47%    |
| Shopee | 39.22   | 25.86  | -13.36 | 7.61%          | 9.36%  | 1.76%  | 0.55              | 0.35  | -0.20 | 1.43%    | 1.37%    |
| Other  | 5.26    | 0.36   | -4.90  | 0.89%          | 15.01% | 14.12% |                   |       | 0.00  |          |          |
| Total  | 363.54  | 263.78 | -99.77 | 9.29%          | 9.23%  | -0.06% | 4.63              | 3.78  | -0.85 | 1.29%    | 1.45%    |

| Manager / Group                | Sales   |       |        | Gross Profit % |        |        | Extended Warranty |       |       |          |          |
|--------------------------------|---------|-------|--------|----------------|--------|--------|-------------------|-------|-------|----------|----------|
| Branch                         | Yestday | Today | TD-YD  | Yesterday      | Today  | TD-YD  | Yesterday         | Today | TD-YD | YD Pen.% | TD Pen.% |
| Manoj                          | 114.12  | 88.56 | -25.56 | 9.46%          | 9.36%  | -0.11% | 1.47              | 1.37  | -0.10 | 1.31%    | 1.57%    |
| KR Puram                       | 16.30   | 13.69 | -2.61  | 10.60%         | 9.97%  | -0.63% | 0.15              | 0.36  | 0.21  | 0.94%    | 2.67%    |
| Rajaji nagar                   | 6.31    | 10.06 | 3.75   | 6.78%          | 8.62%  | 1.84%  | 0.10              | 0.29  | 0.19  | 1.57%    | 2.97%    |
| Hoskote                        | 15.17   | 9.04  | -6.13  | 8.63%          | 8.10%  | -0.54% | 0.05              |       | -0.05 | 0.33%    |          |
| Kolar                          | 10.25   | 7.87  | -2.38  | 10.28%         | 8.39%  | -1.89% |                   | 0.02  | 0.02  |          | 0.25%    |
| Hegnahalli                     | 6.98    | 7.17  | 0.20   | 9.17%          | 10.26% | 1.10%  | 0.21              | 0.19  | -0.02 | 3.16%    | 2.74%    |
| Bommanahalli                   | 5.45    | 7.10  | 1.65   | 11.57%         | 9.70%  | -1.87% | 0.04              |       | -0.04 | 0.72%    |          |
| RT Nagar                       | 8.40    | 6.24  | -2.15  | 9.92%          | 10.25% | 0.32%  | 0.07              | 0.05  | -0.02 | 0.87%    | 0.85%    |
| Mathikere                      | 6.08    | 4.79  | -1.29  | 9.14%          | 8.62%  | -0.53% | 0.14              | 0.12  | -0.02 | 2.42%    | 2.58%    |
| Hebbagodi                      | 9.11    | 4.39  | -4.72  | 8.51%          | 9.69%  | 1.17%  | 0.06              | 0.05  | -0.01 | 0.70%    | 1.18%    |
| Hongasandara                   | 5.62    | 4.24  | -1.37  | 9.37%          | 9.39%  | 0.02%  | 0.13              | 0.06  | -0.07 | 2.37%    | 1.47%    |
| Sanjaynagar                    | 4.69    | 3.30  | -1.39  | 12.97%         | 9.32%  | -3.65% | 0.39              | 0.15  | -0.24 | 8.98%    | 4.70%    |
| Marathahalli                   | 1.30    | 2.40  | 1.10   | 13.44%         | 8.84%  | -4.60% | 0.04              | 0.03  | -0.01 | 3.01%    | 1.14%    |
| Sunkadakatte                   | 3.18    | 2.32  | -0.85  | 10.80%         | 10.84% | 0.03%  |                   |       | 0.00  |          |          |
| Vijayanagar                    | 2.34    | 1.59  | -0.75  | 7.97%          | 10.18% | 2.21%  |                   |       | 0.00  |          |          |
| HSR Layout                     | 2.20    |       | -2.20  | 6.41%          |        | -6.41% |                   |       | 0.00  |          |          |
| MBO                            | 103.38  | 84.23 | -19.14 | 9.61%          | 9.33%  | -0.28% | 1.39              | 1.32  | -0.07 | 1.36%    | 1.59%    |
| Mathikere Best LG Shoppe       | 6.17    | 2.84  | -3.33  | 7.33%          | 6.88%  | -0.46% | 0.07              | 0.02  | -0.06 | 1.16%    | 0.53%    |
| Rammurthy Nagar Best LG Shoppe | 4.57    | 1.49  | -3.09  | 9.03%          | 15.64% | 6.61%  | 0.02              | 0.04  | 0.02  | 0.33%    | 2.70%    |
| Shopee                         | 10.74   | 4.33  | -6.41  | 8.06%          | 9.89%  | 1.83%  | 0.09              | 0.05  | -0.03 | 0.81%    | 1.26%    |
| Naveed                         | 114.22  | 74.05 | -40.17 | 9.08%          | 9.21%  | 0.13%  | 1.63              | 1.09  | -0.54 | 1.45%    | 1.49%    |
| Chitradurga                    | 28.65   | 13.26 | -15.39 | 9.71%          | 9.42%  | -0.29% | 0.27              | 0.20  | -0.07 | 0.94%    | 1.52%    |
| Tumkur                         | 18.50   | 12.48 | -6.02  | 7.23%          | 7.54%  | 0.31%  | 0.06              | 0.06  | 0.00  | 0.33%    | 0.50%    |
| Hessarghatta                   | 11.19   | 9.00  | -2.18  | 13.46%         | 10.66% | -2.80% | 0.45              | 0.32  | -0.13 | 4.23%    | 3.68%    |
| Nelamangala                    | 6.84    | 7.31  | 0.47   | 10.36%         | 9.96%  | -0.39% | 0.11              | 0.19  | 0.08  | 1.63%    | 2.72%    |
| Hassan                         | 7.04    | 7.27  | 0.23   | 7.52%          | 6.69%  | -0.83% | 0.04              |       | -0.03 | 0.51%    | 0.03%    |
| Kadur                          | 9.68    | 7.26  | -2.42  | 12.37%         | 12.17% | -0.20% | 0.11              | 0.09  | -0.02 | 1.15%    | 1.32%    |
| Peenya                         | 4.45    | 4.44  | 0.00   | 5.31%          | 7.00%  | 1.69%  | 0.02              | 0.02  | 0.00  | 0.41%    | 0.38%    |
| Challakere                     | 7.74    | 4.35  | -3.38  | 10.69%         | 9.97%  | -0.73% | 0.19              | 0.05  | -0.14 | 2.45%    | 1.05%    |
| Hiriyur                        | 9.01    | 3.19  | -5.82  | 6.43%          | 9.27%  | 2.84%  | 0.24              | 0.02  | -0.22 | 2.76%    | 0.64%    |
| Tiptur                         | 3.90    | 1.73  | -2.16  | 6.66%          | 8.19%  | 1.53%  |                   | 0.02  | 0.02  |          | 0.87%    |
| MBO                            | 106.99  | 70.31 | -36.68 | 9.31%          | 9.15%  | -0.17% | 1.48              | 0.97  | -0.51 | 1.40%    | 1.40%    |
| Peenya Best LG Shoppe          | 7.24    | 3.74  | -3.49  | 5.62%          | 10.47% | 4.85%  | 0.15              | 0.12  | -0.03 | 2.07%    | 3.25%    |
| Shopee                         | 7.24    | 3.74  | -3.49  | 5.62%          | 10.47% | 4.85%  | 0.15              | 0.12  | -0.03 | 2.07%    | 3.25%    |
| Syed Mudabeer                  | 90.82   | 69.49 | -21.33 | 9.55%          | 8.80%  | -0.75% | 1.14              | 1.05  | -0.09 | 1.27%    | 1.53%    |

| Manager / Group             | Sales   |       |        | Gross Profit % |        |        | Extended Warranty |       |       |          |          |
|-----------------------------|---------|-------|--------|----------------|--------|--------|-------------------|-------|-------|----------|----------|
| Branch                      | Yestday | Today | TD-YD  | Yesterday      | Today  | TD-YD  | Yesterday         | Today | TD-YD | YD Pen.% | TD Pen.% |
| Kengeri                     | 9.11    | 8.33  | -0.78  | 9.97%          | 9.63%  | -0.34% | 0.11              | 0.01  | -0.09 | 1.17%    | 0.13%    |
| Yelahanka                   | 8.25    | 7.23  | -1.02  | 10.87%         | 9.62%  | -1.25% | 0.05              | 0.25  | 0.20  | 0.61%    | 3.55%    |
| Raja Rajeshwary Nagar       | 4.49    | 4.99  | 0.50   | 9.11%          | 7.67%  | -1.44% | 0.06              | 0.01  | -0.05 | 1.45%    | 0.27%    |
| Hanumanth nagar             | 5.19    | 4.71  | -0.48  | 9.30%          | 13.71% | 4.41%  | 0.01              | 0.11  | 0.10  | 0.25%    | 2.39%    |
| Nagarbhavi                  | 3.90    | 4.25  | 0.35   | 10.36%         | 5.44%  | -4.92% | 0.08              | 0.06  | -0.01 | 1.97%    | 1.46%    |
| Devenahalli                 | 15.35   | 4.11  | -11.24 | 11.77%         | 9.67%  | -2.10% | 0.23              | 0.03  | -0.20 | 1.55%    | 0.79%    |
| Sahakar Nagar               | 3.30    | 4.10  | 0.81   | 8.67%          | 8.48%  | -0.20% |                   | 0.02  | 0.02  |          | 0.46%    |
| Banashankari                | 3.54    | 4.10  | 0.56   | 11.60%         | 7.11%  | -4.49% | 0.05              | 0.06  | 0.02  | 1.35%    | 1.60%    |
| Kothnur                     | 5.65    | 3.79  | -1.85  | 8.27%          | 7.26%  | -1.02% |                   | 0.02  | 0.02  |          | 0.47%    |
| Frazer town                 | 4.15    | 3.02  | -1.12  | 6.79%          | 7.01%  | 0.22%  | 0.18              | 0.15  | -0.03 | 4.56%    | 5.32%    |
| Doddaballapura              | 3.44    | 2.18  | -1.26  | 5.82%          | 7.63%  | 1.82%  | 0.01              | 0.07  | 0.07  | 0.25%    | 3.54%    |
| HRBR Layout                 | 3.75    | 2.06  | -1.69  | 9.62%          | 10.09% | 0.47%  | 0.02              | 0.08  | 0.06  | 0.48%    | 3.83%    |
| Cox town                    | 2.95    | 1.32  | -1.63  | 11.80%         | 11.85% | 0.06%  | 0.02              | 0.03  | 0.01  | 0.69%    | 2.10%    |
| MBO                         | 73.05   | 54.20 | -18.85 | 9.94%          | 8.88%  | -1.06% | 0.82              | 0.91  | 0.09  | 1.13%    | 1.70%    |
| Nagarbhavi Best LG shoppe   | 3.77    | 4.72  | 0.95   | 11.63%         | 8.77%  | -2.86% | 0.18              | 0.07  | -0.11 | 4.91%    | 1.53%    |
| Sahakarnagar Best LG Shoppe | 4.73    | 4.37  | -0.36  | 7.33%          | 8.76%  | 1.43%  | 0.05              | 0.07  | 0.02  | 1.13%    | 1.65%    |
| HRBR Best LG Shoppe         | 6.78    | 4.00  | -2.78  | 6.87%          | 8.81%  | 1.94%  | 0.09              |       | -0.09 | 1.35%    |          |
| Banashankari Best LG Shoppe | 2.49    | 2.20  | -0.29  | 6.62%          | 7.09%  | 0.46%  |                   |       | 0.00  |          |          |
| Shopee                      | 17.77   | 15.28 | -2.48  | 7.97%          | 8.53%  | 0.57%  | 0.32              | 0.14  | -0.18 | 1.83%    | 0.94%    |
| Musaib Khan                 | 30.27   | 26.74 | -3.54  | 10.90%         | 10.28% | -0.62% | 0.34              | 0.27  | -0.07 | 1.12%    | 1.01%    |
| Ramanagara                  | 8.19    | 6.80  | -1.39  | 11.56%         | 8.38%  | -3.19% | 0.13              | 0.03  | -0.10 | 1.58%    | 0.44%    |
| Mysore - Chamaraja Mohalla  | 3.82    | 5.58  | 1.76   | 9.13%          | 8.30%  | -0.83% |                   |       | 0.00  |          |          |
| Mysore-Vijaynagar           | 3.55    | 4.71  | 1.16   | 12.71%         | 10.21% | -2.50% | 0.11              | 0.05  | -0.06 | 3.11%    | 1.04%    |
| Mysore - Rajkumarroad       | 5.36    | 4.62  | -0.75  | 12.28%         | 13.06% | 0.77%  | 0.09              | 0.14  | 0.04  | 1.77%    | 3.06%    |
| Mandya                      | 5.87    | 2.52  | -3.35  | 10.20%         | 13.26% | 3.06%  | 0.01              | 0.02  | 0.01  | 0.14%    | 0.68%    |
| MBO                         | 26.80   | 24.23 | -2.57  | 11.21%         | 10.12% | -1.10% | 0.34              | 0.23  | -0.10 | 1.27%    | 0.97%    |
| Mysore - Kuvempunaqar       | 3.47    | 2.51  | -0.96  | 8.49%          | 11.84% | 3.35%  |                   | 0.04  | 0.04  |          | 1.42%    |
| Shopee                      | 3.47    | 2.51  | -0.96  | 8.49%          | 11.84% | 3.35%  |                   | 0.04  | 0.04  |          | 1.42%    |
| Aiyaz                       | 8.85    | 4.58  | -4.27  | 6.45%          | 6.95%  | 0.50%  | 0.06              | 0.01  | -0.05 | 0.67%    | 0.13%    |
| Shivamoga                   | 8.85    | 4.58  | -4.27  | 6.45%          | 6.95%  | 0.50%  | 0.06              | 0.01  | -0.05 | 0.67%    | 0.13%    |
| MBO                         | 8.85    | 4.58  | -4.27  | 6.45%          | 6.95%  | 0.50%  | 0.06              | 0.01  | -0.05 | 0.67%    | 0.13%    |
| Online                      | 0.90    | 0.36  | -0.54  | 5.37%          | 15.01% | 9.64%  |                   |       | 0.00  |          |          |
| Unilet - Online             | 0.90    | 0.36  | -0.54  | 5.37%          | 15.01% | 9.64%  |                   |       | 0.00  |          |          |
| Other                       | 0.90    | 0.36  | -0.54  | 5.37%          | 15.01% | 9.64%  |                   |       | 0.00  |          |          |
| Abhijith                    | 4.36    |       | -4.36  | -0.04%         |        | 0.04%  |                   |       | 0.00  |          |          |

| Manager / Group          | Sales   |        |        | Gross Profit % |       |        | Extended Warranty |       |       |          |          |
|--------------------------|---------|--------|--------|----------------|-------|--------|-------------------|-------|-------|----------|----------|
| Branch                   | Yestday | Today  | TD-YD  | Yesterday      | Today | TD-YD  | Yesterday         | Today | TD-YD | YD Pen.% | TD Pen.% |
| Corporate & Bulk Billing | 4.36    |        | -4.36  | -0.04%         |       | 0.04%  |                   |       | 0.00  |          |          |
| Other                    | 4.36    |        | -4.36  | -0.04%         |       | 0.04%  |                   |       | 0.00  |          |          |
| Total                    | 363.54  | 263.78 | -99.77 | 9.23%          | 9.23% | -0.06% | 4.63              | 3.78  | -0.85 | 1.29%    | 1.45%    |