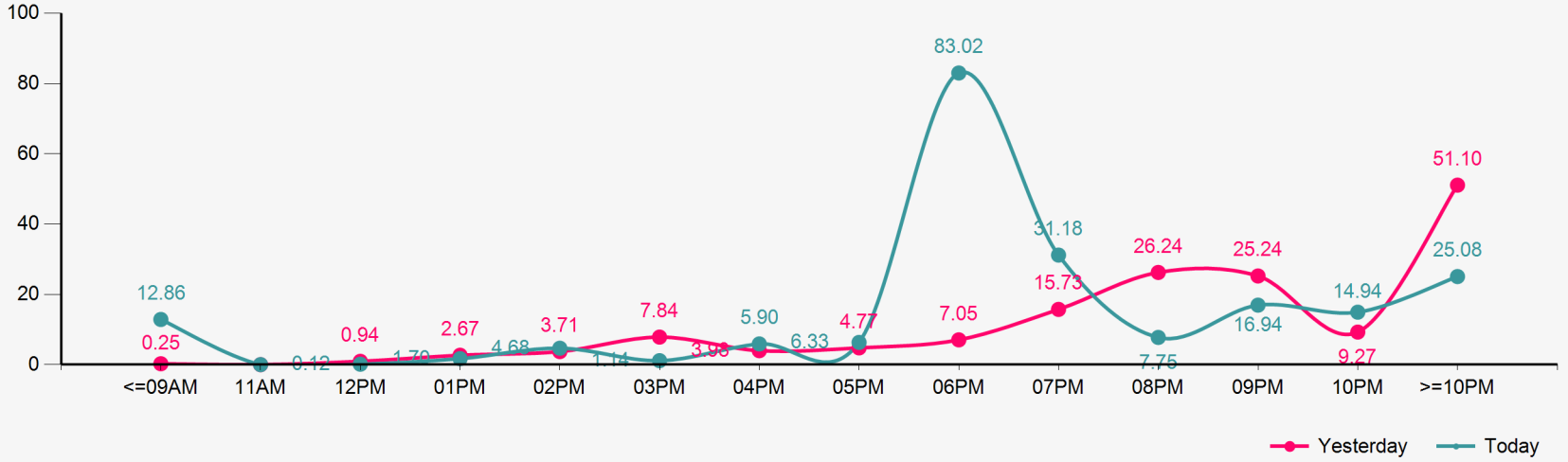


Sales 211.63 Lacs	GP% 4.97%	EW Pen% 0.46%	Target Ach. % 0.00%	Open SO 6.72 Lacs
Yest. Sales: 158.81 Lacs	Yest. GP%: 11.42%	Yest. EW%: 0.71%	TD Target: 0.00 Lacs	Yest. OSO 7.40 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Bengaluru - Rural	23.83	95.48	71.65	8.96%	-3.76%	-12.72%		0.00%	0.08	0.13	0.05	0.34%	0.14%	0.64	
Bengaluru	99.97	79.50	-20.46	11.47%	11.97%	0.50%		0.00%	0.98	0.74	-0.24	0.99%	0.94%	6.03	3.94
Mysuru	6.32	11.15	4.82	11.56%	10.65%	-0.91%		0.00%	0.02	0.07	0.05	0.32%	0.62%		0.30
Chitradurga	5.87	7.06	1.19	11.09%	10.12%	-0.97%		0.00%			0.00				0.89
Tumkur	6.78	4.11	-2.67	11.44%	11.76%	0.33%		0.00%		0.01	0.01		0.23%		0.79
Chalkere	2.59	2.74	0.14	12.70%	13.77%	1.06%		0.00%	0.02		-0.02	0.58%		0.13	
Kadur	1.54	2.52	0.98	21.18%	16.34%	-4.84%		0.00%			0.00				
Kolar	1.34	1.92	0.59	10.15%	10.12%	-0.02%		0.00%			0.00				
Channarayapatna	0.85	1.90	1.05	9.79%	12.92%	3.13%		0.00%			0.00				0.24
Shivamogga	1.18	1.72	0.54	12.18%	16.66%	4.48%		0.00%			0.00			0.31	
Ramanagara	1.91	1.14	-0.77	16.95%	26.26%	9.32%		0.00%			0.00				
Mandya	2.31	1.05	-1.27	18.99%	17.00%	-1.99%		0.00%	0.02	0.01	-0.01	0.92%	1.23%	0.31	0.42
Tiptur	1.17	0.92	-0.25	14.43%	12.13%	-2.30%		0.00%			0.00				
Hiriyur	1.15	0.24	-0.92	19.88%	21.44%	1.56%		0.00%			0.00				0.14
Hassan	1.99	0.18	-1.81	9.69%	27.24%	17.55%		0.00%			0.00				
Total	158.81	211.63	52.82	11.42%	4.97%	-6.45%		0.00%	1.12	0.96	-0.16	0.71%	0.46%	7.40	6.72

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	147.81	117.56	-30.26	11.22%	11.54%	0.32%		0.00%	0.82	0.46	-0.36	0.56%	0.39%	6.14	6.72
WHS		78.13	78.13		-6.72%	-6.72%		0.00%			0.00				
Shopee	11.00	15.95	4.95	14.09%	13.79%	-0.31%		0.00%	0.31	0.50	0.20	2.85%	3.25%	1.27	
Total	158.81	211.63	52.82	11.42%	4.97%	-6.45%		0.00%	1.12	0.96	-0.16	0.71%	0.46%	7.40	6.72
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Others		78.13	78.13		-6.72%	-6.72%		0.00%			0.00				
Defective In Warehouse		78.13	78.13		-6.72%	-6.72%		0.00%			0.00				
WHS		78.13	78.13		-6.72%	-6.72%		0.00%			0.00				
Manoj	56.90	44.83	-12.07	10.74%	11.03%	0.29%		0.00%	0.31	0.19	-0.11	0.54%	0.43%	2.87	1.37
KR Puram	12.33	8.58	-3.75	12.27%	13.04%	0.77%		0.00%	0.10	0.02	-0.08	0.79%	0.26%	1.25	
Hoskote	9.57	6.33	-3.24	8.46%	10.73%	2.27%		0.00%			0.00				
RT Nagar	2.36	4.88	2.52	8.53%	9.82%	1.29%		0.00%			0.00				0.54
Hebbagodi	4.56	4.13	-0.43	10.10%	7.38%	-2.71%		0.00%			0.00			0.02	0.41
Rajaji nagar	3.43	3.38	-0.05	8.51%	7.56%	-0.95%		0.00%	0.05		-0.05	1.47%		0.21	
Bommanahalli	1.84	3.10	1.26	9.99%	12.83%	2.85%		0.00%		0.01	0.01		0.34%		
Mathikere	2.76	2.54	-0.21	9.14%	16.10%	6.96%		0.00%	0.01	0.06	0.05	0.22%	2.27%		0.10
Kolar	1.34	1.92	0.59	10.15%	10.12%	-0.02%		0.00%			0.00				
Mulbagal	1.80	1.55	-0.25	6.30%	14.39%	8.09%		0.00%		0.05	0.05		3.11%	0.13	0.31
Hegnahalli	2.00	1.49	-0.50	13.23%	8.86%	-4.37%		0.00%	0.05		-0.05	2.67%		0.87	
Marathahalli	3.24	1.35	-1.89	11.91%	13.80%	1.88%		0.00%	0.08		-0.08	2.63%			
Hongasandara	3.06	1.31	-1.74	7.52%	10.71%	3.18%		0.00%		0.02	0.02		1.15%		
Sunkadakatte	0.93	1.25	0.31	13.62%	5.82%	-7.81%		0.00%		0.02	0.02		1.63%		
Sanjaynagar	1.72	0.56	-1.16	15.88%	17.15%	1.27%		0.00%			0.00			0.02	
HSR Layout	1.43	0.50	-0.94	13.32%	5.93%	-7.39%		0.00%			0.00				
Vijayanagar	2.34	0.43	-1.91	15.38%	16.96%	1.57%		0.00%		0.02	0.02		5.37%		
MBO	54.70	43.31	-11.39	10.59%	11.07%	0.48%		0.00%	0.29	0.19	-0.10	0.53%	0.45%	2.49	1.37
Mathikere Best LG Shoppe	0.19	0.88	0.69	3.62%	8.71%	5.09%		0.00%			0.00			0.37	
Rammurthy Nagar Best LG Shoppe	2.00	0.64	-1.36	15.57%	11.93%	-3.64%		0.00%	0.02		-0.02	0.91%			
Shopee	2.19	1.52	-0.67	14.54%	10.07%	-4.47%		0.00%	0.02		-0.02	0.83%		0.37	
Syed Mudabeer	52.97	44.04	-8.93	11.34%	12.46%	1.12%		0.00%	0.62	0.66	0.04	1.18%	1.52%	3.64	1.97
Sahakar Nagar	4.06	5.90	1.85	8.48%	9.38%	0.90%		0.00%			0.00				0.82
Devenahalli	6.00	4.99	-1.00	11.34%	11.87%	0.53%		0.00%	0.06	0.11	0.05	1.10%	2.26%	0.48	
Kengeri	2.43	4.08	1.64	11.04%	11.00%	-0.04%		0.00%	0.13		-0.13	5.57%			0.40
Yelahanka	6.51	3.24	-3.26	8.18%	14.51%	6.33%		0.00%	0.06	0.02	-0.04	0.93%	0.66%		0.75

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
HRBR Layout	4.46	2.84	-1.62	11.00%	12.93%	1.93%		0.00%			0.00			0.38	
Doddaballapura	4.54	2.33	-2.21	9.77%	12.00%	2.23%		0.00%	0.04	0.01	-0.02	0.81%	0.58%	0.33	
Raja Rajeshwary Nagar	2.00	2.12	0.12	11.22%	17.23%	6.01%		0.00%			0.00			0.32	
Nagarbhavi	4.31	1.92	-2.40	8.27%	10.22%	1.95%		0.00%	0.01	0.01	0.00	0.25%	0.56%	0.14	
Frazer town	1.72	1.56	-0.16	16.90%	14.31%	-2.59%		0.00%	0.03		-0.03	1.89%		0.38	
Banashankari	3.25	1.24	-2.01	14.56%	9.51%	-5.05%		0.00%	0.02		-0.02	0.51%		0.57	
Hanumanth nagar	1.56	1.02	-0.53	16.72%	6.43%	-10.30%		0.00%			0.00				
Cox town	1.76	0.93	-0.83	11.53%	8.51%	-3.02%		0.00%	0.05		-0.05	3.17%			
Kothnur	2.89	0.55	-2.34	12.77%	6.59%	-6.17%		0.00%			0.00			0.14	
MBO	45.48	32.72	-12.76	10.85%	11.60%	0.75%		0.00%	0.40	0.16	-0.25	0.89%	0.48%	2.74	1.97
Nagarbhavi Best LG shoppe	0.78	3.80	3.02	12.72%	15.04%	2.33%		0.00%	0.06	0.21	0.14	9.00%	5.72%	0.89	
HRBR Best LG Shoppe	3.39	3.53	0.14	13.22%	16.82%	3.61%		0.00%	0.07	0.17	0.10	2.11%	4.91%		
Sahakarnagar Best LG Shoppe	3.33	3.08	-0.25	15.73%	14.09%	-1.64%		0.00%	0.08	0.07	-0.01	2.43%	2.19%		
Banashankari Best LG Shoppe		0.92	0.92		10.31%	10.31%		0.00%		0.07	0.07		7.69%		
Shopee	7.49	11.32	3.83	14.28%	14.95%	0.67%		0.00%	0.21	0.50	0.29	2.93%	4.64%	0.89	
Naveed	37.22	29.58	-7.64	11.76%	11.42%	-0.33%		0.00%	0.16	0.03	-0.13	0.43%	0.10%	0.29	2.66
Chitradurga	5.87	7.06	1.19	11.09%	10.12%	-0.97%		0.00%			0.00			0.89	
Nelamangala	8.27	6.04	-2.24	7.81%	6.41%	-1.40%		0.00%	0.02	0.02	0.00	0.21%	0.32%	0.16	
Tumkur	6.78	4.11	-2.67	11.44%	11.76%	0.33%		0.00%		0.01	0.01		0.23%	0.79	
Challakere	2.59	2.74	0.14	12.70%	13.77%	1.06%		0.00%	0.02		-0.02	0.58%		0.13	
Hessarghatta	2.84	2.61	-0.23	19.80%	15.04%	-4.75%		0.00%	0.05		-0.05	1.93%		0.34	
Kadur	1.54	2.52	0.98	21.18%	16.34%	-4.84%		0.00%			0.00				
Channarayapatna	0.85	1.90	1.05	9.79%	12.92%	3.13%		0.00%			0.00			0.24	
Peenya	2.84	1.27	-1.57	8.74%	12.32%	3.58%		0.00%			0.00			0.26	
Tiptur	1.17	0.92	-0.25	14.43%	12.13%	-2.30%		0.00%			0.00				
Hiriyur	1.15	0.24	-0.92	19.88%	21.44%	1.56%		0.00%			0.00			0.14	
Hassan	1.99	0.18	-1.81	9.69%	27.24%	17.55%		0.00%			0.00				
MBO	35.90	29.58	-6.32	11.74%	11.42%	-0.31%		0.00%	0.09	0.03	-0.06	0.24%	0.10%	0.29	2.66
Peenya Best LG Shoppe	1.32		-1.32	12.29%		-12.29%		0.00%	0.07		-0.07	5.95%			
Shopee	1.32		-1.32	12.29%		-12.29%		0.00%	0.07		-0.07	5.95%			
Musaib Khan	10.55	13.34	2.79	14.17%	12.49%	-1.67%		0.00%	0.04	0.08	0.04	0.39%	0.61%	0.31	0.72
Mysore-Vijaynagar	3.18	3.47	0.29	12.25%	10.36%	-1.89%		0.00%	0.02		-0.02	0.63%			
Mysore - Rajkumarroad	0.93	2.57	1.65	13.99%	12.37%	-1.61%		0.00%		0.07	0.07		2.74%	0.01	
Mysore - Chamaraaja Mohalla	2.22	1.99	-0.22	9.56%	7.86%	-1.70%		0.00%			0.00			0.28	
Ramanagara	1.91	1.14	-0.77	16.95%	26.26%	9.32%		0.00%			0.00				

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Mandya	2.31	1.05	-1.27	18.99%	17.00%	-1.99%		0.00%	0.02	0.01	-0.01	0.92%	1.23%	0.31	0.42
MBO	10.55	10.23	-0.32	14.17%	12.84%	-1.33%		0.00%	0.04	0.08	0.04	0.39%	0.80%	0.31	0.72
Mysore - Kuvempunagar LG		3.11	3.11		11.35%	11.35%		0.00%			0.00				
Shopee		3.11	3.11		11.35%	11.35%		0.00%			0.00				
Aiyaz	1.18	1.72	0.54	12.18%	16.66%	4.48%		0.00%			0.00			0.31	
Shivamoga	1.18	1.72	0.54	12.18%	16.66%	4.48%		0.00%			0.00			0.31	
MBO	1.18	1.72	0.54	12.18%	16.66%	4.48%		0.00%			0.00			0.31	
Total	158.81	211.63	52.82	4.97%	4.97%	-6.45%		0.00%	1.12	0.96	-0.16	0.71%	0.46%	7.40	6.72

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	127	107	-20	40.93	36.54	-4.39	11.81%	13.37%	1.55%
FPD	52	44	-8	16.64	16.72	0.08	12.52%	11.14%	-1.38%
Mobile	141	471	330	40.19	109.40	69.21	4.82%	-3.02%	-7.84%
Refrigerator	85	63	-22	19.95	18.46	-1.49	12.06%	10.03%	-2.02%
Washing Machine	68	52	-16	17.57	12.10	-5.47	10.48%	13.23%	2.75%
Z.Others	507	365	-142	23.53	18.41	-5.12	21.37%	19.67%	-1.70%
Total	980	1,102	122	158.81	211.63	52.82	11.42%	4.97%	-6.45%