

YD Sales : 65.85 L

YD Open SO: 3.23 L

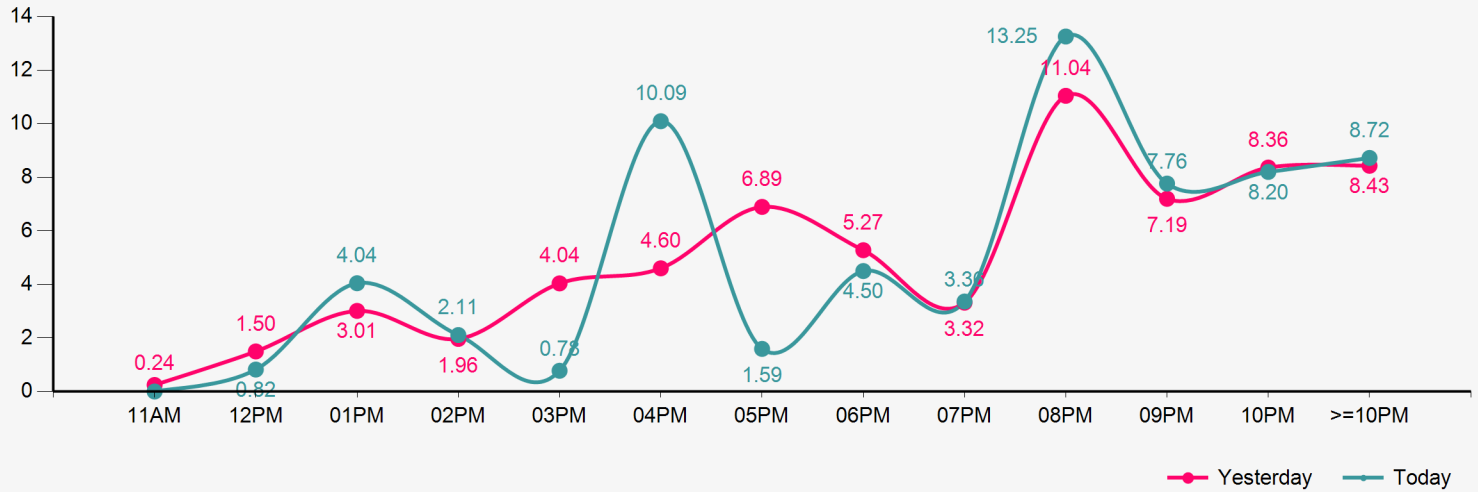
YD GP%: 9.40%

TD Sales : 65.21 L

TD Open SO: 1.44 L

TD GP%: 9.27%

Sales Invoice Trend Yesterday Vs Today By Hours



|                   | Sales |       |       | Gross Profit % |         |         | Extended Warranty |       |       |           |           | Open SO |       |
|-------------------|-------|-------|-------|----------------|---------|---------|-------------------|-------|-------|-----------|-----------|---------|-------|
| City              | Yest. | Today | TD-YD | Yest.          | Today   | TD-YD   | Yest.             | Today | TD-YD | YD Pen. % | TD Pen. % | Yest.   | Today |
| Bengaluru         | 37.96 | 41.80 | 3.84  | 9.39%          | 8.36%   | -1.03%  | 0.83              | 0.87  | 0.04  | 2.24%     | 2.13%     | 3.23    | 1.08  |
| Bengaluru - Rural | 10.08 | 8.65  | -1.44 | 9.14%          | 10.24%  | 1.09%   | 0.24              | 0.33  | 0.09  | 2.48%     | 3.96%     |         |       |
| Kolar             | 3.23  | 2.41  | -0.82 | 6.86%          | 12.39%  | 5.52%   |                   | 0.05  | 0.05  |           | 2.26%     |         |       |
| Mysuru            | 4.21  | 1.97  | -2.24 | 7.48%          | 12.14%  | 4.66%   | 0.01              | 0.10  | 0.08  | 0.32%     | 5.21%     |         |       |
| Kadur             | 1.22  | 1.88  | 0.67  | 11.28%         | 12.93%  | 1.65%   | 0.03              |       | -0.02 | 2.28%     | 0.13%     |         | 0.35  |
| Tumkur            | 1.14  | 1.80  | 0.66  | 7.37%          | 12.30%  | 4.93%   |                   | 0.02  | 0.02  |           | 0.85%     |         | 0.01  |
| Chalkere          | 0.97  | 1.68  | 0.71  | 12.76%         | 12.56%  | -0.21%  |                   |       | 0.00  |           |           |         |       |
| Chitradurga       | 1.05  | 1.49  | 0.45  | 16.09%         | 9.00%   | -7.09%  | 0.05              | 0.04  | -0.01 | 4.92%     | 2.93%     |         |       |
| Mandya            | 1.41  | 0.87  | -0.53 | 12.75%         | 9.97%   | -2.77%  |                   | 0.01  | 0.01  |           | 1.48%     |         |       |
| Hassan            | 1.12  | 0.79  | -0.33 | 4.96%          | 5.51%   | 0.56%   |                   | 0.01  | 0.01  |           | 0.75%     |         |       |
| Channarayapatna   |       | 0.61  | 0.61  |                | 11.99%  | 11.99%  |                   |       | 0.00  |           |           |         |       |
| Ramanagara        | 0.95  | 0.57  | -0.38 | 13.41%         | 19.96%  | 6.55%   | 0.03              |       | -0.03 | 3.60%     |           |         |       |
| Shivamogga        | 1.31  | 0.40  | -0.92 | 10.20%         | 12.31%  | 2.10%   | 0.03              |       | -0.03 | 1.97%     |           |         |       |
| Tiptur            | 1.20  | 0.22  | -0.98 | 13.06%         | -26.48% | -39.54% | 0.02              |       | -0.02 | 1.72%     |           |         |       |
| Hiriyur           |       | 0.06  | 0.06  |                | 16.23%  | 16.23%  |                   |       | 0.00  |           |           |         |       |
| Total             | 65.85 | 65.21 | -0.64 | 9.40%          | 9.27%   | -0.13%  | 1.24              | 1.43  | 0.19  | 1.92%     | 2.25%     | 3.23    | 1.44  |

|        | Sales |       |       | Gross Profit % |        |       | Extended Warranty |       |       |           |           | Open SO |       |
|--------|-------|-------|-------|----------------|--------|-------|-------------------|-------|-------|-----------|-----------|---------|-------|
| Group  | Yest. | Today | TD-YD | Yest.          | Today  | TD-YD | Yest.             | Today | TD-YD | YD Pen. % | TD Pen. % | Yest.   | Today |
| MBO    | 62.60 | 62.11 | -0.49 | 9.28%          | 9.34%  | 0.06% | 1.19              | 1.19  | 0.00  | 1.94%     | 1.95%     | 3.23    | 0.50  |
| Shopee | 2.85  | 2.83  | -0.02 | 11.02%         | 15.40% | 4.38% | 0.05              | 0.24  | 0.19  | 1.82%     | 9.48%     |         |       |

|                                |       |       |       |                |         |         |                   |       |       |          |          |         |       |
|--------------------------------|-------|-------|-------|----------------|---------|---------|-------------------|-------|-------|----------|----------|---------|-------|
| Other                          | 0.40  | 0.28  | -0.12 | 16.52%         | -68.52% | -85.04% |                   |       | 0.00  |          |          |         | 0.93  |
| Total                          | 65.85 | 65.21 | -0.64 | 9.40%          | 9.27%   | -0.13%  | 1.24              | 1.43  | 0.19  | 1.92%    | 2.25%    | 3.23    | 1.44  |
| Manager / Group                | Sales |       |       | Gross Profit % |         |         | Extended Warranty |       |       |          |          | Open SO |       |
| Branch                         | Yest. | Today | TD-YD | Yest.          | Today   | TD-YD   | Yest.             | Today | TD-YD | YD Pen.% | TD Pen.% | Yest.   | Today |
| Manoj                          | 27.22 | 27.61 | 0.39  | 8.89%          | 9.21%   | 0.32%   | 0.76              | 0.61  | -0.15 | 2.87%    | 2.27%    | 3.19    |       |
| KR Puram                       | 4.43  | 6.98  | 2.54  | 10.76%         | 9.09%   | -1.67%  | 0.28              | 0.11  | -0.17 | 6.75%    | 1.53%    |         |       |
| Hebbagodi                      | 0.32  | 2.93  | 2.61  | 14.15%         | 6.15%   | -8.01%  |                   | 0.05  | 0.04  | 1.34%    | 1.65%    | 0.15    |       |
| Rajaji nagar                   | 1.20  | 2.86  | 1.66  | 9.11%          | 5.77%   | -3.34%  | 0.01              | 0.01  | 0.00  | 0.60%    | 0.33%    |         |       |
| Kolar                          | 3.23  | 2.41  | -0.82 | 6.86%          | 12.39%  | 5.52%   |                   | 0.05  | 0.05  |          | 2.26%    |         |       |
| Hoskote                        | 4.74  | 2.19  | -2.55 | 10.70%         | 12.53%  | 1.83%   | 0.17              | 0.07  | -0.11 | 3.77%    | 3.07%    |         |       |
| RT Nagar                       | 1.46  | 2.12  | 0.66  | 11.17%         | 13.58%  | 2.42%   | 0.04              | 0.16  | 0.11  | 2.90%    | 7.93%    |         |       |
| Hegnahalli                     | 1.72  | 2.09  | 0.37  | 13.06%         | 9.63%   | -3.42%  | 0.08              | 0.04  | -0.04 | 4.61%    | 1.80%    |         |       |
| Hongasandara                   | 1.13  | 1.58  | 0.45  | 8.83%          | 7.79%   | -1.04%  | 0.03              | 0.06  | 0.04  | 2.46%    | 4.20%    |         |       |
| Sunkadakatte                   | 0.44  | 1.01  | 0.57  | 10.07%         | 5.60%   | -4.47%  | 0.02              |       | -0.02 | 4.58%    |          |         |       |
| Bommanahalli                   | 1.18  | 0.96  | -0.23 | 6.95%          | 10.61%  | 3.66%   |                   | 0.06  | 0.06  |          | 6.92%    |         |       |
| Mathikere                      | 4.23  | 0.66  | -3.56 | 6.34%          | 9.15%   | 2.81%   |                   |       | 0.00  |          |          | 3.04    |       |
| Sanjaynagar                    | 0.36  | 0.58  | 0.23  | 19.07%         | 11.04%  | -8.03%  | 0.02              |       | -0.02 | 7.14%    |          |         |       |
| Vijayanagar                    | 0.22  | 0.15  | -0.07 | 8.87%          | -32.84% | -41.71% |                   | 0.01  | 0.01  |          | 9.37%    |         |       |
| HSR Layout                     |       | 0.13  | 0.13  |                | 8.48%   | 8.48%   |                   |       | 0.00  |          |          |         |       |
| Marathahalli                   | 2.16  | 0.08  | -2.07 | 1.74%          | 0.87%   | -0.88%  | 0.11              |       | -0.11 | 5.39%    |          |         |       |
| MBO                            | 26.80 | 26.73 | -0.07 | 8.83%          | 9.02%   | 0.19%   | 0.76              | 0.61  | -0.15 | 2.92%    | 2.34%    | 3.19    |       |
| Rammurthy Nagar Best LG Shoppe | 0.40  | 0.49  | 0.09  | 13.79%         | 17.92%  | 4.13%   |                   |       | 0.00  |          |          |         |       |
| Mathikere Best LG Shoppe       | 0.02  | 0.39  | 0.38  | 0.03%          | 11.63%  | 11.60%  |                   |       | 0.00  |          |          |         |       |
| Shopee                         | 0.42  | 0.88  | 0.46  | 13.17%         | 15.10%  | 1.92%   |                   |       | 0.00  |          |          |         |       |
| Syed Mudabeer                  | 20.49 | 18.46 | -2.04 | 9.10%          | 9.64%   | 0.54%   | 0.21              | 0.46  | 0.26  | 1.01%    | 2.57%    |         |       |
| Kengeri                        | 2.16  | 2.69  | 0.53  | 7.61%          | 8.50%   | 0.89%   |                   |       | 0.00  |          |          |         |       |
| Banashankari                   | 1.78  | 1.99  | 0.21  | 4.52%          | 5.11%   | 0.59%   |                   |       | 0.00  |          |          |         |       |
| Devenahalli                    | 3.51  | 1.83  | -1.67 | 7.71%          | 15.13%  | 7.42%   |                   | 0.11  | 0.11  |          | 6.66%    |         |       |
| Raja Rajeshwary Nagar          | 2.26  | 1.68  | -0.58 | 11.67%         | 13.95%  | 2.27%   | 0.03              | 0.03  | 0.01  | 1.13%    | 2.05%    |         |       |
| Nagarbhavi                     | 1.89  | 1.53  | -0.35 | 8.48%          | 4.44%   | -4.05%  |                   |       | 0.00  |          |          |         |       |
| Kothnur                        | 0.54  | 1.36  | 0.81  | 16.10%         | 3.12%   | -12.98% |                   |       | 0.00  |          |          |         |       |
| Hanumanth nagar                | 1.11  | 1.20  | 0.08  | 14.91%         | 11.78%  | -3.13%  |                   | 0.02  | 0.02  |          | 1.96%    |         |       |
| Sahakar Nagar                  | 0.68  | 1.10  | 0.42  | 4.15%          | 9.60%   | 5.45%   |                   | 0.03  | 0.03  |          | 2.84%    |         |       |
| Yelahanka                      | 1.49  | 0.93  | -0.56 | 9.60%          | 10.67%  | 1.07%   | 0.08              |       | -0.08 | 5.44%    |          |         |       |
| Frazer town                    | 1.07  | 0.79  | -0.29 | 10.37%         | 7.43%   | -2.94%  | 0.04              | 0.01  | -0.02 | 3.37%    | 1.37%    |         |       |
| Doddaballapura                 | 1.07  | 0.67  | -0.40 | 7.35%          | 5.00%   | -2.35%  | 0.02              |       | -0.02 | 1.60%    |          |         |       |
| Cox town                       | 0.37  | 0.61  | 0.23  | 6.13%          | 13.37%  | 7.24%   |                   | 0.01  | 0.01  |          | 1.00%    |         |       |

| Manager / Group             | Sales       |              |              | Gross Profit % |               |               | Extended Warranty |             |             |              |              | Open SO     |             |
|-----------------------------|-------------|--------------|--------------|----------------|---------------|---------------|-------------------|-------------|-------------|--------------|--------------|-------------|-------------|
| Branch                      | Yest.       | Today        | TD-YD        | Yest.          | Today         | TD-YD         | Yest.             | Today       | TD-YD       | YD Pen.%     | TD Pen.%     | Yest.       | Today       |
| HRBR Layout                 | 1.20        | 0.25         | -0.94        | 11.86%         | 12.09%        | 0.23%         |                   |             | 0.00        |              |              |             |             |
| MBO                         | 19.14       | 16.63        | -2.52        | 8.98%          | 9.03%         | 0.05%         | 0.15              | 0.22        | 0.06        | 0.81%        | 1.33%        |             |             |
| HRBR Best LG Shoppe         | 0.05        | 1.33         | 1.28         | 24.27%         | 17.61%        | -6.66%        |                   | 0.18        | 0.18        |              | 15.65%       |             |             |
| Banashankari Best LG Shoppe | 0.53        | 0.50         | -0.03        | 7.88%          | 8.78%         | 0.90%         |                   | 0.06        | 0.06        |              | 14.83%       |             |             |
| Nagarbhavi Best LG shoppe   | 0.55        |              | -0.55        | 14.89%         |               | -14.89%       | 0.05              |             | -0.05       | 10.20%       |              |             |             |
| Sahakarnagar Best LG Shoppe | 0.22        |              | -0.22        | 4.90%          |               | -4.90%        |                   |             | 0.00        |              |              |             |             |
| Shopee                      | 1.35        | 1.83         | 0.48         | 10.81%         | 15.19%        | 4.39%         | 0.05              | 0.24        | 0.19        | 3.92%        | 15.42%       |             |             |
| <b>Naveed</b>               | <b>9.86</b> | <b>15.06</b> | <b>5.20</b>  | <b>10.98%</b>  | <b>9.44%</b>  | <b>-1.54%</b> | <b>0.21</b>       | <b>0.25</b> | <b>0.04</b> | <b>2.12%</b> | <b>1.67%</b> | <b>0.04</b> | <b>0.50</b> |
| Nelamangala                 | 1.84        | 4.63         | 2.78         | 7.86%          | 7.22%         | -0.65%        | 0.07              | 0.15        | 0.08        | 4.07%        | 3.34%        |             |             |
| Kadur                       | 1.22        | 1.88         | 0.67         | 11.28%         | 12.93%        | 1.65%         | 0.03              |             | -0.02       | 2.28%        | 0.13%        |             | 0.35        |
| Tumkur                      | 1.14        | 1.80         | 0.66         | 7.37%          | 12.30%        | 4.93%         |                   | 0.02        | 0.02        |              | 0.85%        |             | 0.01        |
| Challakere                  | 0.97        | 1.68         | 0.71         | 12.76%         | 12.56%        | -0.21%        |                   |             | 0.00        |              |              |             |             |
| Chitradurga                 | 1.05        | 1.49         | 0.45         | 16.09%         | 9.00%         | -7.09%        | 0.05              | 0.04        | -0.01       | 4.92%        | 2.93%        |             |             |
| Peenya                      | (0.05)      | 1.20         | 1.25         | -33.95%        | 8.45%         | 42.40%        |                   | 0.03        | 0.03        |              | 2.68%        |             | 0.15        |
| Hassan                      | 1.12        | 0.79         | -0.33        | 4.96%          | 5.51%         | 0.56%         |                   | 0.01        | 0.01        |              | 0.75%        |             |             |
| Channarayapatna             |             | 0.61         | 0.61         |                | 11.99%        | 11.99%        |                   |             | 0.00        |              |              |             |             |
| Hessarghatta                | 0.85        | 0.56         | -0.29        | 17.79%         | 14.22%        | -3.57%        | 0.04              |             | -0.04       | 4.49%        |              | 0.04        |             |
| Tiptur                      | 1.20        | 0.22         | -0.98        | 13.06%         | -26.48%       | -39.54%       | 0.02              |             | -0.02       | 1.72%        |              |             |             |
| Hiriyur                     |             | 0.06         | 0.06         |                | 16.23%        | 16.23%        |                   |             | 0.00        |              |              |             |             |
| MBO                         | 9.33        | 14.93        | 5.60         | 11.12%         | 9.34%         | -1.78%        | 0.21              | 0.25        | 0.04        | 2.25%        | 1.68%        | 0.04        | 0.50        |
| Peenya Best LG Shoppe       | 0.53        | 0.13         | -0.39        | 8.48%          | 21.49%        | 13.01%        |                   |             | 0.00        |              |              |             |             |
| Shopee                      | 0.53        | 0.13         | -0.39        | 8.48%          | 21.49%        | 13.01%        |                   |             | 0.00        |              |              |             |             |
| <b>Musaib Khan</b>          | <b>6.56</b> | <b>3.41</b>  | <b>-3.15</b> | <b>9.46%</b>   | <b>12.90%</b> | <b>3.44%</b>  | <b>0.05</b>       | <b>0.11</b> | <b>0.06</b> | <b>0.71%</b> | <b>3.34%</b> |             |             |
| Mysore - Chamaraaja Mohalla | 2.49        | 0.91         | -1.58        | 4.85%          | 10.00%        | 5.14%         |                   | 0.06        | 0.06        |              | 6.64%        |             |             |
| Mandya                      | 1.41        | 0.87         | -0.53        | 12.75%         | 9.97%         | -2.77%        |                   | 0.01        | 0.01        |              | 1.48%        |             |             |
| Mysore - Rajkumarroad       | 0.82        | 0.81         | 0.00         | 10.67%         | 16.71%        | 6.04%         | 0.01              | 0.04        | 0.03        | 1.69%        | 5.28%        |             |             |
| Ramanagara                  | 0.95        | 0.57         | -0.38        | 13.41%         | 19.96%        | 6.55%         | 0.03              |             | -0.03       | 3.60%        |              |             |             |
| Mysore-Vijaynagar           | 0.35        | 0.26         | -0.08        | 11.15%         | 6.31%         | -4.84%        |                   |             | 0.00        |              |              |             |             |
| MBO                         | 6.01        | 3.43         | -2.58        | 9.20%          | 12.96%        | 3.76%         | 0.05              | 0.11        | 0.06        | 0.78%        | 3.32%        |             |             |
| Mysore - Kuvempunaqar       | 0.56        | (0.02)       | -0.57        | 12.31%         | 24.14%        | 11.82%        |                   |             | 0.00        |              |              |             |             |
| Shopee                      | 0.56        | (0.02)       | -0.57        | 12.31%         | 24.14%        | 11.82%        |                   |             | 0.00        |              |              |             |             |
| <b>Online</b>               | <b>0.40</b> | <b>0.73</b>  | <b>0.33</b>  | <b>16.52%</b>  | <b>14.11%</b> | <b>-2.41%</b> |                   |             | <b>0.00</b> |              |              |             |             |
| Unilet - Online             | 0.40        | 0.73         | 0.33         | 16.52%         | 14.11%        | -2.41%        |                   |             | 0.00        |              |              |             |             |
| Other                       | 0.40        | 0.73         | 0.33         | 16.52%         | 14.11%        | -2.41%        |                   |             | 0.00        |              |              |             |             |

| Manager / Group          | Sales |        |       | Gross Profit % |        |        | Extended Warranty |       |       |           |           | Open SO |       |
|--------------------------|-------|--------|-------|----------------|--------|--------|-------------------|-------|-------|-----------|-----------|---------|-------|
| Branch                   | Yest. | Today  | TD-YD | Yest.          | Today  | TD-YD  | Yest.             | Today | TD-YD | YD Pen. % | TD Pen. % | Yest.   | Today |
| Aiyaz                    | 1.31  | 0.40   | -0.92 | 10.20%         | 12.31% | 2.10%  | 0.03              |       | -0.03 | 1.97%     |           |         |       |
| Shivamoga                | 1.31  | 0.40   | -0.92 | 10.20%         | 12.31% | 2.10%  | 0.03              |       | -0.03 | 1.97%     |           |         |       |
| MBO                      | 1.31  | 0.40   | -0.92 | 10.20%         | 12.31% | 2.10%  | 0.03              |       | -0.03 | 1.97%     |           |         |       |
| Abhijith                 |       | (0.45) | -0.45 |                | 64.76% | 64.76% |                   |       | 0.00  |           |           |         | 0.93  |
| Corporate & Bulk Billing |       | (0.45) | -0.45 |                | 64.76% | 64.76% |                   |       | 0.00  |           |           |         | 0.93  |
| Other                    |       | (0.45) | -0.45 |                | 64.76% | 64.76% |                   |       | 0.00  |           |           |         | 0.93  |
| Total                    | 65.85 | 65.21  | -0.64 | 9.27%          | 9.27%  | -0.13% | 1.24              | 1.43  | 0.19  | 1.92%     | 2.25%     | 3.23    | 1.44  |