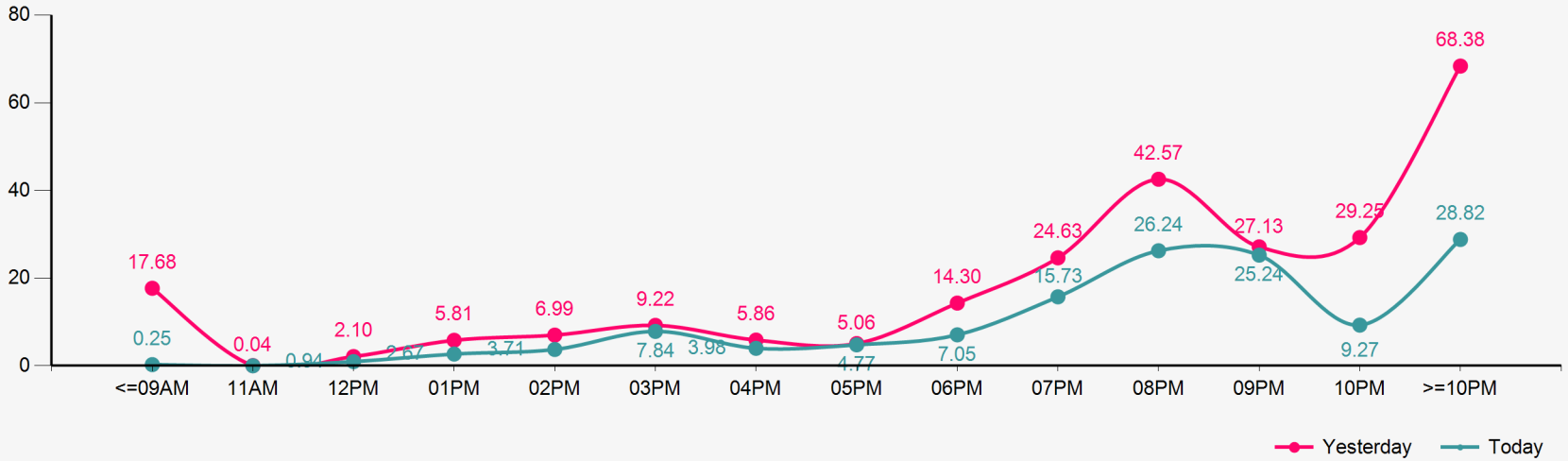


Sales 136.54 Lacs	GP% 11.30%	EW Pen% 0.73%	Target Ach. % 0.00%	Open SO 44.92 Lacs
Yest. Sales: 259.03 Lacs	Yest. GP%: 11.54%	Yest. EW%: 0.89%	TD Target: 0.00 Lacs	Yest. OSO 11.29 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	194.77	82.30	-112.47	11.10%	11.47%	0.36%		0.00%	1.83	0.85	-0.98	0.95%	1.04%	7.09	34.52
Bengaluru - Rural	20.15	21.84	1.69	10.71%	8.45%	-2.26%		0.00%	0.18	0.08	-0.10	0.90%	0.38%	1.57	3.93
Mysuru	7.33	6.32	-1.01	13.63%	11.56%	-2.07%		0.00%	0.09	0.02	-0.07	1.28%	0.32%	0.51	
Tumkur	8.45	6.12	-2.32	12.61%	11.46%	-1.14%		0.00%	0.05		-0.05	0.61%		0.27	0.66
Chitradurga	6.79	5.21	-1.58	11.83%	10.22%	-1.61%		0.00%			0.00			0.27	2.32
Mandya	4.04	2.31	-1.73	16.18%	18.99%	2.82%		0.00%		0.02	0.02		0.92%		0.56
Hassan	0.98	1.99	1.00	11.34%	9.69%	-1.65%		0.00%			0.00			0.02	
Ramanagara	2.53	1.91	-0.62	21.06%	16.95%	-4.12%		0.00%	0.10		-0.10	4.06%		0.52	
Chalkere	2.71	1.78	-0.93	10.53%	11.64%	1.11%		0.00%		0.02	0.02		0.85%	0.25	0.95
Kadur	2.36	1.41	-0.96	17.42%	21.76%	4.34%		0.00%	0.02		-0.02	1.05%		0.33	0.14
Kolar	3.74	1.34	-2.41	11.38%	10.15%	-1.23%		0.00%			0.00				0.37
Shivamogga	3.34	1.18	-2.16	16.12%	12.18%	-3.95%		0.00%			0.00			0.45	0.61
Tiptur	0.35	1.17	0.82	22.87%	14.43%	-8.45%		0.00%			0.00				
Channarayapatna	0.83	0.85	0.02	14.12%	9.79%	-4.33%		0.00%			0.00			0.02	0.29
Hiriyur	0.64	0.82	0.18	13.90%	22.83%	8.93%		0.00%			0.00				0.57
Total	259.03	136.54	-122.49	11.54%	11.30%	-0.24%		0.00%	2.28	0.99	-1.29	0.89%	0.73%	11.29	44.92

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	221.56	130.24	-91.32	11.73%	11.15%	-0.59%		0.00%	1.37	0.79	-0.58	0.62%	0.61%	10.93	35.79
Shopee	37.47	6.30	-31.17	10.41%	14.57%	4.16%		0.00%	0.90	0.20	-0.70	2.47%	3.26%	0.36	9.12
Total	259.03	136.54	-122.49	11.54%	11.30%	-0.24%		0.00%	2.28	0.99	-1.29	0.89%	0.73%	11.29	44.92
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj	103.08	49.40	-53.68	10.76%	10.26%	-0.50%		0.00%	0.81	0.29	-0.52	0.79%	0.59%	4.61	15.26
KR Puram	16.59	8.92	-7.66	9.89%	10.47%	0.58%		0.00%	0.08	0.08	0.01	0.45%	0.91%	1.34	5.39
Hoskote	8.29	8.54	0.26	11.86%	7.94%	-3.93%		0.00%	0.02		-0.02	0.27%		1.17	1.17
Hebbagodi	8.58	3.69	-4.89	12.99%	8.61%	-4.38%		0.00%	0.04		-0.04	0.49%		0.28	0.88
Rajaji nagar	7.67	3.43	-4.24	10.76%	8.51%	-2.25%		0.00%	0.18	0.05	-0.13	2.38%	1.47%	0.04	0.99
Hongasandara	2.31	3.06	0.75	11.86%	7.52%	-4.34%		0.00%	0.04		-0.04	1.60%			0.59
Marathahalli	8.67	2.91	-5.76	9.76%	11.53%	1.77%		0.00%	0.07	0.08	0.02	0.77%	2.94%	0.69	1.04
Vijayanagar	1.09	2.34	1.25	15.55%	15.38%	-0.17%		0.00%			0.00			0.28	
RT Nagar	8.40	2.08	-6.32	9.81%	6.91%	-2.90%		0.00%	0.04		-0.04	0.47%			0.51
Mathikere	6.21	2.07	-4.14	12.37%	13.70%	1.33%		0.00%	0.09	0.01	-0.08	1.47%	0.29%	0.58	1.30
Hegnahalli	5.25	2.00	-3.25	10.20%	13.23%	3.04%		0.00%	0.05	0.05	0.00	0.94%	2.67%	0.13	0.87
Mulbagal	2.73	1.80	-0.94	11.81%	6.30%	-5.51%		0.00%	0.01		-0.01	0.33%			0.13
Sanjaynagar	3.31	1.72	-1.59	12.90%	15.88%	2.98%		0.00%			0.00			0.08	0.02
Bommanahalli	7.79	1.46	-6.33	9.47%	9.77%	0.31%		0.00%	0.02		-0.02	0.19%			0.76
Kolar	3.74	1.34	-2.41	11.38%	10.15%	-1.23%		0.00%			0.00				0.37
HSR Layout	3.10	1.15	-1.95	11.19%	12.78%	1.59%		0.00%	0.02		-0.02	0.76%			0.36
Sunkadakatte	1.61	0.93	-0.68	10.62%	13.62%	3.00%		0.00%			0.00			0.01	
MBO	95.34	47.45	-47.90	10.92%	10.07%	-0.85%		0.00%	0.64	0.27	-0.37	0.68%	0.57%	4.61	14.38
Rammurthy Nagar Best LG Shoppe	3.40	1.77	-1.64	11.78%	16.05%	4.28%		0.00%	0.02	0.02	0.00	0.44%	1.03%		0.50
Mathikere Best LG Shoppe	4.34	0.19	-4.15	6.55%	3.62%	-2.93%		0.00%	0.15		-0.15	3.48%			0.37
Shopee	7.74	1.96	-5.79	8.85%	14.85%	6.00%		0.00%	0.16	0.02	-0.14	2.12%	0.93%		0.87
Syed Mudabeer	96.14	42.64	-53.50	11.35%	11.72%	0.37%		0.00%	1.08	0.50	-0.58	1.13%	1.18%	3.29	21.09
Devenahalli	6.66	5.97	-0.69	12.50%	11.28%	-1.22%		0.00%	0.14	0.06	-0.08	2.15%	1.10%	0.26	1.39
Doddaballapura	4.18	4.54	0.36	7.57%	9.77%	2.20%		0.00%		0.04	0.04		0.81%		0.81
Nagarbhavi	10.25	3.99	-6.26	10.84%	8.42%	-2.42%		0.00%	0.04		-0.04	0.39%		0.31	0.61
Yelahanka	5.13	3.72	-1.41	12.25%	12.54%	0.30%		0.00%	0.04	0.06	0.02	0.76%	1.64%		3.05
HRBR Layout	5.09	3.51	-1.58	10.83%	11.09%	0.27%		0.00%	0.02		-0.02	0.33%		0.66	1.62
Banashankari	5.16	3.25	-1.92	14.02%	14.56%	0.54%		0.00%	0.02	0.02	0.00	0.40%	0.51%	0.26	0.82
Sahakar Nagar	5.01	3.12	-1.88	7.87%	7.98%	0.11%		0.00%			0.00			0.50	1.84
Kothnur	5.00	2.61	-2.39	8.52%	12.75%	4.23%		0.00%	0.02		-0.02	0.30%			0.43

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Kengeri	6.53	1.86	-4.68	15.98%	10.29%	-5.69%		0.00%	0.03	0.13	0.10	0.39%	7.42%	0.27	0.81
Cox town	1.94	1.76	-0.18	10.92%	11.53%	0.61%		0.00%	0.02	0.05	0.04	0.93%	3.17%	0.54	0.28
Frazer town	1.84	1.72	-0.11	11.98%	16.90%	4.92%		0.00%		0.03	0.03		1.89%		0.87
Raja Rajeshwary Nagar	9.93	1.66	-8.27	11.26%	10.20%	-1.06%		0.00%	0.08		-0.08	0.81%		0.12	0.66
Hanumanth nagar	4.13	1.56	-2.57	15.89%	16.72%	0.84%		0.00%	0.04		-0.04	0.86%			
MBO	70.85	39.26	-31.59	11.62%	11.41%	-0.22%		0.00%	0.43	0.39	-0.04	0.61%	1.01%	2.93	13.19
Sahakarnagar Best LG Shoppe	7.60	1.49	-6.11	9.32%	14.80%	5.48%		0.00%	0.13	0.04	-0.09	1.75%	2.97%		3.25
HRBR Best LG Shoppe	6.14	1.11	-5.03	13.98%	18.05%	4.06%		0.00%	0.31		-0.31	5.24%		0.36	2.77
Nagarbhavi Best LG shoppe	9.95	0.78	-9.18	10.04%	12.72%	2.67%		0.00%	0.15	0.06	-0.08	1.49%	9.00%		1.89
Banashankari Best LG Shoppe	1.60		-1.60	7.04%		-7.04%		0.00%	0.07		-0.07	4.27%			
Shopee	25.29	3.38	-21.91	10.59%	15.39%	4.80%		0.00%	0.65	0.11	-0.54	2.63%	3.27%	0.36	7.90
Naveed	42.56	32.77	-9.79	12.14%	11.38%	-0.75%		0.00%	0.20	0.16	-0.04	0.48%	0.49%	1.92	7.40
Nelamangala	5.20	7.32	2.12	6.60%	6.75%	0.15%		0.00%	0.02	0.02	0.00	0.35%	0.23%	0.13	1.37
Tumkur	8.45	6.12	-2.32	12.61%	11.46%	-1.14%		0.00%	0.05		-0.05	0.61%		0.27	0.66
Chitradurga	6.79	5.21	-1.58	11.83%	10.22%	-1.61%		0.00%			0.00			0.27	2.32
Hessarghatta	7.98	2.58	-5.40	16.01%	20.46%	4.45%		0.00%	0.07	0.05	-0.02	0.87%	2.13%	0.62	0.25
Peenya	4.47	2.56	-1.92	7.87%	8.66%	0.79%		0.00%			0.00			0.01	0.49
Hassan	0.98	1.99	1.00	11.34%	9.69%	-1.65%		0.00%			0.00			0.02	
Challakere	2.71	1.78	-0.93	10.53%	11.64%	1.11%		0.00%		0.02	0.02		0.85%	0.25	0.95
Kadur	2.36	1.41	-0.96	17.42%	21.76%	4.34%		0.00%	0.02		-0.02	1.05%		0.33	0.14
Tiptur	0.35	1.17	0.82	22.87%	14.43%	-8.45%		0.00%			0.00				
Channarayapatna	0.83	0.85	0.02	14.12%	9.79%	-4.33%		0.00%			0.00			0.02	0.29
Hiriyur	0.64	0.82	0.18	13.90%	22.83%	8.93%		0.00%			0.00				0.57
MBO	40.77	31.80	-8.97	12.11%	11.39%	-0.72%		0.00%	0.16	0.09	-0.08	0.40%	0.27%	1.92	7.05
Peenya Best LG Shoppe	1.79	0.97	-0.82	12.80%	11.15%	-1.65%		0.00%	0.04	0.07	0.04	2.23%	8.31%		0.35
Shopee	1.79	0.97	-0.82	12.80%	11.15%	-1.65%		0.00%	0.04	0.07	0.04	2.23%	8.31%		0.35
Musaib Khan	13.91	10.55	-3.36	15.72%	14.17%	-1.56%		0.00%	0.19	0.04	-0.15	1.39%	0.39%	1.03	0.56
Mysore-Vijaynagar	1.39	3.18	1.78	9.60%	12.25%	2.65%		0.00%	(0.02)	0.02	0.04	-1.42%	0.63%		
Mandya	4.04	2.31	-1.73	16.18%	18.99%	2.82%		0.00%		0.02	0.02		0.92%		0.56
Mysore - Chamaraja Mohalla	1.47	2.22	0.75	16.00%	9.56%	-6.44%		0.00%			0.00			0.51	
Ramanagara	2.53	1.91	-0.62	21.06%	16.95%	-4.12%		0.00%	0.10		-0.10	4.06%		0.52	
Mysore - Rajkumarroad	1.82	0.93	-0.89	17.64%	13.99%	-3.66%		0.00%	0.06		-0.06	3.25%			
MBO	11.25	10.55	-0.71	16.68%	14.17%	-2.51%		0.00%	0.14	0.04	-0.10	1.22%	0.39%	1.03	0.56
Mysore - Kuvempunagar LG	2.65		-2.65	11.67%		-11.67%		0.00%	0.06		-0.06	2.12%			
Shopee	2.65		-2.65	11.67%		-11.67%		0.00%	0.06		-0.06	2.12%			

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Aiyaz	3.34	1.18	-2.16	16.12%	12.18%	-3.95%		0.00%			0.00			0.45	0.61
Shivamoga	3.34	1.18	-2.16	16.12%	12.18%	-3.95%		0.00%			0.00			0.45	0.61
MBO	3.34	1.18	-2.16	16.12%	12.18%	-3.95%		0.00%			0.00			0.45	0.61
Total	259.03	136.54	-122.49	11.30%	11.30%	-0.24%		0.00%	2.28	0.99	-1.29	0.89%	0.73%	11.29	44.92

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	246	83	-163	77.42	26.04	-51.38	11.50%	11.15%	-0.35%
FPD	85	52	-33	28.72	16.64	-12.07	12.29%	12.52%	0.23%
Mobile	133	137	4	46.78	39.50	-7.28	4.67%	4.81%	0.14%
Refrigerator	146	74	-72	41.25	15.93	-25.32	9.26%	11.46%	2.20%
Washing Machine	101	62	-39	26.49	15.47	-11.02	9.58%	11.84%	2.27%
Z.Others	773	477	-296	38.38	22.96	-15.41	23.26%	21.29%	-1.96%
Total	1,484	885	-599	259.03	136.54	-122.49	11.54%	11.30%	-0.24%