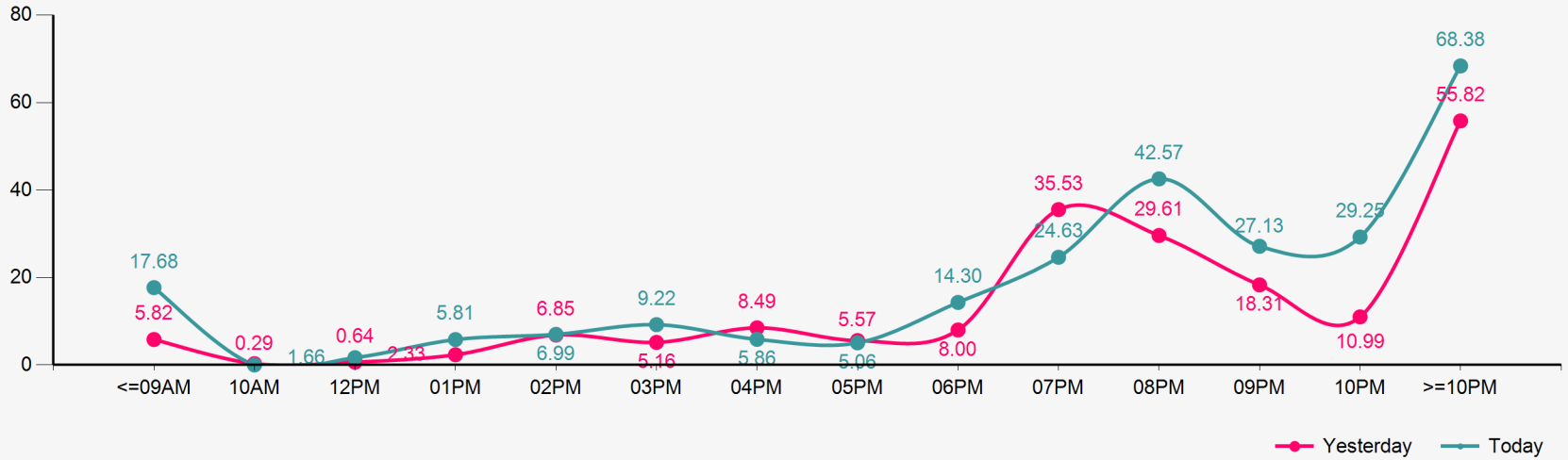


Sales 258.55 Lacs	GP% 11.56%	EW Pen% 0.89%	Target Ach. % 0.00%	Open SO 10.98 Lacs
Yest. Sales: 193.41 Lacs	Yest. GP%: 11.58%	Yest. EW%: 0.82%	TD Target: 0.00 Lacs	Yest. OSO 3.77 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Bengaluru	134.71	194.33	59.62	11.25%	11.13%	-0.12%		0.00%	1.41	1.83	0.42	1.06%	0.95%	3.61	6.56
Bengaluru - Rural	19.11	20.11	1.00	11.05%	10.70%	-0.35%		0.00%	0.09	0.18	0.09	0.48%	0.90%		1.80
Tumkur	4.09	8.45	4.35	12.91%	12.61%	-0.30%		0.00%		0.05	0.05		0.61%		0.27
Mysuru	8.05	7.33	-0.72	11.38%	13.63%	2.25%		0.00%	0.04	0.09	0.05	0.50%	1.28%		0.51
Chitradurga	4.06	6.79	2.74	14.52%	11.83%	-2.69%		0.00%			0.00				0.27
Mandya	2.95	4.04	1.09	13.50%	16.18%	2.68%		0.00%			0.00				
Kolar	2.48	3.74	1.26	9.85%	11.38%	1.53%		0.00%			0.00				
Shivamogga	3.13	3.34	0.21	14.91%	16.12%	1.21%		0.00%			0.00				0.17
Chalkere	3.90	2.71	-1.19	13.96%	10.53%	-3.42%		0.00%			0.00				0.25
Ramanagara	1.45	2.53	1.08	24.66%	21.06%	-3.59%		0.00%		0.10	0.10		4.06%		0.52
Kadur	2.10	2.36	0.26	16.69%	17.42%	0.74%		0.00%		0.02	0.02		1.05%		0.33
Hassan	2.99	0.98	-2.01	10.12%	11.34%	1.22%		0.00%	0.02		-0.02	0.67%			0.02
Channarayapatna	1.91	0.83	-1.07	8.81%	14.12%	5.31%		0.00%			0.00				0.02
Hiriyur	1.60	0.64	-0.96	12.13%	13.90%	1.77%		0.00%			0.00			0.16	
Tiptur	0.89	0.35	-0.54	8.70%	22.87%	14.17%		0.00%			0.00				0.26
Total	193.41	258.55	65.14	11.58%	11.56%	-0.02%		0.00%	1.57	2.28	0.71	0.82%	0.89%	3.77	10.98

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	165.88	221.07	55.19	11.55%	11.76%	0.21%		0.00%	0.77	1.37	0.60	0.47%	0.62%	3.77	10.62
Shopee	27.19	37.47	10.28	11.75%	10.41%	-1.34%		0.00%	0.79	0.90	0.11	3.00%	2.47%		0.36
Other	0.34		-0.34	14.36%		-14.36%		0.00%			0.00				
Total	193.41	258.55	65.14	11.58%	11.56%	-0.02%		0.00%	1.57	2.28	0.71	0.82%	0.89%	3.77	10.98
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj	63.20	103.08	39.89	11.89%	10.76%	-1.12%		0.00%	0.40	0.81	0.40	0.64%	0.79%	1.40	4.05
KR Puram	15.36	16.59	1.22	11.66%	9.89%	-1.78%		0.00%	0.09	0.08	-0.02	0.60%	0.45%	0.66	1.06
Marathahalli	0.50	8.67	8.17	41.09%	9.76%	-31.33%		0.00%		0.07	0.07		0.77%		0.40
Hebbagodi	3.72	8.58	4.87	12.59%	12.99%	0.40%		0.00%		0.04	0.04		0.49%	0.36	0.51
RT Nagar	6.20	8.40	2.20	11.58%	9.81%	-1.77%		0.00%	0.07	0.04	-0.03	1.18%	0.47%	0.31	
Hoskote	6.31	8.29	1.97	12.40%	11.86%	-0.54%		0.00%	0.03	0.02	-0.01	0.49%	0.27%		1.17
Bommanahalli	4.00	7.79	3.79	15.75%	9.47%	-6.29%		0.00%	0.03	0.02	-0.01	0.64%	0.19%		
Rajaji nagar	4.05	7.67	3.62	9.19%	10.76%	1.57%		0.00%	0.02	0.18	0.16	0.37%	2.38%	0.01	0.04
Mathikere	2.88	6.21	3.33	16.45%	12.37%	-4.08%		0.00%	0.09	0.09	0.00	3.39%	1.47%		0.58
Hegnahalli	2.06	5.25	3.18	10.65%	10.20%	-0.45%		0.00%	0.03	0.05	0.02	1.57%	0.94%		0.13
Kolar	2.48	3.74	1.26	9.85%	11.38%	1.53%		0.00%			0.00				
Sanjaynagar	1.99	3.31	1.32	12.37%	12.90%	0.52%		0.00%			0.00				0.08
HSR Layout	1.44	3.10	1.66	17.68%	11.19%	-6.49%		0.00%		0.02	0.02		0.76%		
Mulbagal	0.42	2.73	2.31	9.79%	11.81%	2.02%		0.00%		0.01	0.01		0.33%		
Hongasandara	2.10	2.31	0.20	12.44%	11.86%	-0.58%		0.00%		0.04	0.04		1.60%	0.06	
Sunkadakatte	2.11	1.61	-0.50	4.26%	10.62%	6.37%		0.00%			0.00				0.08
Vijayanagar	2.36	1.09	-1.27	8.70%	15.55%	6.86%		0.00%			0.00				
MBO	58.00	95.34	37.35	12.08%	10.92%	-1.16%		0.00%	0.36	0.64	0.28	0.63%	0.68%	1.40	4.05
Mathikere Best LG Shoppe	1.94	4.34	2.39	7.78%	6.55%	-1.23%		0.00%		0.15	0.15		3.48%		
Rammurthy Nagar Best LG Shoppe	3.26	3.40	0.15	10.94%	11.78%	0.84%		0.00%	0.04	0.02	-0.03	1.24%	0.44%		
Shopee	5.20	7.74	2.54	9.76%	8.85%	-0.91%		0.00%	0.04	0.16	0.12	0.78%	2.12%		
Syed Mudabeer	85.38	95.69	10.32	10.48%	11.40%	0.92%		0.00%	1.04	1.08	0.03	1.24%	1.14%	2.21	3.38
Raja Rajeshwary Nagar	5.15	9.93	4.78	8.58%	11.26%	2.68%		0.00%	0.02	0.08	0.06	0.33%	0.81%		0.12
Nagarbhavi	9.72	9.84	0.12	4.56%	11.40%	6.84%		0.00%	0.04	0.04	0.00	0.44%	0.41%	0.11	
Devenahalli	10.78	6.66	-4.12	9.68%	12.50%	2.83%		0.00%	0.05	0.14	0.09	0.43%	2.15%		0.26
Kengeri	6.90	6.53	-0.37	11.07%	15.98%	4.91%		0.00%	0.03	0.03	-0.01	0.48%	0.39%		0.45
Banashankari	6.09	5.16	-0.92	9.20%	14.02%	4.82%		0.00%	0.06	0.02	-0.04	1.02%	0.40%		0.48
Yelahanka	4.95	5.13	0.17	12.00%	12.25%	0.25%		0.00%	0.04	0.04	0.00	0.86%	0.76%	0.66	
HRBR Layout	3.56	5.09	1.54	16.58%	10.83%	-5.76%		0.00%	0.01	0.02	0.01	0.20%	0.33%	0.33	0.66

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Sahakar Nagar	6.41	5.01	-1.40	10.69%	7.87%	-2.82%		0.00%	0.03		-0.03	0.54%		0.58	0.50
Kothnur	1.82	5.00	3.18	15.94%	8.52%	-7.42%		0.00%	0.01	0.02	0.00	0.66%	0.30%		
Doddaballapura	2.40	4.18	1.77	11.56%	7.57%	-4.00%		0.00%	0.01		-0.01	0.30%		0.24	
Hanumanth nagar	2.87	4.10	1.22	12.64%	15.76%	3.12%		0.00%	0.01	0.04	0.02	0.37%	0.87%		
Cox town	1.70	1.94	0.24	17.90%	10.92%	-6.99%		0.00%	0.02	0.02	0.00	0.89%	0.93%	0.29	0.54
Frazer town	3.79	1.84	-1.95	7.00%	11.98%	4.98%		0.00%			0.00				
MBO	66.15	70.40	4.26	10.01%	11.69%	1.68%		0.00%	0.33	0.43	0.10	0.50%	0.61%	2.21	3.02
Nagarbhavi Best LG shoppe	5.32	9.95	4.63	13.57%	10.04%	-3.52%		0.00%	0.36	0.15	-0.21	7.15%	1.49%		
Sahakarnagar Best LG Shoppe	2.96	7.60	4.64	7.38%	9.32%	1.93%		0.00%	0.10	0.13	0.04	3.36%	1.75%		
HRBR Best LG Shoppe	8.56	6.14	-2.41	13.33%	13.98%	0.65%		0.00%	0.13	0.31	0.17	1.59%	5.24%		0.36
Banashankari Best LG Shoppe	2.39	1.60	-0.79	10.21%	7.04%	-3.16%		0.00%	0.13	0.07	-0.07	5.79%	4.27%		
Shopee	19.23	25.29	6.06	12.09%	10.59%	-1.50%		0.00%	0.72	0.65	-0.07	3.87%	2.63%		0.36
Naveed	28.92	42.52	13.60	12.98%	12.13%	-0.85%		0.00%	0.08	0.20	0.12	0.27%	0.48%	0.16	2.35
Tumkur	4.09	8.45	4.35	12.91%	12.61%	-0.30%		0.00%		0.05	0.05		0.61%		0.27
Hessarghatta	2.02	7.98	5.96	14.76%	16.01%	1.25%		0.00%	0.01	0.07	0.06	0.45%	0.87%		0.33
Chitradurga	4.06	6.79	2.74	14.52%	11.83%	-2.69%		0.00%			0.00				0.27
Nelamangala	2.01	5.16	3.15	14.18%	6.50%	-7.68%		0.00%	0.02	0.02	0.00	0.75%	0.35%		0.36
Peenya	1.58	4.47	2.89	13.77%	7.87%	-5.90%		0.00%			0.00				0.24
Challakere	3.90	2.71	-1.19	13.96%	10.53%	-3.42%		0.00%			0.00				0.25
Kadur	2.10	2.36	0.26	16.69%	17.42%	0.74%		0.00%		0.02	0.02		1.05%		0.33
Hassan	2.99	0.98	-2.01	10.12%	11.34%	1.22%		0.00%	0.02		-0.02	0.67%			0.02
Channarayapatna	1.91	0.83	-1.07	8.81%	14.12%	5.31%		0.00%			0.00				0.02
Hiriyur	1.60	0.64	-0.96	12.13%	13.90%	1.77%		0.00%			0.00			0.16	
Tiptur	0.89	0.35	-0.54	8.70%	22.87%	14.17%		0.00%			0.00				0.26
MBO	27.14	40.73	13.59	13.10%	12.10%	-1.00%		0.00%	0.04	0.16	0.12	0.16%	0.40%	0.16	2.35
Peenya Best LG Shoppe	1.78	1.79	0.01	11.14%	12.80%	1.66%		0.00%	0.04	0.04	0.00	2.01%	2.23%		
Shopee	1.78	1.79	0.01	11.14%	12.80%	1.66%		0.00%	0.04	0.04	0.00	2.01%	2.23%		
Musaib Khan	12.45	13.91	1.46	13.43%	15.72%	2.30%		0.00%	0.04	0.19	0.15	0.32%	1.39%		1.03
Mandya	2.95	4.04	1.09	13.50%	16.18%	2.68%		0.00%			0.00				
Ramanagara	1.45	2.53	1.08	24.66%	21.06%	-3.59%		0.00%		0.10	0.10		4.06%		0.52
Mysore - Rajkumarroad	1.36	1.82	0.46	21.25%	17.64%	-3.60%		0.00%	0.04	0.06	0.02	3.01%	3.25%		
Mysore - Chamaraja Mohalla	3.35	1.47	-1.88	9.49%	16.00%	6.51%		0.00%			0.00				0.51
Mysore-Vijaynagar	2.36	1.39	-0.96	6.14%	9.60%	3.46%		0.00%		(0.02)	-0.02		-1.42%		
MBO	11.47	11.25	-0.22	13.15%	16.68%	3.53%		0.00%	0.04	0.14	0.10	0.35%	1.22%		1.03

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Mysore - Kuvempunagar LG	0.98	2.65	1.67	16.69%	11.67%	-5.02%		0.00%		0.06	0.06		2.12%		
Shopee	0.98	2.65	1.67	16.69%	11.67%	-5.02%		0.00%		0.06	0.06		2.12%		
Aiyaz	3.13	3.34	0.21	14.91%	16.12%	1.21%		0.00%			0.00				0.17
Shivamoga	3.13	3.34	0.21	14.91%	16.12%	1.21%		0.00%			0.00				0.17
MBO	3.13	3.34	0.21	14.91%	16.12%	1.21%		0.00%			0.00				0.17
Online	0.34		-0.34	14.36%		-14.36%		0.00%			0.00				
Unilet - Online	0.34		-0.34	14.36%		-14.36%		0.00%			0.00				
Other	0.34		-0.34	14.36%		-14.36%		0.00%			0.00				
Total	193.41	258.55	65.14	11.56%	11.56%	-0.02%		0.00%	1.57	2.28	0.71	0.82%	0.89%	3.77	10.98

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	165	246	81	52.80	77.42	24.61	12.24%	11.50%	-0.74%
FPD	70	85	15	25.16	28.72	3.56	12.42%	12.29%	-0.13%
Mobile	107	133	26	36.53	46.78	10.25	4.11%	4.67%	0.57%
Refrigerator	101	145	44	26.37	40.84	14.47	10.21%	9.38%	-0.83%
Washing Machine	65	101	36	16.90	26.49	9.58	8.70%	9.58%	0.88%
Z.Others	621	771	150	35.63	38.31	2.67	20.06%	23.25%	3.19%
Total	1,129	1,481	352	193.41	258.55	65.14	11.58%	11.56%	-0.02%