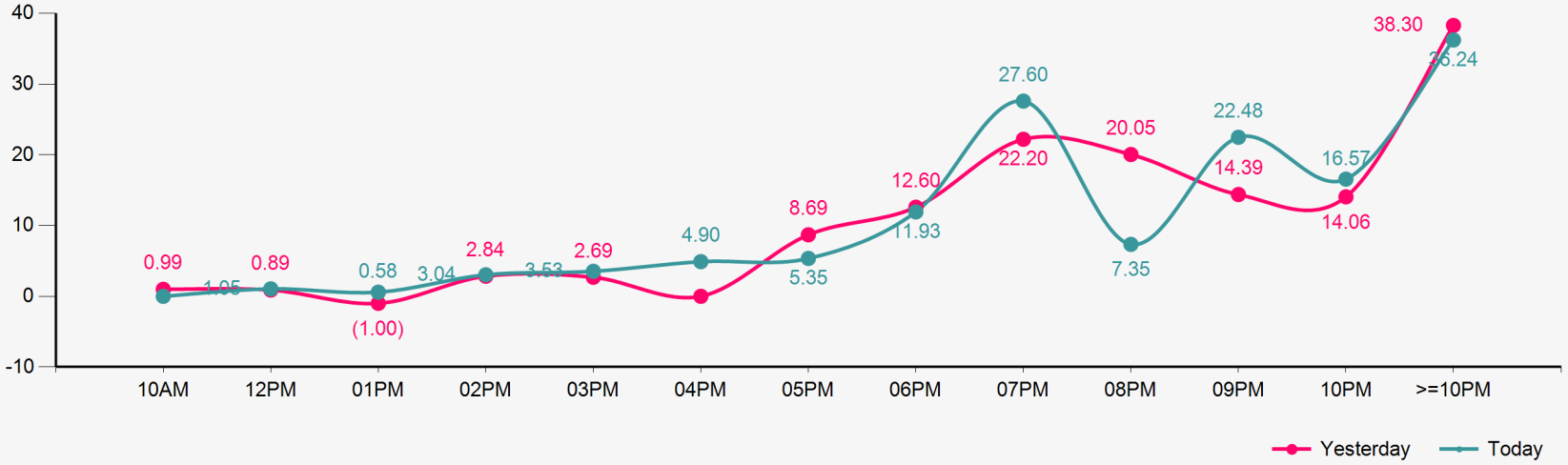


Sales 140.63 Lacs	GP% 11.62%	EW Pen% 0.39%	Target Ach. % 0.00%	Open SO 17.24 Lacs
Yest. Sales: 136.71 Lacs	Yest. GP%: 10.90%	Yest. EW%: 0.78%	TD Target: 0.00 Lacs	Yest. OSO 2.96 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Bengaluru	85.68	89.98	4.30	12.30%	11.29%	-1.01%		0.00%	0.83	0.45	-0.38	0.98%	0.50%	2.18	14.10
Bengaluru - Rural	12.13	17.24	5.11	-7.13%	9.86%	16.99%		0.00%	0.12	0.05	-0.07	1.01%	0.29%	0.29	1.29
Mysuru	6.15	7.02	0.87	11.63%	10.39%	-1.24%		0.00%	0.02	0.03	0.01	0.36%	0.46%		0.54
Tumkur	5.19	5.28	0.09	13.51%	14.72%	1.21%		0.00%		0.02	0.02		0.33%		
Chitradurga	5.62	5.09	-0.53	14.47%	10.64%	-3.83%		0.00%			0.00				0.67
Kadur	1.86	4.31	2.45	19.55%	14.71%	-4.84%		0.00%	0.02		-0.02	1.09%		0.07	
Kolar	2.37	3.27	0.90	13.44%	13.86%	0.42%		0.00%	0.01		-0.01	0.45%			
Chalkere	5.76	2.40	-3.36	10.87%	11.29%	0.42%		0.00%	0.02		-0.02	0.35%			
Shivamogga	1.82	1.74	-0.07	13.20%	13.82%	0.62%		0.00%			0.00				0.02
Hassan	2.26	1.16	-1.10	7.11%	12.58%	5.47%		0.00%			0.00				
Ramanagara	3.62	1.11	-2.51	15.59%	20.04%	4.45%		0.00%			0.00			0.17	0.33
Channarayapatna	1.44	0.98	-0.46	16.88%	20.28%	3.40%		0.00%			0.00			0.25	
Hiriyur	0.67	0.62	-0.05	22.83%	30.13%	7.30%		0.00%			0.00				0.28
Mandya	1.64	0.43	-1.21	14.28%	18.95%	4.67%		0.00%	0.03		-0.03	1.80%			
Tiptur	0.50		-0.50	17.35%	-941.81%	-959.16%		0.00%			0.00				
Total	136.71	140.63	3.93	10.90%	11.62%	0.72%		0.00%	1.05	0.55	-0.51	0.78%	0.39%	2.96	17.24

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	118.26	125.82	7.56	12.85%	11.76%	-1.08%		0.00%	0.57	0.48	-0.09	0.48%	0.38%	2.24	13.89
Shopee	17.35	13.61	-3.73	11.27%	10.85%	-0.42%		0.00%	0.49	0.07	-0.42	2.90%	0.52%	0.72	3.35
WHS	0.76	1.20	0.44	-303.34%	4.78%	308.12%		0.00%			0.00				
Other	0.34		-0.34	14.36%		-14.36%		0.00%			0.00				
Total	136.71	140.63	3.93	10.90%	11.62%	0.72%		0.00%	1.05	0.55	-0.51	0.78%	0.39%	2.96	17.24
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Syed Mudabeer	47.84	54.45	6.60	12.10%	10.27%	-1.83%		0.00%	0.58	0.27	-0.30	1.22%	0.51%	1.49	7.09
Devenahalli	3.48	9.78	6.30	14.38%	9.68%	-4.70%		0.00%	0.02	0.03	0.01	0.69%	0.34%	0.29	0.19
Yelahanka	6.32	5.97	-0.36	10.71%	9.98%	-0.73%		0.00%		0.03	0.03		0.51%		
Raja Rajeshwary Nagar	2.79	5.79	2.99	8.31%	8.76%	0.45%		0.00%		0.05	0.05		0.80%		
Sahakar Nagar	5.41	4.95	-0.46	11.25%	7.50%	-3.75%		0.00%	0.02	0.01	0.00	0.31%	0.29%	0.17	2.19
Kengeri	2.86	3.59	0.73	12.64%	12.04%	-0.60%		0.00%	0.01	0.05	0.04	0.45%	1.37%		0.40
HRBR Layout	2.46	3.44	0.97	15.14%	13.33%	-1.82%		0.00%	0.04		-0.04	1.52%		0.25	0.09
Nagarbhavi	2.02	3.33	1.31	15.72%	4.72%	-10.99%		0.00%	0.03		-0.03	1.51%			
Frazer town	2.56	2.83	0.27	7.93%	14.17%	6.23%		0.00%			0.00			0.19	0.57
Banashankari	2.68	2.05	-0.63	9.77%	9.70%	-0.07%		0.00%			0.00				0.29
Hanumanth nagar	1.33	1.58	0.25	10.12%	17.18%	7.06%		0.00%	0.04	0.02	-0.02	3.00%	0.96%		
Cox town	0.63	1.51	0.88	16.60%	17.43%	0.83%		0.00%	0.02	0.05	0.03	2.74%	3.42%		0.36
Kothnur	2.26	1.23	-1.03	9.73%	9.50%	-0.23%		0.00%	0.01		-0.01	0.26%			0.31
Doddaballapura	0.18	1.16	0.97	199.38%	5.85%	-193.53%		0.00%			0.00			0.13	
MBO	35.01	47.20	12.20	12.46%	10.14%	-2.32%		0.00%	0.18	0.24	0.05	0.52%	0.50%	1.03	4.39
Nagarbhavi Best LG shoppe	5.66	3.86	-1.80	13.00%	12.34%	-0.67%		0.00%	0.23	0.02	-0.21	4.20%	0.47%		1.14
Banashankari Best LG Shoppe	2.11	1.48	-0.63	7.15%	12.37%	5.21%		0.00%	0.01		-0.01	0.43%			0.33
HRBR Best LG Shoppe	4.74	0.99	-3.76	10.32%	7.39%	-2.93%		0.00%	0.16		-0.16	3.42%		0.46	
Sahakarnagar Best LG Shoppe	0.32	0.92	0.59	16.51%	8.04%	-8.47%		0.00%		0.02	0.02		2.23%		1.22
Shopee	12.84	7.24	-5.59	11.14%	11.13%	-0.01%		0.00%	0.39	0.04	-0.36	3.17%	0.53%	0.46	2.69
Manoj	43.70	46.85	3.15	12.19%	11.81%	-0.39%		0.00%	0.26	0.21	-0.05	0.60%	0.45%	0.64	8.30
KR Puram	7.58	9.36	1.78	12.34%	11.69%	-0.65%		0.00%	0.01		-0.01	0.14%			2.03
RT Nagar	3.06	4.17	1.11	12.85%	12.84%	-0.01%		0.00%			0.00				0.16
Hoskote	5.48	3.93	-1.55	11.27%	12.25%	0.98%		0.00%	0.10	0.02	-0.08	1.80%	0.43%		1.10
Kolar	2.37	3.27	0.90	13.44%	13.86%	0.42%		0.00%	0.01		-0.01	0.45%			
Hongasandara	2.12	3.21	1.08	14.03%	13.71%	-0.32%		0.00%			0.00			0.05	
Sanjaynagar	1.21	2.81	1.60	11.14%	8.70%	-2.45%		0.00%		0.03	0.03		1.08%	0.01	0.92
Bommanahalli	2.52	2.42	-0.10	17.04%	18.45%	1.41%		0.00%	0.01	0.04	0.04	0.36%	1.89%		0.79

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Rajaji nagar	3.58	2.19	-1.39	12.12%	10.36%	-1.75%		0.00%	0.07	0.07	0.00	1.91%	3.35%		0.36
Marathahalli	2.38	2.02	-0.36	7.65%	11.74%	4.09%		0.00%			0.00				0.71
Hebbagodi	2.21	1.87	-0.35	11.33%	11.19%	-0.14%		0.00%	0.02		-0.02	0.77%			
HSR Layout	0.74	1.55	0.81	11.79%	7.73%	-4.06%		0.00%	0.03	0.01	-0.02	4.66%	0.77%		
Sunkadakatte	0.77	1.54	0.78	16.52%	4.82%	-11.70%		0.00%			0.00				0.36
Mulbagal	1.96	1.53	-0.43	11.69%	10.47%	-1.21%		0.00%			0.00				0.40
Hegnahalli	3.76	1.36	-2.40	11.58%	18.99%	7.41%		0.00%			0.00			0.31	0.82
Mathikere	1.79	1.22	-0.57	12.10%	15.94%	3.85%		0.00%			0.00				
Vijayanagar	0.44	1.21	0.77	14.91%	7.03%	-7.88%		0.00%		0.02	0.02		1.50%		
MBO	41.96	43.65	1.69	12.28%	12.05%	-0.23%		0.00%	0.24	0.19	-0.05	0.59%	0.44%	0.37	7.65
Mathikere Best LG Shoppe	1.13	1.97	0.84	8.32%	6.94%	-1.38%		0.00%	0.02	0.02	0.00	1.53%	0.87%		0.30
Rammurthy Nagar Best LG Shoppe	0.61	1.23	0.62	13.46%	11.02%	-2.45%		0.00%			0.00			0.27	0.35
Shopee	1.74	3.20	1.46	10.12%	8.51%	-1.62%		0.00%	0.02	0.02	0.00	0.99%	0.53%	0.27	0.65
Naveed	30.84	27.84	-3.00	13.86%	13.94%	0.09%		0.00%	0.17	0.03	-0.13	0.54%	0.12%	0.67	0.95
Tumkur	5.19	5.28	0.09	13.51%	14.72%	1.21%		0.00%		0.02	0.02		0.33%		
Chitradurga	5.62	5.09	-0.53	14.47%	10.64%	-3.83%		0.00%			0.00				0.67
Kadur	1.86	4.31	2.45	19.55%	14.71%	-4.84%		0.00%	0.02		-0.02	1.09%		0.07	
Hessarghatta	2.70	2.81	0.11	18.35%	18.76%	0.41%		0.00%	0.05		-0.05	1.85%			
Challakere	5.76	2.40	-3.36	10.87%	11.29%	0.42%		0.00%	0.02		-0.02	0.35%			
Nelamangala	2.41	2.34	-0.07	13.22%	9.20%	-4.02%		0.00%			0.00				
Peenya	0.85	1.39	0.53	13.25%	15.70%	2.46%		0.00%			0.00			0.34	
Hassan	2.26	1.16	-1.10	7.11%	12.58%	5.47%		0.00%			0.00				
Channarayapatna	1.44	0.98	-0.46	16.88%	20.28%	3.40%		0.00%			0.00			0.25	
Hiriyur	0.67	0.62	-0.05	22.83%	30.13%	7.30%		0.00%			0.00				0.28
Tiptur	0.50		-0.50	17.35%	-941.81%	-959.16%		0.00%			0.00				
MBO	29.26	26.38	-2.88	13.92%	14.06%	0.14%		0.00%	0.09	0.02	-0.07	0.30%	0.07%	0.67	0.95
Peenya Best LG Shoppe	1.58	1.46	-0.12	12.67%	11.75%	-0.92%		0.00%	0.08	0.02	-0.06	5.16%	1.04%		
Shopee	1.58	1.46	-0.12	12.67%	11.75%	-0.92%		0.00%	0.08	0.02	-0.06	5.16%	1.04%		
Musaib Khan	11.41	8.56	-2.86	13.27%	12.07%	-1.20%		0.00%	0.05	0.03	-0.02	0.45%	0.38%	0.17	0.88
Mysore - Chamaraaja Mohalla	1.52	2.42	0.90	14.56%	10.54%	-4.02%		0.00%	0.01	0.01	0.00	0.85%	0.56%		0.54
Mysore-Vijaynagar	1.87	1.59	-0.28	8.54%	6.06%	-2.48%		0.00%			0.00				
Mysore - Rajkumarroad	1.57	1.30	-0.27	11.79%	11.56%	-0.23%		0.00%	0.01	0.02	0.01	0.60%	1.46%		
Ramanagara	3.62	1.11	-2.51	15.59%	20.04%	4.45%		0.00%			0.00			0.17	0.33
Mandya	1.64	0.43	-1.21	14.28%	18.95%	4.67%		0.00%	0.03		-0.03	1.80%			
MBO	10.22	6.84	-3.38	13.35%	11.76%	-1.59%		0.00%	0.05	0.03	-0.02	0.50%	0.47%	0.17	0.88

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Mysore - Kuvempunagar LG	1.19	1.71	0.52	12.52%	13.31%	0.79%		0.00%			0.00				
Shopee	1.19	1.71	0.52	12.52%	13.31%	0.79%		0.00%			0.00				
Aiyaz	1.82	1.74	-0.07	13.20%	13.82%	0.62%		0.00%			0.00				0.02
Shivamoga	1.82	1.74	-0.07	13.20%	13.82%	0.62%		0.00%			0.00				0.02
MBO	1.82	1.74	-0.07	13.20%	13.82%	0.62%		0.00%			0.00				0.02
Others	0.76	1.20	0.44	303.34%	4.78%	308.12%		0.00%			0.00				
Defective In Warehouse	0.76	1.20	0.44	-303.34%	4.78%	308.12%		0.00%			0.00				
WHS	0.76	1.20	0.44	-303.34%	4.78%	308.12%		0.00%			0.00				
Online	0.34		-0.34	14.36%		-14.36%		0.00%			0.00				
Unilet - Online	0.34		-0.34	14.36%		-14.36%		0.00%			0.00				
Other	0.34		-0.34	14.36%		-14.36%		0.00%			0.00				
Total	136.71	140.63	3.93	11.62%	11.62%	0.72%		0.00%	1.05	0.55	-0.51	0.78%	0.39%	2.96	17.24

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	133	144	11	42.41	44.88	2.47	11.80%	11.61%	-0.19%
FPD	61	32	-29	15.28	11.05	-4.23	3.36%	11.34%	7.98%
Mobile	90	101	11	24.22	37.72	13.50	4.98%	4.42%	-0.56%
Refrigerator	80	67	-13	20.37	14.86	-5.51	8.61%	11.58%	2.97%
Washing Machine	50	48	-2	12.21	11.97	-0.24	9.87%	11.59%	1.73%
Z.Others	445	454	9	22.23	20.16	-2.07	23.44%	25.28%	1.84%
Total	859	846	-13	136.71	140.63	3.93	10.90%	11.62%	0.72%