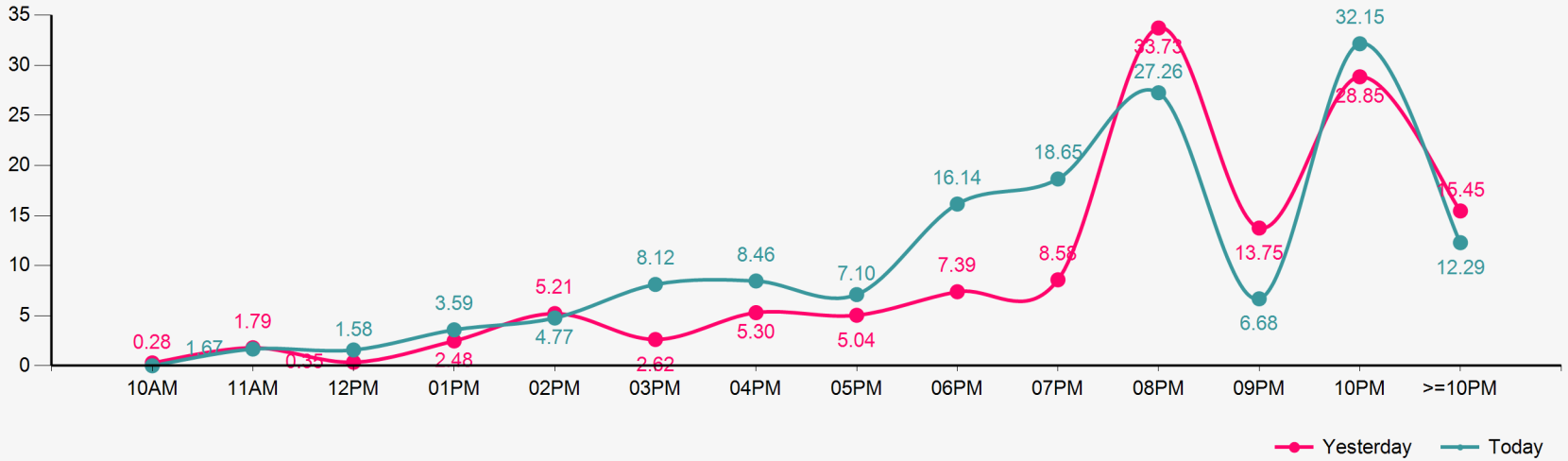


Sales 148.44 Lacs	GP% 11.05%	EW Pen% 1.20%	Target Ach. % 0.00%	Open SO 6.16 Lacs
Yest. Sales: 130.82 Lacs	Yest. GP%: 9.45%	Yest. EW%: 0.58%	TD Target: 0.00 Lacs	Yest. OSO 2.93 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Bengaluru	76.87	103.01	26.13	10.09%	11.03%	0.93%		0.00%	0.65	1.38	0.73	0.85%	1.36%	1.90	3.46
Bengaluru - Rural	18.16	19.88	1.72	5.93%	7.93%	2.00%		0.00%	0.05	0.09	0.04	0.28%	0.46%		1.16
Mysuru	5.60	5.90	0.30	13.89%	12.95%	-0.95%		0.00%		0.11	0.11		1.92%	0.40	0.51
Tumkur	3.44	4.06	0.61	10.54%	12.25%	1.71%		0.00%		0.06	0.06		1.61%		
Chitradurga	3.79	3.68	-0.11	9.36%	16.03%	6.67%		0.00%		0.02	0.02		0.46%		
Channarayapatna	2.29	1.75	-0.53	5.60%	8.60%	2.99%		0.00%		0.02	0.02		1.15%	0.22	0.46
Mandya	2.75	1.42	-1.33	9.59%	16.62%	7.03%		0.00%	0.02		-0.02	0.62%			
Tiptur	1.03	1.41	0.37	5.39%	14.14%	8.75%		0.00%			0.00				
Chalkere	1.20	1.29	0.08	12.18%	15.11%	2.93%		0.00%		0.02	0.02		1.33%	0.23	
Kolar	4.14	1.23	-2.91	7.48%	16.15%	8.67%		0.00%	0.04	0.03	-0.01	0.94%	2.62%		
Ramanagara	1.08	1.06	-0.02	17.93%	18.38%	0.45%		0.00%			0.00			0.19	
Kadur	3.32	1.05	-2.27	13.36%	17.92%	4.56%		0.00%			0.00				
Hiriyur	0.12	1.01	0.89	4.53%	8.87%	4.34%		0.00%			0.00				0.57
Hassan	4.08	0.89	-3.20	6.15%	7.52%	1.37%		0.00%		0.02	0.02		2.31%		
Shivamogga	2.94	0.82	-2.12	8.08%	11.75%	3.66%		0.00%			0.00				
Total	130.82	148.44	17.62	9.45%	11.05%	1.59%		0.00%	0.75	1.75	1.00	0.58%	1.20%	2.93	6.16

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	120.85	132.83	11.98	9.92%	10.63%	0.71%		0.00%	0.57	0.99	0.43	0.47%	0.75%	2.93	5.35
Shopee	6.77	15.53	8.76	11.99%	14.56%	2.57%		0.00%	0.19	0.76	0.57	2.84%	5.14%		0.81
Other		0.09	0.09		11.85%	11.85%		0.00%			0.00				
WHS	3.20		-3.20	-13.58%		13.58%		0.00%			0.00				
Total	130.82	148.44	17.62	9.45%	11.05%	1.59%		0.00%	0.75	1.75	1.00	0.58%	1.20%	2.93	6.16
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj	47.55	59.63	12.08	10.27%	10.39%	0.12%		0.00%	0.33	0.52	0.19	0.70%	0.88%	0.33	1.68
KR Puram	7.65	14.38	6.73	12.59%	10.38%	-2.21%		0.00%	0.09	0.11	0.03	1.17%	0.80%	0.33	0.95
Mulbagal	4.48	7.13	2.65	11.61%	9.10%	-2.51%		0.00%			0.00				
Hoskote	3.40	7.11	3.71	12.05%	7.05%	-5.00%		0.00%		0.02	0.02		0.21%		
Bommanahalli	4.62	5.52	0.90	12.39%	10.80%	-1.60%		0.00%		0.08	0.08		1.53%		
RT Nagar	3.06	4.38	1.32	8.59%	12.97%	4.39%		0.00%	0.02		-0.02	0.67%			0.54
Hongasandara	2.42	3.20	0.79	5.75%	5.78%	0.02%		0.00%			0.00				
Rajaji nagar	2.87	2.93	0.06	9.71%	14.34%	4.62%		0.00%	0.02	0.13	0.11	0.59%	4.68%		
Hebbagodi	1.71	2.71	1.00	10.07%	8.29%	-1.78%		0.00%			0.00				0.03
Mathikere	1.90	1.88	-0.02	8.64%	15.52%	6.88%		0.00%		0.02	0.02		1.09%		
Marathahalli	2.54	1.72	-0.82	7.51%	11.49%	3.98%		0.00%	0.03	0.02	-0.01	1.25%	1.15%		0.15
Hegnahalli	1.59	1.56	-0.03	11.57%	13.28%	1.71%		0.00%			0.00				
Kolar	4.14	1.23	-2.91	7.48%	16.15%	8.67%		0.00%	0.04	0.03	-0.01	0.94%	2.62%		
Vijayanagar	1.26	1.19	-0.07	8.84%	9.71%	0.87%		0.00%			0.00				
Sanjaynagar	2.03	0.75	-1.28	7.11%	19.58%	12.47%		0.00%	0.01	0.02	0.01	0.55%	2.75%		
HSR Layout	0.17	0.58	0.41	5.50%	10.94%	5.44%		0.00%			0.00				
Sunkadakatte	2.16	0.13	-2.02	8.12%	21.41%	13.29%		0.00%		0.01	0.01		7.18%		
MBO	45.98	56.40	10.42	10.02%	10.43%	0.42%		0.00%	0.21	0.44	0.24	0.45%	0.79%	0.33	1.68
Rammurthy Nagar Best LG Shoppe	1.16	1.70	0.54	17.73%	13.01%	-4.72%		0.00%	0.08	0.04	-0.05	7.42%	2.11%		
Mathikere Best LG Shoppe	0.41	1.53	1.12	17.77%	5.94%	-11.83%		0.00%	0.04	0.04	0.00	11.53%	2.69%		
Shopee	1.56	3.22	1.66	17.74%	9.66%	-8.08%		0.00%	0.12	0.08	-0.05	8.46%	2.38%		
Syed Mudabeer	36.61	51.71	15.10	9.64%	11.06%	1.42%		0.00%	0.28	0.78	0.51	0.76%	1.53%	1.40	2.12
Devenahalli	6.95	7.63	0.68	9.26%	8.95%	-0.31%		0.00%	0.03		-0.03	0.39%			0.34
HRBR Layout	1.10	5.56	4.45	13.59%	8.63%	-4.96%		0.00%		0.04	0.04		0.64%		
Yelahanka	5.58	4.62	-0.96	8.80%	14.64%	5.84%		0.00%	0.01	0.07	0.06	0.16%	1.55%		
Sahakar Nagar	3.06	3.22	0.16	10.59%	7.60%	-2.98%		0.00%	0.04	0.03	-0.01	1.49%	1.09%	0.15	0.97
Nagarbhavi	3.41	3.06	-0.34	8.26%	8.14%	-0.12%		0.00%	0.08	0.02	-0.06	2.52%	0.79%		
Kengeri	2.81	2.94	0.13	12.42%	14.85%	2.43%		0.00%	0.03	0.02	-0.02	1.15%	0.58%		

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Doddaballapura	1.20	2.87	1.66	12.90%	6.92%	-5.98%		0.00%			0.00			0.02	
Raja Rajeshwary Nagar	2.19	2.80	0.61	9.18%	9.03%	-0.15%		0.00%		0.02	0.02		0.56%		
Banashankari	2.81	2.58	-0.23	6.84%	7.37%	0.52%		0.00%	0.04		-0.04	1.31%		0.34	
Frazer town	0.76	2.49	1.74	14.67%	13.91%	-0.77%		0.00%			0.00				
Kothnur	1.08	2.27	1.19	4.96%	10.59%	5.63%		0.00%			0.00			0.88	
Hanumanth nagar	1.90	1.88	-0.02	9.79%	11.70%	1.91%		0.00%	0.01	0.01	0.00	0.67%	0.68%		
Cox town	0.34	0.55	0.22	11.02%	14.54%	3.52%		0.00%		0.04	0.04		7.46%		
MBO	33.19	42.47	9.28	9.57%	10.12%	0.55%		0.00%	0.25	0.25	0.00	0.75%	0.59%	1.40	1.31
HRBR Best LG Shoppe	1.83	3.20	1.37	10.21%	14.16%	3.94%		0.00%	0.03	0.19	0.16	1.66%	6.13%		0.30
Sahakarnagar Best LG Shoppe	0.44	2.80	2.36	8.82%	12.53%	3.71%		0.00%		0.11	0.11		4.09%		0.51
Banashankari Best LG Shoppe	0.24	2.23	1.99	0.53%	16.63%	16.10%		0.00%		0.13	0.13		6.04%		
Nagarbhavi Best LG shoppe	0.91	1.01	0.10	13.87%	24.42%	10.54%		0.00%		0.11	0.11		12.33%		
Shopee	3.42	9.24	5.82	10.32%	15.38%	5.06%		0.00%	0.03	0.53	0.50	0.89%	6.12%		0.81
Naveed	31.09	27.82	-3.28	9.38%	11.43%	2.05%		0.00%	0.13	0.34	0.21	0.43%	1.24%	0.62	1.85
Nelamangala	4.60	5.14	0.54	9.95%	7.62%	-2.32%		0.00%	0.02	0.08	0.05	0.52%	1.51%		0.82
Tumkur	3.44	4.06	0.61	10.54%	12.25%	1.71%		0.00%		0.06	0.06		1.61%		
Chitradurga	3.79	3.68	-0.11	9.36%	16.03%	6.67%		0.00%		0.02	0.02		0.46%		
Peenya	1.18	2.98	1.79	8.07%	6.62%	-1.45%		0.00%			0.00			0.17	
Hessarghatta	4.45	2.88	-1.57	9.86%	9.94%	0.08%		0.00%	0.08		-0.08	1.72%			
Channarayapatna	2.29	1.75	-0.53	5.60%	8.60%	2.99%		0.00%		0.02	0.02		1.15%	0.22	0.46
Tiptur	1.03	1.41	0.37	5.39%	14.14%	8.75%		0.00%			0.00				
Challakere	1.20	1.29	0.08	12.18%	15.11%	2.93%		0.00%		0.02	0.02		1.33%	0.23	
Kadur	3.32	1.05	-2.27	13.36%	17.92%	4.56%		0.00%			0.00				
Hiriyur	0.12	1.01	0.89	4.53%	8.87%	4.34%		0.00%			0.00				0.57
Hassan	4.08	0.89	-3.20	6.15%	7.52%	1.37%		0.00%		0.02	0.02		2.31%		
MBO	29.52	26.12	-3.40	9.28%	10.91%	1.63%		0.00%	0.10	0.21	0.12	0.34%	0.83%	0.62	1.85
Peenya Best LG Shoppe	1.57	1.69	0.12	11.28%	19.46%	8.18%		0.00%	0.04	0.13	0.09	2.28%	8.12%		
Shopee	1.57	1.69	0.12	11.28%	19.46%	8.18%		0.00%	0.04	0.13	0.09	2.28%	8.12%		
Musaib Khan	9.43	8.38	-1.05	13.10%	14.26%	1.16%		0.00%	0.02	0.11	0.09	0.18%	1.35%	0.59	0.51
Mysore - Rajkumarroad	1.46	2.11	0.66	14.91%	13.77%	-1.14%		0.00%			0.00				
Mysore-Vijaynagar	1.04	1.93	0.89	8.12%	10.92%	2.80%		0.00%		0.09	0.09		4.74%	0.05	
Mandya	2.75	1.42	-1.33	9.59%	16.62%	7.03%		0.00%	0.02		-0.02	0.62%			
Ramanagara	1.08	1.06	-0.02	17.93%	18.38%	0.45%		0.00%			0.00			0.19	
Mysore - Chamaraja Mohalla	2.89	0.49	-2.40	16.36%	12.97%	-3.39%		0.00%			0.00			0.35	0.51
MBO	9.21	7.00	-2.21	13.36%	14.21%	0.84%		0.00%	0.02	0.09	0.07	0.18%	1.26%	0.59	0.51

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Mysore - Kuvempunagar LG	0.22	1.38	1.16	1.90%	14.52%	12.62%		0.00%		0.02	0.02		1.78%		
Shopee	0.22	1.38	1.16	1.90%	14.52%	12.62%		0.00%		0.02	0.02		1.78%		
Aiyaz	2.94	0.82	-2.12	8.08%	11.75%	3.66%		0.00%			0.00				
Shivamoga	2.94	0.82	-2.12	8.08%	11.75%	3.66%		0.00%			0.00				
MBO	2.94	0.82	-2.12	8.08%	11.75%	3.66%		0.00%			0.00				
Online		0.09	0.09		11.85%	11.85%		0.00%			0.00				
Unilet - Online		0.09	0.09		11.85%	11.85%		0.00%			0.00				
Other		0.09	0.09		11.85%	11.85%		0.00%			0.00				
Others	3.20		-3.20	- 13.58%		13.58%		0.00%			0.00				
Defective In Warehouse	3.20		-3.20	-13.58%		13.58%		0.00%			0.00				
WHS	3.20		-3.20	-13.58%		13.58%		0.00%			0.00				
Total	130.82	148.44	17.62	11.05%	11.05%	1.59%		0.00%	0.75	1.75	1.00	0.58%	1.20%	2.93	6.16