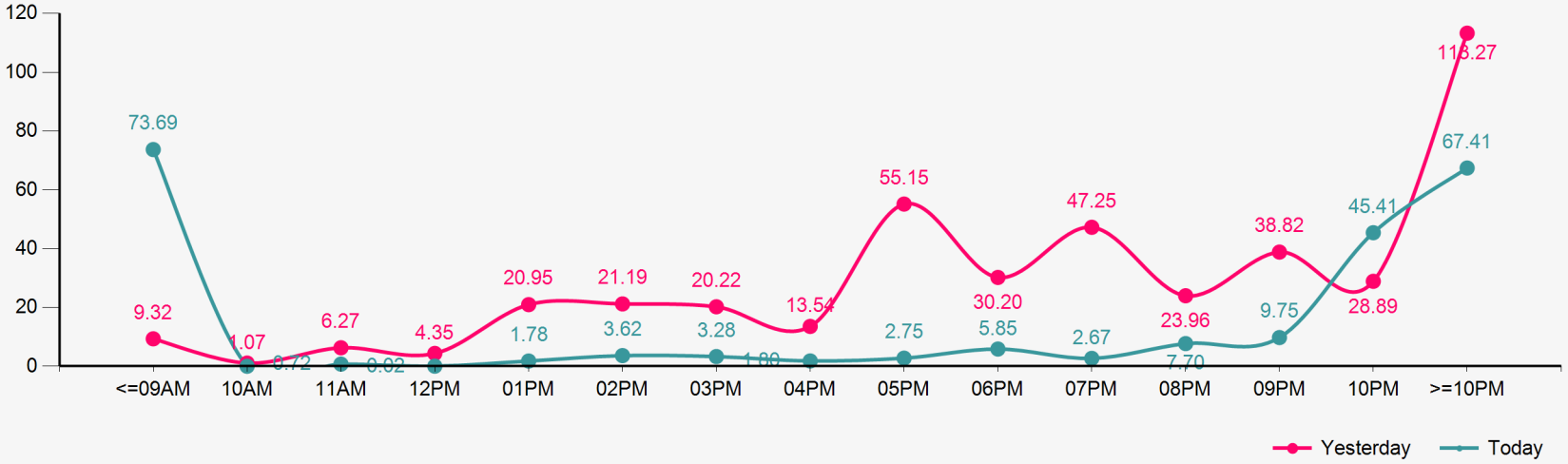


Sales 226.44 Lacs	GP% 7.63%	EW Pen% 0.78%	Target Ach. % 0.00%	Open SO 24.14 Lacs
Yest. Sales: 434.44 Lacs	Yest. GP%: 8.85%	Yest. EW%: 0.82%	TD Target: 0.00 Lacs	Yest. OSO 42.63 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	256.78	133.33	-123.45	9.52%	7.34%	-2.19%		0.00%	2.37	1.28	-1.10	0.93%	0.97%	26.39	12.61
Bengaluru - Rural	42.51	22.70	-19.81	7.17%	7.40%	0.23%		0.00%	0.37	0.15	-0.22	0.88%	0.65%	4.76	2.57
Mysuru	22.45	14.38	-8.07	11.50%	7.79%	-3.70%		0.00%	0.30	0.06	-0.25	1.36%	0.38%	1.96	1.41
Chitradurga	15.87	10.20	-5.67	7.80%	6.76%	-1.04%		0.00%	0.10	0.04	-0.05	0.62%	0.44%	1.74	1.09
Tumkur	16.98	10.15	-6.83	6.82%	6.97%	0.15%		0.00%	0.01		-0.01	0.08%	0.02%	0.96	1.81
Ramanagara	15.26	8.77	-6.49	8.55%	12.53%	3.98%		0.00%	0.22	0.16	-0.06	1.46%	1.91%		0.02
Kadur	12.57	6.23	-6.34	8.68%	7.93%	-0.76%		0.00%	0.02	0.03	0.00	0.18%	0.40%	2.32	0.54
Shivamogga	9.62	4.19	-5.43	5.15%	7.37%	2.22%		0.00%			0.00			0.61	0.48
Kolar	8.59	3.88	-4.72	6.96%	8.21%	1.24%		0.00%			0.00			0.41	0.55
Channarayapatna	6.29	3.44	-2.84	6.83%	9.61%	2.79%		0.00%			0.00			1.21	2.06
Mandya	8.90	3.30	-5.61	7.74%	8.86%	1.11%		0.00%	0.03	0.04	0.01	0.37%	1.29%	0.84	0.55
Hassan	6.23	2.76	-3.47	7.44%	6.63%	-0.81%		0.00%	0.03		-0.03	0.52%			
Chalkere	4.49	1.82	-2.66	6.31%	6.97%	0.66%		0.00%	0.02		-0.02	0.34%		0.68	0.16
Hiriyur	4.56	0.78	-3.77	8.80%	10.75%	1.95%		0.00%	0.04		-0.04	0.90%		0.12	
Tiptur	3.35	0.52	-2.83	6.72%	11.41%	4.69%		0.00%			0.00			0.63	0.29
Total	434.44	226.44	-208.00	8.85%	7.63%	-1.22%		0.00%	3.52	1.76	-1.76	0.82%	0.78%	42.63	24.14

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	408.40	216.11	-192.28	8.87%	7.54%	-1.33%		0.00%	2.85	1.42	-1.43	0.70%	0.66%	39.93	24.14
Shopee	25.56	10.70	-14.86	9.52%	9.66%	0.14%		0.00%	0.67	0.34	-0.33	2.68%	3.31%	2.70	
WHS	0.31		-0.31	-72.82%		72.82%		0.00%			0.00				
Other	0.18	(0.37)	-0.55	17.86%	11.92%	-5.94%		0.00%			0.00				
Total	434.44	226.44	-208.00	8.85%	7.63%	-1.22%		0.00%	3.52	1.76	-1.76	0.82%	0.78%	42.63	24.14
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj	148.77	81.57	-67.20	9.80%	7.03%	-2.77%		0.00%	0.79	0.61	-0.17	0.53%	0.76%	17.67	7.56
KR Puram	28.70	11.37	-17.33	14.78%	6.94%	-7.85%		0.00%	0.17	0.06	-0.10	0.59%	0.56%	3.10	3.07
Hongasandara	9.53	10.97	1.44	4.62%	3.79%	-0.83%		0.00%	0.01	0.01	0.00	0.14%	0.10%	1.70	0.52
RT Nagar	12.22	9.52	-2.71	7.39%	9.84%	2.45%		0.00%	0.07	0.30	0.23	0.56%	3.25%	0.73	0.14
Hoskote	12.95	7.81	-5.15	6.08%	8.20%	2.12%		0.00%	0.05	0.08	0.03	0.39%	1.05%	1.05	0.61
Marathahalli	9.13	6.05	-3.08	5.07%	5.86%	0.78%		0.00%			0.00			2.44	0.83
Hebbagodi	8.36	4.87	-3.48	9.05%	5.83%	-3.22%		0.00%	0.18		-0.18	2.26%		2.57	
Mathikere	8.07	4.48	-3.59	7.73%	5.81%	-1.92%		0.00%		0.01	0.01		0.28%	0.60	0.45
Rajaji nagar	9.60	4.46	-5.14	18.47%	8.08%	-10.39%		0.00%	0.10	0.07	-0.02	1.03%	1.69%	1.16	
Kolar	8.59	3.88	-4.72	6.96%	8.21%	1.24%		0.00%			0.00			0.41	0.55
Bommanahalli	8.72	3.64	-5.08	17.10%	10.39%	-6.71%		0.00%			0.00				0.29
Vijayanagar	3.83	3.38	-0.44	7.39%	5.17%	-2.23%		0.00%	0.03	0.02	-0.01	0.69%	0.45%	1.98	0.33
Hegnahalli	7.07	3.31	-3.75	6.70%	9.79%	3.09%		0.00%		0.04	0.04		1.31%	0.99	
Sanjaynagar	1.33	2.99	1.66	7.90%	3.31%	-4.60%		0.00%			0.00			0.12	0.21
Mulbagal	7.59	1.83	-5.76	6.67%	8.38%	1.72%		0.00%	0.02		-0.02	0.20%			
Sunkadakatte	4.64	1.30	-3.34	7.44%	9.88%	2.44%		0.00%			0.00			0.81	0.57
HSR Layout	0.57	0.78	0.20	7.64%	6.00%	-1.64%		0.00%			0.00				
MBO	140.91	80.63	-60.27	9.82%	7.02%	-2.80%		0.00%	0.62	0.60	-0.02	0.44%	0.75%	17.67	7.56
Rammurthy Nagar Best LG Shoppe	4.48	0.57	-3.91	11.03%	3.55%	-7.48%		0.00%	0.07		-0.07	1.47%			
Mathikere Best LG Shoppe	3.39	0.37	-3.02	7.53%	14.67%	7.14%		0.00%	0.10	0.02	-0.09	3.04%	4.28%		
Shopee	7.87	0.94	-6.93	9.52%	7.89%	-1.63%		0.00%	0.17	0.02	-0.15	2.14%	1.63%		
Syed Mudabeer	122.09	62.34	-59.75	8.77%	7.62%	-1.14%		0.00%	1.48	0.61	-0.87	1.22%	0.98%	7.86	5.62
Kengeri	9.79	9.98	0.19	7.81%	7.46%	-0.34%		0.00%	0.07	0.03	-0.04	0.76%	0.33%	1.01	
Devenahalli	13.45	7.32	-6.14	9.58%	7.39%	-2.19%		0.00%	0.20	0.02	-0.18	1.54%	0.27%	1.52	0.27
HRBR Layout	9.29	5.85	-3.43	7.37%	7.26%	-0.11%		0.00%	0.03	0.02	-0.02	0.35%	0.26%		0.19
Yelahanka	11.79	5.60	-6.19	9.64%	8.38%	-1.26%		0.00%	0.13	0.06	-0.07	1.14%	1.06%	0.71	
Frazer town	11.56	4.36	-7.20	7.20%	6.75%	-0.45%		0.00%	0.09	0.02	-0.07	0.81%	0.43%		0.08
Nagarbhavi	8.53	4.32	-4.21	21.19%	6.74%	-14.46%		0.00%	0.06	0.04	-0.02	0.68%	0.95%	0.02	0.63

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Sahakar Nagar	10.24	4.15	-6.09	7.48%	6.36%	-1.12%		0.00%	0.28	0.03	-0.25	2.82%	0.64%	0.16	0.14
Raja Rajeshwary Nagar	7.04	4.04	-3.00	7.05%	6.48%	-0.57%		0.00%	0.03	0.02	-0.01	0.46%	0.59%	1.29	1.88
Banashankari	6.00	3.79	-2.21	5.26%	8.27%	3.01%		0.00%	0.01	0.04	0.02	0.21%	0.97%	0.85	
Doddaballapura	8.62	2.57	-6.05	4.72%	6.53%	1.81%		0.00%	0.01	0.01	0.00	0.11%	0.30%		2.17
Kothnur	7.84	1.97	-5.86	6.01%	2.82%	-3.19%		0.00%	0.06		-0.06	0.72%			
Hanumanth nagar	5.68	1.61	-4.07	8.94%	11.18%	2.24%		0.00%	0.03	0.06	0.03	0.48%	3.64%	0.03	0.26
Cox town	0.86	0.79	-0.07	5.76%	9.02%	3.26%		0.00%			0.00			0.10	
MBO	110.68	56.35	-54.33	8.61%	7.24%	-1.37%		0.00%	1.01	0.34	-0.67	0.92%	0.60%	5.69	5.62
Nagarbhavi Best LG shoppe	3.13	2.91	-0.21	12.64%	6.98%	-5.66%		0.00%	0.17	0.02	-0.15	5.82%	0.69%		
Sahakarnagar Best LG Shoppe	3.02	1.59	-1.43	6.52%	14.91%	8.39%		0.00%	0.06	0.13	0.08	1.89%	8.96%		
HRBR Best LG Shoppe	2.17	1.45	-0.73	14.39%	15.56%	1.17%		0.00%	0.21	0.12	-0.09	10.92%	9.04%	2.17	
Banashankari Best LG Shoppe	3.08	0.04	-3.05	8.77%	24.39%	15.63%		0.00%	0.03		-0.03	0.82%			
Shopee	11.40	5.99	-5.41	10.31%	11.27%	0.96%		0.00%	0.47	0.27	-0.20	4.27%	4.74%	2.17	
Naveed	106.87	52.26	-54.60	7.76%	7.67%	-0.09%		0.00%	0.70	0.28	-0.43	0.66%	0.53%	13.69	8.50
Chitradurga	15.87	10.20	-5.67	7.80%	6.76%	-1.04%		0.00%	0.10	0.04	-0.05	0.62%	0.44%	1.74	1.09
Tumkur	16.98	10.15	-6.83	6.82%	6.97%	0.15%		0.00%	0.01		-0.01	0.08%	0.02%	0.96	1.81
Nelamangala	15.80	7.58	-8.22	7.57%	6.60%	-0.97%		0.00%	0.12	0.05	-0.07	0.74%	0.61%	2.19	1.70
Kadur	12.57	6.23	-6.34	8.68%	7.93%	-0.76%		0.00%	0.02	0.03	0.00	0.18%	0.40%	2.32	0.54
Peenya	3.55	5.69	2.14	8.08%	8.93%	0.85%		0.00%	0.03	0.05	0.02	0.87%	0.96%	1.13	
Channarayapatna	6.29	3.44	-2.84	6.83%	9.61%	2.79%		0.00%			0.00			1.21	2.06
Hessarghatta	12.61	2.95	-9.67	8.54%	10.26%	1.73%		0.00%	0.30	0.09	-0.21	2.41%	3.01%	2.18	0.86
Hassan	6.23	2.76	-3.47	7.44%	6.63%	-0.81%		0.00%	0.03		-0.03	0.52%			
Challakere	4.49	1.82	-2.66	6.31%	6.97%	0.66%		0.00%	0.02		-0.02	0.34%		0.68	0.16
Hiriyur	4.56	0.78	-3.77	8.80%	10.75%	1.95%		0.00%	0.04		-0.04	0.90%		0.12	
Tiptur	3.35	0.52	-2.83	6.72%	11.41%	4.69%		0.00%			0.00			0.63	0.29
MBO	102.29	52.11	-50.18	7.67%	7.65%	-0.03%		0.00%	0.66	0.26	-0.41	0.65%	0.50%	13.17	8.50
Peenya Best LG Shoppe	4.58	0.15	-4.42	9.73%	15.23%	5.50%		0.00%	0.04	0.02	-0.02	0.79%	12.54%	0.53	
Shopee	4.58	0.15	-4.42	9.73%	15.23%	5.50%		0.00%	0.04	0.02	-0.02	0.79%	12.54%	0.53	
Musaib Khan	46.61	26.44	-20.17	9.81%	9.50%	-0.32%		0.00%	0.55	0.26	-0.29	1.20%	1.00%	2.80	1.98
Ramanagara	15.26	8.77	-6.49	8.55%	12.53%	3.98%		0.00%	0.22	0.16	-0.06	1.46%	1.91%		0.02
Mysore - Chamaraja Mohalla	6.87	5.61	-1.26	19.89%	7.76%	-12.13%		0.00%	0.13		-0.13	1.99%		0.89	0.94
Mysore-Vijaynagar	7.97	3.42	-4.54	7.85%	8.30%	0.46%		0.00%	0.09		-0.09	1.20%		0.20	0.25
Mandya	8.90	3.30	-5.61	7.74%	8.86%	1.11%		0.00%	0.03	0.04	0.01	0.37%	1.29%	0.84	0.55
Mysore - Rajkumarroad	5.91	1.74	-4.17	8.94%	8.11%	-0.83%		0.00%	0.07	0.02	-0.06	1.23%	0.87%	0.87	0.22
MBO	44.90	22.83	-22.07	10.05%	9.86%	-0.19%		0.00%	0.55	0.22	-0.33	1.25%	0.98%	2.80	1.98

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Mysore - Kuvempunagar LG	1.71	3.62	1.91	3.65%	7.22%	3.56%		0.00%		0.04	0.04		1.12%		
Shopee	1.71	3.62	1.91	3.65%	7.22%	3.56%		0.00%		0.04	0.04		1.12%		
Aiyaz	9.62	4.19	-5.43	5.15%	7.37%	2.22%		0.00%			0.00			0.61	0.48
Shivamoga	9.62	4.19	-5.43	5.15%	7.37%	2.22%		0.00%			0.00			0.61	0.48
MBO	9.62	4.19	-5.43	5.15%	7.37%	2.22%		0.00%			0.00			0.61	0.48
Others	0.31		-0.31	-72.82%		72.82%		0.00%			0.00				
Defective In Warehouse	0.31		-0.31	-72.82%		72.82%		0.00%			0.00				
WHS	0.31		-0.31	-72.82%		72.82%		0.00%			0.00				
Online	0.18	(0.37)	-0.55	17.86%	11.92%	-5.94%		0.00%			0.00				
Unilet - Online	0.18	(0.37)	-0.55	17.86%	11.92%	-5.94%		0.00%			0.00				
Other	0.18	(0.37)	-0.55	17.86%	11.92%	-5.94%		0.00%			0.00				
Total	434.44	226.44	-208.00	7.63%	7.63%	-1.22%		0.00%	3.52	1.76	-1.76	0.82%	0.78%	42.63	24.14