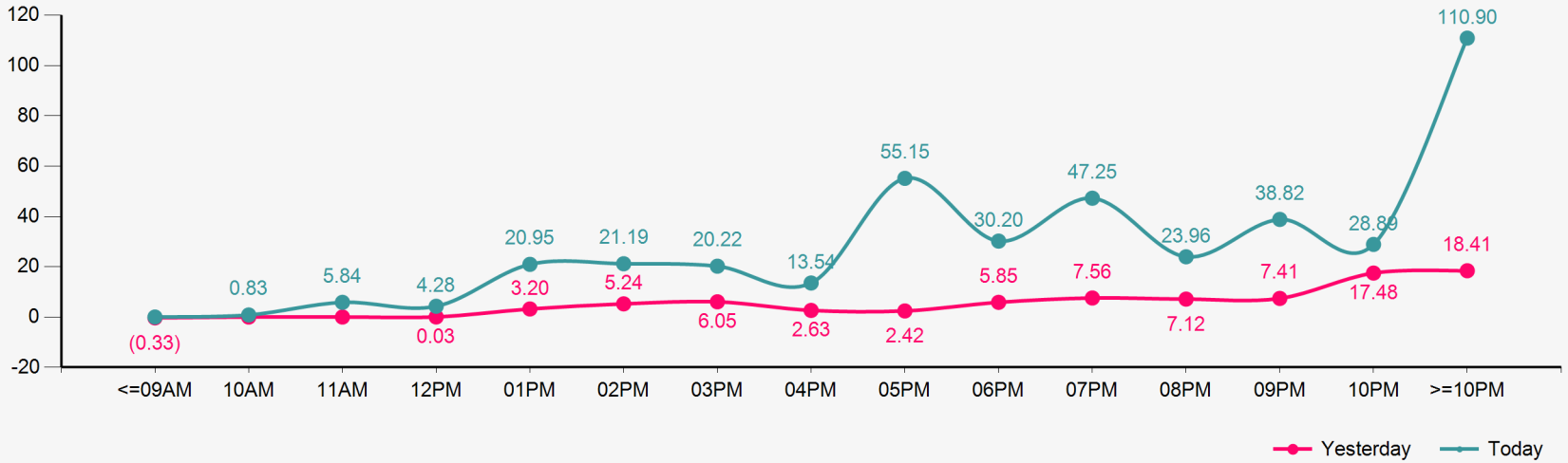


Sales 422.01 Lacs	GP% 10.05%	EW Pen% 0.84%	Target Ach. % 0.00%	Open SO 90.55 Lacs
Yest. Sales: 83.08 Lacs	Yest. GP%: 10.26%	Yest. EW%: 0.46%	TD Target: 0.00 Lacs	Yest. OSO 0.45 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	56.86	251.65	194.79	10.18%	10.76%	0.58%		0.00%	0.35	2.37	2.02	0.62%	0.95%	0.20	51.22
Bengaluru - Rural	8.99	40.48	31.50	8.43%	8.19%	-0.24%		0.00%		0.37	0.37		0.92%		11.14
Mysuru	0.73	19.94	19.21	12.90%	12.58%	-0.32%		0.00%		0.30	0.30		1.53%		8.24
Tumkur	1.88	16.94	15.05	13.29%	6.80%	-6.49%		0.00%		0.01	0.01		0.08%	0.25	4.80
Chitradurga	2.97	14.97	12.00	15.21%	7.91%	-7.30%		0.00%		0.10	0.10		0.66%		3.28
Ramanagara	0.03	14.44	14.41	19.31%	8.86%	-10.46%		0.00%		0.22	0.22		1.55%		0.87
Kadur	1.91	12.57	10.66	15.86%	8.68%	-7.17%		0.00%	0.03	0.02	-0.01	1.81%	0.18%		2.68
Shivamogga	2.05	9.05	7.00	5.37%	4.99%	-0.38%		0.00%			0.00				0.61
Mandya	0.73	8.90	8.17	11.80%	8.64%	-3.16%		0.00%		0.03	0.03		0.37%		1.62
Kolar	1.73	8.59	6.86	5.38%	11.45%	6.07%		0.00%			0.00				1.49
Hassan	1.79	6.23	4.44	11.32%	13.56%	2.24%		0.00%		0.03	0.03		0.52%		0.65
Channarayapatna	0.65	5.85	5.20	8.46%	6.48%	-1.98%		0.00%			0.00				1.76
Hiriyur	0.88	4.56	3.68	14.65%	19.29%	4.64%		0.00%		0.04	0.04		0.90%		0.12
Chalkere	0.77	4.49	3.71	6.83%	6.31%	-0.52%		0.00%		0.02	0.02		0.34%		1.18
Tiptur	1.11	3.35	2.24	12.89%	6.72%	-6.16%		0.00%			0.00				0.89
Total	83.08	422.01	338.93	10.26%	10.05%	-0.20%		0.00%	0.38	3.51	3.13	0.46%	0.84%	0.45	90.55

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	78.36	395.96	317.60	10.16%	10.08%	-0.08%		0.00%	0.35	2.85	2.49	0.45%	0.72%	0.45	85.29
Shopee	2.99	25.56	22.57	10.35%	10.63%	0.28%		0.00%	0.03	0.67	0.64	0.98%	2.68%		5.26
WHS		0.31	0.31		-72.82%	-72.82%		0.00%			0.00				
Other	1.73	0.18	-1.55	14.52%	17.86%	3.34%		0.00%			0.00				
Total	83.08	422.01	338.93	10.26%	10.05%	-0.20%		0.00%	0.38	3.51	3.13	0.46%	0.84%	0.45	90.55
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj	34.83	146.04	111.21	8.78%	11.26%	2.48%		0.00%	0.10	0.79	0.69	0.28%	0.54%	0.12	31.29
KR Puram	9.23	28.70	19.47	9.37%	14.78%	5.41%		0.00%	0.02	0.17	0.15	0.18%	0.59%		4.68
Hoskote	0.72	12.46	11.74	6.86%	6.23%	-0.64%		0.00%		0.05	0.05		0.40%		3.46
RT Nagar	3.34	12.14	8.80	9.89%	7.28%	-2.60%		0.00%	0.01	0.07	0.06	0.28%	0.57%		3.84
Rajaji nagar	2.90	9.49	6.59	9.16%	18.70%	9.54%		0.00%	0.02	0.10	0.08	0.69%	1.04%	0.01	1.33
Marathahalli	1.76	9.13	7.37	13.80%	4.87%	-8.94%		0.00%			0.00				2.08
Hongasandara	0.51	8.94	8.43	11.56%	5.01%	-6.54%		0.00%		0.01	0.01		0.15%		3.65
Bommanahalli	1.78	8.72	6.94	12.98%	21.70%	8.72%		0.00%	0.01		-0.01	0.43%		0.04	0.25
Kolar	1.73	8.59	6.86	5.38%	11.45%	6.07%		0.00%			0.00				1.49
Hebbagodi	0.84	8.36	7.52	6.59%	14.59%	8.00%		0.00%		0.18	0.18		2.26%	0.07	4.94
Mathikere	1.42	8.07	6.65	8.98%	12.69%	3.72%		0.00%			0.00				0.78
Mulbagal	1.92	7.48	5.56	7.40%	6.59%	-0.81%		0.00%	0.01	0.02	0.01	0.47%	0.20%		
Hegnahalli	2.35	5.89	3.54	10.48%	7.58%	-2.90%		0.00%	0.02		-0.02	0.86%			1.27
Sunkadakatte	1.55	4.64	3.09	6.36%	7.44%	1.09%		0.00%			0.00				0.81
Vijayanagar	1.17	3.67	2.50	7.59%	7.72%	0.12%		0.00%	0.01	0.03	0.01	1.10%	0.72%		2.38
Sanjaynagar	2.40	1.33	-1.08	3.29%	8.62%	5.34%		0.00%			0.00				0.12
HSR Layout	0.48	0.57	0.09	1.96%	7.64%	5.67%		0.00%			0.00				
MBO	34.10	138.18	104.08	8.75%	11.15%	2.41%		0.00%	0.10	0.62	0.53	0.28%	0.45%	0.12	31.09
Rammurthy Nagar Best LG Shoppe	0.74	4.48	3.75	10.19%	11.03%	0.84%		0.00%		0.07	0.07		1.47%		0.20
Mathikere Best LG Shoppe		3.39	3.39		15.94%	15.94%		0.00%		0.10	0.10		3.04%		
Shopee	0.74	7.87	7.13	10.19%	13.14%	2.96%		0.00%		0.17	0.17		2.14%		0.20
Syed Mudabeer	24.36	119.44	95.08	11.07%	9.92%	-1.15%		0.00%	0.23	1.48	1.25	0.94%	1.25%	0.08	21.15
Devenahalli	4.13	13.29	9.16	11.07%	9.53%	-1.54%		0.00%		0.20	0.20		1.56%		2.13
Yelahanka	1.48	11.71	10.22	11.86%	9.67%	-2.18%		0.00%		0.13	0.13		1.15%		3.02
Frazer town	0.65	10.25	9.60	15.71%	8.04%	-7.68%		0.00%		0.09	0.09		0.91%		0.48
Sahakar Nagar	1.28	10.24	8.95	7.55%	7.69%	0.13%		0.00%	0.02	0.28	0.26	1.88%	2.82%	0.08	0.78
Kengeri	6.94	9.79	2.85	10.78%	8.05%	-2.74%		0.00%	0.11	0.07	-0.04	1.63%	0.76%		2.43
HRBR Layout	1.78	8.99	7.20	16.52%	7.54%	-8.98%		0.00%	0.02	0.03	0.01	1.02%	0.36%		1.94

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Nagarbhavi	1.27	8.53	7.26	5.37%	21.19%	15.83%		0.00%		0.06	0.06		0.68%		0.52
Doddaballapura	0.57	8.44	7.87	11.05%	9.51%	-1.53%		0.00%		0.01	0.01		0.11%		0.73
Kothnur	0.64	7.84	7.20	3.98%	6.12%	2.14%		0.00%		0.06	0.06		0.72%		
Raja Rajeshwary Nagar	1.06	6.77	5.72	14.16%	18.65%	4.50%		0.00%	0.02	0.03	0.01	1.96%	0.47%		2.08
Banashankari	1.14	5.80	4.66	9.37%	5.12%	-4.24%		0.00%		0.01	0.01		0.22%		3.01
Hanumanth nagar	0.69	5.55	4.86	17.45%	9.10%	-8.35%		0.00%		0.03	0.03		0.49%		0.20
Cox town	0.51	0.86	0.35	12.16%	5.76%	-6.40%		0.00%	0.02		-0.02	4.96%			0.41
MBO	22.13	108.04	85.91	11.16%	9.88%	-1.27%		0.00%	0.20	1.01	0.81	0.90%	0.94%	0.08	17.72
Nagarbhavi Best LG shoppe		3.13	3.13		12.64%	12.64%		0.00%		0.17	0.17		5.82%		0.99
Banashankari Best LG Shoppe	0.85	3.08	2.24	8.84%	8.77%	-0.07%		0.00%	0.03	0.03	0.00	3.55%	0.82%		
Sahakarnagar Best LG Shoppe	0.67	3.02	2.35	5.93%	6.52%	0.60%		0.00%		0.06	0.06		1.89%		0.27
HRBR Best LG Shoppe	0.72	2.17	1.46	15.88%	14.39%	-1.49%		0.00%		0.21	0.21		10.92%		2.17
Shopee	2.23	11.40	9.17	10.22%	10.31%	0.09%		0.00%	0.03	0.47	0.44	1.31%	4.27%		3.44
Naveed	18.61	103.71	85.10	11.93%	8.98%	-2.95%		0.00%	0.06	0.70	0.64	0.32%	0.68%	0.25	26.77
Tumkur	1.88	16.94	15.05	13.29%	6.80%	-6.49%		0.00%		0.01	0.01		0.08%	0.25	4.80
Chitradurga	2.97	14.97	12.00	15.21%	7.91%	-7.30%		0.00%		0.10	0.10		0.66%		3.28
Nelamangala	4.14	14.43	10.29	6.07%	10.37%	4.30%		0.00%		0.12	0.12		0.81%		5.56
Hessarghatta	1.51	12.61	11.10	18.01%	8.58%	-9.43%		0.00%	0.03	0.30	0.27	1.77%	2.41%		2.75
Kadur	1.91	12.57	10.66	15.86%	8.68%	-7.17%		0.00%	0.03	0.02	-0.01	1.81%	0.18%		2.68
Hassan	1.79	6.23	4.44	11.32%	13.56%	2.24%		0.00%		0.03	0.03		0.52%		0.65
Channarayapatna	0.65	5.85	5.20	8.46%	6.48%	-1.98%		0.00%			0.00				1.76
Hiriyur	0.88	4.56	3.68	14.65%	19.29%	4.64%		0.00%		0.04	0.04		0.90%		0.12
Challakere	0.77	4.49	3.71	6.83%	6.31%	-0.52%		0.00%		0.02	0.02		0.34%		1.18
Tiptur	1.11	3.35	2.24	12.89%	6.72%	-6.16%		0.00%			0.00				0.89
Peenya	1.00	3.14	2.14	11.03%	7.90%	-3.13%		0.00%		0.03	0.03		0.82%		2.58
MBO	18.61	99.13	80.52	11.93%	8.94%	-2.99%		0.00%	0.06	0.66	0.60	0.32%	0.67%	0.25	26.24
Peenya Best LG Shoppe		4.58	4.58		9.73%	9.73%		0.00%		0.04	0.04		0.79%		0.53
Shopee		4.58	4.58		9.73%	9.73%		0.00%		0.04	0.04		0.79%		0.53
Musaib Khan	1.49	43.28	41.79	12.48%	10.53%	-1.95%		0.00%		0.55	0.55		1.29%		10.73
Ramanagara	0.03	14.44	14.41	19.31%	8.86%	-10.46%		0.00%		0.22	0.22		1.55%		0.87
Mandya	0.73	8.90	8.17	11.80%	8.64%	-3.16%		0.00%		0.03	0.03		0.37%		1.62
Mysore-Vijaynagar	0.11	7.24	7.13	6.94%	7.62%	0.68%		0.00%		0.09	0.09		1.33%		0.84
Mysore - Chamaraja Mohalla	0.21	6.45	6.24	15.75%	20.70%	4.95%		0.00%		0.13	0.13		2.12%		5.45
Mysore - Rajkumarroad	0.39	4.54	4.15	12.11%	12.32%	0.21%		0.00%		0.07	0.07		1.61%		0.86
MBO	1.47	41.57	40.10	12.22%	10.81%	-1.41%		0.00%		0.55	0.55		1.35%		9.64

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Mysore - Kuvempunagar LG	0.02	1.71	1.69	31.95%	3.65%	-28.29%		0.00%			0.00				1.10
Shopee	0.02	1.71	1.69	31.95%	3.65%	-28.29%		0.00%			0.00				1.10
Aiyaz	2.05	9.05	7.00	5.37%	4.99%	-0.38%		0.00%			0.00				0.61
Shivamoga	2.05	9.05	7.00	5.37%	4.99%	-0.38%		0.00%			0.00				0.61
MBO	2.05	9.05	7.00	5.37%	4.99%	-0.38%		0.00%			0.00				0.61
Others		0.31	0.31		-72.82%	-72.82%		0.00%			0.00				
Defective In Warehouse		0.31	0.31		-72.82%	-72.82%		0.00%			0.00				
WHS		0.31	0.31		-72.82%	-72.82%		0.00%			0.00				
Online	1.73	0.18	-1.55	14.52%	17.86%	3.34%		0.00%			0.00				
Unilet - Online	1.73	0.18	-1.55	14.52%	17.86%	3.34%		0.00%			0.00				
Other	1.73	0.18	-1.55	14.52%	17.86%	3.34%		0.00%			0.00				
Total	83.08	422.01	338.93	10.05%	10.05%	-0.20%		0.00%	0.38	3.51	3.13	0.46%	0.84%	0.45	90.55