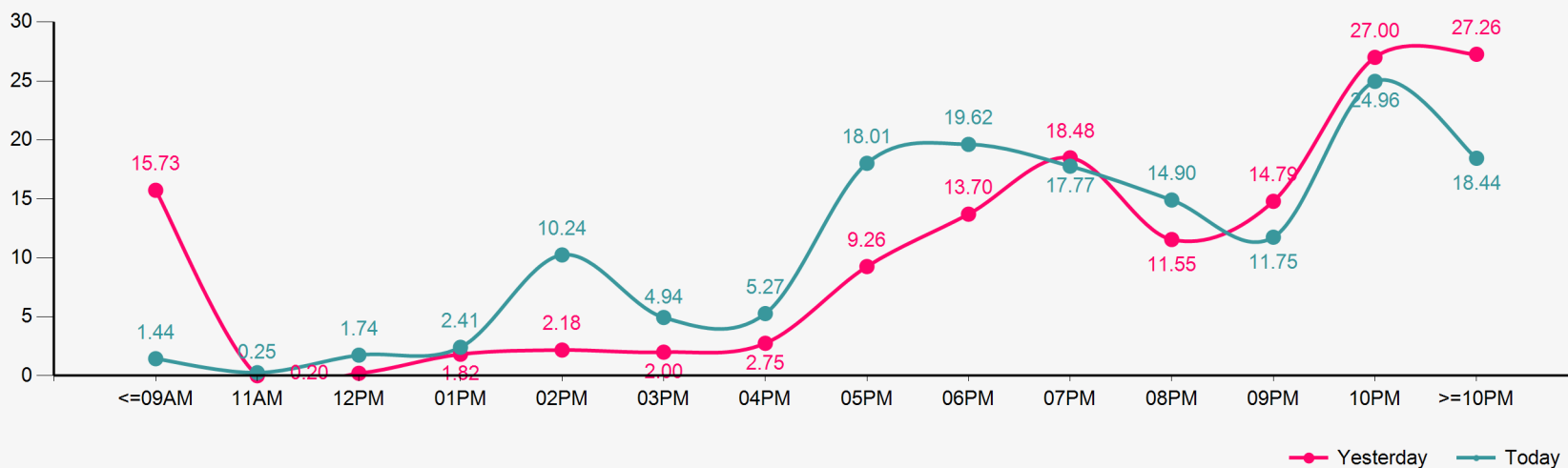


Sales 151.75 Lacs	GP% 9.86%	EW Pen% 0.53%	Target Ach. % 60.62%	Open SO 4.20 Lacs
Yest. Sales: 146.72 Lacs	Yest. GP%: 6.58%	Yest. EW%: 0.75%	TD Target: 250.34 Lacs	Yest. OSO 3.77 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	91.87	107.29	15.42	10.21%	10.09%	-0.12%	161.52	66.43%	0.75	0.68	-0.07	0.82%	0.63%	2.53	2.90
Bengaluru - Rural	18.30	15.75	-2.55	-21.06%	5.77%	26.82%	22.85	68.93%	0.08	0.04	-0.05	0.46%	0.24%	1.22	0.21
Mysuru	8.71	5.51	-3.21	7.82%	8.20%	0.38%	15.00	36.71%	0.08	0.04	-0.04	0.92%	0.67%	0.01	0.62
Kolar	2.76	4.25	1.49	9.04%	6.05%	-2.99%	4.63	91.78%			0.00				
Chitradurga	6.06	3.66	-2.41	12.03%	14.00%	1.98%	8.23	44.42%	0.05	0.01	-0.04	0.80%	0.26%		
Tumkur	4.76	3.24	-1.52	13.03%	9.98%	-3.04%	7.45	43.56%	0.09		-0.09	1.89%			
Mandya	1.99	2.12	0.13	11.92%	15.80%	3.88%	3.49	60.65%	0.02		-0.02	1.02%			
Hassan	2.71	2.01	-0.70	10.37%	12.00%	1.62%	3.87	52.08%		0.04	0.04		1.77%		
Kadur	1.61	1.72	0.11	20.53%	15.55%	-4.98%	3.52	48.81%	(0.01)		0.01	-0.66%			
Channarayapatna	0.67	1.33	0.67	13.99%	9.71%	-4.27%	3.48	38.28%			0.00				
Ramanagara	2.14	1.05	-1.08	14.64%	16.36%	1.73%	3.69	28.49%	0.03		-0.03	1.63%			
Shivamogga	0.63	0.99	0.36	6.69%	19.17%	12.48%	4.47	22.13%			0.00				0.20
Chalkere	2.60	0.99	-1.62	12.49%	12.33%	-0.15%	3.12	31.59%			0.00				
Tiptur	1.15	0.94	-0.21	8.82%	9.95%	1.13%	2.19	43.01%			0.00				
Hiriyur	0.76	0.90	0.14	16.48%	14.90%	-1.57%	2.83	31.76%			0.00				0.27
Total	146.72	151.75	5.03	6.58%	9.86%	3.28%	250.34	60.62%	1.09	0.79	-0.30	0.75%	0.53%	3.77	4.20

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	128.14	130.66	2.53	9.93%	10.25%	0.32%	226.77	57.62%	0.67	0.54	-0.13	0.52%	0.41%	2.86	3.26
Shopee	13.46	16.62	3.16	12.74%	10.15%	-2.58%	23.58	70.49%	0.42	0.26	-0.16	3.23%	1.57%	0.91	0.94
WHS	4.63	3.87	-0.75	-104.54%	-4.82%	99.72%		0.00%			0.00				
Other	0.50	0.60	0.10	10.10%	11.91%	1.80%		0.00%			0.00				
Total	146.72	151.75	5.03	6.58%	9.86%	3.28%	250.34	60.62%	1.09	0.79	-0.30	0.75%	0.53%	3.77	4.20
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj	50.40	58.76	8.35	8.67%	10.21%	1.54%	90.62	64.84%	0.19	0.42	0.23	0.38%	0.72%	0.28	1.21
KR Puram	15.99	14.07	-1.92	8.56%	11.64%	3.08%	15.02	93.68%		0.11	0.11		0.79%		0.34
Hoskote	3.72	4.97	1.25	5.77%	8.37%	2.60%	6.27	79.34%	0.01	0.02	0.01	0.24%	0.34%		
Kolar	2.76	4.25	1.49	9.04%	6.05%	-2.99%	4.63	91.78%			0.00				
Mulbagal	3.92	3.65	-0.26	9.86%	12.40%	2.54%	3.10	117.85%			0.00				0.54
RT Nagar	3.44	3.52	0.08	11.40%	12.26%	0.86%	5.90	59.64%	0.04	0.04	0.00	1.18%	1.15%		
Hebbagodi	2.12	3.39	1.27	10.77%	11.42%	0.65%	6.76	50.23%			0.00				
Rajaji nagar	2.72	3.26	0.55	4.15%	7.05%	2.90%	6.95	46.98%			0.00			0.01	0.12
Marathahalli	0.91	2.76	1.85	5.81%	7.78%	1.97%	4.70	58.70%		0.05	0.05		1.88%	0.28	
Mathikere	1.43	2.56	1.12	9.17%	11.80%	2.63%	5.16	49.54%		0.01	0.01		0.50%		0.02
Sanjaynagar	2.10	2.54	0.44	13.26%	8.08%	-5.17%	3.95	64.45%	0.04		-0.04	1.96%			
Hongasandara	1.17	2.47	1.29	5.89%	10.62%	4.73%	3.48	71.00%		0.04	0.04		1.60%		
Bommanahalli	1.88	2.18	0.30	11.15%	11.26%	0.11%	6.92	31.51%			0.00				
Sunkadakatte	0.84	2.10	1.26	8.42%	6.83%	-1.59%	3.51	59.88%			0.00				
Hegnahalli	1.83	1.59	-0.23	11.56%	11.77%	0.21%	3.88	41.14%			0.00				
Vijayanagar	1.63	1.09	-0.54	3.49%	16.66%	13.17%	2.19	49.97%		0.03	0.03		3.01%		0.19
HSR Layout	0.70	0.54	-0.17	6.77%	10.99%	4.22%	3.57	15.01%			0.00				
MBO	47.16	54.96	7.80	8.65%	10.22%	1.57%	85.98	63.92%	0.09	0.30	0.21	0.19%	0.55%	0.28	1.21
Mathikere Best LG Shoppe	2.43	2.30	-0.13	7.77%	7.59%	-0.18%	2.19	105.13%	0.04	0.11	0.07	1.46%	4.82%		
Rammurthy Nagar Best LG Shoppe	0.81	1.49	0.68	12.61%	13.82%	1.21%	2.44	61.02%	0.07	0.02	-0.05	8.89%	1.02%		
Shopee	3.24	3.80	0.56	8.98%	10.04%	1.06%	4.64	81.88%	0.10	0.12	0.02	3.22%	3.29%		
Syed Mudabeer	46.67	52.77	6.10	10.54%	9.94%	-0.60%	81.17	65.01%	0.54	0.26	-0.28	1.18%	0.50%	2.33	0.96
Sahakar Nagar	3.59	9.20	5.61	7.63%	10.71%	3.08%	6.54	140.51%	0.03		-0.03	0.88%		0.35	0.12
Frazer town	4.69	4.56	-0.12	9.24%	7.61%	-1.63%	3.22	141.49%			0.00			0.21	
Banashankari	3.41	4.03	0.63	6.19%	5.74%	-0.45%	5.54	72.86%	0.03		-0.03	1.00%			0.23
HRBR Layout	1.49	3.88	2.38	13.52%	8.99%	-4.53%	3.99	97.09%	0.01	0.02	0.01	0.86%	0.52%		
Doddaballapura	1.09	3.26	2.17	9.37%	7.42%	-1.96%	3.49	93.55%		0.06	0.06		1.97%		0.01
Hanumanth nagar	1.35	3.26	1.91	16.15%	8.35%	-7.79%	2.94	110.87%			0.00			0.31	

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Yelahanka	4.25	3.21	-1.04	12.11%	13.69%	1.59%	6.66	48.27%	0.02	0.03	0.01	0.40%	0.86%		
Kothnur	4.22	2.85	-1.37	6.97%	9.09%	2.13%	5.86	48.64%			0.00				
Devenahalli	6.23	2.41	-3.83	7.52%	12.49%	4.98%	10.29	23.38%	0.07		-0.07	1.20%		0.48	0.21
Raja Rajeshwary Nagar	1.63	1.32	-0.30	18.16%	13.19%	-4.98%	5.49	24.14%	0.03	0.02	-0.01	2.00%	1.82%	0.07	0.40
Cox town	1.61	0.83	-0.78	14.60%	11.76%	-2.84%	2.19	38.10%	0.03		-0.03	1.58%			
Kengeri	3.61	0.79	-2.82	9.29%	27.44%	18.15%	5.93	13.32%	0.03		-0.03	0.88%			
Nagarbhavi	1.28	0.77	-0.52	12.74%	9.75%	-2.98%	4.59	16.71%			0.00				
MBO	38.44	40.38	1.93	9.74%	9.88%	0.14%	66.73	60.51%	0.26	0.13	-0.12	0.67%	0.33%	1.42	0.96
Sahakarnagar Best LG Shoppe	1.42	4.08	2.66	10.33%	7.72%	-2.61%	4.19	97.30%			0.00			0.91	
HRBR Best LG Shoppe	2.74	3.66	0.93	14.48%	12.51%	-1.97%	4.34	84.39%	0.12	0.02	-0.10	4.39%	0.41%		
Nagarbhavi Best LG shoppe	4.07	3.65	-0.42	15.49%	10.11%	-5.38%	3.60	101.19%	0.17	0.05	-0.12	4.36%	1.29%		
Banashankari Best LG Shoppe		1.00	1.00		11.25%	11.25%	2.30	43.49%		0.07	0.07		6.99%		
Shopee	8.22	12.39	4.17	14.26%	10.12%	-4.14%	14.44	85.81%	0.29	0.13	-0.16	3.59%	1.04%	0.91	
Naveed	31.06	26.09	-4.97	12.49%	10.31%	-2.18%	51.91	50.26%	0.22	0.07	-0.15	0.72%	0.28%	1.15	1.21
Nelamangala	3.72	4.50	0.78	8.09%	8.41%	0.32%	6.29	71.49%		0.02	0.02		0.45%	0.75	
Peenya	1.99	4.35	2.37	16.01%	6.41%	-9.60%	3.51	124.01%	0.02		-0.02	0.76%			
Chitradurga	6.06	3.66	-2.41	12.03%	14.00%	1.98%	8.23	44.42%	0.05	0.01	-0.04	0.80%	0.26%		
Tumkur	4.76	3.24	-1.52	13.03%	9.98%	-3.04%	7.45	43.56%	0.09		-0.09	1.89%			
Hessarghatta	4.27	2.23	-2.04	12.77%	8.36%	-4.41%	5.21	42.72%	0.06		-0.06	1.46%		0.40	
Hassan	2.71	2.01	-0.70	10.37%	12.00%	1.62%	3.87	52.08%		0.04	0.04		1.77%		
Kadur	1.61	1.72	0.11	20.53%	15.55%	-4.98%	3.52	48.81%	(0.01)		0.01	-0.66%			
Channarayapatna	0.67	1.33	0.67	13.99%	9.71%	-4.27%	3.48	38.28%			0.00				
Challakere	2.60	0.99	-1.62	12.49%	12.33%	-0.15%	3.12	31.59%			0.00				
Tiptur	1.15	0.94	-0.21	8.82%	9.95%	1.13%	2.19	43.01%			0.00				
Hiriyur	0.76	0.90	0.14	16.48%	14.90%	-1.57%	2.83	31.76%			0.00				0.27
MBO	30.30	25.87	-4.42	12.44%	10.31%	-2.13%	49.71	52.05%	0.20	0.06	-0.14	0.67%	0.25%	1.15	0.27
Peenya Best LG Shoppe	0.76	0.21	-0.55	14.42%	10.65%	-3.77%	2.19	9.76%	0.02	0.01	-0.01	2.69%	4.39%		0.94
Shopee	0.76	0.21	-0.55	14.42%	10.65%	-3.77%	2.19	9.76%	0.02	0.01	-0.01	2.69%	4.39%		0.94
Musaib Khan	12.84	8.68	-4.16	9.59%	11.05%	1.46%	22.18	39.11%	0.13	0.04	-0.10	1.05%	0.42%	0.01	0.62
Mysore - Chamaraja Mohalla	2.05	2.28	0.24	1.70%	6.48%	4.78%	5.64	40.49%		0.03	0.03		1.20%		
Mandya	1.99	2.12	0.13	11.92%	15.80%	3.88%	3.49	60.65%	0.02		-0.02	1.02%			
Mysore-Vijaynagar	2.47	2.01	-0.46	10.91%	9.30%	-1.61%	3.54	56.76%		0.01	0.01		0.47%	0.01	0.62
Ramanagara	2.14	1.05	-1.08	14.64%	16.36%	1.73%	3.69	28.49%	0.03		-0.03	1.63%			
Mysore - Rajkumarroad	2.97	1.00	-1.97	8.00%	8.82%	0.83%	3.52	28.40%	0.06		-0.06	2.22%			
MBO	11.61	8.46	-3.15	9.40%	10.99%	1.59%	19.88	42.56%	0.12	0.04	-0.08	1.03%	0.43%	0.01	0.62

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Mysore - Kuvempunagar LG	1.23	0.22	-1.01	11.39%	13.36%	1.97%	2.30	9.38%	0.02		-0.02	1.23%			
Shopee	1.23	0.22	-1.01	11.39%	13.36%	1.97%	2.30	9.38%	0.02		-0.02	1.23%			
Others	4.63	3.87	-0.75	104.54%	-4.82%	99.72%		0.00%			0.00				
Defective In Warehouse	4.63	3.87	-0.75	-104.54%	-4.82%	99.72%		0.00%			0.00				
WHS	4.63	3.87	-0.75	-104.54%	-4.82%	99.72%		0.00%			0.00				
Aiyaz	0.63	0.99	0.36	6.69%	19.17%	12.48%	4.47	22.13%			0.00				0.20
Shivamoga	0.63	0.99	0.36	6.69%	19.17%	12.48%	4.47	22.13%			0.00				0.20
MBO	0.63	0.99	0.36	6.69%	19.17%	12.48%	4.47	22.13%			0.00				0.20
Online	0.50	0.60	0.10	10.10%	11.91%	1.80%		0.00%			0.00				
Unilet - Online	0.50	0.60	0.10	10.10%	11.91%	1.80%		0.00%			0.00				
Other	0.50	0.60	0.10	10.10%	11.91%	1.80%		0.00%			0.00				
Total	146.72	151.75	5.03	9.86%	9.86%	3.28%	250.34	60.62%	1.09	0.79	-0.30	0.75%	0.53%	3.77	4.20