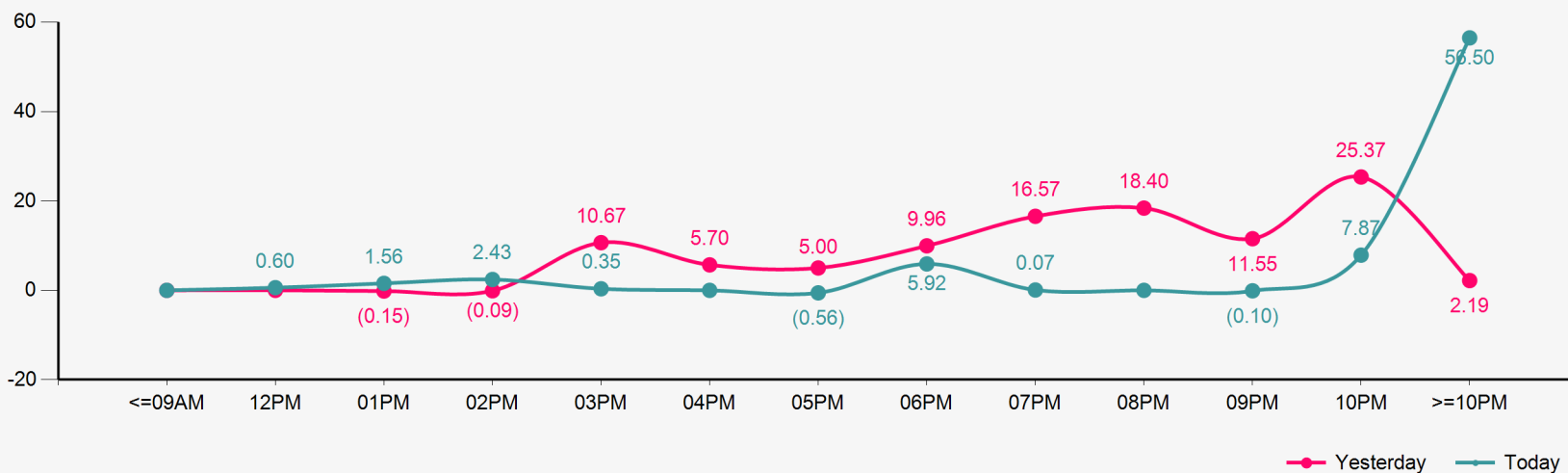


Sales 74.64 Lacs	GP% 10.12%	EW Pen% 0.30%	Target Ach. % 37.33%	Open SO 23.22 Lacs
Yest. Sales: 105.19 Lacs	Yest. GP%: 10.17%	Yest. EW%: 0.48%	TD Target: 199.94 Lacs	Yest. OSO 3.80 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty				Open SO		
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Bengaluru	63.47	47.46	-16.02	9.36%	8.42%	-0.94%	129.00	36.79%	0.32	0.15	-0.17	0.50%	0.32%	3.50	13.83
Bengaluru - Rural	13.53	7.91	-5.62	11.21%	12.37%	1.16%	18.25	43.34%	0.02	0.01	-0.01	0.15%	0.16%		1.64
Mysuru	4.92	6.18	1.27	12.50%	10.41%	-2.09%	11.98	51.63%	0.15		-0.15	3.21%		0.16	1.65
Tumkur	3.82	2.67	-1.15	10.89%	11.54%	0.64%	5.95	44.95%		0.02	0.02		0.64%		0.94
Ramanagara	2.23	2.25	0.02	12.61%	12.41%	-0.20%	2.95	76.29%		0.03	0.03		1.32%		
Kadur	1.05	1.48	0.43	14.63%	21.74%	7.11%	2.81	52.66%			0.00				0.29
Tiptur	(0.02)	1.24	1.26	167.43%	10.67%	178.10%	1.75	70.92%			0.00				0.22
Mandya	1.09	1.07	-0.02	11.26%	16.87%	5.61%	2.79	38.33%			0.00				1.13
Chitradurga	6.21	1.06	-5.15	12.47%	16.26%	3.79%	6.58	16.15%		0.01	0.01		1.14%		1.01
Chalkere	0.58	0.84	0.26	19.99%	18.59%	-1.40%	2.49	33.82%			0.00				0.55
Shivamogga	3.60	0.82	-2.78	7.43%	19.00%	11.57%	3.57	22.96%			0.00				0.39
Kolar	2.89	0.75	-2.15	9.29%	13.07%	3.79%	3.70	20.15%			0.00				0.33
Channarayapatna	1.36	0.58	-0.79	9.92%	13.01%	3.09%	2.78	20.71%			0.00			0.14	
Hiriyur	0.44	0.19	-0.25	14.32%	21.97%	7.66%	2.26	8.48%	0.02		-0.02	4.00%			
Hassan		0.14	0.14		13.17%	13.17%	3.09	4.53%			0.00				1.26
Total	105.19	74.64	-30.55	10.17%	10.12%	-0.05%	199.94	37.33%	0.51	0.22	-0.29	0.48%	0.30%	3.80	23.22

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	98.93	72.29	-26.64	10.15%	10.13%	-0.01%	181.11	39.92%	0.39	0.21	-0.18	0.39%	0.28%	2.55	20.34
Shopee	5.75	2.63	-3.12	10.67%	10.16%	-0.51%	18.83	13.99%	0.12	0.02	-0.11	2.13%	0.57%	1.25	2.88
WHS	0.19		-0.19	1.49%		-1.49%		0.00%			0.00				
Other	0.31	(0.29)	-0.60	14.20%	12.71%	-1.49%		0.00%			0.00				
Total	105.19	74.64	-30.55	10.17%	10.12%	-0.05%	199.94	37.33%	0.51	0.22	-0.29	0.48%	0.30%	3.80	23.22
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Syed Mudabeer	36.79	26.66	-10.13	9.84%	8.93%	-0.90%	64.83	41.13%	0.06	0.11	0.04	0.17%	0.41%	1.70	8.23
Sahakar Nagar	4.12	4.54	0.42	9.20%	4.83%	-4.37%	5.23	86.92%			0.00				2.07
Devenahalli	5.37	3.96	-1.41	14.27%	11.64%	-2.63%	8.22	48.13%			0.00				1.18
Kengeri	3.05	3.89	0.84	7.35%	10.07%	2.72%	4.73	82.16%	0.01	0.04	0.03	0.35%	1.06%	0.15	0.74
Yelahanka	4.37	2.63	-1.74	7.74%	11.57%	3.82%	5.32	49.43%	0.01		-0.01	0.20%			0.74
Frazer town	1.10	2.24	1.14	6.67%	5.23%	-1.44%	2.58	86.99%			0.00				0.12
Hanumanth nagar	1.09	1.97	0.88	18.96%	14.19%	-4.77%	2.35	83.62%		0.07	0.07		3.57%		0.21
Banashankari	2.21	1.78	-0.44	8.71%	7.23%	-1.48%	4.42	40.18%	0.02		-0.02	0.83%		0.29	0.31
Kothnur	0.91	1.47	0.56	8.54%	11.93%	3.39%	4.68	31.41%			0.00				0.31
Doddaballapura	4.02	1.24	-2.78	8.20%	2.62%	-5.58%	2.79	44.46%			0.00			0.01	
Cox town	1.10	0.92	-0.18	11.43%	6.10%	-5.33%	1.75	52.68%			0.00				0.91
Raja Rajeshwary Nagar	3.78	0.62	-3.16	10.26%	15.33%	5.07%	4.38	14.05%	0.01		-0.01	0.29%			
Nagarbhavi	0.93	0.42	-0.51	10.53%	1.67%	-8.86%	3.66	11.45%			0.00				0.26
HRBR Layout	2.40	0.29	-2.11	6.46%	15.38%	8.92%	3.19	9.22%			0.00				
MBO	34.43	25.96	-8.47	9.74%	8.90%	-0.84%	53.29	48.71%	0.05	0.11	0.06	0.14%	0.42%	0.46	6.84
Nagarbhavi Best LG shoppe	0.78	0.39	-0.39	11.40%	10.38%	-1.01%	2.88	13.39%			0.00				0.96
Sahakarnagar Best LG Shoppe	0.35	0.30	-0.05	15.63%	8.34%	-7.29%	3.35	8.85%			0.00			1.25	
Banashankari Best LG Shoppe		0.02	0.02		29.63%	29.63%	1.84	1.26%			0.00				
HRBR Best LG Shoppe	1.24		-1.24	10.03%		-10.03%	3.47	0.00%	0.02		-0.02	1.23%			0.43
Shopee	2.36	0.71	-1.66	11.31%	10.16%	-1.15%	11.53	6.12%	0.02		-0.02	0.64%		1.25	1.39
Manoj	36.84	25.65	-11.19	9.15%	9.12%	-0.03%	72.37	35.44%	0.19	0.05	-0.14	0.53%	0.21%	1.10	6.39
KR Puram	5.27	8.02	2.75	9.60%	7.10%	-2.50%	12.00	66.87%	0.04	(0.02)	-0.05	0.67%	-0.21%	0.72	2.44
Rajaji nagar	1.20	3.63	2.43	10.21%	9.12%	-1.09%	5.55	65.41%	0.01		-0.01	1.07%			
Hoskote	4.27	2.51	-1.76	10.52%	12.98%	2.45%	5.00	50.19%	0.02	0.01	-0.01	0.47%	0.51%		0.15
Hebbagodi	1.73	2.41	0.68	12.74%	7.97%	-4.77%	5.40	44.69%			0.00				0.50
Mathikere	1.96	1.89	-0.07	8.70%	8.77%	0.07%	4.12	45.91%			0.00				
RT Nagar	1.54	1.09	-0.45	12.24%	16.10%	3.87%	4.71	23.08%			0.00				0.33
Sunkadakatte	1.10	1.08	-0.01	4.44%	7.07%	2.63%	2.81	38.64%			0.00				0.39

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Hongasandara	2.27	0.84	-1.43	6.88%	5.50%	-1.38%	2.78	30.27%			0.00			0.31	0.05
Hegnahalli	2.25	0.82	-1.44	6.03%	5.90%	-0.13%	3.10	26.42%			0.00				0.72
Kolar	2.89	0.75	-2.15	9.29%	13.07%	3.79%	3.70	20.15%			0.00				0.33
Bommanahalli	4.84	0.57	-4.27	7.45%	8.92%	1.46%	5.53	10.23%	0.02		-0.02	0.31%		0.01	
Marathahalli	1.16	0.55	-0.61	8.65%	9.84%	1.19%	3.76	14.76%			0.00				
Vijayanagar	1.00	0.24	-0.76	11.13%	33.00%	21.87%	1.75	13.90%		0.03	0.03		13.00%		
Sanjaynagar	1.00	0.18	-0.82	10.30%	8.46%	-1.84%	3.15	5.78%	0.01	0.02	0.00	1.02%	8.97%		
HSR Layout	0.84		-0.84	4.29%		-4.29%	2.85	0.00%			0.00			0.05	0.77
Mulbagal	1.77		-1.77	13.58%		-13.58%	2.48	0.00%	0.02		-0.02	0.85%			0.40
MBO	35.10	24.59	-10.51	9.17%	9.06%	-0.11%	68.67	35.80%	0.11	0.04	-0.07	0.31%	0.16%	1.10	6.08
Rammurthy Nagar Best LG Shoppe	0.87	1.06	0.20	14.16%	10.45%	-3.71%	1.95	54.53%	0.05	0.02	-0.04	6.12%	1.43%		0.30
Mathikere Best LG Shoppe	0.88		-0.88	3.49%		-3.49%	1.75	0.00%	0.04		-0.04	4.16%			
Shopee	1.74	1.06	-0.68	8.79%	10.45%	1.65%	3.70	28.75%	0.09	0.02	-0.07	5.12%	1.43%		0.30
Naveed	19.21	12.29	-6.92	12.35%	13.12%	0.77%	41.46	29.64%	0.10	0.03	-0.07	0.50%	0.24%	0.84	5.45
Tumkur	3.82	2.67	-1.15	10.89%	11.54%	0.64%	5.95	44.95%		0.02	0.02		0.64%		0.94
Hessarghatta	1.21	1.74	0.53	17.57%	6.82%	-10.75%	4.16	41.74%	0.08		-0.08	6.77%		0.54	0.40
Kadur	1.05	1.48	0.43	14.63%	21.74%	7.11%	2.81	52.66%			0.00				0.29
Nelamangala	3.70	1.44	-2.25	8.07%	13.32%	5.25%	5.03	28.69%			0.00				0.31
Tiptur	(0.02)	1.24	1.26	-167.43%	10.67%	178.10%	1.75	70.92%			0.00				0.22
Chitradurga	6.21	1.06	-5.15	12.47%	16.26%	3.79%	6.58	16.15%		0.01	0.01		1.14%		1.01
Peenya	0.03	0.90	0.88	393.47%	8.20%	-385.27%	2.80	32.16%			0.00	11.51%		0.16	0.48
Challakere	0.58	0.84	0.26	19.99%	18.59%	-1.40%	2.49	33.82%			0.00				0.55
Channarayapatna	1.36	0.58	-0.79	9.92%	13.01%	3.09%	2.78	20.71%			0.00			0.14	
Hiriyur	0.44	0.19	-0.25	14.32%	21.97%	7.66%	2.26	8.48%	0.02		-0.02	4.00%			
Hassan		0.14	0.14		13.17%	13.17%	3.09	4.53%			0.00				1.26
MBO	18.39	12.29	-6.10	12.52%	13.12%	0.60%	39.70	30.95%	0.10	0.03	-0.07	0.53%	0.24%	0.84	5.45
Peenya Best LG Shoppe	0.82		-0.82	8.61%		-8.61%	1.75	0.00%			0.00				
Shopee	0.82		-0.82	8.61%		-8.61%	1.75	0.00%			0.00				
Musaib Khan	8.23	9.50	1.27	12.36%	11.61%	-0.76%	17.72	53.64%	0.15	0.03	-0.12	1.89%	0.31%	0.16	2.78
Mysore - Chamaraaja Mohalla	1.39	2.45	1.06	9.72%	6.82%	-2.90%	4.50	54.43%	0.01		-0.01	0.80%			
Ramanagara	2.23	2.25	0.02	12.61%	12.41%	-0.20%	2.95	76.29%		0.03	0.03		1.32%		
Mysore - Rajkumarroad	1.95	1.88	-0.07	14.27%	17.03%	2.76%	2.81	67.03%	0.11		-0.11	5.69%		0.16	0.46
Mandya	1.09	1.07	-0.02	11.26%	16.87%	5.61%	2.79	38.33%			0.00				1.13
Mysore-Vijaynagar	0.76	0.99	0.23	10.41%	7.19%	-3.22%	2.83	34.90%	0.02		-0.02	2.28%			
MBO	7.41	8.64	1.23	12.08%	11.79%	-0.29%	15.88	54.41%	0.13	0.03	-0.10	1.83%	0.34%	0.16	1.59

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Mysore - Kuvempunagar LG	0.82	0.86	0.04	14.90%	9.81%	-5.08%	1.84	46.98%	0.02		-0.02	2.49%			1.19
Shopee	0.82	0.86	0.04	14.90%	9.81%	-5.08%	1.84	46.98%	0.02		-0.02	2.49%			1.19
Aiyaz	3.60	0.82	-2.78	7.43%	19.00%	11.57%	3.57	22.96%			0.00				0.39
Shivamoga	3.60	0.82	-2.78	7.43%	19.00%	11.57%	3.57	22.96%			0.00				0.39
MBO	3.60	0.82	-2.78	7.43%	19.00%	11.57%	3.57	22.96%			0.00				0.39
Others	0.19		-0.19	1.49%		-1.49%		0.00%			0.00				
Defective In Warehouse	0.19		-0.19	1.49%		-1.49%		0.00%			0.00				
WHS	0.19		-0.19	1.49%		-1.49%		0.00%			0.00				
Online	0.31	(0.29)	-0.60	14.20%	12.71%	-1.49%		0.00%			0.00				
Unilet - Online	0.31	(0.29)	-0.60	14.20%	12.71%	-1.49%		0.00%			0.00				
Other	0.31	(0.29)	-0.60	14.20%	12.71%	-1.49%		0.00%			0.00				
Total	105.19	74.64	-30.55	10.12%	10.12%	-0.05%	199.94	37.33%	0.51	0.22	-0.29	0.48%	0.30%	3.80	23.22