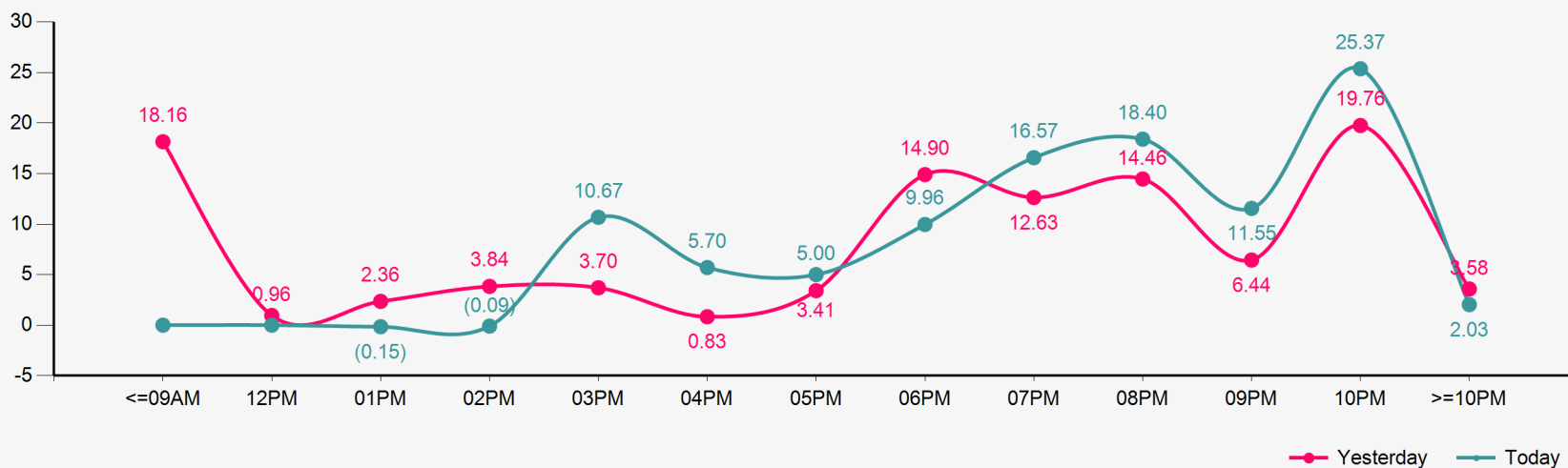


Sales 105.03 Lacs	GP% 10.17%	EW Pen% 0.48%	Target Ach. % 52.53%	Open SO 4.50 Lacs
Yest. Sales: 105.03 Lacs	Yest. GP%: 11.29%	Yest. EW%: 0.59%	TD Target: 199.94 Lacs	Yest. OSO 1.70 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Bengaluru	64.24	63.31	-0.93	10.32%	9.36%	-0.96%	129.00	49.08%	0.42	0.32	-0.10	0.65%	0.50%	1.65	3.91
Bengaluru - Rural	10.49	13.53	3.04	13.77%	11.21%	-2.56%	18.25	74.12%	0.03	0.02	-0.01	0.30%	0.15%		
Chitradurga	6.61	6.21	-0.40	13.62%	12.47%	-1.15%	6.58	94.49%	0.04		-0.04	0.57%			
Mysuru	5.89	4.92	-0.97	7.06%	12.50%	5.43%	11.98	41.05%	0.02	0.15	0.14	0.26%	3.21%		0.16
Tumkur	3.42	3.82	0.40	13.75%	10.89%	-2.86%	5.95	64.28%			0.00				0.29
Shivamogga	2.62	3.60	0.98	9.81%	7.43%	-2.38%	3.57	101.00%			0.00				
Kolar	0.42	2.89	2.47	15.38%	9.29%	-6.10%	3.70	78.21%			0.00				
Ramanagara	1.89	2.23	0.34	17.50%	12.61%	-4.90%	2.95	75.65%	0.04		-0.04	2.10%			
Channarayapatna	0.54	1.36	0.82	14.75%	9.92%	-4.84%	2.78	48.99%			0.00				0.14
Mandya	1.78	1.09	-0.69	16.67%	11.26%	-5.41%	2.79	38.94%			0.00				
Kadur	2.67	1.05	-1.62	14.63%	14.63%	0.01%	2.81	37.48%	0.04		-0.04	1.64%			
Chalkere	1.35	0.58	-0.77	16.61%	19.99%	3.38%	2.49	23.35%	0.03		-0.03	2.43%			
Hiriyur	1.69	0.44	-1.25	10.45%	14.32%	3.87%	2.26	19.47%		0.02	0.02		4.00%	0.05	
Hassan	1.42		-1.42	12.48%		-12.48%	3.09	0.00%			0.00				
Tiptur		(0.02)	-0.02		-167.43%	-167.43%	1.75	-0.92%			0.00				
Total	105.03	105.03	-0.01	11.29%	10.17%	-1.12%	199.94	52.53%	0.61	0.51	-0.11	0.59%	0.48%	1.70	4.50

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	98.61	98.77	0.16	11.39%	10.15%	-1.24%	181.11	54.54%	0.57	0.39	-0.19	0.59%	0.39%	0.72	3.25
Shopee	6.42	5.75	-0.67	7.96%	10.67%	2.71%	18.83	30.54%	0.04	0.12	0.08	0.63%	2.13%	0.98	1.25
Other		0.31	0.31	3981.23%	14.20%	-3967.04%		0.00%			0.00				
WHS		0.19	0.19		1.49%	1.49%		0.00%			0.00				
Total	105.03	105.03	-0.01	11.29%	10.17%	-1.12%	199.94	52.53%	0.61	0.51	-0.11	0.59%	0.48%	1.70	4.50
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj	39.06	36.84	-2.22	10.75%	9.15%	-1.60%	72.37	50.90%	0.19	0.19	0.00	0.49%	0.53%	0.02	0.78
KR Puram	5.81	5.27	-0.54	11.18%	9.60%	-1.58%	12.00	43.93%	0.04	0.04	0.00	0.65%	0.67%		0.72
Bommanahalli	3.83	4.84	1.01	11.64%	7.45%	-4.19%	5.53	87.52%		0.02	0.02		0.31%		0.01
Hoskote	4.71	4.27	-0.44	8.28%	10.52%	2.24%	5.00	85.33%		0.02	0.02		0.47%		
Kolar	0.42	2.89	2.47	15.38%	9.29%	-6.10%	3.70	78.21%			0.00				
Hongasandara	1.35	2.27	0.92	7.24%	6.88%	-0.37%	2.78	81.74%			0.00				
Hegnahalli	1.53	2.25	0.72	9.35%	6.03%	-3.32%	3.10	72.80%	0.02		-0.02	1.32%			
Mathikere	2.28	1.96	-0.31	16.77%	8.70%	-8.07%	4.12	47.63%	0.02		-0.02	0.98%			
Mulbagal	2.59	1.77	-0.82	8.70%	13.58%	4.89%	2.48	71.58%		0.02	0.02		0.85%		
Hebbagodi	2.76	1.73	-1.02	14.32%	12.74%	-1.58%	5.40	32.15%			0.00				
RT Nagar	4.33	1.54	-2.79	12.16%	12.24%	0.07%	4.71	32.58%	0.06		-0.06	1.45%			
Rajaji nagar	2.39	1.20	-1.20	6.47%	10.21%	3.74%	5.55	21.56%		0.01	0.01		1.07%		
Marathahalli	0.55	1.16	0.62	9.55%	8.65%	-0.90%	3.76	30.96%			0.00				
Sunkadakatte	1.98	1.10	-0.88	5.52%	4.44%	-1.08%	2.81	39.12%			0.00			0.02	
Sanjaynagar	1.49	1.00	-0.49	9.78%	10.30%	0.52%	3.15	31.80%	0.02	0.01	-0.01	1.62%	1.02%		
Vijayanagar	1.31	1.00	-0.31	11.09%	11.13%	0.03%	1.75	57.12%	0.01		-0.01	0.93%			
HSR Layout	0.63	0.84	0.21	17.20%	4.29%	-12.91%	2.85	29.40%			0.00				0.05
MBO	37.95	35.10	-2.85	10.63%	9.17%	-1.46%	68.67	51.11%	0.18	0.11	-0.07	0.47%	0.31%	0.02	0.78
Mathikere Best LG Shoppe		0.88	0.88		3.49%	3.49%	1.75	50.06%		0.04	0.04		4.16%		
Rammurthy Nagar Best LG Shoppe	1.11	0.87	-0.24	14.92%	14.16%	-0.76%	1.95	44.42%	0.02	0.05	0.04	1.37%	6.12%		
Shopee	1.11	1.74	0.64	14.92%	8.79%	-6.12%	3.70	47.09%	0.02	0.09	0.07	1.37%	5.12%		
Syed Mudabeer	29.19	36.63	7.44	9.25%	9.84%	0.59%	64.83	56.51%	0.22	0.06	-0.16	0.76%	0.17%	1.63	2.69
Devenahalli	3.04	5.37	2.32	15.03%	14.27%	-0.76%	8.22	65.30%	0.03		-0.03	1.04%			
Yelahanka	1.33	4.37	3.04	6.67%	7.74%	1.08%	5.32	82.09%		0.01	0.01		0.20%		
Sahakar Nagar	2.37	4.12	1.75	8.06%	9.20%	1.14%	5.23	78.82%			0.00				
Doddaballapura	1.61	4.02	2.40	5.11%	8.20%	3.09%	2.79	144.20%			0.00				0.01
Raja Rajeshwary Nagar	3.16	3.78	0.61	11.50%	10.26%	-1.24%	4.38	86.17%	0.12	0.01	-0.11	3.90%	0.29%		
Kengeri	5.00	3.05	-1.95	9.54%	7.35%	-2.19%	4.73	64.43%		0.01	0.01		0.35%		0.73

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
HRBR Layout	1.20	2.24	1.04	14.47%	6.29%	-8.18%	3.19	70.27%	0.02		-0.02	1.43%		0.63	
Banashankari	1.77	2.21	0.44	6.83%	8.71%	1.88%	4.42	50.05%		0.02	0.02		0.83%		0.29
Cox town	0.92	1.10	0.19	5.93%	11.43%	5.50%	1.75	63.22%	0.03		-0.03	3.04%			
Frazer town	0.95	1.10	0.15	6.09%	6.67%	0.57%	2.58	42.59%			0.00				
Hanumanth nagar	1.86	1.09	-0.77	11.69%	18.96%	7.27%	2.35	46.35%			0.00				0.25
Nagarbhavi	0.77	0.93	0.15	12.38%	10.53%	-1.85%	3.66	25.25%			0.00			0.02	
Kothnur	0.61	0.91	0.30	8.43%	8.54%	0.11%	4.68	19.36%			0.00				0.16
MBO	24.60	34.27	9.67	9.88%	9.74%	-0.14%	53.29	64.31%	0.19	0.05	-0.15	0.79%	0.14%	0.64	1.45
HRBR Best LG Shoppe		1.24	1.24		10.03%	10.03%	3.47	35.68%		0.02	0.02		1.23%		
Nagarbhavi Best LG shoppe	2.29	0.78	-1.51	9.29%	11.40%	2.11%	2.88	26.94%			0.00			0.98	
Sahakarnagar Best LG Shoppe	2.16	0.35	-1.81	3.70%	15.63%	11.93%	3.35	10.42%			0.00				1.25
Banashankari Best LG Shoppe	0.14		-0.14	-17.40%		17.40%	1.84	0.00%	0.03		-0.03	21.55%			
Shopee	4.59	2.36	-2.23	5.84%	11.31%	5.47%	11.53	20.47%	0.03	0.02	-0.01	0.55%	0.64%	0.98	1.25
Naveed	24.61	19.21	-5.40	14.40%	12.35%	-2.04%	41.46	46.35%	0.15	0.10	-0.05	0.61%	0.50%	0.05	0.86
Chitradurga	6.61	6.21	-0.40	13.62%	12.47%	-1.15%	6.58	94.49%	0.04		-0.04	0.57%			
Tumkur	3.42	3.82	0.40	13.75%	10.89%	-2.86%	5.95	64.28%			0.00				0.29
Nelamangala	2.74	3.70	0.96	21.82%	8.07%	-13.76%	5.03	73.55%			0.00				
Channarayapatna	0.54	1.36	0.82	14.75%	9.92%	-4.84%	2.78	48.99%			0.00				0.14
Hessarghatta	1.78	1.21	-0.57	16.36%	17.57%	1.22%	4.16	29.02%		0.08	0.08		6.77%		0.28
Kadur	2.67	1.05	-1.62	14.63%	14.63%	0.01%	2.81	37.48%	0.04		-0.04	1.64%			
Challakere	1.35	0.58	-0.77	16.61%	19.99%	3.38%	2.49	23.35%	0.03		-0.03	2.43%			
Hiriyur	1.69	0.44	-1.25	10.45%	14.32%	3.87%	2.26	19.47%		0.02	0.02		4.00%	0.05	
Peenya	1.87	0.03	-1.85	10.04%	393.47%	383.43%	2.80	0.95%	0.04		-0.03	2.01%	11.51%		0.16
Hassan	1.42		-1.42	12.48%		-12.48%	3.09	0.00%			0.00				
Tiptur		(0.02)	-0.02		-167.43%	-167.43%	1.75	-0.92%			0.00				
MBO	24.10	18.39	-5.70	14.51%	12.52%	-1.99%	39.70	46.32%	0.15	0.10	-0.05	0.62%	0.53%	0.05	0.86
Peenya Best LG Shoppe	0.51	0.82	0.31	9.06%	8.61%	-0.44%	1.75	46.95%			0.00				
Shopee	0.51	0.82	0.31	9.06%	8.61%	-0.44%	1.75	46.95%			0.00				
Musaib Khan	9.55	8.23	-1.32	10.91%	12.36%	1.45%	17.72	46.47%	0.05	0.15	0.10	0.57%	1.89%		0.16
Ramanagara	1.89	2.23	0.34	17.50%	12.61%	-4.90%	2.95	75.65%	0.04		-0.04	2.10%			
Mysore - Rajkumarroad	2.36	1.95	-0.41	8.54%	14.27%	5.73%	2.81	69.37%	0.02	0.11	0.09	0.64%	5.69%		0.16
Mysore - Chamaraja Mohalla	0.62	1.39	0.76	13.96%	9.72%	-4.24%	4.50	30.79%		0.01	0.01		0.80%		
Mandya	1.78	1.09	-0.69	16.67%	11.26%	-5.41%	2.79	38.94%			0.00				
Mysore-Vijaynagar	2.69	0.76	-1.93	3.53%	10.41%	6.87%	2.83	26.81%		0.02	0.02		2.28%		
MBO	9.34	7.41	-1.93	10.82%	12.08%	1.26%	15.88	46.67%	0.05	0.13	0.08	0.58%	1.83%		0.16

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Mysore - Kuvempunagar LG	0.21	0.82	0.61	15.05%	14.90%	-0.15%	1.84	44.77%		0.02	0.02		2.49%		
Shopee	0.21	0.82	0.61	15.05%	14.90%	-0.15%	1.84	44.77%		0.02	0.02		2.49%		
Aiyaz	2.62	3.60	0.98	9.81%	7.43%	-2.38%	3.57	101.00%			0.00				
Shivamoga	2.62	3.60	0.98	9.81%	7.43%	-2.38%	3.57	101.00%			0.00				
MBO	2.62	3.60	0.98	9.81%	7.43%	-2.38%	3.57	101.00%			0.00				
Online	0.63	0.31	-0.32	16.13%	14.20%	-1.93%		0.00%			0.00				
Unilet - Online	0.63	0.31	-0.32	16.13%	14.20%	-1.93%		0.00%			0.00				
Other	0.63	0.31	-0.32	16.13%	14.20%	-1.93%		0.00%			0.00				
Others		0.19	0.19		1.49%	1.49%		0.00%			0.00				
Defective In Warehouse		0.19	0.19		1.49%	1.49%		0.00%			0.00				
WHS		0.19	0.19		1.49%	1.49%		0.00%			0.00				
Abhijith	(0.63)		0.63	-2.46%		2.46%		0.00%			0.00				
Corporate & Bulk Billing	(0.63)		0.63	-2.46%		2.46%		0.00%			0.00				
Other	(0.63)		0.63	-2.46%		2.46%		0.00%			0.00				
Total	105.03	105.03	-0.01	10.17%	10.17%	-1.12%	199.94	52.53%	0.61	0.51	-0.11	0.59%	0.48%	1.70	4.50