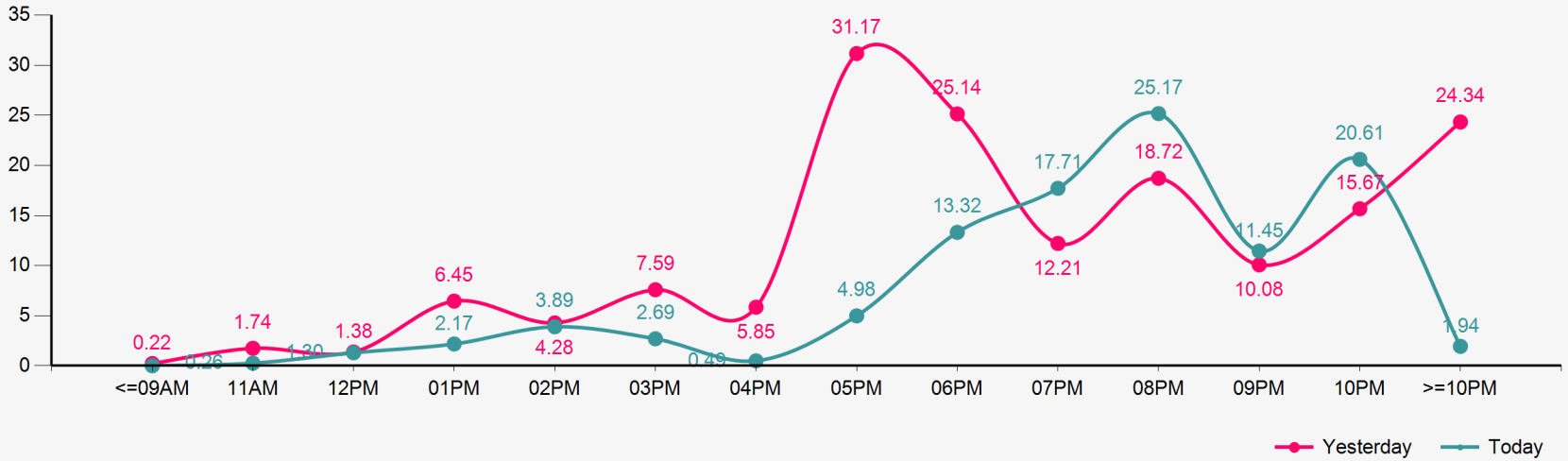


Sales 105.98 Lacs	GP% 10.02%	EW Pen% 0.98%	Target Ach. % 53.01%	Open SO 22.65 Lacs
Yest. Sales: 164.83 Lacs	Yest. GP%: 10.31%	Yest. EW%: 0.59%	TD Target: 199.94 Lacs	Yest. OSO 3.07 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Bengaluru	107.91	57.89	-50.02	9.94%	9.55%	-0.39%	129.00	44.88%	0.66	0.75	0.09	0.61%	1.31%	2.48	16.32
Bengaluru - Rural	17.00	15.05	-1.95	9.63%	9.54%	-0.09%	18.25	82.48%	0.06	0.15	0.08	0.37%	0.98%	0.28	2.21
Chitradurga	3.97	5.80	1.82	12.44%	11.91%	-0.53%	6.58	88.16%	0.02		-0.02	0.51%			0.36
Tumkur	6.12	4.17	-1.95	11.11%	12.49%	1.37%	5.95	70.20%	0.05	0.06	0.01	0.87%	1.43%	0.02	0.54
Kolar	3.34	3.30	-0.04	9.36%	11.33%	1.96%	3.70	89.22%			0.00			0.01	
Mysuru	7.08	3.26	-3.82	7.96%	7.47%	-0.49%	11.98	27.21%	0.03		-0.03	0.46%			0.49
Channarayapatna	1.76	3.08	1.33	15.52%	8.31%	-7.22%	2.78	110.74%	0.04	0.03	-0.01	2.57%	0.96%		0.12
Mandya	2.86	2.39	-0.48	10.14%	11.60%	1.46%	2.79	85.70%			0.00			0.15	0.59
Ramanagara	1.61	2.26	0.64	12.43%	15.05%	2.62%	2.95	76.56%	0.01	0.03	0.02	0.58%	1.51%		
Kadur	5.40	1.61	-3.79	15.30%	15.74%	0.44%	2.81	57.35%	0.04		-0.04	0.67%		0.02	0.69
Hassan	2.80	1.59	-1.21	13.92%	12.52%	-1.41%	3.09	51.41%	0.03	0.01	-0.02	1.01%	0.78%	0.07	
Tiptur	0.99	1.50	0.50	13.84%	12.35%	-1.50%	1.75	85.56%			0.00				
Shivamogga	0.85	1.49	0.64	10.45%	9.39%	-1.06%	3.57	41.82%			0.00				0.46
Hiriyur	1.16	1.42	0.26	11.47%	6.09%	-5.38%	2.26	62.68%			0.00				0.86
Chalkere	1.97	1.17	-0.80	12.52%	7.75%	-4.77%	2.49	46.93%	0.03		-0.03	1.65%		0.04	
Total	164.83	105.98	-58.85	10.31%	10.02%	-0.29%	199.94	53.01%	0.97	1.03	0.06	0.59%	0.98%	3.07	22.65

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	148.14	98.72	-49.42	10.37%	9.85%	-0.52%	181.11	54.51%	0.78	0.62	-0.16	0.53%	0.63%	3.07	19.16
Shopee	16.69	5.88	-10.81	9.81%	11.88%	2.06%	18.83	31.21%	0.20	0.41	0.21	1.18%	7.44%	0.01	3.49
Other		1.27	1.27		16.60%	16.60%		0.00%			0.00				
WHS		0.12	0.12		-7.43%	-7.43%		0.00%			0.00				
Total	164.83	105.98	-58.85	10.31%	10.02%	-0.29%	199.94	53.01%	0.97	1.03	0.06	0.59%	0.98%	3.07	22.65
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Syed Mudabeer	54.81	35.63	-19.18	9.71%	9.13%	-0.58%	64.83	54.97%	0.32	0.80	0.48	0.59%	2.30%	1.79	7.86
Yelahanka	4.99	6.20	1.21	11.20%	10.29%	-0.92%	5.32	116.56%	0.06	0.29	0.22	1.30%	4.87%		
Devenahalli	5.89	5.39	-0.50	11.62%	9.05%	-2.57%	8.22	65.53%	0.04	0.08	0.03	0.77%	1.50%	0.26	0.11
Raja Rajeshwary Nagar	4.94	4.49	-0.45	8.04%	9.12%	1.08%	4.38	102.50%	0.02	0.01	-0.01	0.32%	0.16%	1.08	0.36
Kengeri	4.78	2.85	-1.93	10.93%	10.08%	-0.85%	4.73	60.17%	0.02		-0.02	0.31%		0.02	1.67
Hanumanth nagar	1.21	2.59	1.38	10.82%	8.63%	-2.19%	2.35	110.38%			0.00				0.57
Frazer town	2.26	2.45	0.19	10.58%	5.48%	-5.10%	2.58	95.20%			0.00				
Sahakar Nagar	7.50	2.43	-5.07	7.90%	3.97%	-3.94%	5.23	46.49%			0.00			0.43	0.13
Kothnur	1.57	1.49	-0.08	9.82%	6.48%	-3.34%	4.68	31.86%	0.01		-0.01	0.82%			0.71
Doddaballapura	0.71	1.47	0.76	12.65%	8.65%	-4.00%	2.79	52.67%			0.00				
Banashankari	0.77	0.86	0.09	7.33%	8.72%	1.39%	4.42	19.43%			0.00				0.55
Nagarbhavi	1.61	0.31	-1.30	6.40%	13.53%	7.13%	3.66	8.53%	0.03		-0.03	1.72%			0.29
Cox town	1.33	(0.12)	-1.45	10.87%	-0.52%	-11.39%	1.75	-6.86%			0.00				
HRBR Layout	3.95	(0.22)	-4.18	10.39%	14.02%	3.63%	3.19	-7.04%			0.00				
MBO	41.51	30.19	-11.33	9.84%	8.57%	-1.27%	53.29	56.64%	0.18	0.37	0.20	0.43%	1.26%	1.79	4.39
Nagarbhavi Best LG shoppe	2.07	2.85	0.79	5.29%	12.79%	7.50%	2.88	99.18%		0.36	0.36		14.34%		1.00
Banashankari Best LG Shoppe	0.74	1.72	0.98	11.99%	11.62%	-0.37%	1.84	93.58%	0.02	0.04	0.02	2.79%	2.62%		
HRBR Best LG Shoppe	8.91	0.51	-8.39	9.54%	13.37%	3.83%	3.47	14.79%	0.07	0.03	-0.05	0.83%	5.13%		
Sahakarnagar Best LG Shoppe	1.58	0.36	-1.23	12.02%	9.69%	-2.34%	3.35	10.62%	0.05		-0.05	3.06%			2.47
Shopee	13.30	5.45	-7.85	9.31%	12.27%	2.96%	11.53	47.21%	0.14	0.43	0.29	1.06%	8.51%		3.47
Manoj	65.86	32.03	-33.83	9.71%	9.97%	0.26%	72.37	44.26%	0.35	(0.02)	-0.36	0.53%	-0.05%	0.82	7.74
Hoskote	7.34	4.82	-2.52	7.95%	11.80%	3.85%	5.00	96.37%			0.00				
KR Puram	15.99	3.70	-12.29	11.44%	11.16%	-0.27%	12.00	30.80%	0.25	0.07	-0.18	1.61%	2.06%	0.16	1.37
Rajaji nagar	4.58	3.51	-1.07	6.90%	5.79%	-1.11%	5.55	63.33%			0.00			0.02	0.34
Kolar	3.34	3.30	-0.04	9.36%	11.33%	1.96%	3.70	89.22%			0.00			0.01	
RT Nagar	2.88	2.44	-0.44	6.85%	7.51%	0.65%	4.71	51.81%		(0.11)	-0.11		-4.12%		1.80
Bommanahalli	5.01	2.19	-2.82	8.35%	7.43%	-0.92%	5.53	39.65%			0.00			0.15	0.98
Mulbagal	1.22	1.98	0.76	8.75%	15.08%	6.34%	2.48	80.08%	0.03		-0.03	2.52%		0.22	

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Hegnahalli	6.95	1.95	-4.99	10.94%	12.02%	1.07%	3.10	63.13%			0.00			0.25	
Hebbagodi	4.72	1.71	-3.01	12.85%	9.26%	-3.59%	5.40	31.65%			0.00				1.32
Sunkadakatte	0.86	1.66	0.80	9.44%	12.31%	2.87%	2.81	59.00%		0.03	0.03		2.09%		0.26
Hongasandara	1.32	1.65	0.33	12.54%	5.38%	-7.16%	2.78	59.53%			0.00				
Marathahalli	3.12	0.83	-2.29	6.87%	11.65%	4.78%	3.76	21.98%			0.00				
Mathikere	2.60	0.81	-1.79	9.14%	11.09%	1.95%	4.12	19.62%			0.00				
Vijayanagar	0.94	0.69	-0.26	6.51%	8.23%	1.71%	1.75	39.20%			0.00				
Sanjaynagar	1.96	0.61	-1.35	7.25%	8.04%	0.79%	3.15	19.31%	0.03		-0.03	1.54%			1.08
HSR Layout	0.32	0.59	0.27	12.45%	8.27%	-4.18%	2.85	20.61%			0.00				0.59
MBO	63.15	32.44	-30.71	9.61%	9.96%	0.34%	68.67	47.23%	0.31		-0.31	0.50%	0.01%	0.81	7.74
Mathikere Best LG Shoppe	1.07		-1.07	9.52%		-9.52%	1.75	0.00%	0.02		-0.02	1.42%			
Rammurthy Nagar Best LG Shoppe	1.65	(0.40)	-2.05	13.32%	9.00%	-4.32%	1.95	-20.73%	0.02	(0.02)	-0.04	1.23%	5.20%	0.01	
Shopee	2.72	(0.40)	-3.12	11.82%	9.00%	-2.82%	3.70	-10.93%	0.04	(0.02)	-0.06	1.30%	5.20%	0.01	
Naveed	31.75	27.53	-4.21	13.05%	10.79%	-2.26%	41.46	66.42%	0.26	0.21	-0.05	0.84%	0.76%	0.31	5.50
Chitradurga	3.97	5.80	1.82	12.44%	11.91%	-0.53%	6.58	88.16%	0.02		-0.02	0.51%			0.36
Nelamangala	3.77	4.73	0.95	9.80%	8.22%	-1.58%	5.03	94.02%	0.02	0.07	0.05	0.45%	1.42%	0.02	2.10
Tumkur	6.12	4.17	-1.95	11.11%	12.49%	1.37%	5.95	70.20%	0.05	0.06	0.01	0.87%	1.43%	0.02	0.54
Channarayapatna	1.76	3.08	1.33	15.52%	8.31%	-7.22%	2.78	110.74%	0.04	0.03	-0.01	2.57%	0.96%		0.12
Hessarghatta	1.77	1.71	-0.06	14.42%	15.44%	1.02%	4.16	41.18%		0.04	0.04		2.51%	0.15	0.42
Kadur	5.40	1.61	-3.79	15.30%	15.74%	0.44%	2.81	57.35%	0.04		-0.04	0.67%		0.02	0.69
Hassan	2.80	1.59	-1.21	13.92%	12.52%	-1.41%	3.09	51.41%	0.03	0.01	-0.02	1.01%	0.78%	0.07	
Tiptur	0.99	1.50	0.50	13.84%	12.35%	-1.50%	1.75	85.56%			0.00				
Hiriyur	1.16	1.42	0.26	11.47%	6.09%	-5.38%	2.26	62.68%			0.00				0.86
Challakere	1.97	1.17	-0.80	12.52%	7.75%	-4.77%	2.49	46.93%	0.03		-0.03	1.65%		0.04	
Peenya	1.63	0.46	-1.17	17.11%	6.33%	-10.77%	2.80	16.47%	0.03		-0.03	2.06%			0.42
MBO	31.36	27.24	-4.11	13.03%	10.88%	-2.15%	39.70	68.61%	0.26	0.21	-0.05	0.85%	0.77%	0.31	5.50
Peenya Best LG Shoppe	0.39	0.29	-0.10	14.61%	2.18%	-12.43%	1.75	16.70%			0.00				
Shopee	0.39	0.29	-0.10	14.61%	2.18%	-12.43%	1.75	16.70%			0.00				
Musaib Khan	11.56	7.91	-3.65	9.12%	10.88%	1.76%	17.72	44.63%	0.04	0.03	-0.01	0.36%	0.43%	0.15	1.08
Mandya	2.86	2.39	-0.48	10.14%	11.60%	1.46%	2.79	85.70%			0.00			0.15	0.59
Ramanagara	1.61	2.26	0.64	12.43%	15.05%	2.62%	2.95	76.56%	0.01	0.03	0.02	0.58%	1.51%		
Mysore - Chamaraja Mohalla	1.57	1.14	-0.43	8.87%	6.62%	-2.25%	4.50	25.38%			0.00				0.16
Mysore-Vijaynagar	2.65	0.88	-1.77	9.12%	5.07%	-4.06%	2.83	31.17%	0.01		-0.01	0.48%			
Mysore - Rajkumarroad	2.57	0.69	-1.88	6.25%	9.18%	2.93%	2.81	24.65%			0.00				0.31
MBO	11.27	7.36	-3.91	9.16%	10.87%	1.71%	15.88	46.38%	0.02	0.03	0.01	0.20%	0.46%	0.15	1.07

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Mysore - Kuvempunagar LG	0.29	0.54	0.26	7.55%	11.00%	3.46%	1.84	29.51%	0.02		-0.02	7.50%			0.02
Shopee	0.29	0.54	0.26	7.55%	11.00%	3.46%	1.84	29.51%	0.02		-0.02	7.50%			0.02
Aiyaz	0.85	1.49	0.64	10.45%	9.39%	-1.06%	3.57	41.82%			0.00				0.46
Shivamoga	0.85	1.49	0.64	10.45%	9.39%	-1.06%	3.57	41.82%			0.00				0.46
MBO	0.85	1.49	0.64	10.45%	9.39%	-1.06%	3.57	41.82%			0.00				0.46
Online		1.27	1.27		16.60%	16.60%		0.00%			0.00				
Unilet - Online		1.27	1.27		16.60%	16.60%		0.00%			0.00				
Other		1.27	1.27		16.60%	16.60%		0.00%			0.00				
Others		0.12	0.12		-7.43%	-7.43%		0.00%			0.00				
Defective In Warehouse		0.12	0.12		-7.43%	-7.43%		0.00%			0.00				
WHS		0.12	0.12		-7.43%	-7.43%		0.00%			0.00				
Total	164.83	105.98	-58.85	10.02%	10.02%	-0.29%	199.94	53.01%	0.97	1.03	0.06	0.59%	0.98%	3.07	22.65