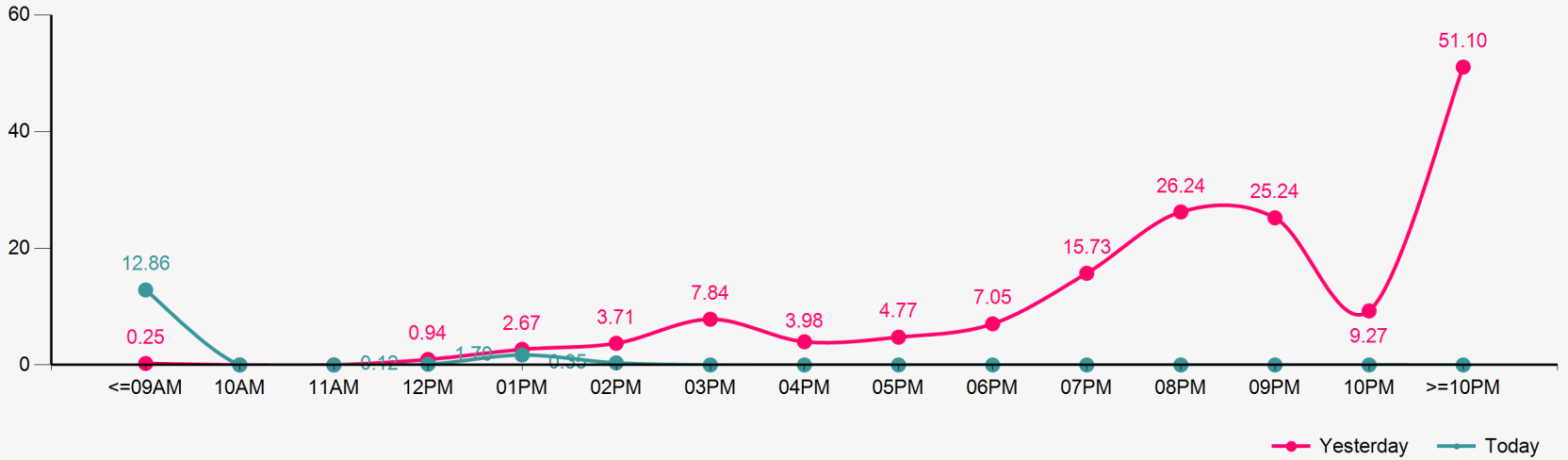


Sales <b>15.04</b> Lacs	GP% <b>12.31%</b>	EW Pen% <b>0.24%</b>	Target Ach. % <b>0.00%</b>	Open SO <b>3.58</b> Lacs
Yest. Sales: 158.81 Lacs	Yest. GP%: 11.42%	Yest. EW%: 0.71%	TD Target: <b>0.00</b> Lacs	Yest. OSO 11.59 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	99.97	11.03	-88.93	11.47%	11.75%	0.29%		0.00%	0.98	0.04	-0.95	0.99%	0.33%	8.36	2.46
Chitradurga	5.87	1.67	-4.19	11.09%	13.87%	2.78%		0.00%			0.00				
Bengaluru - Rural	23.83	0.51	-23.32	8.96%	11.04%	2.08%		0.00%	0.08		-0.08	0.34%		1.22	
Mysuru	6.32	0.32	-6.00	11.56%	11.09%	-0.47%		0.00%	0.02		-0.02	0.32%		0.91	0.29
Shivamogga	1.18	0.31	-0.88	12.18%	13.34%	1.16%		0.00%			0.00			0.31	
Channarayapatna	0.85	0.29	-0.56	9.79%	9.06%	-0.73%		0.00%			0.00				
Mandya	2.31	0.25	-2.06	18.99%	10.32%	-8.68%		0.00%	0.02		-0.02	0.92%		0.31	
Hiriyur	1.15	0.24	-0.92	19.88%	21.44%	1.56%		0.00%			0.00				
Chalkere	2.59	0.22	-2.37	12.70%	7.67%	-5.03%		0.00%	0.02		-0.02	0.58%		0.13	
Ramanagara	1.91	0.12	-1.79	16.95%	35.71%	18.76%		0.00%			0.00				
Kadur	1.54	0.07	-1.47	21.18%	34.83%	13.65%		0.00%			0.00				0.45
Tumkur	6.78		-6.78	11.44%	62.01%	50.58%		0.00%			0.00				0.38
Hassan	1.99		-1.99	9.69%		-9.69%		0.00%			0.00				
Kolar	1.34		-1.34	10.15%		-10.15%		0.00%			0.00			0.37	
Tiptur	1.17		-1.17	14.43%		-14.43%		0.00%			0.00				
<b>Total</b>	<b>158.81</b>	<b>15.04</b>	<b>-143.77</b>	<b>11.42%</b>	<b>12.31%</b>	<b>0.89%</b>		<b>0.00%</b>	<b>1.12</b>	<b>0.04</b>	<b>-1.09</b>	<b>0.71%</b>	<b>0.24%</b>	<b>11.59</b>	<b>3.58</b>

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	147.81	12.90	-134.91	11.22%	12.47%	1.25%		0.00%	0.82		-0.82	0.56%		8.41	3.20
Shopee	11.00	2.14	-8.86	14.09%	11.34%	-2.75%		0.00%	0.31	0.04	-0.27	2.85%	1.71%	3.19	0.38
<b>Total</b>	<b>158.81</b>	<b>15.04</b>	<b>-143.77</b>	<b>11.42%</b>	<b>12.31%</b>	<b>0.89%</b>		<b>0.00%</b>	<b>1.12</b>	<b>0.04</b>	<b>-1.09</b>	<b>0.71%</b>	<b>0.24%</b>	<b>11.59</b>	<b>3.58</b>
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
<b>Syed Mudabeer</b>	<b>52.97</b>	<b>6.34</b>	<b>-46.63</b>	<b>11.34%</b>	<b>10.89%</b>	<b>-0.45%</b>		<b>0.00%</b>	<b>0.62</b>	<b>0.04</b>	<b>-0.58</b>	<b>1.18%</b>	<b>0.57%</b>	<b>5.62</b>	<b>0.67</b>
Kengeri	2.43	1.14	-1.29	11.04%	8.74%	-2.29%		0.00%	0.13		-0.13	5.57%			
Sahakar Nagar	4.06	0.63	-3.43	8.48%	10.71%	2.23%		0.00%			0.00			0.29	0.31
Frazer town	1.72	0.50	-1.23	16.90%	10.13%	-6.77%		0.00%	0.03		-0.03	1.89%		0.38	
Doddaballapura	4.54	0.48	-4.06	9.77%	9.78%	0.01%		0.00%	0.04		-0.04	0.81%		0.33	
Nagarbhavi	4.31	0.47	-3.85	8.27%	19.42%	11.15%		0.00%	0.01		-0.01	0.25%		0.14	
Cox town	1.76	0.28	-1.48	11.53%	8.23%	-3.30%		0.00%	0.05		-0.05	3.17%			
HRBR Layout	4.46	0.28	-4.18	11.00%	12.73%	1.74%		0.00%			0.00			0.38	
Yelahanka	6.51	0.26	-6.24	8.18%	10.82%	2.64%		0.00%	0.06		-0.06	0.93%			0.36
Devenahalli	6.00	0.25	-5.74	11.34%	11.51%	0.18%		0.00%	0.06		-0.06	1.10%		0.91	
Banashankari	3.25	0.17	-3.08	14.56%	4.55%	-10.01%		0.00%	0.02		-0.02	0.51%		0.82	
Hanumanth nagar	1.56		-1.56	16.72%		-16.72%		0.00%			0.00				
Kothnur	2.89		-2.89	12.77%		-12.77%		0.00%			0.00			0.14	
Raja Rajeshwary Nagar	2.00		-2.00	11.22%		-11.22%		0.00%			0.00			0.32	
MBO	45.48	4.46	-41.02	10.85%	10.74%	-0.11%		0.00%	0.40		-0.40	0.89%		3.71	0.67
Sahakarnagar Best LG Shoppe	3.33	1.39	-1.94	15.73%	10.02%	-5.71%		0.00%	0.08		-0.08	2.43%		0.02	
HRBR Best LG Shoppe	3.39	0.49	-2.89	13.22%	14.64%	1.43%		0.00%	0.07	0.04	-0.03	2.11%	7.90%		
Nagarbhavi Best LG shoppe	0.78		-0.78	12.72%		-12.72%		0.00%	0.06		-0.06	9.00%		1.89	
Shopee	7.49	1.88	-5.61	14.28%	11.23%	-3.05%		0.00%	0.21	0.04	-0.18	2.93%	1.95%	1.90	
<b>Manoj</b>	<b>56.90</b>	<b>4.74</b>	<b>-52.16</b>	<b>10.74%</b>	<b>12.62%</b>	<b>1.87%</b>		<b>0.00%</b>	<b>0.31</b>		<b>-0.31</b>	<b>0.54%</b>		<b>4.17</b>	<b>1.46</b>
RT Nagar	2.36	0.99	-1.37	8.53%	10.21%	1.68%		0.00%			0.00				
KR Puram	12.33	0.78	-11.55	12.27%	16.94%	4.68%		0.00%	0.10		-0.10	0.79%		1.27	
Rajaji nagar	3.43	0.78	-2.65	8.51%	11.62%	3.11%		0.00%	0.05		-0.05	1.47%		0.21	
Marathahalli	3.24	0.69	-2.54	11.91%	13.89%	1.98%		0.00%	0.08		-0.08	2.63%		0.02	0.20
Bommanahalli	1.84	0.38	-1.46	9.99%	12.37%	2.38%		0.00%			0.00				
Hongasandara	3.06	0.38	-2.68	7.52%	12.44%	4.92%		0.00%			0.00			0.21	
Hebbagodi	4.56	0.26	-4.31	10.10%	7.04%	-3.05%		0.00%			0.00			0.02	0.40
Mathikere	2.76	0.08	-2.67	9.14%	15.45%	6.31%		0.00%	0.01		-0.01	0.22%		0.53	0.35
HSR Layout	1.43	0.08	-1.36	13.32%	1.97%	-11.34%		0.00%			0.00				
Mulbagal	1.80	0.06	-1.74	6.30%	34.13%	27.83%		0.00%			0.00			0.13	0.14

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Hegnahalli	2.00		-2.00	13.23%		-13.23%		0.00%	0.05		-0.05	2.67%		0.87	
Hoskote	9.57		-9.57	8.46%		-8.46%		0.00%			0.00			0.15	
Kolar	1.34		-1.34	10.15%		-10.15%		0.00%			0.00			0.37	
Sanjaynagar	1.72		-1.72	15.88%		-15.88%		0.00%			0.00			0.02	
Sunkadakatte	0.93		-0.93	13.62%		-13.62%		0.00%			0.00				
Vijayanagar	2.34		-2.34	15.38%		-15.38%		0.00%			0.00				
MBO	54.70	4.48	-50.23	10.59%	12.64%	2.05%		0.00%	0.29		-0.29	0.53%		3.79	1.09
Rammurthy Nagar Best LG Shoppe	2.00	0.26	-1.74	15.57%	12.15%	-3.42%		0.00%	0.02		-0.02	0.91%			0.38
Mathikere Best LG Shoppe	0.19		-0.19	3.62%		-3.62%		0.00%			0.00			0.37	
Shopee	2.19	0.26	-1.93	14.54%	12.15%	-2.38%		0.00%	0.02		-0.02	0.83%		0.37	0.38
<b>Naveed</b>	<b>37.22</b>	<b>2.97</b>	<b>-34.25</b>	<b>11.76%</b>	<b>14.10%</b>	<b>2.34%</b>		<b>0.00%</b>	<b>0.16</b>		<b>-0.16</b>	<b>0.43%</b>		<b>0.29</b>	<b>1.16</b>
Chitradurga	5.87	1.67	-4.19	11.09%	13.87%	2.78%		0.00%			0.00				
Channarayapatna	0.85	0.29	-0.56	9.79%	9.06%	-0.73%		0.00%			0.00				
Nelamangala	8.27	0.26	-8.01	7.81%	10.59%	2.78%		0.00%	0.02		-0.02	0.21%		0.16	
Hiriyur	1.15	0.24	-0.92	19.88%	21.44%	1.56%		0.00%			0.00				
Challakere	2.59	0.22	-2.37	12.70%	7.67%	-5.03%		0.00%	0.02		-0.02	0.58%		0.13	
Peenya	2.84	0.21	-2.63	8.74%	18.35%	9.61%		0.00%			0.00				
Kadur	1.54	0.07	-1.47	21.18%	34.83%	13.65%		0.00%			0.00				0.45
Tumkur	6.78		-6.78	11.44%	62.01%	50.58%		0.00%			0.00				0.38
Hessarghatta	2.84		-2.84	19.80%		-19.80%		0.00%	0.05		-0.05	1.93%			0.33
Hassan	1.99		-1.99	9.69%		-9.69%		0.00%			0.00				
Tiptur	1.17		-1.17	14.43%		-14.43%		0.00%			0.00				
MBO	35.90	2.97	-32.93	11.74%	14.10%	2.36%		0.00%	0.09		-0.09	0.24%		0.29	1.16
Peenya Best LG Shoppe	1.32		-1.32	12.29%		-12.29%		0.00%	0.07		-0.07	5.95%			
Shopee	1.32		-1.32	12.29%		-12.29%		0.00%	0.07		-0.07	5.95%			
<b>Musaib Khan</b>	<b>10.55</b>	<b>0.69</b>	<b>-9.86</b>	<b>14.17%</b>	<b>15.04%</b>	<b>0.87%</b>		<b>0.00%</b>	<b>0.04</b>		<b>-0.04</b>	<b>0.39%</b>		<b>1.22</b>	<b>0.29</b>
Mysore-Vijaynagar	3.18	0.32	-2.86	12.25%	11.09%	-1.16%		0.00%	0.02		-0.02	0.63%			0.29
Mandya	2.31	0.25	-2.06	18.99%	10.32%	-8.68%		0.00%	0.02		-0.02	0.92%		0.31	
Ramanagara	1.91	0.12	-1.79	16.95%	35.71%	18.76%		0.00%			0.00				
Mysore - Rajkumarroad	0.93		-0.93	13.99%		-13.99%		0.00%			0.00				
Mysore - Chamaraja Mohalla	2.22		-2.22	9.56%		-9.56%		0.00%			0.00				
MBO	10.55	0.69	-9.86	14.17%	15.04%	0.87%		0.00%	0.04		-0.04	0.39%		0.31	0.29
Mysore - Kuvempunagar LG			0.00					0.00%			0.00			0.91	
Shopee			0.00					0.00%			0.00			0.91	
<b>Aiyaz</b>	<b>1.18</b>	<b>0.31</b>	<b>-0.88</b>	<b>12.18%</b>	<b>13.34%</b>	<b>1.16%</b>		<b>0.00%</b>			<b>0.00</b>			<b>0.31</b>	

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Shivamoga	1.18	0.31	-0.88	12.18%	13.34%	1.16%		0.00%			0.00			0.31	
MBO	1.18	0.31	-0.88	12.18%	13.34%	1.16%		0.00%			0.00			0.31	
Total	158.81	15.04	-143.77	12.31%	12.31%	0.89%		0.00%	1.12	0.04	-1.09	0.71%	0.24%	11.59	3.58

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	127	16	-111	40.93	5.79	-35.14	11.81%	12.16%	0.34%
FPD	52	15	-37	16.64	5.20	-11.44	12.52%	11.76%	-0.76%
Mobile	141	5	-136	40.19	0.77	-39.43	4.82%	6.47%	1.65%
Refrigerator	85	2	-83	19.95	0.59	-19.35	12.06%	9.40%	-2.66%
Washing Machine	68	2	-66	17.57	0.35	-17.23	10.48%	11.95%	1.47%
Z.Others	507	34	-473	23.53	2.34	-21.19	21.37%	16.59%	-4.79%
Total	980	74	-906	158.81	15.04	-143.77	11.42%	12.31%	0.89%