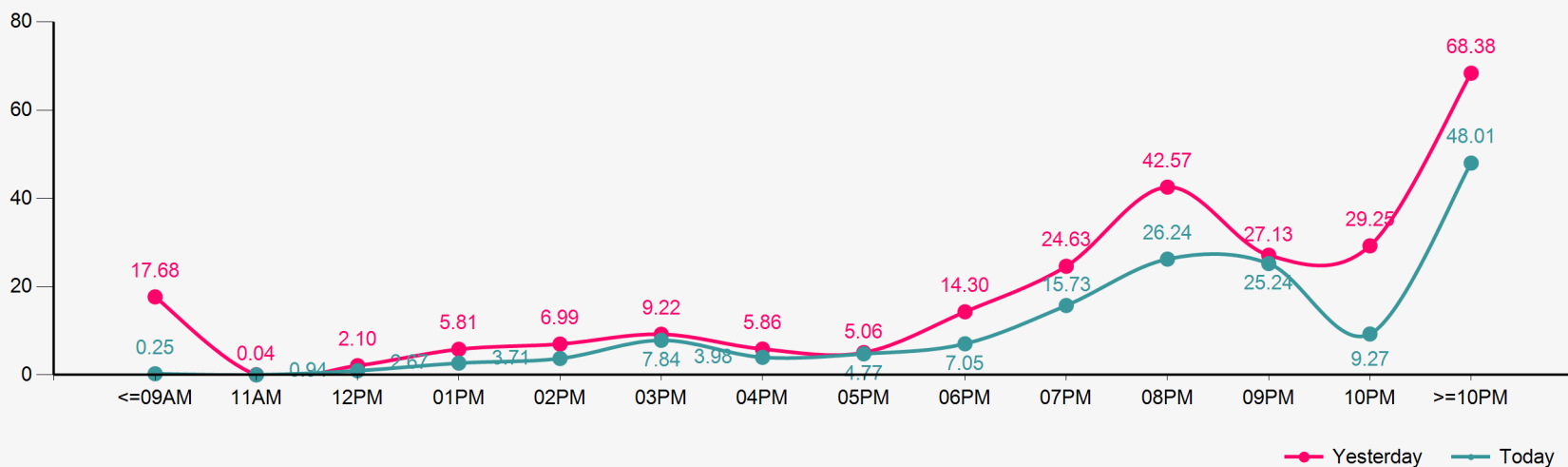


Note : Values are in Lacs

Sales 155.73 Lacs	GP% 11.44%	EW Pen% 0.73%	Target Ach. % 0.00%	Open SO 27.51 Lacs
Yest. Sales: 259.03 Lacs	Yest. GP%: 11.54%	Yest. EW%: 0.89%	TD Target: 0.00 Lacs	Yest. OSO 11.29 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	194.77	97.08	-97.69	11.10%	11.51%	0.41%		0.00%	1.83	0.98	-0.85	0.95%	1.02%	7.09	21.52
Bengaluru - Rural	20.15	23.83	3.68	10.71%	8.96%	-1.75%		0.00%	0.18	0.08	-0.10	0.90%	0.34%	1.57	1.93
Tumkur	8.45	6.78	-1.66	12.61%	11.44%	-1.17%		0.00%	0.05		-0.05	0.61%		0.27	
Mysuru	7.33	6.32	-1.01	13.63%	11.56%	-2.07%		0.00%	0.09	0.02	-0.07	1.28%	0.32%	0.51	
Chitradurga	6.79	5.87	-0.93	11.83%	11.09%	-0.74%		0.00%			0.00			0.27	1.67
Chalkere	2.71	2.59	-0.11	10.53%	12.70%	2.17%		0.00%		0.02	0.02		0.58%	0.25	0.13
Mandya	4.04	2.31	-1.73	16.18%	18.99%	2.82%		0.00%		0.02	0.02		0.92%		0.56
Hassan	0.98	1.99	1.00	11.34%	9.69%	-1.65%		0.00%			0.00			0.02	
Ramanagara	2.53	1.91	-0.62	21.06%	16.95%	-4.12%		0.00%	0.10		-0.10	4.06%		0.52	
Kadur	2.36	1.54	-0.82	17.42%	21.18%	3.76%		0.00%	0.02		-0.02	1.05%		0.33	
Kolar	3.74	1.34	-2.41	11.38%	10.15%	-1.23%		0.00%			0.00				0.37
Shivamogga	3.34	1.18	-2.16	16.12%	12.18%	-3.95%		0.00%			0.00			0.45	0.61
Tiptur	0.35	1.17	0.82	22.87%	14.43%	-8.45%		0.00%			0.00				
Hiriyur	0.64	0.96	0.32	13.90%	21.51%	7.62%		0.00%			0.00				0.43
Channarayapatna	0.83	0.85	0.02	14.12%	9.79%	-4.33%		0.00%			0.00			0.02	0.29
Total	259.03	155.73	-103.30	11.54%	11.44%	-0.10%		0.00%	2.28	1.12	-1.15	0.89%	0.73%	11.29	27.51

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	221.56	145.61	-75.95	11.73%	11.23%	-0.50%		0.00%	1.37	0.82	-0.56	0.62%	0.56%	10.93	22.21
Shopee	37.47	10.12	-27.35	10.41%	14.48%	4.06%		0.00%	0.90	0.31	-0.60	2.47%	3.11%	0.36	5.30
Total	259.03	155.73	-103.30	11.54%	11.44%	-0.10%		0.00%	2.28	1.12	-1.15	0.89%	0.73%	11.29	27.51
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj	103.08	56.62	-46.47	10.76%	10.74%	-0.03%		0.00%	0.81	0.31	-0.50	0.79%	0.54%	4.61	8.04
KR Puram	16.59	12.05	-4.54	9.89%	12.28%	2.39%		0.00%	0.08	0.10	0.02	0.45%	0.81%	1.34	2.26
Hoskote	8.29	9.57	1.28	11.86%	8.46%	-3.40%		0.00%	0.02		-0.02	0.27%		1.17	0.15
Hebbagodi	8.58	4.56	-4.02	12.99%	10.10%	-2.89%		0.00%	0.04		-0.04	0.49%		0.28	0.02
Rajaji nagar	7.67	3.43	-4.24	10.76%	8.51%	-2.25%		0.00%	0.18	0.05	-0.13	2.38%	1.47%	0.04	0.99
Marathahalli	8.67	3.24	-5.43	9.76%	11.91%	2.16%		0.00%	0.07	0.08	0.02	0.77%	2.63%	0.69	0.72
Hongasandara	2.31	3.06	0.75	11.86%	7.52%	-4.34%		0.00%	0.04		-0.04	1.60%			0.59
Mathikere	6.21	2.76	-3.46	12.37%	9.14%	-3.23%		0.00%	0.09	0.01	-0.08	1.47%	0.22%	0.58	0.62
RT Nagar	8.40	2.36	-6.04	9.81%	8.53%	-1.28%		0.00%	0.04		-0.04	0.47%			0.22
Vijayanagar	1.09	2.34	1.25	15.55%	15.38%	-0.17%		0.00%			0.00			0.28	
Hegnahalli	5.25	2.00	-3.25	10.20%	13.23%	3.04%		0.00%	0.05	0.05	0.00	0.94%	2.67%	0.13	0.87
Bommanahalli	7.79	1.84	-5.95	9.47%	9.99%	0.52%		0.00%	0.02		-0.02	0.19%			0.38
Mulbagal	2.73	1.80	-0.94	11.81%	6.30%	-5.51%		0.00%	0.01		-0.01	0.33%			0.13
Sanjaynagar	3.31	1.72	-1.59	12.90%	15.88%	2.98%		0.00%			0.00			0.08	0.02
HSR Layout	3.10	1.43	-1.67	11.19%	13.32%	2.13%		0.00%	0.02		-0.02	0.76%			0.08
Kolar	3.74	1.34	-2.41	11.38%	10.15%	-1.23%		0.00%			0.00				0.37
Sunkadakatte	1.61	0.93	-0.68	10.62%	13.62%	3.00%		0.00%			0.00			0.01	
MBO	95.34	54.42	-40.92	10.92%	10.58%	-0.34%		0.00%	0.64	0.29	-0.36	0.68%	0.53%	4.61	7.41
Rammurthy Nagar Best LG Shoppe	3.40	2.00	-1.40	11.78%	15.57%	3.80%		0.00%	0.02	0.02	0.00	0.44%	0.91%		0.26
Mathikere Best LG Shoppe	4.34	0.19	-4.15	6.55%	3.62%	-2.93%		0.00%	0.15		-0.15	3.48%			0.37
Shopee	7.74	2.19	-5.55	8.85%	14.54%	5.69%		0.00%	0.16	0.02	-0.14	2.12%	0.83%		0.64
Syed Mudabeer	96.14	50.65	-45.49	11.35%	11.41%	0.06%		0.00%	1.08	0.62	-0.46	1.13%	1.23%	3.29	14.86
Devenahalli	6.66	6.00	-0.67	12.50%	11.34%	-1.17%		0.00%	0.14	0.06	-0.08	2.15%	1.10%	0.26	1.36
Yelahanka	5.13	5.35	0.23	12.25%	7.88%	-4.36%		0.00%	0.04	0.06	0.02	0.76%	1.13%		1.41
Doddaballapura	4.18	4.54	0.36	7.57%	9.77%	2.20%		0.00%		0.04	0.04		0.81%		0.81
Nagarbhavi	10.25	4.31	-5.94	10.84%	8.27%	-2.57%		0.00%	0.04	0.01	-0.03	0.39%	0.25%	0.31	0.61
HRBR Layout	5.09	4.18	-0.92	10.83%	10.97%	0.14%		0.00%	0.02		-0.02	0.33%		0.66	0.96
Sahakar Nagar	5.01	4.06	-0.95	7.87%	8.48%	0.61%		0.00%			0.00			0.50	0.91
Banashankari	5.16	3.25	-1.92	14.02%	14.56%	0.54%		0.00%	0.02	0.02	0.00	0.40%	0.51%	0.26	0.82
Kothnur	5.00	2.89	-2.11	8.52%	12.77%	4.25%		0.00%	0.02		-0.02	0.30%			0.14

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Kengeri	6.53	2.43	-4.10	15.98%	11.04%	-4.94%		0.00%	0.03	0.13	0.10	0.39%	5.57%	0.27	1.69
Raja Rajeshwary Nagar	9.93	2.00	-7.93	11.26%	11.22%	-0.03%		0.00%	0.08		-0.08	0.81%		0.12	0.32
Cox town	1.94	1.76	-0.18	10.92%	11.53%	0.61%		0.00%	0.02	0.05	0.04	0.93%	3.17%	0.54	0.28
Frazer town	1.84	1.72	-0.11	11.98%	16.90%	4.92%		0.00%		0.03	0.03		1.89%		0.87
Hanumanth nagar	4.13	1.56	-2.57	15.89%	16.72%	0.84%		0.00%	0.04		-0.04	0.86%			
MBO	70.85	44.04	-26.81	11.62%	10.88%	-0.74%		0.00%	0.43	0.40	-0.03	0.61%	0.92%	2.93	10.20
Sahakarnagar Best LG Shoppe	7.60	3.33	-4.27	9.32%	15.73%	6.41%		0.00%	0.13	0.08	-0.05	1.75%	2.43%		1.41
HRBR Best LG Shoppe	6.14	2.50	-3.64	13.98%	14.45%	0.47%		0.00%	0.31	0.07	-0.24	5.24%	2.88%	0.36	1.37
Nagarbhavi Best LG shoppe	9.95	0.78	-9.18	10.04%	12.72%	2.67%		0.00%	0.15	0.06	-0.08	1.49%	9.00%		1.89
Banashankari Best LG Shoppe	1.60		-1.60	7.04%		-7.04%		0.00%	0.07		-0.07	4.27%			
Shopee	25.29	6.61	-18.68	10.59%	14.89%	4.30%		0.00%	0.65	0.21	-0.44	2.63%	3.33%	0.36	4.67
Naveed	42.56	36.74	-5.82	12.14%	11.77%	-0.36%		0.00%	0.20	0.16	-0.04	0.48%	0.44%	1.92	3.43
Nelamangala	5.20	8.27	3.07	6.60%	7.81%	1.22%		0.00%	0.02	0.02	0.00	0.35%	0.21%	0.13	0.42
Tumkur	8.45	6.78	-1.66	12.61%	11.44%	-1.17%		0.00%	0.05		-0.05	0.61%		0.27	
Chitradurga	6.79	5.87	-0.93	11.83%	11.09%	-0.74%		0.00%			0.00			0.27	1.67
Hessarghatta	7.98	2.84	-5.14	16.01%	19.80%	3.79%		0.00%	0.07	0.05	-0.02	0.87%	1.93%	0.62	
Challakere	2.71	2.59	-0.11	10.53%	12.70%	2.17%		0.00%		0.02	0.02		0.58%	0.25	0.13
Peenya	4.47	2.56	-1.92	7.87%	8.66%	0.79%		0.00%			0.00			0.01	0.49
Hassan	0.98	1.99	1.00	11.34%	9.69%	-1.65%		0.00%			0.00			0.02	
Kadur	2.36	1.54	-0.82	17.42%	21.18%	3.76%		0.00%	0.02		-0.02	1.05%		0.33	
Tiptur	0.35	1.17	0.82	22.87%	14.43%	-8.45%		0.00%			0.00				
Hiriyur	0.64	0.96	0.32	13.90%	21.51%	7.62%		0.00%			0.00				0.43
Channarayapatna	0.83	0.85	0.02	14.12%	9.79%	-4.33%		0.00%			0.00			0.02	0.29
MBO	40.77	35.42	-5.35	12.11%	11.75%	-0.35%		0.00%	0.16	0.09	-0.08	0.40%	0.24%	1.92	3.43
Peenya Best LG Shoppe	1.79	1.32	-0.47	12.80%	12.29%	-0.52%		0.00%	0.04	0.07	0.04	2.23%	5.95%		
Shopee	1.79	1.32	-0.47	12.80%	12.29%	-0.52%		0.00%	0.04	0.07	0.04	2.23%	5.95%		
Musaib Khan	13.91	10.55	-3.36	15.72%	14.17%	-1.56%		0.00%	0.19	0.04	-0.15	1.39%	0.39%	1.03	0.56
Mysore-Vijaynagar	1.39	3.18	1.78	9.60%	12.25%	2.65%		0.00%	(0.02)	0.02	0.04	-1.42%	0.63%		
Mandya	4.04	2.31	-1.73	16.18%	18.99%	2.82%		0.00%		0.02	0.02		0.92%		0.56
Mysore - Chamaraja Mohalla	1.47	2.22	0.75	16.00%	9.56%	-6.44%		0.00%			0.00			0.51	
Ramanagara	2.53	1.91	-0.62	21.06%	16.95%	-4.12%		0.00%	0.10		-0.10	4.06%		0.52	
Mysore - Rajkumarroad	1.82	0.93	-0.89	17.64%	13.99%	-3.66%		0.00%	0.06		-0.06	3.25%			
MBO	11.25	10.55	-0.71	16.68%	14.17%	-2.51%		0.00%	0.14	0.04	-0.10	1.22%	0.39%	1.03	0.56
Mysore - Kuvempunagar LG	2.65		-2.65	11.67%		-11.67%		0.00%	0.06		-0.06	2.12%			
Shopee	2.65		-2.65	11.67%		-11.67%		0.00%	0.06		-0.06	2.12%			

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Aiyaz	3.34	1.18	-2.16	16.12%	12.18%	-3.95%		0.00%			0.00			0.45	0.61
Shivamoga	3.34	1.18	-2.16	16.12%	12.18%	-3.95%		0.00%			0.00			0.45	0.61
MBO	3.34	1.18	-2.16	16.12%	12.18%	-3.95%		0.00%			0.00			0.45	0.61
Total	259.03	155.73	-103.30	11.44%	11.44%	-0.10%		0.00%	2.28	1.12	-1.15	0.89%	0.73%	11.29	27.51

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	246	119	-127	77.42	38.06	-39.35	11.50%	11.94%	0.44%
FPD	85	52	-33	28.72	16.64	-12.07	12.29%	12.52%	0.23%
Mobile	133	141	8	46.78	40.19	-6.59	4.67%	4.82%	0.15%
Refrigerator	146	85	-61	41.25	19.95	-21.30	9.26%	12.06%	2.80%
Washing Machine	101	67	-34	26.49	17.38	-9.11	9.58%	10.46%	0.89%
Z.Others	773	505	-268	38.38	23.51	-14.87	23.26%	21.39%	-1.86%
Total	1,484	969	-515	259.03	155.73	-103.30	11.54%	11.44%	-0.10%