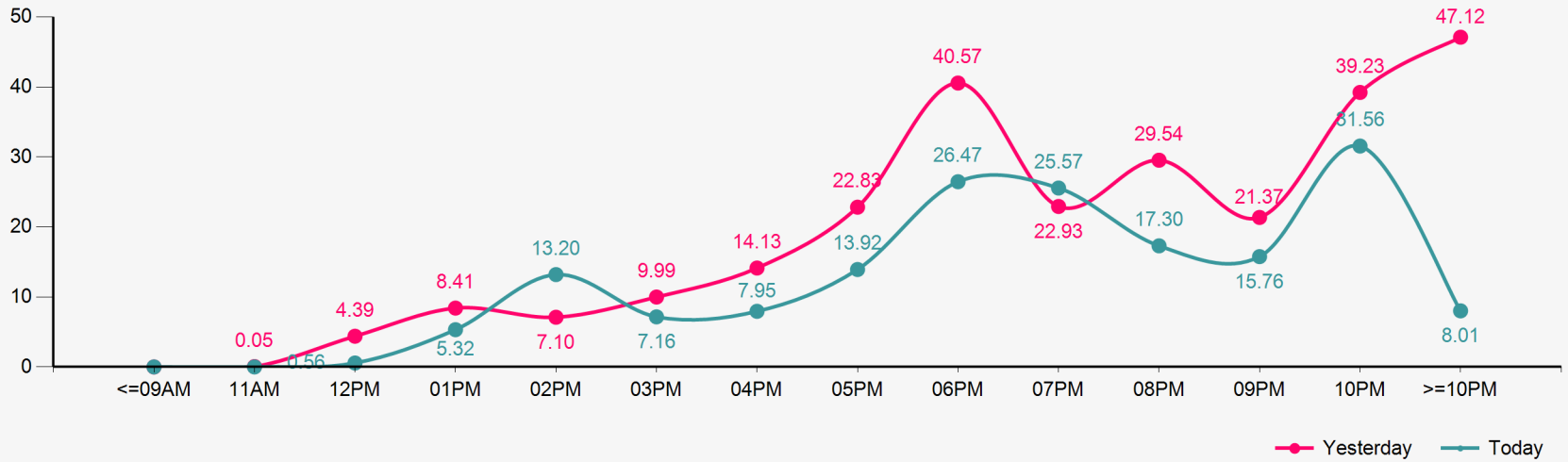


Sales 172.78 Lacs	GP% 9.11%	EW Pen% 0.74%	Target Ach. % 43.21%	Open SO 9.33 Lacs
Yest. Sales: 267.65 Lacs	Yest. GP%: 9.08%	Yest. EW%: 0.45%	TD Target: 399.88 Lacs	Yest. OSO 10.68 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Bengaluru	170.73	100.28	-70.45	8.75%	9.13%	0.37%	257.99	38.87%	0.87	0.91	0.04	0.51%	0.92%	9.59	5.54
Bengaluru - Rural	28.27	18.88	-9.39	8.74%	7.62%	-1.12%	36.50	51.72%	0.21	0.07	-0.13	0.73%	0.38%	0.54	0.63
Chitradurga	5.69	10.33	4.64	9.70%	9.92%	0.22%	13.15	78.53%			0.00			0.21	0.54
Mysuru	11.99	7.84	-4.15	7.79%	7.84%	0.05%	23.96	32.71%		0.06	0.05	0.03%	0.71%		
Tumkur	13.04	5.17	-7.87	11.69%	11.30%	-0.39%	11.89	43.47%	0.02	0.03	0.01	0.15%	0.53%	0.10	
Kadur	5.13	4.83	-0.30	12.11%	10.43%	-1.68%	5.63	85.78%	0.01	0.02	0.01	0.18%	0.42%	0.02	0.01
Shivamogga	5.47	4.11	-1.35	9.06%	9.08%	0.02%	7.13	57.67%	0.02		-0.02	0.29%			0.12
Kolar	3.32	3.77	0.45	11.16%	8.57%	-2.58%	7.40	51.02%	0.01		-0.01	0.28%			
Mandya	3.67	3.34	-0.33	12.69%	10.02%	-2.67%	5.58	59.90%	0.02	0.02	-0.01	0.65%	0.51%		
Hiriyur	2.99	3.01	0.02	12.70%	9.28%	-3.42%	4.53	66.46%			0.00			0.20	0.44
Chalkere	2.86	2.99	0.13	13.32%	11.78%	-1.54%	4.98	60.09%		0.06	0.06		1.90%		1.14
Ramanagara	4.08	2.81	-1.27	6.40%	9.25%	2.86%	5.90	47.70%	0.03	0.07	0.04	0.69%	2.41%		0.30
Channarayapatna	5.77	2.40	-3.37	10.88%	7.92%	-2.97%	5.56	43.08%			0.00			0.03	0.32
Hassan	3.74	1.92	-1.82	4.75%	9.78%	5.03%	6.18	31.08%		0.04	0.04		2.14%		0.30
Tiptur	0.90	1.09	0.20	9.71%	11.44%	1.72%	3.50	31.28%			0.00				
Total	267.65	172.78	-94.87	9.08%	9.11%	0.04%	399.88	43.21%	1.19	1.27	0.08	0.45%	0.74%	10.68	9.33

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	256.75	152.45	-104.30	9.04%	8.93%	-0.11%	362.22	42.09%	1.07	0.81	-0.26	0.42%	0.53%	5.58	9.33
Shopee	10.90	20.31	9.41	9.97%	10.51%	0.54%	37.66	53.92%	0.12	0.46	0.34	1.09%	2.32%	5.10	
Other		0.03	0.03		0.49%	0.49%		0.00%			0.00				
Total	267.65	172.78	-94.87	9.08%	9.11%	0.04%	399.88	43.21%	1.19	1.27	0.08	0.45%	0.74%	10.68	9.33
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj	99.14	57.12	-42.02	8.73%	9.08%	0.35%	144.75	39.46%	0.51	0.36	-0.14	0.51%	0.64%	2.70	3.23
KR Puram	19.12	10.54	-8.58	8.46%	9.26%	0.79%	23.99	43.94%	0.17	0.06	-0.11	0.90%	0.54%		1.19
Mulbagal	2.79	5.80	3.01	10.04%	9.31%	-0.74%	4.95	117.11%		0.02	0.02		0.26%	0.26	
Hoskote	10.02	4.69	-5.33	7.71%	8.47%	0.75%	10.01	46.88%	0.01	0.02	0.01	0.09%	0.43%		
Hebbagodi	8.39	4.36	-4.03	8.48%	8.43%	-0.04%	10.79	40.41%		0.02	0.02		0.55%	0.52	0.80
RT Nagar	3.88	3.99	0.11	5.46%	9.45%	3.98%	9.43	42.35%	0.02	0.05	0.03	0.48%	1.29%		
Rajaji nagar	9.60	3.98	-5.62	8.62%	6.79%	-1.83%	11.10	35.90%	0.15		-0.15	1.59%		0.47	0.10
Kolar	3.32	3.77	0.45	11.16%	8.57%	-2.58%	7.40	51.02%	0.01		-0.01	0.28%			
Mathikere	8.44	3.05	-5.39	10.62%	8.28%	-2.35%	8.24	37.01%		0.05	0.05		1.69%	0.18	
Hegnahalli	5.77	2.14	-3.63	10.36%	11.02%	0.65%	6.19	34.57%			0.00			0.23	
Marathahalli	1.74	1.74	0.00	5.20%	9.47%	4.27%	7.51	23.20%			0.00				
Bommanahalli	5.36	1.68	-3.68	11.00%	13.24%	2.24%	11.06	15.20%	0.04		-0.04	0.81%			0.33
Hongasandara	8.01	1.51	-6.50	6.66%	8.43%	1.78%	5.55	27.23%		0.02	0.02		1.19%		0.51
Vijayanagar	4.12	1.42	-2.70	11.84%	7.78%	-4.06%	3.50	40.55%	0.04		-0.04	0.86%		0.01	0.01
Sunkadakatte	1.78	0.72	-1.06	7.68%	9.29%	1.62%	5.61	12.82%	0.02	0.03	0.01	1.14%	4.66%	0.20	
Sanjaynagar	2.42	0.51	-1.91	8.01%	9.69%	1.68%	6.30	8.08%	0.03		-0.03	1.44%			0.28
HSR Layout	1.60	0.33	-1.28	7.38%	15.73%	8.35%	5.71	5.71%			0.00			0.27	
MBO	96.38	50.25	-46.14	8.75%	9.02%	0.27%	137.34	36.58%	0.49	0.27	-0.22	0.51%	0.53%	2.16	3.23
Rammurthy Nagar Best LG Shoppe	0.82	4.32	3.50	12.35%	9.89%	-2.46%	3.90	110.78%	0.02	0.04	0.03	1.85%	0.93%	0.01	
Mathikere Best LG Shoppe	1.93	2.55	0.62	5.97%	8.96%	2.99%	3.50	72.78%		0.06	0.06		2.25%	0.53	
Shopee	2.76	6.87	4.12	7.87%	9.54%	1.67%	7.41	92.81%	0.02	0.10	0.08	0.55%	1.42%	0.54	
Syed Mudabeer	84.90	57.09	-27.81	8.79%	8.67%	-0.12%	129.65	44.03%	0.41	0.51	0.10	0.49%	0.91%	6.87	1.34
Devenahalli	9.66	8.94	-0.72	11.50%	8.02%	-3.49%	16.44	54.35%	0.16		-0.16	1.67%			0.31
Raja Rajeshwary Nagar	7.03	5.38	-1.65	7.80%	8.24%	0.44%	8.77	61.36%	0.05	0.09	0.04	0.67%	1.68%	1.70	
HRBR Layout	5.77	4.80	-0.97	10.23%	11.69%	1.46%	6.38	75.29%			0.00			0.28	0.19
Kothnur	6.32	4.46	-1.86	7.68%	5.87%	-1.81%	9.35	47.70%	0.04	0.01	-0.03	0.70%	0.21%	0.14	
Kengeri	8.28	4.33	-3.95	8.10%	8.27%	0.18%	9.47	45.75%	0.02	0.07	0.05	0.24%	1.52%		0.42
Yelahanka	4.60	3.88	-0.72	9.60%	7.06%	-2.55%	10.64	36.45%	0.03		-0.03	0.70%		0.16	
Sahakar Nagar	7.86	3.84	-4.02	6.15%	5.64%	-0.51%	10.45	36.78%			0.00				0.40

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Hanumanth nagar	2.97	2.12	-0.84	12.40%	9.96%	-2.45%	4.70	45.13%	0.01	0.04	0.02	0.43%	1.68%		
Banashankari	5.77	1.90	-3.87	8.35%	7.01%	-1.35%	8.85	21.47%	0.02		-0.02	0.30%		0.01	
Cox town	0.85	1.78	0.93	7.56%	12.51%	4.95%	3.49	50.99%			0.00				
Nagarbhavi	6.52	1.69	-4.83	10.36%	7.26%	-3.11%	7.33	23.09%	0.05		-0.05	0.72%			
Doddaballapura	6.04	1.45	-4.60	6.00%	5.84%	-0.16%	5.57	25.95%			0.00			0.03	
Frazer town	6.03	0.82	-5.21	7.52%	13.00%	5.48%	5.15	15.83%			0.00				0.02
MBO	77.71	45.39	-32.32	8.67%	8.18%	-0.49%	106.58	42.58%	0.38	0.20	-0.18	0.49%	0.44%	2.31	1.34
Nagarbhavi Best LG shoppe	1.00	8.58	7.58	11.79%	10.04%	-1.76%	5.76	148.95%		0.08	0.08		0.93%		
Sahakarnagar Best LG Shoppe	2.20	1.34	-0.86	8.85%	14.37%	5.52%	6.70	20.02%		0.15	0.15		12.40%		
Banashankari Best LG Shoppe	2.39	0.97	-1.42	8.63%	13.84%	5.21%	3.68	26.43%		0.09	0.09		9.95%		
HRBR Best LG Shoppe	1.60	0.81	-0.79	12.97%	6.02%	-6.95%	6.93	11.75%	0.04		-0.04	2.23%		4.56	
Shopee	7.19	11.70	4.51	10.10%	10.57%	0.47%	23.07	50.74%	0.04	0.31	0.28	0.49%	2.77%	4.56	
Naveed	58.40	40.44	-17.96	10.30%	9.95%	-0.36%	82.91	48.77%	0.20	0.25	0.06	0.34%	0.63%	1.11	4.35
Chitradurga	5.69	10.33	4.64	9.70%	9.92%	0.22%	13.15	78.53%			0.00			0.21	0.54
Nelamangala	8.59	5.25	-3.34	6.84%	6.19%	-0.66%	10.05	52.23%	0.04	0.05	0.01	0.44%	0.99%	0.53	0.32
Tumkur	13.04	5.17	-7.87	11.69%	11.30%	-0.39%	11.89	43.47%	0.02	0.03	0.01	0.15%	0.53%	0.10	
Kadur	5.13	4.83	-0.30	12.11%	10.43%	-1.68%	5.63	85.78%	0.01	0.02	0.01	0.18%	0.42%	0.02	0.01
Hiriyur	2.99	3.01	0.02	12.70%	9.28%	-3.42%	4.53	66.46%			0.00			0.20	0.44
Challakere	2.86	2.99	0.13	13.32%	11.78%	-1.54%	4.98	60.09%		0.06	0.06		1.90%		1.14
Channarayapatna	5.77	2.40	-3.37	10.88%	7.92%	-2.97%	5.56	43.08%			0.00			0.03	0.32
Hassan	3.74	1.92	-1.82	4.75%	9.78%	5.03%	6.18	31.08%		0.04	0.04		2.14%		0.30
Hessarghatta	6.95	1.56	-5.39	10.71%	13.59%	2.88%	8.33	18.78%	0.06	0.01	-0.05	0.90%	0.60%	0.02	0.23
Peenya	2.13	1.39	-0.74	11.22%	10.09%	-1.13%	5.61	24.75%			0.00				1.06
Tiptur	0.90	1.09	0.20	9.71%	11.44%	1.72%	3.50	31.28%			0.00				
MBO	57.79	39.94	-17.85	10.25%	9.83%	-0.42%	79.41	50.30%	0.13	0.20	0.08	0.22%	0.51%	1.11	4.35
Peenya Best LG Shoppe	0.61	0.50	-0.12	15.39%	19.85%	4.46%	3.50	14.16%	0.07	0.05	-0.02	12.53%	10.97%		
Shopee	0.61	0.50	-0.12	15.39%	19.85%	4.46%	3.50	14.16%	0.07	0.05	-0.02	12.53%	10.97%		
Musaib Khan	19.74	13.99	-5.75	8.41%	8.65%	0.23%	35.43	39.49%	0.06	0.14	0.08	0.28%	1.00%		0.30
Mysore-Vijaynagar	4.45	3.39	-1.06	8.13%	4.33%	-3.80%	5.66	59.94%			0.00				
Mandya	3.67	3.34	-0.33	12.69%	10.02%	-2.67%	5.58	59.90%	0.02	0.02	-0.01	0.65%	0.51%		
Ramanagara	4.08	2.81	-1.27	6.40%	9.25%	2.86%	5.90	47.70%	0.03	0.07	0.04	0.69%	2.41%		0.30
Mysore - Chamaraja Mohalla	4.57	2.53	-2.04	7.03%	10.10%	3.07%	9.00	28.09%		0.06	0.05	0.07%	2.23%		
Mysore - Rajkumarroad	2.63	0.69	-1.95	7.69%	10.14%	2.46%	5.62	12.21%			0.00				
MBO	19.40	12.76	-6.65	8.31%	8.36%	0.05%	31.75	40.18%	0.06	0.14	0.08	0.28%	1.09%		0.30

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Mysore - Kuvempunagar LG	0.34	1.23	0.89	14.34%	11.60%	-2.74%	3.68	33.47%			0.00				
Shopee	0.34	1.23	0.89	14.34%	11.60%	-2.74%	3.68	33.47%			0.00				
Aiyaz	5.47	4.11	-1.35	9.06%	9.08%	0.02%	7.13	57.67%	0.02		-0.02	0.29%			0.12
Shivamoga	5.47	4.11	-1.35	9.06%	9.08%	0.02%	7.13	57.67%	0.02		-0.02	0.29%			0.12
MBO	5.47	4.11	-1.35	9.06%	9.08%	0.02%	7.13	57.67%	0.02		-0.02	0.29%			0.12
Online		0.03	0.03		0.49%	0.49%		0.00%			0.00				
E Com Billing		0.03	0.03		0.49%	0.49%		0.00%			0.00				
Other		0.03	0.03		0.49%	0.49%		0.00%			0.00				
Total	267.65	172.78	-94.87	9.11%	9.11%	0.04%	399.88	43.21%	1.19	1.27	0.08	0.45%	0.74%	10.68	9.33