

YD Sales : 77.49 L

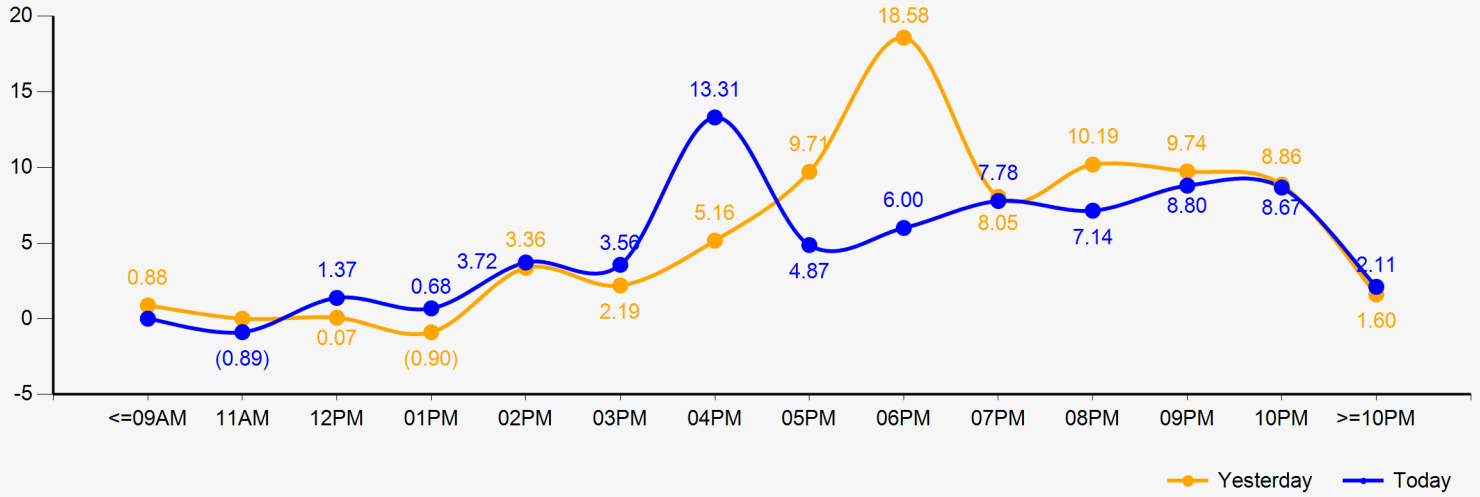
YD GP%: 8.79%

TD Sales : 67.11 L

TD GP%: 7.30%

Note : Values are in Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



| City              | YD Sales | TD Sales | TD-YD Sales | YD GP%  | TD GP% | TD-YD GP% |
|-------------------|----------|----------|-------------|---------|--------|-----------|
| Bengaluru         | 49.22    | 44.76    | -4.45       | 8.39%   | 7.19%  | -1.19%    |
| Bengaluru - Rural | 10.45    | 7.59     | -2.85       | 8.45%   | 9.02%  | 0.57%     |
| Mysuru            | 3.54     | 2.94     | -0.60       | 10.57%  | 9.76%  | -0.80%    |
| Chitradurga       | 3.20     | 2.36     | -0.84       | 8.25%   | 6.82%  | -1.42%    |
| Tumkur            | 1.38     | 1.44     | 0.07        | 6.68%   | 10.26% | 3.58%     |
| Shivamogga        | (0.28)   | 1.30     | 1.58        | -39.57% | 3.87%  | 43.44%    |
| Kolar             | 2.38     | 1.19     | -1.18       | 8.72%   | 7.99%  | -0.72%    |
| Chalkere          | 0.67     | 1.19     | 0.53        | 12.67%  | -8.22% | -20.89%   |
| Kadur             | 1.40     | 1.11     | -0.29       | 9.36%   | 12.06% | 2.70%     |
| Mandya            | 0.59     | 0.83     | 0.24        | 9.70%   | 7.78%  | -1.92%    |
| Tiptur            | 0.94     | 0.75     | -0.19       | 12.41%  | 1.20%  | -11.22%   |
| Hiriyur           | 0.66     | 0.71     | 0.05        | 8.87%   | 8.63%  | -0.24%    |
| Hassan            | 1.86     | 0.47     | -1.39       | 9.60%   | 11.75% | 2.15%     |
| Ramanagara        | 1.51     | 0.45     | -1.06       | 8.17%   | 6.46%  | -1.71%    |
| Total             | 77.49    | 67.11    | -10.38      | 8.79%   | 7.30%  | -1.48%    |

| Group  | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP%  | TD-YD GP% |
|--------|----------|----------|-------------|--------|---------|-----------|
| MBO    | 69.22    | 59.16    | -10.05      | 8.62%  | 7.04%   | -1.58%    |
| Shopee | 7.86     | 8.03     | 0.17        | 9.85%  | 12.52%  | 2.67%     |
| Other  | 0.42     | (0.08)   | -0.50       | 16.18% | 335.61% | 319.42%   |
| Total  | 77.49    | 67.11    | -10.38      | 8.79%  | 7.30%   | -1.48%    |

| Aumugum |                | 29.16    | 23.89    | -5.27       | 8.59%  | 6.81%  | -1.78%    |
|---------|----------------|----------|----------|-------------|--------|--------|-----------|
| Group   | Branch         | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |
| MBO     | KR Puram       | 4.79     | 4.83     | 0.04        | 8.06%  | 7.47%  | -0.59%    |
|         | Devenahalli    | 4.28     | 3.48     | -0.80       | 9.91%  | 9.01%  | -0.90%    |
|         | Doddaballapura | 0.58     | 2.53     | 1.95        | 7.29%  | 3.87%  | -3.41%    |
|         | Hoskote        | 3.28     | 2.50     | -0.78       | 8.49%  | 8.26%  | -0.23%    |

|               |                                |          |          |             |        |        |           |
|---------------|--------------------------------|----------|----------|-------------|--------|--------|-----------|
| MBO           | Yelahanka                      | 3.00     | 1.28     | -1.73       | 8.93%  | -9.97% | -18.91%   |
|               | Sahakar Nagar                  | 1.62     | 1.26     | -0.36       | 7.57%  | 3.85%  | -3.72%    |
|               | Kolar                          | 2.38     | 1.19     | -1.18       | 8.72%  | 7.99%  | -0.72%    |
|               | Kothnur                        | 1.31     | 1.03     | -0.28       | 7.69%  | -0.24% | -7.93%    |
|               | Frazer town                    | 2.47     | 0.41     | -2.06       | 5.55%  | 8.62%  | 3.07%     |
|               | HRBR Layout                    | 0.28     | 0.30     | 0.02        | 7.55%  | 9.94%  | 2.39%     |
|               | Cox town                       | 0.27     | 0.09     | -0.18       | 9.96%  | 9.80%  | -0.16%    |
|               | Total                          | 24.26    | 18.90    | -5.35       | 8.30%  | 5.65%  | -2.66%    |
| Group         | Branch                         | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |
| Shopee        | Sahakarnagar Best LG Shoppe    | 1.10     | 2.59     | 1.48        | 8.70%  | 12.57% | 3.87%     |
|               | Rammurthy Nagar Best LG Shoppe | 1.36     | 1.36     | 0.00        | 11.44% | 9.41%  | -2.03%    |
|               | HRBR Best LG Shoppe            | 2.45     | 1.05     | -1.40       | 9.78%  | 10.27% | 0.49%     |
|               | Total                          | 4.91     | 4.99     | 0.08        | 10.00% | 11.23% | 1.23%     |
|               |                                |          |          |             |        |        |           |
| Dilip         |                                | 17.69    | 15.22    | -2.48       | 7.75%  | 7.44%  | -0.31%    |
| Group         | Branch                         | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |
| MBO           | Hebbagodi                      | 0.79     | 3.29     | 2.50        | 7.43%  | 7.85%  | 0.42%     |
|               | Rajaji nagar                   | 3.26     | 2.55     | -0.71       | 6.16%  | 1.60%  | -4.56%    |
|               | Mathikere                      | 1.23     | 1.81     | 0.58        | 11.69% | 11.50% | -0.19%    |
|               | Sanjaynagar                    | 0.40     | 1.79     | 1.39        | 8.99%  | 7.04%  | -1.94%    |
|               | RT Nagar                       | 3.01     | 1.49     | -1.52       | 8.25%  | 5.69%  | -2.56%    |
|               | Marathahalli                   | 2.25     | 1.42     | -0.83       | 5.82%  | 7.83%  | 2.00%     |
|               | Bommanahalli                   | 3.10     | 0.90     | -2.20       | 8.67%  | 12.32% | 3.65%     |
|               | Hegnahalli                     | 1.11     | 0.64     | -0.46       | 11.71% | 7.02%  | -4.69%    |
|               | Sunkadakatte                   | 0.11     | 0.55     | 0.44        | 14.11% | 14.66% | 0.55%     |
|               | Hongasandara                   | 0.90     | 0.34     | -0.56       | 5.19%  | 7.92%  | 2.73%     |
|               | HSR Layout                     | 0.41     |          | -0.41       | 6.22%  |        | -6.22%    |
|               | Vijayanagar                    | 0.65     |          | -0.65       | 6.86%  |        | -6.86%    |
|               | Total                          | 17.21    | 14.78    | -2.43       | 7.83%  | 7.39%  | -0.44%    |
| Group         | Branch                         | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |
| Shopee        | Mathikere Best LG Shoppe       | 0.48     | 0.44     | -0.04       | 4.82%  | 9.15%  | 4.34%     |
|               | Total                          | 0.48     | 0.44     | -0.04       | 4.82%  | 9.15%  | 4.34%     |
|               |                                |          |          |             |        |        |           |
| Syed Mudabeer |                                | 12.08    | 14.40    | 2.32        | 8.85%  | 9.68%  | 0.83%     |
| Group         | Branch                         | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |
| MBO           | Nagarbhavi                     | 1.72     | 2.85     | 1.12        | 7.92%  | 4.07%  | -3.85%    |
|               | Mysore - Rajkumarroad          | 1.28     | 2.34     | 1.06        | 14.78% | 8.80%  | -5.98%    |
|               | Kengeri                        | 0.84     | 2.32     | 1.48        | 7.24%  | 11.00% | 3.76%     |
|               | Hanumanth nagar                | 0.50     | 1.42     | 0.92        | 9.74%  | 12.25% | 2.51%     |
|               | Raja Rajeshwary Nagar          | 1.12     | 0.84     | -0.29       | 8.91%  | 9.42%  | 0.52%     |
|               | Mandya                         | 0.59     | 0.83     | 0.24        | 9.70%  | 7.78%  | -1.92%    |
|               | Banashankari                   | 1.32     | 0.82     | -0.50       | 6.61%  | 7.45%  | 0.84%     |
|               | Ramanagara                     | 1.51     | 0.45     | -1.06       | 8.17%  | 6.46%  | -1.71%    |

|        |                             |          |          |             |        |        |           |
|--------|-----------------------------|----------|----------|-------------|--------|--------|-----------|
| MBO    | Mysore-Vijaynagar           | 1.27     | 0.44     | -0.83       | 9.68%  | 12.23% | 2.56%     |
|        | Mysore - Chamaraja Mohalla  | 0.99     | 0.01     | -0.98       | 6.26%  | 28.03% | 21.78%    |
|        | Total                       | 11.14    | 12.31    | 1.17        | 8.86%  | 8.45%  | -0.41%    |
| Group  | Branch                      | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |
| Shopee | Nagarbhavi Best LG Shoppe   | 0.94     | 1.52     | 0.59        | 8.73%  | 18.94% | 10.21%    |
|        | Banashankari Best LG Shoppe |          | 0.41     | 0.41        |        | 9.71%  | 9.71%     |
|        | Mysore - Kuvempunagar       |          | 0.15     | 0.15        |        | 16.64% | 16.64%    |
|        | Total                       | 0.94     | 2.09     | 1.15        | 8.73%  | 16.95% | 8.22%     |

|        |                       |          |          |             |         |        |           |
|--------|-----------------------|----------|----------|-------------|---------|--------|-----------|
| Naveed |                       | 18.14    | 13.68    | -4.46       | 9.90%   | 7.41%  | -2.48%    |
| Group  | Branch                | YD Sales | TD Sales | TD-YD Sales | YD GP%  | TD GP% | TD-YD GP% |
| MBO    | Chitradurga           | 3.20     | 2.36     | -0.84       | 8.25%   | 6.82%  | -1.42%    |
|        | Hessarghatta          | 2.31     | 2.01     | -0.29       | 10.88%  | 13.15% | 2.26%     |
|        | Nelamangala           | 2.89     | 1.61     | -1.28       | 6.25%   | 10.22% | 3.98%     |
|        | Tumkur                | 1.38     | 1.44     | 0.07        | 6.68%   | 10.26% | 3.58%     |
|        | Shivamoga             | (0.28)   | 1.30     | 1.58        | -39.57% | 3.87%  | 43.44%    |
|        | Challakere            | 0.67     | 1.19     | 0.53        | 12.67%  | -8.22% | -20.89%   |
|        | Kadur                 | 1.40     | 1.11     | -0.29       | 9.36%   | 12.06% | 2.70%     |
|        | Tiptur                | 0.94     | 0.75     | -0.19       | 12.41%  | 1.20%  | -11.22%   |
|        | Hiriyur               | 0.66     | 0.71     | 0.05        | 8.87%   | 8.63%  | -0.24%    |
|        | Hassan                | 1.86     | 0.47     | -1.39       | 9.60%   | 11.75% | 2.15%     |
|        | Peenya                | 1.59     | 0.20     | -1.39       | 9.38%   | 6.27%  | -3.11%    |
|        | Total                 | 16.60    | 13.17    | -3.43       | 9.74%   | 7.32%  | -2.42%    |
| Group  | Branch                | YD Sales | TD Sales | TD-YD Sales | YD GP%  | TD GP% | TD-YD GP% |
| Shopee | Peenya Best LG Shoppe | 1.54     | 0.51     | -1.02       | 11.60%  | 9.91%  | -1.70%    |
|        | Total                 | 1.54     | 0.51     | -1.02       | 11.60%  | 9.91%  | -1.70%    |

|          |                          |          |          |             |        |        |           |
|----------|--------------------------|----------|----------|-------------|--------|--------|-----------|
| Abhijith |                          |          | 0.16     | 0.16        |        | 9.43%  | 9.43%     |
| Group    | Branch                   | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |
| Other    | Corporate & Bulk Billing |          | 0.16     | 0.16        |        | 9.43%  | 9.43%     |
|          | Total                    |          | 0.16     | 0.16        |        | 9.43%  | 9.43%     |

|        |                 |          |          |             |        |         |           |
|--------|-----------------|----------|----------|-------------|--------|---------|-----------|
| Online |                 | 0.42     | (0.24)   | -0.66       | 16.18% | 115.62% | 99.44%    |
| Group  | Branch          | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP%  | TD-YD GP% |
| Other  | Unilet - Online | 0.42     | (0.24)   | -0.66       | 16.18% | 115.62% | 99.44%    |
|        | Total           | 0.42     | (0.24)   | -0.66       | 16.18% | 115.62% | 99.44%    |