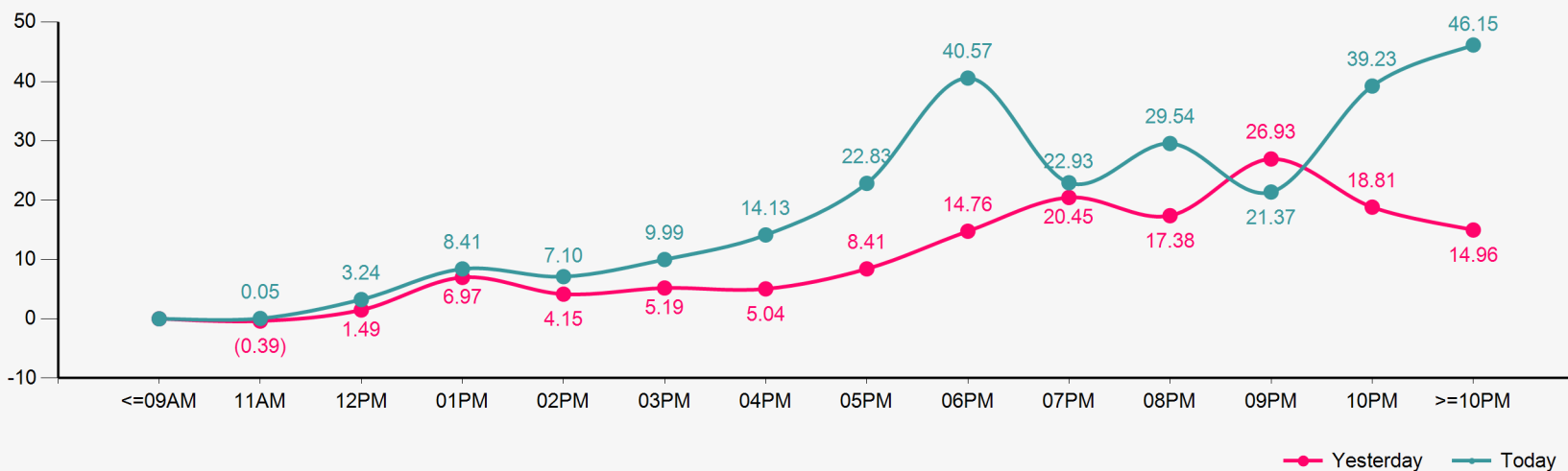


Sales 265.53 Lacs	GP% 9.10%	EW Pen% 0.45%	Target Ach. % 66.40%	Open SO 13.96 Lacs
Yest. Sales: 144.16 Lacs	Yest. GP%: 10.39%	Yest. EW%: 0.53%	TD Target: 399.88 Lacs	Yest. OSO 6.85 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Bengaluru	76.19	168.61	92.43	9.57%	8.79%	-0.78%	257.99	65.36%	0.62	0.87	0.25	0.82%	0.52%	1.45	12.86
Bengaluru - Rural	13.15	28.27	15.12	10.71%	8.74%	-1.97%	36.50	77.46%	0.06	0.21	0.15	0.43%	0.73%	4.83	0.54
Tumkur	7.89	13.04	5.15	11.60%	11.69%	0.10%	11.89	109.66%		0.02	0.02		0.15%	0.52	0.10
Mysuru	5.69	11.99	6.30	10.03%	7.79%	-2.24%	23.96	50.05%	0.03		-0.03	0.58%	0.03%	0.01	
Channarayapatna	5.68	5.77	0.08	12.34%	10.88%	-1.46%	5.56	103.67%			0.00			0.01	0.03
Chitradurga	9.85	5.69	-4.16	12.47%	9.70%	-2.77%	13.15	43.22%	0.01		-0.01	0.09%		0.02	0.21
Shivamogga	2.11	5.47	3.36	10.90%	9.06%	-1.83%	7.13	76.66%		0.02	0.02		0.29%		
Kadur	3.94	5.13	1.19	16.13%	12.11%	-4.02%	5.63	91.14%	0.01	0.01	0.00	0.33%	0.18%		0.02
Ramanagara	2.01	4.08	2.07	6.94%	6.40%	-0.54%	5.90	69.22%		0.03	0.03		0.69%		
Hassan	5.40	3.74	-1.66	9.30%	4.75%	-4.55%	6.18	60.45%			0.00				
Mandya	2.25	3.67	1.42	12.40%	12.69%	0.29%	5.58	65.80%	0.01	0.02	0.01	0.42%	0.65%		
Kolar	4.54	3.32	-1.22	8.66%	11.16%	2.49%	7.40	44.92%		0.01	0.01		0.28%		
Hiriyur	0.56	2.99	2.43	17.02%	12.70%	-4.33%	4.53	66.10%			0.00				0.20
Chalkere	4.43	2.86	-1.56	11.48%	13.32%	1.84%	4.98	57.48%	0.01		-0.01	0.29%		0.01	
Tiptur	0.48	0.90	0.42	16.03%	9.71%	-6.32%	3.50	25.62%			0.00				
Total	144.16	265.53	121.38	10.39%	9.10%	-1.28%	399.88	66.40%	0.75	1.19	0.43	0.53%	0.45%	6.85	13.96

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	133.71	254.64	120.92	10.26%	9.07%	-1.19%	362.22	70.30%	0.59	1.07	0.48	0.44%	0.42%	2.30	7.39
Shopee	10.44	10.90	0.46	12.01%	9.97%	-2.05%	37.66	28.94%	0.17	0.12	-0.05	1.65%	1.09%	0.01	6.57
WHS			0.00					0.00%			0.00			4.54	
Total	144.16	265.53	121.38	10.39%	9.10%	-1.28%	399.88	66.40%	0.75	1.19	0.43	0.53%	0.45%	6.85	13.96
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj	48.82	98.92	50.10	9.21%	8.74%	-0.47%	144.75	68.34%	0.35	0.51	0.16	0.72%	0.51%	0.79	4.42
KR Puram	11.67	18.90	7.23	10.21%	8.49%	-1.71%	23.99	78.79%	0.20	0.17	-0.03	1.77%	0.91%	0.02	0.51
Hoskote	3.97	10.02	6.06	7.90%	7.71%	-0.19%	10.01	100.14%	0.02	0.01	-0.01	0.43%	0.09%		
Rajaji nagar	3.20	9.60	6.40	9.02%	8.62%	-0.40%	11.10	86.51%	0.03	0.15	0.12	1.01%	1.59%		0.47
Mathikere	0.83	8.44	7.61	9.80%	10.62%	0.82%	8.24	102.39%			0.00				0.18
Hebbagodi	4.58	8.39	3.82	7.94%	8.48%	0.54%	10.79	77.78%	0.04		-0.04	0.97%			0.52
Hongasandara	1.42	8.01	6.60	8.97%	6.66%	-2.31%	5.55	144.36%			0.00				
Hegnahalli	2.10	5.77	3.66	12.25%	10.36%	-1.89%	6.19	93.17%			0.00				0.23
Bommanahalli	1.41	5.36	3.95	10.92%	11.00%	0.08%	11.06	48.46%		0.04	0.04		0.81%		
Vijayanagar	0.43	4.12	3.69	11.88%	11.84%	-0.04%	3.50	117.85%		0.04	0.04		0.86%		0.01
RT Nagar	0.92	3.88	2.96	12.07%	5.46%	-6.60%	9.43	41.19%	0.02	0.02	0.00	2.07%	0.48%		
Kolar	4.54	3.32	-1.22	8.66%	11.16%	2.49%	7.40	44.92%		0.01	0.01		0.28%		
Mulbagal	3.53	2.79	-0.74	9.81%	10.04%	0.24%	4.95	56.37%			0.00			0.63	0.26
Sanjaynagar	0.51	2.42	1.91	13.54%	8.01%	-5.53%	6.30	38.41%		0.03	0.03		1.44%		
Sunkadakatte	4.15	1.78	-2.38	8.31%	7.68%	-0.63%	5.61	31.69%	0.03	0.02	-0.01	0.79%	1.14%		0.20
Marathahalli	4.78	1.74	-3.04	5.91%	5.20%	-0.70%	7.51	23.14%			0.00			0.14	
HSR Layout	0.04	1.60	1.57	22.80%	7.38%	-15.42%	5.71	28.07%			0.00				0.27
MBO	48.08	96.16	48.08	9.12%	8.76%	-0.36%	137.34	70.02%	0.35	0.49	0.14	0.73%	0.51%	0.79	2.67
Mathikere Best LG Shoppe		1.93	1.93		5.97%	5.97%	3.50	55.18%			0.00				1.75
Rammurthy Nagar Best LG Shoppe	0.73	0.82	0.09	15.05%	12.35%	-2.70%	3.90	21.10%		0.02	0.02		1.85%		0.01
Shopee	0.73	2.76	2.02	15.05%	7.87%	-7.18%	7.41	37.21%		0.02	0.02		0.55%		1.75
Syed Mudabeer	36.95	84.15	47.20	10.32%	8.81%	-1.50%	129.65	64.90%	0.20	0.41	0.21	0.54%	0.49%	0.67	8.42
Devenahalli	7.51	9.66	2.15	11.82%	11.50%	-0.32%	16.44	58.75%	0.03	0.16	0.13	0.42%	1.67%		
Kengeri	2.90	8.28	5.38	11.03%	8.10%	-2.93%	9.47	87.48%		0.02	0.02		0.24%	0.62	
Sahakar Nagar	2.81	7.86	5.06	11.51%	6.15%	-5.36%	10.45	75.23%			0.00				
Nagarbhavi	1.58	6.52	4.94	9.74%	10.36%	0.62%	7.33	88.96%		0.05	0.05		0.72%		
Kothnur	0.78	6.32	5.54	7.83%	7.68%	-0.15%	9.35	67.56%		0.04	0.04		0.70%		0.65
Raja Rajeshwary Nagar	2.30	6.28	3.99	12.57%	7.95%	-4.62%	8.77	71.66%	0.04	0.05	0.01	1.77%	0.75%		1.70
Doddaballapura	0.71	6.04	5.33	5.25%	6.00%	0.74%	5.57	108.47%	(0.01)		0.01	-1.53%			0.03

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Frazer town	0.87	6.03	5.16	12.91%	7.52%	-5.39%	5.15	117.07%	0.04		-0.04	4.63%			
HRBR Layout	2.48	5.77	3.29	9.88%	10.23%	0.35%	6.38	90.52%			0.00			0.05	0.28
Banashankari	4.83	5.77	0.93	6.54%	8.35%	1.82%	8.85	65.21%	0.02	0.02	0.00	0.38%	0.30%		0.14
Yelahanka	3.47	4.60	1.13	7.62%	9.60%	1.98%	10.64	43.22%		0.03	0.03		0.70%		0.39
Hanumanth nagar	0.17	2.97	2.80	22.39%	12.40%	-9.98%	4.70	63.08%		0.01	0.01		0.43%		0.42
Cox town	0.59	0.85	0.27	14.30%	7.56%	-6.74%	3.49	24.43%			0.00				
MBO	30.99	76.95	45.96	10.10%	8.69%	-1.41%	106.58	72.20%	0.12	0.38	0.26	0.38%	0.49%	0.67	3.61
Banashankari Best LG Shoppe	1.11	2.39	1.28	6.51%	8.63%	2.13%	3.68	65.07%			0.00				
Sahakarnagar Best LG Shoppe	1.31	2.20	0.89	11.59%	8.85%	-2.74%	6.70	32.83%			0.00				
HRBR Best LG Shoppe	1.47	1.60	0.14	9.34%	12.97%	3.63%	6.93	23.11%	0.01	0.04	0.02	0.83%	2.23%		4.56
Nagarbhavi Best LG shoppe	2.06	1.00	-1.06	15.46%	11.79%	-3.67%	5.76	17.30%	0.07		-0.07	3.57%			0.26
Shopee	5.95	7.19	1.24	11.42%	10.10%	-1.32%	23.07	31.17%	0.08	0.04	-0.05	1.41%	0.49%		4.82
Naveed	46.34	57.26	10.92	11.76%	10.41%	-1.35%	82.91	69.06%	0.16	0.20	0.03	0.36%	0.34%	0.84	1.11
Tumkur	7.89	13.04	5.15	11.60%	11.69%	0.10%	11.89	109.66%		0.02	0.02		0.15%	0.52	0.10
Nelamangala	1.68	8.59	6.91	12.41%	6.84%	-5.57%	10.05	85.48%	0.01	0.04	0.03	0.46%	0.44%	0.28	0.53
Hessarghatta	2.90	5.81	2.91	9.32%	11.84%	2.53%	8.33	69.79%	0.04	0.06	0.03	1.26%	1.08%		0.02
Channarayapatna	5.68	5.77	0.08	12.34%	10.88%	-1.46%	5.56	103.67%			0.00			0.01	0.03
Chitradurga	9.85	5.69	-4.16	12.47%	9.70%	-2.77%	13.15	43.22%	0.01		-0.01	0.09%		0.02	0.21
Kadur	3.94	5.13	1.19	16.13%	12.11%	-4.02%	5.63	91.14%	0.01	0.01	0.00	0.33%	0.18%		0.02
Hassan	5.40	3.74	-1.66	9.30%	4.75%	-4.55%	6.18	60.45%			0.00				
Hiriyur	0.56	2.99	2.43	17.02%	12.70%	-4.33%	4.53	66.10%			0.00				0.20
Challakere	4.43	2.86	-1.56	11.48%	13.32%	1.84%	4.98	57.48%	0.01		-0.01	0.29%		0.01	
Peenya	1.68	2.13	0.45	3.54%	11.22%	7.68%	5.61	38.02%			0.00				
Tiptur	0.48	0.90	0.42	16.03%	9.71%	-6.32%	3.50	25.62%			0.00				
MBO	44.48	56.65	12.16	11.69%	10.36%	-1.33%	79.41	71.33%	0.08	0.13	0.05	0.18%	0.23%	0.84	1.11
Peenya Best LG Shoppe	1.86	0.61	-1.25	13.44%	15.39%	1.95%	3.50	17.44%	0.09	0.07	-0.02	4.86%	12.53%		
Shopee	1.86	0.61	-1.25	13.44%	15.39%	1.95%	3.50	17.44%	0.09	0.07	-0.02	4.86%	12.53%		
Musaib Khan	9.95	19.74	9.79	9.94%	8.41%	-1.53%	35.43	55.72%	0.04	0.06	0.01	0.43%	0.28%	0.01	
Mysore - Chamaraja Mohalla	0.58	4.57	3.99	7.03%	7.03%		9.00	50.77%			0.00		0.07%		
Mysore-Vijaynagar	1.36	4.45	3.09	10.65%	8.13%	-2.52%	5.66	78.64%	0.01		-0.01	0.94%			
Ramanagara	2.01	4.08	2.07	6.94%	6.40%	-0.54%	5.90	69.22%		0.03	0.03		0.69%		
Mandya	2.25	3.67	1.42	12.40%	12.69%	0.29%	5.58	65.80%	0.01	0.02	0.01	0.42%	0.65%		
Mysore - Rajkumarroad	1.85	2.63	0.78	9.22%	7.69%	-1.53%	5.62	46.88%	0.02		-0.02	1.11%		0.01	
MBO	8.05	19.40	11.35	9.62%	8.31%	-1.31%	31.75	61.11%	0.04	0.06	0.01	0.53%	0.28%	0.01	

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Mysore - Kuvempunagar	1.90	0.34	-1.56	11.30%	14.34%	3.04%	3.68	9.18%			0.00			0.01	
Shopee	1.90	0.34	-1.56	11.30%	14.34%	3.04%	3.68	9.18%			0.00			0.01	
Aiyaz	2.11	5.47	3.36	10.90%	9.06%	-1.83%	7.13	76.66%		0.02	0.02		0.29%		
Shivamoga	2.11	5.47	3.36	10.90%	9.06%	-1.83%	7.13	76.66%		0.02	0.02		0.29%		
MBO	2.11	5.47	3.36	10.90%	9.06%	-1.83%	7.13	76.66%		0.02	0.02		0.29%		
Others			0.00					0.00%			0.00			4.54	
Defective In Warehouse			0.00					0.00%			0.00			4.54	
WHS			0.00					0.00%			0.00			4.54	
Total	144.16	265.53	121.38	9.10%	9.10%	-1.28%	399.88	66.40%	0.75	1.19	0.43	0.53%	0.45%	6.85	13.96