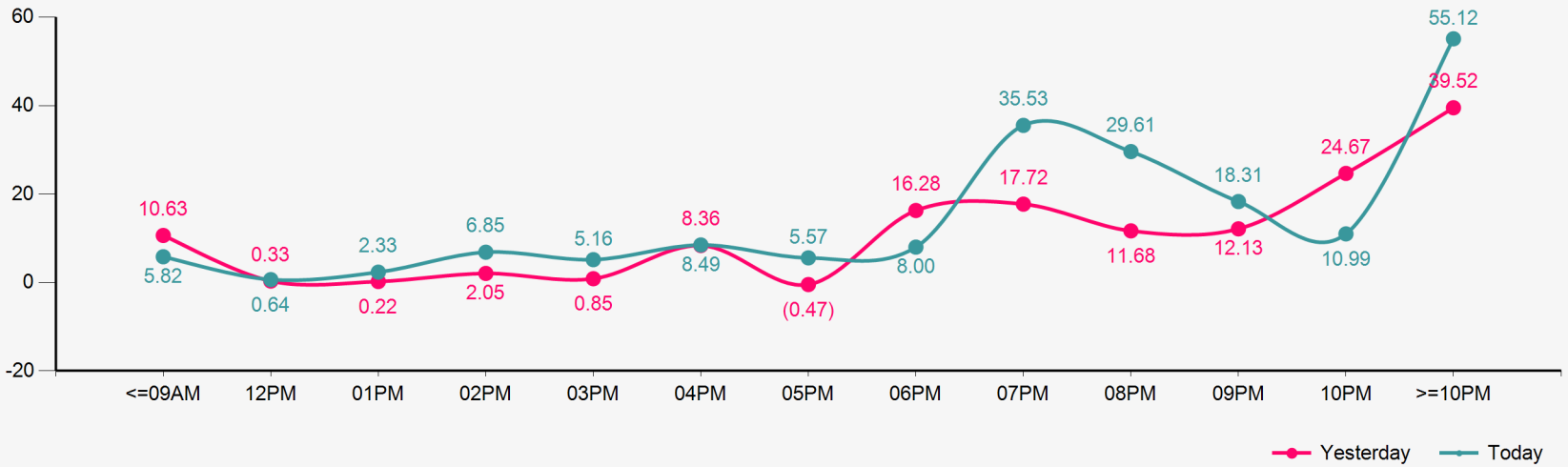


Sales 192.42 Lacs	GP% 11.57%	EW Pen% 0.82%	Target Ach. % 0.00%	Open SO 23.54 Lacs
Yest. Sales: 143.98 Lacs	Yest. GP%: 11.11%	Yest. EW%: 0.62%	TD Target: 0.00 Lacs	Yest. OSO 3.00 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Bengaluru	98.61	134.31	35.70	10.57%	11.26%	0.69%		0.00%	0.71	1.41	0.70	0.73%	1.06%	2.51	20.88
Bengaluru - Rural	15.73	18.86	3.13	10.31%	10.92%	0.62%		0.00%	0.04	0.09	0.05	0.25%	0.49%	0.33	0.70
Mysuru	4.39	8.05	3.66	14.74%	11.38%	-3.36%		0.00%	0.05	0.04	-0.01	1.08%	0.50%		0.63
Tumkur	4.00	4.09	0.10	13.82%	12.91%	-0.91%		0.00%			0.00			0.02	
Chitradurga	6.84	3.92	-2.91	11.30%	14.48%	3.18%		0.00%			0.00			0.10	0.65
Chalkere	1.28	3.73	2.46	10.35%	13.62%	3.27%		0.00%			0.00				0.16
Shivamogga	0.66	3.13	2.47	20.37%	14.91%	-5.46%		0.00%	0.02		-0.02	2.65%		0.02	0.25
Hassan	0.58	2.96	2.37	11.86%	10.03%	-1.82%		0.00%		0.02	0.02		0.68%		
Mandya	1.85	2.95	1.10	8.34%	13.50%	5.15%		0.00%			0.00				
Kolar	2.38	2.48	0.11	7.91%	9.85%	1.94%		0.00%			0.00				
Kadur	1.50	2.10	0.60	16.13%	16.69%	0.56%		0.00%	0.01		-0.01	0.60%			
Channarayapatna	0.90	1.91	1.00	15.14%	8.81%	-6.33%		0.00%			0.00				
Hiriyur	1.06	1.60	0.53	16.48%	12.13%	-4.35%		0.00%			0.00				0.26
Ramanagara	3.52	1.45	-2.07	17.93%	24.66%	6.73%		0.00%	0.06		-0.06	1.75%		0.02	
Tiptur	0.69	0.89	0.20	17.75%	8.70%	-9.04%		0.00%			0.00				
Total	143.98	192.42	48.44	11.11%	11.57%	0.45%		0.00%	0.88	1.57	0.68	0.62%	0.82%	3.00	23.54

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	125.48	164.90	39.42	11.00%	11.53%	0.53%		0.00%	0.64	0.77	0.13	0.51%	0.47%	2.38	19.51
Shopee	18.50	27.19	8.69	11.86%	11.75%	-0.11%		0.00%	0.24	0.79	0.55	1.33%	3.00%	0.62	4.03
Other		0.34	0.34		14.36%	14.36%		0.00%			0.00				
Total	143.98	192.42	48.44	11.11%	11.57%	0.45%		0.00%	0.88	1.57	0.68	0.62%	0.82%	3.00	23.54
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Syed Mudabeer	46.97	85.18	38.21	11.35%	10.49%	-0.86%		0.00%	0.30	1.04	0.74	0.65%	1.24%	1.52	11.15
Devenahalli	4.98	10.78	5.80	14.45%	9.68%	-4.78%		0.00%	0.02	0.05	0.02	0.44%	0.43%	0.33	
Nagarbhavi	1.74	9.52	7.78	7.56%	4.50%	-3.06%		0.00%	0.03	0.04	0.01	1.91%	0.45%		3.06
Kengeri	1.67	6.90	5.24	12.21%	11.07%	-1.14%		0.00%		0.03	0.03		0.48%	0.28	0.43
Sahakar Nagar	6.14	6.41	0.27	8.95%	10.69%	1.73%		0.00%	0.04	0.03	-0.01	0.67%	0.54%	0.27	0.58
Banashankari	0.94	6.09	5.14	11.02%	9.20%	-1.82%		0.00%		0.06	0.06		1.02%		
Raja Rajeshwary Nagar	2.71	5.15	2.44	7.27%	8.58%	1.31%		0.00%		0.02	0.02		0.33%	0.01	1.72
Yelahanka	4.58	4.95	0.37	8.95%	12.00%	3.04%		0.00%	0.01	0.04	0.03	0.20%	0.86%		0.63
Frazer town	1.99	3.79	1.79	6.33%	7.00%	0.67%		0.00%			0.00				0.59
HRBR Layout	2.11	3.56	1.45	16.67%	16.58%	-0.09%		0.00%		0.01	0.01		0.20%		1.34
Hanumanth nagar	1.26	2.87	1.61	20.10%	12.64%	-7.46%		0.00%		0.01	0.01		0.37%		
Doddaballapura	1.67	2.40	0.74	9.16%	11.56%	2.41%		0.00%		0.01	0.01		0.30%		0.24
Kothnur	2.28	1.82	-0.46	11.87%	15.94%	4.07%		0.00%	0.02	0.01	-0.01	0.75%	0.66%		
Cox town	1.32	1.70	0.39	18.82%	17.90%	-0.92%		0.00%		0.02	0.02		0.89%		0.29
MBO	33.40	65.95	32.55	11.14%	10.02%	-1.12%		0.00%	0.12	0.33	0.21	0.37%	0.50%	0.90	8.88
HRBR Best LG Shoppe	2.91	8.56	5.64	15.19%	13.33%	-1.86%		0.00%	0.05	0.13	0.08	1.83%	1.59%		0.89
Nagarbhavi Best LG shoppe	4.70	5.32	0.62	12.62%	13.57%	0.95%		0.00%	0.06	0.36	0.30	1.20%	7.15%		0.34
Sahakarnagar Best LG Shoppe	4.55	2.96	-1.60	9.71%	7.38%	-2.33%		0.00%	0.06	0.10	0.04	1.34%	3.36%	0.39	0.64
Banashankari Best LG Shoppe	1.40	2.39	0.99	9.57%	10.21%	0.64%		0.00%	0.02	0.13	0.12	1.08%	5.79%	0.23	0.40
Shopee	13.57	19.23	5.66	11.88%	12.09%	0.21%		0.00%	0.18	0.72	0.53	1.37%	3.87%	0.62	2.26
Manoj	58.76	63.00	4.24	9.46%	11.90%	2.44%		0.00%	0.43	0.40	-0.03	0.74%	0.64%	1.04	9.13
KR Puram	13.01	15.36	2.35	12.21%	11.66%	-0.54%		0.00%	0.12	0.09	-0.03	0.93%	0.60%	0.28	1.35
Hoskote	4.62	6.31	1.69	9.11%	12.40%	3.29%		0.00%	0.02	0.03	0.01	0.38%	0.49%		0.70
RT Nagar	2.94	6.00	3.06	12.13%	11.74%	-0.39%		0.00%		0.07	0.07		1.22%	0.76	1.14
Rajaji nagar	12.27	4.05	-8.22	4.93%	9.19%	4.26%		0.00%	0.10	0.02	-0.09	0.83%	0.37%		0.89
Bommanahalli	2.41	4.00	1.59	10.44%	15.75%	5.32%		0.00%	0.01	0.03	0.01	0.53%	0.64%		0.60
Hebbagodi	1.58	3.72	2.14	13.50%	12.59%	-0.91%		0.00%	0.09		-0.09	6.41%			0.40
Mathikere	1.50	2.88	1.38	17.05%	16.45%	-0.60%		0.00%		0.09	0.09		3.39%		
Kolar	2.38	2.48	0.11	7.91%	9.85%	1.94%		0.00%			0.00				

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Vijayanagar	1.98	2.36	0.38	6.48%	8.70%	2.21%		0.00%			0.00				
Sunkadakatte	2.58	2.11	-0.47	6.73%	4.26%	-2.47%		0.00%			0.00				
Hongasandara	1.03	2.10	1.07	10.30%	12.44%	2.14%		0.00%			0.00				0.26
Hegnahalli	2.87	2.06	-0.80	9.55%	10.65%	1.10%		0.00%	0.02	0.03	0.01	0.77%	1.57%		0.28
Sanjaynagar	0.87	1.99	1.12	14.79%	12.37%	-2.41%		0.00%			0.00				0.96
HSR Layout	1.53	1.44	-0.09	14.35%	17.68%	3.33%		0.00%	0.03		-0.03	2.14%			
Marathahalli	2.81	0.50	-2.32	4.90%	41.09%	36.20%		0.00%			0.00				1.10
Mulbagal	0.71	0.42	-0.29	13.53%	9.79%	-3.75%		0.00%			0.00				0.61
MBO	55.09	57.79	2.70	9.34%	12.10%	2.76%		0.00%	0.40	0.36	-0.04	0.73%	0.63%	1.04	8.30
Rammurthy Nagar Best LG Shoppe	2.74	3.26	0.52	12.12%	10.94%	-1.19%		0.00%	0.02	0.04	0.03	0.55%	1.24%		0.83
Mathikere Best LG Shoppe	0.92	1.94	1.02	9.06%	7.78%	-1.28%		0.00%	0.02		-0.02	1.65%			
Shopee	3.66	5.20	1.54	11.35%	9.76%	-1.59%		0.00%	0.03	0.04	0.01	0.83%	0.78%		0.83
Naveed	27.84	28.34	0.50	12.74%	12.84%	0.10%		0.00%	0.02	0.08	0.06	0.09%	0.28%	0.40	2.38
Tumkur	4.00	4.09	0.10	13.82%	12.91%	-0.91%		0.00%			0.00			0.02	
Chitradurga	6.84	3.92	-2.91	11.30%	14.48%	3.18%		0.00%			0.00			0.10	0.65
Challakere	1.28	3.73	2.46	10.35%	13.62%	3.27%		0.00%			0.00				0.16
Hassan	0.58	2.96	2.37	11.86%	10.03%	-1.82%		0.00%		0.02	0.02		0.68%		
Kadur	1.50	2.10	0.60	16.13%	16.69%	0.56%		0.00%	0.01		-0.01	0.60%			
Hessarghatta	2.98	2.02	-0.96	18.78%	14.76%	-4.02%		0.00%	0.02	0.01	-0.01	0.51%	0.45%	0.28	
Channarayapatna	0.90	1.91	1.00	15.14%	8.81%	-6.33%		0.00%			0.00				
Nelamangala	6.13	1.76	-4.37	7.83%	13.24%	5.41%		0.00%		0.02	0.02		0.86%		
Hiriyur	1.06	1.60	0.53	16.48%	12.13%	-4.35%		0.00%			0.00				0.26
Peenya	0.96	1.58	0.63	21.38%	13.77%	-7.61%		0.00%			0.00				0.99
Tiptur	0.69	0.89	0.20	17.75%	8.70%	-9.04%		0.00%			0.00				
MBO	26.91	26.56	-0.35	12.80%	12.95%	0.15%		0.00%	0.02	0.04	0.02	0.09%	0.17%	0.40	2.06
Peenya Best LG Shoppe	0.92	1.78	0.85	10.74%	11.14%	0.39%		0.00%		0.04	0.04		2.01%		0.31
Shopee	0.92	1.78	0.85	10.74%	11.14%	0.39%		0.00%		0.04	0.04		2.01%		0.31
Musaib Khan	9.76	12.45	2.69	14.68%	13.43%	-1.25%		0.00%	0.11	0.04	-0.07	1.11%	0.32%	0.02	0.63
Mysore - Chamaraja Mohalla	1.45	3.35	1.90	13.92%	9.49%	-4.43%		0.00%	(0.01)		0.01	-0.87%			
Mandya	1.85	2.95	1.10	8.34%	13.50%	5.15%		0.00%			0.00				
Mysore-Vijaynagar	1.64	2.36	0.72	17.31%	6.14%	-11.17%		0.00%	0.03		-0.03	1.84%			
Ramanagara	3.52	1.45	-2.07	17.93%	24.66%	6.73%		0.00%	0.06		-0.06	1.75%		0.02	
Mysore - Rajkumarroad	0.96	1.36	0.40	9.84%	21.25%	11.41%		0.00%		0.04	0.04		3.01%		
MBO	9.41	11.47	2.05	14.50%	13.15%	-1.35%		0.00%	0.08	0.04	-0.04	0.83%	0.35%	0.02	

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Mysore - Kuvempunagar LG	0.35	0.98	0.64	19.58%	16.69%	-2.88%		0.00%	0.03		-0.03	9.52%			0.63
Shopee	0.35	0.98	0.64	19.58%	16.69%	-2.88%		0.00%	0.03		-0.03	9.52%			0.63
Aiyaz	0.66	3.13	2.47	20.37%	14.91%	-5.46%		0.00%	0.02		-0.02	2.65%		0.02	0.25
Shivamoga	0.66	3.13	2.47	20.37%	14.91%	-5.46%		0.00%	0.02		-0.02	2.65%		0.02	0.25
MBO	0.66	3.13	2.47	20.37%	14.91%	-5.46%		0.00%	0.02		-0.02	2.65%		0.02	0.25
Online		0.34	0.34		14.36%	14.36%		0.00%			0.00				
Unilet - Online		0.34	0.34		14.36%	14.36%		0.00%			0.00				
Other		0.34	0.34		14.36%	14.36%		0.00%			0.00				
Total	143.98	192.42	48.44	11.57%	11.57%	0.45%		0.00%	0.88	1.57	0.68	0.62%	0.82%	3.00	23.54

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	122	165	43	38.73	52.80	14.07	11.91%	12.24%	0.33%
FPD	46	70	24	18.08	25.16	7.07	10.03%	12.42%	2.38%
Mobile	91	107	16	29.11	36.53	7.42	4.60%	4.11%	-0.49%
Refrigerator	73	97	24	20.24	25.69	5.44	10.10%	10.16%	0.06%
Washing Machine	42	65	23	9.96	16.90	6.94	6.42%	8.70%	2.28%
Z.Others	448	612	164	27.85	35.34	7.49	19.94%	20.06%	0.11%
Total	822	1,116	294	143.98	192.42	48.44	11.11%	11.57%	0.45%