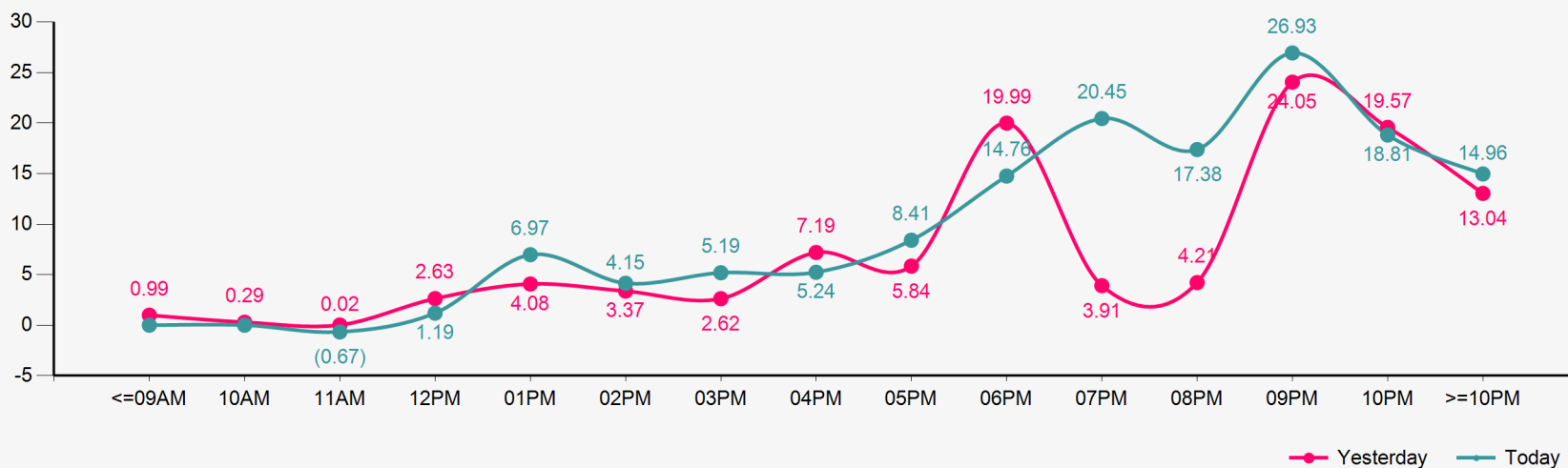


Sales 143.77 Lacs	GP% 10.39%	EW Pen% 0.53%	Target Ach. % 47.94%	Open SO 10.85 Lacs
Yest. Sales: 111.79 Lacs	Yest. GP%: 9.71%	Yest. EW%: 0.31%	TD Target: 299.91 Lacs	Yest. OSO 4.27 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Bengaluru	56.27	75.61	19.33	9.20%	9.54%	0.34%	193.49	39.08%	0.13	0.62	0.49	0.23%	0.83%	3.19	3.21
Bengaluru - Rural	13.73	13.15	-0.58	8.92%	10.71%	1.79%	27.37	48.03%	0.05	0.06	0.00	0.39%	0.43%	0.44	4.83
Chitradurga	6.21	9.85	3.63	12.84%	12.47%	-0.37%	9.87	99.81%	0.03	0.01	-0.02	0.44%	0.09%		0.02
Tumkur	7.34	7.89	0.54	8.55%	11.60%	3.05%	8.92	88.43%	0.03		-0.03	0.43%		0.13	1.49
Mysuru	5.34	5.89	0.55	8.98%	10.35%	1.37%	17.97	32.76%		0.03	0.03		0.56%		0.35
Channarayapatna	3.61	5.68	2.08	12.47%	12.34%	-0.12%	4.17	136.20%			0.00				0.01
Hassan	3.88	5.40	1.52	9.28%	9.30%	0.03%	4.63	116.49%	0.02		-0.02	0.39%		0.50	
Kolar	2.61	4.54	1.94	10.16%	8.66%	-1.50%	5.55	81.85%	0.03		-0.03	1.28%			
Chalkere	1.14	4.43	3.29	6.56%	11.48%	4.92%	3.74	118.40%	(0.02)	0.01	0.03	-1.47%	0.29%		0.01
Kadur	2.68	3.94	1.26	13.16%	16.13%	2.96%	4.22	93.37%		0.01	0.01		0.33%		0.55
Mandya	2.47	2.25	-0.22	14.36%	12.40%	-1.96%	4.18	53.77%	0.05	0.01	-0.04	2.02%	0.42%		
Shivamogga	1.87	2.11	0.24	10.69%	10.90%	0.21%	5.35	39.36%			0.00				
Ramanagara	1.98	2.01	0.03	14.13%	6.94%	-7.19%	4.42	45.42%	0.03		-0.03	1.46%			0.38
Hiriyur	0.73	0.56	-0.17	10.90%	17.02%	6.12%	3.39	16.58%			0.00				
Tiptur	1.93	0.48	-1.45	7.08%	16.03%	8.96%	2.62	18.29%			0.00				
Total	111.79	143.77	31.98	9.71%	10.39%	0.67%	299.91	47.94%	0.35	0.75	0.41	0.31%	0.53%	4.27	10.85

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	107.35	133.33	25.98	9.60%	10.26%	0.66%	271.67	49.08%	0.32	0.59	0.27	0.30%	0.44%	4.02	6.31
Shopee	4.17	10.44	6.27	13.20%	12.01%	-1.19%	28.24	36.97%	0.03	0.17	0.14	0.72%	1.65%	0.25	0.01
Other	0.27		-0.27	0.02%		-0.02%		0.00%			0.00				
WHS			0.00					0.00%			0.00				4.54
Total	111.79	143.77	31.98	9.71%	10.39%	0.67%	299.91	47.94%	0.35	0.75	0.41	0.31%	0.53%	4.27	10.85
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj	38.74	48.53	9.79	9.31%	9.16%	-0.15%	108.56	44.71%	0.14	0.35	0.21	0.36%	0.72%	1.74	1.35
KR Puram	7.18	11.57	4.39	11.26%	10.02%	-1.24%	17.99	64.32%	0.04	0.20	0.17	0.51%	1.78%	1.43	0.02
Marathahalli	0.31	4.63	4.32	2.39%	5.87%	3.48%	5.63	82.18%			0.00				0.14
Hebbagodi	2.08	4.58	2.50	10.56%	7.94%	-2.62%	8.09	56.58%		0.04	0.04		0.97%		
Kolar	2.61	4.54	1.94	10.16%	8.66%	-1.50%	5.55	81.85%	0.03		-0.03	1.28%			
Sunkadakatte	1.84	4.15	2.31	7.68%	8.31%	0.63%	4.21	98.70%		0.03	0.03		0.79%		
Hoskote	6.55	3.97	-2.59	9.36%	7.90%	-1.45%	7.51	52.83%	0.02	0.02	0.00	0.23%	0.43%	0.05	
Mulbagal	2.13	3.53	1.41	9.74%	9.81%	0.07%	3.71	95.15%			0.00				0.63
Rajaji nagar	2.83	3.20	0.37	8.13%	9.02%	0.89%	8.32	38.45%	0.02	0.03	0.02	0.53%	1.01%		
Hegnahalli	1.83	2.10	0.28	11.83%	12.25%	0.43%	4.64	45.33%			0.00				
Hongasandara	1.81	1.42	-0.39	3.65%	8.97%	5.31%	4.16	34.01%			0.00				0.57
Bommanahalli	3.78	1.41	-2.37	9.27%	10.92%	1.65%	8.29	17.02%	0.02		-0.02	0.41%			
RT Nagar	1.73	0.92	-0.82	7.82%	12.07%	4.25%	7.07	12.99%	0.01	0.02	0.01	0.54%	2.07%		
Mathikere	2.84	0.83	-2.01	9.03%	9.80%	0.77%	6.18	13.40%			0.00				
Sanjaynagar		0.51	0.51		13.54%	13.54%	4.73	10.76%			0.00				
Vijayanagar	0.61	0.43	-0.18	7.21%	11.88%	4.67%	2.62	16.56%			0.00				
HSR Layout	0.35		-0.35	0.05%		-0.05%	4.28	0.00%			0.00				
MBO	38.48	47.80	9.32	9.25%	9.07%	-0.19%	103.01	46.40%	0.12	0.35	0.22	0.32%	0.73%	1.49	1.35
Rammurthy Nagar Best LG Shoppe	0.02	0.73	0.72	54.19%	15.05%	-39.14%	2.93	25.09%			0.00				
Mathikere Best LG Shoppe	0.24		-0.24	14.69%		-14.69%	2.63	0.00%	0.02		-0.02	6.54%		0.25	
Shopee	0.26	0.73	0.47	17.27%	15.05%	-2.21%	5.55	13.23%	0.02		-0.02	6.09%		0.25	
Naveed	34.22	46.34	12.12	10.30%	11.76%	1.46%	62.18	74.52%	0.06	0.16	0.11	0.17%	0.36%	1.79	2.37
Chitradurga	6.21	9.85	3.63	12.84%	12.47%	-0.37%	9.87	99.81%	0.03	0.01	-0.02	0.44%	0.09%		0.02
Tumkur	7.34	7.89	0.54	8.55%	11.60%	3.05%	8.92	88.43%	0.03		-0.03	0.43%		0.13	1.49
Channarayapatna	3.61	5.68	2.08	12.47%	12.34%	-0.12%	4.17	136.20%			0.00				0.01
Hassan	3.88	5.40	1.52	9.28%	9.30%	0.03%	4.63	116.49%	0.02		-0.02	0.39%		0.50	
Challakere	1.14	4.43	3.29	6.56%	11.48%	4.92%	3.74	118.40%	(0.02)	0.01	0.03	-1.47%	0.29%		0.01
Kadur	2.68	3.94	1.26	13.16%	16.13%	2.96%	4.22	93.37%		0.01	0.01		0.33%		0.55

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Hessarghatta	2.38	2.90	0.51	13.48%	9.32%	-4.17%	6.24	46.37%		0.04	0.04		1.26%		
Peenya	0.49	1.68	1.19	8.70%	3.54%	-5.17%	4.21	40.06%			0.00			1.17	
Nelamangala	3.82	1.68	-2.15	7.39%	12.41%	5.02%	7.54	22.26%		0.01	0.01		0.46%		0.28
Hiriyur	0.73	0.56	-0.17	10.90%	17.02%	6.12%	3.39	16.58%			0.00				
Tiptur	1.93	0.48	-1.45	7.08%	16.03%	8.96%	2.62	18.29%			0.00				
MBO	34.22	44.48	10.26	10.30%	11.69%	1.39%	59.56	74.69%	0.06	0.08	0.02	0.17%	0.18%	1.79	2.37
Peenya Best LG Shoppe		1.86	1.86		13.44%	13.44%	2.63	70.66%		0.09	0.09		4.86%		
Shopee		1.86	1.86		13.44%	13.44%	2.63	70.66%		0.09	0.09		4.86%		
Syed Mudabeer	26.90	36.65	9.75	8.97%	10.32%	1.35%	97.24	37.69%	0.07	0.20	0.13	0.27%	0.55%	0.74	1.86
Devenahalli	3.36	7.51	4.15	9.81%	11.82%	2.01%	12.33	60.87%	0.04	0.03	-0.01	1.15%	0.42%	0.39	
Banashankari	0.53	4.83	4.31	13.06%	6.54%	-6.52%	6.63	72.88%		0.02	0.02		0.38%		
Yelahanka	3.07	3.47	0.40	8.44%	7.62%	-0.82%	7.98	43.51%			0.00				
Kengeri	4.34	2.90	-1.44	8.50%	11.03%	2.54%	7.10	40.86%	0.02		-0.02	0.47%			1.42
Sahakar Nagar	3.53	2.81	-0.72	10.02%	11.51%	1.50%	7.84	35.82%			0.00				0.11
Raja Rajeshwary Nagar	1.63	2.30	0.66	6.34%	12.57%	6.23%	6.57	34.92%		0.04	0.04		1.77%	0.35	0.28
HRBR Layout	0.86	2.18	1.32	11.65%	9.85%	-1.81%	4.78	45.63%			0.00				0.05
Nagarbhavi	1.39	1.58	0.18	4.43%	9.74%	5.31%	5.50	28.68%			0.00				
Frazer town	1.29	0.87	-0.42	6.50%	12.91%	6.41%	3.86	22.64%		0.04	0.04		4.63%		
Kothnur	1.25	0.78	-0.47	5.14%	7.83%	2.69%	7.01	11.11%			0.00				
Doddaballapura	1.33	0.71	-0.62	5.22%	5.25%	0.03%	4.18	17.00%		(0.01)	-0.01		-1.53%		
Cox town	0.28	0.59	0.31	17.40%	14.30%	-3.10%	2.62	22.41%			0.00				
Hanumanth nagar	0.57	0.17	-0.41	9.15%	22.39%	13.24%	3.53	4.76%			0.00				
MBO	23.44	30.70	7.25	8.38%	10.10%	1.72%	79.94	38.40%	0.06	0.12	0.06	0.25%	0.38%	0.74	1.86
Nagarbhavi Best LG shoppe		2.06	2.06		15.46%	15.46%	4.32	47.70%		0.07	0.07		3.57%		
HRBR Best LG Shoppe	2.33	1.47	-0.86	13.57%	9.34%	-4.23%	5.20	28.20%	0.02	0.01	0.00	0.65%	0.83%		
Sahakarnagar Best LG Shoppe	0.72	1.31	0.60	10.88%	11.59%	0.71%	5.03	26.15%			0.00				
Banashankari Best LG Shoppe	0.41	1.11	0.70	13.04%	6.51%	-6.54%	2.76	40.38%			0.00				
Shopee	3.46	5.95	2.50	12.95%	11.42%	-1.53%	17.30	34.41%	0.02	0.08	0.07	0.44%	1.41%		
Musaib Khan	9.79	10.14	0.35	11.38%	10.13%	-1.25%	26.57	38.17%	0.08	0.04	-0.04	0.80%	0.42%		0.73
Mandya	2.47	2.25	-0.22	14.36%	12.40%	-1.96%	4.18	53.77%	0.05	0.01	-0.04	2.02%	0.42%		
Ramanagara	1.98	2.01	0.03	14.13%	6.94%	-7.19%	4.42	45.42%	0.03		-0.03	1.46%			0.38
Mysore - Rajkumarroad	1.52	1.85	0.33	8.73%	9.22%	0.49%	4.22	43.92%		0.02	0.02		1.11%		0.01
Mysore-Vijaynagar	1.23	1.56	0.33	6.80%	11.79%	4.99%	4.24	36.74%		0.01	0.01		0.82%		0.34
Mysore - Chamaraja Mohalla	2.13	0.58	-1.55	9.60%	7.03%	-2.57%	6.75	8.60%			0.00				
MBO	9.34	8.25	-1.09	11.31%	9.86%	-1.45%	23.81	34.63%	0.08	0.04	-0.04	0.84%	0.52%		0.72

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Mysore - Kuvempunagar	0.45	1.90	1.44	12.81%	11.30%	-1.51%	2.76	68.70%			0.00				0.01
Shopee	0.45	1.90	1.44	12.81%	11.30%	-1.51%	2.76	68.70%			0.00				0.01
Aiyaz	1.87	2.11	0.24	10.69%	10.90%	0.21%	5.35	39.36%			0.00				
Shivamoga	1.87	2.11	0.24	10.69%	10.90%	0.21%	5.35	39.36%			0.00				
MBO	1.87	2.11	0.24	10.69%	10.90%	0.21%	5.35	39.36%			0.00				
Online	0.27		-0.27	0.02%		-0.02%		0.00%			0.00				
Unilet - Online	0.27		-0.27	0.02%		-0.02%		0.00%			0.00				
Other	0.27		-0.27	0.02%		-0.02%		0.00%			0.00				
Others			0.00					0.00%			0.00				4.54
Defective In Warehouse			0.00					0.00%			0.00				4.54
WHS			0.00					0.00%			0.00				4.54
Total	111.79	143.77	31.98	10.39%	10.39%	0.67%	299.91	47.94%	0.35	0.75	0.41	0.31%	0.53%	4.27	10.85