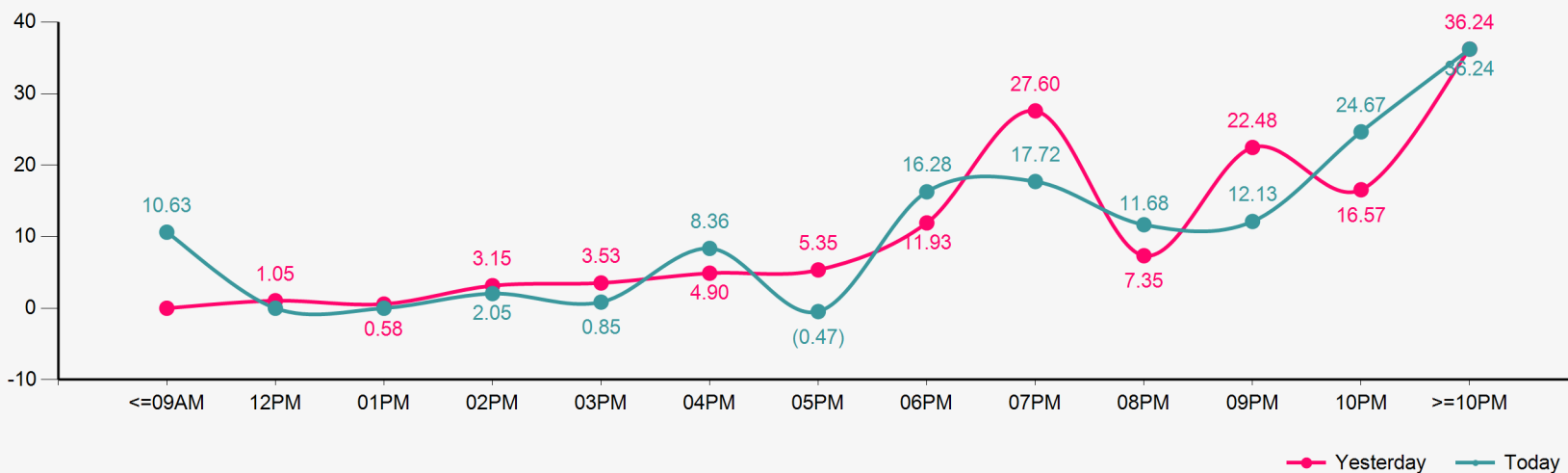


Sales 140.15 Lacs	GP% 11.05%	EW Pen% 0.61%	Target Ach. % 0.00%	Open SO 16.76 Lacs
Yest. Sales: 140.75 Lacs	Yest. GP%: 11.63%	Yest. EW%: 0.39%	TD Target: 0.00 Lacs	Yest. OSO 2.97 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	90.07	96.40	6.33	11.30%	10.54%	-0.77%		0.00%	0.45	0.71	0.26	0.50%	0.74%	2.63	13.13
Bengaluru - Rural	17.24	14.83	-2.41	9.86%	9.91%	0.05%		0.00%	0.05	0.04	-0.01	0.29%	0.27%		2.17
Chitradurga	5.09	6.84	1.75	10.64%	11.30%	0.66%		0.00%			0.00			0.06	0.67
Mysuru	7.02	4.05	-2.97	10.39%	14.32%	3.93%		0.00%	0.03	0.02	-0.02	0.46%	0.42%	0.28	0.35
Tumkur	5.28	4.00	-1.28	14.72%	13.82%	-0.90%		0.00%	0.02		-0.02	0.33%			0.02
Ramanagara	1.11	3.52	2.42	20.04%	17.93%	-2.11%		0.00%		0.06	0.06		1.75%		0.02
Kolar	3.27	2.38	-0.89	13.86%	7.91%	-5.95%		0.00%			0.00				
Mandya	0.43	1.85	1.41	18.95%	8.34%	-10.61%		0.00%			0.00				
Kadur	4.31	1.50	-2.82	14.71%	16.13%	1.42%		0.00%		0.01	0.01		0.60%		
Hiriyur	0.62	1.06	0.44	30.13%	16.48%	-13.65%		0.00%			0.00				
Chalkere	2.40	1.01	-1.39	11.29%	12.27%	0.99%		0.00%			0.00				
Channarayapatna	0.98	0.90	-0.08	20.28%	15.14%	-5.13%		0.00%			0.00				
Tiptur	0.02	0.69	0.67	1.75%	17.75%	16.00%		0.00%			0.00				0.28
Shivamogga	1.74	0.66	-1.09	13.82%	20.37%	6.55%		0.00%		0.02	0.02		2.65%		0.02
Hassan	1.16	0.48	-0.68	12.58%	10.40%	-2.18%		0.00%			0.00				0.11
Total	140.75	140.15	-0.59	11.63%	11.05%	-0.57%		0.00%	0.55	0.85	0.30	0.39%	0.61%	2.97	16.76

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	125.94	122.31	-3.63	11.78%	10.97%	-0.81%		0.00%	0.48	0.64	0.16	0.38%	0.53%	2.27	13.57
Shopee	13.61	17.85	4.23	10.85%	11.64%	0.79%		0.00%	0.07	0.21	0.14	0.52%	1.21%	0.69	3.19
WHS	1.20		-1.20	4.78%		-4.78%		0.00%			0.00				
Total	140.75	140.15	-0.59	11.63%	11.05%	-0.57%		0.00%	0.55	0.85	0.30	0.39%	0.61%	2.97	16.76
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj	46.91	57.81	10.90	11.82%	9.44%	-2.39%		0.00%	0.21	0.43	0.22	0.45%	0.75%	1.14	7.37
KR Puram	9.36	12.71	3.35	11.69%	12.34%	0.64%		0.00%		0.12	0.12		0.95%		1.78
Rajaji nagar	2.19	12.21	10.02	10.36%	4.83%	-5.53%		0.00%	0.07	0.10	0.03	3.35%	0.83%		0.28
Hoskote	3.93	4.62	0.69	12.25%	9.11%	-3.14%		0.00%	0.02	0.02	0.00	0.43%	0.38%		0.60
RT Nagar	4.24	2.94	-1.30	13.02%	12.13%	-0.89%		0.00%			0.00			0.16	1.11
Hegnahalli	1.36	2.87	1.51	18.99%	9.55%	-9.45%		0.00%		0.02	0.02		0.77%		0.53
Marathahalli	2.02	2.81	0.80	11.74%	4.90%	-6.85%		0.00%			0.00				
Sunkadakatte	1.54	2.58	1.04	4.82%	6.73%	1.90%		0.00%			0.00				
Bommanahalli	2.42	2.41	-0.01	18.45%	10.44%	-8.01%		0.00%	0.04	0.01	-0.03	1.89%	0.53%	0.26	1.29
Kolar	3.27	2.38	-0.89	13.86%	7.91%	-5.95%		0.00%			0.00				
Vijayanagar	1.21	1.98	0.77	7.03%	6.48%	-0.54%		0.00%	0.02		-0.02	1.50%			
Hebbagodi	1.87	1.58	-0.29	11.19%	13.50%	2.31%		0.00%		0.09	0.09		6.41%		0.30
Mathikere	1.22	1.50	0.29	15.94%	17.05%	1.11%		0.00%			0.00				0.29
HSR Layout	1.55	1.21	-0.34	7.73%	14.10%	6.36%		0.00%	0.01	0.03	0.02	0.77%	2.71%		0.65
Hongasandara	3.21	1.03	-2.17	13.71%	10.30%	-3.41%		0.00%			0.00				0.25
Sanjaynagar	2.81	0.87	-1.94	8.70%	14.79%	6.09%		0.00%	0.03		-0.03	1.08%		0.17	
Mulbagal	1.53	0.45	-1.08	10.47%	17.21%	6.74%		0.00%			0.00			0.26	
MBO	43.71	54.15	10.44	12.07%	9.31%	-2.76%		0.00%	0.19	0.40	0.21	0.44%	0.74%	0.84	7.07
Rammurthy Nagar Best LG Shoppe	1.23	2.74	1.51	11.02%	12.12%	1.11%		0.00%		0.02	0.02		0.55%		0.30
Mathikere Best LG Shoppe	1.97	0.92	-1.05	6.94%	9.06%	2.12%		0.00%	0.02	0.02	0.00	0.87%	1.65%	0.30	
Shopee	3.20	3.66	0.46	8.51%	11.35%	2.85%		0.00%	0.02	0.03	0.01	0.53%	0.83%	0.30	0.30
Syed Mudabeer	54.48	44.80	-9.68	10.28%	11.20%	0.92%		0.00%	0.27	0.30	0.03	0.51%	0.69%	1.49	6.50
Sahakar Nagar	4.95	5.86	0.90	7.50%	9.37%	1.87%		0.00%	0.01	0.04	0.03	0.29%	0.70%	0.84	0.56
Yelahanka	5.97	4.58	-1.39	9.98%	8.95%	-1.03%		0.00%	0.03	0.01	-0.02	0.51%	0.20%		
Devenahalli	9.78	4.08	-5.70	9.68%	13.95%	4.27%		0.00%	0.03	0.02	-0.01	0.34%	0.54%		1.57
Raja Rajeshwary Nagar	5.79	2.71	-3.07	8.76%	7.27%	-1.49%		0.00%	0.05		-0.05	0.80%			0.69
Kothnur	1.23	2.28	1.05	9.50%	11.87%	2.36%		0.00%		0.02	0.02		0.75%		
Frazer town	2.83	1.76	-1.06	14.17%	5.79%	-8.37%		0.00%			0.00				0.23
Nagarbhavi	3.33	1.74	-1.58	4.72%	7.56%	2.84%		0.00%		0.03	0.03		1.91%		0.47

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
HRBR Layout	3.44	1.67	-1.76	13.33%	15.84%	2.51%		0.00%			0.00				0.32
Doddaballapura	1.16	1.67	0.51	5.85%	9.16%	3.30%		0.00%			0.00				
Kengeri	3.59	1.67	-1.93	12.04%	12.21%	0.17%		0.00%	0.05		-0.05	1.37%		0.25	0.56
Cox town	1.51	1.32	-0.19	17.43%	18.82%	1.39%		0.00%	0.05		-0.05	3.42%			
Hanumanth nagar	1.61	1.26	-0.35	17.23%	20.10%	2.88%		0.00%	0.02		-0.02	0.94%			0.44
Banashankari	2.05	0.94	-1.11	9.70%	11.02%	1.33%		0.00%			0.00				
MBO	47.24	31.54	-15.70	10.15%	10.96%	0.81%		0.00%	0.24	0.12	-0.12	0.50%	0.39%	1.09	4.84
Sahakarnagar Best LG Shoppe	0.92	4.55	3.64	8.04%	9.71%	1.67%		0.00%	0.02	0.06	0.04	2.23%	1.34%		0.39
Nagarbhavi Best LG shoppe	3.86	4.39	0.53	12.34%	12.38%	0.04%		0.00%	0.02	0.06	0.04	0.47%	1.29%	0.40	0.31
HRBR Best LG Shoppe	0.99	2.91	1.93	7.39%	15.19%	7.81%		0.00%		0.05	0.05		1.83%		0.74
Banashankari Best LG Shoppe	1.48	1.40	-0.08	12.37%	9.57%	-2.80%		0.00%		0.02	0.02		1.08%		0.23
Shopee	7.24	13.26	6.02	11.13%	11.78%	0.66%		0.00%	0.04	0.18	0.15	0.53%	1.40%	0.40	1.67
Naveed	27.86	27.47	-0.39	13.95%	12.81%	-1.15%		0.00%	0.03	0.02	-0.01	0.12%	0.09%	0.06	2.51
Chitradurga	5.09	6.84	1.75	10.64%	11.30%	0.66%		0.00%			0.00			0.06	0.67
Nelamangala	2.34	6.13	3.79	9.20%	7.83%	-1.37%		0.00%			0.00				
Tumkur	5.28	4.00	-1.28	14.72%	13.82%	-0.90%		0.00%	0.02		-0.02	0.33%			0.02
Hessarghatta	2.81	2.98	0.17	18.76%	18.78%	0.03%		0.00%		0.02	0.02		0.51%		0.55
Kadur	4.31	1.50	-2.82	14.71%	16.13%	1.42%		0.00%		0.01	0.01		0.60%		
Hiriyur	0.62	1.06	0.44	30.13%	16.48%	-13.65%		0.00%			0.00				
Challakere	2.40	1.01	-1.39	11.29%	12.27%	0.99%		0.00%			0.00				
Peenya	1.39	0.96	-0.43	15.70%	21.38%	5.67%		0.00%			0.00				
Channarayapatna	0.98	0.90	-0.08	20.28%	15.14%	-5.13%		0.00%			0.00				
Tiptur	0.02	0.69	0.67	1.75%	17.75%	16.00%		0.00%			0.00				0.28
Hassan	1.16	0.48	-0.68	12.58%	10.40%	-2.18%		0.00%			0.00				0.11
MBO	26.40	26.54	0.14	14.08%	12.88%	-1.20%		0.00%	0.02	0.02	0.01	0.07%	0.09%	0.06	1.63
Peenya Best LG Shoppe	1.46	0.92	-0.54	11.75%	10.74%	-1.00%		0.00%	0.02		-0.02	1.04%			0.88
Shopee	1.46	0.92	-0.54	11.75%	10.74%	-1.00%		0.00%	0.02		-0.02	1.04%			0.88
Musaib Khan	8.56	9.41	0.86	12.07%	14.50%	2.43%		0.00%	0.03	0.08	0.05	0.38%	0.83%	0.28	0.36
Ramanagara	1.11	3.52	2.42	20.04%	17.93%	-2.11%		0.00%		0.06	0.06		1.75%		0.02
Mandya	0.43	1.85	1.41	18.95%	8.34%	-10.61%		0.00%			0.00				
Mysore-Vijaynagar	1.59	1.64	0.05	6.06%	17.31%	11.25%		0.00%		0.03	0.03		1.84%		
Mysore - Chamaraja Mohalla	2.42	1.45	-0.97	10.54%	13.92%	3.38%		0.00%	0.01	(0.01)	-0.03	0.56%	-0.87%	0.28	
Mysore - Rajkumarroad	1.30	0.96	-0.34	11.56%	9.84%	-1.72%		0.00%	0.02		-0.02	1.46%			
MBO	6.84	9.41	2.57	11.76%	14.50%	2.74%		0.00%	0.03	0.08	0.05	0.47%	0.83%	0.28	0.02

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Mysore - Kuvempunagar LG	1.71		-1.71	13.31%		-13.31%		0.00%			0.00				0.35
Shopee	1.71		-1.71	13.31%		-13.31%		0.00%			0.00				0.35
Aiyaz	1.74	0.66	-1.09	13.82%	20.37%	6.55%		0.00%		0.02	0.02		2.65%		0.02
Shivamoga	1.74	0.66	-1.09	13.82%	20.37%	6.55%		0.00%		0.02	0.02		2.65%		0.02
MBO	1.74	0.66	-1.09	13.82%	20.37%	6.55%		0.00%		0.02	0.02		2.65%		0.02
Others	1.20		-1.20	4.78%		-4.78%		0.00%			0.00				
Defective In Warehouse	1.20		-1.20	4.78%		-4.78%		0.00%			0.00				
WHS	1.20		-1.20	4.78%		-4.78%		0.00%			0.00				
Total	140.75	140.15	-0.59	11.05%	11.05%	-0.57%		0.00%	0.55	0.85	0.30	0.39%	0.61%	2.97	16.76

	Sales Qty			Sales			Gross Profit %		
Category	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Yest.	Today	TD-YD
Air conditioner	144	111	-33	44.88	35.53	-9.35	11.61%	11.80%	0.19%
FPD	32	45	13	11.05	17.98	6.93	11.34%	9.98%	-1.36%
Mobile	101	91	-10	37.72	29.11	-8.61	4.42%	4.60%	0.17%
Refrigerator	67	73	6	14.86	20.24	5.39	11.58%	10.10%	-1.48%
Washing Machine	48	41	-7	11.97	9.69	-2.27	11.59%	6.51%	-5.08%
Z.Others	459	438	-21	20.27	27.59	7.32	25.27%	19.89%	-5.38%
Total	851	799	-52	140.75	140.15	-0.59	11.63%	11.05%	-0.57%