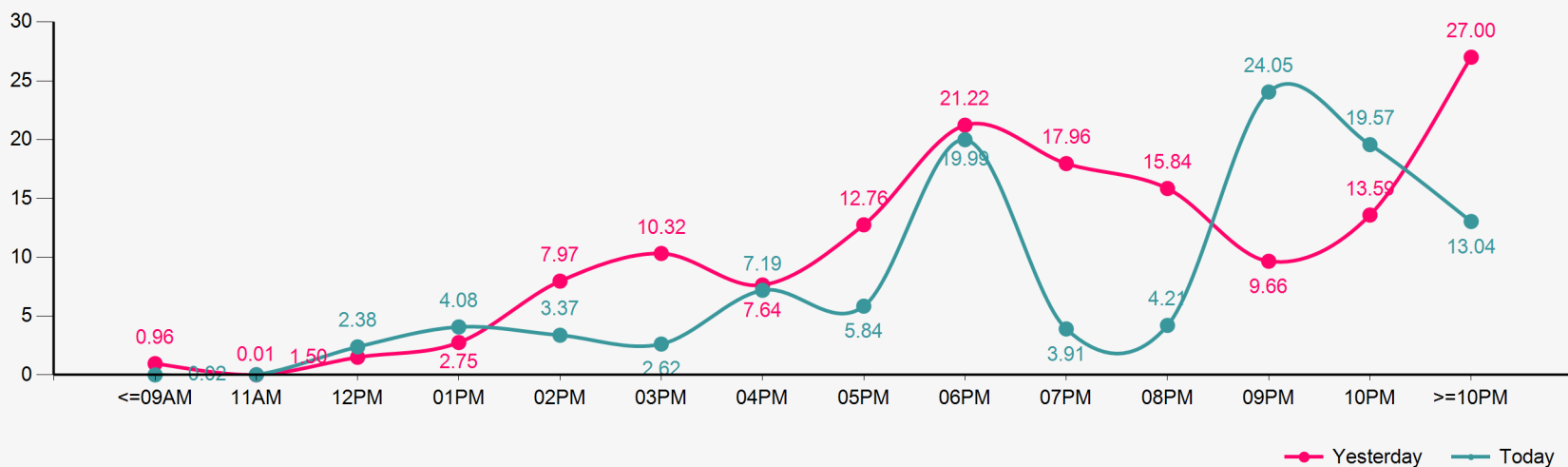


Sales 110.27 Lacs	GP% 9.68%	EW Pen% 0.32%	Target Ach. % 36.77%	Open SO 6.81 Lacs
Yest. Sales: 149.18 Lacs	Yest. GP%: 10.05%	Yest. EW%: 0.87%	TD Target: 299.91 Lacs	Yest. OSO 5.90 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Bengaluru	84.78	54.97	-29.80	9.40%	9.14%	-0.25%	193.49	28.41%	0.97	0.13	-0.85	1.16%	0.23%	4.97	5.03
Bengaluru - Rural	15.41	13.73	-1.68	9.31%	8.92%	-0.39%	27.37	50.17%	0.15	0.05	-0.09	0.96%	0.39%	0.02	0.49
Tumkur	4.85	7.34	2.50	10.27%	8.55%	-1.73%	8.92	82.32%		0.03	0.03		0.43%	0.02	0.49
Chitradurga	9.14	6.21	-2.92	11.85%	12.84%	0.99%	9.87	62.98%	0.03	0.03	0.00	0.30%	0.44%	0.26	0.58
Mysuru	4.40	5.34	0.95	12.84%	8.98%	-3.87%	17.97	29.72%	0.05		-0.05	1.05%			
Hassan	2.83	3.88	1.05	7.64%	9.28%	1.64%	4.63	83.65%		0.02	0.02		0.39%	0.02	
Channarayapatna	3.10	3.44	0.33	11.54%	12.63%	1.09%	4.17	82.34%			0.00				
Kadur	4.88	2.68	-2.20	14.24%	13.16%	-1.08%	4.22	63.54%	0.03		-0.03	0.70%			
Kolar	2.69	2.61	-0.09	8.43%	10.16%	1.73%	5.55	46.96%		0.03	0.03		1.28%	0.28	
Mandya	2.74	2.42	-0.33	12.93%	13.98%	1.06%	4.18	57.79%		0.05	0.05		2.07%		
Ramanagara	3.19	1.98	-1.21	14.19%	14.13%	-0.06%	4.42	44.77%	0.04	0.03	-0.01	1.13%	1.46%		
Tiptur	1.11	1.93	0.82	6.54%	7.08%	0.53%	2.62	73.70%			0.00			0.33	
Shivamogga	4.25	1.87	-2.38	9.19%	10.69%	1.50%	5.35	34.93%			0.00				
Chalkere	3.32	1.14	-2.19	10.57%	6.56%	-4.01%	3.74	30.37%		(0.02)	-0.02		-1.47%	0.01	0.21
Hiriyur	2.49	0.73	-1.76	13.14%	10.90%	-2.24%	3.39	21.59%	0.02		-0.02	0.96%			
Total	149.18	110.27	-38.91	10.05%	9.68%	-0.37%	299.91	36.77%	1.29	0.35	-0.94	0.87%	0.32%	5.90	6.81

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	135.24	105.83	-29.41	9.86%	9.57%	-0.30%	271.67	38.95%	0.93	0.32	-0.61	0.69%	0.30%	5.68	5.72
Shopee	13.54	4.17	-9.36	11.90%	13.20%	1.30%	28.24	14.78%	0.36	0.03	-0.33	2.69%	0.72%	0.23	1.09
Other	0.40	0.27	-0.13	10.27%	0.02%	-10.24%		0.00%			0.00				
Total	149.18	110.27	-38.91	10.05%	9.68%	-0.37%	299.91	36.77%	1.29	0.35	-0.94	0.87%	0.32%	5.90	6.81
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj	48.92	37.99	-10.93	9.19%	9.28%	0.08%	108.56	34.99%	0.49	0.14	-0.35	1.02%	0.37%	2.71	2.16
KR Puram	8.04	6.95	-1.09	10.59%	10.98%	0.38%	17.99	38.61%	0.10	0.04	-0.07	1.29%	0.53%	1.25	1.64
Hoskote	4.16	6.55	2.39	9.17%	9.36%	0.19%	7.51	87.29%	0.02	0.02	-0.01	0.52%	0.23%	0.02	0.10
Bommanahalli	4.67	3.78	-0.89	7.23%	9.27%	2.04%	8.29	45.58%	0.03	0.02	-0.02	0.73%	0.41%		
Rajaji nagar	4.56	2.83	-1.72	9.62%	8.13%	-1.48%	8.32	34.00%	0.12	0.02	-0.10	2.66%	0.53%		
Kolar	2.69	2.61	-0.09	8.43%	10.16%	1.73%	5.55	46.96%		0.03	0.03		1.28%	0.28	
Mathikere	2.63	2.48	-0.14	11.69%	9.20%	-2.49%	6.18	40.17%	0.06		-0.06	2.46%			
Mulbagal	1.22	2.13	0.91	9.43%	9.74%	0.30%	3.71	57.24%			0.00				
Hebbagodi	2.16	2.08	-0.08	6.10%	10.56%	4.46%	8.09	25.68%	0.01		-0.01	0.59%			
Sunkadakatte	0.87	1.84	0.97	16.21%	7.68%	-8.53%	4.21	43.74%	0.08		-0.08	9.66%		0.28	0.16
Hongasandara	3.03	1.81	-1.22	6.66%	3.65%	-3.01%	4.16	43.46%	0.01		-0.01	0.35%		0.01	
RT Nagar	3.01	1.73	-1.27	6.00%	7.82%	1.81%	7.07	24.52%		0.01	0.01		0.54%	0.02	
Hegnahalli	2.59	1.66	-0.93	8.74%	12.49%	3.75%	4.64	35.79%			0.00				
Vijayanagar	0.98	0.61	-0.37	10.32%	7.21%	-3.11%	2.62	23.34%			0.00				
HSR Layout	0.96	0.35	-0.60	5.28%	0.05%	-5.23%	4.28	8.22%			0.00				
Marathahalli	2.30	0.31	-1.99	9.95%	2.39%	-7.56%	5.63	5.57%			0.00			0.86	
Sanjaynagar	1.19		-1.19	8.54%		-8.54%	4.73	0.00%			0.00				
MBO	45.04	37.73	-7.31	8.93%	9.22%	0.29%	103.01	36.63%	0.44	0.12	-0.31	0.98%	0.33%	2.71	1.91
Mathikere Best LG Shoppe	1.81	0.24	-1.57	8.63%	14.69%	6.07%	2.63	9.30%		0.02	0.02		6.54%		0.25
Rammurthy Nagar Best LG Shoppe	2.06	0.02	-2.05	15.48%	54.19%	38.71%	2.93	0.58%	0.05		-0.05	2.64%			
Shopee	3.88	0.26	-3.62	12.27%	17.27%	4.99%	5.55	4.70%	0.05	0.02	-0.04	1.39%	6.09%		0.25
Naveed	40.66	34.04	-6.62	11.14%	10.30%	-0.84%	62.18	54.74%	0.33	0.06	-0.28	0.82%	0.17%	0.78	2.44
Tumkur	4.85	7.34	2.50	10.27%	8.55%	-1.73%	8.92	82.32%		0.03	0.03		0.43%	0.02	0.49
Chitradurga	9.14	6.21	-2.92	11.85%	12.84%	0.99%	9.87	62.98%	0.03	0.03	0.00	0.30%	0.44%	0.26	0.58
Hassan	2.83	3.88	1.05	7.64%	9.28%	1.64%	4.63	83.65%		0.02	0.02		0.39%	0.02	
Nelamangala	3.12	3.82	0.70	7.71%	7.39%	-0.32%	7.54	50.72%			0.00				
Channarayapatna	3.10	3.44	0.33	11.54%	12.63%	1.09%	4.17	82.34%			0.00				
Kadur	4.88	2.68	-2.20	14.24%	13.16%	-1.08%	4.22	63.54%	0.03		-0.03	0.70%			
Hessarghatta	2.17	2.38	0.20	13.34%	13.38%	0.05%	6.24	38.04%	0.02		-0.02	0.79%		0.14	

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Tiptur	1.11	1.93	0.82	6.54%	7.08%	0.53%	2.62	73.70%			0.00			0.33	
Challakere	3.32	1.14	-2.19	10.57%	6.56%	-4.01%	3.74	30.37%		(0.02)	-0.02		-1.47%	0.01	0.21
Hiriyur	2.49	0.73	-1.76	13.14%	10.90%	-2.24%	3.39	21.59%	0.02		-0.02	0.96%			
Peenya	1.60	0.49	-1.11	8.17%	8.70%	0.54%	4.21	11.69%			0.00				1.17
MBO	38.62	34.04	-4.58	11.04%	10.30%	-0.74%	59.56	57.16%	0.10	0.06	-0.05	0.26%	0.17%	0.78	2.44
Peenya Best LG Shoppe	2.04		-2.04	13.09%		-13.09%	2.63	0.00%	0.23		-0.23	12.75%			
Shopee	2.04		-2.04	13.09%		-13.09%	2.63	0.00%	0.23		-0.23	12.75%			
Syed Mudabeer	44.62	26.36	-18.25	9.33%	8.91%	-0.41%	97.24	27.11%	0.38	0.07	-0.31	0.86%	0.28%	2.41	2.20
Kengeri	3.55	4.34	0.79	9.38%	8.50%	-0.88%	7.10	61.13%	0.04	0.02	-0.02	1.15%	0.47%		
Sahakar Nagar	4.46	3.53	-0.93	6.00%	10.02%	4.02%	7.84	45.00%	0.03		-0.03	0.66%			0.63
Devenahalli	8.13	3.36	-4.77	10.00%	9.81%	-0.19%	12.33	27.24%	0.13	0.04	-0.09	1.57%	1.15%		0.39
Yelahanka	3.55	2.79	-0.76	9.59%	8.75%	-0.84%	7.98	34.93%	0.02		-0.02	0.42%			
Raja Rajeshwary Nagar	2.06	1.63	-0.43	7.95%	6.34%	-1.61%	6.57	24.82%			0.00			0.46	0.35
Doddaballapura	3.04	1.33	-1.71	8.02%	5.22%	-2.80%	4.18	31.94%	0.02		-0.02	0.76%		0.01	
Frazer town	1.24	1.29	0.06	15.43%	6.50%	-8.94%	3.86	33.50%			0.00			0.02	
Kothnur	2.25	1.25	-1.00	8.42%	5.14%	-3.28%	7.01	17.76%			0.00				
Nagarbhavi	2.13	1.15	-0.98	6.99%	1.46%	-5.54%	5.50	20.86%			0.00			0.33	
HRBR Layout	2.29	0.86	-1.43	10.52%	11.65%	1.13%	4.78	17.97%	0.06		-0.06	2.73%		0.89	
Hanumanth nagar	2.05	0.57	-1.49	7.42%	8.81%	1.38%	3.53	16.13%			0.00			0.47	
Banashankari	1.72	0.53	-1.19	7.63%	13.06%	5.43%	6.63	7.96%	0.02		-0.02	0.92%			
Cox town	0.55	0.28	-0.27	15.15%	17.40%	2.25%	2.62	10.77%			0.00				
MBO	37.02	22.91	-14.12	8.91%	8.30%	-0.61%	79.94	28.65%	0.31	0.06	-0.25	0.84%	0.26%	2.19	1.36
HRBR Best LG Shoppe	1.05	2.33	1.28	18.28%	13.57%	-4.71%	5.20	44.83%	0.05	0.02	-0.04	5.11%	0.65%		
Sahakarnagar Best LG Shoppe	1.56	0.72	-0.84	9.15%	10.88%	1.73%	5.03	14.27%			0.00			0.23	
Banashankari Best LG Shoppe	1.52	0.41	-1.11	9.57%	13.04%	3.47%	2.76	14.89%			0.00				0.84
Nagarbhavi Best LG shoppe	3.47		-3.47	11.02%		-11.02%	4.32	0.00%	0.02		-0.02	0.58%			
Shopee	7.60	3.46	-4.14	11.35%	12.95%	1.60%	17.30	19.99%	0.07	0.02	-0.06	0.94%	0.44%	0.23	0.84
Musaib Khan	10.33	9.74	-0.59	13.28%	11.27%	-2.01%	26.57	36.64%	0.08	0.08	0.00	0.79%	0.80%		
Mandya	2.74	2.42	-0.33	12.93%	13.98%	1.06%	4.18	57.79%		0.05	0.05		2.07%		
Mysore - Chamaraaja Mohalla	2.02	2.13	0.11	10.30%	9.60%	-0.71%	6.75	31.61%			0.00				
Ramanagara	3.19	1.98	-1.21	14.19%	14.13%	-0.06%	4.42	44.77%	0.04	0.03	-0.01	1.13%	1.46%		
Mysore - Rajkumarroad	0.89	1.52	0.63	13.16%	8.73%	-4.43%	4.22	36.17%	0.02		-0.02	2.29%			
Mysore-Vijaynagar	1.46	1.23	-0.23	15.99%	6.80%	-9.19%	4.24	28.95%	0.03		-0.03	1.80%			
MBO	10.31	9.28	-1.02	13.26%	11.19%	-2.06%	23.81	38.98%	0.08	0.08	0.00	0.80%	0.84%		

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Mysore - Kuvempunagar	0.02	0.45	0.43	25.10%	12.81%	-12.29%	2.76	16.44%			0.00				
Shopee	0.02	0.45	0.43	25.10%	12.81%	-12.29%	2.76	16.44%			0.00				
Aiyaz	4.25	1.87	-2.38	9.19%	10.69%	1.50%	5.35	34.93%			0.00				
Shivamoga	4.25	1.87	-2.38	9.19%	10.69%	1.50%	5.35	34.93%			0.00				
MBO	4.25	1.87	-2.38	9.19%	10.69%	1.50%	5.35	34.93%			0.00				
Online	0.40	0.27	-0.13	10.27%	0.02%	-10.24%		0.00%			0.00				
Unilet - Online	0.40	0.27	-0.13	10.27%	0.02%	-10.24%		0.00%			0.00				
Other	0.40	0.27	-0.13	10.27%	0.02%	-10.24%		0.00%			0.00				
Total	149.18	110.27	-38.91	9.68%	9.68%	-0.37%	299.91	36.77%	1.29	0.35	-0.94	0.87%	0.32%	5.90	6.81