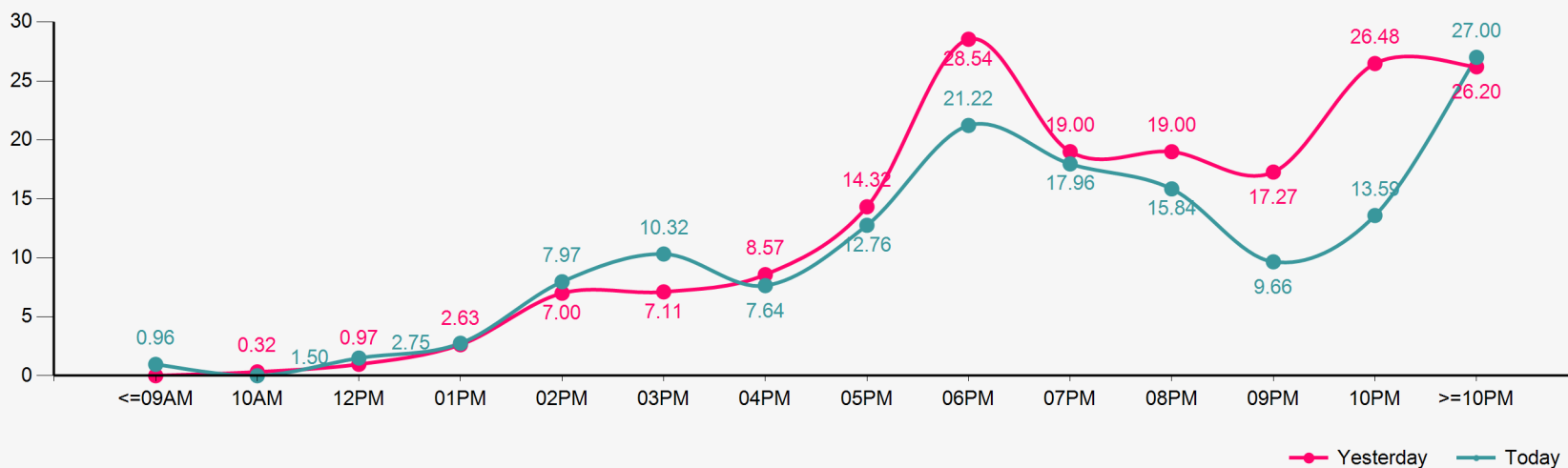


Sales 149.17 Lacs	GP% 10.05%	EW Pen% 0.87%	Target Ach. % 49.74%	Open SO 6.87 Lacs
Yest. Sales: 177.40 Lacs	Yest. GP%: 10.55%	Yest. EW%: 0.82%	TD Target: 299.91 Lacs	Yest. OSO 4.32 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	122.15	84.77	-37.38	10.28%	9.40%	-0.88%	193.49	43.81%	1.00	0.97	-0.02	0.82%	1.16%	3.71	5.89
Bengaluru - Rural	14.07	15.41	1.34	9.88%	9.31%	-0.57%	27.37	56.31%	0.12	0.15	0.03	0.87%	0.96%	0.03	0.02
Chitradurga	6.91	9.14	2.23	9.62%	11.85%	2.23%	9.87	92.61%	0.02	0.03	0.01	0.22%	0.30%		0.26
Kadur	3.99	4.88	0.89	14.75%	14.24%	-0.51%	4.22	115.62%	0.03	0.03	0.00	0.79%	0.70%	0.15	
Tumkur	5.70	4.85	-0.85	12.84%	10.27%	-2.56%	8.92	54.33%			0.00				0.02
Mysuru	4.96	4.40	-0.56	12.93%	12.84%	-0.08%	17.97	24.46%	0.04	0.05	0.01	0.72%	1.05%		
Shivamogga	2.23	4.25	2.02	6.45%	9.19%	2.74%	5.35	79.43%			0.00			0.10	
Chalkere	2.28	3.32	1.04	11.24%	10.57%	-0.68%	3.74	88.82%	0.02		-0.02	0.88%			0.01
Ramanagara	3.50	3.19	-0.31	14.47%	14.19%	-0.28%	4.42	72.16%	0.14	0.04	-0.10	4.13%	1.13%	0.02	0.05
Channarayapatna	2.86	3.10	0.24	9.74%	11.54%	1.80%	4.17	74.34%			0.00				
Hassan	1.17	2.83	1.66	7.09%	7.64%	0.54%	4.63	61.03%	0.02		-0.02	1.77%			0.02
Mandya	1.98	2.74	0.76	11.64%	12.93%	1.28%	4.18	65.59%	0.04		-0.04	1.90%		0.14	
Kolar	4.19	2.69	-1.50	9.94%	8.43%	-1.51%	5.55	48.51%	0.01		-0.01	0.30%		0.18	0.28
Hiriyur	1.35	2.49	1.15	15.47%	13.14%	-2.33%	3.39	73.46%	0.02	0.02	0.01	1.27%	0.96%		
Tiptur	0.05	1.11	1.06	31.17%	6.54%	-24.63%	2.62	42.43%			0.00				0.33
Total	177.40	149.17	-28.23	10.55%	10.05%	-0.50%	299.91	49.74%	1.45	1.29	-0.16	0.82%	0.87%	4.32	6.87

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	164.23	135.23	-28.99	10.52%	9.87%	-0.65%	271.67	49.78%	1.13	0.93	-0.20	0.70%	0.69%	4.30	6.33
Shopee	13.17	13.54	0.36	11.01%	11.90%	0.89%	28.24	47.93%	0.31	0.36	0.04	2.42%	2.69%	0.02	0.54
Other		0.40	0.40		10.27%	10.27%		0.00%			0.00				
Total	177.40	149.17	-28.23	10.55%	10.05%	-0.50%	299.91	49.74%	1.45	1.29	-0.16	0.82%	0.87%	4.32	6.87
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj	69.10	48.91	-20.19	10.47%	9.20%	-1.27%	108.56	45.05%	0.55	0.49	-0.06	0.81%	1.02%	3.00	3.28
KR Puram	12.03	8.04	-3.99	11.40%	10.66%	-0.74%	17.99	44.67%	0.28	0.10	-0.17	2.36%	1.29%	0.72	1.25
Bommanahalli	8.27	4.67	-3.60	9.06%	7.23%	-1.83%	8.29	56.26%		0.03	0.03		0.73%	0.04	
Rajaji nagar	7.10	4.56	-2.54	10.16%	9.62%	-0.54%	8.32	54.72%	0.10	0.12	0.02	1.37%	2.66%	0.17	
Hoskote	4.32	4.16	-0.16	10.83%	9.17%	-1.66%	7.51	55.41%	0.02	0.02	0.01	0.36%	0.52%	0.01	0.02
Hongasandara	2.83	3.03	0.20	10.92%	6.66%	-4.26%	4.16	72.86%		0.01	0.01		0.35%		0.01
RT Nagar	3.73	3.01	-0.72	8.87%	6.00%	-2.87%	7.07	42.55%			0.00				0.25
Kolar	4.19	2.69	-1.50	9.94%	8.43%	-1.51%	5.55	48.51%	0.01		-0.01	0.30%		0.18	0.28
Mathikere	3.95	2.63	-1.32	12.33%	11.69%	-0.64%	6.18	42.47%	0.02	0.06	0.04	0.52%	2.46%		0.09
Hegnahalli	4.12	2.59	-1.54	8.92%	8.71%	-0.21%	4.64	55.72%	0.04		-0.04	0.90%		0.01	
Marathahalli	2.59	2.30	-0.29	11.70%	9.95%	-1.74%	5.63	40.83%			0.00				0.86
Hebbagodi	3.27	2.16	-1.11	10.53%	6.10%	-4.44%	8.09	26.71%		0.01	0.01		0.59%	1.02	
Mulbagal	0.46	1.22	0.76	9.82%	9.43%	-0.38%	3.71	32.85%			0.00				
Sanjaynagar	2.73	1.19	-1.54	12.01%	8.54%	-3.47%	4.73	25.13%	0.02		-0.02	0.91%			
Vijayanagar	2.92	0.98	-1.94	9.29%	10.32%	1.03%	2.62	37.35%	0.02		-0.02	0.69%		0.22	
HSR Layout	1.77	0.96	-0.82	10.46%	5.28%	-5.18%	4.28	22.31%			0.00				
Sunkadakatte	2.93	0.87	-2.06	11.63%	16.21%	4.58%	4.21	20.58%	0.02	0.08	0.06	0.52%	9.66%	0.64	0.28
MBO	67.21	45.04	-22.17	10.47%	8.94%	-1.53%	103.01	43.72%	0.52	0.44	-0.08	0.78%	0.98%	3.00	3.03
Rammurthy Nagar Best LG Shoppe	1.03	2.06	1.04	9.25%	15.48%	6.23%	2.93	70.49%		0.05	0.05		2.64%		
Mathikere Best LG Shoppe	0.86	1.81	0.95	11.60%	8.63%	-2.97%	2.63	69.03%	0.04		-0.04	4.35%			0.25
Shopee	1.89	3.88	1.98	10.32%	12.27%	1.95%	5.55	69.80%	0.04	0.05	0.02	1.94%	1.39%		0.25
Syed Mudabeer	60.72	44.62	-16.10	9.93%	9.33%	-0.60%	97.24	45.88%	0.51	0.38	-0.13	0.85%	0.86%	0.91	2.76
Devenahalli	5.65	8.13	2.48	11.57%	10.00%	-1.57%	12.33	65.95%	0.11	0.13	0.02	1.89%	1.57%	0.02	
Sahakar Nagar	3.10	4.46	1.36	11.52%	6.00%	-5.52%	7.84	56.93%	0.02	0.03	0.01	0.49%	0.66%		
Kengeri	4.52	3.55	-0.97	11.29%	9.38%	-1.92%	7.10	49.96%		0.04	0.04		1.15%	0.01	
Yelahanka	6.40	3.55	-2.86	9.13%	9.59%	0.46%	7.98	44.47%	0.02	0.02	0.00	0.27%	0.42%	0.12	
Doddaballapura	2.13	3.04	0.92	4.84%	8.02%	3.18%	4.18	72.85%		0.02	0.02		0.76%		0.01
HRBR Layout	4.64	2.29	-2.34	12.05%	10.52%	-1.52%	4.78	47.92%	0.03	0.06	0.03	0.68%	2.73%		0.89
Kothnur	4.92	2.25	-2.67	7.71%	8.42%	0.72%	7.01	32.04%			0.00				

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Nagarbhavi	3.94	2.13	-1.82	7.96%	6.99%	-0.97%	5.50	38.67%			0.00				0.33
Raja Rajeshwary Nagar	5.17	2.06	-3.11	7.36%	7.95%	0.58%	6.57	31.32%	0.02		-0.02	0.46%		0.28	0.46
Hanumanth nagar	2.22	2.05	-0.16	12.36%	7.42%	-4.94%	3.53	58.29%			0.00				0.47
Banashankari	3.21	1.72	-1.49	11.09%	7.63%	-3.46%	6.63	25.95%		0.02	0.02		0.92%	0.47	
Frazer town	3.27	1.24	-2.03	10.63%	15.43%	4.81%	3.86	32.04%	0.04		-0.04	1.08%			0.02
Cox town	1.21	0.55	-0.66	8.64%	15.15%	6.51%	2.62	20.97%	0.01		-0.01	0.78%			0.28
MBO	50.36	37.02	-13.34	9.77%	8.91%	-0.86%	79.94	46.31%	0.24	0.31	0.07	0.47%	0.84%	0.90	2.47
Nagarbhavi Best LG shoppe	2.49	3.47	0.98	10.41%	11.02%	0.62%	4.32	80.36%	0.02	0.02	0.00	0.69%	0.58%		
Sahakarnagar Best LG Shoppe	2.73	1.56	-1.17	9.20%	9.15%	-0.05%	5.03	31.01%	0.13		-0.13	5.00%			0.23
Banashankari Best LG Shoppe	2.09	1.52	-0.58	8.20%	9.57%	1.38%	2.76	54.96%			0.00				0.07
HRBR Best LG Shoppe	3.04	1.05	-1.99	13.96%	18.28%	4.32%	5.20	20.19%	0.13	0.05	-0.08	4.39%	5.11%	0.02	
Shopee	10.36	7.60	-2.76	10.69%	11.35%	0.67%	17.30	43.90%	0.28	0.07	-0.20	2.73%	0.94%	0.02	0.29
Naveed	34.91	40.66	5.76	11.28%	11.14%	-0.14%	62.18	65.39%	0.17	0.33	0.16	0.49%	0.82%	0.15	0.78
Chitradurga	6.91	9.14	2.23	9.62%	11.85%	2.23%	9.87	92.61%	0.02	0.03	0.01	0.22%	0.30%		0.26
Kadur	3.99	4.88	0.89	14.75%	14.24%	-0.51%	4.22	115.62%	0.03	0.03	0.00	0.79%	0.70%	0.15	
Tumkur	5.70	4.85	-0.85	12.84%	10.27%	-2.56%	8.92	54.33%			0.00				0.02
Challakere	2.28	3.32	1.04	11.24%	10.57%	-0.68%	3.74	88.82%	0.02		-0.02	0.88%			0.01
Nelamangala	4.10	3.12	-0.98	6.55%	7.71%	1.15%	7.54	41.43%			0.00				
Channarayapatna	2.86	3.10	0.24	9.74%	11.54%	1.80%	4.17	74.34%			0.00				
Hassan	1.17	2.83	1.66	7.09%	7.64%	0.54%	4.63	61.03%	0.02		-0.02	1.77%			0.02
Hiriyur	1.35	2.49	1.15	15.47%	13.14%	-2.33%	3.39	73.46%	0.02	0.02	0.01	1.27%	0.96%		
Hessarghatta	4.13	2.17	-1.96	12.85%	13.34%	0.49%	6.24	34.83%	0.06	0.02	-0.05	1.54%	0.79%		0.14
Peenya	2.02	1.60	-0.42	12.59%	8.17%	-4.42%	4.21	38.12%			0.00	0.13%			
Tiptur	0.05	1.11	1.06	31.17%	6.54%	-24.63%	2.62	42.43%			0.00				0.33
MBO	34.57	38.62	4.05	11.23%	11.04%	-0.19%	59.56	64.85%	0.17	0.10	-0.07	0.49%	0.26%	0.15	0.78
Peenya Best LG Shoppe	0.34	2.04	1.70	16.02%	13.09%	-2.93%	2.63	77.78%		0.23	0.23		12.75%		
Shopee	0.34	2.04	1.70	16.02%	13.09%	-2.93%	2.63	77.78%		0.23	0.23		12.75%		
Musaib Khan	10.44	10.33	-0.11	13.20%	13.28%	0.08%	26.57	38.87%	0.21	0.08	-0.13	2.06%	0.79%	0.16	0.05
Ramanagara	3.50	3.19	-0.31	14.47%	14.19%	-0.28%	4.42	72.16%	0.14	0.04	-0.10	4.13%	1.13%	0.02	0.05
Mandya	1.98	2.74	0.76	11.64%	12.93%	1.28%	4.18	65.59%	0.04		-0.04	1.90%		0.14	
Mysore - Chamaraja Mohalla	1.42	2.02	0.60	6.35%	10.30%	3.95%	6.75	29.94%			0.00				
Mysore-Vijaynagar	0.43	1.46	1.02	17.41%	15.99%	-1.42%	4.24	34.39%		0.03	0.03		1.80%		
Mysore - Rajkumarroad	2.51	0.89	-1.62	15.13%	13.16%	-1.97%	4.22	21.17%	0.04	0.02	-0.02	1.43%	2.29%		
MBO	9.85	10.31	0.45	13.02%	13.26%	0.23%	23.81	43.28%	0.21	0.08	-0.13	2.19%	0.80%	0.16	0.05

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Mysore - Kuvempunagar	0.59	0.02	-0.56	16.17%	25.10%	8.94%	2.76	0.82%			0.00				
Shopee	0.59	0.02	-0.56	16.17%	25.10%	8.94%	2.76	0.82%			0.00				
Aiyaz	2.23	4.25	2.02	6.45%	9.19%	2.74%	5.35	79.43%			0.00			0.10	
Shivamoga	2.23	4.25	2.02	6.45%	9.19%	2.74%	5.35	79.43%			0.00			0.10	
MBO	2.23	4.25	2.02	6.45%	9.19%	2.74%	5.35	79.43%			0.00			0.10	
Online		0.40	0.40		10.27%	10.27%		0.00%			0.00				
Unilet - Online		0.40	0.40		10.27%	10.27%		0.00%			0.00				
Other		0.40	0.40		10.27%	10.27%		0.00%			0.00				
Total	177.40	149.17	-28.23	10.05%	10.05%	-0.50%	299.91	49.74%	1.45	1.29	-0.16	0.82%	0.87%	4.32	6.87