

YD Sales : 94.26 L

TD Sales : 79.88 L

YD Open SO: 1.23 L

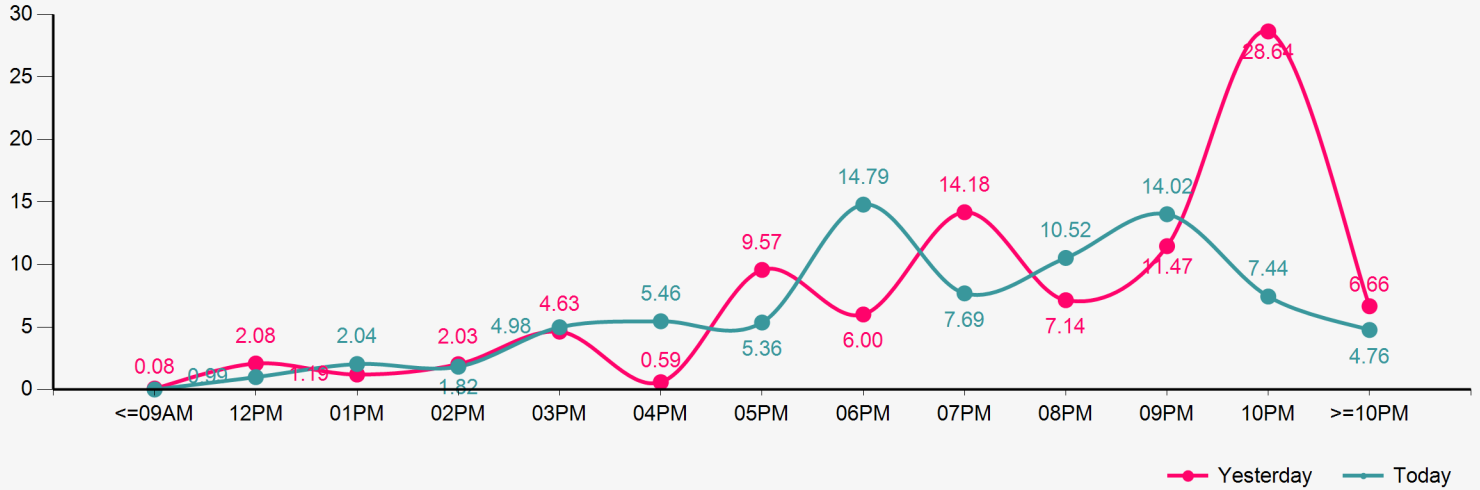
TD Open SO: 3.36 L

YD GP%: 1.06%

TD GP%: 10.26%

Note : Values are in Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



|                   | Sales |       |        | Gross Profit % |        |        | Extended Warranty |       |       |           |           | Open SO |       |
|-------------------|-------|-------|--------|----------------|--------|--------|-------------------|-------|-------|-----------|-----------|---------|-------|
| City              | Yest. | Today | TD-YD  | Yest.          | Today  | TD-YD  | Yest.             | Today | TD-YD | YD Pen. % | TD Pen. % | Yest.   | Today |
| Bengaluru         | 57.04 | 47.90 | -9.14  | 10.72%         | 9.20%  | -1.52% | 1.11              | 0.39  | -0.73 | 1.99%     | 0.81%     | 1.22    | 3.36  |
| Bengaluru - Rural | 19.99 | 9.51  | -10.48 | -36.47%        | 10.61% | 47.08% | 0.05              | 0.15  | 0.10  | 0.24%     | 1.61%     |         |       |
| Chitradurga       | 2.39  | 4.29  | 1.90   | 14.47%         | 10.69% | -3.78% | 0.02              | 0.04  | 0.02  | 0.86%     | 0.84%     |         |       |
| Chalkere          | 0.73  | 3.62  | 2.90   | 14.02%         | 10.33% | -3.69% |                   | 0.01  | 0.01  |           | 0.35%     |         |       |
| Kolar             | 1.54  | 2.30  | 0.76   | 12.76%         | 13.53% | 0.77%  |                   | 0.01  | 0.01  |           | 0.55%     |         |       |
| Mysuru            | 2.08  | 2.07  | -0.01  | 12.56%         | 13.23% | 0.66%  | 0.02              | 0.07  | 0.05  | 1.05%     | 3.59%     |         |       |
| Shivamogga        | 2.01  | 1.92  | -0.09  | 13.79%         | 11.96% | -1.83% | 0.03              | 0.02  | -0.01 | 1.62%     | 1.25%     |         |       |
| Kadur             | 1.85  | 1.80  | -0.06  | 13.08%         | 17.93% | 4.84%  | 0.02              | 0.08  | 0.06  | 1.18%     | 4.56%     |         |       |
| Tumkur            | 1.47  | 1.76  | 0.30   | 5.07%          | 8.05%  | 2.98%  |                   |       | 0.00  |           |           |         |       |
| Tiptur            | 0.50  | 1.48  | 0.99   | 6.77%          | 17.21% | 10.44% |                   |       | 0.00  |           |           |         |       |
| Hassan            | 0.96  | 1.17  | 0.20   | 15.52%         | 7.61%  | -7.91% | 0.04              | 0.03  | -0.02 | 4.88%     | 2.23%     |         |       |
| Ramanagara        | 1.05  | 0.90  | -0.15  | 16.68%         | 13.61% | -3.06% | 0.03              | 0.02  | -0.01 | 3.33%     | 2.68%     |         |       |
| Mandya            | 1.63  | 0.58  | -1.05  | 13.72%         | 19.62% | 5.90%  |                   | 0.05  | 0.05  |           | 8.83%     | 0.01    |       |
| Hiriyur           | 1.01  | 0.57  | -0.45  | 9.45%          | 16.09% | 6.64%  | 0.01              |       | -0.01 | 1.27%     |           |         |       |
| Total             | 94.26 | 79.88 | -14.38 | 1.06%          | 10.26% | 9.20%  | 1.35              | 0.87  | -0.48 | 1.45%     | 1.10%     | 1.23    | 3.36  |

|        | Sales |       |       | Gross Profit % |        |        | Extended Warranty |       |       |           |           | Open SO |       |
|--------|-------|-------|-------|----------------|--------|--------|-------------------|-------|-------|-----------|-----------|---------|-------|
| Group  | Yest. | Today | TD-YD | Yest.          | Today  | TD-YD  | Yest.             | Today | TD-YD | YD Pen. % | TD Pen. % | Yest.   | Today |
| MBO    | 68.84 | 71.22 | 2.39  | 11.25%         | 10.28% | -0.97% | 1.19              | 0.74  | -0.45 | 1.76%     | 1.05%     | 1.12    | 2.62  |
| Shopee | 4.85  | 8.68  | 3.83  | 12.07%         | 10.36% | -1.71% | 0.16              | 0.13  | -0.03 | 3.41%     | 1.47%     | 0.08    | 0.73  |
| Other  | 5.23  |       | -5.23 | 7.25%          |        | -7.25% |                   |       | 0.00  |           |           | 0.03    |       |

|                             |       |        |        |                |         |         |                   |       |       |          |          |         |       |
|-----------------------------|-------|--------|--------|----------------|---------|---------|-------------------|-------|-------|----------|----------|---------|-------|
| WHS                         | 15.34 | (0.03) | -15.36 | -50.27%        | 100.00% | 150.27% |                   |       | 0.00  |          |          |         |       |
| Total                       | 94.26 | 79.88  | -14.38 | 1.06%          | 10.26%  | 9.20%   | 1.35              | 0.87  | -0.48 | 1.45%    | 1.10%    | 1.23    | 3.36  |
| Manager / Group             | Sales |        |        | Gross Profit % |         |         | Extended Warranty |       |       |          |          | Open SO |       |
| Branch                      | Yest. | Today  | TD-YD  | Yest.          | Today   | TD-YD   | Yest.             | Today | TD-YD | YD Pen.% | TD Pen.% | Yest.   | Today |
| Syed Mudabeer               | 19.77 | 29.70  | 9.93   | 10.91%         | 10.06%  | -0.84%  | 0.40              | 0.36  | -0.05 | 2.09%    | 1.21%    | 0.08    | 1.32  |
| Devenahalli                 | 0.99  | 5.63   | 4.64   | 10.86%         | 11.69%  | 0.83%   |                   | 0.09  | 0.09  |          | 1.71%    |         |       |
| Sahakar Nagar               | 1.42  | 2.62   | 1.20   | 3.64%          | 10.05%  | 6.41%   |                   | 0.02  | 0.02  |          | 0.90%    |         |       |
| Nagarbhavi                  | 0.47  | 2.44   | 1.97   | 11.51%         | 7.82%   | -3.70%  | 0.03              |       | -0.03 | 5.77%    |          |         |       |
| Frazer town                 | 1.98  | 2.15   | 0.17   | 9.98%          | 8.46%   | -1.52%  | 0.04              | 0.03  | -0.01 | 1.81%    | 1.38%    |         |       |
| Yelahanka                   | 2.79  | 2.06   | -0.73  | 13.60%         | 9.98%   | -3.63%  | 0.17              | 0.02  | -0.15 | 6.56%    | 0.83%    |         | 0.56  |
| Banashankari                | 1.86  | 2.05   | 0.20   | 7.75%          | 10.61%  | 2.86%   |                   | 0.01  | 0.01  |          | 0.66%    |         | 0.76  |
| Kengeri                     | 1.60  | 1.88   | 0.28   | 14.48%         | 13.87%  | -0.61%  |                   |       | 0.00  |          |          |         |       |
| Hanumanth nagar             | 0.55  | 1.13   | 0.58   | 12.76%         | 22.02%  | 9.26%   |                   | 0.02  | 0.02  |          | 1.60%    |         |       |
| Doddaballapura              | 0.85  | 0.93   | 0.09   | 9.15%          | 8.16%   | -0.98%  |                   | 0.02  | 0.02  |          | 2.61%    |         |       |
| Kothnur                     | 1.57  | 0.92   | -0.65  | 10.37%         | 6.12%   | -4.25%  |                   |       | 0.00  |          |          |         |       |
| HRBR Layout                 | 0.92  | 0.56   | -0.36  | 16.91%         | 10.52%  | -6.39%  | 0.03              |       | -0.03 | 3.60%    |          |         |       |
| Raja Rajeshwary Nagar       | 1.44  | 0.46   | -0.98  | 9.27%          | -25.38% | -34.64% |                   | 0.03  | 0.03  |          | 5.86%    |         |       |
| Cox town                    |       | 0.03   | 0.03   |                | 16.45%  | 16.45%  |                   |       | 0.00  |          |          |         |       |
| MBO                         | 16.43 | 22.86  | 6.43   | 10.74%         | 10.09%  | -0.66%  | 0.26              | 0.24  | -0.02 | 1.63%    | 1.08%    |         | 1.32  |
| Sahakarnagar Best LG Shoppe | 2.03  | 2.29   | 0.26   | 11.37%         | 13.60%  | 2.23%   | 0.09              | 0.10  | 0.01  | 4.64%    | 4.38%    | 0.08    |       |
| Banashankari Best LG Shoppe |       | 2.04   | 2.04   |                | 2.25%   | 2.25%   |                   |       | 0.00  |          |          |         |       |
| HRBR Best LG Shoppe         | 0.90  | 1.82   | 0.92   | 12.14%         | 12.64%  | 0.50%   | 0.05              |       | -0.05 | 5.90%    |          |         |       |
| Nagarbhavi Best LG shoppe   | 0.41  | 0.69   | 0.28   | 12.46%         | 13.88%  | 1.43%   |                   | 0.02  | 0.02  |          | 2.22%    |         |       |
| Shopee                      | 3.34  | 6.84   | 3.50   | 11.71%         | 9.98%   | -1.72%  | 0.14              | 0.11  | -0.03 | 4.37%    | 1.65%    | 0.08    |       |
| Manoj                       | 32.47 | 28.22  | -4.25  | 10.40%         | 9.13%   | -1.27%  | 0.51              | 0.19  | -0.31 | 1.59%    | 0.70%    | 1.11    | 1.81  |
| KR Puram                    | 10.52 | 5.39   | -5.13  | 9.57%          | 11.39%  | 1.82%   | 0.22              | 0.04  | -0.19 | 2.18%    | 0.70%    | 0.96    |       |
| Hoskote                     | 2.27  | 3.39   | 1.12   | 7.94%          | 9.48%   | 1.54%   | 0.03              | 0.06  | 0.02  | 1.55%    | 1.70%    |         |       |
| Kolar                       | 1.54  | 2.30   | 0.76   | 12.76%         | 13.53%  | 0.77%   |                   | 0.01  | 0.01  |          | 0.55%    |         |       |
| RT Nagar                    | 3.39  | 2.24   | -1.15  | 11.33%         | 5.15%   | -6.18%  | 0.09              | 0.01  | -0.08 | 2.70%    | 0.34%    |         |       |
| Rajaji nagar                | 1.96  | 2.16   | 0.20   | 9.49%          | 8.14%   | -1.35%  | 0.01              |       | -0.01 | 0.54%    |          |         |       |
| Mathikere                   | 1.24  | 2.02   | 0.77   | 17.05%         | 7.22%   | -9.83%  | 0.05              | 0.05  | -0.01 | 4.30%    | 2.32%    |         | 0.24  |
| Sunkadakatte                | 1.23  | 1.83   | 0.60   | 8.46%          | 6.70%   | -1.75%  | 0.01              |       | -0.01 | 0.62%    |          |         |       |
| HSR Layout                  | 1.30  | 1.66   | 0.36   | 4.22%          | 5.82%   | 1.61%   |                   |       | 0.00  |          |          |         |       |
| Hebbagodi                   | 1.58  | 1.31   | -0.27  | 15.54%         | 14.78%  | -0.76%  | 0.02              |       | -0.02 | 1.03%    |          | 0.08    |       |
| Sanjaynagar                 | 3.08  | 1.12   | -1.96  | 10.93%         | 9.18%   | -1.74%  |                   |       | 0.00  |          |          |         |       |
| Marathahalli                | 1.79  | 1.05   | -0.74  | 10.87%         | 4.60%   | -6.27%  | 0.06              |       | -0.06 | 3.68%    |          | 0.08    | 0.69  |
| Hegnahalli                  | 0.79  | 0.94   | 0.15   | 8.46%          | 12.37%  | 3.91%   |                   | 0.02  | 0.02  |          | 2.16%    |         |       |

| Manager / Group                | Sales |       |       | Gross Profit % |        |         | Extended Warranty |       |       |          |          | Open SO |       |
|--------------------------------|-------|-------|-------|----------------|--------|---------|-------------------|-------|-------|----------|----------|---------|-------|
| Branch                         | Yest. | Today | TD-YD | Yest.          | Today  | TD-YD   | Yest.             | Today | TD-YD | YD Pen.% | TD Pen.% | Yest.   | Today |
| Vijayanagar                    | 0.27  | 0.88  | 0.61  | 4.66%          | 4.20%  | -0.46%  |                   |       | 0.00  |          |          |         |       |
| Bommanahalli                   | 0.58  | 0.63  | 0.05  | 13.72%         | 4.96%  | -8.76%  | 0.01              |       | -0.01 | 1.87%    |          |         | 0.14  |
| Hongasandara                   | 0.14  | 0.37  | 0.23  | 14.76%         | 8.37%  | -6.39%  |                   |       | 0.00  |          |          |         |       |
| MBO                            | 31.69 | 27.30 | -4.40 | 10.35%         | 9.03%  | -1.33%  | 0.51              | 0.18  | -0.33 | 1.63%    | 0.66%    | 1.11    | 1.07  |
| Rammurthy Nagar Best LG Shoppe | 0.47  | 0.64  | 0.17  | 12.15%         | 11.03% | -1.12%  |                   |       | 0.00  |          |          |         | 0.32  |
| Mathikere Best LG Shoppe       | 0.31  | 0.28  | -0.02 | 13.02%         | 14.84% | 1.82%   |                   | 0.02  | 0.02  |          | 5.62%    |         | 0.41  |
| Shopee                         | 0.78  | 0.92  | 0.15  | 12.49%         | 12.19% | -0.30%  |                   | 0.02  | 0.02  |          | 1.65%    |         | 0.73  |
| Naveed                         | 14.68 | 16.51 | 1.83  | 12.66%         | 11.62% | -1.03%  | 0.35              | 0.15  | -0.20 | 2.43%    | 0.93%    |         | 0.23  |
| Chitradurga                    | 2.39  | 4.29  | 1.90  | 14.47%         | 10.69% | -3.78%  | 0.02              | 0.04  | 0.02  | 0.86%    | 0.84%    |         |       |
| Challakere                     | 0.73  | 3.62  | 2.90  | 14.02%         | 10.33% | -3.69%  |                   | 0.01  | 0.01  |          | 0.35%    |         |       |
| Kadur                          | 1.85  | 1.80  | -0.06 | 13.08%         | 17.93% | 4.84%   | 0.02              | 0.08  | 0.06  | 1.18%    | 4.56%    |         |       |
| Tumkur                         | 1.47  | 1.76  | 0.30  | 5.07%          | 8.05%  | 2.98%   |                   |       | 0.00  |          |          |         |       |
| Tiptur                         | 0.50  | 1.48  | 0.99  | 6.77%          | 17.21% | 10.44%  |                   |       | 0.00  |          |          |         |       |
| Hassan                         | 0.96  | 1.17  | 0.20  | 15.52%         | 7.61%  | -7.91%  | 0.04              | 0.03  | -0.02 | 4.88%    | 2.23%    |         |       |
| Hiriyur                        | 1.01  | 0.57  | -0.45 | 9.45%          | 16.09% | 6.64%   | 0.01              |       | -0.01 | 1.27%    |          |         |       |
| Nelamangala                    | 1.40  | 0.53  | -0.87 | 9.30%          | 11.00% | 1.70%   | 0.01              |       | -0.01 | 0.98%    |          |         |       |
| Hessarghatta                   | 1.84  | 0.38  | -1.46 | 20.82%         | 6.77%  | -14.05% | 0.09              |       | -0.09 | 4.89%    |          |         | 0.23  |
| Peenya                         | 1.80  |       | -1.80 | 11.37%         |        | -11.37% | 0.13              |       | -0.13 | 7.81%    |          |         |       |
| MBO                            | 13.94 | 15.60 | 1.66  | 12.63%         | 11.64% | -0.99%  | 0.33              | 0.15  | -0.18 | 2.42%    | 0.98%    |         | 0.23  |
| Peenya Best LG Shoppe          | 0.74  | 0.92  | 0.18  | 13.25%         | 11.34% | -1.91%  | 0.02              |       | -0.02 | 2.79%    |          |         |       |
| Shopee                         | 0.74  | 0.92  | 0.18  | 13.25%         | 11.34% | -1.91%  | 0.02              |       | -0.02 | 2.79%    |          |         |       |
| Musaib Khan                    | 4.76  | 3.55  | -1.21 | 13.87%         | 14.36% | 0.50%   | 0.06              | 0.14  | 0.09  | 1.18%    | 4.17%    | 0.01    |       |
| Ramanagara                     | 1.05  | 0.90  | -0.15 | 16.68%         | 13.61% | -3.06%  | 0.03              | 0.02  | -0.01 | 3.33%    | 2.68%    |         |       |
| Mysore-Vijaynagar              | 0.29  | 0.84  | 0.55  | 22.46%         | 16.58% | -5.88%  | 0.01              | 0.03  | 0.02  | 3.17%    | 4.13%    |         |       |
| Mysore - Rajkumarroad          | 0.80  | 0.66  | -0.13 | 18.12%         | 11.03% | -7.09%  | 0.01              |       | -0.01 | 1.62%    |          |         |       |
| Mandya                         | 1.63  | 0.58  | -1.05 | 13.72%         | 19.62% | 5.90%   |                   | 0.05  | 0.05  |          | 8.83%    | 0.01    |       |
| Mysore - Chamaraaja Mohalla    | 0.99  | 0.56  | -0.43 | 5.18%          | 10.78% | 5.60%   |                   | 0.04  | 0.04  |          | 7.29%    |         |       |
| MBO                            | 4.76  | 3.55  | -1.21 | 13.87%         | 14.36% | 0.50%   | 0.06              | 0.14  | 0.09  | 1.18%    | 4.17%    | 0.01    |       |
| Aiyaz                          | 2.01  | 1.92  | -0.09 | 13.79%         | 11.96% | -1.83%  | 0.03              | 0.02  | -0.01 | 1.62%    | 1.25%    |         |       |
| Shivamoga                      | 2.01  | 1.92  | -0.09 | 13.79%         | 11.96% | -1.83%  | 0.03              | 0.02  | -0.01 | 1.62%    | 1.25%    |         |       |
| MBO                            | 2.01  | 1.92  | -0.09 | 13.79%         | 11.96% | -1.83%  | 0.03              | 0.02  | -0.01 | 1.62%    | 1.25%    |         |       |
| Abhijith                       | 4.75  |       | -4.75 | 6.63%          |        | -6.63%  |                   |       | 0.00  |          |          | 0.03    |       |
| Corporate & Bulk Billing       | 4.75  |       | -4.75 | 6.63%          |        | -6.63%  |                   |       | 0.00  |          |          | 0.03    |       |
| Other                          | 4.75  |       | -4.75 | 6.63%          |        | -6.63%  |                   |       | 0.00  |          |          | 0.03    |       |
| Online                         | 0.48  |       | -0.48 | 13.38%         |        | -13.38% |                   |       | 0.00  |          |          |         |       |

| Manager / Group        | Sales |        |        | Gross Profit % |         |         | Extended Warranty |       |       |          |          | Open SO |       |
|------------------------|-------|--------|--------|----------------|---------|---------|-------------------|-------|-------|----------|----------|---------|-------|
| Branch                 | Yest. | Today  | TD-YD  | Yest.          | Today   | TD-YD   | Yest.             | Today | TD-YD | YD Pen.% | TD Pen.% | Yest.   | Today |
| Unilet - Online        | 0.48  |        | -0.48  | 13.38%         |         | -13.38% |                   |       | 0.00  |          |          |         |       |
| Other                  | 0.48  |        | -0.48  | 13.38%         |         | -13.38% |                   |       | 0.00  |          |          |         |       |
| Others                 | 15.34 | (0.03) | -15.36 | -50.27%        | 100.00% | 150.27% |                   |       | 0.00  |          |          |         |       |
| Defective In Warehouse | 15.34 | (0.03) | -15.36 | -50.27%        | 100.00% | 150.27% |                   |       | 0.00  |          |          |         |       |
| WHS                    | 15.34 | (0.03) | -15.36 | -50.27%        | 100.00% | 150.27% |                   |       | 0.00  |          |          |         |       |
| Total                  | 94.26 | 79.88  | -14.38 | 10.26%         | 10.26%  | 9.20%   | 1.35              | 0.87  | -0.48 | 1.45%    | 1.10%    | 1.23    | 3.36  |