

YD Sales : 64.32 L

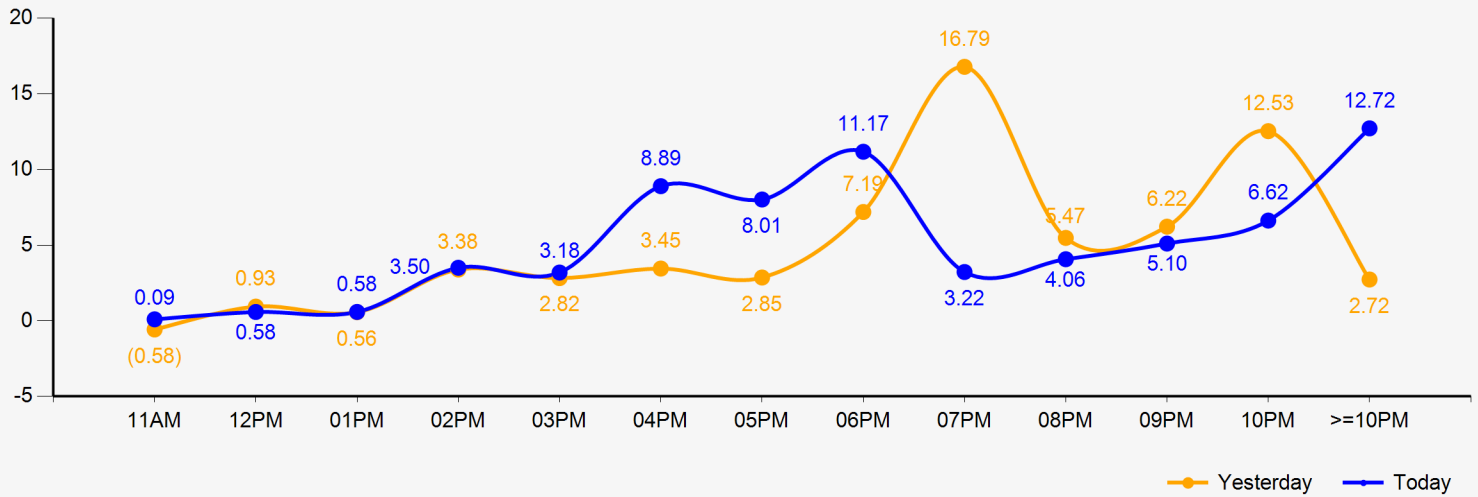
YD GP%: 7.19%

TD Sales : 67.72 L

TD GP%: 8.56%

Note : Values are in Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



| City              | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |
|-------------------|----------|----------|-------------|--------|--------|-----------|
| Bengaluru         | 38.94    | 44.81    | 5.86        | 6.08%  | 8.11%  | 2.03%     |
| Bengaluru - Rural | 9.04     | 5.92     | -3.12       | 5.38%  | 6.17%  | 0.80%     |
| Chitradurga       | 1.44     | 2.86     | 1.42        | 9.69%  | 11.99% | 2.30%     |
| Tumkur            | 2.68     | 2.50     | -0.18       | 10.56% | 7.28%  | -3.28%    |
| Mysuru            | 4.27     | 1.91     | -2.36       | 10.69% | 11.66% | 0.96%     |
| Mandya            | 1.61     | 1.78     | 0.17        | 14.02% | 10.20% | -3.82%    |
| Hassan            | 0.99     | 1.57     | 0.58        | 12.89% | 10.34% | -2.54%    |
| Kolar             | 1.34     | 1.43     | 0.09        | 9.86%  | 12.08% | 2.22%     |
| Kadur             | 0.67     | 1.43     | 0.76        | 11.36% | 11.36% |           |
| Tiptur            | 0.37     | 1.07     | 0.70        | 8.73%  | 8.73%  |           |
| Ramanagara        | 0.65     | 0.80     | 0.14        | 14.74% | 16.70% | 1.95%     |
| Hiriyur           | 0.44     | 0.77     | 0.33        | 9.32%  | 9.97%  | 0.65%     |
| Shivamogga        | 0.71     | 0.62     | -0.09       | 9.37%  | 9.00%  | -0.36%    |
| Chalkere          | 1.16     | 0.26     | -0.91       | 8.26%  | 6.19%  | -2.07%    |
| Total             | 64.32    | 67.72    | 3.40        | 7.19%  | 8.56%  | 1.37%     |

| Group  | YD Sales | TD Sales | TD-YD Sales | YD GP%  | TD GP% | TD-YD GP% |
|--------|----------|----------|-------------|---------|--------|-----------|
| MBO    | 57.42    | 61.34    | 3.92        | 9.04%   | 9.52%  | 0.48%     |
| Shopee | 7.42     | 5.51     | -1.90       | -9.29%  | -2.61% | 6.69%     |
| Other  | (0.52)   | 0.86     | 1.38        | -24.58% | 11.92% | 36.50%    |
| Total  | 64.32    | 67.72    | 3.40        | 7.19%   | 8.56%  | 1.37%     |

| Sumanth |             | 25.16    | 26.30    | 1.14        | 2.35%  | 10.25% | 7.89%     |
|---------|-------------|----------|----------|-------------|--------|--------|-----------|
| Group   | Branch      | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |
| MBO     | KR Puram    | 5.10     | 7.50     | 2.40        | 8.71%  | 10.78% | 2.07%     |
|         | Devenahalli | 4.60     | 4.77     | 0.16        | 3.41%  | 9.04%  | 5.64%     |
|         | Yelahanka   | 1.51     | 3.69     | 2.17        | 9.39%  | 10.94% | 1.56%     |
|         | Kothnur     | 0.42     | 2.79     | 2.37        | 5.41%  | 11.60% | 6.19%     |

|        |                                |          |          |             |         |        |           |
|--------|--------------------------------|----------|----------|-------------|---------|--------|-----------|
| MBO    | Kolar                          | 1.34     | 1.43     | 0.09        | 9.86%   | 12.08% | 2.22%     |
|        | Doddaballapura                 | 1.35     | 1.31     | -0.04       | 14.13%  | 3.47%  | -10.67%   |
|        | Hoskote                        | 3.04     | 1.04     | -2.00       | 7.92%   | 9.63%  | 1.71%     |
|        | Frazer town                    | 1.17     | 0.79     | -0.38       | 8.11%   | 8.84%  | 0.73%     |
|        | HRBR Layout                    | 1.16     | 0.63     | -0.53       | 16.09%  | 12.60% | -3.49%    |
|        | Cox town                       |          | 0.48     | 0.48        |         | 8.38%  | 8.38%     |
|        | Sahakar Nagar                  | 1.34     | 0.42     | -0.91       | 5.11%   | 12.04% | 6.93%     |
|        | Total                          | 21.03    | 24.85    | 3.82        | 7.99%   | 10.17% | 2.18%     |
| Group  | Branch                         | YD Sales | TD Sales | TD-YD Sales | YD GP%  | TD GP% | TD-YD GP% |
| Shopee | Sahakarnagar Best LG Shoppe    | 2.16     | 0.87     | -1.29       | 8.47%   | 10.03% | 1.56%     |
|        | HRBR Best LG Shoppe            | 1.96     | 0.29     | -1.67       | -64.65% | 11.05% | 75.70%    |
|        | Rammurthy Nagar Best LG Shoppe |          | 0.29     | 0.29        |         | 17.34% | 17.34%    |
|        | Total                          | 4.13     | 1.45     | -2.68       | -26.32% | 11.69% | 38.01%    |

|               |                             |          |          |             |        |         |           |
|---------------|-----------------------------|----------|----------|-------------|--------|---------|-----------|
| Syed Mudabeer |                             | 16.34    | 14.44    | -1.90       | 9.59%  | 4.46%   | -5.13%    |
| Group         | Branch                      | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP%  | TD-YD GP% |
| MBO           | Kengeri                     | 1.46     | 3.23     | 1.76        | 11.39% | 10.56%  | -0.83%    |
|               | Mandya                      | 1.61     | 1.78     | 0.17        | 14.02% | 10.20%  | -3.82%    |
|               | Banashankari                | 2.38     | 1.73     | -0.65       | 3.20%  | 4.94%   | 1.74%     |
|               | Hanumanth nagar             | 2.02     | 1.09     | -0.93       | 4.04%  | 11.16%  | 7.13%     |
|               | Nagarbhavi                  | 0.23     | 1.06     | 0.83        | 11.03% | 4.43%   | -6.60%    |
|               | Ramanagara                  | 0.65     | 0.80     | 0.14        | 14.74% | 16.70%  | 1.95%     |
|               | Mysore - Rajkumarroad       | 1.29     | 0.72     | -0.57       | 12.19% | 13.04%  | 0.85%     |
|               | Raja Rajeshwary Nagar       | 1.05     | 0.43     | -0.62       | 11.87% | 8.61%   | -3.27%    |
|               | Mysore - Chamaraja Mahalla  | 0.38     | 0.32     | -0.06       | 11.12% | 12.11%  | 0.99%     |
|               | Mysore-Vijaynagar           | 2.60     | 0.32     | -2.28       | 9.89%  | 9.54%   | -0.35%    |
|               | Total                       | 13.68    | 11.49    | -2.19       | 9.16%  | 9.67%   | 0.51%     |
| Group         | Branch                      | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP%  | TD-YD GP% |
| Shopee        | Banashankari Best LG Shoppe | 0.70     | 1.66     | 0.96        | 11.80% | -16.15% | -27.95%   |
|               | Nagarbhavi Best LG Shoppe   | 1.96     | 0.75     | -1.21       | 11.80% | -34.29% | -46.09%   |
|               | Mysore - Kuvempunagar       |          | 0.54     | 0.54        |        | 10.80%  | 10.80%    |
|               | Total                       | 2.66     | 2.95     | 0.29        | 11.80% | -15.83% | -27.62%   |

|        |              |          |          |             |        |        |           |
|--------|--------------|----------|----------|-------------|--------|--------|-----------|
| Naveed |              | 12.77    | 13.96    | 1.18        | 10.50% | 9.66%  | -0.85%    |
| Group  | Branch       | YD Sales | TD Sales | TD-YD Sales | YD GP% | TD GP% | TD-YD GP% |
| MBO    | Chitradurga  | 1.44     | 2.86     | 1.42        | 9.69%  | 11.99% | 2.30%     |
|        | Tumkur       | 2.68     | 2.50     | -0.18       | 10.56% | 7.28%  | -3.28%    |
|        | Hassan       | 0.99     | 1.57     | 0.58        | 12.89% | 10.34% | -2.54%    |
|        | Kadur        | 0.67     | 1.43     | 0.76        | 11.36% | 11.36% |           |
|        | Hessarghatta | 0.98     | 1.42     | 0.44        | 15.77% | 16.60% | 0.83%     |
|        | Tiptur       | 0.37     | 1.07     | 0.70        | 8.73%  | 8.73%  |           |
|        | Hiriyur      | 0.44     | 0.77     | 0.33        | 9.32%  | 9.97%  | 0.65%     |
|        | Shivamoga    | 0.71     | 0.62     | -0.09       | 9.37%  | 9.00%  | -0.36%    |

|        |                          |          |          |             |         |          |           |
|--------|--------------------------|----------|----------|-------------|---------|----------|-----------|
| MBO    | Peenya                   | 1.47     | 0.37     | -1.10       | 11.31%  | 12.51%   | 1.21%     |
|        | Challakere               | 1.16     | 0.26     | -0.91       | 8.26%   | 6.19%    | -2.07%    |
|        | Nelamangala              | 1.39     | 0.11     | -1.29       | 6.34%   | -152.56% | -158.90%  |
|        | Total                    | 12.31    | 12.98    | 0.67        | 10.33%  | 9.30%    | -1.02%    |
| Group  | Branch                   | YD Sales | TD Sales | TD-YD Sales | YD GP%  | TD GP%   | TD-YD GP% |
| Shopee | Peenya Best LG Shoppe    | 0.46     | 0.98     | 0.52        | 15.21%  | 14.31%   | -0.90%    |
|        | Total                    | 0.46     | 0.98     | 0.52        | 15.21%  | 14.31%   | -0.90%    |
|        |                          |          |          |             |         |          |           |
| Manoj  |                          | 10.57    | 12.17    | 1.60        | 9.45%   | 8.30%    | -1.15%    |
| Group  | Branch                   | YD Sales | TD Sales | TD-YD Sales | YD GP%  | TD GP%   | TD-YD GP% |
| MBO    | Hongasandara             | 0.69     | 1.52     | 0.83        | 9.96%   | 6.19%    | -3.77%    |
|        | Bommanahalli             | 0.71     | 1.51     | 0.80        | 8.52%   | 11.61%   | 3.09%     |
|        | Hebbagodi                | 0.97     | 1.43     | 0.46        | 7.70%   | 10.75%   | 3.06%     |
|        | HSR Layout               |          | 1.23     | 1.23        |         | 10.98%   | 10.98%    |
|        | Rajaji nagar             | 0.69     | 1.15     | 0.45        | 9.30%   | 9.46%    | 0.16%     |
|        | Marathahalli             | 2.00     | 1.00     | -1.00       | 6.48%   | 8.35%    | 1.87%     |
|        | Mathikere                | 0.49     | 0.99     | 0.50        | 15.12%  | 14.11%   | -1.02%    |
|        | Sunkadakatte             |          | 0.95     | 0.95        |         | 8.80%    | 8.80%     |
|        | RT Nagar                 | 2.13     | 0.93     | -1.21       | 9.79%   | 8.93%    | -0.86%    |
|        | Sanjaynagar              | 1.71     | 0.69     | -1.02       | 9.98%   | 14.06%   | 4.08%     |
|        | Hegnahalli               | 0.76     | 0.40     | -0.36       | 14.87%  | 10.26%   | -4.61%    |
|        | Vijayanagar              | 0.24     | 0.25     | 0.01        | 8.51%   | -78.94%  | -87.44%   |
|        | Total                    | 10.41    | 12.04    | 1.63        | 9.48%   | 8.29%    | -1.19%    |
| Group  | Branch                   | YD Sales | TD Sales | TD-YD Sales | YD GP%  | TD GP%   | TD-YD GP% |
| Shopee | Mathikere Best LG Shoppe | 0.17     | 0.14     | -0.03       | 8.04%   | 9.88%    | 1.84%     |
|        | Total                    | 0.17     | 0.14     | -0.03       | 8.04%   | 9.88%    | 1.84%     |
|        |                          |          |          |             |         |          |           |
| Online |                          | (0.52)   | 0.86     | 1.38        | -24.58% | 11.92%   | 36.50%    |
| Group  | Branch                   | YD Sales | TD Sales | TD-YD Sales | YD GP%  | TD GP%   | TD-YD GP% |
| Other  | Unilet - Online          | (0.52)   | 0.86     | 1.38        | -24.58% | 11.92%   | 36.50%    |
|        | Total                    | (0.52)   | 0.86     | 1.38        | -24.58% | 11.92%   | 36.50%    |