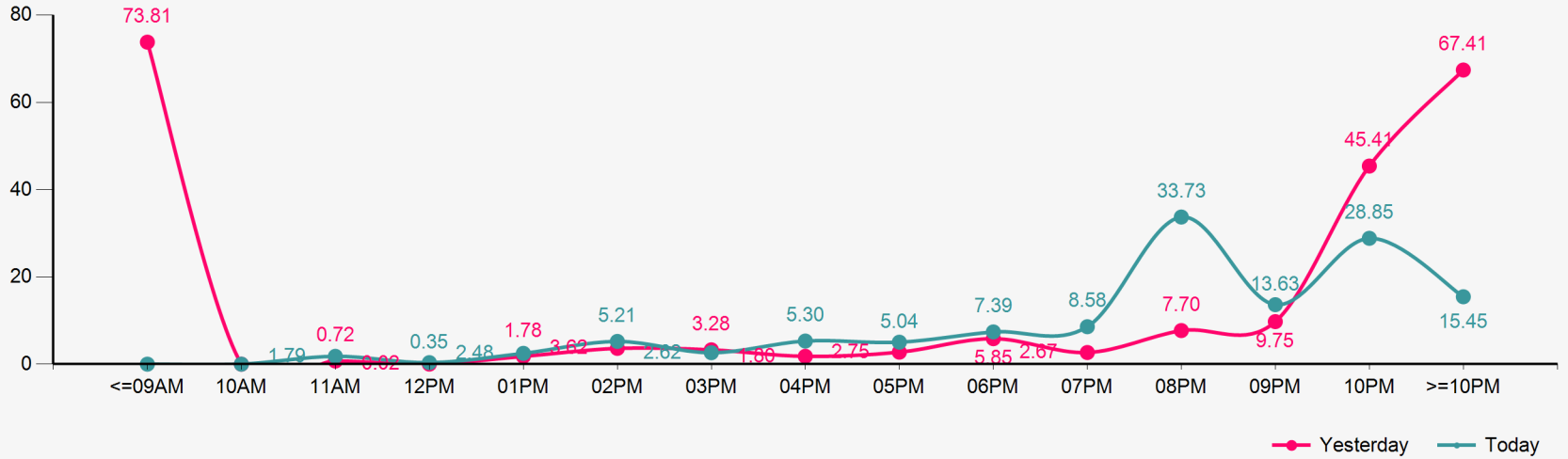


Sales 130.42 Lacs	GP% 9.43%	EW Pen% 0.58%	Target Ach. % 0.00%	Open SO 4.35 Lacs
Yest. Sales: 226.57 Lacs	Yest. GP%: 7.65%	Yest. EW%: 0.78%	TD Target: 0.00 Lacs	Yest. OSO 15.80 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	133.42	76.76	-56.66	7.37%	10.08%	2.71%		0.00%	1.28	0.65	-0.63	0.97%	0.85%	8.98	3.01
Bengaluru - Rural	22.70	17.87	-4.83	7.40%	5.76%	-1.64%		0.00%	0.15	0.05	-0.10	0.65%	0.29%	1.18	
Mysuru	14.38	5.60	-8.78	7.79%	13.89%	6.10%		0.00%	0.06		-0.06	0.38%		0.47	0.40
Kolar	3.88	4.14	0.26	8.21%	7.48%	-0.72%		0.00%		0.04	0.04		0.94%	0.31	
Hassan	2.79	4.08	1.29	6.76%	6.15%	-0.61%		0.00%			0.00				
Chitradurga	10.20	3.79	-6.40	6.76%	9.36%	2.60%		0.00%	0.04		-0.04	0.44%		0.58	
Tumkur	10.15	3.44	-6.71	6.97%	10.54%	3.57%		0.00%			0.00	0.02%		1.52	
Kadur	6.23	3.32	-2.91	7.93%	13.36%	5.43%		0.00%	0.03		-0.03	0.40%		0.25	
Shivamogga	4.19	2.94	-1.25	7.37%	8.08%	0.71%		0.00%			0.00			0.19	
Mandya	3.30	2.75	-0.55	8.86%	9.59%	0.74%		0.00%	0.04	0.02	-0.03	1.29%	0.62%	0.15	0.31
Channarayapatna	3.44	2.29	-1.16	9.61%	5.60%	-4.01%		0.00%			0.00			1.77	0.22
Chalkere	1.82	1.20	-0.62	6.97%	12.18%	5.21%		0.00%			0.00			0.16	0.23
Ramanagara	8.77	1.08	-7.69	12.53%	17.93%	5.40%		0.00%	0.16		-0.16	1.91%		0.02	0.19
Tiptur	0.52	1.03	0.51	11.41%	5.39%	-6.03%		0.00%			0.00				
Hiriyur	0.78	0.12	-0.66	10.75%	4.53%	-6.22%		0.00%			0.00			0.22	
Total	226.57	130.42	-96.15	7.65%	9.43%	1.78%		0.00%	1.76	0.75	-1.00	0.78%	0.58%	15.80	4.35

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	216.24	120.45	-95.79	7.56%	9.90%	2.34%		0.00%	1.42	0.57	-0.85	0.66%	0.47%	15.80	4.35
Shopee	10.70	6.77	-3.93	9.66%	11.99%	2.33%		0.00%	0.34	0.19	-0.16	3.31%	2.84%		
WHS		3.20	3.20		-13.58%	-13.58%		0.00%			0.00				
Other	(0.37)		0.37	11.92%		-11.92%		0.00%			0.00				
Total	226.57	130.42	-96.15	7.65%	9.43%	1.78%		0.00%	1.76	0.75	-1.00	0.78%	0.58%	15.80	4.35
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj	81.57	47.44	-34.13	7.09%	10.25%	3.16%		0.00%	0.61	0.33	-0.29	0.76%	0.70%	5.03	0.87
KR Puram	11.37	7.65	-3.72	6.94%	12.59%	5.65%		0.00%	0.06	0.09	0.02	0.56%	1.17%	2.43	0.87
Bommanahalli	3.64	4.62	0.98	10.39%	12.39%	2.00%		0.00%			0.00				
Mulbagal	1.83	4.48	2.64	8.38%	11.61%	3.22%		0.00%			0.00				
Kolar	3.88	4.14	0.26	8.21%	7.48%	-0.72%		0.00%		0.04	0.04		0.94%	0.31	
Hoskote	7.81	3.40	-4.41	8.20%	12.05%	3.85%		0.00%	0.08		-0.08	1.05%		0.13	
RT Nagar	9.52	3.06	-6.46	9.84%	8.59%	-1.26%		0.00%	0.30	0.02	-0.28	3.25%	0.67%	0.14	
Rajaji nagar	4.46	2.87	-1.59	8.08%	9.71%	1.63%		0.00%	0.07	0.02	-0.06	1.69%	0.59%		
Marathahalli	6.05	2.54	-3.51	5.86%	7.51%	1.66%		0.00%		0.03	0.03		1.25%	0.83	
Hongasandara	10.97	2.42	-8.55	3.79%	5.75%	1.97%		0.00%	0.01		-0.01	0.10%		0.14	
Sunkadakatte	1.30	2.16	0.86	10.53%	8.12%	-2.42%		0.00%			0.00			0.28	
Sanjaynagar	2.99	2.03	-0.97	3.31%	7.11%	3.81%		0.00%		0.01	0.01		0.55%		
Mathikere	4.48	1.90	-2.58	6.65%	8.64%	1.99%		0.00%	0.01		-0.01	0.28%		0.45	
Hebbagodi	4.87	1.71	-3.17	5.83%	10.07%	4.23%		0.00%			0.00				
Hegnahalli	3.31	1.48	-1.83	9.79%	11.13%	1.34%		0.00%	0.04		-0.04	1.31%			
Vijayanagar	3.38	1.26	-2.12	5.17%	8.84%	3.67%		0.00%	0.02		-0.02	0.45%		0.33	
HSR Layout	0.78	0.17	-0.61	6.00%	5.50%	-0.50%		0.00%			0.00				
MBO	80.63	45.87	-34.76	7.08%	10.00%	2.92%		0.00%	0.60	0.21	-0.39	0.75%	0.45%	5.03	0.87
Rammurthy Nagar Best LG Shoppe	0.57	1.16	0.59	3.55%	17.73%	14.17%		0.00%		0.08	0.08		7.42%		
Mathikere Best LG Shoppe	0.37	0.41	0.04	14.67%	17.77%	3.10%		0.00%	0.02	0.04	0.03	4.28%	11.53%		
Shopee	0.94	1.56	0.63	7.89%	17.74%	9.85%		0.00%	0.02	0.12	0.11	1.63%	8.46%		
Syed Mudabeer	62.43	36.33	-26.11	7.63%	9.59%	1.95%		0.00%	0.61	0.28	-0.33	0.98%	0.76%	4.58	1.96
Devenahalli	7.32	6.66	-0.65	7.39%	8.96%	1.57%		0.00%	0.02	0.03	0.01	0.27%	0.41%	0.27	
Yelahanka	5.60	5.58	-0.02	8.38%	8.80%	0.41%		0.00%	0.06	0.01	-0.05	1.06%	0.16%		0.15
Nagarbhavi	4.32	3.41	-0.91	6.74%	8.26%	1.52%		0.00%	0.04	0.08	0.04	0.95%	2.52%	0.15	
Sahakar Nagar	4.24	3.06	-1.18	6.47%	10.59%	4.12%		0.00%	0.03	0.04	0.02	0.62%	1.49%	0.40	0.15
Banashankari	3.79	2.81	-0.98	8.27%	6.84%	-1.42%		0.00%	0.04	0.04	0.00	0.97%	1.31%		0.34
Kengeri	9.98	2.81	-7.17	7.46%	12.42%	4.96%		0.00%	0.03	0.03	0.00	0.33%	1.15%		

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Raja Rajeshwary Nagar	4.04	2.19	-1.85	6.48%	9.18%	2.70%		0.00%	0.02		-0.02	0.59%		1.33	0.23
Hanumanth nagar	1.61	1.90	0.29	11.18%	9.79%	-1.39%		0.00%	0.06	0.01	-0.04	3.64%	0.67%	0.26	
Doddaballapura	2.57	1.20	-1.37	6.53%	12.90%	6.37%		0.00%	0.01		-0.01	0.30%		2.17	0.02
HRBR Layout	5.85	1.10	-4.75	7.26%	13.59%	6.33%		0.00%	0.02		-0.02	0.26%			
Kothnur	1.97	1.08	-0.89	2.82%	4.96%	2.15%		0.00%			0.00				1.08
Frazer town	4.36	0.76	-3.61	6.75%	14.67%	7.93%		0.00%	0.02		-0.02	0.43%			
Cox town	0.79	0.34	-0.45	9.02%	11.02%	2.00%		0.00%			0.00				
MBO	56.44	32.91	-23.54	7.24%	9.51%	2.26%		0.00%	0.34	0.25	-0.09	0.60%	0.75%	4.58	1.96
HRBR Best LG Shoppe	1.45	1.83	0.39	15.56%	10.21%	-5.35%		0.00%	0.12	0.03	-0.09	9.04%	1.66%		
Nagarbhavi Best LG shoppe	2.91	0.91	-2.01	6.98%	13.87%	6.90%		0.00%	0.02		-0.02	0.69%			
Sahakarnagar Best LG Shoppe	1.59	0.44	-1.16	14.91%	8.82%	-6.09%		0.00%	0.13		-0.13	8.96%			
Banashankari Best LG Shoppe	0.04	0.24	0.21	24.39%	0.53%	-23.87%		0.00%			0.00				
Shopee	5.99	3.42	-2.57	11.27%	10.32%	-0.94%		0.00%	0.27	0.03	-0.24	4.74%	0.89%		
Naveed	52.30	31.09	-21.21	7.67%	9.38%	1.71%		0.00%	0.28	0.13	-0.14	0.53%	0.43%	5.36	0.62
Nelamangala	7.58	4.60	-2.98	6.60%	9.95%	3.35%		0.00%	0.05	0.02	-0.02	0.61%	0.52%	0.78	
Hessarghatta	2.95	4.45	1.51	10.26%	9.86%	-0.40%		0.00%	0.09	0.08	-0.01	3.01%	1.72%	0.07	
Hassan	2.79	4.08	1.29	6.76%	6.15%	-0.61%		0.00%			0.00				
Chitradurga	10.20	3.79	-6.40	6.76%	9.36%	2.60%		0.00%	0.04		-0.04	0.44%		0.58	
Tumkur	10.15	3.44	-6.71	6.97%	10.54%	3.57%		0.00%			0.00	0.02%		1.52	
Kadur	6.23	3.32	-2.91	7.93%	13.36%	5.43%		0.00%	0.03		-0.03	0.40%		0.25	
Channarayapatna	3.44	2.29	-1.16	9.61%	5.60%	-4.01%		0.00%			0.00			1.77	0.22
Challakere	1.82	1.20	-0.62	6.97%	12.18%	5.21%		0.00%			0.00			0.16	0.23
Peenya	5.69	1.18	-4.50	8.93%	8.07%	-0.86%		0.00%	0.05		-0.05	0.96%			0.17
Tiptur	0.52	1.03	0.51	11.41%	5.39%	-6.03%		0.00%			0.00				
Hiriyur	0.78	0.12	-0.66	10.75%	4.53%	-6.22%		0.00%			0.00			0.22	
MBO	52.15	29.52	-22.62	7.65%	9.28%	1.63%		0.00%	0.26	0.10	-0.16	0.50%	0.34%	5.36	0.62
Peenya Best LG Shoppe	0.15	1.57	1.42	15.23%	11.28%	-3.95%		0.00%	0.02	0.04	0.02	12.54%	2.28%		
Shopee	0.15	1.57	1.42	15.23%	11.28%	-3.95%		0.00%	0.02	0.04	0.02	12.54%	2.28%		
Musaib Khan	26.44	9.43	-17.02	9.50%	13.10%	3.61%		0.00%	0.26	0.02	-0.24	1.00%	0.18%	0.64	0.89
Mysore - Chamaraja Mohalla	5.61	2.89	-2.72	7.76%	16.36%	8.61%		0.00%			0.00				0.35
Mandya	3.30	2.75	-0.55	8.86%	9.59%	0.74%		0.00%	0.04	0.02	-0.03	1.29%	0.62%	0.15	0.31
Mysore - Rajkumarroad	1.74	1.46	-0.28	8.11%	14.91%	6.80%		0.00%	0.02		-0.02	0.87%		0.22	
Ramanagara	8.77	1.08	-7.69	12.53%	17.93%	5.40%		0.00%	0.16		-0.16	1.91%		0.02	0.19
Mysore-Vijaynagar	3.42	1.04	-2.38	8.30%	8.12%	-0.19%		0.00%			0.00			0.25	0.05
MBO	22.83	9.21	-13.62	9.86%	13.36%	3.51%		0.00%	0.22	0.02	-0.20	0.98%	0.18%	0.64	0.89

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Mysore - Kuvempunagar LG	3.62	0.22	-3.40	7.22%	1.90%	-5.32%		0.00%	0.04		-0.04	1.12%			
Shopee	3.62	0.22	-3.40	7.22%	1.90%	-5.32%		0.00%	0.04		-0.04	1.12%			
Others		3.20	3.20		-13.58%	-13.58%		0.00%			0.00				
Defective In Warehouse		3.20	3.20		-13.58%	-13.58%		0.00%			0.00				
WHS		3.20	3.20		-13.58%	-13.58%		0.00%			0.00				
Aiyaz	4.19	2.94	-1.25	7.37%	8.08%	0.71%		0.00%			0.00			0.19	
Shivamoga	4.19	2.94	-1.25	7.37%	8.08%	0.71%		0.00%			0.00			0.19	
MBO	4.19	2.94	-1.25	7.37%	8.08%	0.71%		0.00%			0.00			0.19	
Online	(0.37)		0.37	11.92%		-11.92%		0.00%			0.00				
Unilet - Online	(0.37)		0.37	11.92%		-11.92%		0.00%			0.00				
Other	(0.37)		0.37	11.92%		-11.92%		0.00%			0.00				
Total	226.57	130.42	-96.15	9.43%	9.43%	1.78%		0.00%	1.76	0.75	-1.00	0.78%	0.58%	15.80	4.35