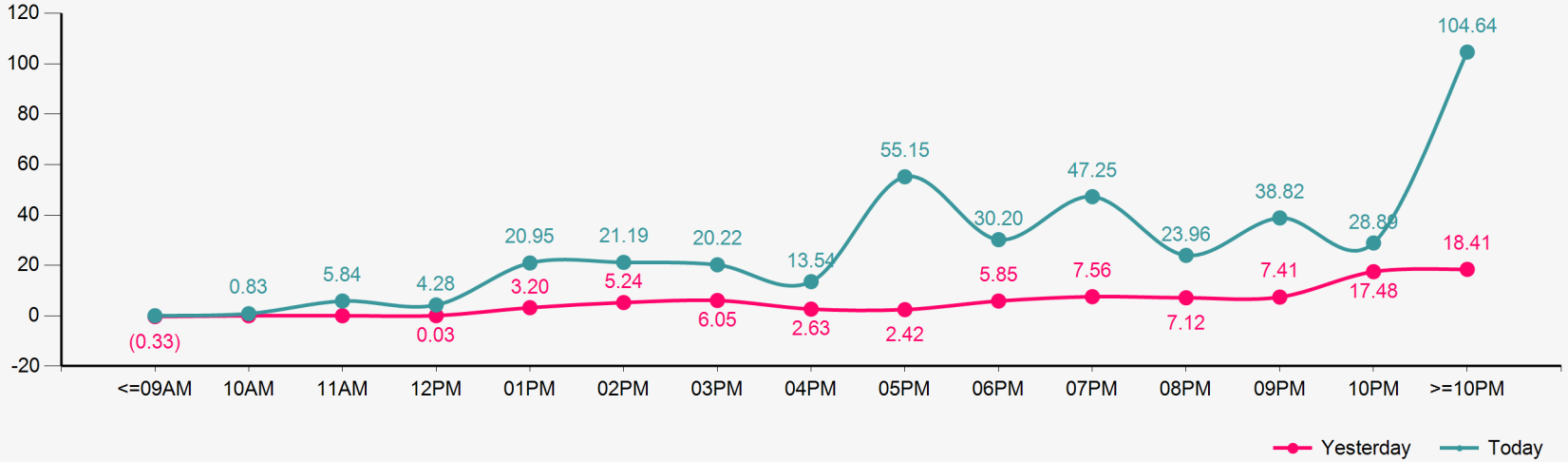


Sales 415.75 Lacs	GP% 9.74%	EW Pen% 0.85%	Target Ach. % 0.00%	Open SO 86.88 Lacs
Yest. Sales: 83.08 Lacs	Yest. GP%: 10.26%	Yest. EW%: 0.46%	TD Target: 0.00 Lacs	Yest. OSO 0.45 Lacs

Sales Invoice Trend Yesterday Vs Today By Hours



City	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Bengaluru	56.86	246.37	189.51	10.18%	10.22%	0.04%		0.00%	0.35	2.37	2.02	0.62%	0.97%	0.20	49.74
Bengaluru - Rural	8.99	39.85	30.87	8.43%	8.21%	-0.22%		0.00%		0.37	0.37		0.94%		10.47
Mysuru	0.73	19.94	19.21	12.90%	12.58%	-0.32%		0.00%		0.30	0.30		1.53%		7.65
Tumkur	1.88	16.94	15.05	13.29%	6.80%	-6.49%		0.00%		0.01	0.01		0.08%	0.25	4.00
Chitradurga	2.97	14.97	12.00	15.21%	7.91%	-7.30%		0.00%		0.10	0.10		0.66%		3.16
Ramanagara	0.03	14.37	14.34	19.31%	8.87%	-10.44%		0.00%		0.22	0.22		1.55%		0.58
Kadur	1.91	12.29	10.38	15.86%	8.83%	-7.03%		0.00%	0.03	0.02	-0.01	1.81%	0.18%		2.96
Shivamogga	2.05	9.05	7.00	5.37%	4.99%	-0.38%		0.00%			0.00				0.61
Mandya	0.73	8.90	8.17	11.80%	8.64%	-3.16%		0.00%		0.03	0.03		0.37%		1.62
Kolar	1.73	8.59	6.86	5.38%	11.45%	6.07%		0.00%			0.00				1.49
Hassan	1.79	6.23	4.44	11.32%	13.56%	2.24%		0.00%		0.03	0.03		0.52%		0.65
Channarayapatna	0.65	5.85	5.20	8.46%	6.48%	-1.98%		0.00%			0.00				1.76
Hiriyur	0.88	4.56	3.68	14.65%	19.29%	4.64%		0.00%		0.04	0.04		0.90%		0.12
Chalkere	0.77	4.49	3.71	6.83%	6.31%	-0.52%		0.00%		0.02	0.02		0.34%		1.18
Tiptur	1.11	3.35	2.24	12.89%	6.72%	-6.16%		0.00%			0.00				0.89
Total	83.08	415.75	332.67	10.26%	9.74%	-0.52%		0.00%	0.38	3.51	3.13	0.46%	0.85%	0.45	86.88

	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Group	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
MBO	78.36	389.70	311.34	10.16%	9.74%	-0.42%		0.00%	0.35	2.85	2.49	0.45%	0.74%	0.45	81.62
Shopee	2.99	25.56	22.57	10.35%	10.63%	0.28%		0.00%	0.03	0.67	0.64	0.98%	2.68%		5.26
WHS		0.31	0.31		-72.82%	-72.82%		0.00%			0.00				
Other	1.73	0.18	-1.55	14.52%	17.86%	3.34%		0.00%			0.00				
Total	83.08	415.75	332.67	10.26%	9.74%	-0.52%		0.00%	0.38	3.51	3.13	0.46%	0.85%	0.45	86.88
Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Manoj	34.83	143.07	108.24	8.78%	11.38%	2.60%		0.00%	0.10	0.79	0.69	0.28%	0.55%	0.12	31.57
KR Puram	9.23	28.40	19.18	9.37%	14.86%	5.49%		0.00%	0.02	0.17	0.15	0.18%	0.59%		4.98
Hoskote	0.72	12.20	11.48	6.86%	6.34%	-0.53%		0.00%		0.05	0.05		0.41%		3.72
RT Nagar	3.34	12.14	8.80	9.89%	7.28%	-2.60%		0.00%	0.01	0.07	0.06	0.28%	0.57%		3.84
Hongasandara	0.51	8.94	8.43	11.56%	5.01%	-6.54%		0.00%		0.01	0.01		0.15%		3.65
Bommanahalli	1.78	8.72	6.94	12.98%	21.70%	8.72%		0.00%	0.01		-0.01	0.43%		0.04	0.25
Rajaji nagar	2.90	8.71	5.81	9.16%	19.65%	10.49%		0.00%	0.02	0.10	0.08	0.69%	1.13%	0.01	1.17
Kolar	1.73	8.59	6.86	5.38%	11.45%	6.07%		0.00%			0.00				1.49
Marathahalli	1.76	8.45	6.70	13.80%	4.96%	-8.84%		0.00%			0.00				2.08
Hebbagodi	0.84	8.36	7.52	6.59%	14.59%	8.00%		0.00%		0.18	0.18		2.26%	0.07	4.27
Mathikere	1.42	7.52	6.10	8.98%	13.07%	4.10%		0.00%			0.00				1.33
Mulbagal	1.92	7.41	5.49	7.40%	6.44%	-0.95%		0.00%	0.01	0.02	0.01	0.47%	0.20%		
Hegnahalli	2.35	5.55	3.20	10.48%	8.05%	-2.43%		0.00%	0.02		-0.02	0.86%			1.27
Sunkadakatte	1.55	4.64	3.09	6.36%	7.44%	1.09%		0.00%			0.00				0.81
Vijayanagar	1.17	3.67	2.50	7.59%	7.72%	0.12%		0.00%	0.01	0.03	0.01	1.10%	0.72%		2.38
Sanjaynagar	2.40	1.33	-1.08	3.29%	8.62%	5.34%		0.00%			0.00				0.12
HSR Layout	0.48	0.57	0.09	1.96%	7.64%	5.67%		0.00%			0.00				
MBO	34.10	135.20	101.10	8.75%	11.28%	2.53%		0.00%	0.10	0.62	0.53	0.28%	0.46%	0.12	31.37
Rammurthy Nagar Best LG Shoppe	0.74	4.48	3.75	10.19%	11.03%	0.84%		0.00%		0.07	0.07		1.47%		0.20
Mathikere Best LG Shoppe		3.39	3.39		15.94%	15.94%		0.00%		0.10	0.10		3.04%		
Shopee	0.74	7.87	7.13	10.19%	13.14%	2.96%		0.00%		0.17	0.17		2.14%		0.20
Syed Mudabeer	24.36	116.50	92.14	11.07%	8.65%	-2.42%		0.00%	0.23	1.48	1.25	0.94%	1.28%	0.08	20.27
Devenahalli	4.13	12.92	8.79	11.07%	9.48%	-1.59%		0.00%		0.20	0.20		1.60%		2.20
Yelahanka	1.48	11.71	10.22	11.86%	9.67%	-2.18%		0.00%		0.13	0.13		1.15%		2.74
Frazer town	0.65	10.25	9.60	15.71%	8.04%	-7.68%		0.00%		0.09	0.09		0.91%		0.48
Sahakar Nagar	1.28	10.24	8.95	7.55%	7.69%	0.13%		0.00%	0.02	0.28	0.26	1.88%	2.82%	0.08	0.78
Kengeri	6.94	9.65	2.71	10.78%	8.08%	-2.71%		0.00%	0.11	0.07	-0.04	1.63%	0.77%		2.36
HRBR Layout	1.78	8.99	7.20	16.52%	7.54%	-8.98%		0.00%	0.02	0.03	0.01	1.02%	0.36%		1.33

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen.%	TD Pen.%	Yest.	Today
Doddaballapura	0.57	8.44	7.87	11.05%	9.51%	-1.53%		0.00%		0.01	0.01		0.11%		0.73
Nagarbhavi	1.27	7.23	5.97	5.37%	7.06%	1.70%		0.00%		0.06	0.06		0.80%		0.52
Kothnur	0.64	7.11	6.47	3.98%	6.55%	2.57%		0.00%		0.06	0.06		0.79%		
Raja Rajeshwary Nagar	1.06	6.36	5.30	14.16%	13.40%	-0.76%		0.00%	0.02	0.03	0.01	1.96%	0.51%		2.08
Banashankari	1.14	5.80	4.66	9.37%	5.12%	-4.24%		0.00%		0.01	0.01		0.22%		3.01
Hanumanth nagar	0.69	5.55	4.86	17.45%	9.10%	-8.35%		0.00%		0.03	0.03		0.49%		0.20
Cox town	0.51	0.86	0.35	12.16%	5.76%	-6.40%		0.00%	0.02		-0.02	4.96%			0.41
MBO	22.13	105.10	82.97	11.16%	8.48%	-2.68%		0.00%	0.20	1.01	0.81	0.90%	0.97%	0.08	16.83
Nagarbhavi Best LG shoppe		3.13	3.13		12.64%	12.64%		0.00%		0.17	0.17		5.82%		0.99
Banashankari Best LG Shoppe	0.85	3.08	2.24	8.84%	8.77%	-0.07%		0.00%	0.03	0.03	0.00	3.55%	0.82%		
Sahakarnagar Best LG Shoppe	0.67	3.02	2.35	5.93%	6.52%	0.60%		0.00%		0.06	0.06		1.89%		0.27
HRBR Best LG Shoppe	0.72	2.17	1.46	15.88%	14.39%	-1.49%		0.00%		0.21	0.21		10.92%		2.17
Shopee	2.23	11.40	9.17	10.22%	10.31%	0.09%		0.00%	0.03	0.47	0.44	1.31%	4.27%		3.44
Naveed	18.61	103.42	84.81	11.93%	9.00%	-2.93%		0.00%	0.06	0.70	0.64	0.32%	0.68%	0.25	24.58
Tumkur	1.88	16.94	15.05	13.29%	6.80%	-6.49%		0.00%		0.01	0.01		0.08%	0.25	4.00
Chitradurga	2.97	14.97	12.00	15.21%	7.91%	-7.30%		0.00%		0.10	0.10		0.66%		3.16
Nelamangala	4.14	14.43	10.29	6.07%	10.37%	4.30%		0.00%		0.12	0.12		0.81%		4.55
Hessarghatta	1.51	12.61	11.10	18.01%	8.58%	-9.43%		0.00%	0.03	0.30	0.27	1.77%	2.41%		2.75
Kadur	1.91	12.29	10.38	15.86%	8.83%	-7.03%		0.00%	0.03	0.02	-0.01	1.81%	0.18%		2.96
Hassan	1.79	6.23	4.44	11.32%	13.56%	2.24%		0.00%		0.03	0.03		0.52%		0.65
Channarayapatna	0.65	5.85	5.20	8.46%	6.48%	-1.98%		0.00%			0.00				1.76
Hiriyur	0.88	4.56	3.68	14.65%	19.29%	4.64%		0.00%		0.04	0.04		0.90%		0.12
Challakere	0.77	4.49	3.71	6.83%	6.31%	-0.52%		0.00%		0.02	0.02		0.34%		1.18
Tiptur	1.11	3.35	2.24	12.89%	6.72%	-6.16%		0.00%			0.00				0.89
Peenya	1.00	3.14	2.14	11.03%	7.90%	-3.13%		0.00%		0.03	0.03		0.82%		2.03
MBO	18.61	98.85	80.24	11.93%	8.96%	-2.97%		0.00%	0.06	0.66	0.60	0.32%	0.67%	0.25	24.05
Peenya Best LG Shoppe		4.58	4.58		9.73%	9.73%		0.00%		0.04	0.04		0.79%		0.53
Shopee		4.58	4.58		9.73%	9.73%		0.00%		0.04	0.04		0.79%		0.53
Musaib Khan	1.49	43.22	41.73	12.48%	10.53%	-1.95%		0.00%		0.55	0.55		1.30%		9.85
Ramanagara	0.03	14.37	14.34	19.31%	8.87%	-10.44%		0.00%		0.22	0.22		1.55%		0.58
Mandya	0.73	8.90	8.17	11.80%	8.64%	-3.16%		0.00%		0.03	0.03		0.37%		1.62
Mysore-Vijaynagar	0.11	7.24	7.13	6.94%	7.62%	0.68%		0.00%		0.09	0.09		1.33%		0.84
Mysore - Chamaraja Mohalla	0.21	6.45	6.24	15.75%	20.70%	4.95%		0.00%		0.13	0.13		2.12%		5.25
Mysore - Rajkumarroad	0.39	4.54	4.15	12.11%	12.32%	0.21%		0.00%		0.07	0.07		1.61%		0.46
MBO	1.47	41.50	40.03	12.22%	10.82%	-1.41%		0.00%		0.55	0.55		1.35%		8.75

Manager / Group	Sales			Gross Profit %			Target		Extended Warranty					Open SO	
Branch	Yest.	Today	TD-YD	Yest.	Today	TD-YD	Today	%	Yest.	Today	TD-YD	YD Pen. %	TD Pen. %	Yest.	Today
Mysore - Kuvempunagar LG	0.02	1.71	1.69	31.95%	3.65%	-28.29%		0.00%			0.00				1.10
Shopee	0.02	1.71	1.69	31.95%	3.65%	-28.29%		0.00%			0.00				1.10
Aiyaz	2.05	9.05	7.00	5.37%	4.99%	-0.38%		0.00%			0.00				0.61
Shivamoga	2.05	9.05	7.00	5.37%	4.99%	-0.38%		0.00%			0.00				0.61
MBO	2.05	9.05	7.00	5.37%	4.99%	-0.38%		0.00%			0.00				0.61
Others		0.31	0.31		-72.82%	-72.82%		0.00%			0.00				
Defective In Warehouse		0.31	0.31		-72.82%	-72.82%		0.00%			0.00				
WHS		0.31	0.31		-72.82%	-72.82%		0.00%			0.00				
Online	1.73	0.18	-1.55	14.52%	17.86%	3.34%		0.00%			0.00				
Unilet - Online	1.73	0.18	-1.55	14.52%	17.86%	3.34%		0.00%			0.00				
Other	1.73	0.18	-1.55	14.52%	17.86%	3.34%		0.00%			0.00				
Total	83.08	415.75	332.67	9.74%	9.74%	-0.52%		0.00%	0.38	3.51	3.13	0.46%	0.85%	0.45	86.88